

OFFICIAL TRANSCRIPT  
PROCEEDINGS BEFORE  
**THE SUPREME COURT**  
**OF THE**  
**UNITED STATES**

CAPTION: ALLENTOWN MACK SALES AND SERVICE, INC., v.

NATIONAL LABOR RELATIONS BOARD

CASE NO: 96-795

PLACE: Washington, D.C.

DATE: Wednesday, October 15, 1997

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1                   IN THE SUPREME COURT OF THE UNITED STATES

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3   ALLENTOWN MACK SALES AND                   :

4       SERVICE, INC.,                       :

5                   Petitioner                       :

6               v.                               :   No. 96-795

7   NATIONAL LABOR RELATIONS BOARD :

8   - - - - -X

9                               Washington, D.C.

10                           Wednesday, October 15, 1997

11               The above-entitled matter came on for oral  
12   argument before the Supreme Court of the United States at  
13   11:04 a.m.

14   APPEARANCES:

15   STEPHEN D. SHAW, ESQ., Baltimore, Maryland; on behalf of  
16       the Petitioner.

17   JONATHAN E. NUECHTERLEIN, ESQ., Assistant to the Solicitor  
18       General, Department of Justice, Washington, D.C.; on  
19       behalf of the Respondent.

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1 PROCEEDINGS

2 (11:04 a.m.)

3 CHIEF JUSTICE REHNQUIST: We'll hear argument  
4 next in Number 96-795, Allentown Mack Sales and Service v.  
5 National Labor Relations Board.

6 Mr. Shawe.

7 ORAL ARGUMENT OF STEPHEN D. SHAWE

8 ON BEHALF OF THE PETITIONER

9 MR. SHAWE: Yes, Mr. Chief Justice, and may it  
10 please the Court:

11 Picking up on the commentary in Curtin Matheson,  
12 this case brings to the Court's attention the issue of  
13 whether deference to the board is owing when the board  
14 applies the same standard to three different approaches to  
15 challenging a union's continuing majority status.

16 In Curtin Matheson this Court acknowledged the  
17 board's oft-articulated standard that an employer can  
18 withdraw recognition from an incumbent union if 1) the  
19 union has in fact lost its majority status, or 2) the  
20 employer has, based on objective considerations,  
21 reasonable grounds to doubt the union's continued majority  
22 status.

23 The second test supposedly can be satisfied by a  
24 lower threshold of proof, although the board typically  
25 requires clear, cogent, concise articulations by

1 individual employees disaffected totalling a majority, or  
2 a head count.

3 But conducting a secret ballot poll is not the  
4 same as withdrawing recognition. Obviously, in the  
5 withdrawal of recognition the employer has preempted any  
6 vote. In contrast, a secret ballot poll assuming fairness  
7 consistent with the board's Struksnes standards permits of  
8 the possibility that a majority will vote in favor of  
9 continued union representation, and the board in Texas  
10 Petrochemicals and its brief disclaims any interest or  
11 desire to do away with employer polls.

12 The board's standard for permitting an employer  
13 to take the grave and precipitous step of withdrawing  
14 recognition should not at the same time be applied in the  
15 contradictory context of secret ballot polling.

16 QUESTION: Well, why is it contradictory? I  
17 mean, I thought there was a rational structure for all of  
18 this along the following lines:

19 The board says, we're at the point at which the  
20 presumption is no longer absolute. The employer in effect  
21 is going to be given three options, subject to the same  
22 condition, probable cause to believe.

23 The three conditions, the three options,  
24 however, have varying risks. If the employer simply  
25 withdraws recognition and turns out to be wrong, the

1       repercussions are presumably going to be very great.

2               If the employer asks for an election, perhaps  
3       the repercussions may not be so great, but they're going  
4       to be serious.

5               If the employer decides to take a poll, the  
6       repercussions -- and loses, the repercussions perhaps will  
7       not be quite so great. That's not quite so disruptive.

8               What is irrational about saying, subject to the  
9       same fact premise, the employer is going to be given an  
10      option of going A, B, or C, depending on the degree of  
11      risk that the employer wants to run if the employer turns  
12      out to be wrong?

13              MR. SHAW: Well, I don't --

14              QUESTION: How is that irrational?

15              MR. SHAW: No, I don't -- I think it's not  
16      rational, given the predisposition of the board -- the  
17      court, me, the -- everyone, that a poll or an election is  
18      a much, much better preferred test to measure employee  
19      sentiment than what is -- what has been for 40 years the  
20      board's articulated standard in Celanese that an employer  
21      can withdraw without a poll.

22              QUESTION: I understood your claim to be here --  
23      if -- perhaps it's a claim of irrational -- that the  
24      board's requirements for taking a poll are so stringent  
25      that they almost make a poll unnecessary.

1 MR. SHAW: Well, they make it irrelevant, a  
2 legally irrelevant act, the board's regulatory scheme that  
3 accepts as valid a secret ballot poll only, and only if  
4 the employer has so much evidence before taking the poll  
5 that it could have withdrawn recognition without it.

6 QUESTION: Well, are you saying that if the --  
7 if the standard of cause that were applied to each of  
8 these three options were something less than what you  
9 characterize as the head count, that there would be  
10 nothing irrational, nothing to -- nothing really to object  
11 to in having the three options subject to the same factual  
12 condition?

13 MR. SHAW: Well, I suppose a reasonable doubt,  
14 if it were different from a head count and, indeed, it  
15 were applied as if it were the totality of the  
16 circumstances, perhaps the complaint wouldn't be so  
17 vehement, but --

18 QUESTION: Well, but would it be -- would the  
19 scheme be irrational?

20 MR. SHAW: Yes, I think it would be irrational  
21 to mandate the same requirement --

22 QUESTION: Okay.

23 MR. SHAW: -- for a withdrawal of recognition  
24 without a poll, because --

25 QUESTION: But isn't --

1 MR. SHAW: Because what the board has elevated,  
2 has valued in allowing an employer to withdraw recognition  
3 with or without a poll because the same standard applies,  
4 or even processing the favored RM petition, the management  
5 petition, is a head count, and --

6 QUESTION: But suppose the same standard didn't  
7 apply, isn't your real complaint here that reasonable  
8 doubt, that the agency says reasonable doubt, but that you  
9 had reasonable doubt here, but that would not suffice  
10 without --

11 MR. SHAW: Without a head count.

12 QUESTION: Without a head count.

13 MR. SHAW: That's clearly a complaint, yes,  
14 sir.

15 QUESTION: Well, isn't it the essential  
16 complaint, because if they -- if they treated reasonable  
17 doubt as reasonable doubt, you would have the three-stage  
18 process that Justice Souter is talking about, the three  
19 different ways.

20 MR. SHAW: Well --

21 QUESTION: Reasonable doubt, the head count,  
22 or --

23 MR. SHAW: But I don't think the test should  
24 determine the -- should be dependent on the risk factor.  
25 I don't think the risk factor is --



1 QUESTION: Well, but you may have a gripe with  
2 the board that they set it up that way, but that's a very  
3 different thing from saying that it's irrational to the  
4 point that a court would be authorized to strike it down.

5 MR. SHAW: Well, the reason that it's  
6 irrational, I suggest, is that it is internally  
7 inconsistent. It is -- it encourages conduct that should  
8 be discourages. It encourages conduct to withdraw  
9 recognition without any poll, board or employer-conducted,  
10 and --

11 QUESTION: But it does that because they, as you  
12 put it they are insisting on a head count. Isn't that the  
13 reason?

14 MR. SHAW: No. I think that the reason that  
15 the board is insisting on it is that they are nervous  
16 about withdrawals of recognition, appropriately so, and  
17 would prefer, as they have acknowledged, and all would  
18 agree, that the RM petition be utilized as the standard,  
19 and what they have done is, I think mistakenly in U.S.  
20 Gypsum, after 20 years of not doing it in 1966 said we are  
21 going to have the same elevated standard for processing an  
22 RM petition as we have to permit an employer to withdraw  
23 recognition without any poll whatsoever, and --

24 QUESTION: Do you have to say it's irrational  
25 before this Court can rule in your favor, or can you say

1 that it's inconsistent with the board's precedents?

2 MR. SHAW: I think inconsistent with the board  
3 precedent. I think either one.

4 QUESTION: Why -- can you tell me why this is  
5 inconsistent with the board's precedents? Is it primarily  
6 because of the definitional content that we ought to give  
7 to the reasonable doubt standard?

8 MR. SHAW: Yes. I think the reasonable doubt  
9 standard, as articulated by the board in Celanese, and  
10 reiterated even in the 1990's cases --

11 QUESTION: But doesn't --

12 MR. SHAW: -- is a totality of circumstances  
13 test, which they fail to apply.

14 QUESTION: But doesn't the reasonable doubt  
15 standard also apply to withdrawal of recognition?

16 MR. SHAW: Yes, of course, and indeed the  
17 board's general counsel --

18 QUESTION: Well then -- then shouldn't --

19 MR. SHAW: Shouldn't we have

20 QUESTION: -- the standard for a poll and  
21 withdrawal of recognition be the same?

22 MR. SHAW: No. They should be different.

23 QUESTION: Okay. Why?

24 MR. SHAW: Because a poll presumes that  
25 employees will fairly express their sentiments. The

1 withdrawal of recognition, the poll, the secret ballot,  
2 which is certainly the truest test of employee sentiments,  
3 has been preempted completely.

4 QUESTION: Are you saying that reasonable -- are  
5 you saying that reasonable -- excuse me. Are you saying  
6 that reasonable doubt must be given a different definition  
7 in the context of a poll than in the case of withdrawal of  
8 recognition?

9 MR. SHAW: It should, but it hasn't been. It  
10 surely should because of the -- the withdrawal of  
11 recognition is --

12 QUESTION: What do you mean, be given different  
13 content? Shouldn't you use different words? I mean, do  
14 words have no meaning? Reasonable doubt's going to mean  
15 one thing here and something else there? I mean, I take  
16 your complaint to be rested upon the fact that reasonable  
17 doubt ought to mean reasonable doubt.

18 MR. SHAW: I agree.

19 QUESTION: But now you're saying reasonable  
20 doubt could mean two different things.

21 MR. SHAW: Well, I'm -- I'm --

22 QUESTION: It's going to mean one thing for this  
23 and one thing for --

24 MR. SHAW: Right. I'm afraid that if the  
25 reasonable doubt standard that the board has applied is

1     accepted by the Court as a head count, that I won't  
2     prevail in this case.

3             QUESTION: Are you making two distinct  
4     arguments, and is -- one, as I hear it, seems to be purely  
5     comparative. That is, suppose the board said, we're  
6     simply not going to allow unilateral withdrawal. That's  
7     too risky. So all we have is the poll and what's been  
8     called the RM election.

9             Suppose we took out what you say is a glaring  
10    inconsistency in no more --

11            MR. SHAW: No more withdrawals?

12            QUESTION: Yes. Then what would your case be,  
13    if we had only the poll?

14            MR. SHAW: Well, if the board continued to  
15    adhere to its elevated standard to process an RM petition,  
16    then I would continue to insist on the employer's right to  
17    conduct the poll.

18            If, however, the board accepted its own general  
19    counsel's recommendation in the Chelsea Industries case --  
20    that was one of the cases lodged by the board in  
21    opposition to our cert petition.

22            The board's general counsel, who's obviously  
23    much more familiar with this process than currently anyone  
24    else, has himself indicated -- and I have the lodging  
25    where he says that, on page 9, the board's current policy,

1 which applies the triple standard to the RM petition, to  
2 the poll, and to the withdrawal of recognition without any  
3 election, the board's current policy does little to  
4 encourage employers to act in accordance with what the  
5 Supreme Court has long thought to be the board's own view,  
6 namely that even after the certification year has passed,  
7 the better practice is for the employer with doubts to  
8 keep bargaining and petition -- the RM petition -- the  
9 board for a new election, citing the Ray Brooks case, the  
10 1954 case that the Supreme Court heard after the -- after  
11 reading the Celanese decision.

12 So rather, says the general counsel to the  
13 board, rather the Celanese rule, which he is proposing be  
14 eliminated -- that's your suggestion -- encourages  
15 employers to engage in self-help measures, and thereby to  
16 engage in potentially unlawful withdrawal of recognition  
17 rather than the, quote, better practice of proceeding to a  
18 board vote with the injuries to industrial peace and  
19 protracted litigation, which is always the result --

20 QUESTION: But I still don't have a clear answer  
21 from you to my question.

22 To the extent that you're complaining about a  
23 comparison being irrational, isn't that objection at least  
24 taken away if, say, the board was to respond, they said,  
25 fine, we've always been nervous about these unilateral



1        withdrawals. We just won't allow them any more.

2                Suppose you didn't have that in your case, and  
3        all you had was the poll and the RM election governed by  
4        the same standard, would you have any complaint?

5                MR. SHAW: No. I'd have a lot less complaint,  
6        but in my view the RM petition, in order to make it  
7        available, must be subscribed to in a much lower standard  
8        than the one that's currently in place, which does require  
9        still a head count in order for the board --

10               QUESTION: I'm sorry, now you're losing me.  
11        You --

12               MR. SHAW: Right.

13               QUESTION: I thought I understood your first  
14        argument that if they didn't permit unilateral withdrawal,  
15        you would not have a complaint, but now you seem to be  
16        saying even if they didn't --

17               MR. SHAW: If they do not honor what's called a  
18        good faith doubt, which is a totality of the  
19        circumstances, still required a head count applicable to  
20        the RM petition, and the conduct of a poll before the poll  
21        would be validated, yes, I would still object because the  
22        good faith doubt would be obliterated within the meaning  
23        of what those words mean, at least what the Court has  
24        always assumed the board to have meant when it registers  
25        good faith doubt.

1 QUESTION: Then why couldn't the board say, this  
2 is our test and we want it to be a tight one because it's  
3 important to give the union a chance to operate, and  
4 that's why we have the 1-year free, and then we have the  
5 rebuttable presumption.

6 So to keep that tight we have to have a  
7 stringent standard of what we must show before we'll let  
8 you get an election or take a poll. What would be  
9 illogical about that?

10 MR. SHAW: Well, the reason for that is that it  
11 seems to me the best way to resolve a doubt is to have a  
12 poll rather than to require the employer to submit  
13 evidence in advance --

14 QUESTION: But the board's rule is you have to  
15 have more than a doubt. Is that what -- tell me what --  
16 you seem to be saying that that would not be a permissible  
17 construction of the statute.

18 MR. SHAW: That would not be a permissible  
19 construction of good faith doubt, correct.

20 QUESTION: But the good faith doubt doesn't come  
21 from the act.

22 MR. SHAW: No, it comes from the board, and if  
23 the board says that a good faith doubt standard will apply  
24 to RM petitions and to polls, then the head count would be  
25 impermissible as the test to determine whether or not

1 either the poll or the RM petition's processing should go  
2 forward.

3 QUESTION: What was the good faith reasonable  
4 doubt in this -- you assert that there was here --

5 MR. SHAW: Yes, sir.

6 QUESTION: -- a good faith reasonable doubt.

7 MR. SHAW: Yes.

8 QUESTION: Based on what?

9 MR. SHAW: Based on the six or seven employees  
10 credited by the board claiming disaffection from the  
11 union, several other statements from other employees not  
12 accepted by the board, but nonetheless indicating a lack  
13 of interest or support for the union, the statement of a  
14 night shift employee who said, all five or six night shift  
15 employees do not favor the union and, most importantly,  
16 the comment by Ron Mohr, the shop steward and union  
17 committeeman, who says to the employer that, with you as  
18 the boss, the new company, if a vote were taken, the  
19 people would not support the union. I don't think the  
20 people want the union with you as the boss.

21 QUESTION: Is there any theory you can advance  
22 to tell us that that should constitute good faith doubt in  
23 the context of taking the poll, even though it might not  
24 be for withdrawal of recognition?

25 MR. SHAW: Yes, because the -- what the board

1 has articulated as elevated, as favored, are individual  
2 names. Had Mr. Mohr said, and here are the names of the  
3 people that I think would vote against the union, the  
4 board would prefer that. They'd like that.

5 But that's a remarkable elevation when everyone  
6 would agree that a better resolution of true employee  
7 sentiment would not be Mr. Mohr's articulation of here's  
8 the list over here, and here's the list over here, but  
9 rather to allow all the people vote in secret, and that's  
10 what happened here.

11 They voted in secret. There is a specific  
12 finding that there was a noncoercive setting, that the  
13 union had notice, the union lodged no protest over the  
14 vote, nor made any comment concerning it. All the  
15 employees participated. I can't imagine a better test of  
16 true employee sentiment --

17 QUESTION: Mr. Shawe --

18 MR. SHAWE: -- than the poll that was conducted  
19 here.

20 QUESTION: I'm sorry. Mr. Shawe, isn't one  
21 answer to the objection that you're making -- which I have  
22 to say in the Mohr example is I think a very serious  
23 objection, but isn't one answer to it this:

24 Sure, the best way to find out what's really  
25 going on is to have an election. We agree. But we want

1 the standard for calling the election to be high.

2 We want the standard of doubt to be a high one  
3 because there's another value involved, and the fact is  
4 the promotion of industrial peace and the promotion of  
5 stability is going to be served over the long haul by  
6 fewer elections rather than more elections, and that's why  
7 we're going to have a high standard, maybe not to the  
8 point of requiring Mohr to say, A, B, C, D, and E told me,  
9 but at least to the point of requiring Mohr to say, I have  
10 actually talked to the men, not naming them, and I find  
11 that they are affirmatively disclaiming any desire at this  
12 point to continue with the union. We want the high  
13 standard because we've got this other interest that's  
14 being served.

15 That may be a good policy, it may be a bad  
16 policy, but isn't it a permissible policy choice?

17 MR. SHAW: Yes, and as a matter of fact this  
18 Court's acknowledged it in the Fall River case.

19 QUESTION: Yes. Isn't --

20 MR. SHAW: That industrial stability is an  
21 important policy so long as it doesn't unduly interfere  
22 with employee choice.

23 QUESTION: Yes, and what is unduly interfering  
24 is the problem here, what unduly means, and whether it  
25 would have been your policy choice or my policy choice,



1     isn't it within the realm of reason for the board to have  
2     made the policy choice that it made in requiring a  
3     starchier standard than perhaps would have been necessary  
4     from the literal meaning of the words?

5             MR. SHAW: Well, you know, one of the things  
6     that's -- constantly crops up in the board's brief is the  
7     issue of remand, because both you and Justice Ginsburg now  
8     assume, let's assume we don't have withdrawals of  
9     recognition for the moment, without a poll, which is  
10    clearly not the rule.

11            It may be a wise rule, but it's not the rule,  
12    and when they apply, the board applies to the polling  
13    standard and the RM standard the same standard that they  
14    would apply to an employer without any election, to do  
15    exactly the same thing, and just litigate the case for a  
16    couple of years, is exactly the reason why the board's  
17    current standard -- I don't want to suggest you set it --  
18    needs rethinking, relooking, not inconsistent with its own  
19    general counsel's approach --

20            QUESTION: And maybe it does, but that's a step  
21    away from the kind of irrationality upon which invalidity  
22    has to be predicated, isn't it?

23            QUESTION: Mr. Shawe, may I ask you, in judging  
24    you claim that there was inadequate evidence to -- that  
25    there was plenty of evidence to show good faith doubt, you

1       relied in part on the testimony of this man Mohr.

2               MR. SHAW:  Yes, sir.

3               QUESTION:  In judging the case, should we do so  
4       in view of the fact that the hearing examiner discredited  
5       him, and the board discredited him, and the -- said it was  
6       not -- his testimony was not reliable and not entitled to  
7       much weight, as did the court of appeals?

8               MR. SHAW:  No, I think -- I beg to differ.  I  
9       don't think they discredited it at all.  I think they  
10      believed --

11              QUESTION:  They said it was not entitled to much  
12      weight.

13              MR. SHAW:  Yes.

14              QUESTION:  Yes.

15              MR. SHAW:  Yes, so that the fact that he said  
16      it --

17              QUESTION:  The fact that he said it --

18              MR. SHAW:  Has been credited.

19              QUESTION:  Yes, but whether or not --

20              MR. SHAW:  But the weight that's to be attached  
21      to it --

22              QUESTION:  Whether or not his recounting of what  
23      other people had said to him was entitled to weight is a  
24      matter that we should exercise our own independent  
25      judgment on, or just --

1 MR. SHAW: Absolutely. If you're going to  
2 weigh what a good faith doubt is, I cannot imagine that  
3 you would ignore that.

4 QUESTION: And we should just sort of ignore the  
5 reasons why the board, the hearing examiner, and the court  
6 of appeals gave less weight to that testimony than you  
7 think it should have.

8 MR. SHAW: Oh, no, I don't mind arguing with  
9 those reasons. The reason -- one reason that the board  
10 gave is that there was no way to verify what he said.

11 QUESTION: You're not sure whether he was  
12 referring to a majority of the predecessor employer or  
13 this employer.

14 MR. SHAW: Well, number 1 -- as for that, as to  
15 the predecessor business, this Court --

16 QUESTION: Because he was --

17 MR. SHAW: -- and the board says, we presume  
18 the same degree of sentiment for the union to a successor  
19 as we do a predecessor, or lack of sentiment, I suppose.

20 QUESTION: Yes.

21 MR. SHAW: The same rule applies.

22 Number 2, as I remarked on before, it is true  
23 that I didn't know -- no one would know with certainty  
24 that Mr. Mohr was accurate.

25 QUESTION: Hasn't the board held in other cases

1 that the employer or that the board itself should rely on  
2 statements of shop stewards?

3 MR. SHAW: Sure. Absolutely.

4 QUESTION: What are your best cases?

5 MR. SHAW: J&J Drainage is the best case that I  
6 can find. It's one cited by them, and the only  
7 distinction between --

8 QUESTION: Why would they have treated this  
9 steward's testimony differently than they do in other  
10 cases?

11 MR. SHAW: There's no --

12 QUESTION: Well, he only --

13 MR. SHAW: The only reason they advanced is,  
14 that shop steward was talking about the successor's  
15 employees. Mr. Mohr had not yet come over, so they were  
16 talking about the predecessor's employees.

17 QUESTION: Plus the fact that he only supervised  
18 one portion of the work force.

19 MR. SHAW: He was the shop steward for some,  
20 but he was on the union's negotiating committee, and  
21 again, I think what's going on is a splitting of, you  
22 know, hairs. It's a real strain to say, when the owner of  
23 the company hears from the union committeemen and shop  
24 steward that I don't think that the employees with this  
25 new company would want a union, if we had a vote I think

1 they'd reject it --

2 QUESTION: But what -- when you get --

3 MR. SHAW: -- for him to parse that out and  
4 say, that's not good enough, especially when it's  
5 accompanied by all the other individual statements and the  
6 commentaries of others that says, we don't want the union.

7 QUESTION: We're talking here only about a  
8 doubt. Is it enough to raise in the employer's mind a  
9 good faith, reasonable doubt --

10 MR. SHAW: In my opinion --

11 QUESTION: -- about whether there was majority  
12 support?

13 QUESTION: I don't know if we're supposed to go  
14 into the record and make this court of appeals type  
15 determination, so --

16 MR. SHAW: That's --

17 QUESTION: -- leaving that to the side, is it  
18 the case that a group of workers, a union who has been in  
19 business a long time, 10 years representing the workers,  
20 am I right that if 30 percent of the workers want to have  
21 a new election, they can go do it?

22 All right. So we're only talking about a case  
23 in which 30 -- there's no 30 percent of the workers that  
24 asked to get rid of the union. So if 30 percent of them  
25 want to get rid of it, they can get rid of it. They can



1 have their election. So we're talking about cases, the  
2 union's been there a long time, and there isn't some group  
3 of workers who were so disaffected that they called for an  
4 election.

5 Now, under those circumstances, what's  
6 unreasonable about the board saying, we don't want  
7 management to try to throw out a well-established union?

8 MR. SHAW: Because --

9 QUESTION: They have to have a very, very good  
10 reason.

11 MR. SHAW: The --

12 QUESTION: A very good reason. Now, if they  
13 have that very good reason, called tough reasonable doubt,  
14 they can then do it, and as far as we're concerned we  
15 don't care whether they disrupt labor relations by having  
16 a poll, by calling for an election, by refusing to  
17 bargain. That's up to them. We're indifferent. Some  
18 will want to do the one, some will want to do the other.

19 But what we are interested in is, they don't get  
20 into the union disruption business in a situation where  
21 the workers haven't tried to do that unless they have a  
22 very good reason.

23 Now, I either may or may not agree with that  
24 reasoning. What I don't want to -- what I want to know  
25 is, what's unreasonable about it?

1 MR. SHAW: Well, what's unreasonable about it  
2 is that the employer is required to bargain with a  
3 majority union under section 9(a) and, as a result, a  
4 whole litany of cases have come out about how you test the  
5 union's majority status in a successor case like mine.

6 A reasonable good faith doubt of the union's  
7 majority status is supposedly -- that's articulated by the  
8 board and this Court as the standard, and it does not  
9 require a head count if the good faith doubt is to have  
10 any common-sense meaning, or commonplace meaning of what  
11 those words are.

12 QUESTION: It's possible that a good faith  
13 reasonable doubt is required to be the standard by law, is  
14 it not?

15 MR. SHAW: Yes.

16 QUESTION: I mean, it's possible that if the  
17 agency enunciated a more than tough doubt, probable  
18 certainty standard, that that would be unlawful under the  
19 act, isn't it?

20 MR. SHAW: Yes, it's possible.

21 QUESTION: But the board doesn't have to  
22 confront that problem because it continues to enunciate  
23 the good faith reasonable doubt standard.

24 MR. SHAW: That's right, and doesn't give me  
25 the benefit of it.

1 QUESTION: And part of your complaint is that it  
2 enunciates it so that it can't be challenged in principle,  
3 but that on the facts, it doesn't apply it.

4 MR. SHAW: That's correct, and commentator Joan  
5 Flynn, who's been cited by both parties as, you know, a  
6 person who's written extensively on this subject and who  
7 was cited by the Court in the Curtin Matheson case, says  
8 exactly that, that they do not -- do not apply the good  
9 faith reasonable doubt standard in any way, in any common  
10 sense way, and apply it to a head count standard.

11 QUESTION: Though they continue to enunciate it.

12 MR. SHAW: Exactly. Exactly.

13 But in response to your question, what -- it  
14 seems to me internally inconsistent if you continue to  
15 allow a withdrawal of recognition without a vote.

16 QUESTION: I mean, there we have Justice Souter.  
17 So he says, well, you know, they don't care, the board,  
18 which route of the three you take. They don't care. They  
19 find them all disruptive to labor relations, and some  
20 employers will want to do the one, some will want to do  
21 the other.

22 MR. SHAW: But if --

23 QUESTION: Each route has different consequences  
24 for the employer. Some employers would think, we'll take  
25 a poll first. We want to be very careful. We don't want

1 to get the union to hate us. Others will think, I'm just  
2 going to bargain. I don't care whether they hate us or  
3 not. That's up to the employer.

4 MR. SHAW: Well, let me tell you what the board  
5 explains as -- in its own brief, which is that many  
6 employers, as you said, acting in good faith, and wishing  
7 to convey that good faith to their employees, would not  
8 wish to withdraw recognition from a union unless they  
9 could first confirm whether or not the union in fact lacks  
10 majority support, and -- right, and polling is one method  
11 of making that determination.

12 That's exactly what I did here. It's exactly  
13 what I did.

14 QUESTION: So your real complaint is, you had  
15 the good faith reasonable doubt, and they found that you  
16 didn't.

17 MR. SHAW: They didn't --

18 QUESTION: That's your complaint.

19 MR. SHAW: They didn't find I didn't have good  
20 faith doubt. They found that I didn't have -- I found six  
21 people that said individually I don't want the union, or  
22 seven.

23 QUESTION: All right.

24 MR. SHAW: And ignored -- crediting but  
25 ignoring any weight --

1 QUESTION: But are we supposed to in this Court,  
2 even assuming the lower courts were all wrong and so  
3 forth, simply conduct a review of the record to decide  
4 whether that finding is or is not justified on the basis  
5 of the record?

6 I thought in Universal Camera Justice  
7 Frankfurter said two cases on something, two lower courts  
8 on cases like that, that's enough, even if they're wrong.

9 MR. SHAW: I think -- I think this Court has  
10 the right and the obligation to say that good faith doubt  
11 articulated by the board must be applied --

12 QUESTION: Would we then have --

13 MR. SHAW: -- fairly.

14 QUESTION: -- we have to overturn Justice  
15 Frankfurter in Universal Camera, who says on substantial  
16 doubt questions you get two -- you get the court of  
17 appeals, they're going to forever make these kinds of  
18 determinations, we're not?

19 MR. SHAW: No, of course not.

20 QUESTION: Mr. Shawe, maybe I don't remember the  
21 record right, but I thought that the ALJ had said, but  
22 even if it's that lower standard that the other courts --

23 MR. SHAW: You wouldn't find enough.

24 QUESTION: That -- I don't even find that low  
25 threshold.



1 MR. SHAW: Correct, and the reason that he  
2 didn't find a low threshold, and the board articulated the  
3 same thing, is that they only considered it in conjunction  
4 with the six or seven that were specific articulations of  
5 union disaffection, and in either case, the high threshold  
6 or the low threshold, no one is contending that six or  
7 seven is enough for anything, and what they've done in the  
8 high threshold and the low threshold, the board and the  
9 ALJ, is to ignore completely what weight to attach to  
10 Mr. Mohr or to the other statements to --

11 QUESTION: Thank you, Mr. Nuechterlein. I think  
12 you've answered the question.

13 MR. SHAW: Thank you.

14 QUESTION: Not Mr. Nuechterlein, Mr. Shawe.

15 Mr. Nuechterlein, we'll hear from you.

16 ORAL ARGUMENT OF JONATHAN E. NUECHTERLEIN

17 ON BEHALF OF THE RESPONDENT

18 MR. NUECHTERLEIN: Mr. Chief Justice, and may it  
19 please the Court:

20 As Justice Breyer has suggested, once employers  
21 have decided to engage in collective bargaining and have  
22 settled on a union to represent them, the National Labor  
23 Relations Act prescribes only two ways of testing whether  
24 that union continues to command majority support.

25 First, the employees themselves whose interests

1 are most directly at stake here may, upon a showing of  
2 interest by 30 percent of the bargaining unit, petition  
3 the board to hold a decertification election.

4 Alternatively, the employer may itself petition  
5 the board to hold an election if it can present a  
6 reasonable, solid basis for believing that the union has  
7 lost --

8 QUESTION: Yes, but the board also allows an  
9 employer to call an election, call a -- take a poll if the  
10 employer has a reasonable doubt --

11 MR. NUECHTERLEIN: That is correct.

12 QUESTION: -- about the employee support. I  
13 think that's what we're talking about. The board seems to  
14 articulate as its standard here, and maybe it doesn't have  
15 to set that standard, but it purports to say a reasonable  
16 doubt will suffice.

17 MR. NUECHTERLEIN: I --

18 QUESTION: But in fact it is in practice asking  
19 for something more than that. That's what troubles me,  
20 and there is an unbroken line of cases where the board,  
21 although mouthing some reasonable doubt standard is, in  
22 fact, calling for something more.

23 MR. NUECHTERLEIN: Justice --

24 QUESTION: They have to know the answer by a  
25 head count before they say it will justify polling the

1 employees, and it's just such a bizarre case here, where,  
2 in fact, the poll shows of course there was a reasonable  
3 doubt. There was more than that. There wasn't any  
4 support.

5 So I mean, it's just a very strange posture.

6 MR. NUECHTERLEIN: Justice O'Connor, I have a  
7 couple of answers to your question. First, I think it's  
8 important to recognize that the term, reasonable doubt,  
9 does not mean here what it would mean in the criminal law  
10 context. The board develops its policies and process --

11 QUESTION: The board is using it like beyond a  
12 reasonable doubt.

13 (Laughter.)

14 QUESTION: I thought the standard was, a  
15 reasonable doubt.

16 MR. NUECHTERLEIN: To the contrary, Justice  
17 O'Connor. The board's standard means the employer must  
18 have a solid, reasonable basis for believing that the  
19 union has lost majority support. The board is not using  
20 the term doubt here to mean uncertainty. It is using that  
21 term to mean disbelief.

22 QUESTION: I see. The words mean whatever the  
23 board chooses them to mean.

24 MR. NUECHTERLEIN: I -- I'd be -- the board --

25 QUESTION: I mean, a reasonable doubt means he

1 is doubtful for good reason whether the board -- whether  
2 the union has majority status. What else could it  
3 possibly mean?

4 MR. NUECHTERLEIN: Justice Scalia, the board  
5 has to develop its policies in the course of adjudication,  
6 and in the course of adjudication I think the board has  
7 been quite candid that this is a tough standard and is  
8 difficult to meet.

9 QUESTION: So it is not a reasonable doubt  
10 standard, then.

11 QUESTION: The board speaks English, doesn't it?  
12 (Laughter.)

13 MR. NUECHTERLEIN: Justice -- Mr. Chief Justice,  
14 the term doubt does have two different meanings. One of  
15 them means vague uncertainty, and that is the way in which  
16 we use it in the criminal law context. I think the board  
17 has been quite clear that that's not what it means when it  
18 uses the term.

19 Here, doubt means disbelief, and what the  
20 employer has to show is a solid basis for believing --

21 QUESTION: Doubt -- I simply don't understand  
22 the -- your statement that doubt means disbelief. Doubt  
23 may lead to a state of mind that further investigation  
24 would produce disbelief, but doubt I don't think anywhere  
25 is equated with disbelief.

1 MR. NUECHTERLEIN: I -- I -- this is how the  
2 board uses the term --

3 QUESTION: Well --

4 MR. NUECHTERLEIN: -- and, to the extent it's  
5 become a term of art, it's not confusing to anyone because  
6 the board is quite candid about the rigor of the standard  
7 that it applies here.

8 QUESTION: All right, well, even if we accepted  
9 that, that doubt means disbelief, good faith, reasonable  
10 disbelief, is the only way you can have good faith,  
11 reasonable disbelief to conduct a head count?

12 MR. NUECHTERLEIN: Justice Scalia --

13 QUESTION: Good faith and reasonable. You have  
14 the shop steward who comes in and says, jeez, you know, I  
15 don't think there's majority support for you. I  
16 disbelieve whether this union has majority support. It  
17 seems to me it is in good faith. It seems to me it is  
18 entirely reasonable, and yet the board says, no, that's no  
19 good, you have to do a head count.

20 MR. NUECHTERLEIN: What the board requires --

21 QUESTION: Disbelief doesn't get you to that, it  
22 seems to me.

23 MR. NUECHTERLEIN: It does in the following  
24 sense. What the board requires is the employer to show  
25 good, hard evidence, whether through a head count or



1 through probative circumstantial evidence that the union  
2 has, in fact, lost majority support.

3 QUESTION: Then you're talking about something  
4 other than good faith, reasonable disbelief. I think the  
5 employer in this case surely -- surely must have had good  
6 faith reasonable disbelief on the basis of the evidence  
7 that was introduced here, but you say no, we cannot use  
8 this evidence, because the only evidence we'll use is a  
9 head count.

10 Well, maybe we've got to do a different  
11 standard. Stop calling it good faith reasonable  
12 disbelief, and maybe -- or, even worse, good faith  
13 reasonable doubt, and maybe that new standard you come up  
14 with will be litigated in court to see whether the  
15 policies of the National Labor Relations Act allow a union  
16 to continue in place on the basis of your new standard.

17 MR. NUECHTERLEIN: I've two responses, Justice  
18 Scalia. First, the board does not require a head count.  
19 We've enumerated a number of cases in our brief in which  
20 the board has relied upon probative --

21 QUESTION: Well, give me any case since 1984  
22 where the evidence, other than express repudiations by a  
23 majority of the employees, supported a reasonable doubt  
24 standard in the board's view. Any case since '84.

25 MR. NUECHTERLEIN: Well, in 1993 the board again

1 reaffirmed its prior precedent and continues to reaffirm  
2 those pre-1985 cases. I'm not personally aware of any  
3 cases since 1984 in which that has happened, but the --

4 QUESTION: In fact, it just applies some other  
5 standard. It -- that's not -- that's not reasonable.

6 MR. NUECHTERLEIN: I --

7 QUESTION: The board has to be up front about  
8 what it's doing, and it's not. It adheres to this  
9 reasonable doubt standard but applies a different  
10 standard.

11 What purpose at all would employer have to try  
12 to conduct an employee poll if the standard is exactly the  
13 same in practice as for unilateral withdrawal of  
14 recognition by the employer? That in fact is what's going  
15 on.

16 MR. NUECHTERLEIN: The -- there are two answers  
17 to that. One is, first, acknowledging that this is a term  
18 of art, just as actual malice is a term of art. The board  
19 I think has been quite candid over time about how tough  
20 the standard is to meet, but remember that the important  
21 question here is whether the board's standard is rational,  
22 and all that it takes for the standard to be rational is  
23 that there be circumstances in which some employers might  
24 profit from taking a poll even if they did meet the  
25 evidence for a standard for withdrawal.

1 QUESTION: But the board --

2 QUESTION: Well, why -- what is it that gives  
3 the board the authority to prevent an employer from taking  
4 a poll unless it meets his conditions? I mean, aren't  
5 there First Amendment problems there?

6 MR. NUECHTERLEIN: Well, the board has  
7 determined that polling is sufficiently disruptive that it  
8 is --

9 QUESTION: So the employer cannot -- is  
10 forbidden from asking his employees whether they want to  
11 continue to support a union?

12 MR. NUECHTERLEIN: That is something that the  
13 National Labor Relations Act places principally on the  
14 employees. It is their principal role to look after their  
15 own interests, and if they want to throw off the union,  
16 they themselves have --

17 QUESTION: Well, does the National Labor  
18 Relations Act supersede the First Amendment?

19 MR. NUECHTERLEIN: I don't understand there,  
20 first of all, to be a First Amendment issue in this case,  
21 because petitioners have never raised it at any point in  
22 these proceedings.

23 QUESTION: Well --

24 MR. NUECHTERLEIN: But beyond that, in Gissel  
25 Packing this Court pointed out there are special concerns

1 that exist in the workplace that forbid --

2 QUESTION: Well, the free -- the commercial free  
3 speech doctrine was a good deal different in 1968, or  
4 whenever it was that Gissel Packing came down, and the way  
5 it is today.

6 MR. NUECHTERLEIN: Well, I think that the basic  
7 premise of Gissel continues to be true. In the workplace  
8 certain forms of speech may be subject to Government  
9 regulation that could not be subject to such regulation in  
10 the outside world.

11 QUESTION: Sure, and maybe -- maybe a court  
12 would hold that it is reasonable, given the need for  
13 industrial peace and so forth, not to let an employe  
14 conduct a poll, although normally you would think people  
15 can ask people questions and get answers. That's the way  
16 this society works, by virtue of the First Amendment.

17 But it's reasonable to prevent the employer from  
18 disrupting industrial peace unless he has a good faith  
19 reasonable doubt about the union's majority status.  
20 That's quite possible, and perhaps for that reason the  
21 board has gone along with this, but in fact it is not  
22 using a good faith reasonable doubt. If it is using  
23 another standard, it ought to enunciate that standard so  
24 we can see whether that standard complies with the  
25 necessity for industrial peace and with the First

1 Amendment.

2 MR. NUECHTERLEIN: Again, Justice Scalia, the  
3 substance of the standard has to be understood in the  
4 context of how it's applied, and I don't think the board  
5 has --

6 QUESTION: Can you give us the board, in the  
7 board's own words, something more than this formula, good  
8 faith reasonable disbelief, some place, some statement by  
9 the board where it spells out what it means?

10 MR. NUECHTERLEIN: The board has in past cases  
11 described its standard as rigorous, as stringent.

12 QUESTION: Just by using those words, not  
13 telling us in any more detail, what exactly those words  
14 mean.

15 MR. NUECHTERLEIN: Well, to be sure, I mean, in  
16 this context no matter what the standard the board picks,  
17 that standard is going to be fact-specific in its  
18 application, and it's not possible to give a global  
19 explanation for how it's applied in every case.

20 Sometimes a head count is enough, sometimes it's  
21 required because the employer has no especially probative  
22 circumstantial evidence in order to make its case, but the  
23 board has also reaffirmed circumstantial evidence is  
24 available as a basis for establishing this evidentiary  
25 predicate in some cases.



1 QUESTION: Why was --

2 QUESTION: The board has recognized the utility  
3 of informal polls, has it not?

4 MR. NUECHTERLEIN: It has.

5 QUESTION: Well, it seems to me somewhat  
6 inconsistent to say that you can't conduct a poll until  
7 you know the answer.

8 MR. NUECHTERLEIN: First --

9 QUESTION: And then it seems to me that's the  
10 way that you've been applying it.

11 MR. NUECHTERLEIN: I want to address the premise  
12 of your question, because I think it's very important  
13 here. Even if the board's standard is quite high, it is  
14 nonetheless the case that often an employer, even if he  
15 thinks he has a head count, will nonetheless want to take  
16 a poll to confirm what he believes he knows.

17 Remember that -- this case is a good  
18 illustration of that.

19 QUESTION: Well, just as an evidentiary matter  
20 to protect himself against the board?

21 MR. NUECHTERLEIN: Not just that. I think the  
22 board is entitled to believe that many employers act in  
23 good faith and want to know truly what their employees  
24 believe, and also want to give those employees a sense of  
25 involvement in that employer's unilateral decision whether

1 or not to withdraw recommendation later.

2 QUESTION: So this is kind of a purging  
3 exercise. It's not an informative exercise.

4 MR. NUECHTERLEIN: No, I think it's --

5 QUESTION: It's just a way for the employer to  
6 objectively demonstrate that it has goodwill toward the  
7 employees. Is that the point?

8 MR. NUECHTERLEIN: I think --

9 QUESTION: I thought the point was that it is a  
10 truly informative one so that the employer is not  
11 subjected to unfair labor practice when it takes the  
12 further step of withdrawing recognition, which --

13 MR. NUECHTERLEIN: Justice --

14 QUESTION: -- it ought to do if, in fact, the  
15 union does not represent a majority of employees.

16 MR. NUECHTERLEIN: Justice Kennedy, I think  
17 polling serves both of those purposes when it's cabined to  
18 the narrow circumstances in which it's particularly likely  
19 to reveal a loss of majority support for the union.

20 It is -- it both gives employees a sense of  
21 involvement in the employer's later decision, but also it  
22 serves an informational purpose. Think of this case. The  
23 information that this employer got about the views of his  
24 employees came in over time through weeks and months  
25 through disparate sources, sometimes second or third hand.

1           Also, employers realize that employee support  
2   for a union is not static, and employee support for a  
3   union may fluctuate over time. That employer, if he's  
4   acting in good faith and wants to know what his employees  
5   really believe, will want to schedule polls so that they  
6   can think about the issue with cooler heads and then get  
7   together on one day and decide whether or not they want to  
8   keep the union. That is so even if the board's  
9   requirement requires a head count, which is something that  
10   we claim it does not do.

11           QUESTION: Well, I suppose I am troubled by the  
12   idea that the standard is the same for a poll and  
13   withdrawal of recognition. Petitioner's counsel doesn't  
14   seem to give me much help there. It does seem to me that,  
15   from the standpoint of a sensible interpretation of the  
16   act, when we're concerned with having the least disruption  
17   of the employee-union relation, that the polls are not  
18   treated differently.

19           MR. NUECHTERLEIN: Well, remember the act says  
20   nothing about either polling or unilateral withdrawals of  
21   recognition.

22           QUESTION: Well, but we've established that the  
23   board has found -- I think you've indicated that there is  
24   a utility to that device.

25           MR. NUECHTERLEIN: There is utility to the

1 device, but the employer also if he wants to avoid  
2 litigation is free on the same showing to request what's  
3 called an RM election, which is a board-sponsored election  
4 that the employer requests, but the backdrop of all of  
5 this is that the act places on the employees and not on  
6 the employer the primary responsibility to take the  
7 initiative to decide whether they still support the union  
8 that they themselves have chosen. That is what industrial  
9 stability requires.

10 It's the employees who picked this union and,  
11 over time, it's the employees who have the primary  
12 responsibility for determining whether or not they should  
13 stick with it. It is --

14 QUESTION: Well, that may be, but the board has  
15 nonetheless articulated this policy, and we have to  
16 determine whether it's being applied rationally or not.

17 MR. NUECHTERLEIN: That is correct, and my --

18 QUESTION: Now, what is the status of the  
19 Chelsea Industries case that's pending before the board?

20 MR. NUECHTERLEIN: It's my understanding that  
21 that's still pending.

22 QUESTION: How many months --

23 QUESTION: And we were hearing quotes read from  
24 the general counsel's --

25 MR. NUECHTERLEIN: That is correct.

1 QUESTION: -- representations to the board in  
2 that case, which do seem somewhat contrary to what you're  
3 telling us here.

4 MR. NUECHTERLEIN: Well, the general counsel has  
5 asked the board to abolish the policy permitting employers  
6 to unilaterally withdraw recognition from the union, and  
7 so what's he's proposing is an altogether different  
8 scheme.

9 What petitioners are proposing is that the board  
10 keep its current standard and also be subject to a  
11 different substantive standard for polling, but our  
12 submission is that so long as the board permits both  
13 unilateral withdrawals of recognition and polling, the  
14 only requirement is that there be some marginal utility to  
15 polling. It is true that the board could altogether  
16 abolish polling if it wanted to do that, but I acknowledge  
17 that --

18 QUESTION: Which is what has been recommended,  
19 and how long has this Chelsea case been pending before the  
20 board, where this rethinking in this area has been  
21 proposed?

22 MR. NUECHTERLEIN: I'm not sure of the answer to  
23 that question.

24 QUESTION: It's over a year.

25 MR. NUECHTERLEIN: I know that it's been pending



1 since last spring when we filed for opposition. I don't  
2 know how long before then.

3 QUESTION: And you have no indication of when it  
4 would be decided.

5 MR. NUECHTERLEIN: I do not, Justice --

6 QUESTION: You said in your brief that if the  
7 Court disagrees with your position that this is all right  
8 just to approve what the board has ruled, that we should  
9 remand to let the board do what? What would happen in  
10 this case? That's what -- I didn't follow your argument.

11 MR. NUECHTERLEIN: Well, ordinarily when a court  
12 determines that an agency's administrative scheme is  
13 irrational, the proper course is to remand to the agency  
14 to determine what would be a rational scheme in the first  
15 instance.

16 QUESTION: But if -- but as far as this  
17 particular employer is concerned, if that employer was  
18 subjected to an irrational scheme, then there is no unfair  
19 labor practice. Am I missing something?

20 MR. NUECHTERLEIN: I'm not sure that's true in  
21 the context of adjudication, as this Court pointed out in  
22 Bell Aerospace. It is permissible for the board to adopt  
23 its policies through the vehicle-specific cases, and it  
24 would be the board's role in the first instance, as this  
25 Court pointed out in Food Store Employees, to determine

1 whether any new policy could fairly be applied  
2 retrospectively to these petitioners.

3 QUESTION: May I just go back to something  
4 specific for a second? I -- now, the petitioner's Exhibit  
5 A is the treatment of Mohr's testimony here. I meant to  
6 ask this question to your colleague. At the time Mohr  
7 made his statement, which the board discounted, was there  
8 a question as to whether Mohr would be hired, whether he  
9 would be among the 32, or whether he would be let go?

10 MR. NUECHTERLEIN: The record is unclear on  
11 that. I think that the answer is yes, there is a question  
12 about that. As I understand the sequence of events there  
13 were two different conversations that the ALJ relied on  
14 when discussing Mohr's statements.

15 The first was his conversation with petitioner's  
16 president, Mr. Dwyer. The second was a conversation Mr.  
17 Mohr had with the supervisor in the course of an  
18 interview. I think that is the correct order. It was in  
19 the course of that first conversation that Mr. Mohr gave  
20 what petitioners claim was the evidentiary showing that  
21 reached the standard.

22 QUESTION: Yes. Of course, the board didn't  
23 discount it on that basis though, did it?

24 MR. NUECHTERLEIN: It did not, although I think  
25 it is fair to say that the board pointed out that with

1 respect to Mohr's statements in the second interview it  
2 was important to consider both that this was, in fact, a  
3 successorship situation where employees may in fact feel  
4 insecure about their future state, status in the company,  
5 and also in the job interview that Mohr had he was told by  
6 the supervisor that the company would be nonunion. That  
7 is in the ALJ's opinion.

8 QUESTION: Yes.

9 QUESTION: Can an employer -- in this period of  
10 time after the contract bar is over and so forth, can an  
11 employer ask an employee whether he favors the union or  
12 not?

13 MR. NUECHTERLEIN: The -- as a general matter  
14 the board's policy would prohibit an employer from walking  
15 up to employees point blank and asking them directly  
16 whether they still support the union. There is a case law  
17 on this, and in some circumstances the board will not find  
18 that to be an unfair labor practice if there are  
19 particular reasons to think that, for example, it's just a  
20 casual remark and no harm is done.

21 QUESTION: So the only way in which the employer  
22 can, in fact, take any action is if he has objective  
23 evidence, objective evidence that what, that a majority of  
24 employees no longer support the union, but they haven't  
25 asked the board anything about it. Is that what the test

1 is?

2 MR. NUECHTERLEIN: The --

3 QUESTION: What is the test, actually? I'm a

4 little worried. What is the test?

5 MR. NUECHTERLEIN: Well, again, the test --

6 QUESTION: Good faith reasonable doubt.

7 (Laughter.)

8 QUESTION: Thank you.

9 MR. NUECHTERLEIN: What the employer must have

10 is a solid basis for believing the union has lost majority

11 support. They can establish that either through a head

12 count or through --

13 QUESTION: I thought the board said they had to

14 have a good faith reasonable doubt. You keep articulating

15 the standard as something else.

16 MR. NUECHTERLEIN: Well, like actual malice --

17 QUESTION: I really thought, and I want you to

18 answer whether I'm correct, that the board's standard is a

19 good faith reasonable doubt. Now, are those the words

20 that we use?

21 MR. NUECHTERLEIN: Those are the words that the

22 board uses.

23 QUESTION: Yes.

24 MR. NUECHTERLEIN: And it is the board's

25 shorthand --

1 QUESTION: So why do you keep answering as  
2 though it's something else?

3 MR. NUECHTERLEIN: Because what the standard is  
4 is determined by how the board applies that standard  
5 through the process of adjudication --

6 QUESTION: And, in fact, the board is in  
7 practice applying a different standard. That's what  
8 you're telling us.

9 MR. NUECHTERLEIN: No. The -- I -- in other  
10 words, the board is not making any pretense of using a  
11 liberal standard when, in fact, it has confirmed that this  
12 is a rigorous standard and difficult to meet.

13 Just like actual malice, the term that the board  
14 uses for this test is a shorthand, and people in the  
15 industry know what the shorthand means and know how to  
16 satisfy it.

17 QUESTION: Actual malice came from, you know, 3  
18 or 400 years of common law judges, and it's been cleared  
19 up now by a lot of revised statutes, but the board surely  
20 can't depend on that sort of an accretion for simply  
21 changing the meaning of something.

22 MR. NUECHTERLEIN: I agree with that, but these  
23 are not statutory words. They are the board's own words  
24 and, like other shorthands, they have to be understood  
25 through the lens of the board's application of the



1 standard.

2 QUESTION: I think --

3 QUESTION: What were you going to say? Are --  
4 you were going to say about -- assuming -- or, it's like  
5 predatory intent or something. The -- it's a fiction.  
6 And then they say that this fiction means doubt,  
7 reasonable doubt, but based on -- with certainty on  
8 objective evidence, so I got that far. It sounds a little  
9 difficult, but --

10 MR. NUECHTERLEIN: No, I don't believe I said  
11 certainty.

12 QUESTION: Well, but there's some word,  
13 certainty in one of their cases, too, but I'm not picking  
14 at the standard for a moment. I'm trying to figure out  
15 how they go about meeting the standard, and you kept  
16 talking about a head count. What is a head count if it's  
17 not a poll?

18 MR. NUECHTERLEIN: A head count as petitioners  
19 describe it would be evidence that comes in through --  
20 perhaps for a long period of time through many disparate  
21 sources, sometimes second or third hand, that suggest that  
22 particular employees were, at the particular moment that  
23 they said something about the union, inclined not to  
24 support the union.

25 QUESTION: So you have to -- if you have 18

1 employees, 10 of them would have to have said, without the  
2 employer asking them, we don't want a union any more, but  
3 nonetheless there were not even seven of them, or six,  
4 that were willing to go to the board to say that.

5 MR. NUECHTERLEIN: That is correct, and I think  
6 that --

7 QUESTION: That's basically the standards.  
8 That's a very, very tough standard.

9 MR. NUECHTERLEIN: It is a tough standard. It's  
10 not the same as --

11 QUESTION: All right. Now, then the question  
12 would be, if it's that tough a standard, what sense does  
13 it make to say you have to know that your majority of your  
14 employees really have terrific reason for not wanting the  
15 union, but you can't ask them for a poll until after you  
16 already know it. That's the question I think that some  
17 people are asking.

18 MR. NUECHTERLEIN: Here's why it makes sense.  
19 If there's one principle that this Court has observed  
20 continuously over the years, it is that we should rely on  
21 the employees themselves rather than on their employers to  
22 take the initiative in second-guessing whether or not the  
23 union that the employees have chosen should continue to  
24 exist in the workplace, and it is true that --

25 QUESTION: Excuse me. We've said that?

1 MR. NUECHTERLEIN: Yes, you have. You -- in  
2 Auciello and Fall River, in Brooks, this Court has pointed  
3 out that the people that we principally rely on to rebut  
4 the presumption of continuing majority status are the  
5 employees who have chosen this union.

6 In some circumstances the employer may have  
7 evidence that would give him the right either of  
8 withdrawal recognition, take a poll or conduct an RM  
9 election, but there is nothing in the National Labor  
10 Relations Act that confers on the employers an additional  
11 collateral right to go out and seek more evidence to try  
12 to withdraw recognition from a union.

13 QUESTION: Can you --

14 QUESTION: Assuming --

15 QUESTION: -- in order to retain that option of  
16 the unilateral withdrawal and treat it the same way as a  
17 poll.

18 MR. NUECHTERLEIN: I -- what -- the primary  
19 question, as I understand your question, is why does the  
20 board still permits unilateral withdrawals of recognition,  
21 given that you have the RM election device, or is your  
22 question something else?

23 QUESTION: And -- why does it permit it, and  
24 under the same standard as the poll?

25 Number 1, why does it permit it at all, and

1 second, if it permits it, why doesn't it have a much  
2 tighter standard for that?

3 MR. NUECHTERLEIN: Well, the answer to your  
4 first question is, it's largely a question of historical  
5 evolution of the labor laws.

6 It was not until the Taft-Hartley Act of 1948  
7 that there were RM elections and/or that there were  
8 decertification elections. Those were added by that.

9 Before then, effectively the only way that a  
10 union could ever get decertified was if an employer  
11 withdrew recognition, and because of that, the board --

12 QUESTION: Gee, I thought it was an unfair labor  
13 practice for an employer to continue to bargain with a  
14 union that he knows no longer represents the majority.  
15 Can he continue to deal with a union that he knows is not  
16 supported by a majority of the --

17 MR. NUECHTERLEIN: I'm not aware of a single  
18 case in which any employer has been found guilty of a  
19 violation of section 882 by virtue of that, because in  
20 fact what he has to have is incontrovertible evidence.

21 If he has a doubt about that, though, the  
22 important thing is that he can go to the board and seek an  
23 RM election if he wants to preserve his rights. He  
24 doesn't have to have unilateral action.

25 Congress has provided the specific remedy for

1 him. The fact that the board hasn't foreclosed altogether  
2 alternative unilateral remedies that the employer might  
3 also take doesn't require the board to give a wide birth  
4 to those unilateral remedies.

5 QUESTION: But he -- but the employer could not  
6 have done this on this record.

7 MR. NUECHTERLEIN: That is correct. On this  
8 record, the proper --

9 QUESTION: He couldn't have -- the employer  
10 couldn't do anything.

11 MR. NUECHTERLEIN: That is correct. On this  
12 record the proper people to challenge --

13 QUESTION: Well, you seem to take the position  
14 that what's required for unilateral nonrecognition of the  
15 union and calling for a poll of the employees is virtually  
16 the same thing, and yet in the Auciello case from this  
17 Court, which isn't that old, this Court said that the  
18 evidence required to demonstrate that a union has lost  
19 majority support is greater than that required to assert  
20 good faith doubt.

21 We purported to Auciello to lay out what this  
22 tripartite framework is and, in fact, it's being applied  
23 as a two-part framework.

24 MR. NUECHTERLEIN: Justice O'Connor, the -- this  
25 Court in Auciello didn't address the difference between



1 the standards required in the withdrawal context and the  
2 polling context. What it addressed are the two standards  
3 that permit an employer to take any action, any unilateral  
4 action at all, and those are a demonstration of actual  
5 loss of majority support, and what the board has called  
6 reasonable doubt.

7 No one's arguing about the first of those in  
8 this case. What we're arguing about is whether it's  
9 rational for the board to apply the same reasonable doubt  
10 standard in the polling context as it is in the withdrawal  
11 context, and the reason it's rational is because there are  
12 some contexts in which a good faith employer might benefit  
13 from taking a poll even if he thinks he has some sketchy  
14 information suggesting the majority of employees no longer  
15 support the union.

16 In that context, it makes a lot of sense for him  
17 just to maintain workplace goodwill to take the poll  
18 before going the extra yard and withdrawing recognition.

19 QUESTION: Are there restrictions on the holding  
20 of elections that are more severe or more onerous than on  
21 taking of polls? There's a contract bar rule, for  
22 instance. Aren't -- can you take a poll more often than  
23 you can have an election?

24 MR. NUECHTERLEIN: There are not the same formal  
25 restrictions on repeated polls, but, of course, if the

1 employer takes a poll and it takes out that the union  
2 wins, it will require some new development in the  
3 workplace for an employer to develop a new reasonable  
4 basis --

5 QUESTION: What are the formal restrictions on  
6 elections that do not apply to the informal polls?

7 MR. NUECHTERLEIN: The primary one is the one  
8 that you just identified, which is that --

9 QUESTION: Contract --

10 MR. NUECHTERLEIN: -- as a statutory matter you  
11 may not take a -- you may not conduct a new election  
12 within 1 year of the prior election.

13 QUESTION: What would the board's result have  
14 been if in this case Mohr had said, I have personally and  
15 specifically talked to 12 employees. They all say that  
16 they would vote against the union today, and I've been  
17 around long enough so that I am satisfied that if an  
18 election were held today, the majority support for the  
19 union would be gone.

20 Would that have been enough for the board --  
21 would have have been enough for reasonable doubt --

22 MR. NUECHTERLEIN: It's hard for me to speak for  
23 the board.

24 QUESTION: -- good faith reason?

25 MR. NUECHTERLEIN: That would be a different

1 case.

2 QUESTION: Based on what it has said, could you  
3 answer my question with assurance one way or the other?

4 MR. NUECHTERLEIN: I'm not sure that I could  
5 answer your question with assurance one way or the other.

6 I do know that the board requires a particularly  
7 strong showing of nonsupport for a union, and the board is  
8 naturally skeptical to rely on certain kinds of evidence,  
9 and reports of colleagues' views in the workplace, and the  
10 reason it is is that often when these views trickle up to  
11 the employer they are the result of a concerted effort by  
12 some of the employees to throw out the union. Remember  
13 that --

14 QUESTION: Well, if the employer can't go out  
15 and ask himself, and if the board is skeptical of views  
16 retailed by third parties, then what kind of evidence can  
17 the employer use?

18 MR. NUECHTERLEIN: Well, again, there will often  
19 be the case -- there will often be circumstances in which  
20 the employer will not have a sufficient evidentiary basis,  
21 and that that's the circumstance in which the board has  
22 put the burden on the employees to look after their own  
23 rights in filing a decertification --

24 QUESTION: Yes, but the board has said we will  
25 allow a poll if there's a -- the reasonable doubt showing,

1 but certainly there's got to be some counter to it. That  
2 can't just be an empty thing, and yet it seems that the  
3 board -- if it won't allow the employer to go out and ask,  
4 and it doesn't accept the kind of evidence that you just  
5 referred to, it's almost a fiction to say the employer can  
6 ever meet that standard.

7 MR. NUECHTERLEIN: No, I think it reflects the  
8 board's empirical understanding that no union will ever  
9 have majority support. In an initial organizing context  
10 elections are held and sometimes a sizeable minority of  
11 employees don't support the union.

12 Those may, in fact, be the very same employees  
13 who are -- who 1 year later, 2 years later, give reports  
14 to the employer that the union has lost majority support,  
15 and the board is naturally quite skeptical about the --

16 QUESTION: Well, skepticism can go so far, but I  
17 doubt, frankly, whether the board could totally say, union  
18 cannot be eliminated unless you get 30 percent of the  
19 employees to come in and throw it out. I think there is  
20 at least doubt whether, under the National Labor Relations  
21 Act the employer does not have a right to the assurance  
22 that at least there's a reasonable probability that the  
23 union represents the majority of his employees. Don't --  
24 is that not a consideration?

25 MR. NUECHTERLEIN: I think, as this Court has

1 pointed out, that it is appropriate to be skeptical about  
2 employer efforts to act as a worker's champion, and that  
3 is the board's position.

4 Thank you.

5 CHIEF JUSTICE REHNQUIST: Thank you, Mr.  
6 Nuechterlein. The case is submitted.

7 (Whereupon, at 12:05 p.m., the case in the  
8 above-entitled matter was submitted.)  
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## CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represents an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of The United States in the Matter of:

ALLENTOWN MACK SALES AND SERVICE, INC., v.  
NATIONAL LABOR RELATIONS BOARD  
CASE NO: 96-795

and that these attached pages constitutes the original transcript of the proceedings for the records of the court.

BY Donna Marie Fedele

(REPORTER)