

# SUPREME COURT OF THE UNITED STATES

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IN THE SUPREME COURT OF THE UNITED STATES

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U.S. BANK NATIONAL ASSOCIATION,            )  
TRUSTEE, ET AL.,                                )  
  Petitioners,                                )  
  v.    ) No. 15-1509  
THE VILLAGE AT LAKERIDGE, LLC,            )  
ET AL.    )  
  Respondents.                                )  
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Pages: 1 through 69

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9                                    Respondents.        )  
10  - - - - -

11                                    Washington, D.C.

12                                    Tuesday, October 31, 2017

13                                    The above-entitled matter came on for oral  
14   argument before the Supreme Court of the United States  
15   at 10:03 a.m.

16  
17   APPEARANCES:

18   GREGORY A. CROSS, Baltimore, Maryland; on  
19                                    behalf of the Petitioners  
20   DANIEL L. GEYSER, Dallas, Texas; on behalf  
21                                    of the Respondents  
22   MORGAN GOODSPEED, Assistant to the Solicitor General,  
23                                    Department of Justice, Washington, D.C.; for the  
24                                    United States, as amicus curiae, supporting the  
25                                    Respondents

1	C O N T E N T S	
2	ORAL ARGUMENT OF:	PAGE:
3	GREGORY A. CROSS	
4	On behalf of the Petitioners	3
5	ORAL ARGUMENT OF:	
6	DANIEL L. GEYSER	
7	On behalf of the Respondents	31
8	ORAL ARGUMENT OF:	
9	MORGAN GOODSPEED	
10	For the United States, as Amicus	
11	Curiae, Supporting the Respondents	55
12	REBUTTAL ARGUMENT OF:	
13	GREGORY A. CROSS	
14	On behalf of the Petitioners	66
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

1 P R O C E E D I N G S

2 (10:03 a.m.)

3 CHIEF JUSTICE ROBERTS: We'll hear  
4 argument this morning in Case 15-1509, the  
5 United States Bank National Association,  
6 Trustee, versus The Village at Lakeridge.

7 Mr. Cross.

8 ORAL ARGUMENT OF GREGORY A. CROSS

9 ON BEHALF OF THE PETITIONERS

10 MR. CROSS: Mr. Chief Justice, may it  
11 please the Court:

12 This case presents a paradigm example  
13 of a mixed question of law and fact. It is a  
14 polar case. The historical facts are not in  
15 dispute, and the legal measure is settled.

16 The question today is what -- what  
17 standard of review should govern the  
18 application of the legal standard to the  
19 undisputed facts.

20 JUSTICE GINSBURG: What is the legal  
21 standard?

22 MR. CROSS: The legal standard should  
23 be de novo -- the legal standard as articulated  
24 by the Ninth Circuit was a two-prong test:  
25 whether the parties' relationship was

1 sufficiently close that it was comparable to  
2 the factors enunciated in 101(31) of the  
3 Bankruptcy Code and whether the parties  
4 transacted at arm's length. It's a two-prong  
5 test.

6 Historically, when this Court has --  
7 has applied --

8 JUSTICE SOTOMAYOR: It's two prongs,  
9 that means -- let's assume the district court  
10 had found that this couple was an intimate  
11 couple that lived together, exchanged payments  
12 of their expenses, were like a married couple.  
13 Not like the facts found.

14 MR. CROSS: Correct.

15 JUSTICE SOTOMAYOR: But, in fact, they  
16 transacted this in an arm's-length way. He did  
17 due diligence. He -- he thought about it. He  
18 talked to investors. They all said this is a  
19 great deal; take it.

20 So it has the indicia of arm's length,  
21 but it is almost an insider relationship  
22 because he's essentially married to this woman.

23 MR. CROSS: Both elements are  
24 required, Your Honor.

25 JUSTICE SOTOMAYOR: That's

1 fascinating.

2 MR. CROSS: So --

3 JUSTICE SOTOMAYOR: It seemed -- it's  
4 not required with traditional statutory  
5 insiders. With statutory insiders, we presume  
6 that the transaction is tinged. Why don't we  
7 make the same presumption if these -- if these  
8 non-statutory insiders are just like insiders?

9 MR. CROSS: Well, the test that we  
10 have, which is settled, is the two-prong test.  
11 And with respect to the second element of the  
12 test -- the first test is more of a  
13 presumption. What's the nature of the parties'  
14 relationship? But the test goes to the nature  
15 of the transaction. And there's a subsidiary  
16 test for arm's length.

17 And the question is did the parties  
18 transact as if they were strangers. It doesn't  
19 include intent. It's an objective status test.

20 You can, for example, have a close  
21 relationship and have an intent to transact  
22 with a party, but you can nevertheless purchase  
23 through a -- through a free-market transaction.  
24 That would be an arm's-length transaction. You  
25 would not qualify for insider status.

1 Historically --

2 JUSTICE SOTOMAYOR: You asked us to  
3 take this as a question presented, and we  
4 denied it.

5 MR. CROSS: Correct.

6 JUSTICE SOTOMAYOR: So why did you  
7 think it was important if you're defending the  
8 standard now? Why did you ask us to take the  
9 question if you think the standard is okay?

10 MR. CROSS: I thought that -- when we  
11 asked for -- when we asked for cert on that  
12 question, we thought the standard lacked  
13 sufficient definition. But since the Court  
14 denied cert on that question, I'm --

15 JUSTICE SOTOMAYOR: You're living with  
16 it.

17 MR. CROSS: I'm living with the  
18 standard that I have. That's exactly right.

19 The Jones -- the Court's approach to  
20 -- to defining seamen under the Jones Act is  
21 right on point for this case. You know, there,  
22 as here, there's no definition of seaman,  
23 there's no definition of what is a -- an  
24 insider under the Bankruptcy Code. And there,  
25 as here, the definition of insider and the

1 definition of seaman require the application of  
2 facts.

3 But in those cases, the Court has  
4 drawn a distinction between clear error review  
5 attached to historical findings of fact made by  
6 the trial judge and de novo review with respect  
7 to the guidelines and principles for the  
8 application of the statute.

9 If you look at McDermott, for example,  
10 it was the appropriate function of the trial  
11 court to determine that the individual was a  
12 painter and that he was a member of the crew.  
13 But for the exercise of de novo review, the  
14 Court said you do not need to aid in navigation  
15 to qualify for seaman status.

16 CHIEF JUSTICE ROBERTS: So it sounds  
17 to me like you're taking the position that it  
18 is a mixed question, which means it has  
19 elements of both, but the standard of review --  
20 review should turn on which element the court  
21 is addressing. In other words, you can have  
22 both parties to the case agree, yes, this is  
23 the standard of review, we agree, it's well  
24 settled, but the facts apply in different ways.

25 Isn't that the factual part of the



1 mixed question and, therefore, shouldn't those  
2 determinations be reviewed for clear error?

3 MR. CROSS: The fact -- Chief Justice  
4 Roberts, the factual portions, which are the  
5 underlying historical facts made by the trial  
6 court, should be reviewed for clear error, but  
7 the guidelines and principles that govern the  
8 application of the standard to those facts,  
9 that's de novo review, and that's what didn't  
10 happen.

11 CHIEF JUSTICE ROBERTS: Okay. In my  
12 -- my hypothetical, the -- the latter are  
13 completely agreed upon. It's a dispute about  
14 facts. And, therefore, the -- the ultimate  
15 determination, it seems to me, would turn on  
16 clear error review.

17 MR. CROSS: Not in this case, Your  
18 Honor, because the test lacks definition. Yes,  
19 it's a settled test, but it doesn't have  
20 sufficient definition.

21 CHIEF JUSTICE ROBERTS: Well, it has  
22 to --

23 JUSTICE KENNEDY: Do you think -- do  
24 you think the parties are in agreement on the  
25 elements or the components of an arm's-length

1 transaction, or do you think that is a question  
2 that requires more elaboration?

3 MR. CROSS: That clearly requires more  
4 elaboration, Your Honor. We're at the Supreme  
5 Court. The -- there's a dispute between the  
6 two parties with respect to whether intent is  
7 an element of arm's length.

8 That's exactly the type of  
9 determination that should be made by the  
10 appellate court. There's a lack of definition.  
11 The definition called --

12 JUSTICE BREYER: That's -- that's -- I  
13 don't know if that was the issue the Ninth  
14 Circuit thought it was facing. You say, of  
15 course, brute facts are a question of fact.  
16 Legal standard is a question of law.

17 But sometimes implying a label to the  
18 brute facts which are undisputed is a question  
19 of fact. There's a good case in the Ninth  
20 Circuit you didn't find because it doesn't tell  
21 you the answer, United States v. Fifty-Three  
22 (53) Eclectus Parrots. Is an eclectus parrot a  
23 wild bird? The statute says you can't bring in  
24 a wild bird.

25 Now, they agreed on the facts. If

1 you, in fact, call in a zoologist, I would say  
2 putting the label on the fact is a question of  
3 fact. If you call in a lawyer, ah, what does  
4 it mean, the statute, that's a question of law.

5 And the beauty of this case is it's  
6 somewhat ambiguous. And so -- so which?  
7 What's your -- I mean, you know, is that a gold  
8 finch over there? I made a mistake of no, it  
9 isn't actually there. But if I had a problem  
10 with the label and called in an ornithologist,  
11 although we're agreed exactly on what it looks  
12 like, that's a factual question. Is it?

13 So -- so -- so we know that, what  
14 you're telling us so far, but what is it about  
15 this case that suggests what they were -- you  
16 and the other side were disagreeing in the  
17 lower courts?

18 You both were agreeing about what's  
19 the -- disagreeing about what's the label, but  
20 it was a legal matter, not a factual matter of  
21 whether the well-known phrase arm's length  
22 transaction fits on these circumstances, which  
23 could be a factual matter.

24 MR. CROSS: Your Honor, I would  
25 disagree that arm's length is so well-known.

1 JUSTICE BREYER: It's unknown among  
2 the lawyers.

3 MR. CROSS: That's probably true.

4 JUSTICE BREYER: And that's who you're  
5 dealing with.

6 MR. CROSS: In this case -- in this  
7 case, arm's length is being used as a measure  
8 to determine a status. It's not a settled --  
9 it's not a settled fact like in Litton. In  
10 Litton, the Court was looking for a fact, a  
11 factual determination with respect to arm's  
12 length.

13 Here, arm's length is a term that's  
14 been invented by the appellate courts derived  
15 from legislative history to say, if you satisfy  
16 this standard, then that is the second prong to  
17 measure whether or not you have insider status.

18 JUSTICE BREYER: But what if the  
19 definition --

20 CHIEF JUSTICE ROBERTS: But arm's  
21 length was not -- arm's length was not invented  
22 by the Court here. Arm's length is a legal  
23 concept that goes back beyond Blackstone. It's  
24 a familiar legal test for lawyers.

25 And it seems to me that the

1 application turns on a variety of factors.

2 MR. CROSS: It's not -- I would  
3 disagree that it's a familiar legal test  
4 because the Ninth Circuit, for example --

5 JUSTICE GINSBURG: Isn't it -- isn't  
6 it that they deal with each other as if they  
7 were strangers? Isn't that the definition?

8 MR. CROSS: That's the subsidiary  
9 test, Your Honor. And if -- and if arm's  
10 length was so settled it would not need a  
11 subsidiary test. It's not a fact. It's not --  
12 there's not been a finding that it's a totality  
13 of circumstances approach.

14 JUSTICE KAGAN: Well, Mr. Cross --

15 MR. CROSS: It's not settled that it  
16 requires intent.

17 JUSTICE KAGAN: - if you take two  
18 different kinds of opinions. One says the test  
19 is an arm's-length transaction. Here are the  
20 following considerations that we think should  
21 be applied in determining whether something is  
22 an arm's-length transaction.

23 And the second opinion says the test  
24 is arm's-length transaction, doesn't talk about  
25 considerations or factors, just assumes that

1 everybody knows what that arm's length is, and  
2 just says here are the facts in this case and  
3 then reaches a conclusion, well, this either is  
4 or isn't an arm's-length transaction.

5 Now, it seems to me that on the first  
6 case you would have a good reason for saying:  
7 Well, when the court tries to elaborate a test  
8 and considers factors and considerations, those  
9 things are more a part of the legal inquiry.

10 But when the court just says here is  
11 our test, now here is the facts, and then  
12 reaches a conclusion, it seems like all of  
13 those facts, they're just facts.

14 MR. CROSS: Your Honor, that -- your  
15 second -- your second example would be more  
16 reflective of trial courts finding arm's length  
17 as a matter of fact. But it is important to  
18 remember here we're not solving for arm's  
19 length. We're solving for insider status. And  
20 the arm's length is just a measure to determine  
21 insider status.

22 And there could be great clarification  
23 given to what that measure is. We could have  
24 four principles that would give greater  
25 definition to what arm's length means.

1           JUSTICE ALITO: Well, I think you're  
2 talking about two separate questions. And it's  
3 not your fault that the two are hard to  
4 separate because we took one question and we  
5 didn't take the other.

6           But the issue here is what is the  
7 standard of appellate review with respect to  
8 the standard that was applied by the Ninth  
9 Circuit. I take it that is the question. And  
10 the Ninth Circuit standard has two components.  
11 One is whether it was an arm's-length  
12 transaction.

13           And if the definition of an  
14 arm's-length transaction is the one that  
15 Justice Ginsburg mentioned, which I think comes  
16 right out of Black's Law Dictionary, is it the  
17 kind of transaction in which strangers would  
18 engage?

19           Isn't that a question of fact? Isn't  
20 that very close to a question of pure fact?

21           MR. CROSS: The -- the underlying  
22 components of the test are questions of fact,  
23 how did they engage. So for the trial -- in  
24 this case, the trial court, it was a question  
25 of fact that there was no negotiation. It was

1 a question of fact that they didn't -- that  
2 there was no due diligence.

3 Those were questions of fact. The  
4 question for the appellate court and the  
5 question that this case presents is what  
6 standard of review should have been applied to  
7 determine whether those facts satisfied the  
8 statutory measure so that this was -- so that  
9 this -- so that these litigants were not  
10 statutory insiders.

11 JUSTICE SOTOMAYOR: It -- it's more  
12 blunt than that, because the lower court said  
13 that there was diligence appropriate to the  
14 amount of the investment. So that does sound  
15 like a factual finding, which is it was due  
16 under the circumstances.

17 MR. CROSS: The lower court in this  
18 instance, Your Honor, made no determination  
19 with respect to whether the parties negotiated  
20 at arm's length, never mentioned -- never  
21 mentioned arm's length, never mentioned if the  
22 parties negotiated as strangers.

23 It just made the comment that it was  
24 the appropriate due diligence for an investment  
25 of \$5,000, which in this case was none.



1           This -- this individual had never seen  
2 the property, had -- knew nothing about the  
3 bankruptcy case, paid \$5,000 for a \$2.7 million  
4 claim.

5           JUSTICE SOTOMAYOR: You -- you have an  
6 awful lot of strong arguments in this case on  
7 the facts, but it still doesn't answer why this  
8 is not a finding of fact as opposed to a  
9 conclusion of law, because when he says this  
10 was diligence enough for a \$5,000 investment,  
11 to me, that sounds like a quintessential fact  
12 finding. How am I supposed to know that as a  
13 judge?

14           I think it's better left in the hands  
15 of the bankruptcy judge who deals with  
16 financial transactions all the time.

17           MR. CROSS: No, I disagree. We're  
18 interpreting a statute. You know, there's no  
19 greater provision, no more important provision  
20 of the Bankruptcy Code than determining who is  
21 and who is not an insider.

22           It cuts through everything. It  
23 determines payment priority. It determines  
24 your ability to cast with a single vote a plan  
25 that will affect the rights of all the other

1 creditors in the case.

2 And that determination should not be  
3 relegated to a totality of the circumstances  
4 finding of fact made by the trial court that  
5 receives minimal appellate review.

6 JUSTICE ALITO: Which entity -- which  
7 entity is better positioned based on role and  
8 experience to determine whether a particular  
9 transaction is the kind of transaction in which  
10 strangers would engage, the bankruptcy judge or  
11 a panel of the court of appeals?

12 MR. CROSS: I believe that the  
13 underlying facts are better determined by the  
14 bankruptcy judge. The quantum of facts satisfy  
15 the statutory measure for the appellate court,  
16 but there are two prongs here.

17 So the first prong of this test is  
18 whether the parties' relationship is  
19 sufficiently close that the relationship is  
20 comparable to that in 101(31).

21 Certainly, an appellate court is  
22 better positioned to say what relationship is  
23 comparable to 101(31). That is not a trial  
24 court decision.

25 JUSTICE ALITO: No, I think you have a

1 strong argument on that. But on the -- on the  
2 second part, whether it's an arm's length  
3 transaction, why is it preferable for a court  
4 of appeals panel to decide whether this is the  
5 kind of transaction that strangers would engage  
6 in?

7 MR. CROSS: So, in Pierce, the Court  
8 recognized that sometimes findings develop over  
9 time. And we may reach a point, we may very  
10 well reach a point where arm's length is  
11 sufficiently settled so that it's for the trier  
12 of fact and not for the appellate panel, but  
13 we're not there. Yes --

14 JUSTICE GINSBURG: What would you add?  
15 What would you add to is it comparable to a  
16 transaction between strangers? What else would  
17 you add?

18 MR. CROSS: I would add four -- I'd  
19 add at least four governing principles. Was  
20 the transaction marketed? Did negotiations  
21 occur? Did due diligence occur? And in the  
22 absence of those three factors, was there some  
23 indication or finding by the trial court that  
24 fair market value was paid?

25 Given those four -- those four

1 contours to what it means to negotiate as if  
2 you're strangers would be of great assistance  
3 in clarity.

4           You know, I was reviewing the cases  
5 over the weekend, and in Chandris, Justice  
6 O'Connor writing for the Court was reviewing 50  
7 years of history in determining the Seaman Act,  
8 the Seaman status, and she commented that the  
9 absence of definition and clarity, the absence  
10 of giving general principles had led the lower  
11 courts to create a labyrinth and they had  
12 gotten lost in it.

13           I urge you not to do the same thing  
14 with insider status. I can tell you as a  
15 practitioner, there is no greater safeguard  
16 against a cramdown plan than the requirement  
17 that there be a non-insider class consenting  
18 that's impaired.

19           That cannot be left to the ad hoc  
20 determination of each trial court. It's  
21 particularly troublesome in bankruptcy.

22           CHIEF JUSTICE ROBERTS: What if you  
23 had a situation where the underlying -- the  
24 legal rule was satisfied if someone was a  
25 resident of Nevada? Is that a factual

1 determination reviewed for clear error?

2 MR. CROSS: I'm sorry, I did not  
3 understand the question, Your Honor.

4 CHIEF JUSTICE ROBERTS: Well, you have  
5 a statute and the question is, is somebody a  
6 resident of Nevada. If he is, he gets some  
7 benefits. If not -- is the determination that  
8 he is or is not a resident of Nevada reviewed  
9 for clear error?

10 MR. CROSS: Yes.

11 CHIEF JUSTICE ROBERTS: Okay. Now,  
12 let's say that the determination turns not  
13 simply where his residence is but also where  
14 his domicile is.

15 Is that determination of residence --  
16 that he qualifies under the statute still just  
17 a question of reviewed for clear error?

18 MR. CROSS: The predicate facts to  
19 derive a domicile conclusion would be reviewed  
20 for clear error. But the legal determination  
21 of what is a domicile would be something that  
22 was de novo reviewed by the appellate courts.

23 CHIEF JUSTICE ROBERTS: So what is --  
24 how do you tell if you're in the first  
25 category, which, you know, what constitutes

1 residence may or may not be clear under the  
2 law, there may be difficult issues, he spends  
3 four months in Florida, whatever, and at what  
4 point does that become something that you need  
5 to have de novo review of?

6 MR. CROSS: These cases are difficult.  
7 I mean, when you review them, it's -- it's very  
8 difficult. And, typically, there's a  
9 weighting. And the Court has said -- the Court  
10 has said in cases involving intent,  
11 credibility, and motivations, those tilt  
12 towards the trial court and the trial court's  
13 better positioned. And it typically turns on  
14 who is better positioned to make the  
15 conclusion.

16 In those cases, however, where -- and  
17 that -- and that distinguishes Pierce, Cooter,  
18 that line of cases, they all deal with things  
19 that are inherently in the position of the  
20 trial court. But where the -- where the issue  
21 involves the interpretation of a statute,  
22 that's the differentiating factor.

23 CHIEF JUSTICE ROBERTS: Well, I agree  
24 with you that they're difficult, but I think  
25 it's pertinent whether they're more difficult

1 for the district judge or more difficult for  
2 the court of appeals.

3 And it seems to me that a lot of the  
4 issues we're talking about here are the sort of  
5 things that district court judges, bankruptcy  
6 court judges, look at all the time. But to get  
7 the intense factual record on a subsidiary  
8 issue and ask the court of appeals to look at  
9 it after the district court has already done  
10 it -- I mean, the de novo review simply means  
11 you go through the factual determination a  
12 second time -- I'm not quite sure that's --  
13 that's desirable.

14 MR. CROSS: I'm not suggesting that  
15 the appellate court reexamine whether they had  
16 a two -- two-year romantic relationship or  
17 whether or not there was any due diligence.  
18 I'm suggesting it was for the appellate court,  
19 through the exercise of de novo review, to say  
20 whether the existence of that romantic  
21 relationship was important or whether the  
22 exercise of due diligence was important.

23 JUSTICE BREYER: And how do they do  
24 that? I mean, you know, it might be important  
25 in some instances; in some other instances, it

1 wouldn't be. I mean, he had listed five  
2 factors and then on -- you know, at the end of  
3 this appendix, he has about four or five more  
4 factors, and I guess he saw the people. Did he  
5 see the people?

6 MR. CROSS: Yes.

7 JUSTICE BREYER: Okay. He heard them.  
8 He saw them. He thinks what is the nature of  
9 the relationship? And then he lists about nine  
10 different things.

11 I mean, an appellate court won't see  
12 them. An appellate court will have a cold  
13 record. An appellate court probably can't go  
14 into the myriad details. It will say in this  
15 situation whether it was as if between  
16 strangers or whether it wasn't. What do you  
17 want them to do?

18 MR. CROSS: Appellate courts all the  
19 time in the context of --

20 JUSTICE BREYER: Yeah, they can. I'm  
21 not saying you can't.

22 MR. CROSS: No, I -- I understand.

23 JUSTICE BREYER: Why would you think  
24 it would be more accurate, why would it be more  
25 accurate about whether this is or is not, as if



1 this particular financial transaction was or  
2 was not as if between strangers?

3 MR. CROSS: Because there's a great  
4 level for a need -- there is a great need for  
5 uniformity in this area. I mean, that's  
6 another consideration. There's a substantial  
7 need for uniformity. In bankruptcy --

8 JUSTICE BREYER: I'm not doubting  
9 that. I'm just doubting whether you could by  
10 having dozens of appellate courts starting to  
11 go through dozens of records and each one is a  
12 little bit different in respect to the  
13 relationship, in respect to the -- any one of  
14 these nine different factors, and that you  
15 think you're going to get uniformity. That's  
16 -- that's what I'm doubting.

17 MR. CROSS: There are 352 bankruptcy  
18 judges in this country. There should not be  
19 352 views of who is and is not a non-statutory  
20 insider. We can provide greater --

21 JUSTICE KENNEDY: And would -- would  
22 --

23 MR. CROSS: We can provide greater  
24 definition -- I'm sorry.

25 JUSTICE KENNEDY: And could part of

1 your -- your answer to Justice Breyer be that  
2 in this case, the subsidiary effects can all be  
3 conceded? That the -- that the question is the  
4 conclusion you draw from them?

5 MR. CROSS: That's correct, Your  
6 Honor. I wish I had used --

7 JUSTICE BREYER: Is that an answer?  
8 Is that an answer? Didn't we just discuss that  
9 at the beginning of what I questioned? Didn't  
10 I just say sometimes, which you seem to agree,  
11 that applying a label like wild bird or  
12 transaction, applying a label to a set of  
13 undisputed facts is itself a factual matter?

14 MR. CROSS: Not in this --

15 JUSTICE BREYER: You seem -- never you  
16 say?

17 MR. CROSS: I do -- I do not agree in  
18 this circumstance.

19 JUSTICE BREYER: You don't agree?

20 MR. CROSS: Because unless --

21 JUSTICE BREYER: Wait, wait, wait. Do  
22 you agree or don't you agree that sometimes  
23 it's factual?

24 MR. CROSS: Sometimes it can be.

25 JUSTICE BREYER: All right. And what

1 is the difference and why does that difference  
2 make a difference here?

3 MR. CROSS: It makes a difference here  
4 because the label that's being attached is a  
5 statutory conclusion. Because this is settled  
6 -- we are not solving for arm's length. We are  
7 solving for whether or not this individual was  
8 an insider or not an insider. And that's what  
9 differentiates it. That's what differentiates  
10 this case from Teva that Your Honor wrote the  
11 opinion for the Court just two years ago. You  
12 drew a distinction between a historical fact in  
13 a patent term and a statutory term.

14 This is a statutory term. The Court  
15 is solving for who -- who enjoys insider status  
16 under the Bankruptcy Code.

17 JUSTICE ALITO: Can I ask you a  
18 question of -- drawing on your experience as a  
19 practitioner?

20 In this case, and I suppose in other  
21 cases where this comes up, what is at issue is  
22 whether a plan of reorganization is going to be  
23 confirmed or whether the debtor is going to be  
24 liquidated.

25 And from the perspective of bankruptcy

1 judges in your experience, what is the dynamic  
2 regarding that determination? Do they have a  
3 tendency to try to achieve one result or the  
4 other?

5 MR. CROSS: In my experience, they  
6 have a tendency to be -- it depends on the  
7 jurisdiction. Some jurisdictions are very  
8 pro-debtor and would lean towards confirmation.

9 Bankruptcy is an area where there --  
10 where forum shopping is prevalent. My concern  
11 is that if you don't provide any uniformity  
12 here, we're going to have a race to the bottom,  
13 where the most --

14 JUSTICE GINSBURG: That's what the --  
15 the bankruptcy judge tried to do. He said  
16 forget the arm's length. If the seller was  
17 under a disability, the seller was insider,  
18 then that team travels with the transfer of the  
19 claim.

20 MR. CROSS: That's correct.

21 JUSTICE GINSBURG: But lost on that,  
22 and that's not a question before us. But that  
23 would certainly be a way of getting uniformity  
24 here, if you say all you look to see is if the  
25 seller was an insider, and if she was, that her

1 status be -- can't be removed, the insider  
2 status can't be removed by transferring the  
3 claim.

4 MR. CROSS: I agree. And I would have  
5 liked to have had cert on that question. But  
6 that's true.

7 CHIEF JUSTICE ROBERTS: Counsel, given  
8 your articulation, I'm not sure how your  
9 approach differs from that of the Solicitor  
10 General.

11 MR. CROSS: The Solicitor General  
12 stops with the enunciation of the test. So the  
13 Solicitor General says that if the -- if the  
14 trial court announces the test, the appellate  
15 review stops there.

16 That cannot be the test. If you're --  
17 if you're going to take that approach, the test  
18 has no meaning. If the bankruptcy court had  
19 correctly stated the test and then disregarded  
20 it and just applied its own test, as this Court  
21 did, it took the court -- it took the bench,  
22 looked out to all the bankruptcy courts in the  
23 country, and said: I conclude that these five  
24 factors are sufficient to satisfy the statutory  
25 test, but, nevertheless, there was something in

1 the record which would support a clear error of  
2 finding, the Ninth Circuit's test would have  
3 had no meaning. So the Solicitor General says  
4 as long as you say closeness and arm's length,  
5 the appellate analysis stops there.

6 That's never the case when there's a  
7 test. It's the -- it's always the appropriate  
8 function of the appellate courts to give  
9 meaning and implementation to the test. If  
10 you're going to have a test, then the appellate  
11 courts have to apply it.

12 Certainly, the question of whether or  
13 not closeness or arm's length are the tests  
14 would be subject to de novo review. So why  
15 would we stop there? Why wouldn't we say what  
16 does "close" and what does "arm's length" mean?  
17 They're not just words.

18 JUSTICE KAGAN: Well, sometimes there  
19 are tests that we think are better formulated  
20 at a certain level of generality. And then we  
21 want to, you know, do case-by-case-by-case  
22 analysis to figure out what exactly that test  
23 means and how it applies in particular  
24 circumstances.

25 We don't think the right thing is to

1 set out, you know, a more specific legal test.  
2 We think that it will be filled in by factual  
3 development. And that seems what this is,  
4 isn't it?

5 MR. CROSS: That's the mistake that  
6 the Court made for 50 years in interpreting the  
7 Jones Act. For 50 years, there was a  
8 generalized definition that was derived from  
9 admiralty, and there were no specific contours  
10 or principles applied to it. And that led to,  
11 as Justice O'Connor wrote, a labyrinth. And  
12 the courts got lost in the definition.

13 The same thing is going to occur here.  
14 I am not suggesting -- I know I would lose -- I  
15 am not suggesting that the Court get drawn down  
16 into the nuances of arm's length beyond  
17 principles.

18 But the Court could clearly articulate  
19 basic principles and guides that would allow  
20 this statutory measure to have greater clarity.  
21 I articulated the four. And with respect to  
22 closeness, the nature of the relationships and  
23 defining the categories of the relationships,  
24 saying they were a romantic relationship is  
25 sufficient to satisfy the presumption so that

1 you're going to take a closer look, that's an  
2 appellate role. That's an easy call. We do  
3 not need to get down into the weeds of how many  
4 dates did they have. Did they live together?  
5 That -- that is not necessary. But a  
6 generalized principle would give sufficient  
7 guidance, and that's what differentiates this.  
8 But it's particularly important because we're  
9 interpreting a statute.

10 If there are no further questions, I'd  
11 like to reserve my remaining -- remaining time.

12 CHIEF JUSTICE ROBERTS: Thank you,  
13 counsel.

14 MR. CROSS: Thank you.

15 CHIEF JUSTICE ROBERTS: Mr. Geysler.

16 ORAL ARGUMENT OF DANIEL L. GEYSER

17 ON BEHALF OF THE RESPONDENTS

18 MR. GEYSER: Thank you, Mr. Chief  
19 Justice, and may it please the Court:

20 Petitioners' theory requires at least  
21 three appellate judges over at least two rounds  
22 of appellate review to devote extensive time  
23 and resources to re-creating an entire  
24 evidentiary record and redoing a trial judge  
25 fact-intensive work.



1 JUSTICE SOTOMAYOR: I don't think he  
2 is. He articulated his test very simply. He  
3 wants the circuit court to say what the legal  
4 standard is. What does closeness mean? And I  
5 guess -- I mean, he may add some tweaks to it,  
6 but I think he would say closeness is a  
7 relationship that is not between strangers,  
8 that you have a friendship, a romantic or  
9 otherwise, but it's not between two strangers.

10 And arm's length is a transaction in  
11 which there hasn't been a market deal, where --  
12 a market deal being supply and demand, and  
13 someone's actually done due diligence on what  
14 they are demanding.

15 It seems that that seems like pure  
16 questions of law to me. And what he's saying  
17 is that's what the circuit court didn't do  
18 here. It didn't define in any meaningful way  
19 what closeness means or what arm's length  
20 means. Even as a Black's Law Dictionary  
21 definition or as a subsidiary definition, it  
22 didn't give any guidance.

23 So why aren't -- why isn't that  
24 questions of law?

25 MR. GEYSER: Well, Your Honor, we

1 think if -- if the challenge is to the legal  
2 standard, then it is a question of law, and  
3 it's reviewed de novo, which is exactly what  
4 the Ninth Circuit said and did in this case.

5 And if you look at page 17A of the  
6 petition appendix in footnote 15, it said that  
7 the bankruptcy court applied the arm's length  
8 test. And it said its entire explanation was  
9 why the transaction was at arm's length. And  
10 it described the standard in exactly the way  
11 that my friend has and the way that Justice  
12 Ginsburg did. This is a question as to whether  
13 the transaction arose as if it were between  
14 strangers.

15 So the question before the Court,  
16 though, is what is the standard of review not  
17 for challenging the legal definition but for  
18 challenging the underlying factual  
19 determination as to whether in the real world  
20 this transaction actually occurred at arm's  
21 length.

22 And that is exactly --

23 JUSTICE KENNEDY: Under your view of  
24 the case, suppose there is a case that's  
25 something like this in another bankruptcy

1 court, and the bankruptcy court said: Would  
2 you please get me the Ninth Circuit opinion in  
3 -- in Lakeside?

4 Under your view, you say don't read  
5 it. That's not necessary for you to read.  
6 That's a question of fact. You don't -- you  
7 don't need to know anything about what courts  
8 of appeals say.

9 That -- that seems to me a very  
10 strange approach.

11 MR. GEYSER: Well, Your Honor, what's  
12 happening here it's -- it's a legal question  
13 that has to be broken into its constituent  
14 parts. One question that you would look to, to  
15 the Ninth Circuit decision to have guidance  
16 here, what is the guiding legal standard?

17 And that is it -- that is as simple as  
18 is it an arm's-length transaction, did the  
19 parties conduct this in the ordinary course of  
20 business in good faith, exercising their own  
21 independent judgment? What was their  
22 motivation for the transaction?

23 That's the legal test. That's  
24 reviewed de novo.

25 JUSTICE KAGAN: But it's not really

1 the legal test according to the Ninth Circuit,  
2 right, because the -- the Ninth Circuit has the  
3 arm's-length component of its legal test, but  
4 it also has this question whether the closeness  
5 of the relationship with the debtor is  
6 comparable to that of the enumerated insider  
7 classifications in the statute.

8 And how any particular set of facts  
9 does or does not meet that prong of the test  
10 does not seem much of a factual question.

11 MR. GEYSER: Well, Your Honor, I --

12 JUSTICE KAGAN: I mean, assume a  
13 particular set of facts that everybody agrees  
14 to. And then the question is: Well, is that  
15 sufficiently close that it's comparable to the  
16 enumerated insider classifications?

17 That doesn't seem like any factual  
18 question I've ever heard of.

19 MR. GEYSER: Well, I think it has a  
20 serious factual component, and actually I would  
21 submit that it is still a factual question  
22 because the statutory enumerated categories  
23 create a yardstick. It's the benchmark.

24 And then the factual question for the  
25 Court is looking at the -- the multifarious

1     fleeting special narrow circumstances that  
2     arise in all the different cases, does this  
3     particular transaction between these, these two  
4     people, given their relationships, the nature  
5     of the transaction, how well they knew each  
6     other, how much negotiation took place, do they  
7     look about as close as you find in the statute?

8             JUSTICE ALITO: Well, if Bartlett and  
9     Rabkin were married, then he would be a  
10    statutory insider, would he not?

11            MR. GEYSER: He -- he would.

12            JUSTICE ALITO: All right. So --  
13    because he would be a relative, and a relative  
14    is defined as somebody within the third degree  
15    of consanguinity. And I doubt that I remember  
16    this from the bar review, but I looked it up,  
17    and the third degree of consanguinity includes  
18    grandparents-in-law, brother and sister-in-law,  
19    grandchild-in-law.

20            Now, how does that square with the  
21    test that the Ninth Circuit seems to -- I'm  
22    sorry, that the bankruptcy court seems to have  
23    applied here? Did they live together? Did  
24    they share finances?

25            MR. GEYSER: Well, what the bankruptcy

1 court did, to be very clear, is they engaged in  
2 a totality of the circumstances finding, which  
3 is exactly what the controlling standard  
4 requires. It's fact-intensive.

5 So whether they lived together and did  
6 they share finances, those are certain  
7 considerations.

8 JUSTICE ALITO: I mean, they weren't  
9 as close -- they were not at least as close as  
10 a brother or sister-in-law?

11 MR. GEYSER: Not according to the --  
12 to the bankruptcy court, but, again, too,  
13 that's only one component of a totality  
14 analysis.

15 JUSTICE ALITO: I mean, if that's the  
16 kind of determination you think we should --  
17 that should be deferred to under the clear  
18 error standard, that's not a very good example,  
19 is it?

20 MR. GEYSER: Well, Your Honor, I think  
21 that if the Court is concerned that there are  
22 -- there are certain degrees of closeness that  
23 need a categorical rule that binds all cases,  
24 then that would be a challenge to the legal  
25 standard.

1           It would say that as a matter of  
2 looking at the prong, whether in conducting a  
3 totality analysis, as to whether parties are  
4 sufficiently close, courts should take into  
5 account certain types of characteristics.

6           I still would submit that that  
7 ultimately is a factual determination, and it's  
8 highly fact-intensive.

9           But even if you disagree and you think  
10 this is more like a mixed question, that you  
11 need to define the legal standard and you need  
12 to apply it to the facts of this case, under  
13 this Court's functional approach, asking which  
14 judicial actor is better positioned to decide  
15 these questions, we think the factors weigh  
16 overwhelmingly in favor of clear error review.

17           JUSTICE ALITO: But why -- why is that  
18 true? Because I have certainly heard it said,  
19 as your opponent said in answer to my question,  
20 that bankruptcy judges have very strong  
21 tendency to want to get plans confirmed and to  
22 do what is necessary to get plans confirmed.

23           And maybe in the heat of that, trying  
24 to make sure that the plan can be confirmed,  
25 and it doesn't have to preside over a

1 liquidation, there is a tendency to stretch  
2 things, as certainly -- I mean, Judge Clifton's  
3 opinion in this case is pretty strong that this  
4 was -- this was -- at least that this was clear  
5 error. What do you say to that?

6 MR. GEYSER: Well, Your Honor, I think  
7 that bankruptcy judges do act in good faith.  
8 And the code has --

9 JUSTICE ALITO: I don't doubt that  
10 they act in good faith, but you're saying that  
11 they're better, better situated as an  
12 institutional matter. Why is that so?

13 MR. GEYSER: I think they're better  
14 situated for two reasons. One is that  
15 bankruptcy judges are fact finders. They have  
16 expertise in looking at the totality of the  
17 circumstances. They are the ones with the  
18 front-row seat to the witnesses here.

19 The bankruptcy judge got to see the  
20 demeanor of the witnesses and judge their  
21 credibility. They're in a far better position  
22 to determine motivation and intent, which we  
23 submit are parts of this analysis, than -- than  
24 would be an appellate court who has to look on  
25 a cold paper record.



1           JUSTICE GORSUCH: Counsel, could we  
2 back up to where Justice Sotomayor started us  
3 off this morning? And that was she pointed out  
4 that oftentimes insider status is determined on  
5 the basis of the closeness of the relationship  
6 without respect to the arm's-length nature of  
7 the transaction, that that's just presumed.

8           The Ninth Circuit has developed this  
9 two-part test, and near as I can tell, it's  
10 conjunctive. You require both closeness and  
11 lack of arm's length.

12           Other circuits have different verbal  
13 formulations and some haven't even weighed in.  
14 Some haven't even weighed in on the question  
15 whether there is such thing as a non-statutory  
16 insider. Right?

17           And yet here we're being asked to  
18 decide what the right standard of review is.

19           Can we do that with any degree of  
20 assurance when we don't know what the right  
21 legal test is? And -- and don't we run the  
22 risk, perhaps, of sending the wrong signal to  
23 lower courts that we're adopting the Ninth  
24 Circuit or endorsing the Ninth Circuit's  
25 formulation of what the test is?

1           MR. GEYSER: Well, Your Honor, I think  
2 a couple different points to that. The first  
3 is there is some degree of difficulty of  
4 measuring between two points without knowing  
5 what one of the points is.

6           JUSTICE GORSUCH: It seems to me a  
7 high degree of difficulty. It's like one of  
8 those high dives, you know, it's a -- it's a 10  
9 out of 10 difficulty.

10          MR. GEYSER: Maybe. But I -- I think  
11 to give you a little bit of comfort, every  
12 court of appeals that has addressed this  
13 question has effectively adopted the  
14 arm's-length test.

15          JUSTICE GORSUCH: Well, you know, I  
16 went and I had a law clerk survey that for me  
17 and I've looked at it and I'm not sure I  
18 entirely agree.

19          So help -- give me some comfort on  
20 that, because I look at like the Fourth  
21 Circuit, for example, and they talk about  
22 sufficient authority. A closeness, they're  
23 really focused on the closeness aspect of it.  
24 And then I look at others and they focus more  
25 on the arm's length.

1           And I agree those are two important  
2 factors, but the degree of attention given  
3 really does seem very different across the  
4 circuits.

5           MR. GEYSER: Well, Your Honor, I think  
6 ultimately, though, the circuits have looked at  
7 this, and this includes Collier's conclusion,  
8 surveying all the -- the relevant authority.  
9 And as the expert bankruptcy treatise, they've  
10 said that the transaction -- the test  
11 ultimately does turn on whether it's an  
12 arm's-length transaction.

13           And -- and I --

14           JUSTICE GORSUCH: So it doesn't turn  
15 on closeness then?

16           MR. GEYSER: Closeness is -- is a  
17 factor --

18           JUSTICE GORSUCH: So we're not sure  
19 about that?

20           MR. GEYSER: Well, closeness is a  
21 factor that weighs into the totality analysis.  
22 But --

23           JUSTICE GORSUCH: The totality  
24 analysis of the arm's length?

25           MR. GEYSER: Totality -- you look at

1 the totality of the circumstances, so that  
2 whether the parties are close is one factor  
3 that courts take into account in weighing the  
4 entire evidentiary record, which I think,  
5 again, points up to why this is a particularly  
6 --

7 JUSTICE GORSUCH: So the test isn't  
8 closeness or arm's length; it's totality?

9 MR. GEYSER: Well, it's the totality  
10 of the circumstances to determine if the  
11 transaction is at arm's length.

12 JUSTICE GORSUCH: So it's arm's  
13 length?

14 MR. GEYSER: So it's arm's length.

15 JUSTICE GORSUCH: Okay.

16 MR. GEYSER: That's -- that's again  
17 too, this case --

18 JUSTICE GORSUCH: But that's not what  
19 the Ninth Circuit says.

20 MR. GEYSER: The Ninth Circuit said  
21 that two factors count, but it ultimately --

22 JUSTICE GORSUCH: Both.

23 MR. GEYSER: It said both. But if you  
24 read the opinion, our -- our reading of the  
25 opinion is consistent with its view of how the

1 Seventh Circuit approaches this and the Tenth  
2 Circuit, which is that the ultimate question is  
3 whether the parties conducted the transaction  
4 in the ordinary course of business, taking into  
5 account their own independent commercial  
6 motivations.

7 JUSTICE SOTOMAYOR: So closeness is  
8 irrelevant? It's just --

9 MR. GEYSER: Well, no, close --

10 JUSTICE SOTOMAYOR: -- whether it's  
11 arm's length and the lack of arm's length  
12 defines closeness?

13 MR. GEYSER: Your Honor, closeness,  
14 again, is -- is something that courts look at  
15 to determine if a transaction is at arm's  
16 length. The parties --

17 JUSTICE GORSUCH: Shouldn't we wait to  
18 see what the courts of appeals sort out on all  
19 this before we decide what the standard of  
20 review is?

21 MR. GEYSER: Your Honor, if the Court  
22 would like to dismiss the case as improvidently  
23 grantable, we'll take a win any way we can get  
24 it.

25 (Laughter.)

1           MR. GEYSER: But we -- we -- we do  
2 think, though, that the -- I think any standard  
3 that the courts adopt will still require clear  
4 error review because even if you think the  
5 standard has sufficient legal norms embedded  
6 within it, it still will ask appellate judges  
7 to take the time-consuming and inefficient task  
8 of reweighing and re-evaluating facts and --

9           CHIEF JUSTICE ROBERTS: I suppose that  
10 we could articulate what the right answer is  
11 based on a particular understanding of the  
12 test, and I gather there is little dispute  
13 about that.

14           We certainly can determine exactly  
15 what we're looking at and then make it clear  
16 and send it back. If the Ninth Circuit thinks  
17 its test is something else, then that'll be --  
18 they'll be free to apply the facts under the  
19 appropriate standard of that test.

20           MR. GEYSER: Your Honor, I think,  
21 though, if -- if the Court were to remand to --  
22 to reconsider under a different test, I think  
23 that would actually be deciding what the test  
24 is to some extent.

25           But, again, I think as for the

1 standard of review, the Ninth Circuit did apply  
2 de novo review to the understanding of the  
3 legal test, so the definition of the test it  
4 clearly said is a purely legal inquiry and it  
5 applied de novo review in reviewing the  
6 bankruptcy court's decision.

7 The -- the question before the Court  
8 right now is, is it appropriate to have two  
9 rounds of appellate review? And, again, for  
10 the five circuits that have bankruptcy  
11 appellate panels, you have six appellate judges  
12 being asked to take a highly multifarious,  
13 fleeting, special narrow fact -- factual record  
14 and re-evaluating a factual determination --

15 JUSTICE SOTOMAYOR: But you know  
16 something --

17 --MR. GEYSER: -- that a bankruptcy  
18 judge made.

19 JUSTICE SOTOMAYOR: -- clear error  
20 shouldn't be a pass. There are errors. And  
21 some of them are clear.

22 And so why isn't this one of those  
23 cases? That's what Judge Clifton was saying,  
24 which is on these facts you can't sustain a  
25 finding of arm's-length transaction or a

1 finding that there was a lack of closeness.

2 That -- so even under that standard,  
3 there has to be some meaning to what those two  
4 things mean and some explanation as to why that  
5 -- this fits that.

6 MR. GEYSER: Sure, Your Honor. And  
7 you may think --

8 JUSTICE SOTOMAYOR: What else?

9 MR. GEYSER: -- that that -- well,  
10 that is a fact-bound case specific  
11 determination as to whether the Ninth Circuit  
12 correctly applied clear error review in this  
13 case. And, again, the question before the  
14 Court is whether it should have applied clear  
15 error review or something else.

16 Now we respectfully disagree with  
17 Judge Clifton's conclusion. We think that if  
18 you look to the facts, as the bankruptcy court  
19 found them, this was a negotiated transaction.  
20 Dr. Rabkin went back to the -- to the debtor  
21 and asked for more money after he determined  
22 that his claim was worth more, which is what  
23 independent parties do.

24 JUSTICE SOTOMAYOR: No, they go into a  
25 bidding war. I would have been the very first



1 one going back and forth and saying who is  
2 going to pay me the highest amount?

3 MR. GEYSER: Well, but he -- what he  
4 concluded, though, is that this -- this is a  
5 \$5,000 transaction that he made. And so it's  
6 perfectly reasonable for someone who is a  
7 sophisticated, wealthy investor to decide that  
8 additional bidding and additional negotiations  
9 just simply isn't worth his time.

10 But, again, the relevant question  
11 before the Court is whether clear error review,  
12 in fact, applies. And --

13 JUSTICE GINSBURG: What do we do with  
14 -- with the bankruptcy court's take on this  
15 case was, I think, the right standard is to  
16 see -- to say was this an insider, was -- what  
17 is her name -- Bartlett an insider?

18 The answer is that, yes, that when she  
19 transfers her claim, the insider team travels  
20 with it.

21 Is there any split on that question?  
22 We didn't change it, but --

23 MR. GEYSER: There is not a split on  
24 that question, Your Honor. Every circuit to  
25 look at this has understood that whether

1 someone is an insider is a -- is a  
2 determination about the character of the person  
3 as opposed to a characteristic of the claim  
4 that they acquired.

5 And I think that the easiest way to  
6 understand why the Ninth Circuit's  
7 determination on that point was correct is if  
8 this claim had been acquired at, you know, an  
9 anonymous auction, surely it wouldn't matter  
10 that the claim had originated with a -- with a  
11 statutory insider.

12 But, again, that is a question that  
13 the Court did not agree to review. And looking  
14 at the other factors that this Court takes into  
15 account in looking at which judicial actor has  
16 the better institutional capacity to decide the  
17 question, it also considers the -- the cost of  
18 the appellate court to recreate the factual  
19 determination.

20 It looks to the cost to the parties to  
21 have to litigate multiple rounds of -- of  
22 review on a highly fact-intensive question.

23 JUSTICE KENNEDY: Well -- well, you're  
24 assuming that it's not cost-effective for  
25 courts over a period of time to elaborate

1 certain standards for the guidance of district  
2 court -- of finders of fact. That's not the  
3 way the system works.

4 MR. GEYSER: Well, Your Honor,  
5 fact-bound conclusions, as this Court has said,  
6 won't produce uniform rules under de novo  
7 review or otherwise. It's simply not conducive  
8 to producing law-clarifying effects because  
9 they're too fact-intensive. If you change  
10 certain --

11 JUSTICE KENNEDY: But an appellate  
12 opinion after it makes a resolution explains  
13 neutral standards that are principles that are  
14 applicable to other cases. That's the whole  
15 function of the judicial process.

16 MR. GEYSER: Your Honor, and if -- if  
17 the relevant issue being challenged --

18 JUSTICE KENNEDY: You say: Oh, that's  
19 inefficient, we might as well just let  
20 everybody do everything they want every time.

21 MR. GEYSER: Well, no. To be  
22 perfectly clear, if the relevant challenge --  
23 again, you have to break it into its  
24 constituent parts -- is to the -- the norm  
25 being applied or to the legal definition of the

1 standard, that is a question of law for the  
2 Court, as the Ninth Circuit held.

3 If the question is whether the facts  
4 of this case satisfy that legal standard,  
5 that's a factual determination and -- or maybe  
6 a mixed question, but that's still a highly  
7 fact-intensive process that is not really  
8 falling within the, you know, the heartland of  
9 what appellate courts typically do.

10 And this Court didn't find concerns  
11 about losing law-clarifying benefits to control  
12 in Highmark where it decided, you know,  
13 exceptional cases under the Patent Act or in  
14 issuing in subpoenas in McLane or in looking at  
15 exceptional case findings or -- or other  
16 questions in Pierce, that there are lots of  
17 decisions that look in balance at the -- the --  
18 the comparative advantages of appellate courts  
19 deciding things that are inherently factual and  
20 trial courts that have expertise in doing  
21 exactly what they're doing here.

22 And that's even if the documentary  
23 record is established. Trial judges are very  
24 good at taking a whole collection of facts and  
25 evidence, an entire record and weighing

1 components against each other.

2 And that's especially true where, as  
3 here, it involves questions of motivation and  
4 intent. An appellate court simply isn't  
5 situated to, on a cold paper record, to decide  
6 whether these parties, looking in their eye,  
7 really engaged in this transaction because they  
8 thought it was in their own self-interest or  
9 they were colluding or in cahoots with each  
10 other.

11 JUSTICE ALITO: Once all the facts are  
12 established, why is it preferable for a  
13 bankruptcy judge as opposed to a court of  
14 appeals panel to decide whether those facts  
15 make the person in question comparable to a  
16 statutory insider?

17 MR. GEYSER: I think even if the facts  
18 are established, it still requires reweighing  
19 and balancing all of those facts, which is  
20 something that -- that trial judges do very  
21 well and appellate judges don't do quite as  
22 well.

23 And it distracts from the appellate  
24 court's work in addressing the true legal  
25 standards when parties are actually challenging

1 the substance of a legal test.

2 And in bankruptcy in particular,  
3 having de novo review encourages additional  
4 appeals. And that means it will hold up the  
5 administration of the estate. It prevents  
6 creditors from getting paid, and it prevents  
7 the reorganization of the debtor, which again  
8 is Congress's concern with efficiency and  
9 finality in the bankruptcy setting.

10 JUSTICE ALITO: But appeals are not  
11 always a bad thing.

12 MR. GEYSER: Oh, certainly not.  
13 And -- and, again, if it's a challenge to the  
14 legal standard, then it makes good sense to  
15 have de novo review.

16 JUSTICE KAGAN: But one way of  
17 thinking of this is that once you have the  
18 facts and the facts are uncontested and you're  
19 trying to figure out whether those facts  
20 satisfy a given legal standard, here whether  
21 they are comparably close to the statutory  
22 insiders, that then -- what the Court is then  
23 doing is trying to figure out how important  
24 each fact is, given the legal test.

25 And that sounds like a legal inquiry

1 to me or a -- or, you know, how important is  
2 this fact in terms of what we should be looking  
3 to, in terms of what the legal test is.

4 MR. GEYSER: Well, Your Honor, I -- I  
5 disagree, and this is why.

6 The courts are looking to determine if  
7 the parties really were acting as if they were  
8 strangers to the transaction and that really  
9 turns on the evidence.

10 And so some facts in some cases will  
11 be more important than others. Let's say you  
12 have a witness and you just don't believe him.  
13 You think that actually he was colluding with  
14 the other side, or let's say you have an  
15 extensive period of negotiation. May I?

16 CHIEF JUSTICE ROBERTS: You may.  
17 Please finish.

18 MR. GEYSER: If you have an extensive  
19 period of negotiation or the -- the transaction  
20 is particularly one-sided or particularly even.  
21 These are all considerations that are -- that  
22 are highly fact-intensive.

23 And saying that we think that one  
24 factor in this given case between these parties  
25 on these facts has more weight isn't really

1 something that produces law-clarifying  
2 benefits. It's a factual determination on a  
3 given record.

4 CHIEF JUSTICE ROBERTS: Thank you,  
5 counsel.

6 MR. GEYSER: Thank you.

7 CHIEF JUSTICE ROBERTS: Ms. Goodspeed.

8 ORAL ARGUMENT OF MORGAN GOODSPEED  
9 FOR THE UNITED STATES, AS AMICUS CURIAE,  
10 SUPPORTING THE RESPONDENTS

11 MS. GOODSPEED: Mr. Chief Justice, and  
12 may it please the Court:

13 At this point, everyone agrees that  
14 questions of statutory construction are  
15 reviewed de novo and basic historical facts are  
16 reviewed for clear error. So the -- the debate  
17 this morning is about how do we understand the  
18 bankruptcy court's finding here that two  
19 parties operated at arm's length.

20 The government's position is not that  
21 because that is the test, that automatically is  
22 reviewed for clear error, as Petitioner  
23 suggests. The government's position is that,  
24 because this is the type of test that is well  
25 established and is familiar and is asking for a



1 pure factual inference, that is -- that finding  
2 that comes from that test will be reviewed for  
3 clear error.

4 JUSTICE KAGAN: But that seems easier  
5 to say about the arm's-length part of the test  
6 than about the sufficiently close to a  
7 statutory insider part.

8 MS. GOODSPEED: So that's correct,  
9 Justice Kagan. Two things: first, as a  
10 general matter as Respondents' counsel  
11 suggested, how closeness is defined is so close  
12 that you're not operating at arm's length.  
13 That's how the court of appeals understood it  
14 at page 14 of the petition appendix and again  
15 at page 17 of the petition appendix.

16 And so if closeness ultimately just  
17 gets folded into the arm's-length calculus,  
18 then "was this transaction at arm's length" is  
19 going to be the ultimate determination in the  
20 case. And that's consistent with how the  
21 leading bankruptcy court treatise discusses it.  
22 That's consistent with how the parties argued  
23 this case.

24 And so I do think that the result of  
25 that is that even if there might be more

1 legal-sounding questions with respect to  
2 closeness, it's not really an independent prong  
3 of the test so much as folding into it.

4           The arm's-length test itself is  
5 comparable in some ways to this Court's  
6 decision in Commissioner versus Duberstein, and  
7 that case dealt with what is a gift for  
8 purposes of the Tax Code? And this Court said,  
9 you know, that's not a pure intent question,  
10 but it is essentially a factual inference drawn  
11 from all of the other facts.

12           What we're trying to get at is what is  
13 the dominant motive for how these parties are  
14 interacting? And that's going to be a factual  
15 inference, and it's going to be reviewed for  
16 clear error. We think the same thing applies  
17 here.

18           JUSTICE GINSBURG: Does the government  
19 have a position on the -- we're dealing with  
20 the cramdown safeguard.

21           MS. GOODSPEED: That's correct.

22           JUSTICE GINSBURG: And the bankruptcy  
23 judge that everybody is praising as having the  
24 best insight thought the test ought to be is  
25 the seller an insider and the -- the taint

1 travels with the claim. Does the government  
2 have a position on what is the right answer to  
3 that?

4 MS. GOODSPEED: Yes. So, at the cert  
5 stage, we agreed with Respondents that what  
6 matters for purposes of insider status is the  
7 claimant rather than the claim. So it's an  
8 individual or an entity that is an insider, not  
9 a claim that has an insider status that travels  
10 with it.

11 With respect to the bankruptcy court's  
12 competence here, we are not arguing, as I think  
13 some of these questions have alluded to  
14 earlier, that the bankruptcy court gets to  
15 define the legal rules, that if there were a  
16 creation of some multi-factor test for defining  
17 when something is at arm's length, we agree  
18 that that would be a legal question reviewed de  
19 novo.

20 But the important thing is that in  
21 this particular case, the question that  
22 received clear error review was the question of  
23 what, at the end of the day, was Dr. Rabkin  
24 trying to do here?

25 The majority said this was a

1 speculative investment, or at least it could  
2 have been a speculative investment. And the  
3 dissent said this was a clear favor to a  
4 friend. So it was a fight about motives. And  
5 that fight about whether under all of the facts  
6 Dr. Rabkin should be viewed as having acted in  
7 one way or the other is a classic factual  
8 inference.

9 JUSTICE KAGAN: So Ms. -- Ms.  
10 Goodspeed, in your brief, you put a lot of  
11 emphasis on the idea that the question of  
12 arm's-length transaction is one of intent. And  
13 you just said again there what were the parties  
14 motives.

15 But suppose that was not true.  
16 Suppose that our understanding of what is or is  
17 not an arm's-length transaction is more  
18 objective in character. Would your argument  
19 still carry the day?

20 MS. GOODSPEED: Well, we don't  
21 disagree that what is or is not an arm's-length  
22 transaction can actually be more objective.  
23 When we're talking about intent, we mean the  
24 same way the Court used it in Duberstein, which  
25 is to say this isn't a pure subjective

1 question, but the ultimate goal of the test is  
2 to get at what is driving these parties, and so  
3 the goal in establishing an arm's-length  
4 transaction is, is this person commercially  
5 disinterested, acting like a stranger, or is  
6 this person operating under a conflict of  
7 interest? That's the more --

8 JUSTICE SOTOMAYOR: May -- may I ask  
9 you that question? He paid \$5,000 with no  
10 diligence. He didn't know what the return on  
11 that could or could not be.

12 How come it's an arm's-length  
13 transaction if the only way he makes his money  
14 back is voting for the cramdown plan? Meaning,  
15 doesn't he -- isn't he self-interested by  
16 definition when he's buying something that  
17 depends totally on him voting with the company?

18 MS. GOODSPEED: Well --

19 JUSTICE SOTOMAYOR: Because he doesn't  
20 get paid at all if he doesn't vote for -- with  
21 the company's cramdown.

22 MS. GOODSPEED: Sure, Justice  
23 Sotomayor, that may be possible. I guess the  
24 thought could be, for example, there could be  
25 another plan where he would receive more money

1 or he could buy this claim for \$5,000 and sell  
2 it to Petitioner for even more money. And so  
3 there were other possibilities other than  
4 voting for this particular plan.

5 But I do want to say that type of  
6 argument could be an argument for why there may  
7 have been clear error here or why this should  
8 have been considered an arm's-length  
9 transaction in the first instance.

10 And the government isn't taking a  
11 position on whether there was or was not clear  
12 error here. I think --

13 JUSTICE ALITO: Whether somebody is a  
14 -- is an insider seems to be a question of  
15 status, whether it's a statutory insider or a  
16 non-statutory insider. So, how do you get from  
17 a question of status to a question that  
18 examines the particulars of a particular -- of  
19 a transaction and the motivation and the  
20 relationship between the parties?

21 MS. GOODSPEED: Sure, Justice Alito.  
22 I -- that has been how courts have interpreted  
23 this. I think what they've essentially tried  
24 to do is apply an ejusdem generis canon to the  
25 statute and say what is the concern with all of

1 these listed entities? And the concern with  
2 all of them is that they're going to operate  
3 under some sort of conflict of interest and not  
4 interact with the debtor in the way that a  
5 neutral person would. So I think that's how  
6 courts have extracted this arm's-length test  
7 from that --

8 JUSTICE GORSUCH: But --

9 MS. GOODSPEED: -- as a way of getting  
10 at --

11 JUSTICE GORSUCH: But isn't Justice  
12 Sotomayor correct that in a lot of areas we  
13 presume that, based on the status of the  
14 individual involved or the relationship and we  
15 don't make an inquiry into the nature of the  
16 transaction at all?

17 MS. GOODSPEED: That's exactly  
18 correct, and that would be correct if someone  
19 were listed in the statute.

20 JUSTICE GORSUCH: So why --

21 MS. GOODSPEED: But I --

22 JUSTICE GORSUCH: So why couldn't it  
23 also be a possible test for those who aren't  
24 listed in the statute, assuming such a class of  
25 persons exists?

1 MS. GOODSPEED: Sure.

2 JUSTICE GORSUCH: Which we haven't  
3 decided either, right?

4 MS. GOODSPEED: Yes. I mean, the way  
5 that courts have looked at this is by  
6 extracting a principle versus trying to  
7 establish other categories. That's just the  
8 general rule.

9 I think maybe an explanation for that  
10 is that Congress drew these bright lines in the  
11 statutes and that it's somewhat more difficult  
12 for courts to draw the same kind of bright  
13 lines for things like friendships or romantic  
14 --

15 JUSTICE GORSUCH: Would it --

16 MS. GOODSPEED: -- relationships.

17 JUSTICE GORSUCH: Would it be nice to  
18 resolve that question first before deciding  
19 what the standard of review is? I mean, the  
20 government's brief, I think, admirably points  
21 out, and I couldn't agree more, that  
22 determining the standard of review thus  
23 requires precise identification of the  
24 particular question raised on appeal.

25 MS. GOODSPEED: Yes, Justice Gorsuch.



1 In that sense, we do think the Court can still  
2 decide the question if it wishes to, because  
3 the particular question raised on appeal is  
4 what is the standard of review to be applied to  
5 this fight over --

6 JUSTICE GORSUCH: But --

7 MS. GOODSPEED: -- whether Dr. Rabkin  
8 --

9 JUSTICE GORSUCH: But as we've  
10 discussed, if it depends upon status, that  
11 might be a legal-looking question. If it  
12 depends on arm's length, that might be a more  
13 factual-looking question. And we haven't  
14 resolved the relationship between those two or,  
15 in fact, whether both of them are appropriate  
16 considerations.

17 MS. GOODSPEED: This Court hasn't  
18 resolved that, but, again, what it can look to  
19 is what the court of appeals actually decided  
20 here. And the fight in the court of appeals,  
21 as illustrated by the difference between the  
22 majority and the dissent is, was this an  
23 arm's-length transaction, was Dr. Rabkin acting  
24 as a commercial stranger, or was he clearly  
25 doing a favor to a friend? So --

1 JUSTICE KAGAN: Does -- does the  
2 government have a view as to what the correct  
3 legal test is?

4 MS. GOODSPEED: The government thinks  
5 that the courts of appeals have adopted the  
6 correct test. It's -- again, this arm's-length  
7 determination is consistent with what -- is in  
8 the legislative history. It's consistent, we  
9 think, with what all of the listed entities  
10 are, why they're all in this statute.

11 JUSTICE ALITO: Well, suppose that  
12 Dr. Rabkin and Ms. Bartlett had a relationship  
13 that was exactly like that of a married couple  
14 except that they hadn't gotten married. They  
15 lived together for a long time, they shared  
16 finances, they had children together.

17 Would the transaction -- would --  
18 would -- could Dr. Rabkin then not be an  
19 insider on the ground that the particular  
20 transaction was done at arm's length? Does  
21 that seem right?

22 MS. GOODSPEED: So I would bookmark  
23 the possibility that courts could say you are  
24 sort of, in fact, one of -- in the listed  
25 categories, you are, in fact, a married couple,

1 even if you are not formally given that title.  
2 That might be a different inquiry. If the  
3 courts are not going to -- may I finish?

4 CHIEF JUSTICE ROBERTS: Please.

5 MS. GOODSPEED: If the courts are not  
6 going to do that, then we think those  
7 circumstances would weigh extremely heavily in  
8 the arm's-length analysis but may not decide  
9 it.

10 Thank you.

11 CHIEF JUSTICE ROBERTS: Thank you,  
12 counsel.

13 Mr. Cross, four minutes.

14 REBUTTAL ARGUMENT OF GREGORY A. CROSS  
15 ON BEHALF OF THE PETITIONERS

16 MR. CROSS: Mr. Chief Justice, may it  
17 please the Court:

18 Justice Gorsuch, I'd like to come to  
19 your point. The test -- what we're solving for  
20 is who does and does not satisfy insider status  
21 under the Bankruptcy Code. That's the question  
22 that the Court should have applied de novo  
23 review to.

24 The Ninth Circuit chose its test, but  
25 if it was going to choose that test it should

1 have applied through to exercise a de novo  
2 review.

3 We're not solving necessarily for  
4 arm's length for closeness, although that's the  
5 test that the Court enunciated. And if that  
6 was the test the court enunciated, it should  
7 have given definition to that test --

8 JUSTICE GORSUCH: And you think the  
9 test is wrong. And -- and we didn't take that  
10 question. That's on us.

11 MR. CROSS: I think the test is  
12 inadequate. And I think that if you -- if you  
13 affirm without applying de novo review, you  
14 perpetuate the inadequacy.

15 JUSTICE GORSUCH: Should -- should we  
16 even attempt to answer the question, though,  
17 without -- of the standard of review without  
18 first defining, as the -- as the government put  
19 it, the precise identification of the  
20 particular question raised on appeal?

21 MR. CROSS: Absolutely. I mean, in  
22 every instance when this Court has looked at a  
23 statute and applied the facts to the statute,  
24 it applies de novo review.

25 The alternative is to abdicate that

1 rule --

2 JUSTICE GORSUCH: So you don't care.  
3 Whatever the test is, is always going to be de  
4 novo review?

5 MR. CROSS: It has to be de novo --

6 JUSTICE GORSUCH: Always.

7 MR. CROSS: -- review because statutes  
8 have to be consistent --

9 JUSTICE GORSUCH: Assume I don't buy  
10 that. Then what should I do?

11 MR. CROSS: Well, then I'm in trouble.  
12 (Laughter.)

13 JUSTICE GORSUCH: Then -- then do you  
14 want me to dig the case?

15 MR. CROSS: I think that you go back  
16 to Justice -- the opinion Justice Breyer wrote  
17 in Teva. We distinguish between a material  
18 fact and a statutory fact. And statutes have  
19 to be given uniform application.

20 Now what happened here is we allowed,  
21 through the absence of de novo review, the  
22 bankruptcy court to develop its own test. The  
23 bankruptcy court did not solve for totality of  
24 circumstances here.

25 The bankruptcy court went out,

1 surveyed the other courts and said these five  
2 factors are determinative of insider status.  
3 That's what occurred.

4 Now, in Miller, I don't usually read  
5 quotes, but I think this quote is right on. In  
6 Miller the Court wrote, "When relevant legal  
7 principles can be given meaning through the  
8 application of particular circumstances of a  
9 case, the Court has been reluctant to give the  
10 trier of fact's conclusions presumptive force  
11 and, in so doing, stripped the federal court of  
12 its primary function as an expositor of the  
13 law." That's exactly what the appellate court  
14 did here.

15 It abdicated its responsibility to  
16 enunciate clear standards and to give meaning  
17 to the insider status by the exercise of clear  
18 error review. This should have been decided by  
19 de novo review.

20 If there are no further questions, I  
21 will submit the case.

22 CHIEF JUSTICE ROBERTS: Thank you,  
23 counsel. The case is submitted.

24 (Whereupon, at 11:03 a.m., the case  
25 was submitted.)

## Official - Subject to Final Review

<b>\$</b>	<b>affect</b> <sup>[1]</sup> 16:25	<b>aren't</b> <sup>[2]</sup> 32:23 62:23	17 66:15
<b>\$2.7</b> <sup>[1]</sup> 16:3	<b>affirm</b> <sup>[1]</sup> 67:13	<b>argued</b> <sup>[1]</sup> 56:22	<b>believe</b> <sup>[2]</sup> 17:12 54:12
<b>\$5,000</b> <sup>[6]</sup> 15:25 16:3,10 48:5 60:9 61:1	<b>ago</b> <sup>[1]</sup> 26:11	<b>arguing</b> <sup>[1]</sup> 58:12	<b>bench</b> <sup>[1]</sup> 28:21
<b>1</b>	<b>agree</b> <sup>[14]</sup> 7:22,23 21:23 25:10,17, 19,22,22 28:4 41:18 42:1 49:13 58:17 63:21	<b>argument</b> <sup>[14]</sup> 1:14 2:2,5,8,12 3:4, 8 18:1 31:16 55:8 59:18 61:6,6 66:14	<b>benchmark</b> <sup>[1]</sup> 35:23
<b>10</b> <sup>[2]</sup> 41:8,9	<b>agreed</b> <sup>[4]</sup> 8:13 9:25 10:11 58:5	<b>arguments</b> <sup>[1]</sup> 16:6	<b>benefits</b> <sup>[3]</sup> 20:7 51:11 55:2
<b>10:03</b> <sup>[2]</sup> 1:15 3:2	<b>agreeing</b> <sup>[1]</sup> 10:18	<b>arise</b> <sup>[1]</sup> 36:2	<b>best</b> <sup>[1]</sup> 57:24
<b>101(31)</b> <sup>[3]</sup> 4:2 17:20,23	<b>agreement</b> <sup>[1]</sup> 8:24	<b>arm's</b> <sup>[50]</sup> 4:4,20 5:16 9:7 10:21,25 11:7,11,13,20,21,22 12:9 13:1,16, 18,20,25 15:20,21 18:2,10 26:6 27:16 29:4,13,16 30:16 32:10,19 33:7,9,20 40:11 41:25 42:24 43:8, 11,12,14 44:11,11,15 55:19 56:12, 18 58:17 64:12 65:20 67:4	<b>better</b> <sup>[13]</sup> 16:14 17:7,13,22 21:13, 14 29:19 38:14 39:11,11,13,21 49:16
<b>11:03</b> <sup>[1]</sup> 69:24	<b>agrees</b> <sup>[2]</sup> 35:13 55:13	<b>arm's-length</b> <sup>[28]</sup> 4:16 5:24 8:25 12:19,22,24 13:4 14:11,14 34:18 35:3 40:6 41:14 42:12 46:25 56:5, 17 57:4 59:12,17,21 60:3,12 61:8 62:6 64:23 65:6 66:8	<b>between</b> <sup>[16]</sup> 7:4 9:5 18:16 23:15 24:2 26:12 32:7,9 33:13 36:3 41:4 54:24 61:20 64:14,21 68:17
<b>14</b> <sup>[1]</sup> 56:14	<b>ah</b> <sup>[1]</sup> 10:3	<b>arose</b> <sup>[1]</sup> 33:13	<b>beyond</b> <sup>[2]</sup> 11:23 30:16
<b>15</b> <sup>[1]</sup> 33:6	<b>aid</b> <sup>[1]</sup> 7:14	<b>articulate</b> <sup>[2]</sup> 30:18 45:10	<b>bidding</b> <sup>[2]</sup> 47:25 48:8
<b>15-1509</b> <sup>[1]</sup> 3:4	<b>AL</b> <sup>[2]</sup> 1:4,8	<b>articulated</b> <sup>[3]</sup> 3:23 30:21 32:2	<b>binds</b> <sup>[1]</sup> 37:23
<b>17</b> <sup>[1]</sup> 56:15	<b>ALITO</b> <sup>[15]</sup> 14:1 17:6,25 26:17 36:8,12 37:8,15 38:17 39:9 52:11 53:10 61:13,21 65:11	<b>articulation</b> <sup>[1]</sup> 28:8	<b>bird</b> <sup>[3]</sup> 9:23,24 25:11
<b>17A</b> <sup>[1]</sup> 33:5	<b>allow</b> <sup>[1]</sup> 30:19	<b>aspect</b> <sup>[1]</sup> 41:23	<b>bit</b> <sup>[2]</sup> 24:12 41:11
<b>2</b>	<b>allowed</b> <sup>[1]</sup> 68:20	<b>assistance</b> <sup>[1]</sup> 19:2	<b>Black's</b> <sup>[2]</sup> 14:16 32:20
<b>2017</b> <sup>[1]</sup> 1:12	<b>alluded</b> <sup>[1]</sup> 58:13	<b>Assistant</b> <sup>[1]</sup> 1:22	<b>Blackstone</b> <sup>[1]</sup> 11:23
<b>3</b>	<b>almost</b> <sup>[1]</sup> 4:21	<b>ASSOCIATION</b> <sup>[2]</sup> 1:3 3:5	<b>blunt</b> <sup>[1]</sup> 15:12
<b>3</b> <sup>[1]</sup> 2:4	<b>already</b> <sup>[1]</sup> 22:9	<b>assume</b> <sup>[3]</sup> 4:9 35:12 68:9	<b>bookmark</b> <sup>[1]</sup> 65:22
<b>31</b> <sup>[2]</sup> 1:12 2:7	<b>alternative</b> <sup>[1]</sup> 67:25	<b>assumes</b> <sup>[1]</sup> 12:25	<b>Both</b> <sup>[8]</sup> 4:23 7:19,22 10:18 40:10 43:22,23 64:15
<b>352</b> <sup>[2]</sup> 24:17,19	<b>although</b> <sup>[2]</sup> 10:11 67:4	<b>assuming</b> <sup>[2]</sup> 49:24 62:24	<b>bottom</b> <sup>[1]</sup> 27:12
<b>5</b>	<b>ambiguous</b> <sup>[1]</sup> 10:6	<b>assurance</b> <sup>[1]</sup> 40:20	<b>break</b> <sup>[1]</sup> 50:23
<b>50</b> <sup>[3]</sup> 19:6 30:6,7	<b>amicus</b> <sup>[3]</sup> 1:24 2:10 55:9	<b>attached</b> <sup>[2]</sup> 7:5 26:4	<b>BREYER</b> <sup>[16]</sup> 9:12 11:1,4,18 22:23 23:7,20,23 24:8 25:1,7,15,19,21, 25 68:16
<b>53</b> <sup>[1]</sup> 9:22	<b>among</b> <sup>[1]</sup> 11:1	<b>attempt</b> <sup>[1]</sup> 67:16	<b>brief</b> <sup>[2]</sup> 59:10 63:20
<b>55</b> <sup>[1]</sup> 2:11	<b>amount</b> <sup>[2]</sup> 15:14 48:2	<b>attention</b> <sup>[1]</sup> 42:2	<b>bright</b> <sup>[2]</sup> 63:10,12
<b>6</b>	<b>analysis</b> <sup>[8]</sup> 29:5,22 37:14 38:3 39:23 42:21,24 66:8	<b>auction</b> <sup>[1]</sup> 49:9	<b>bring</b> <sup>[1]</sup> 9:23
<b>66</b> <sup>[1]</sup> 2:14	<b>announces</b> <sup>[1]</sup> 28:14	<b>authority</b> <sup>[2]</sup> 41:22 42:8	<b>broken</b> <sup>[1]</sup> 34:13
<b>A</b>	<b>anonymous</b> <sup>[1]</sup> 49:9	<b>automatically</b> <sup>[1]</sup> 55:21	<b>brother</b> <sup>[2]</sup> 36:18 37:10
<b>a.m</b> <sup>[3]</sup> 1:15 3:2 69:24	<b>another</b> <sup>[3]</sup> 24:6 33:25 60:25	<b>awful</b> <sup>[1]</sup> 16:6	<b>brute</b> <sup>[2]</sup> 9:15,18
<b>abdicate</b> <sup>[1]</sup> 67:25	<b>answer</b> <sup>[10]</sup> 9:21 16:7 25:1,7,8 38:19 45:10 48:18 58:2 67:16	<b>B</b>	<b>business</b> <sup>[2]</sup> 34:20 44:4
<b>abdicated</b> <sup>[1]</sup> 69:15	<b>appeal</b> <sup>[3]</sup> 63:24 64:3 67:20	<b>back</b> <sup>[7]</sup> 11:23 40:2 45:16 47:20 48:1 60:14 68:15	<b>buy</b> <sup>[2]</sup> 61:1 68:9
<b>ability</b> <sup>[1]</sup> 16:24	<b>appeals</b> <sup>[14]</sup> 17:11 18:4 22:2,8 34:8 41:12 44:18 52:14 53:4,10 56:13 64:19,20 65:5	<b>bad</b> <sup>[1]</sup> 53:11	<b>buying</b> <sup>[1]</sup> 60:16
<b>above-entitled</b> <sup>[1]</sup> 1:13	<b>APPEARANCES</b> <sup>[1]</sup> 1:17	<b>balance</b> <sup>[1]</sup> 51:17	<b>C</b>
<b>absence</b> <sup>[4]</sup> 18:22 19:9,9 68:21	<b>appellate</b> <sup>[36]</sup> 9:10 11:14 14:7 15:4 17:5,15,21 18:12 20:22 22:15, 18 23:11,12,13,18 24:10 28:14 29:5,8,10 31:2,21,22 39:24 45:6 46:9, 11,11 49:18 50:11 51:9,18 52:4, 21,23 69:13	<b>balancing</b> <sup>[1]</sup> 52:19	<b>cahoots</b> <sup>[1]</sup> 52:9
<b>Absolutely</b> <sup>[1]</sup> 67:21	<b>appendix</b> <sup>[4]</sup> 23:3 33:6 56:14,15	<b>Baltimore</b> <sup>[1]</sup> 1:18	<b>calculus</b> <sup>[1]</sup> 56:17
<b>according</b> <sup>[2]</sup> 35:1 37:11	<b>applicable</b> <sup>[1]</sup> 50:14	<b>BANK</b> <sup>[2]</sup> 1:3 3:5	<b>call</b> <sup>[3]</sup> 10:1,3 31:2
<b>account</b> <sup>[4]</sup> 38:5 43:3 44:5 49:15	<b>application</b> <sup>[7]</sup> 3:18 7:1,8 8:8 12:1 68:19 69:8	<b>Bankruptcy</b> <sup>[45]</sup> 4:3 6:24 16:3,15, 20 17:10,14 19:21 22:5 24:7,17 26:16,25 27:9,15 28:18,22 33:7, 25 34:1 36:22,25 37:12 38:20 39:7,15,19 42:9 46:6,10,17 47:18 48:14 52:13 53:2,9 55:18 56:21 57:22 58:11,14 66:21 68:22,23,25	<b>called</b> <sup>[2]</sup> 9:11 10:10
<b>accurate</b> <sup>[2]</sup> 23:24,25	<b>applied</b> <sup>[16]</sup> 4:7 12:21 14:8 15:6 28:20 30:10 33:7 36:23 46:5 47:12,14 50:25 64:4 66:22 67:1,23	<b>bar</b> <sup>[1]</sup> 36:16	<b>came</b> <sup>[1]</sup> 1:13
<b>achieve</b> <sup>[1]</sup> 27:3	<b>applies</b> <sup>[4]</sup> 29:23 48:12 57:16 67:24	<b>Bartlett</b> <sup>[3]</sup> 36:8 48:17 65:12	<b>cannot</b> <sup>[2]</sup> 19:19 28:16
<b>acquired</b> <sup>[2]</sup> 49:4,8	<b>apply</b> <sup>[6]</sup> 7:24 29:11 38:12 45:18 46:1 61:24	<b>based</b> <sup>[3]</sup> 17:7 45:11 62:13	<b>canon</b> <sup>[1]</sup> 61:24
<b>across</b> <sup>[1]</sup> 42:3	<b>applying</b> <sup>[3]</sup> 25:11,12 67:13	<b>basic</b> <sup>[2]</sup> 30:19 55:15	<b>capacity</b> <sup>[1]</sup> 49:16
<b>Act</b> <sup>[6]</sup> 6:20 19:7 30:7 39:7,10 51:13	<b>approach</b> <sup>[6]</sup> 6:19 12:13 28:9,17 34:10 38:13	<b>basis</b> <sup>[1]</sup> 40:5	<b>care</b> <sup>[1]</sup> 68:2
<b>acted</b> <sup>[1]</sup> 59:6	<b>approaches</b> <sup>[1]</sup> 44:1	<b>beauty</b> <sup>[1]</sup> 10:5	<b>carry</b> <sup>[1]</sup> 59:19
<b>acting</b> <sup>[3]</sup> 54:7 60:5 64:23	<b>appropriate</b> <sup>[7]</sup> 7:10 15:13,24 29:7 45:19 46:8 64:15	<b>become</b> <sup>[1]</sup> 21:4	<b>Case</b> <sup>[45]</sup> 3:4,12,14 6:21 7:22 8:17 9:19 10:5,15 11:6,7 13:2,6 14:24 15:5,25 16:3,6 17:1 25:2 26:10,20 29:6 33:4,24,24 38:12 39:3 43:17 44:22 47:10,13 48:15 51:4,15 54:24 56:20,23 57:7 58:21 68:14 69:9,21,23,24
<b>actor</b> <sup>[2]</sup> 38:14 49:15	<b>area</b> <sup>[2]</sup> 24:5 27:9	<b>beginning</b> <sup>[1]</sup> 25:9	<b>case-by-case-by-case</b> <sup>[1]</sup> 29:21
<b>actually</b> <sup>[9]</sup> 10:9 32:13 33:20 35:20 45:23 52:25 54:13 59:22 64:19	<b>areas</b> <sup>[1]</sup> 62:12	<b>behalf</b> <sup>[8]</sup> 1:19,20 2:4,7,14 3:9 31:17	<b>cases</b> <sup>[13]</sup> 7:3 19:4 21:6,10,16,18 26:21 36:2 37:23 46:23 50:14 51:13 54:10
<b>ad</b> <sup>[1]</sup> 19:19			<b>cast</b> <sup>[1]</sup> 16:24
<b>add</b> <sup>[6]</sup> 18:14,15,17,18,19 32:5			<b>categorical</b> <sup>[1]</sup> 37:23
<b>additional</b> <sup>[3]</sup> 48:8,8 53:3			<b>categories</b> <sup>[4]</sup> 30:23 35:22 63:7 65:25
<b>addressed</b> <sup>[1]</sup> 41:12			
<b>addressing</b> <sup>[2]</sup> 7:21 52:24			
<b>administration</b> <sup>[1]</sup> 53:5			
<b>admirably</b> <sup>[1]</sup> 63:20			
<b>admiralty</b> <sup>[1]</sup> 30:9			
<b>adopt</b> <sup>[1]</sup> 45:3			
<b>adopted</b> <sup>[2]</sup> 41:13 65:5			
<b>adopting</b> <sup>[1]</sup> 40:23			
<b>advantages</b> <sup>[1]</sup> 51:18			

## Official - Subject to Final Review

<p><b>category</b> [1] 20:25  <b>cert</b> [4] 6:11,14 28:5 58:4  <b>certain</b> [6] 29:20 37:6,22 38:5 50:1,10  <b>Certainly</b> [7] 17:21 27:23 29:12 38:18 39:2 45:14 53:12  <b>challenge</b> [4] 33:1 37:24 50:22 53:13  <b>challenged</b> [1] 50:17  <b>challenging</b> [3] 33:17,18 52:25  <b>Chandris</b> [1] 19:5  <b>change</b> [2] 48:22 50:9  <b>character</b> [2] 49:2 59:18  <b>characteristic</b> [1] 49:3  <b>characteristics</b> [1] 38:5  <b>CHIEF</b> [25] 3:3,10 7:16 8:3,11,21 11:20 19:22 20:4,11,23 21:23 28:7 31:12,15,18 45:9 54:16 55:4,7,11 66:4,11,16 69:22  <b>children</b> [1] 65:16  <b>choose</b> [1] 66:25  <b>chose</b> [1] 66:24  <b>Circuit</b> [27] 3:24 9:14,20 12:4 14:9,10 32:3,17 33:4 34:2,15 35:1,2 36:21 40:8,24 41:21 43:19,20 44:1,2 45:16 46:1 47:11 48:24 51:2 66:24  <b>Circuit's</b> [3] 29:2 40:24 49:6  <b>circuits</b> [4] 40:12 42:4,6 46:10  <b>circumstance</b> [1] 25:18  <b>circumstances</b> [13] 10:22 12:13 15:16 17:3 29:24 36:1 37:2 39:17 43:1,10 66:7 68:24 69:8  <b>claim</b> [12] 16:4 27:19 28:3 47:22 48:19 49:3,8,10 58:1,7,9 61:1  <b>claimant</b> [1] 58:7  <b>clarification</b> [1] 13:22  <b>clarity</b> [3] 19:3,9 30:20  <b>class</b> [2] 19:17 62:24  <b>classic</b> [1] 59:7  <b>classifications</b> [2] 35:7,16  <b>clear</b> [32] 7:4 8:2,6,16 20:1,9,17,20 21:1 29:1 37:1,17 38:16 39:4 45:3,15 46:19,21 47:12,14 48:11 50:22 55:16,22 56:3 57:16 58:22 59:3 61:7,11 69:16,17  <b>clearly</b> [4] 9:3 30:18 46:4 64:24  <b>clerk</b> [1] 41:16  <b>Clifton</b> [1] 46:23  <b>Clifton's</b> [2] 39:2 47:17  <b>close</b> [15] 4:1 5:20 14:20 17:19 29:16 35:15 36:7 37:9,9 38:4 43:2 44:9 53:21 56:6,11  <b>closeness</b> [24] 29:4,13 30:22 32:4,6,19 35:4 37:22 40:5,10 41:22,23 42:15,16,20 43:8 44:7,12,13 47:1 56:11,16 57:2 67:4  <b>closer</b> [1] 31:1  <b>Code</b> [7] 4:3 6:24 16:20 26:16 39:8 57:8 66:21  <b>cold</b> [3] 23:12 39:25 52:5  <b>collection</b> [1] 51:24  <b>Collier's</b> [1] 42:7  <b>colluding</b> [2] 52:9 54:13</p>	<p><b>come</b> [2] 60:12 66:18  <b>comes</b> [3] 14:15 26:21 56:2  <b>comfort</b> [2] 41:11,19  <b>comment</b> [1] 15:23  <b>commented</b> [1] 19:8  <b>commercial</b> [2] 44:5 64:24  <b>commercially</b> [1] 60:4  <b>Commissioner</b> [1] 57:6  <b>company</b> [1] 60:17  <b>company's</b> [1] 60:21  <b>comparable</b> [8] 4:1 17:20,23 18:15 35:6,15 52:15 57:5  <b>comparably</b> [1] 53:21  <b>comparative</b> [1] 51:18  <b>competence</b> [1] 58:12  <b>completely</b> [1] 8:13  <b>component</b> [3] 35:3,20 37:13  <b>components</b> [4] 8:25 14:10,22 52:1  <b>conceded</b> [1] 25:3  <b>concept</b> [1] 11:23  <b>concern</b> [4] 27:10 53:8 61:25 62:1  <b>concerned</b> [1] 37:21  <b>concerns</b> [1] 51:10  <b>conclude</b> [1] 28:23  <b>concluded</b> [1] 48:4  <b>conclusion</b> [9] 13:3,12 16:9 20:19 21:15 25:4 26:5 42:7 47:17  <b>conclusions</b> [2] 50:5 69:10  <b>conductive</b> [1] 50:7  <b>conduct</b> [1] 34:19  <b>conducted</b> [1] 44:3  <b>conducting</b> [1] 38:2  <b>confirmation</b> [1] 27:8  <b>confirmed</b> [4] 26:23 38:21,22,24  <b>conflict</b> [2] 60:6 62:3  <b>Congress</b> [1] 63:10  <b>Congress's</b> [1] 53:8  <b>conjunctive</b> [1] 40:10  <b>consanguinity</b> [2] 36:15,17  <b>consenting</b> [1] 19:17  <b>consideration</b> [1] 24:6  <b>considerations</b> [6] 12:20,25 13:8 37:7 54:21 64:16  <b>considered</b> [1] 61:8  <b>considers</b> [2] 13:8 49:17  <b>consistent</b> [6] 43:25 56:20,22 65:7,8 68:8  <b>constituent</b> [2] 34:13 50:24  <b>constitutes</b> [1] 20:25  <b>construction</b> [1] 55:14  <b>context</b> [1] 23:19  <b>contours</b> [2] 19:1 30:9  <b>control</b> [1] 51:11  <b>controlling</b> [1] 37:3  <b>Cooter</b> [1] 21:17  <b>Correct</b> [12] 4:14 6:5 25:5 27:20 49:7 56:8 57:21 62:12,18,18 65:2,6  <b>correctly</b> [2] 28:19 47:12  <b>cost</b> [2] 49:17,20  <b>cost-effective</b> [1] 49:24  <b>couldn't</b> [2] 62:22 63:21  <b>Counsel</b> [7] 28:7 31:13 40:1 55:5</p>	<p>56:10 66:12 69:23  <b>count</b> [1] 43:21  <b>country</b> [2] 24:18 28:23  <b>couple</b> [6] 4:10,11,12 41:2 65:13,25  <b>course</b> [3] 9:15 34:19 44:4  <b>COURT</b> [106] 1:1,14 3:11 4:6,9 6:13 7:3,11,14,20 8:6 9:5,10 11:10,22 13:7,10 14:24 15:4,12,17 17:4,11,15,21,24 18:3,7,23 19:6,20 21:9,9,12,20 22:2,5,6,8,9,15,18 23:11,12,13 26:11,14 28:14,18,20,21 30:6,15,18 31:19 32:3,17 33:7,15 34:1,1 35:25 36:22 37:1,12,21 39:24 41:12 44:21 45:21 46:7 47:14,18 48:11 49:13,14,18 50:2,5 51:2,10 52:4,13 53:22 55:12 56:13,21 57:8 58:14 59:24 64:1,17,19,20 66:17,22 67:5,6,22 68:22,23,25 69:6,9,11,13  <b>Court's</b> [9] 6:19 21:12 38:13 46:6 48:14 52:24 55:18 57:5 58:11  <b>courts</b> [32] 10:17 11:14 13:16 19:11 20:22 23:18 24:10 28:22 29:8,11 30:12 34:7 38:4 40:23 43:3 44:14,18 45:3 49:25 51:9,18,20 54:6 61:22 62:6 63:5,12 65:5,23 66:3,5 69:1  <b>cramdown</b> [4] 19:16 57:20 60:14,21  <b>create</b> [2] 19:11 35:23  <b>creation</b> [1] 58:16  <b>credibility</b> [2] 21:11 39:21  <b>creditors</b> [2] 17:1 53:6  <b>crew</b> [1] 7:12  <b>CROSS</b> [63] 1:18 2:3,13 3:7,8,10,22 4:14,23 5:2,9 6:5,10,17 8:3,17 9:3 10:24 11:3,6 12:2,8,14,15 13:14 14:21 15:17 16:17 17:12 18:7,18 20:2,10,18 21:6 22:14 23:6,18,22 24:3,17,23 25:5,14,17,20,24 26:3 27:5,20 28:4,11 30:5 31:14 66:13,14,16 67:11,21 68:5,7,11,15  <b>curiae</b> [3] 1:24 2:11 55:9  <b>cuts</b> [1] 16:22</p>	<p>19 48:7 49:16 52:5,14 64:2 66:8  <b>decided</b> [4] 51:12 63:3 64:19 69:18  <b>deciding</b> [3] 45:23 51:19 63:18  <b>decision</b> [4] 17:24 34:15 46:6 57:6  <b>decisions</b> [1] 51:17  <b>defending</b> [1] 6:7  <b>deferred</b> [1] 37:17  <b>define</b> [3] 32:18 38:11 58:15  <b>defined</b> [2] 36:14 56:11  <b>defines</b> [1] 44:12  <b>defining</b> [4] 6:20 30:23 58:16 67:18  <b>definition</b> [24] 6:13,22,23,25 7:1 8:18,20 9:10,11 11:19 12:7 13:25 14:13 19:9 24:24 30:8,12 32:21,21 33:17 46:3 50:25 60:16 67:7  <b>degree</b> [6] 36:14,17 40:19 41:3,7 42:2  <b>degrees</b> [1] 37:22  <b>demand</b> [1] 32:12  <b>demanding</b> [1] 32:14  <b>demeanor</b> [1] 39:20  <b>denied</b> [2] 6:4,14  <b>Department</b> [1] 1:23  <b>depends</b> [4] 27:6 60:17 64:10,12  <b>derive</b> [1] 20:19  <b>derived</b> [2] 11:14 30:8  <b>described</b> [1] 33:10  <b>desirable</b> [1] 22:13  <b>details</b> [1] 23:14  <b>determination</b> [25] 8:15 9:9 11:11 15:18 17:2 19:20 20:1,7,12,15,20 22:11 27:2 33:19 37:16 38:7 46:14 47:11 49:2,7,19 51:5 55:2 56:19 65:7  <b>determinations</b> [1] 8:2  <b>determinative</b> [1] 69:2  <b>determine</b> [10] 7:11 11:8 13:20 15:7 17:8 39:22 43:10 44:15 45:14 54:6  <b>determined</b> [3] 17:13 40:4 47:21  <b>determines</b> [2] 16:23,23  <b>determining</b> [4] 12:21 16:20 19:7 63:22  <b>develop</b> [2] 18:8 68:22  <b>developed</b> [1] 40:8  <b>development</b> [1] 30:3  <b>devote</b> [1] 31:22  <b>Dictionary</b> [2] 14:16 32:20  <b>difference</b> [5] 26:1,1,2,3 64:21  <b>different</b> [11] 7:24 12:18 23:10 24:12,14 36:2 40:12 41:2 42:3 45:22 66:2  <b>differentiates</b> [3] 26:9,9 31:7  <b>differentiating</b> [1] 21:22  <b>differs</b> [1] 28:9  <b>difficult</b> [7] 21:2,6,8,24,25 22:1 63:11  <b>difficulty</b> [3] 41:3,7,9  <b>dig</b> [1] 68:14  <b>diligence</b> [10] 4:17 15:2,13,24 16:10 18:21 22:17,22 32:13 60:10</p>
---	---	--	---

## D

**D.C** [2] 1:11,23  
**Dallas** [1] 1:20  
**DANIEL** [3] 1:20 2:6 31:16  
**dates** [1] 31:4  
**day** [2] 58:23 59:19  
**de** [26] 3:23 7:6,13 8:9 20:22 21:5 22:10,19 29:14 33:3 34:24 46:2,5 50:6 53:3,15 55:15 58:18 66:22 67:1,13,24 68:3,5,21 69:19  
**deal** [5] 4:19 12:6 21:18 32:11,12  
**dealing** [2] 11:5 57:19  
**deals** [1] 16:15  
**dealt** [1] 57:7  
**debate** [1] 55:16  
**debtor** [5] 26:23 35:5 47:20 53:7 62:4  
**decide** [10] 18:4 38:14 40:18 44:



## Official - Subject to Final Review

<p><b>disability</b> <sup>[1]</sup> 27:17</p> <p><b>disagree</b> <sup>[7]</sup> 10:25 12:3 16:17 38:9 47:16 54:5 59:21</p> <p><b>disagreeing</b> <sup>[2]</sup> 10:16,19</p> <p><b>discuss</b> <sup>[1]</sup> 25:8</p> <p><b>discussed</b> <sup>[1]</sup> 64:10</p> <p><b>discusses</b> <sup>[1]</sup> 56:21</p> <p><b>disinterested</b> <sup>[1]</sup> 60:5</p> <p><b>dismiss</b> <sup>[1]</sup> 44:22</p> <p><b>dispute</b> <sup>[4]</sup> 3:15 8:13 9:5 45:12</p> <p><b>disregarded</b> <sup>[1]</sup> 28:19</p> <p><b>dissent</b> <sup>[2]</sup> 59:3 64:22</p> <p><b>distinction</b> <sup>[2]</sup> 7:4 26:12</p> <p><b>distinguish</b> <sup>[1]</sup> 68:17</p> <p><b>distinguishes</b> <sup>[1]</sup> 21:17</p> <p><b>distracts</b> <sup>[1]</sup> 52:23</p> <p><b>district</b> <sup>[5]</sup> 4:9 22:1,5,9 50:1</p> <p><b>dives</b> <sup>[1]</sup> 41:8</p> <p><b>documentary</b> <sup>[1]</sup> 51:22</p> <p><b>doing</b> <sup>[5]</sup> 51:20,21 53:23 64:25 69:11</p> <p><b>domicile</b> <sup>[3]</sup> 20:14,19,21</p> <p><b>dominant</b> <sup>[1]</sup> 57:13</p> <p><b>done</b> <sup>[3]</sup> 22:9 32:13 65:20</p> <p><b>doubt</b> <sup>[2]</sup> 36:15 39:9</p> <p><b>doubting</b> <sup>[3]</sup> 24:8,9,16</p> <p><b>down</b> <sup>[2]</sup> 30:15 31:3</p> <p><b>dozens</b> <sup>[2]</sup> 24:10,11</p> <p><b>draw</b> <sup>[2]</sup> 25:4 63:12</p> <p><b>drawing</b> <sup>[1]</sup> 26:18</p> <p><b>drawn</b> <sup>[3]</sup> 7:4 30:15 57:10</p> <p><b>drew</b> <sup>[2]</sup> 26:12 63:10</p> <p><b>driving</b> <sup>[1]</sup> 60:2</p> <p><b>Duberstein</b> <sup>[2]</sup> 57:6 59:24</p> <p><b>due</b> <sup>[8]</sup> 4:17 15:2,15,24 18:21 22:17,22 32:13</p> <p><b>dynamic</b> <sup>[1]</sup> 27:1</p> <hr/> <p style="text-align: center;"><b>E</b></p> <hr/> <p><b>each</b> <sup>[7]</sup> 12:6 19:20 24:11 36:5 52:1,9 53:24</p> <p><b>earlier</b> <sup>[1]</sup> 58:14</p> <p><b>easier</b> <sup>[1]</sup> 56:4</p> <p><b>easiest</b> <sup>[1]</sup> 49:5</p> <p><b>easy</b> <sup>[1]</sup> 31:2</p> <p><b>Eclectus</b> <sup>[2]</sup> 9:22,22</p> <p><b>effectively</b> <sup>[1]</sup> 41:13</p> <p><b>effects</b> <sup>[2]</sup> 25:2 50:8</p> <p><b>efficiency</b> <sup>[1]</sup> 53:8</p> <p><b>either</b> <sup>[2]</sup> 13:3 63:3</p> <p><b>ejusdem</b> <sup>[1]</sup> 61:24</p> <p><b>elaborate</b> <sup>[2]</sup> 13:7 49:25</p> <p><b>elaboration</b> <sup>[2]</sup> 9:2,4</p> <p><b>element</b> <sup>[3]</sup> 5:11 7:20 9:7</p> <p><b>elements</b> <sup>[3]</sup> 4:23 7:19 8:25</p> <p><b>embedded</b> <sup>[1]</sup> 45:5</p> <p><b>emphasis</b> <sup>[1]</sup> 59:11</p> <p><b>encourages</b> <sup>[1]</sup> 53:3</p> <p><b>end</b> <sup>[2]</sup> 23:2 58:23</p> <p><b>endorsing</b> <sup>[1]</sup> 40:24</p> <p><b>engage</b> <sup>[4]</sup> 14:18,23 17:10 18:5</p> <p><b>engaged</b> <sup>[2]</sup> 37:1 52:7</p> <p><b>enjoys</b> <sup>[1]</sup> 26:15</p> <p><b>enough</b> <sup>[1]</sup> 16:10</p>	<p><b>entire</b> <sup>[4]</sup> 31:23 33:8 43:4 51:25</p> <p><b>entirely</b> <sup>[1]</sup> 41:18</p> <p><b>entities</b> <sup>[2]</sup> 62:1 65:9</p> <p><b>entity</b> <sup>[3]</sup> 17:6,7 58:8</p> <p><b>enumerated</b> <sup>[3]</sup> 35:6,16,22</p> <p><b>enunciate</b> <sup>[1]</sup> 69:16</p> <p><b>enunciated</b> <sup>[3]</sup> 4:2 67:5,6</p> <p><b>enunciation</b> <sup>[1]</sup> 28:12</p> <p><b>error</b> <sup>[25]</sup> 7:4 8:2,6,16 20:1,9,17,20 29:1 37:18 38:16 39:5 45:4 46:19 47:12,15 48:11 55:16,22 56:3 57:16 58:22 61:7,12 69:18</p> <p><b>errors</b> <sup>[1]</sup> 46:20</p> <p><b>especially</b> <sup>[1]</sup> 52:2</p> <p><b>essentially</b> <sup>[3]</sup> 4:22 57:10 61:23</p> <p><b>establish</b> <sup>[1]</sup> 63:7</p> <p><b>established</b> <sup>[4]</sup> 51:23 52:12,18 55:25</p> <p><b>establishing</b> <sup>[1]</sup> 60:3</p> <p><b>estate</b> <sup>[1]</sup> 53:5</p> <p><b>ET</b> <sup>[2]</sup> 1:4,8</p> <p><b>Even</b> <sup>[13]</sup> 32:20 38:9 40:13,14 45:4 47:2 51:22 52:17 54:20 56:25 61:2 66:1 67:16</p> <p><b>everybody</b> <sup>[4]</sup> 13:1 35:13 50:20 57:23</p> <p><b>everyone</b> <sup>[1]</sup> 55:13</p> <p><b>everything</b> <sup>[2]</sup> 16:22 50:20</p> <p><b>evidence</b> <sup>[2]</sup> 51:25 54:9</p> <p><b>evidentiary</b> <sup>[2]</sup> 31:24 43:4</p> <p><b>exactly</b> <sup>[13]</sup> 6:18 9:8 10:11 29:22 33:3,10,22 37:3 45:14 51:21 62:17 65:13 69:13</p> <p><b>examines</b> <sup>[1]</sup> 61:18</p> <p><b>example</b> <sup>[8]</sup> 3:12 5:20 7:9 12:4 13:15 37:18 41:21 60:24</p> <p><b>except</b> <sup>[1]</sup> 65:14</p> <p><b>exceptional</b> <sup>[2]</sup> 51:13,15</p> <p><b>exchanged</b> <sup>[1]</sup> 4:11</p> <p><b>exercise</b> <sup>[5]</sup> 7:13 22:19,22 67:1 69:17</p> <p><b>exercising</b> <sup>[1]</sup> 34:20</p> <p><b>existence</b> <sup>[1]</sup> 22:20</p> <p><b>exists</b> <sup>[1]</sup> 62:25</p> <p><b>expenses</b> <sup>[1]</sup> 4:12</p> <p><b>experience</b> <sup>[4]</sup> 17:8 26:18 27:1,5</p> <p><b>expert</b> <sup>[1]</sup> 42:9</p> <p><b>expertise</b> <sup>[2]</sup> 39:16 51:20</p> <p><b>explains</b> <sup>[1]</sup> 50:12</p> <p><b>explanation</b> <sup>[3]</sup> 33:8 47:4 63:9</p> <p><b>expositor</b> <sup>[1]</sup> 69:12</p> <p><b>extensive</b> <sup>[3]</sup> 31:22 54:15,18</p> <p><b>extent</b> <sup>[1]</sup> 45:24</p> <p><b>extracted</b> <sup>[1]</sup> 62:6</p> <p><b>extracting</b> <sup>[1]</sup> 63:6</p> <p><b>extremely</b> <sup>[1]</sup> 66:7</p> <p><b>eye</b> <sup>[1]</sup> 52:6</p> <hr/> <p style="text-align: center;"><b>F</b></p> <hr/> <p><b>facing</b> <sup>[1]</sup> 9:14</p> <p><b>fact</b> <sup>[36]</sup> 3:13 4:15 7:5 8:3 9:15,19 10:1,2,3 11:9,10 12:11 13:17 14:19,20,22,25 15:1,3 16:8,11 17:4 18:12 26:12 34:6 39:15 46:13 48:</p>	<p>12 50:2 53:24 54:2 64:15 65:24, 25 68:18,18</p> <p><b>fact's</b> <sup>[1]</sup> 69:10</p> <p><b>fact-bound</b> <sup>[2]</sup> 47:10 50:5</p> <p><b>fact-intensive</b> <sup>[7]</sup> 31:25 37:4 38:8 49:22 50:9 51:7 54:22</p> <p><b>factor</b> <sup>[5]</sup> 21:22 42:17,21 43:2 54:24</p> <p><b>factors</b> <sup>[14]</sup> 4:2 12:1,25 13:8 18:22 23:2,4 24:14 28:24 38:15 42:2 43:21 49:14 69:2</p> <p><b>facts</b> <sup>[43]</sup> 3:14,19 4:13 7:2,24 8:5,8, 14 9:15,18,25 13:2,11,13,13 15:7 16:7 17:13,14 20:18 25:13 35:8, 13 38:12 45:8,18 46:24 47:18 51:3,24 52:11,14,17,19 53:18,18,19 54:10,25 55:15 57:11 59:5 67:23</p> <p><b>factual</b> <sup>[30]</sup> 7:25 8:4 10:12,20,23 11:11 15:15 19:25 22:7,11 25:13, 23 30:2 33:18 35:10,17,20,21,24 38:7 46:13,14 49:18 51:5,19 55:2 56:1 57:10,14 59:7</p> <p><b>factual-looking</b> <sup>[1]</sup> 64:13</p> <p><b>fair</b> <sup>[1]</sup> 18:24</p> <p><b>faith</b> <sup>[3]</sup> 34:20 39:7,10</p> <p><b>falling</b> <sup>[1]</sup> 51:8</p> <p><b>familiar</b> <sup>[3]</sup> 11:24 12:3 55:25</p> <p><b>far</b> <sup>[2]</sup> 10:14 39:21</p> <p><b>fascinating</b> <sup>[1]</sup> 5:1</p> <p><b>fault</b> <sup>[1]</sup> 14:3</p> <p><b>favor</b> <sup>[3]</sup> 38:16 59:3 64:25</p> <p><b>federal</b> <sup>[1]</sup> 69:11</p> <p><b>Fifty-Three</b> <sup>[1]</sup> 9:21</p> <p><b>fight</b> <sup>[4]</sup> 59:4,5 64:5,20</p> <p><b>figure</b> <sup>[3]</sup> 29:22 53:19,23</p> <p><b>filled</b> <sup>[1]</sup> 30:2</p> <p><b>finality</b> <sup>[1]</sup> 53:9</p> <p><b>finances</b> <sup>[3]</sup> 36:24 37:6 65:16</p> <p><b>financial</b> <sup>[2]</sup> 16:16 24:1</p> <p><b>finch</b> <sup>[1]</sup> 10:8</p> <p><b>find</b> <sup>[3]</sup> 9:20 36:7 51:10</p> <p><b>finders</b> <sup>[2]</sup> 39:15 50:2</p> <p><b>finding</b> <sup>[13]</sup> 12:12 13:16 15:15 16:8,12 17:4 18:23 29:2 37:2 46:25 47:1 55:18 56:1</p> <p><b>findings</b> <sup>[3]</sup> 7:5 18:8 51:15</p> <p><b>finish</b> <sup>[2]</sup> 54:17 66:3</p> <p><b>first</b> <sup>[10]</sup> 5:12 13:5 17:17 20:24 41:2 47:25 56:9 61:9 63:18 67:18</p> <p><b>fits</b> <sup>[2]</sup> 10:22 47:5</p> <p><b>five</b> <sup>[5]</sup> 23:1,3 28:23 46:10 69:1</p> <p><b>fleeting</b> <sup>[2]</sup> 36:1 46:13</p> <p><b>Florida</b> <sup>[1]</sup> 21:3</p> <p><b>focus</b> <sup>[1]</sup> 41:24</p> <p><b>focused</b> <sup>[1]</sup> 41:23</p> <p><b>folded</b> <sup>[1]</sup> 56:17</p> <p><b>folding</b> <sup>[1]</sup> 57:3</p> <p><b>following</b> <sup>[1]</sup> 12:20</p> <p><b>footnote</b> <sup>[1]</sup> 33:6</p> <p><b>force</b> <sup>[1]</sup> 69:10</p> <p><b>forget</b> <sup>[1]</sup> 27:16</p> <p><b>formally</b> <sup>[1]</sup> 66:1</p> <p><b>formulated</b> <sup>[1]</sup> 29:19</p> <p><b>formulation</b> <sup>[1]</sup> 40:25</p>	<p><b>formulations</b> <sup>[1]</sup> 40:13</p> <p><b>forth</b> <sup>[1]</sup> 48:1</p> <p><b>forum</b> <sup>[1]</sup> 27:10</p> <p><b>found</b> <sup>[3]</sup> 4:10,13 47:19</p> <p><b>four</b> <sup>[9]</sup> 13:24 18:18,19,25,25 21:3 23:3 30:21 66:13</p> <p><b>Fourth</b> <sup>[1]</sup> 41:20</p> <p><b>free</b> <sup>[1]</sup> 45:18</p> <p><b>free-market</b> <sup>[1]</sup> 5:23</p> <p><b>friend</b> <sup>[3]</sup> 33:11 59:4 64:25</p> <p><b>friendship</b> <sup>[1]</sup> 32:8</p> <p><b>friendships</b> <sup>[1]</sup> 63:13</p> <p><b>front-row</b> <sup>[1]</sup> 39:18</p> <p><b>function</b> <sup>[4]</sup> 7:10 29:8 50:15 69:12</p> <p><b>functional</b> <sup>[1]</sup> 38:13</p> <p><b>further</b> <sup>[2]</sup> 31:10 69:20</p> <hr/> <p style="text-align: center;"><b>G</b></p> <hr/> <p><b>gather</b> <sup>[1]</sup> 45:12</p> <p><b>General</b> <sup>[8]</sup> 1:22 19:10 28:10,11, 13 29:3 56:10 63:8</p> <p><b>generality</b> <sup>[1]</sup> 29:20</p> <p><b>generalized</b> <sup>[2]</sup> 30:8 31:6</p> <p><b>generis</b> <sup>[1]</sup> 61:24</p> <p><b>gets</b> <sup>[3]</sup> 20:6 56:17 58:14</p> <p><b>getting</b> <sup>[3]</sup> 27:23 53:6 62:9</p> <p><b>GEYSER</b> <sup>[44]</sup> 1:20 2:6 31:15,16,18 32:25 34:11 35:11,19 36:11,25 37:11,20 39:6,13 41:1,10 42:5,16,20, 25 43:9,14,16,20,23 44:9,13,21 45:1,20 46:17 47:6,9 48:3,23 50:4,16, 21 52:17 53:12 54:4,18 55:6</p> <p><b>gift</b> <sup>[1]</sup> 57:7</p> <p><b>GINSBURG</b> <sup>[10]</sup> 3:20 12:5 14:15 18:14 27:14,21 33:12 48:13 57:18, 22</p> <p><b>give</b> <sup>[8]</sup> 13:24 29:8 31:6 32:22 41:11,19 69:9,16</p> <p><b>given</b> <sup>[13]</sup> 13:23 18:25 28:7 36:4 42:2 53:20,24 54:24 55:3 66:1 67:7 68:19 69:7</p> <p><b>giving</b> <sup>[1]</sup> 19:10</p> <p><b>goal</b> <sup>[2]</sup> 60:1,3</p> <p><b>gold</b> <sup>[1]</sup> 10:7</p> <p><b>GOODSPEED</b> <sup>[25]</sup> 1:22 2:9 55:7,8, 11 56:8 57:21 58:4 59:10,20 60:18,22 61:21 62:9,17,21 63:1,4,16, 25 64:7,17 65:4,22 66:5</p> <p><b>GORSUCH</b> <sup>[29]</sup> 40:1 41:6,15 42:14,18,23 43:7,12,15,18,22 44:17 62:8,11,20,22 63:2,15,17,25 64:6, 9 66:18 67:8,15 68:2,6,9,13</p> <p><b>got</b> <sup>[2]</sup> 30:12 39:19</p> <p><b>gotten</b> <sup>[2]</sup> 19:12 65:14</p> <p><b>govern</b> <sup>[2]</sup> 3:17 8:7</p> <p><b>governing</b> <sup>[1]</sup> 18:19</p> <p><b>government</b> <sup>[6]</sup> 57:18 58:1 61:10 65:2,4 67:18</p> <p><b>government's</b> <sup>[3]</sup> 55:20,23 63:20</p> <p><b>grandchild-in-law</b> <sup>[1]</sup> 36:19</p> <p><b>grandparents-in-law</b> <sup>[1]</sup> 36:18</p> <p><b>grantable</b> <sup>[1]</sup> 44:23</p> <p><b>great</b> <sup>[5]</sup> 4:19 13:22 19:2 24:3,4</p> <p><b>greater</b> <sup>[6]</sup> 13:24 16:19 19:15 24:</p>
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## Official - Subject to Final Review

<p>20,23 30:20  <b>GREGORY</b> [5] 1:18 2:3,13 3:8 66:14  <b>ground</b> [1] 65:19  <b>guess</b> [3] 23:4 32:5 60:23  <b>guidance</b> [4] 31:7 32:22 34:15 50:1  <b>guidelines</b> [2] 7:7 8:7  <b>guides</b> [1] 30:19  <b>guiding</b> [1] 34:16</p> <hr/> <p style="text-align: center;"><b>H</b></p> <p><b>hands</b> [1] 16:14  <b>happen</b> [1] 8:10  <b>happened</b> [1] 68:20  <b>happening</b> [1] 34:12  <b>hard</b> [1] 14:3  <b>hear</b> [1] 3:3  <b>heard</b> [3] 23:7 35:18 38:18  <b>heartland</b> [1] 51:8  <b>heat</b> [1] 38:23  <b>heavily</b> [1] 66:7  <b>held</b> [1] 51:2  <b>help</b> [1] 41:19  <b>high</b> [2] 41:7,8  <b>highest</b> [1] 48:2  <b>highly</b> [5] 38:8 46:12 49:22 51:6 54:22  <b>Highmark</b> [1] 51:12  <b>historical</b> [5] 3:14 7:5 8:5 26:12 55:15  <b>Historically</b> [2] 4:6 6:1  <b>history</b> [3] 11:15 19:7 65:8  <b>hoc</b> [1] 19:19  <b>hold</b> [1] 53:4  <b>Honor</b> [25] 4:24 8:18 9:4 10:24 12:9 13:14 15:18 20:3 25:6 26:10 32:25 34:11 35:11 37:20 39:6 41:1 42:5 44:13,21 45:20 47:6 48:24 50:4,16 54:4  <b>however</b> [1] 21:16  <b>hypothetical</b> [1] 8:12</p> <hr/> <p style="text-align: center;"><b>I</b></p> <p><b>idea</b> [1] 59:11  <b>identification</b> [2] 63:23 67:19  <b>illustrated</b> [1] 64:21  <b>impaired</b> [1] 19:18  <b>implementation</b> [1] 29:9  <b>implying</b> [1] 9:17  <b>important</b> [12] 6:7 13:17 16:19 22:21,22,24 31:8 42:1 53:23 54:1,11 58:20  <b>improvidently</b> [1] 44:22  <b>inadequacy</b> [1] 67:14  <b>inadequate</b> [1] 67:12  <b>include</b> [1] 5:19  <b>includes</b> [2] 36:17 42:7  <b>independent</b> [4] 34:21 44:5 47:23 57:2  <b>indication</b> [1] 18:23  <b>indicia</b> [1] 4:20  <b>individual</b> [5] 7:11 16:1 26:7 58:8 62:14</p>	<p><b>inefficient</b> [2] 45:7 50:19  <b>inference</b> [4] 56:1 57:10,15 59:8  <b>inherently</b> [2] 21:19 51:19  <b>inquiry</b> [5] 13:9 46:4 53:25 62:15 66:2  <b>insider</b> [39] 4:21 5:25 6:24,25 11:17 13:19,21 16:21 19:14 24:20 26:8,8,15 27:17,25 28:1 35:6,16 36:10 40:4,16 48:16,17,19 49:1,11 52:16 56:7 57:25 58:6,8,9 61:14,15,16 65:19 66:20 69:2,17  <b>insiders</b> [6] 5:5,5,8,8 15:10 53:22  <b>insight</b> [1] 57:24  <b>instance</b> [3] 15:18 61:9 67:22  <b>instances</b> [2] 22:25,25  <b>institutional</b> [2] 39:12 49:16  <b>intense</b> [1] 22:7  <b>intent</b> [10] 5:19,21 9:6 12:16 21:10 39:22 52:4 57:9 59:12,23  <b>interact</b> [1] 62:4  <b>interacting</b> [1] 57:14  <b>interest</b> [2] 60:7 62:3  <b>interpretation</b> [1] 21:21  <b>interpreted</b> [1] 61:22  <b>interpreting</b> [3] 16:18 30:6 31:9  <b>intimate</b> [1] 4:10  <b>invented</b> [2] 11:14,21  <b>investment</b> [5] 15:14,24 16:10 59:1,2  <b>investor</b> [1] 48:7  <b>investors</b> [1] 4:18  <b>involved</b> [1] 62:14  <b>involves</b> [2] 21:21 52:3  <b>involving</b> [1] 21:10  <b>irrelevant</b> [1] 44:8  <b>Isn't</b> [19] 7:25 10:9 12:5,5,7 13:4 14:19,19 30:4 32:23 43:7 46:22 48:9 52:4 54:25 59:25 60:15 61:10 62:11  <b>issue</b> [6] 9:13 14:6 21:20 22:8 26:21 50:17  <b>issues</b> [2] 21:2 22:4  <b>issuing</b> [1] 51:14  <b>itself</b> [2] 25:13 57:4</p> <hr/> <p style="text-align: center;"><b>J</b></p> <p><b>Jones</b> [3] 6:19,20 30:7  <b>judge</b> [16] 7:6 16:13,15 17:10,14 22:1 27:15 31:24 39:2,19,20 46:18,23 47:17 52:13 57:23  <b>judges</b> [13] 22:5,6 24:18 27:1 31:21 38:20 39:7,15 45:6 46:11 51:23 52:20,21  <b>judgment</b> [1] 34:21  <b>judicial</b> [3] 38:14 49:15 50:15  <b>jurisdiction</b> [1] 27:7  <b>jurisdictions</b> [1] 27:7  <b>Justice</b> [137] 1:23 3:3,10,20 4:8,15,25 5:3 6:2,6,15 7:16 8:3,11,21,23 9:12 11:1,4,18,20 12:5,14,17 14:1,15 15:11 16:5 17:6,25 18:14 19:5,22 20:4,11,23 21:23 22:23 23:7,20,23 24:8,21,25 25:1,7,15,19,21,25 26:17 27:14,21 28:7 29:18 30:</p>	<p>11 31:12,15,19 32:1 33:11,23 34:25 35:12 36:8,12 37:8,15 38:17 39:9 40:1,2 41:6,15 42:14,18,23 43:7,12,15,18,22 44:7,10,17 45:9 46:15,19 47:8,24 48:13 49:23 50:11,18 52:11 53:10,16 54:16 55:4,7,11 56:4,9 57:18,22 59:9 60:8,19,22 61:13,21 62:8,11,11,20,22 63:2,15,17,25 64:6,9 65:1,11 66:4,11,16,18 67:8,15 68:2,6,9,13,16,16 69:22</p> <hr/> <p style="text-align: center;"><b>K</b></p> <p><b>KAGAN</b> [10] 12:14,17 29:18 34:25 35:12 53:16 56:4,9 59:9 65:1  <b>KENNEDY</b> [7] 8:23 24:21,25 33:23 49:23 50:11,18  <b>kind</b> [5] 14:17 17:9 18:5 37:16 63:12  <b>kinds</b> [1] 12:18  <b>knowing</b> [1] 41:4  <b>knows</b> [1] 13:1</p> <hr/> <p style="text-align: center;"><b>L</b></p> <p><b>label</b> [7] 9:17 10:2,10,19 25:11,12 26:4  <b>labyrinth</b> [2] 19:11 30:11  <b>lack</b> [4] 9:10 40:11 44:11 47:1  <b>lacked</b> [1] 6:12  <b>lacks</b> [1] 8:18  <b>LAKERIDGE</b> [2] 1:7 3:6  <b>Lakeside</b> [1] 34:3  <b>latter</b> [1] 8:12  <b>Laughter</b> [2] 44:25 68:12  <b>law</b> [13] 3:13 9:16 10:4 14:16 16:9 21:2 32:16,20,24 33:2 41:16 51:1 69:13  <b>law-clarifying</b> [3] 50:8 51:11 55:1  <b>lawyer</b> [1] 10:3  <b>lawyers</b> [2] 11:2,24  <b>leading</b> [1] 56:21  <b>lean</b> [1] 27:8  <b>least</b> [6] 18:19 31:20,21 37:9 39:4 59:1  <b>led</b> [2] 19:10 30:10  <b>left</b> [2] 16:14 19:19  <b>legal</b> [41] 3:15,18,20,22,23 9:16 10:20 11:22,24 12:3 13:9 19:24 20:20 30:1 32:3 33:1,17 34:12,16,23 35:1,3 37:24 38:11 40:21 45:5 46:3,4 50:25 51:4 52:24 53:1,14,20,24,25 54:3 58:15,18 65:3 69:6  <b>legal-looking</b> [1] 64:11  <b>legal-sounding</b> [1] 57:1  <b>legislative</b> [2] 11:15 65:8  <b>length</b> [50] 4:4,20 5:16 9:7 10:21,25 11:7,12,13,21,21,22 12:10 13:1,16,19,20,25 15:20,21 18:2,10 26:6 27:16 29:4,13,16 30:16 32:10,19 33:7,9,21 40:11 41:25 42:24 43:8,11,13,14 44:11,11,16 55:19 56:12,18 58:17 64:12 65:20 67:4  <b>level</b> [2] 24:4 29:20  <b>line</b> [1] 21:18</p>	<p><b>lines</b> [2] 63:10,13  <b>liquidated</b> [1] 26:24  <b>liquidation</b> [1] 39:1  <b>listed</b> [6] 23:1 62:1,19,24 65:9,24  <b>lists</b> [1] 23:9  <b>litigants</b> [1] 15:9  <b>litigate</b> [1] 49:21  <b>little</b> [3] 24:12 41:11 45:12  <b>Litton</b> [2] 11:9,10  <b>live</b> [2] 31:4 36:23  <b>lived</b> [3] 4:11 37:5 65:15  <b>living</b> [2] 6:15,17  <b>LLC</b> [1] 1:7  <b>long</b> [2] 29:4 65:15  <b>look</b> [17] 7:9 22:6,8 27:24 31:1 33:5 34:14 36:7 39:24 41:20,24 42:25 44:14 47:18 48:25 51:17 64:18  <b>looked</b> [6] 28:22 36:16 41:17 42:6 63:5 67:22  <b>looking</b> [11] 11:10 35:25 38:2 39:16 45:15 49:13,15 51:14 52:6 54:2,6  <b>looks</b> [2] 10:11 49:20  <b>lose</b> [1] 30:14  <b>losing</b> [1] 51:11  <b>lost</b> [3] 19:12 27:21 30:12  <b>lot</b> [4] 16:6 22:3 59:10 62:12  <b>lots</b> [1] 51:16  <b>lower</b> [5] 10:17 15:12,17 19:10 40:23</p> <hr/> <p style="text-align: center;"><b>M</b></p> <p><b>made</b> [10] 7:5 8:5 9:9 10:8 15:18,23 17:4 30:6 46:18 48:5  <b>majority</b> [2] 58:25 64:22  <b>many</b> [1] 31:3  <b>market</b> [3] 18:24 32:11,12  <b>marketed</b> [1] 18:20  <b>married</b> [6] 4:12,22 36:9 65:13,14,25  <b>Maryland</b> [1] 1:18  <b>material</b> [1] 68:17  <b>matter</b> [10] 1:13 10:20,20,23 13:17 25:13 38:1 39:12 49:9 56:10  <b>matters</b> [1] 58:6  <b>McDermott</b> [1] 7:9  <b>McLane</b> [1] 51:14  <b>mean</b> [20] 10:4,7 21:7 22:10,24 23:1,11 24:5 29:16 32:4,5 35:12 37:8,15 39:2 47:4 59:23 63:4,19 67:21  <b>meaning</b> [7] 28:18 29:3,9 47:3 60:14 69:7,16  <b>meaningful</b> [1] 32:18  <b>means</b> [9] 4:9 7:18 13:25 19:1 22:10 29:23 32:19,20 53:4  <b>measure</b> [8] 3:15 11:7,17 13:20,23 15:8 17:15 30:20  <b>measuring</b> [1] 41:4  <b>meet</b> [1] 35:9  <b>member</b> [1] 7:12  <b>mentioned</b> [4] 14:15 15:20,21,21 12 66:2  <b>might</b> [6] 22:24 50:19 56:25 64:11,12 66:2  <b>Miller</b> [2] 69:4,6</p>
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## Official - Subject to Final Review

<p><b>million</b> <sup>[1]</sup> 16:3  <b>minimal</b> <sup>[1]</sup> 17:5  <b>minutes</b> <sup>[1]</sup> 66:13  <b>mistake</b> <sup>[2]</sup> 10:8 30:5  <b>mixed</b> <sup>[5]</sup> 3:13 7:18 8:1 38:10 51:6  <b>money</b> <sup>[4]</sup> 47:21 60:13,25 61:2  <b>months</b> <sup>[1]</sup> 21:3  <b>MORGAN</b> <sup>[3]</sup> 1:22 2:9 55:8  <b>morning</b> <sup>[3]</sup> 3:4 40:3 55:17  <b>most</b> <sup>[1]</sup> 27:13  <b>motivation</b> <sup>[4]</sup> 34:22 39:22 52:3 61:19  <b>motivations</b> <sup>[2]</sup> 21:11 44:6  <b>motive</b> <sup>[1]</sup> 57:13  <b>motives</b> <sup>[2]</sup> 59:4,14  <b>Ms</b> <sup>[24]</sup> 55:7,11 56:8 57:21 58:4 59:9,9,20 60:18,22 61:21 62:9,17,21 63:1,4,16,25 64:7,17 65:4,12,22 66:5  <b>much</b> <sup>[3]</sup> 35:10 36:6 57:3  <b>multi-factor</b> <sup>[1]</sup> 58:16  <b>multifarious</b> <sup>[2]</sup> 35:25 46:12  <b>multiple</b> <sup>[1]</sup> 49:21  <b>myriad</b> <sup>[1]</sup> 23:14</p> <hr/> <p style="text-align: center;"><b>N</b></p> <hr/> <p><b>name</b> <sup>[1]</sup> 48:17  <b>narrow</b> <sup>[2]</sup> 36:1 46:13  <b>NATIONAL</b> <sup>[2]</sup> 1:3 3:5  <b>nature</b> <sup>[7]</sup> 5:13,14 23:8 30:22 36:4 40:6 62:15  <b>navigation</b> <sup>[1]</sup> 7:14  <b>near</b> <sup>[1]</sup> 40:9  <b>necessarily</b> <sup>[1]</sup> 67:3  <b>necessary</b> <sup>[3]</sup> 31:5 34:5 38:22  <b>need</b> <sup>[11]</sup> 7:14 12:10 21:4 24:4,4,7 31:3 34:7 37:23 38:11,11  <b>negotiate</b> <sup>[1]</sup> 19:1  <b>negotiated</b> <sup>[3]</sup> 15:19,22 47:19  <b>negotiation</b> <sup>[4]</sup> 14:25 36:6 54:15, 19  <b>negotiations</b> <sup>[2]</sup> 18:20 48:8  <b>neutral</b> <sup>[2]</sup> 50:13 62:5  <b>Nevada</b> <sup>[3]</sup> 19:25 20:6,8  <b>never</b> <sup>[6]</sup> 15:20,20,21 16:1 25:15 29:6  <b>nevertheless</b> <sup>[2]</sup> 5:22 28:25  <b>nice</b> <sup>[1]</sup> 63:17  <b>nine</b> <sup>[2]</sup> 23:9 24:14  <b>Ninth</b> <sup>[24]</sup> 3:24 9:13,19 12:4 14:8, 10 29:2 33:4 34:2,15 35:1,2 36:21 40:8,23,24 43:19,20 45:16 46:1 47:11 49:6 51:2 66:24  <b>non-insider</b> <sup>[1]</sup> 19:17  <b>non-statutory</b> <sup>[4]</sup> 5:8 24:19 40:15 61:16  <b>none</b> <sup>[1]</sup> 15:25  <b>norm</b> <sup>[1]</sup> 50:24  <b>norms</b> <sup>[1]</sup> 45:5  <b>nothing</b> <sup>[1]</sup> 16:2  <b>novo</b> <sup>[26]</sup> 3:23 7:6,13 8:9 20:22 21:5 22:10,19 29:14 33:3 34:24 46:2, 5 50:6 53:3,15 55:15 58:19 66:22 67:1,13,24 68:4,5,21 69:19</p>	<p><b>nuances</b> <sup>[1]</sup> 30:16</p> <hr/> <p style="text-align: center;"><b>O</b></p> <hr/> <p><b>O'Connor</b> <sup>[2]</sup> 19:6 30:11  <b>objective</b> <sup>[3]</sup> 5:19 59:18,22  <b>occur</b> <sup>[3]</sup> 18:21,21 30:13  <b>occurred</b> <sup>[2]</sup> 33:20 69:3  <b>October</b> <sup>[1]</sup> 1:12  <b>oftentimes</b> <sup>[1]</sup> 40:4  <b>okay</b> <sup>[5]</sup> 6:9 8:11 20:11 23:7 43:15  <b>Once</b> <sup>[2]</sup> 52:11 53:17  <b>One</b> <sup>[20]</sup> 12:18 14:4,11,14 24:11,13 27:3 34:14 37:13 39:14 41:5,7 43:2 46:22 48:1 53:16 54:23 59:7,12 65:24  <b>one-sided</b> <sup>[1]</sup> 54:20  <b>ones</b> <sup>[1]</sup> 39:17  <b>only</b> <sup>[2]</sup> 37:13 60:13  <b>operate</b> <sup>[1]</sup> 62:2  <b>operated</b> <sup>[1]</sup> 55:19  <b>operating</b> <sup>[2]</sup> 56:12 60:6  <b>opinion</b> <sup>[8]</sup> 12:23 26:11 34:2 39:3 43:24,25 50:12 68:16  <b>opinions</b> <sup>[1]</sup> 12:18  <b>opponent</b> <sup>[1]</sup> 38:19  <b>opposed</b> <sup>[3]</sup> 16:8 49:3 52:13  <b>oral</b> <sup>[7]</sup> 1:13 2:2,5,8 3:8 31:16 55:8  <b>ordinary</b> <sup>[2]</sup> 34:19 44:4  <b>originated</b> <sup>[1]</sup> 49:10  <b>ornithologist</b> <sup>[1]</sup> 10:10  <b>other</b> <sup>[22]</sup> 7:21 10:16 12:6 14:5 16:25 22:25 26:20 27:4 36:6 40:12 49:14 50:14 51:15 52:1,10 54:14 57:11 59:7 61:3,3 63:7 69:1  <b>others</b> <sup>[2]</sup> 41:24 54:11  <b>otherwise</b> <sup>[2]</sup> 32:9 50:7  <b>ought</b> <sup>[1]</sup> 57:24  <b>out</b> <sup>[11]</sup> 14:16 28:22 29:22 30:1 40:3 41:9 44:18 53:19,23 63:21 68:25  <b>over</b> <sup>[7]</sup> 10:8 18:8 19:5 31:21 38:25 49:25 64:5  <b>overwhelmingly</b> <sup>[1]</sup> 38:16  <b>own</b> <sup>[5]</sup> 28:20 34:20 44:5 52:8 68:22</p> <hr/> <p style="text-align: center;"><b>P</b></p> <hr/> <p><b>PAGE</b> <sup>[4]</sup> 2:2 33:5 56:14,15  <b>paid</b> <sup>[5]</sup> 16:3 18:24 53:6 60:9,20  <b>painter</b> <sup>[1]</sup> 7:12  <b>panel</b> <sup>[4]</sup> 17:11 18:4,12 52:14  <b>panels</b> <sup>[1]</sup> 46:11  <b>paper</b> <sup>[2]</sup> 39:25 52:5  <b>paradigm</b> <sup>[1]</sup> 3:12  <b>parrot</b> <sup>[1]</sup> 9:22  <b>Parrots</b> <sup>[1]</sup> 9:22  <b>part</b> <sup>[6]</sup> 7:25 13:9 18:2 24:25 56:5, 7  <b>particular</b> <sup>[16]</sup> 17:8 24:1 29:23 35:8,13 36:3 45:11 53:2 58:21 61:4, 18 63:24 64:3 65:19 67:20 69:8  <b>particularly</b> <sup>[5]</sup> 19:21 31:8 43:5 54:20,20  <b>particulars</b> <sup>[1]</sup> 61:18</p>	<p><b>parties</b> <sup>[24]</sup> 4:3 5:17 7:22 8:24 9:6 15:19,22 34:19 38:3 43:2 44:3,16 47:23 49:20 52:6,25 54:7,24 55:19 56:22 57:13 59:13 60:2 61:20  <b>parties'</b> <sup>[3]</sup> 3:25 5:13 17:18  <b>parts</b> <sup>[3]</sup> 34:14 39:23 50:24  <b>party</b> <sup>[1]</sup> 5:22  <b>pass</b> <sup>[1]</sup> 46:20  <b>patent</b> <sup>[2]</sup> 26:13 51:13  <b>pay</b> <sup>[1]</sup> 48:2  <b>payment</b> <sup>[1]</sup> 16:23  <b>payments</b> <sup>[1]</sup> 4:11  <b>people</b> <sup>[3]</sup> 23:4,5 36:4  <b>perfectly</b> <sup>[2]</sup> 48:6 50:22  <b>perhaps</b> <sup>[1]</sup> 40:22  <b>period</b> <sup>[3]</sup> 49:25 54:15,19  <b>perpetuate</b> <sup>[1]</sup> 67:14  <b>person</b> <sup>[5]</sup> 49:2 52:15 60:4,6 62:5  <b>persons</b> <sup>[1]</sup> 62:25  <b>perspective</b> <sup>[1]</sup> 26:25  <b>pertinent</b> <sup>[1]</sup> 21:25  <b>petition</b> <sup>[3]</sup> 33:6 56:14,15  <b>Petitioner</b> <sup>[2]</sup> 55:22 61:2  <b>Petitioners</b> <sup>[6]</sup> 1:5,19 2:4,14 3:9 66:15  <b>Petitioners'</b> <sup>[1]</sup> 31:20  <b>phrase</b> <sup>[1]</sup> 10:21  <b>Pierce</b> <sup>[3]</sup> 18:7 21:17 51:16  <b>place</b> <sup>[1]</sup> 36:6  <b>plan</b> <sup>[7]</sup> 16:24 19:16 26:22 38:24 60:14,25 61:4  <b>plans</b> <sup>[2]</sup> 38:21,22  <b>please</b> <sup>[7]</sup> 3:11 31:19 34:2 54:17 55:12 66:4,17  <b>point</b> <sup>[7]</sup> 6:21 18:9,10 21:4 49:7 55:13 66:19  <b>pointed</b> <sup>[1]</sup> 40:3  <b>points</b> <sup>[5]</sup> 41:2,4,5 43:5 63:20  <b>polar</b> <sup>[1]</sup> 3:14  <b>portions</b> <sup>[1]</sup> 8:4  <b>position</b> <sup>[8]</sup> 7:17 21:19 39:21 55:20,23 57:19 58:2 61:11  <b>positioned</b> <sup>[5]</sup> 17:7,22 21:13,14 38:14  <b>possibilities</b> <sup>[1]</sup> 61:3  <b>possibility</b> <sup>[1]</sup> 65:23  <b>possible</b> <sup>[2]</sup> 60:23 62:23  <b>practitioner</b> <sup>[2]</sup> 19:15 26:19  <b>praising</b> <sup>[1]</sup> 57:23  <b>precise</b> <sup>[2]</sup> 63:23 67:19  <b>predicate</b> <sup>[1]</sup> 20:18  <b>preferable</b> <sup>[2]</sup> 18:3 52:12  <b>presented</b> <sup>[1]</sup> 6:3  <b>paradigm</b> <sup>[1]</sup> 3:12  <b>presents</b> <sup>[2]</sup> 3:12 15:5  <b>preside</b> <sup>[1]</sup> 38:25  <b>presume</b> <sup>[2]</sup> 5:5 62:13  <b>presumed</b> <sup>[1]</sup> 40:7  <b>presumption</b> <sup>[3]</sup> 5:7,13 30:25  <b>presumptive</b> <sup>[1]</sup> 69:10  <b>pretty</b> <sup>[1]</sup> 39:3  <b>prevalent</b> <sup>[1]</sup> 27:10  <b>prevents</b> <sup>[2]</sup> 53:5,6  <b>primary</b> <sup>[1]</sup> 69:12  <b>principle</b> <sup>[2]</sup> 31:6 63:6</p>	<p><b>principles</b> <sup>[10]</sup> 7:7 8:7 13:24 18:19 19:10 30:10,17,19 50:13 69:7  <b>priority</b> <sup>[1]</sup> 16:23  <b>pro-debtor</b> <sup>[1]</sup> 27:8  <b>probably</b> <sup>[2]</sup> 11:3 23:13  <b>problem</b> <sup>[1]</sup> 10:9  <b>process</b> <sup>[2]</sup> 50:15 51:7  <b>produce</b> <sup>[1]</sup> 50:6  <b>produces</b> <sup>[1]</sup> 55:1  <b>producing</b> <sup>[1]</sup> 50:8  <b>prong</b> <sup>[5]</sup> 11:16 17:17 35:9 38:2 57:2  <b>prongs</b> <sup>[2]</sup> 4:8 17:16  <b>property</b> <sup>[1]</sup> 16:2  <b>provide</b> <sup>[3]</sup> 24:20,23 27:11  <b>provision</b> <sup>[2]</sup> 16:19,19  <b>purchase</b> <sup>[1]</sup> 5:22  <b>pure</b> <sup>[5]</sup> 14:20 32:15 56:1 57:9 59:25  <b>purely</b> <sup>[1]</sup> 46:4  <b>purposes</b> <sup>[2]</sup> 57:8 58:6  <b>put</b> <sup>[2]</sup> 59:10 67:18  <b>putting</b> <sup>[1]</sup> 10:2</p> <hr/> <p style="text-align: center;"><b>Q</b></p> <hr/> <p><b>qualifies</b> <sup>[1]</sup> 20:16  <b>qualify</b> <sup>[2]</sup> 5:25 7:15  <b>quantum</b> <sup>[1]</sup> 17:14  <b>question</b> <sup>[8]</sup> 3:13,16 5:17 6:3,9, 12,14 7:18 8:1 9:1,15,16,18 10:2, 4,12 14:4,9,19,20,24 15:1,4,5 20:3, 5,17 25:3 26:18 27:22 28:5 29:12 33:2,12,15 34:6,12,14 35:4,10,14, 18,21,24 38:10,19 40:14 41:13 44:2 46:7 47:13 48:10,21,24 49:12, 17,22 51:1,3,6 52:15 57:9 58:18, 21,22 59:11 60:1,9 61:14,17,17 63:18,24 64:2,3,11,13 66:21 67:10,16,20  <b>questioned</b> <sup>[1]</sup> 25:9  <b>questions</b> <sup>[13]</sup> 14:2,22 15:3 31:10 32:16,24 38:15 51:16 52:3 55:14 57:1 58:13 69:20  <b>quintessential</b> <sup>[1]</sup> 16:11  <b>quite</b> <sup>[2]</sup> 22:12 52:21  <b>quote</b> <sup>[1]</sup> 69:5  <b>quotes</b> <sup>[1]</sup> 69:5</p> <hr/> <p style="text-align: center;"><b>R</b></p> <hr/> <p><b>Rabkin</b> <sup>[8]</sup> 36:9 47:20 58:23 59:6 64:7,23 65:12,18  <b>race</b> <sup>[1]</sup> 27:12  <b>raised</b> <sup>[3]</sup> 63:24 64:3 67:20  <b>rather</b> <sup>[1]</sup> 58:7  <b>re-creating</b> <sup>[1]</sup> 31:23  <b>re-evaluating</b> <sup>[2]</sup> 45:8 46:14  <b>reach</b> <sup>[2]</sup> 18:9,10  <b>reaches</b> <sup>[2]</sup> 13:3,12  <b>read</b> <sup>[4]</sup> 34:4,5 43:24 69:4  <b>reading</b> <sup>[1]</sup> 43:24  <b>real</b> <sup>[1]</sup> 33:19  <b>really</b> <sup>[9]</sup> 34:25 41:23 42:3 51:7 52:7 54:7,8,25 57:2  <b>reason</b> <sup>[1]</sup> 13:6</p>
--	--	---	--

## Official - Subject to Final Review

<p><b>reasonable</b> <sup>[1]</sup> 48:6  <b>reasons</b> <sup>[1]</sup> 39:14  <b>REBUTTAL</b> <sup>[2]</sup> 2:12 66:14  <b>receive</b> <sup>[1]</sup> 60:25  <b>received</b> <sup>[1]</sup> 58:22  <b>receives</b> <sup>[1]</sup> 17:5  <b>recognized</b> <sup>[1]</sup> 18:8  <b>reconsider</b> <sup>[1]</sup> 45:22  <b>record</b> <sup>[11]</sup> 22:7 23:13 29:1 31:24 39:25 43:4 46:13 51:23,25 52:5 55:3  <b>records</b> <sup>[1]</sup> 24:11  <b>recreate</b> <sup>[1]</sup> 49:18  <b>redoing</b> <sup>[1]</sup> 31:24  <b>reexamine</b> <sup>[1]</sup> 22:15  <b>reflective</b> <sup>[1]</sup> 13:16  <b>regarding</b> <sup>[1]</sup> 27:2  <b>relationship</b> <sup>[19]</sup> 3:25 4:21 5:14, 21 17:18,19,22 22:16,21 23:9 24:13 30:24 32:7 35:5 40:5 61:20 62:14 64:14 65:12  <b>relationships</b> <sup>[4]</sup> 30:22,23 36:4 63:16  <b>relative</b> <sup>[2]</sup> 36:13,13  <b>relegated</b> <sup>[1]</sup> 17:3  <b>relevant</b> <sup>[5]</sup> 42:8 48:10 50:17,22 69:6  <b>reluctant</b> <sup>[1]</sup> 69:9  <b>remaining</b> <sup>[2]</sup> 31:11,11  <b>remand</b> <sup>[1]</sup> 45:21  <b>remember</b> <sup>[2]</sup> 13:18 36:15  <b>removed</b> <sup>[2]</sup> 28:1,2  <b>reorganization</b> <sup>[2]</sup> 26:22 53:7  <b>require</b> <sup>[3]</sup> 7:1 40:10 45:3  <b>required</b> <sup>[2]</sup> 4:24 5:4  <b>requirement</b> <sup>[1]</sup> 19:16  <b>requires</b> <sup>[7]</sup> 9:2,3 12:16 31:20 37:4 52:18 63:23  <b>reserve</b> <sup>[1]</sup> 31:11  <b>residence</b> <sup>[3]</sup> 20:13,15 21:1  <b>resident</b> <sup>[3]</sup> 19:25 20:6,8  <b>resolution</b> <sup>[1]</sup> 50:12  <b>resolve</b> <sup>[1]</sup> 63:18  <b>resolved</b> <sup>[2]</sup> 64:14,18  <b>resources</b> <sup>[1]</sup> 31:23  <b>respect</b> <sup>[12]</sup> 5:11 7:6 9:6 11:11 14:7 15:19 24:12,13 30:21 40:6 57:1 58:11  <b>respectfully</b> <sup>[1]</sup> 47:16  <b>Respondents</b> <sup>[8]</sup> 1:9,21,25 2:7,11 31:17 55:10 58:5  <b>Respondents'</b> <sup>[1]</sup> 56:10  <b>responsibility</b> <sup>[1]</sup> 69:15  <b>result</b> <sup>[2]</sup> 27:3 56:24  <b>return</b> <sup>[1]</sup> 60:10  <b>review</b> <sup>[51]</sup> 3:17 7:4,6,13,19,20,23 8:9,16 14:7 15:6 17:5 21:5,7 22:10,19 28:15 29:14 31:22 33:16 36:16 38:16 40:18 44:20 45:4 46:1,2, 5,9 47:12,15 48:11 49:13,22 50:7 53:3,15 58:22 63:19,22 64:4 66:23 67:2,13,17,24 68:4,7,21 69:18, 19  <b>reviewed</b> <sup>[15]</sup> 8:2,6 20:1,8,17,19,</p>	<p>22 33:3 34:24 55:15,16,22 56:2 57:15 58:18  <b>reviewing</b> <sup>[3]</sup> 19:4,6 46:5  <b>reweighing</b> <sup>[2]</sup> 45:8 52:18  <b>rights</b> <sup>[1]</sup> 16:25  <b>risk</b> <sup>[1]</sup> 40:22  <b>ROBERTS</b> <sup>[21]</sup> 3:3 7:16 8:4,11,21 11:20 19:22 20:4,11,23 21:23 28:7 31:12,15 45:9 54:16 55:4,7 66:4, 11 69:22  <b>role</b> <sup>[2]</sup> 17:7 31:2  <b>romantic</b> <sup>[5]</sup> 22:16,20 30:24 32:8 63:13  <b>rounds</b> <sup>[3]</sup> 31:21 46:9 49:21  <b>rule</b> <sup>[4]</sup> 19:24 37:23 63:8 68:1  <b>rules</b> <sup>[2]</sup> 50:6 58:15  <b>run</b> <sup>[1]</sup> 40:21</p> <hr/> <p style="text-align: center;"><b>S</b></p> <hr/> <p><b>safeguard</b> <sup>[2]</sup> 19:15 57:20  <b>same</b> <sup>[6]</sup> 5:7 19:13 30:13 57:16 59:24 63:12  <b>satisfied</b> <sup>[2]</sup> 15:7 19:24  <b>satisfy</b> <sup>[7]</sup> 11:15 17:14 28:24 30:25 51:4 53:20 66:20  <b>saw</b> <sup>[2]</sup> 23:4,8  <b>saying</b> <sup>[8]</sup> 13:6 23:21 30:24 32:16 39:10 46:23 48:1 54:23  <b>says</b> <sup>[9]</sup> 9:23 12:18,23 13:2,10 16:9 28:13 29:3 43:19  <b>seaman</b> <sup>[5]</sup> 6:22 7:1,15 19:7,8  <b>seamen</b> <sup>[1]</sup> 6:20  <b>seat</b> <sup>[1]</sup> 39:18  <b>second</b> <sup>[7]</sup> 5:11 11:16 12:23 13:15, 15 18:2 22:12  <b>see</b> <sup>[6]</sup> 23:5,11 27:24 39:19 44:18 48:16  <b>seem</b> <sup>[6]</sup> 25:10,15 35:10,17 42:3 65:21  <b>seemed</b> <sup>[1]</sup> 5:3  <b>seems</b> <sup>[14]</sup> 8:15 11:25 13:5,12 22:3 30:3 32:15,15 34:9 36:21,22 41:6 56:4 61:14  <b>seen</b> <sup>[1]</sup> 16:1  <b>self-interest</b> <sup>[1]</sup> 52:8  <b>self-interested</b> <sup>[1]</sup> 60:15  <b>sell</b> <sup>[1]</sup> 61:1  <b>seller</b> <sup>[4]</sup> 27:16,17,25 57:25  <b>send</b> <sup>[1]</sup> 45:16  <b>sending</b> <sup>[1]</sup> 40:22  <b>sense</b> <sup>[2]</sup> 53:14 64:1  <b>separate</b> <sup>[2]</sup> 14:2,4  <b>serious</b> <sup>[1]</sup> 35:20  <b>set</b> <sup>[4]</sup> 25:12 30:1 35:8,13  <b>setting</b> <sup>[1]</sup> 53:9  <b>settled</b> <sup>[10]</sup> 3:15 5:10 7:24 8:19 11:8,9 12:10,15 18:11 26:5  <b>Seventh</b> <sup>[1]</sup> 44:1  <b>share</b> <sup>[2]</sup> 36:24 37:6  <b>shared</b> <sup>[1]</sup> 65:15  <b>shopping</b> <sup>[1]</sup> 27:10  <b>shouldn't</b> <sup>[3]</sup> 8:1 44:17 46:20  <b>side</b> <sup>[2]</sup> 10:16 54:14  <b>signal</b> <sup>[1]</sup> 40:22</p>	<p><b>simple</b> <sup>[1]</sup> 34:17  <b>simply</b> <sup>[6]</sup> 20:13 22:10 32:2 48:9 50:7 52:4  <b>since</b> <sup>[1]</sup> 6:13  <b>single</b> <sup>[1]</sup> 16:24  <b>sister-in-law</b> <sup>[2]</sup> 36:18 37:10  <b>situated</b> <sup>[3]</sup> 39:11,14 52:5  <b>situation</b> <sup>[2]</sup> 19:23 23:15  <b>six</b> <sup>[1]</sup> 46:11  <b>Solicitor</b> <sup>[5]</sup> 1:22 28:9,11,13 29:3  <b>solve</b> <sup>[1]</sup> 68:23  <b>solving</b> <sup>[7]</sup> 13:18,19 26:6,7,15 66:19 67:3  <b>somebody</b> <sup>[3]</sup> 20:5 36:14 61:13  <b>someone</b> <sup>[4]</sup> 19:24 48:6 49:1 62:18  <b>someone's</b> <sup>[1]</sup> 32:13  <b>sometimes</b> <sup>[6]</sup> 9:17 18:8 25:10,22, 24 29:18  <b>somewhat</b> <sup>[2]</sup> 10:6 63:11  <b>sophisticated</b> <sup>[1]</sup> 48:7  <b>sorry</b> <sup>[3]</sup> 20:2 24:24 36:22  <b>sort</b> <sup>[4]</sup> 22:4 44:18 62:3 65:24  <b>SOTOMAYOR</b> <sup>[21]</sup> 4:8,15,25 5:3 6:2,6,15 15:11 16:5 32:1 40:2 44:7,10 46:15,19 47:8,24 60:8,19,23 62:12  <b>sound</b> <sup>[1]</sup> 15:14  <b>sounds</b> <sup>[3]</sup> 7:16 16:11 53:25  <b>special</b> <sup>[2]</sup> 36:1 46:13  <b>specific</b> <sup>[3]</sup> 30:1,9 47:10  <b>speculative</b> <sup>[2]</sup> 59:1,2  <b>spends</b> <sup>[1]</sup> 21:2  <b>split</b> <sup>[2]</sup> 48:21,23  <b>square</b> <sup>[1]</sup> 36:20  <b>stage</b> <sup>[1]</sup> 58:5  <b>standard</b> <sup>[43]</sup> 3:17,18,21,22,23 6:8, 9,12,18 7:19,23 8:8 9:16 11:16 14:7,8,10 15:6 32:4 33:2,10,16 34:16 37:3,18,25 38:11 40:18 44:19 45:2,5,19 46:1 47:2 48:15 51:1,4 53:14,20 63:19,22 64:4 67:17  <b>standards</b> <sup>[4]</sup> 50:1,13 52:25 69:16  <b>started</b> <sup>[1]</sup> 40:2  <b>starting</b> <sup>[1]</sup> 24:10  <b>stated</b> <sup>[1]</sup> 28:19  <b>STATES</b> <sup>[7]</sup> 1:1,14,24 2:10 3:5 9:21 55:9  <b>status</b> <sup>[22]</sup> 5:19,25 7:15 11:8,17 13:19,21 19:8,14 26:15 28:1,2 40:4 58:6,9 61:15,17 62:13 64:10 66:20 69:2,17  <b>statute</b> <sup>[16]</sup> 7:8 9:23 10:4 16:18 20:5,16 21:21 31:9 35:7 36:7 61:25 62:19,24 65:10 67:23,23  <b>statutes</b> <sup>[3]</sup> 63:11 68:7,18  <b>statutory</b> <sup>[19]</sup> 5:4,5 15:8,10 17:15 26:5,13,14 28:24 30:20 35:22 36:10 49:11 52:16 53:21 55:14 56:7 61:15 68:18  <b>still</b> <sup>[10]</sup> 16:7 20:16 35:21 38:6 45:3,6 51:6 52:18 59:19 64:1  <b>stop</b> <sup>[1]</sup> 29:15  <b>stops</b> <sup>[3]</sup> 28:12,15 29:5</p>	<p><b>strange</b> <sup>[1]</sup> 34:10  <b>stranger</b> <sup>[2]</sup> 60:5 64:24  <b>strangers</b> <sup>[14]</sup> 5:18 12:7 14:17 15:22 17:10 18:5,16 19:2 23:16 24:2 32:7,9 33:14 54:8  <b>stretch</b> <sup>[1]</sup> 39:1  <b>stripped</b> <sup>[1]</sup> 69:11  <b>strong</b> <sup>[4]</sup> 16:6 18:1 38:20 39:3  <b>subject</b> <sup>[1]</sup> 29:14  <b>subjective</b> <sup>[1]</sup> 59:25  <b>submit</b> <sup>[4]</sup> 35:21 38:6 39:23 69:21  <b>submitted</b> <sup>[2]</sup> 69:23,25  <b>subpoenas</b> <sup>[1]</sup> 51:14  <b>subsidiary</b> <sup>[6]</sup> 5:15 12:8,11 22:7 25:2 32:21  <b>substance</b> <sup>[1]</sup> 53:1  <b>substantial</b> <sup>[1]</sup> 24:6  <b>sufficient</b> <sup>[7]</sup> 6:13 8:20 28:24 30:25 31:6 41:22 45:5  <b>sufficiently</b> <sup>[6]</sup> 4:1 17:19 18:11 35:15 38:4 56:6  <b>suggested</b> <sup>[1]</sup> 56:11  <b>suggesting</b> <sup>[4]</sup> 22:14,18 30:14,15  <b>suggests</b> <sup>[2]</sup> 10:15 55:23  <b>supply</b> <sup>[1]</sup> 32:12  <b>support</b> <sup>[1]</sup> 29:1  <b>supporting</b> <sup>[3]</sup> 1:24 2:11 55:10  <b>suppose</b> <sup>[6]</sup> 26:20 33:24 45:9 59:15,16 65:11  <b>supposed</b> <sup>[1]</sup> 16:12  <b>SUPREME</b> <sup>[3]</sup> 1:1,14 9:4  <b>surely</b> <sup>[1]</sup> 49:9  <b>survey</b> <sup>[1]</sup> 41:16  <b>surveyed</b> <sup>[1]</sup> 69:1  <b>surveying</b> <sup>[1]</sup> 42:8  <b>sustain</b> <sup>[1]</sup> 46:24  <b>system</b> <sup>[1]</sup> 50:3</p> <hr/> <p style="text-align: center;"><b>T</b></p> <hr/> <p><b>taint</b> <sup>[1]</sup> 57:25  <b>talked</b> <sup>[1]</sup> 4:18  <b>task</b> <sup>[1]</sup> 45:7  <b>Tax</b> <sup>[1]</sup> 57:8  <b>team</b> <sup>[2]</sup> 27:18 48:19  <b>tendency</b> <sup>[4]</sup> 27:3,6 38:21 39:1  <b>Tenth</b> <sup>[1]</sup> 44:1  <b>term</b> <sup>[4]</sup> 11:13 26:13,13,14  <b>terms</b> <sup>[2]</sup> 54:2,3  <b>test</b> <sup>[80]</sup> 3:24 4:5 5:9,10,12,12,14, 16,19 8:18,19 11:24 12:3,9,11,18, 23 13:7,11 14:22 17:17 28:12,14, 16,17,19,20,25 29:2,7,9,10,22 30:1 32:2 33:8 34:23 35:1,3,9 36:21 40:9,21,25 41:14 42:10 43:7 45:12,17,19,22,23 46:3,3 53:1,24 54:3 55:21,24 56:2,5 57:3,4,24 58:16 60:1 62:6,23 65:3,6 66:19,24,25 67:5,6,7,9,11 68:3,22  <b>tests</b> <sup>[2]</sup> 29:13,19  <b>Teva</b> <sup>[2]</sup> 26:10 68:17  <b>Texas</b> <sup>[1]</sup> 1:20  <b>that'll</b> <sup>[1]</sup> 45:17  <b>theory</b> <sup>[1]</sup> 31:20  <b>there's</b> <sup>[12]</sup> 5:15 6:22,23 9:5,10,19</p>
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## Official - Subject to Final Review

<p>12:12 16:18 21:8 24:3,6 29:6  <b>therefore</b> [2] 8:1,14  <b>they'll</b> [1] 45:18  <b>they've</b> [2] 42:9 61:23  <b>thinking</b> [1] 53:17  <b>thinks</b> [3] 23:8 45:16 65:4  <b>third</b> [2] 36:14,17  <b>though</b> [6] 33:16 42:6 45:2,21 48:4 67:16  <b>three</b> [2] 18:22 31:21  <b>tilt</b> [1] 21:11  <b>time-consuming</b> [1] 45:7  <b>tinged</b> [1] 5:6  <b>title</b> [1] 66:1  <b>today</b> [1] 3:16  <b>together</b> [6] 4:11 31:4 36:23 37:5 65:15,16  <b>took</b> [4] 14:4 28:21,21 36:6  <b>totality</b> [13] 12:12 17:3 37:2,13 38:3 39:16 42:21,23,25 43:1,8,9 68:23  <b>totally</b> [1] 60:17  <b>towards</b> [2] 21:12 27:8  <b>traditional</b> [1] 5:4  <b>transact</b> [2] 5:18,21  <b>transacted</b> [2] 4:4,16  <b>transaction</b> [53] 5:6,15,23,24 9:1 10:22 12:19,22,24 13:4 14:12,14,17 17:9,9 18:3,5,16,20 24:1 25:12 32:10 33:9,13,20 34:18,22 36:3,5 40:7 42:10,12 43:11 44:3,15 46:25 47:19 48:5 52:7 54:8,19 56:18 59:12,17,22 60:4,13 61:9,19 62:16 64:23 65:17,20  <b>transactions</b> [1] 16:16  <b>transfer</b> [1] 27:18  <b>transferring</b> [1] 28:2  <b>transfers</b> [1] 48:19  <b>travels</b> [4] 27:18 48:19 58:1,9  <b>treatise</b> [2] 42:9 56:21  <b>trial</b> [18] 7:6,10 8:5 13:16 14:23,24 17:4,23 18:23 19:20 21:12,12,20 28:14 31:24 51:20,23 52:20  <b>tried</b> [2] 27:15 61:23  <b>trier</b> [2] 18:11 69:10  <b>tries</b> [1] 13:7  <b>trouble</b> [1] 68:11  <b>troublesome</b> [1] 19:21  <b>true</b> [6] 11:3 28:6 38:18 52:2,24 59:15  <b>TRUSTEE</b> [2] 1:4 3:6  <b>try</b> [1] 27:3  <b>trying</b> [6] 38:23 53:19,23 57:12 58:24 63:6  <b>Tuesday</b> [1] 1:12  <b>turn</b> [4] 7:20 8:15 42:11,14  <b>turns</b> [4] 12:1 20:12 21:13 54:9  <b>tweaks</b> [1] 32:5  <b>two</b> [21] 4:8 9:6 12:17 14:2,3,10 17:16 22:16 26:11 31:21 32:9 36:3 39:14 41:4 42:1 43:21 46:8 47:3 55:18 56:9 64:14  <b>two-part</b> [1] 40:9  <b>two-prong</b> [3] 3:24 4:4 5:10</p>	<p><b>two-year</b> [1] 22:16  <b>type</b> [3] 9:8 55:24 61:5  <b>types</b> [1] 38:5  <b>typically</b> [3] 21:8,13 51:9</p> <hr/> <p style="text-align: center;"><b>U</b></p> <hr/> <p><b>U.S</b> [1] 1:3  <b>ultimate</b> [4] 8:14 44:2 56:19 60:1  <b>ultimately</b> [5] 38:7 42:6,11 43:21 56:16  <b>uncontested</b> [1] 53:18  <b>under</b> [20] 6:20,24 15:16 20:16 21:1 26:16 27:17 33:23 34:4 37:17 38:12 45:18,22 47:2 50:6 51:13 59:5 60:6 62:3 66:21  <b>underlying</b> [5] 8:5 14:21 17:13 19:23 33:18  <b>understand</b> [4] 20:3 23:22 49:6 55:17  <b>understanding</b> [3] 45:11 46:2 59:16  <b>understood</b> [2] 48:25 56:13  <b>undisputed</b> [3] 3:19 9:18 25:13  <b>uniform</b> [2] 50:6 68:19  <b>uniformity</b> [5] 24:5,7,15 27:11,23  <b>UNITED</b> [7] 1:1,14,24 2:10 3:5 9:21 55:9  <b>unknown</b> [1] 11:1  <b>unless</b> [1] 25:20  <b>up</b> [5] 26:21 36:16 40:2 43:5 53:4  <b>urge</b> [1] 19:13</p> <hr/> <p style="text-align: center;"><b>V</b></p> <hr/> <p><b>value</b> [1] 18:24  <b>variety</b> [1] 12:1  <b>verbal</b> [1] 40:12  <b>versus</b> [3] 3:6 57:6 63:6  <b>view</b> [4] 33:23 34:4 43:25 65:2  <b>viewed</b> [1] 59:6  <b>views</b> [1] 24:19  <b>VILLAGE</b> [2] 1:7 3:6  <b>vote</b> [2] 16:24 60:20  <b>voting</b> [3] 60:14,17 61:4</p> <hr/> <p style="text-align: center;"><b>W</b></p> <hr/> <p><b>Wait</b> [4] 25:21,21,21 44:17  <b>wants</b> [1] 32:3  <b>war</b> [1] 47:25  <b>Washington</b> [2] 1:11,23  <b>way</b> [15] 4:16 27:23 32:18 33:10,11 44:23 49:5 50:3 53:16 59:7,24 60:13 62:4,9 63:4  <b>ways</b> [2] 7:24 57:5  <b>wealthy</b> [1] 48:7  <b>weeds</b> [1] 31:3  <b>weekend</b> [1] 19:5  <b>weigh</b> [2] 38:15 66:7  <b>weighed</b> [2] 40:13,14  <b>weighing</b> [2] 43:3 51:25  <b>weighs</b> [1] 42:21  <b>weight</b> [1] 54:25  <b>weighting</b> [1] 21:9  <b>well-known</b> [2] 10:21,25  <b>whatever</b> [2] 21:3 68:3  <b>Whereupon</b> [1] 69:24</p>	<p><b>whether</b> [52] 3:25 4:3 9:6 10:21 11:17 12:21 14:11 15:7,19 17:8,18 18:2,4 21:25 22:15,17,20,21 23:15,16,25 24:9 26:7,22,23 29:12 33:12,19 35:4 37:5 38:2,3 40:15 42:11 43:2 44:3,10 47:11,14 48:11,25 51:3 52:6,14 53:19,20 59:5 61:11,13,15 64:7,15  <b>whole</b> [2] 50:14 51:24  <b>wild</b> [3] 9:23,24 25:11  <b>will</b> [10] 16:25 23:12,14 30:2 45:3,6 53:4 54:10 56:2 69:21  <b>win</b> [1] 44:23  <b>wish</b> [1] 25:6  <b>wishes</b> [1] 64:2  <b>within</b> [3] 36:14 45:6 51:8  <b>without</b> [5] 40:6 41:4 67:13,17,17  <b>witness</b> [1] 54:12  <b>witnesses</b> [2] 39:18,20  <b>woman</b> [1] 4:22  <b>words</b> [2] 7:21 29:17  <b>work</b> [2] 31:25 52:24  <b>works</b> [1] 50:3  <b>world</b> [1] 33:19  <b>worth</b> [2] 47:22 48:9  <b>writing</b> [1] 19:6  <b>wrote</b> [4] 26:10 30:11 68:16 69:6</p> <hr/> <p style="text-align: center;"><b>Y</b></p> <hr/> <p><b>yardstick</b> [1] 35:23  <b>years</b> [4] 19:7 26:11 30:6,7</p> <hr/> <p style="text-align: center;"><b>Z</b></p> <hr/> <p><b>zoologist</b> [1] 10:1</p>
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