#### OFFICIAL TRANSCRIPT

#### PROCEEDINGS BEFORE

## THE SUPREME COURT

### OF THE

# **UNITED STATES**

CAPTION: ATLANTIC MUTUAL INSURANCE COMPANY,

Petitioner v. COMMISSIONER OF INTERNAL REVENUE

CASE NO: 97-147

PLACE: Washington, D.C.

DATE: Monday, March 2, 1998

PAGES: 1-47

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SUPREME COURT, U.S. MARSHAL'S OFFICE

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1	IN THE SUPREME COURT OF THE UNITED STATES
2	X
3	ATLANTIC MUTUAL INSURANCE :
4	COMPANY, :
5	Petitioner :
6	v. : No. 97-147
7	COMMISSIONER OF INTERNAL :
8	REVENUE :
9	X
10	Washington, D.C.
11	Monday, March 2, 1998
12	The above-entitled matter came on for oral
13	argument before the Supreme Court of the United States at
14	10:44 a.m.
15	APPEARANCES:
16	GEORGE R. ABRAMOWITZ, ESQ., Washington, D.C.; on behalf of
17	the Petitioner.
18	KENT L. JONES, ESQ., Assistant to the Solicitor General,
19	Department of Justice, Washington, D.C.; on behalf of
20	the Respondent.
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1	PROCEEDINGS
2	(10:44 a.m.
3	CHIEF JUSTICE REHNQUIST: We'll hear argument
4	next in Number 97-147, Atlantic Mutual Insurance Company
5	v. Commissioner of Internal Revenue.
6	Mr. Abramowitz, you may proceed whenever you're
7	ready.
8	ORAL ARGUMENT OF GEORGE R. ABRAMOWITZ
9	ON BEHALF OF THE PETITIONER
10	MR. ABRAMOWITZ: Mr. Chief Justice, and may it
11	please the Court:
12	The setting for this statutory interpretation
13	case is, alas, subchapter L of the Internal Revenue Code,
14	which contains, as this Court has recognized, highly
15	specialized, carefully crafted rules for determining the
16	taxable income of insurance companies.
17	The petitioner's position in this case is
18	straightforward and very simply stated. In connection
19	with a transition rule that Congress adopted in 1986 with
20	respect to a change in the taxations methodology for
21	unpaid losses of insurance companies, it provided fresh
22	start relief, a very favorable provision, but excluded
23	from that fresh start relief reserve strengthening.
24	Reserve strengthening was the term of art that
25	Congress used in the statute. Reserve strengthening had,

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1	in 1986, a decades-old meaning in insurance tax law.
2	QUESTION: But isn't that a disputed point? I
3	mean, the Government tells us it didn't, and said we have
4	witnesses to say it didn't have.
5	MR. ABRAMOWITZ: The I it's unclear,
6	actually, Justice Ginsburg, the extent to which the
7	Government disputes the history of the meaning of reserve
8	strengthening in insurance tax law. In this case below
9	and in the Western National case the Government conceded
10	that the term, reserve strengthening had a clear meaning
11	in the context of life insurance taxation. It disputed
12	whether the meaning was clear in the context of property
13	and casualty tax
14	QUESTION: Which is what we're talking about
15	here, and they had two witnesses to say in property and
16	casualty, at least, the meaning is not a term of art.
17	There are multiple meanings. So
18	MR. ABRAMOWITZ: The Government
19	QUESTION: I'm just bringing that up to say
20	that it isn't can't be clear that it is a term of art
21	in the kind of insurance we're talking about.
22	MR. ABRAMOWITZ: In the context of this case it
23	is petitioner's position that the term, reserve
24	strengthening, was a tax term of art, that Congress knew
25	precisely what the term meant when it used it, that in

-	race the distinction between tire insulance and property
2	casualty insurance in this context is really not at all
3	relevant.
4	The subchapter L of the Internal Revenue Code
5	covers both types of companies. This provision applied to
6	both it's been loosely called a provision that applies
7	to property and casualty companies but, in fact, it
8	applies to both life insurance companies and property and
9	casualty companies and, indeed, the difference between
10	life and what we're calling life insurance companies
11	and property-casualty companies really, in subchapter L of
12	the Internal Revenue Code, is only a question of the
13	relationship between the amount of reserves they hold to
14	qualify as life insurance reserves and the amount of
15	reserves they hold that are
16	QUESTION: Well, what are the differences in
17	reserve accounting between the life insurance and the
18	property and casualty insurance businesses?
19	MR. ABRAMOWITZ: Insofar as relevant to this
20	case, Justice O'Connor, there are none. There are
21	differences, because obviously a life insurance policy
22	covers one sort of risk and a property-casualty insurance
23	policy covers a different sort of risk.
24	QUESTION: Well, I thought there was a big
25	difference.

1	I thought the difference with life insurance is,
2	if I sell a policy today and I take the income in and I'm
3	going to have to pay it out in 30 years, I use a bunch of
4	statistical tables that tell me people's life expectancy.
5	If I'm in the casualty business, at the end of
6	the year in which I've received the premium I have to make
7	what I'd call an educated guess about how many
8	tornadoes there were some tornadoes, but I mean, how
9	many houses actually were flattened and how many people
10	are out there with television sets that they haven't put
11	their property claim in yet, and there aren't some tables
12	I can go to. I thought people sit there and they make
13	educated guesses about to what extent the policy that was
14	sold in year one is going to result in a claim for that
15	year that I'll have to pay out in year 10.
16	I thought that's quite a big difference, so that
17	seemed to me difference one, and difference two is that
18	you had a sentence in the bill that would they have a
19	sentence in the bill that says, in the life insurance
20	case, you know, strengthening is does not you know
21	the sentence I'm referring to. It's right there.
22	It wins your case if you were in the life
23	insurance, and it's gone in your case, and they put it in
24	in the Senate in your bill, and the House took it out.
25	So there we are. We have a difference in

1	practice, we have a difference in language in the bill,
2	and we have a difference in the legislative history where
3	you won your battle in the Senate and you lost it in the
4	House.
5	Now, given that, how do you win the case?
6	MR. ABRAMOWITZ: All right, I need to back up
7	just a step, Justice Breyer.
8	The first with respect to the comparability
9	of the businesses, they surely cover two different types
10	of risk. I think Justice O'Connor's question had to do
11	with the nature of the reserves, and the reserves in both
12	cases are based upon assumptions and methodologies, and
13	that is the relevant point, because that is a point that
14	is embedded in the definition of the term, reserve
15	strengthening, and let me go to the question, if I may, or
16	the sentence, because backing all the way up
17	QUESTION: I think that's very important, and I
18	think we should stay with the format of Justice Breyer's
19	question, but just taking the first part of his question
20	to help us to understand these things, isn't it true that
21	in the life area reserves are usually changed because of
22	methodologies and in the casualty area because of
23	empirical reports that there have been that there have
24	been losses and so forth?
25	In the life area, people don't say, oh, you

1	know, this policyholder has just been diagnosed with
2	cancer, we're going to change the risk. They don't do
3	that. But in the casualty area, I take it they do. Now,
4	tell me if that's wrong, but
5	MR. ABRAMOWITZ: Well, in fact that is
6	correct, but in fact the comparable when they make that
7	change in the property-casualty area that is the normal
8	reserve increase.
9	When they make a change in the life area, the
10	normal increase is the adjustment year-by-year that the
11	actuaries have built in for additional interest
12	assumptions and mortality adjustments and so on, but
13	the
14	QUESTION: So that, as a general matter, reserve
15	changes other than for the addition of new policies
16	reserve changes are made in the life area because of
17	methodology changes and in the casualty area because of
18	empirical assessments about actual losses.
19	MR. ABRAMOWITZ: No, Justice Kennedy, I think
20	actually I'm disagreeing with that point, because in the
21	life area there are regular, routine, normal reserve
22	changes each and every year, increases in reserves,
23	adjustments to reserves.
24	QUESTION: For what reasons?
25	MR. ABRAMOWITZ: The formula for determining

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1	life insurance reserves has to do with determining the
2	present value the relationship between the present
3	value of future benefits and the present value of future
4	net premiums, and those things really adjust every year.
5	They simply have normal adjustments every year.
6	QUESTION: And those are different than
7	methodology changes.
8	MR. ABRAMOWITZ: Exactly, and that's the very
9	important point I'm trying to make, that there is a
10	fundamental comparability and certainly Congress was aware
11	of this, because I want to go back to Justice Breyer's
12	question, that in the normal adjustments to reserves,
13	things that happen without anything extraordinary,
14	anything untoward or mischievous, potentially mischievous,
15	and adjustments to reserves that result from changes in
16	methods and assumptions.
17	It's the latter item that really is the
18	adjustment item that can produce distortion, and I think
19	both in the context of 1984 and in the context of 1986 the
20	well-known reserve strengthening kind of standard was the
21	protection that Congress built in to protect against
22	distortion, to protect against anybody taking undue
23	advantage of the fresh start rule.
24	QUESTION: Okay. The plausibility of what you
25	say about the comparability of the way adjustments are

1	made depends, I guess, on understanding the kinds of
2	nonmethodological adjustments that are made in the life
3	insurance area and you gave that rather a quick treatment,
4	as if we understood, and I don't.
5	Could you explain some of those
6	nonmethodological adjustments in the reserves in the life
7	insurance area that make it comparable to the kind of
8	adjustments, nonmethodological adjustments that are made
9	in the property and casualty?
10	MR. ABRAMOWITZ: Actually, it's easier to think
11	about it from the other side, Justice Souter. The
12	methodological assumptions happen in both cases, because
13	actuaries determine reserves and actuaries determine
14	formulas and actuaries change formulas and assumptions.
15	On the property-casualty side, and I'm using
16	that term in a not an attack sense, just in the nature
17	of that business there are adjustments to reserves that
18	result every year in a normal fashion by virtue of the
19	existing formulas and existing methods that are used to
20	determine those reserves.
21	QUESTION: Because insurance adjusters call in
22	and they say, you know, there was a big loss, the roof
23	fell in, things like that. That's the
24	MR. ABRAMOWITZ: That
25	QUESTION: The empirically based adjustments, in
	10

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1	other words.
2	MR. ABRAMOWITZ: There is certainly that
3	element, but that is just
4	QUESTION: Okay. Is there any comparable
5	element in life insurance?
6	MR. ABRAMOWITZ: No. On that element there is
7	not.
8	QUESTION: Okay.
9	MR. ABRAMOWITZ: On that element there is not,
10	but that is just one element of a determination of
11	property and casualty reserves.
12	In this case the petitioner had a substantial
13	portion of its reserves determined on the basis of the
14	formulas and methods that actuaries had in place for
15	determining the incurred-but-not-reported losses of the
16	insurance company and for determining loss adjustment
17	expenses of the insurance company, and those formulas are
18	formulas that there are many possibilities for those
19	formulas, but the actuaries in this company simply
20	selected a formula and a method to apply, and it's that
21	sort of formula that is that was susceptible of being
22	changed, adjusted, in manipulating the fresh start rule.
23	QUESTION: The formula's not the problem.
24	QUESTION: That's right, yes.
25	QUESTION: I'm still waiting to hear what

Т	nonformula factors exist in the life insurance area.
2	MR. ABRAMOWITZ: Each and every year, life
3	insurance reserves increase as a result probably the
4	simplest way to put this, of the insured becoming closer
5	to death, or
6	QUESTION: Right, but that's that's
7	considered in the formula, isn't it? I mean, that's a
8	function of the methodology that they use, and that
9	kind if I understand what you're saying, that kind of
LO	adjustment does not reflect a change in methodology, it
11	reflects an implementation of the methodology, and what I
12	want to know is, what kind of reserve changes in the life
13	area do not reflect implementations of previous
L4	methodology?
L5	MR. ABRAMOWITZ: I would think those the
16	kinds that do not reflect implementations of previous
L7	methodology are the kind that involve changes in methods
L8	and assumptions. I think
L9	QUESTION: I mean, isn't this the case, that
20	suppose I have an insurance company and I insure people in
21	Jacksonville, Florida, for life insurance, and through
22	some kind of total fluke a terrible disease breaks out,
23	unpredictable, in Florida, not elsewhere.
24	Then I guess I could discover that through that
25	fluke of happenstance my reserves were understated, and I

1	guess that's an example where you might need to strengthe
2	reserves in life insurance without changing methodology.
3	Am I right? I'm testing out my understanding of it.
4	MR. ABRAMOWITZ: I'm not sure in your
5	example, you simply discovered there was some I'm
6	sorry, I need to
7	QUESTION: Suddenly you happen to be in a city
8	where your insurance company is, and suddenly a lot more
9	people died there than you'd think. They have they
LO	discover some genetic feature. They discover some kind of
11	a disease that breaks forget it. It's not important.
L2	You don't have to answer. I just
L3	MR. ABRAMOWITZ: I mean, I would think that
14	ultimately that may require a change in methods and
L5	assumptions, but many of the things, underlying facts do
16	require that
L7	QUESTION: Okay. You're saying in life
18	insurance it always requires changes in methods and
19	assumptions, and in casualty it doesn't, and therefore
20	MR. ABRAMOWITZ: There
21	QUESTION: that's probably your problem.
22	MR. ABRAMOWITZ: There are corrections of
23	errors. I think the respondent issued a ruling in 1994
24	that really addressed a variety of things that
25	distinguished changes in methods from corrections of

1	errors and other types of adjustments, but I think there
2	is from that direction there is clearly some
3	distinction between the normal adjustments in property and
4	casualty and normal adjustments in life.
5	But that is really I think the wrong direction
6	to be looking at this case on, because I think if you
7	assume that this is this being the reserve
8	strengthening exclusion from the fresh start benefit that
9	Congress intended, and if you attribute to it an objective
10	to prevent mischievous, artificial things, you know you've
11	accomplished that, I think, when you have caught people
12	who have adjusted their methods and assumptions. I think
13	frankly that is what Congress had to have meant when it
14	used the term that it was well aware of.
15	I think you always have to keep in mind here
16	that the respondent's position and the regulation it wrote
17	simply took the words, reserve strengthening, read them
18	out of the Internal Revenue Code, read them out of the act
19	and substituted the word, all increases. It's
20	QUESTION: Mr. Abramowitz, if we could go back
21	to the second part of Justice Breyer's question, that is,
22	if one looked only at that Senate report one would say,
23	you win, but the conference report seems to be much more
24	inclusive than what you are now describing to us.
25	MR. ABRAMOWITZ: Justice Ginsburg, the

2	identical carve-out from the fresh start rule. Reserve
3	strengthening is carved out.
4	The sentence in the Senate report that
5	respondent has pointed out that Justice Breyer referred to
6	had nothing whatever to do with the definition of reserve
7	strengthening in a general way.
8	The sentence that the respondents pointed out
9	and that Justice Breyer referred to is a sentence that
10	relates specifically to the treatment of in the life
11	area, which is the comparable sentence, the treatment of
12	reserves on newly issued contracts. It in no way was
13	intended by Congress to infuse the term reserve
14	strengthening with its general, historic, longstanding
15	meaning.
16	And in fact in 1984, when this provision, the
17	fresh start, the carve-out all appeared in DefRA, in the
18	House bill there was no comparable sentence. You didn't
19	need the sentence to define the term, reserve
20	strengthening
21	QUESTION: Well, am I correct I just want to
22	be sure about my memory. Is it not correct that the 1984
23	statute didn't use the term reserve strengthening?
24	MR. ABRAMOWITZ: No, Justice Stevens. That is
25	exactly the term it used.

1 conference report has, for all intents and purposes, the

15

1	QUESTION: Pardon me again? Does it use the
2	term, reserve strengthening
3	MR. ABRAMOWITZ: Yes, Justice Stevens.
4	QUESTION: in the 1984 statute?
5	MR. ABRAMOWITZ: Yes, precisely.
6	QUESTION: And it defined it as a change in
7	methodology?
8	MR. ABRAMOWITZ: No, it didn't define it. There
9	was a sentence
10	QUESTION: I've got the statutes the life
11	insurance statute. That's the 1984
12	MR. ABRAMOWITZ: Yes. The life insurance I'm
13	sorry. The life insurance statute had virtually the
14	identical provision, an exception for reserve
15	strengthening from the fresh start rule.
16	QUESTION: And did it define the term, reserve
17	strengthening?
18	MR. ABRAMOWITZ: No, it did not. There was a
19	sentence that followed it that addressed the treatment of
20	reserves on contracts issued during 1984, because Congress
21	was concerned that there was some reason in that case to
22	deal with people who it had a mid-year effective date,
23	the 1984 act, and there was some reason to have a special
24	rule to identify
25	QUESTION: What was that

1	QUESTION: Which sentence made it clear that
2	reserve strengthening meant what you say it means. That
3	sentence made that clear. Your position is simply that
4	the purpose of the sentence was not to make it clear. The
5	purpose of the sentence was not to define it, but you
6	don't deny that the sentence, whatever it was meant to do
7	as a practical matter, makes it clear what reserve
8	strengthening meant?
9	MR. ABRAMOWITZ: That sentence in 1984 was
10	consistent with the notion that reserve practices were
11	were changes in reserve practices involved reserve
12	strengthening.
13	QUESTION: Changes in methodology.
14	MR. ABRAMOWITZ: Yes.
15	QUESTION: Are those provisions of the 1984
16	statute quoted in any of the papers before us?
17	MR. ABRAMOWITZ: Yes, Justice Stevens, on
18	page
19	QUESTION: Is it A-51?
20	MR. ABRAMOWITZ: A-51 in the petition for
21	certiorari.
22	QUESTION: What was the reason for having a
23	special rule with respect to the '83 contracts? You say
24	that was what the sentence addressed, but I've never
25	understood why it needed to address it.

1	MR. ABRAMOWITZ: First off, it's peculiar
2	because it's stated as a negative rule. It is not stated
3	as if one were expecting a definition of a reserve
4	strengthening, reserve strengthening is, and it's not
5	stated that way even in the context of the 1984 context.
6	It says, reserve strengthening shall not
7	include
8	QUESTION: Right.
9	MR. ABRAMOWITZ: reserves on, and then what
10	it really related to was reserve strengthening at the end
11	of 1984, that that was consistent with practices at the
12	end of '83, and while I am I can point to evidence that
13	the sentence, and we have pointed to evidence that the
14	sentence was not intended to define reserve strengthening,
15	there really is no actual evidence as to what particular
16	case Congress had in mind under that rule, but
17	QUESTION: All right, then why what is your
18	answer, then, to this argument. I mean, the argument
19	is would normally be raised, and the Government raises
20	it, that the very fact that that sentence is in there
21	saying, it shall not refer to this, implies that in the
22	absence of that proviso it would refer to these kinds of
23	practices.
24	Your answer to that was, well, there apparently
25	was a need to have a particular rule with respect to

contracts for this particular year, but if we don't know
what that reason was for a particular rule, then we're
back to the negative implication, and the negative
implication seems to support, clearly supports the
Government.
So I don't understand in the if you don't
have a particular explanation for why there was a need for
that sentence for those for contracts of those years, I
don't see how you get out of the negative implication.
MR. ABRAMOWITZ: Well, several things to point
out. The House bill in 1984 did not have the sentence.
The sentence came in, I believe, in the Senate
bill with a view to accommodating the mid-year effective
date that existed for, or target date, announcement date
for the change in 1984, and what the sentence I think had
to do with was a need to provide some relief for some
actions during 1984 that would have been captured under a
normal definition of reserve strengthening.
But because they were taken and then adjusted
by the end of 1984, Congress the Senate first, and then
ultimately the whole congress was providing a measure of
relief for that situation, as long as the reserves did not
exceed what the method what reserves on the same method
would have produced

QUESTION: Well, maybe I don't understand, but

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1	I it seems to me that the companies could be taking
2	those kinds of actions with respect to contracts entered
3	into in any year, and why did they why did they single
4	out contracts entered into in one particular year?
5	MR. ABRAMOWITZ: Companies could take those
6	actions with respect to contracts and enter into any year
7	and, indeed, those are the very actions that are
8	prescribed by the reserve strengthening rule. I think
9	there must have been a unique set of circumstances that
10	existed with respect to particular companies and
11	particular taxpayers for new contracts in 1984.
12	QUESTION: But we don't know what it is.
13	MR. ABRAMOWITZ: Congress didn't tell you what
14	it was, but they didn't tell you in the House bill and
15	they really didn't in 1986, when they got rid of the
16	mid-year effective date, in effect, the trigger, which
17	started out in the Senate bill as a March reserve
18	strengthening after March 1, and the final conference bill
19	modified that treatment. It was going to be effective for
20	reserve strengthening during calendar year 1986, and when
21	they did that, they eliminated the sentence, because they
22	eliminated the need to respond to certain actions during
23	that year.
24	QUESTION: Mr. Abramowitz, if we apply the
25	Treasury regulation at issue here, does it answer the

1	question of how we deal with this in the property and
2	casualty context?
3	MR. ABRAMOWITZ: Well, it provides a rule. The
4	problem is
5	QUESTION: Yes.
6	MR. ABRAMOWITZ: Pardon?
7	QUESTION: Yes. It would answer the question
8	MR. ABRAMOWITZ: But it would
9	QUESTION: if we apply the regulation, I
10	assume.
11	MR. ABRAMOWITZ: Yes. It would you would
12	apply the respondent's interpretation and, I believe,
13	frustrate the intent of Congress, because you would have
14	cut back from effective date at the end of 1986 to
15	effective date at the end of 1985
16	QUESTION: What deference do we owe in the
17	income tax context to a Treasury regulation? Is it an
18	ordinary Chevron deference?
19	MR. ABRAMOWITZ: I think
20	QUESTION: You do not quarrel with that?
21	MR. ABRAMOWITZ: I do not quarrel with that. I
22	think that is the same standard that the Third Circuit
23	applied. I think the Third Circuit erred because it
24	simply failed to give proper credit to the plain meaning
25	of the term, reserve strengthening, and failed to

1	QUESTION: May I have you finished your
2	answer to Justice O'Connor?
3	I want to ask you this question, looking at the
4	statute. I fumbled it a little bit before. What if one
5	read the words reserve strengthening in the life insurance
6	statute to have exactly the same meaning that the
7	Government says they have in the property-casualty
8	insurance and then reads the subparagraph saying, but
9	we're taking out of that broader definition those that do
10	not involve a change in methodology.
11	Isn't that the way then the two reserve
12	strengthening would have the same meaning in both
13	statutes.
14	MR. ABRAMOWITZ: You would, except you would
15	have you would have eliminated from the fresh start
16	relief in the life area the vast the overwhelming
17	majority of reserve increases that were protected and
18	intended to be the beneficiary of the fresh start relief,
19	because you would have captured, as we were discussing
20	earlier, all the increases, all the ordinary increases in
21	life reserves.
22	QUESTION: No
23	QUESTION: You say there aren't any. They're
24	all methodological increases.
25	MR. ABRAMOWITZ: No, I

1	QUESTION: In the life area you haven't given us
2	any that would not come under the narrow meaning of
3	reserve strengthening that you argue for.
4	MR. ABRAMOWITZ: All of the increases life
5	reserves, as I suggested earlier, grow each and every
6	year by virtue of the formulas that are in place.
7	QUESTION: Right.
8	MR. ABRAMOWITZ: In answering Justice Stevens'
9	question, if I apply the respondent's rule to the life
10	area, all those ordinary increases, all of them would have
11	been denied and separated
12	QUESTION: No.
13	MR. ABRAMOWITZ: from the fresh start.
14	QUESTION: No. No. They wouldn't, because of
15	the proviso that follows right after. It says, it shall
16	not apply if such computation employs the reserve practice
17	used in the past.
18	MR. ABRAMOWITZ: That rule, Justice Stevens,
19	only applies to newly issued contracts, the contracts
20	issued during 1984.
21	QUESTION: It doesn't limit it to '84, does it?
22	MR. ABRAMOWITZ: The word issued appears in
23	the in the statute as it is written.
24	QUESTION: Any contract issued. It doesn't say
25	issued in 1984.

1	MR. ABRAMOWITZ: The Senate report, the Senate
2	bill which first contained that sentence
3	QUESTION: Well, stick with the text for a
4	minute. Let me be a Justice Scalia for a minute and just
5	work with the text and nothing else for a second.
6	(Laughter.)
7	QUESTION: If you have the text, why doesn't
8	that completely protect all changes that result from
9	changes in methodology, because it excludes those that
10	employ the same reserve practice.
11	MR. ABRAMOWITZ: It would if you read the
12	word if you read the word issued out of the statute.
13	The word issued is Congress simply wouldn't
14	have used the word issued. It doesn't add anything to the
15	equation.
16	QUESTION: Do you have reserves on anything
17	except issued contracts?
18	MR. ABRAMOWITZ: You do not, but you have
19	reserves
20	QUESTION: Well, all reserves are reserves on
21	contracts that have been issued.
22	MR. ABRAMOWITZ: That is certainly correct,
23	Justice Stevens. However, we know from the title to that
24	sentence that when it was added in the Senate report, that
25	it was intended to covered newly issued contracts, because

1	it said, reserves on newly issued contracts.
2	QUESTION: Does the Government agree with that?
3	QUESTION: Newly means what?
4	MR. ABRAMOWITZ: Issued during the calendar year
5	1984. That is exactly what the
6	QUESTION: Issued during I see.
7	MR. ABRAMOWITZ: I'm sorry, 1983. I'm sorry.
8	QUESTION: Does the Government agree with that
9	interpretation?
10	MR. ABRAMOWITZ: I do not think they agree with
11	that interpretation.
12	QUESTION: I'm as to the contracts to which
13	it's applicable.
14	MR. ABRAMOWITZ: I'm sorry?
15	QUESTION: As to the insurance contracts to
16	which it's applicable.

MR. ABRAMOWITZ: I -- in their brief they cited that without the word issued in there, so I think maybe

19 they don't.

24

25

20 QUESTION: Okay.

QUESTION: Is -- just to go back to your general point, as a tax lawyer, I'm curious -- you are, I'm not,

23 but the -- is it proper to give Chevron deference to the

IRS? If that's right, what do we do -- do we give Chevron

deference to the tax court? Does the tax court give

25

1	Chevron deference to the IRS? Why do we have a tax court,
2	then?
3	I mean, I'm worried about this conceptual point.
4	I'd like to get it right, and I'm not certain what the
5	answer is, and it has much more implication than this
6	case, and I just wondered what the tax court, which I
7	guess was the Board of Tax Appeals, what their role is in
8	all this if suddenly total Chevron authority is being
9	given to the IRS.
10	MR. ABRAMOWITZ: I think when I answered Justice
11	O'Connor's question I was really answering in the broad
12	sense that at least in the past 5 or 6 years most courts
13	interpreting many courts interpreting tax regulations
14	have, indeed, applied the Chevron standard. If the intent
15	in Congress is clear, they
16	QUESTION: But I just think that has quite a lot
17	of implication and I don't know what the right answer to
18	that is.
19	MR. ABRAMOWITZ: I think even the tax court
20	QUESTION: And the tax court just defers to the
21	IRS?
22	MR. ABRAMOWITZ: The tax court
23	QUESTION: Is that why do we have them, then?
24	Anyone could do

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MR. ABRAMOWITZ: Well, they're a court. They're

1	not an agency or a, you know, agency-making rulemaking
2	enterprise.
3	QUESTION: Let me just ask one more question.
4	If you're if you are correct that reserve strengthening
5	has well-settled meaning in the industry and in the
6	statute, it would seem to me that the proviso is
7	unnecessary, the clause-2-shall-not-apply language.
8	In other words, it says clause 2 shall not apply
9	if the computation was the same. You wouldn't need that
10	proviso if reserve strengthening had the clear settled
11	meaning that you say it had.
12	MR. ABRAMOWITZ: Justice Stevens, you wouldn't
13	need it in the ordinary course. You didn't have it in the
14	ordinary course. You didn't have it in the House bill and
15	I think the only explanation I can give is that it appears
16	that it is responsive to a set of circumstances where
17	there were changes made during 1983 by a particular
18	taxpayers and Congress they still let them have their
19	relief as long as their reserves at the end of 1983 were
20	the same as they were at the end of 1982.
21	I would simply suggest that when you state a
22	sentence it would be extraordinary for Congress to
23	state a sentence in the negative if that was their
24	intended positive rule.

If there are no further questions, with the

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1	Court's permission I'd like to reserve the remainder
2	QUESTION: Very well, Mr. Abramowitz.
3	Mr. Jones, we'll hear from you.
4	ORAL ARGUMENT OF KENT L. JONES
5	ON BEHALF OF THE RESPONDENT
6	MR. JONES: Thank you, Mr. Chief Justice, and
7	may it please the Court:
8	The term reserve strengthening has no plain and
9	obvious meaning. It is not defined in any dictionary or
10	in any statute. It lacks a consistent industry usage.
11	The scope and meaning of the term depends upon
12	its context, and in the context of the Tax Reform Act of
13	1986 it is manifest that Congress consciously employed the
14	term in its broadest sense to encompass any and all
15	increases to existing reserves made during that year, the
16	year that that act was pending before Congress.
17	QUESTION: Now, I take it there's a reason under
18	your theory of the case that Congress used the term
19	strengthen rather than increase.
20	MR. JONES: Yes.
21	QUESTION: And I tell me if this is right.
22	It might not be right. If it had used the word increase,
23	then that wouldn't have done the trick, because then any
24	reduction for actual loss payments would have absorbed
25	some real increases.

1	MR. JONES: That's absolutely right. Reserves
2	can the dollar amount of reserves can change without us
3	knowing, in the abstract, whether that strengthened or
4	weakened the reserves.
5	The conference committee made that point. It's
6	quoted at page 14 of our brief. It says, in describing
7	the types of additions to the reserves that the reserve
8	strengthening provision in the '86 act covers, the first
9	example that it gives is an increase in an estimate of a
10	reserve and then it says, paren, taking into account the
11	amount of claims paid you have to take into account the
12	amount of claims paid to know whether the reserve has been
13	increased or strengthened. You might know whether it had
14	been increased, but you wouldn't know whether it's been
15	strengthened.
16	QUESTION: Mr. Jones, could you tell me, the one
17	thing that puzzles me about this is what is the evil that
18	the statute is directed at on your interpretation of it?
19	I mean, I can see that it's an evil if you're you know,
20	if you're playing games with the methodology and the
21	Government wants to come down on that.
22	MR. JONES: The
23	QUESTION: If you're just taking account of
24	verifiable real life occurrences, what why would the
25	Government not want that to be taken into account?

1	MR. JONES: I wouldn't want to use the word
2	evil. The problem that the statute addresses is a problem
3	that Congress created in the '86 act. In the '86 act,
4	Congress did something very uncharacteristic. They gave
5	property and casualty insurance companies a double
6	deduction. That's extraordinary in the tax law. It's
7	extremely generous.
8	The only function of the reserve strengthening
9	clause is never to deny a deduction. It is only to limit
10	the scope of this uncharacteristic double deduction. What
11	Congress did in 1986 was to say, well, you can have a
12	double deduction for a portion of your insurance reserves,
13	but we're not going to let you increase that double
14	deduction by increasing your reserves in 1986, the year
15	that this bill was pending.
16	As Judge Halperin pointed out in his dissent in
17	the Western Mutual case, what is anomalous about this
18	statute is not the broad mechanical rule that Congress
19	plainly intended to apply to reserve strengthening. What
20	was anomalous was that Congress allowed a double deduction
21	in the first place, and that the breadth of the mechanical
22	rule that Congress adopted for reserve strengthening is
23	simply designed to reduce that anomaly that they created
24	by permitting a double deduction in the first place.
25	QUESTION: What kind of deference do you think

1	we owe to a regulation of this kind?
2	MR. JONES: Well, we have taken a position in
3	this case that this is an interpretive regulation. The
4	standard that this Court has applied for interpretive
5	Treasury regulations is set out in its opinions in the
6	National Muffler Dealers case and United States v.
7	Correll, and that is that interpretive regulation must be
8	sustained if it is not plainly inconsistent with the
9	statute and is not unreasonable in light of what Congress
10	sought to do. We
11	QUESTION: And that was a pre-Chevron case.
12	MR. JONES: Yes.
13	QUESTION: And it's been working okay in the tax
14	area.
15	MR. JONES: Absolutely, and I'm I'm not
16	familiar of a reason why you shouldn't cite Chevron on
17	this case. I'm just pointing out that you have
18	QUESTION: You like that other test better.
19	MR. JONES: You have long applied another test,
20	and I think that other test has even if it has a
21	different emphasis it has the same conclusion, but I think
22	that there is a particular practical side to the National
23	Muffler Dealers and Correll test.
24	And the practical side is that this agency
25	really does make a careful study not only of the statute

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1	and the history of this provision but of the complicated
2	surrounding and related provisions, and what the Court has
3	said is that the agency is the master of the rules and
4	it's appropriate to give it special deference to recognize
5	the function that it serves and to provide certainty.
6	QUESTION: Any other agencies we should treat
7	specially?
8	MR. JONES: I'm not representing any other
9	QUESTION: And have sort of a super-Chevron
10	MR. JONES: I don't really think it's a super-
11	Chevron. I think it's a practical approach to the
12	deference question. I think the Court takes a practical
13	approach to Treasury regulations and realizes that this
14	agency is entitled to special deference because of its
15	extraordinary intricacy of the details, and this case I
16	think may well be a prime example of that.
17	QUESTION: It's a variation of Skidmore,
18	possibly. You said we give them the deference that
19	they're due in light of their power to persuade.
20	MR. JONES: Well okay. I think the deference
21	that's due is in light of the subject matter, I frankly
22	do, and I wouldn't want to call it a super-Chevron
23	deference. I just think it's an application of the same
24	principle in this specific context.
25	QUESTION: Academic writers have said it's

1	Chevron minus.
2	MR. JONES: Yes. I think you could argue either
3	side of it, and I certainly don't think it's been applied
4	as a Chevron minus. I don't think the words are stronger,
5	but I think the application of it is at least as strong as
6	Chevron.
7	QUESTION: Can we get the meaning of reserve
8	strengthening from the statute alone?
9	MR. JONES: I
10	QUESTION: Or do we have to look at that
11	regulation to know what it means?
12	MR. JONES: I think you can get the meaning of
13	the statute by the ordinary application of interpretive
14	principles that the Court applies.
15	The text of the regulation makes clear the broad
16	intent simply by the fact that the Court's already
17	discussed, which is that the Senate version of the bill
18	had enclosed included a limiting clause that would have
19	made it applicable only to changes in reserves due to
20	changes in methodologies.
21	That provision from the Senate bill was, of
22	course, derived from the '84 reserve strengthening
23	provision that had applied that same language in
24	describing the transitional rule for life insurance

25 provisions.

1	Congress rejected that, took that provision out,
2	and explained why they did so in the conference committee
3	report and also Senator Wallop acknowledged the same
4	thing. Congress wanted a broad prophylactic cook-book,
5	mechanical rule to prevent any increases in existing
6	reserves to be added to the double deduction that was
7	otherwise permitted.
8	QUESTION: Mr. Jones, if your position is the
9	right one here, what differences are there at bottom
10	between the life insurance reserve strengthening and the
11	property and casualty reserve strengthening?
12	MR. JONES: Well, the '84 act governs the life
13	insurance reserve strengthening provision, and it is
14	limited to changes in reserves caused by changes in the
15	reserve methodologies. The '86 act, as Congress could not
16	have been more clear than stating in the conference
17	report, and as the changes in the text also show, was
18	designed to be much broader.
19	It was designed to cover three categories that
20	the conference committee report discusses, changes in
21	estimates of a particular reserve, changes in reserve
22	methodology like in the '84 area, and then to make the
23	breadth of its intent perfectly clear said, any other
24	unspecified or unallocated additions to reserves.
25	So yes, there would be a different application

1	of the property and casualty reserve strengthening
2	provision in the '86 act than the prior provision for
3	life
4	QUESTION: So for that period of time no
5	increases of reserves qualify for the double deduction.
6	MR. JONES: For the eighty in no reserve
7	strengthening in '86, no reserve increases for existing
8	reserves get the double deduction under the '86 act.
9	That's what this case is about.
10	QUESTION: Now, you changed your position on the
11	equivalence of the statutes in your brief to this Court or
12	the lower court, or is that a mischaracterization?
13	MR. JONES: I don't I don't follow the
14	question. We haven't changed our characterization of the
15	statutes. I think I know what you're referring to.
16	Petitioner says in its reply brief that we've changed our
17	pitch, if you will, about whether there had been a prior
18	usage in the life insurance industry, about what in the
19	life insurance industry reserve strengthening was used.
20	That's a misrepresentation of our position.
21	What we have done in our brief is respond to a new
22	argument that petitioner is making. In the courts below,
23	petitioner relied on the proposition that industry usage
24	showed the plain meaning of the term, but the record in
25	this case and its own witnesses don't support that.

1	Its own witnesses acknowledge there are many
2	different uses of the term and there is no well-defined
3	application of reserve strengthening in the property and
4	casualty industry, so petitioner has abandoned the
5	position about what industry usage means.
6	What they argue here is that reserve
7	strengthening is what they call a tax term. It has a tax
8	meaning that somehow exists wholly apart from industry
9	usage and apart from legislative intent.
10	There isn't such a thing as a tax term of that
11	ilk. There are some tax terms like capital gains and
12	ordinary and necessary business expenses that have
13	distinctive meanings.
14	Reserve strengthening is an industry term. It
15	draws its meaning from industry usage. The industry usage
16	is mixed and depends on context and in the context of the
17	'86 act Congress meant to give it its broadest scope.
18	QUESTION: And you have always interpreted the
19	term to mean the same in the '84 and the '86 act, subject,
20	of course, to the fact that there's a qualification in the
21	'84 act.
22	MR. JONES: Yes. We have interpreted the term
23	the same way, but what I thought you were asking me about
24	was, do we accept that in the life insurance industry
25	usage, not this tax term of art idea, but that there was

1	an industry usage in life insurance to refer to reserve
2	strengthening as meaning a change in reserve methodology.
3	We don't dispute that. What we have always
4	disputed is that no such industry usage applies to
5	property and casualty insurance, that the term has
6	different meanings and different contexts, and that's what
7	the witnesses in this case acknowledged, and that's
8	certainly what the conference committee report of this
9	legislation indicates. The
10	QUESTION: Well, let me just do it one more
11	time.
12	You have always taken the position that the
13	term, reserve strengthening, means the same in each act.
14	MR. JONES: The only
15	QUESTION: Subject, of course, to this special
16	clause that's in the '84 act.
17	MR. JONES: Yes. It's only been used twice, so
18	it's easy to answer that question.
19	It doesn't appear anywhere in the Internal
20	Revenue Code. The only two times where this term has been
21	used is in the '84 transitional rule and in the '86
22	transitional rule, and in the '84 rule it was confined by
23	this phrase about it doesn't apply unless you've changed
24	your methodology, and in the '86 rule that phrase was
25	deleted.

1	So the term has been used by Congress with the
2	same meaning in both places. It's just that in the '84
3	act they limit it with the additional language that they
4	didn't use in '86.
5	QUESTION: I thought maybe help me out on
6	this. I thought at one point you were saying to Justice
7	Kennedy that the difference in agency usage in the life
8	area was such that the proviso simply conformed the term
9	exactly to the way the life people were using it. That's
10	not what you mean.
11	MR. JONES: It may be that that's the effect of
12	the proviso.
13	QUESTION: Yes.
14	MR. JONES: But I don't think that was the
15	object of it. I mean, you can't look at the proviso and
16	say if you look at the proviso in '84 and you think
17	that reserve strengthening means what petitioner says,
18	well, you don't need the proviso.
19	QUESTION: That's right, yes.
20	MR. JONES: And so it must have meant if you
21	will, it must have meant something more, and what it
22	certainly can mean more, and
23	QUESTION: At least have been capable of meaning
24	more.
25	MR. JONES: It's certainly capable of meaning

1	more, and in the '86 act, clearly Congress wanted it to
2	mean more to prevent this double deduction from being
3	expanded beyond what they were willing to tolerate.
4	QUESTION: I don't know if you can correct my
5	problem with the double deduction. I couldn't quite
6	understand it.
7	The reason I couldn't understand it when I
8	looked at your example was, I understood the idea of a
9	person having a reserve, and they then discounted it,
10	wrote it down from \$10 to \$9, and normally that would mean
11	you have to take a dollar into income, but Congress
12	forgave that.
13	Then time passes, and 2 years go by, and at that
14	point they pay the loss of \$10, in which case they deduct
15	that, and then they they've increased their reserve by
16	the 9, so you say, a-ha, it's 9, not 10. It doesn't
17	offset. But it should have grown to 10, so I mean, the
18	whole point of the discount was that was
19	MR. JONES: It doesn't.
20	QUESTION: Why doesn't it grow to 10, and maybe
21	it's not worth going into.
22	MR. JONES: You may be thinking of life reserves
23	instead of property and casualty reserves.
24	QUESTION: In property and casualty reserves,
25	you didn't didn't they discount it, because they wanted

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1	to have an amount here in year one such that it would grow
2	to the point where it equaled the amount that they'd have
3	to pay out in year three? Wasn't that the whole purpose
4	of discounting?
5	MR. JONES: The
6	QUESTION: And if that was, why didn't it grow?
7	MR. JONES: The reserve strengthening rule
8	doesn't cover 30
9	QUESTION: No, it has nothing to do with reserve
10	strengthening.
11	MR. JONES: Okay.
12	QUESTION: I'm just trying to figure out this
13	problem of what you call the double deduction in your
14	example in the
15	MR. JONES: All right.
16	QUESTION: Don't bother if it's too complicated.
17	MR. JONES: It is too complicated, but let me
18	try.
19	(Laughter.)
20	MR. JONES: The double deduction will accrete
21	this additional dollar of deduction over the period that
22	the claim remains outstanding and unpaid, so if you've
23	got if you've brought it back to present value over
24	10 years you will accrete a portion of that over that 10-
25	year each of that 10-year period, so you get the double

1	deduction as time goes by.
2	QUESTION: But then, by the time you got to pay
3	it out the reserves should have equaled 10, not 9.
4	MR. JONES: Well, then you've fully gotten the
5	double deduction over the
6	QUESTION: Ah, because because you mean, you
7	took it a little as it was growing each year.
8	MR. JONES: That's right.
9	QUESTION: Okay. I understand. Thank you.
10	MR. JONES: The only other point I think I need
11	to address is the suggestion that the mechanical rule
12	reaches absurd or anomalous results. That argument's
13	wrong for three reasons.
14	The first is, what the regulation does is
15	exactly what Congress wanted to be done. It can't be
16	unreasonable for the agency to have adopted a rule that is
17	precisely in conformance with what the conference
18	committee explained reserve strengthening was supposed to
19	mean.
20	QUESTION: You're saying this is all gravy, so
21	taking away any of it can't possibly be unreasonable.
22	MR. JONES: I think that's well, I think
23	that's exactly right. That is exactly right. It is not
24	unreasonable it would not have been unreasonable for
25	Congress to have allowed 1 penny of double deduction.

1	QUESTION: In your view, if there's an old
2	policy and an old loss in the casualty area, and it's jus
3	discovered, can you increase the reserve for that without
4	strengthening the reserve?
5	MR. JONES: No. If you had an existing
6	policy let's say in 1986 you discovered a claim came u
7	under a 1982 year.
8	QUESTION: Right.
9	MR. JONES: Would that cause reserve
10	strengthening in '86, and the answer is, I don't know.
11	The answer the reason I don't know is because you've
12	got this account called reserve for claims incurred but
13	not reported, and so you might simply transfer a portion
14	of that reserve into a case reserve for this claim that
15	you have now discovered that has now been reported, and i
16	that's what happened, then there's been no reserve
17	strengthening in '86.
18	It might be that you didn't do that. You just
19	created a new case reserve. There was no corresponding
20	reduction in the reserve for claims incurred but not
21	reported, and yes, that would be reserve strengthening.
22	QUESTION: And in a way, if you didn't do that
23	you are effectively changing your methodology anyhow,
24	aren't you?
25	MR. JONES: Well

1	QUESTION: If you have that reserve for that
2	very purpose and you don't use it for that purpose.
3	MR. JONES: Well, that's you could look at it
4	that way, but I think frankly that the whole concept of
5	reserve methodologies doesn't fit comfortably with
6	property and casualty insurance, because property and
7	casualty insurance look backwards. They are an effort to
8	estimate an indeterminate amount of damages for something
9	that's already happened.
10	QUESTION: Well, if that's so and we go strictly
11	on an empirical basis, then it seems to me there ought to
12	be an answer to my question one way or the other.
13	MR. JONES: No, because it's a judgment is
14	involved.
15	When the in the property and casualty area,
16	when they set up the new account
17	QUESTION: The judgment is, we found the old
18	loss, we didn't know about it, it hasn't been included in
19	our account, we're going to add it. Is that
20	strengthening?
21	MR. JONES: I don't think I can answer it better
22	than I tried to the first time. It depends on how you
23	create the reserve.
24	If you create the reserve by saying, well, I've
25	always had this account for claims incurred but not

1	reported, and you use take \$10 out of that and create a
2	case reserve for \$10, it's a wash. It's not a reserve
3	strengthening.
4	You insurance companies know today that
5	they're going to get claims coming along over a good-
6	sized period of years, even though the claims have already
7	been incurred, they haven't been reported, and so they
8	provide for that with a separate reserve for that kind of
9	a claim, that situation.
10	And as we tried to describe in our brief, the
11	problem with the factual hypotheticals that petitioner
12	gives us is, they don't give any consideration to that
13	aspect of reserves, and they're based upon what I think is
14	fairly described as a frivolous suggestion that insurance
15	companies have only two or three claims a year. We're
16	supposed to look to the broad company-wide data to decide
17	whether reserve strengthening happened under the under
18	the regulation.
19	The regulation is designed to let the or the
20	statute is designed to let these insurance companies have
21	their cake and eat it too. It's a double deduction, but
22	it's not as big a double deduction as they'd like. It's
23	not as big a double deduction as Congress plainly
24	wanted was willing to give them.

All the regulation does is enforce the

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1	legislative intent, and under the principles of deference
2	that this Court customarily applies, the agency's
3	reasonable interpretation should be sustained.
4	If there are no further questions
5	QUESTION: Thank you, Mr. Jones.
6	Mr. Abramowitz, you have 3 minutes remaining.
7	REBUTTAL ARGUMENT OF GEORGE R. ABRAMOWITZ
8	ON BEHALF OF THE PETITIONER
9	MR. ABRAMOWITZ: It would not have been
10	unreasonable for Congress to have not provided the reserve
11	strength the fresh start rule. But Congress did
12	provide the fresh start rule.
13	It is unreasonable for this agency, the Internal
14	Revenue Service, to have cut back that rule in a way that
15	frustrated the intent of Congress. In effect, what this
16	regulation does is make reserves at the end of 1985
17	subject to the fresh start and not reserves at the end of
18	1986.
19	The Congress had a very specific purpose in
20	providing the reserve strengthening exception, whatever
21	their purpose was for the broad relief they were
22	providing, and that very specific purpose that it had had
23	to do with artificial, manipulative advantage-taking of
24	the fresh start rule that they were providing.
25	The historic definition of reserve

1	strengthening, the historic meaning of that term satisfied
2	that congressional objective. Contrary to what respondent
3	counsel just indicated, there was a 30-year history of the
4	term reserve strengthening that began it first appears
5	in the legislative history for the 1959 act for life
6	insurance companies. It is in judicial decisions, it is
7	in regulations, it is in revenue rulings for 30 years
8	before Congress had had it actually had applied it
9	in the 1984 act.
10	Now, it didn't really have much reason to be in
11	the statute before then because generally adjustments go
12	two directions when you change methods or assumptions.
13	They can reserve increases or reserve decreases. One is
14	strengthening, one is weakening, so generally when you saw
15	this in the statute from the '59 act it was referred to as
16	changes in basis, which went both directions.
17	But when they needed the rule that they adopted
18	in 1984, they looked to a term of art that they
19	understood, this term that they understood and that the
20	Internal Revenue Service understood.
21	In Commissioner v. Keystone, Consolidated
22	Industries, this Court, at respondent's suggestion,
23	identified the term, sale or exchange, as a term of art in
24	tax law.

It is true that reserve strengthening doesn't

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_	quite go to the breath of the term, bare of exchange. By
2	the same token, for insurance tax lawyers and insurance
3	taxation the term reserve strengthening has a very precise
4	meaning. That is the meaning that Congress intended.
5	To the extent that Senator Wallop indicated he
6	had some concern about changes in that meaning, those
7	concerns were reflected in his comments sometime after the
8	act, but the more important point is, he expressed some
9	concern that he certainly didn't recollect any changes in
10	definition that occurred or were discussed by the
11	conferees.
12	CHIEF JUSTICE REHNQUIST: Thank you,
13	Mr. Abramowitz.
14	The cas is submitted.
15	(Whereupon, at 11:33 a.m., the case in the
16	above-entitled matter was submitted.)
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## CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represents an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of The United States in the Matter of:

ATLANTIC MUTUAL INSURANCE COMPANY, Petitioner v. COMMISSIONER OF **INTERNAL REVENUE** CASE NO: 97-147

and that these attached pages constitutes the original transcript of the proceedings for the records of the court.

BY 12 m Mari Freding.

(REPORTER)