

OFFICIAL TRANSCRIPT

PROCEEDINGS BEFORE

**THE SUPREME COURT  
OF THE  
UNITED STATES**

CAPTION: AUCIELLO IRON WORKS, INC., Petitioner v.

NATIONAL LABOR RELATIONS BOARD

CASE NO: 95-668

PLACE: Washington, D.C.

DATE: Monday, April 22, 1996

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1 IN THE SUPREME COURT OF THE UNITED STATES

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3 AUCIELLO IRON WORKS, INC., :

4 Petitioner :

5 v. : No. 95-668

6 NATIONAL LABOR RELATIONS BOARD :

7 - - - - -X

8 Washington, D.C.

9 Monday, April 22, 1996

10 The above-entitled matter came on for oral  
11 argument before the Supreme Court of the United States at  
12 10:02 a.m.

13 APPEARANCES:

14 JOHN D. O'REILLY, III, ESQ., Southborough, Massachusetts;  
15 on behalf of the Petitioner.

16 RICHARD H. SEAMON, ESQ., Assistant to the Solicitor  
17 General, Department of Justice, Washington, D.C.; on  
18 behalf of the Respondent.

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1 P R O C E E D I N G S

2 (11:04 a.m.)

3 CHIEF JUSTICE REHNQUIST: We'll hear argument  
4 next in Number 95-668, Auciello Iron Works, Inc. v.  
5 National Labor Relations Board.

6 Mr. O'Reilly, you may proceed.

7 ORAL ARGUMENT OF JOHN D. O'REILLY, III  
8 ON BEHALF OF THE PETITIONER

9 MR. O'REILLY: Mr. Chief Justice, and may it  
10 please the Court:

11 Some 8 years ago we started what I thought was a  
12 run-of-the-mill, garden-variety type labor dispute which  
13 has grown and grown, and here we are.

14 In the course of a collective bargaining  
15 dispute, the -- a strike arose; picketing took place.  
16 Immediately during the course of this garden-variety  
17 dispute, 40 percent of the employees, the bargaining unit,  
18 crossed the line, the same 40 percent which, it's a small  
19 unit, that 40 percent is only 9 employees, were bad-  
20 mouthing the union.

21 The employer, during the course of this 5- or  
22 6-week strike, obtained the belief that because of the 40  
23 percent the union did not have the tremendously strong  
24 percentage of support, and it shot across the bow of the  
25 union bargaining position a rather extreme shot. It

1 beefed up its contract proposal.

2           However, the significant point, when it beefed  
3 it up, it did not have, then, reason to believe that the  
4 union was not a majority representative. It had every  
5 reason -- in fact, the -- it would -- to believe that the  
6 union still maintained its majority status, but it shot  
7 this across the bow of the union, this beefed-up union  
8 proposal, and at that time the negotiations are broken  
9 off.

10           The very next day, the union abandoned the  
11 picket line, the pickets went down, and a number of  
12 extraordinary events took place over the next 3 business  
13 days. Everyone -- almost everyone came back to work.

14           Of those who came back to work, a number of them  
15 did the same as their predecessors, the 40 percent who  
16 had come back earlier, had crossed the picket line, were  
17 knocking the union, being very critical of the union.

18           In fact, four additional employees resigned from  
19 the union after they came back, spoke to company  
20 representatives and said, we don't need the union, I don't  
21 know why we wanted a union in the first place. Three of  
22 these individuals who were thus bad-mouthing the union had  
23 been picketing that Friday morning. Friday afternoon they  
24 were in saying to the company, ah, we never needed a union  
25 here in the first place.

1 QUESTION: Mr. -- Krischer, is it? Excuse me,  
2 Mr. O'Reilly --

3 MR. O'REILLY: O'Reilly.

4 QUESTION: Are you making any claim here that  
5 the union in fact lacked majority support at the time the  
6 union accepted the offer?

7 MR. O'REILLY: Justice O'Connor, I have been  
8 making that claim not only today but for the last 8 years.  
9 I know the issue has been raised in respondent's --

10 QUESTION: Is that issue in front of us, do you  
11 think, properly?

12 MR. O'REILLY: I believe it is, Your Honor,  
13 particularly, I --

14 QUESTION: Did the board deal with the case in  
15 that posture, or not? I somehow thought that we had  
16 before us a -- the issue of whether there was a good faith  
17 doubt, not whether there was in fact lack of support.

18 MR. O'REILLY: Justice O'Connor, I believe you  
19 have both issues before you. The facts clearly  
20 indicate -- for instance, the company's telegram that it  
21 sent eventually, in response to the union's Sunday evening  
22 telegram said we have reason to believe that the union no  
23 longer represents a majority.

24 QUESTION: There may be any number of facts in  
25 the case that are not before us. Your question presented

1 is whether an employer is bound by a union's acceptance of  
2 an earlier proposal for a collective -- when at the time  
3 of the union's -- the employer had a reasonable basis for  
4 a good-faith doubt of the union's continued majority  
5 status.

6 MR. O'REILLY: That is correct, Mr. Chief  
7 Justice.

8 QUESTION: I don't see that as raising the  
9 question in fact as to whether the union had lost its  
10 majority status.

11 MR. O'REILLY: Well, of course, in fact that  
12 was -- Mr. Chief Justice, that was raised in our original  
13 answer to the complaint 8 years ago at the labor board.  
14 We also used the phrase, good faith doubt, and the reason  
15 we did is because it's easier for an employer to defend  
16 and to prove its defense by -- through circumstantial  
17 evidence of creating a good faith doubt, but we did --

18 QUESTION: Well, the issues are quite different,  
19 possibly, and I wonder if we aren't bound by how the  
20 question is presented in your petition for certiorari.

21 MR. O'REILLY: I think the issues may vary, but  
22 I -- in this particular case I think they're so closely  
23 intertwined that they can be treated as one and the same.

24 For instance, the court of appeals, who heard --  
25 of the First Circuit heard this case twice, and both in



1 their first decision, as well as in their second decision,  
2 they treated it, notwithstanding the original issue having  
3 been framed as a good faith doubt case, they treated it in  
4 both decisions as a question of the employer attempting to  
5 prove before the administrative law judge and before the  
6 National Labor Relations Board that in fact the union had  
7 lost its majority status.

8 QUESTION: And is that the board rule, that even  
9 if you were to show unquestionably, never mind good faith  
10 doubt, that the union no longer had majority status, that  
11 the same result would ensue?

12 MR. O'REILLY: No, I think the only difference,  
13 Justice Scalia, would be if we, the employer, had raised  
14 and proved -- established at the trial level that we had a  
15 good faith doubt, it would then be incumbent upon general  
16 counsel to establish that in fact the union had maintained  
17 a majority --

18 QUESTION: But I'm asking you what the board  
19 rule is. Is the board rule that neither the establishment  
20 of a good faith doubt, nor even the establishment of  
21 actual nonmajority status will suffice to get you out of  
22 the contract here?

23 MR. O'REILLY: No, as I understand the board  
24 decision, they would -- decisions, they would take the  
25 position that if we had established under the facts of

1 this case actual loss of majority, or at least my friends  
2 at the --

3 QUESTION: Right.

4 MR. O'REILLY: -- AFL-CIO in their amicus brief  
5 said that would be enough. The board has reserved in this  
6 case --

7 QUESTION: Okay.

8 MR. O'REILLY: -- its position with regard to  
9 whether or not the actual loss of majority would have  
10 entitled us, under the facts of this case, to send -- fire  
11 back that reply telegram disavowing any further  
12 obligations --

13 QUESTION: So it is a separate question, then,  
14 and --

15 MR. O'REILLY: I suspect it is, but we feel the  
16 result would be the same under both scenarios.

17 QUESTION: Mr. O'Reilly, would you -- my  
18 understanding was that your friends at the AFL-CIO took  
19 the position, but there's only one way to establish that  
20 the union has lost its majority, and that is through a  
21 secret ballot.

22 MR. O'REILLY: They -- Justice Ginsburg, they  
23 took the same position, of course, and filed an almost  
24 identical brief in the Curtin Matheson case, saying that  
25 the board rule that this Court has implicitly affirmed

1 over the years, the board rule that a good faith doubt  
2 entitles you to withdraw your recognition of the union,  
3 they took the position in that case and in the amicus in  
4 this case that that is no longer a good rule, and that the  
5 only way an employer can contest the majority status of an  
6 incumbent union is to file a decertification petition, and  
7 I --

8 QUESTION: And they also said in their brief  
9 that general counsel had recommended such a position to  
10 the board.

11 MR. O'REILLY: Well --

12 QUESTION: Where does that stand, do you know?

13 MR. O'REILLY: My understanding, I've had an  
14 opportunity to look into that. I contacted -- and I can  
15 only reflect was I was told by the employer's counsel in  
16 that case, that the -- and there is a board decision some  
17 3 years ago in that case. It was on appeal to the  
18 District of Columbia court of appeals, and the board then  
19 requested that it be referred back to the board.

20 Counsel for the employer indicated that all argument  
21 in that case was conducted a year and a half ago, and no  
22 decision has come out of it.

23 QUESTION: So we may be talking about something  
24 that really doesn't matter anymore. I mean, if they deep-  
25 six the whole good faith doubt rule, it doesn't matter.

1 You would have to have a --

2 MR. O'REILLY: Well, I would just suggest if you  
3 look at the -- if my --

4 QUESTION: I mean, it matters to your client. I  
5 don't want to say it doesn't matter to you.

6 MR. O'REILLY: But I'm not sure what the  
7 likelihood is of the board adopting that particular view  
8 of the scenario I just described.

9 This case was decided within the last year.  
10 Oral argument in the Lee Lumber case was a year-and-a-  
11 half ago. The board certainly would have had an  
12 opportunity to adopt the general counsel's position in the  
13 meantime and at least, certainly in this case, deny it.

14 QUESTION: But if you -- we -- you are going in  
15 this case on the proposition that there's a reasonable  
16 doubt rule, so that the question is, at what point can the  
17 employer -- it's really a timing question. I think the  
18 reasonable doubt -- I think you're agreed, are you not,  
19 that if you had withdrawn the offer on the 18th or 19th on  
20 the basis of your good faith doubt, there would be no  
21 contract that they could accept.

22 MR. O'REILLY: There would be nothing out there  
23 for them to accept, is correct.

24 QUESTION: So why can't the board say, we have  
25 to draw the line some place, we're going to draw it at the

1 union's acceptance of the contract?

2 MR. O'REILLY: Well, of course, the board is  
3 apparently adopting this bright line theory that it's a  
4 lot easier to administer the act if we have a specific  
5 date, and obviously, I don't have a problem with that  
6 concept, but what I'm just saying is the specific date  
7 that they have picked, the bright line rule in this case,  
8 there is no logical basis for it.

9 The logical basis apparently is that sending a  
10 Sunday evening telegram somehow transforms a union that  
11 the employer had every reason to then believe had a good  
12 faith doubt as to its majority status, somehow this  
13 telegram, Sunday evening telegram, transforms that  
14 apparently minority union into a majority union.

15 QUESTION: I take it that their basis is not a  
16 telegram, their basis is a contract, all right.

17 MR. O'REILLY: Created --

18 QUESTION: So once the contract is created --

19 MR. O'REILLY: Created by --

20 QUESTION: -- you can't question it for the  
21 period of the contract bar.

22 MR. O'REILLY: Yes.

23 QUESTION: And it doesn't -- I mean, what is  
24 illogical about saying there's a contract bar, it starts  
25 when the contract was created?

1 MR. O'REILLY: If --

2 QUESTION: If you have a complaint about the  
3 union, make it before the contract is -- after, you're  
4 barred. That's the contract bar, right.

5 MR. O'REILLY: And that's --

6 QUESTION: And that, as I understand it, is the  
7 rule, and why is that illogical?

8 MR. O'REILLY: And that's their bright line  
9 theory. I think the illogical argument comes into play  
10 this way, Justice Breyer. We have an obligation, as an  
11 employer dealing with any union, at all times to see to it  
12 to investigate, to analyze what is the status of this  
13 union? Is it a majority union, or is it a minority union?  
14 Obviously, if it's a minority union, does not represent a  
15 majority of employees, it's illegal under the statute for  
16 us to --

17 QUESTION: Is that right, even though it's been  
18 certified? Can you be subjected to liability for dealing  
19 with a properly certified union?

20 MR. O'REILLY: Yes, Your Honor, at least beyond  
21 the -- this is -- the certification in this case, and of  
22 course, none of the employees who were involved in that  
23 certification process are still employed by the company,  
24 but the certification in that case was in the 1970's, as I  
25 recall, so you have -- you could deal with -- the board

1 principle is that once it's certified there is an  
2 irrebuttable presumption no matter what happens to the  
3 majority status for a 1-year period.

4 QUESTION: For 1 year.

5 MR. O'REILLY: So even though you know, as a  
6 matter of moral certainty, that the union has lost its  
7 majority status during that year, not only is it not  
8 illegal to deal with them, you have to deal with them.

9 QUESTION: But that gets us back to Justice  
10 Breyer's question that I don't think you fully answered.  
11 The point was, why not make the contract bar rule become  
12 effective upon the acceptance of a contract? We know when  
13 contracts are accepted, we know when they're not. Why not  
14 make that the bright line rule?

15 MR. O'REILLY: We suggest, Justice Kennedy, that  
16 the employer should have an opportunity, when it is coming  
17 across a crescendo of events that happened in this case  
18 during this 3-day period, should have an opportunity to  
19 analyze, review those events, to see whether in fact it is  
20 dealing with a majority or a minority union, and in this  
21 case we suggest that it didn't have.

22 QUESTION: But you could have done that by  
23 withdrawing your offer. You could have sent them a  
24 telegram just as readily as they sent you one.

25 MR. O'REILLY: In view of the board's decision

1 in this case, Your Honor --

2 QUESTION: You wish you had done it.

3 MR. O'REILLY: I would -- I certainly wish I had  
4 done it --

5 QUESTION: No, but I mean, you could --

6 MR. O'REILLY: -- and now the world knows that  
7 that's probably the best way to do it, but unfortunately  
8 that does not advance productive negotiations, where any  
9 time you have a question in your own mind --

10 QUESTION: Well, when the point comes that  
11 you're questioning the union's continuing capacity as a  
12 representative, there's going to be a certain chill upon  
13 the proceedings anyway.

14 MR. O'REILLY: Absolutely.

15 QUESTION: You've got to accept that, and I  
16 don't see that the chill is going to be any greater by  
17 withdrawing the offer on that ground than it is by doing  
18 what you want to do.

19 MR. O'REILLY: Well, I'll just take two of the  
20 major events, if I may, Your Honor, that led to the  
21 employees eventually creating in its own mind the good  
22 faith doubt.

23 Seven union supporters, including the union  
24 steward, the employer received that information on Friday  
25 afternoon, that hearsay information that these seven are



1 employed elsewhere, and aren't coming back. Now, they  
2 should have an opportunity to review that. Have -- was  
3 that decision made out of anger? Are they going to be  
4 back next Wednesday, maybe, the next week? They should  
5 have some time to look into that.

6 The other information was that --

7 QUESTION: May I just interrupt with one  
8 question to be sure I understand correctly? If you did  
9 review it thoroughly and concluded -- and assume the facts  
10 are that, even though you had your doubts, that there  
11 still was majority support for the union, why is it all  
12 unfair?

13 If the other had happened, if you had been able  
14 to prove there was not, your doubt was correct, even  
15 though they'd accepted the offer you could get out of it,  
16 couldn't you?

17 MR. O'REILLY: That's correct, Your Honor, as  
18 long as we move quicker than they do. If --

19 QUESTION: Yes, but even if you didn't move  
20 quickly enough, if your doubts had been substantiated by  
21 your thorough investigation on Monday and Tuesday, you  
22 still would have been protected.

23 MR. O'REILLY: If -- we would have been  
24 protected only if we had withdrawn the offer or withdrawn  
25 recognition.

1 QUESTION: Or if you could prove they did not  
2 have a majority.

3 MR. O'REILLY: Our position is, we would be --  
4 if at the time of that telegram, and we had the  
5 opportunity to conduct this investigation, even though we  
6 had not won that race to the telegraph office, we would be  
7 protected, and that's our position in this case, Justice  
8 Stevens, that the mere fact that they send a telegram  
9 before we have an opportunity to fire off our  
10 withdrawal -- and I'd ask the Court to bear in mind that  
11 this was Thanksgiving week, it was a 3-day week, and  
12 Sunday of week -- we couldn't fire it back, obviously,  
13 that evening. Who are we going to send --

14 QUESTION: I'm not sure --

15 QUESTION: We don't know, Mr. O'Reilly, do we,  
16 whether the board takes the position that if, in fact,  
17 there was not majority support at the time that you tried  
18 to withdraw your offer the contract bar rule would apply.  
19 We don't -- do we know the board's position on that?

20 MR. O'REILLY: We know the board is not taking a  
21 position on that, Justice Scalia. They have expressly  
22 reserved --

23 QUESTION: Right, so --

24 MR. O'REILLY: -- on that issue, even though the  
25 court of appeals said --

1 QUESTION: -- I think your answer to Justice  
2 Stevens' question has to be, we really don't know, the  
3 board's going to tell us some day.

4 QUESTION: But in this case, just so I have it  
5 clear in my own mind, did they make a factual  
6 determination one way or another as to whether there  
7 really was a majority or not?

8 MR. O'REILLY: They did not, Justice Stevens.

9 QUESTION: They did not.

10 MR. O'REILLY: There was no evidence  
11 submitted --

12 QUESTION: There was no finding one way or the  
13 other.

14 MR. O'REILLY: That is correct. In fact, there  
15 was no evidence at all submitted by the general counsel  
16 to --

17 QUESTION: Or by you.

18 MR. O'REILLY: -- to attempt to support that  
19 there was no -- that there was a majority status. Our  
20 evidence was that we had --

21 QUESTION: You had a good faith doubt, I  
22 understand that, but did you also try to prove that there  
23 was on fact no majority.

24 MR. O'REILLY: Yes, and we explained that.

25 QUESTION: And was there a finding on that

1 point?

2 MR. O'REILLY: No.

3 QUESTION: I see.

4 MR. O'REILLY: No, there was no finding. The  
5 administrative law judge as well as the board said, it's  
6 immaterial, we don't have to get into that because at the  
7 time the company had an acceptance, therefore the rest of  
8 the evidence that was -- and this was a 3-day hearing,  
9 most of which dealt with our evidence that we had the  
10 basis for a good faith doubt, but the administrative law  
11 judge and the board said all of that is immaterial because  
12 there was an offer-acceptance and Sunday evening you had a  
13 contract, so it's too late to --

14 QUESTION: Well, the way you describe it, it  
15 sounds as though at least the administrative law judge's  
16 ruling was that even though you had been able to prove  
17 that there was no majority support, it was irrelevant, and  
18 yet I understood you to say the board took no position if  
19 you could prove that fact.

20 MR. O'REILLY: The board in its petition, in its  
21 brief to this Court has expressly reserved and said that  
22 that might be a different consideration but we're not  
23 going to get into that, because we feel a good faith doubt  
24 case, which they claim this is, is different from a actual  
25 loss of majority case, so they are hypothesizing saying it

1 might be different, but they are not expressly taking that  
2 position.

3 QUESTION: Well, what's the effect of that case  
4 from this Court in '61, the International Ladies' Garment  
5 Workers Union case, where presumably we held it was an  
6 unfair labor practice for an employer to enter a  
7 collective bargaining agreement with a union that in fact  
8 lacks majority support? Is that good law as far as you  
9 know?

10 MR. O'REILLY: I think it's excellent law,  
11 Justice O'Connor.

12 QUESTION: So do you think it's open to the  
13 board to alter that rule or not?

14 MR. O'REILLY: We would suggest it is not, and I  
15 would remind the Court, as I am sure we do not have to,  
16 that in that case there was an unknowing violation. The  
17 employer was under the false impression at the time of  
18 entering the agreement it felt the union in fact was a  
19 majority union.

20 When it was established that -- after the fact  
21 that it was not, the court said, that contract that you  
22 thought was a contract with a majority union is illegal.

23 QUESTION: Mr. --

24 QUESTION: Well, they felt it was an unfair  
25 labor practice.

1 MR. O'REILLY: That's correct, and the ironic  
2 aspect of this case is, I find it difficult to reconcile  
3 the logic of the ILG which says it's an unfair labor  
4 practice even unknowingly to enter into a contract with a  
5 minority union, but the --

6 QUESTION: Mr. O'Reilly, is there something  
7 different in a union that has never been certified by the  
8 board, which I take it was the ILGWU case, where there's a  
9 concern that maybe it's a sweetheart union, and here,  
10 where the board was -- the union was certified and had a  
11 long-term bargaining relationship with the company?

12 MR. O'REILLY: There is a possible, or a  
13 definite argument, certainly during the 1 year after the  
14 certification, that there was a legitimate recognition,  
15 but the certification in this case goes back at least a  
16 generation, so I think the mere fact that they were  
17 certified --

18 QUESTION: But the employer at any point could  
19 have asked for a new election.

20 MR. O'REILLY: That's correct, Your Honor.

21 QUESTION: Instead of renewing the contract.

22 MR. O'REILLY: That's -- that's --

23 QUESTION: Well then, why -- is -- are you  
24 saying the contract bar rule is unlawful?

25 MR. O'REILLY: No, Your Honor. No.

1 QUESTION: Well, the contract bar rule has to  
2 start somewhere.

3 MR. O'REILLY: It's -- has --

4 QUESTION: So -- and I take it it's up to the  
5 board, basically, to say where it starts.

6 MR. O'REILLY: But a contract bar rule would  
7 never be based upon an agreement that in turn is an unfair  
8 labor practice.

9 When an employer enters into an agreement with a  
10 union not maintaining majority status, that contract would  
11 not legitimately serve as the basis for a contract bar, so  
12 we're saying that if you adopt a contract bar rule by  
13 analogy in this case, we are saying that when that  
14 telegram was fired off, the union more than likely knew,  
15 and we definitely knew, that they didn't maintain a  
16 majority status.

17 QUESTION: But even if they've lost their  
18 majority status during the time of the contract, and  
19 different people, people come in and say, look, we  
20 represent the workers now, junk that, you can't do  
21 anything about it.

22 MR. O'REILLY: That's correct.

23 QUESTION: So that principle has to start some  
24 place, so I want to see what's wrong, what's illogical  
25 about starting it?

1 MR. O'REILLY: I think you have to focus on when  
2 was the collective bargaining agreement that serves as the  
3 basis for the -- what was the basis of the offer and  
4 acceptance? What was the status of the parties as of that  
5 offer and acceptance that created that contract?

6 We're saying in this case if the status of the  
7 union as of the date of that purported acceptance was that  
8 the union did not maintain a majority status, there cannot  
9 be a contract, and the implications of a legitimate  
10 contract do not flow.

11 A legitimate contract, of course, creates for  
12 the -- if it's a 3-year or less contract, for the balance  
13 of that collective bargaining there is an irrebuttable  
14 presumption that the union, notwithstanding its actual  
15 status over the 3 years, there is an irrebuttable  
16 presumption that it is maintaining its majority status so  
17 as to encourage the parties to deal with each other.

18 We do not have that premise, namely a legitimate  
19 majority status, at the time of the inception of this, or  
20 conception, I guess, of this agreement.

21 QUESTION: Have employers ever appended to their  
22 offer clause that says, if you accept this offer,  
23 execution of the contract will be subject to our  
24 determining within 7 days that you continue to have a  
25 majority status?



1 MR. O'REILLY: I have not encountered that type  
2 of situation, but this decision, if it is upheld, might  
3 encourage the type of appendage to an offer. Again --

4 QUESTION: There would be no bar in labor law  
5 from appending such a clause to an offer.

6 MR. O'REILLY: I think the labor board might  
7 have a problem with that. It's one thing to append  
8 something such as this contract is only valid for X days,  
9 or sundown tonight the offer is withdrawn, but to put  
10 something like that onto it might cause some problems at  
11 the labor board.

12 QUESTION: With respect to the board, they did  
13 this twice because the First Circuit said the first time  
14 it wasn't good enough. What deference, if any, do we owe  
15 to the board's drawing this line where it did and  
16 explaining it?

17 MR. O'REILLY: I think the deference that this  
18 Court traditionally gives to labor board decisions is not  
19 applicable here. You always -- the Court has always  
20 conditioned it, we will defer to the board as long as the  
21 board's ruling is rational and consistent with the act.  
22 Our position, of course, is, here it's not rational  
23 because it's --

24 QUESTION: And there, you're taking on the First  
25 Circuit, too, which decided it was rational.

1 MR. O'REILLY: The -- well, not in the presence  
2 of some people in this Court that we are going to call the  
3 First Circuit irrational, but they --

4 QUESTION: From time to time.

5 (Laughter.)

6 MR. O'REILLY: They did determine, without  
7 saying why, really -- of course, they sent it back, you  
8 will recall, in the first instance saying that the board's  
9 decision really didn't say anything, that cited a few  
10 cases having nothing to do with this factual situation,  
11 and then after the board finally -- and the Court did  
12 create a rather impossible task for the board.

13 It said, all right, take this irrational result  
14 and give us a rational basis for it, and I don't blame the  
15 board for taking -- and even though the court said do this  
16 expeditiously, I don't blame the board for taking 2-1/2  
17 years to come up with an attempt to rationalize what I  
18 think is an irrational result.

19 QUESTION: Did the board give you an opportunity  
20 to prove that in fact there was no majority status?

21 MR. O'REILLY: Yes, Your Honor, we had a 3-day  
22 hearing before the administrative law judge.

23 QUESTION: And did they make a finding that you  
24 couldn't -- that you hadn't proved it?

25 MR. O'REILLY: No. Their finding was that all

1 of the evidence we presented -- this is both the  
2 administrative law judge as well as the board itself.

3 All of the evidence we had presented over this  
4 3-day period was immaterial in view of the fact that there  
5 was a contract and therefore -- we could have all of the  
6 evidence, people swearing on Bibles that they didn't want  
7 this union there, that's immaterial because there was a  
8 contract.

9 QUESTION: I find it difficult to understand how  
10 it can possibly be said that the question of whether  
11 actual nonmajority status would suffice to avoid the  
12 contract bar rule is not in this case. How could it  
13 possibly be said that it's not in this case?

14 MR. O'REILLY: Well, my position, of course, it  
15 is in this case, notwithstanding perhaps inartful phrasing  
16 of mine in the petition for certiorari.

17 QUESTION: Apart from the question presented,  
18 may I ask you where in the papers before us is there  
19 either a pleading or an argument by you or your client  
20 that there was, in fact, no majority status? Do the  
21 papers anywhere show that you made that argument and  
22 preserved it in a pleading?

23 MR. O'REILLY: Yes, Your Honor.

24 QUESTION: And where?

25 MR. O'REILLY: In the two decisions of the court

1 of appeals. If I may, on page 3a, this is the second  
2 decision of the court of appeals, appendix 3a, where the  
3 court described the scenario as follows.

4 QUESTION: 3a, you say?

5 MR. O'REILLY: 3a of the --

6 QUESTION: The white brief?

7 MR. O'REILLY: No, of the -- I'm sorry, yes, of  
8 the petition.

9 QUESTION: Petition, okay.

10 MR. O'REILLY: And the court of appeals said the  
11 board thus refused to allow the company to present  
12 evidence --

13 QUESTION: Where on page 3a are you reading  
14 from, Mr. O'Reilly?

15 QUESTION: The middle of the page.

16 QUESTION: I think I see --

17 MR. O'REILLY: Yes.

18 QUESTION: The middle of the page. Go ahead.

19 MR. O'REILLY: Thank you, Mr. Chief -- the board  
20 thus refused to allow the company to present evidence that  
21 the union in fact lacked majority support at the time it  
22 accepted the company's outstanding offer. Almost  
23 identical comments are made by the court of appeals in the  
24 earlier decision --

25 QUESTION: Yes, but the preceding sentence says

1 that the board affirmed the ALJ's refusal to consider the  
2 company's defense that at the time the union accepted the  
3 company's contract proposal, the company entertained a  
4 good faith doubt.

5 MR. O'REILLY: Yes.

6 QUESTION: So it describes your defense as one  
7 that they -- that you entertained a good faith doubt.

8 MR. O'REILLY: That's correct, Your Honor.

9 QUESTION: And you're saying there was an  
10 additional defense.

11 MR. O'REILLY: It was -- we used the same  
12 evidence to --

13 QUESTION: I know. I realize you have the same  
14 evidence, but is there some pleading that you filed in  
15 which you said one of your defenses is they in fact did  
16 not have majority status?

17 MR. O'REILLY: I would have to ask leave of the  
18 Court to stray from the record. I had -- in view of  
19 the -- when I saw in the respondent's brief the question  
20 being raised that we had not raised this below, I pointed  
21 out to brother counsel there were seven separate  
22 provisions in our brief to the administrative law judge,  
23 same separate seven provisions in our brief to the  
24 board --

25 QUESTION: Forgetting the briefs for a minute,

1 how about your pleading?

2 MR. O'REILLY: No, in the pleading, Your Honor,  
3 our response said only we had a good faith doubt. This  
4 was filed at the time of the original complaint, but in  
5 our briefs to the board, in our briefs to the First  
6 Circuit, as well as the First Circuit's opinion, they  
7 refer to the loss of majority status.

8 QUESTION: So you say you raised it to the  
9 board, then.

10 MR. O'REILLY: In our briefs, Your Honor, but  
11 not in our answer, expressly.

12 QUESTION: And did the board refuse to consider  
13 it because you hadn't raised it in your answer?

14 MR. O'REILLY: The board's position was that the  
15 evidence, whether it purported to go to a good faith doubt  
16 or to a lack of majority status was immaterial in view of  
17 the contract having been formed.

18 If I may reserve the balance of my time,  
19 Mr. Chief Justice.

20 QUESTION: Very well, Mr. O'Reilly.

21 Mr. Seamon, we'll hear from you.

22 ORAL ARGUMENT OF RICHARD H. SEAMON

23 ON BEHALF OF THE RESPONDENT

24 MR. SEAMON: Mr. Chief Justice, and may it  
25 please the Court. The narrow issue before this Court is

1 the reasonableness of a rule of the National Labor  
2 Relations Board that concerns the timing of an employer's  
3 assertion of a good faith doubt a union's majority status.

4 QUESTION: Well, what would the situation be,  
5 Mr. Seamon, if, in fact, there were no majority support at  
6 the time the union tried to accept the offer?

7 MR. SEAMON: Justice O'Connor, the board has not  
8 addressed that issue, and it reserves it in this case. It  
9 would obviously present very different considerations in  
10 light of decisions such as Ladies' Garment Workers, but we  
11 emphasize that at issue in this case is only a claim of a  
12 good faith doubt of majority status.

13 QUESTION: Well, is it possible that if in fact  
14 there was no majority support that it would be an unfair  
15 labor practice for the employer to enter the contract?

16 MR. SEAMON: It is possible but I would  
17 emphasize that one important difference to which Justice  
18 Ginsburg alluded between the present context and Garment  
19 Workers is that Garment Workers involved a voluntarily  
20 recognized union, whereas the present case involves a  
21 union that was certified by the board.

22 QUESTION: Was there anything in the opinion  
23 that made it turn on that, do you know?

24 MR. SEAMON: The board framed its rule in terms  
25 of a previously certified union, and its prior decision in

1 the same context called Belcon also dealt with a  
2 previously certified union.

3 QUESTION: And is it your position that the  
4 pleadings in this case did not raise the in fact lack of  
5 support issue?

6 MR. SEAMON: Emphatically so. In fact, at every  
7 stage of the proceeding where petitioner had an  
8 opportunity to make a claim of an actual loss of majority  
9 support, it failed to do so. In its answer to the general  
10 counsel's complaint of an unfair labor charge, it  
11 specifically asserted a good faith doubt, but did not  
12 assert a loss of --

13 QUESTION: But in its briefs below, it tried to  
14 present that issue?

15 MR. SEAMON: No, that is also inaccurate, in our  
16 view. In the objections to the ALJ's decision, the  
17 petitioner only complained about the ALJ's finding  
18 regarding its failure to establish a good faith doubt, and  
19 I would refer the Court to the petition appendix, the  
20 white brief, at page 85a, in which the board, in  
21 delivering its first decision in this case, stated, we  
22 agree with the ALJ that under established board precedent,  
23 once --

24 QUESTION: Where on the page are you reading  
25 from, Mr. Seamon?



1 MR. SEAMON: I'm reading from the beginning of  
2 footnote 85, on page 85a.

3 QUESTION: Okay.

4 MR. SEAMON: We agree with the judge that, under  
5 established board precedent, once the board finds that the  
6 parties have reached a binding collective bargaining  
7 agreement, it is unnecessary to consider the issue of a  
8 respondent's alleged good faith doubt of the union's  
9 majority status.

10 I would also refer the Court to page 54a of this  
11 same filing, which is from the board's second supplemental  
12 opinion in this case. On page 55a, the very last sentence  
13 in the footnote states, we further emphasize that the case  
14 before us does not involve allegations of an actual loss  
15 of majority status.

16 QUESTION: And this is the board's opinion, 65a.

17 MR. SEAMON: This is the board's supplemental  
18 decision in this case.

19 QUESTION: Well, I suppose the only way we  
20 really know that the -- correct me if I'm wrong, that we  
21 know in a legal sense that the board -- that the union  
22 doesn't have majority status is that there's been a  
23 certification, or decertification petition and an  
24 election, and it seems to me the employer is being put in  
25 a very difficult position here where it makes the quite

1 careful, measured statement that it has good faith doubt,  
2 which is a term of art in the labor law, and then you  
3 fault him for not saying that he knew. It really amounts  
4 to a very trivial difference, it seems to me.

5 MR. SEAMON: Well, one of the reasons that the  
6 board has developed the good faith doubt rule is the  
7 recognition that it can be difficult, in the absence of a  
8 decertification, to prove an actual loss of majority  
9 status.

10 QUESTION: And it seems to me that the employer  
11 acted quite consistently with the dictates of the labor  
12 board and the dictates of the labor law in that regard.

13 MR. SEAMON: The labor law permitted it to  
14 assert a good faith doubt, but it also required it to take  
15 other steps to either withdraw its offer and then assert  
16 the good faith doubt to petition for an election before  
17 the new agreement was entered into by the union's  
18 acceptance of its offer.

19 And it shouldn't be lost sight of that the  
20 employees themselves had an opportunity to file a petition  
21 for decertification during the window period from 60 to 90  
22 days before the collective bargaining agreement expired  
23 and again after the agreement expired and before a new one  
24 was entered into.

25 QUESTION: But isn't the force of your argument

1 somewhat undercut by the fact that the board is reserving  
2 the question of what the result should be if, in fact, the  
3 claim was and was proven that there had been a loss of  
4 majority support?

5 Because one of your arguments is there is need  
6 to have a bright line rule for the sake of stability and  
7 industrial peace once a contract has been formed, but now  
8 I understand the board is saying, well, we reserve the  
9 question whether there is such a need if it can be shown  
10 that the union actually had lost majority support.

11 So if -- it seems to me that the practical  
12 effect of that is going to be that so long as that  
13 question is reserved, that any employer with a good faith  
14 doubt is going to make in good faith a claim that in fact  
15 majority support was withdrawn --

16 MR. SEAMON: I --

17 QUESTION: -- and there goes the whole need for  
18 the bright line -- or the whole justification based on a  
19 bright line argument.

20 MR. SEAMON: I acknowledge, Justice Souter, that  
21 one of the difficulties that would arise from creating a  
22 different rule for claims of actual loss of majority  
23 status from the rule that applies to good faith doubt  
24 claims is that employers would be tempted to circumvent it  
25 by a mere point of pleading, to say not only did I have a

1 good faith doubt, but I also believe that the union in  
2 fact lost majority status, and that may, in fact, be a  
3 consideration that the board could validly take into  
4 account if and when in the future it addresses the  
5 question of whether the rule should be different.

6 QUESTION: But it is --

7 QUESTION: But that's a question for the board,  
8 because isn't there some doubt as to what extent the  
9 Government can bind an employee to be represented by a  
10 union that in fact does not occupy majority status?

11 MR. SEAMON: It is a very serious question for  
12 the reasons elaborated in the Ladies' Garment Workers  
13 decision. Again, there are differences between that  
14 decision and this one, but obviously --

15 QUESTION: So you're saying that the need for  
16 the bright line is still there, but there just may be a  
17 circumstance in which, need or no need, we simply cannot  
18 have the benefit of it?

19 MR. SEAMON: That is right, and again, quite  
20 apart from the employer's temptation to plead an actual  
21 loss of majority status, it is perfectly logical for the  
22 board's rule to operate upon the acceptance of the  
23 petitioner's outstanding contract offer. In this case --

24 QUESTION: No, but -- may I interrupt you,  
25 though? That would not be the case -- the board is

1 reserving the question, as I understand it, whether any  
2 bright line rule would operate upon acceptance if it can  
3 be shown that at the time of acceptance majority status  
4 had been lost, isn't that correct?

5 MR. SEAMON: Yes, that's correct.

6 QUESTION: Yes, okay.

7 MR. SEAMON: That's correct.

8 QUESTION: But that reservation also would be  
9 overtaken if the general counsel's Lee Lumber proposal is  
10 adopted.

11 MR. SEAMON: Yes, that's also correct.

12 QUESTION: And do you -- can you give us any  
13 representation of where that proceeding stands?

14 MR. SEAMON: Yes. My brother at the bar  
15 correctly stated the posture of the case right now. It is  
16 under submission before the board following oral argument,  
17 which occurred about a year ago, but I would say it's far  
18 from clear whether the board is going to address the  
19 general counsel's argument that the good faith doubt rule  
20 should be abandoned. That is not the primary argument in  
21 that particular case, and the general counsel emphasizes  
22 that the board doesn't need to address it at all.

23 QUESTION: What is the gestation period for a  
24 proceeding like this?

25 MR. SEAMON: I'm uncertain of the answer to

1 that.

2 QUESTION: Maybe they should think about  
3 rulemaking down there at the NL --

4 (Laughter.)

5 MR. SEAMON: Of course, they do from time to  
6 time. I recognize that the AFL --

7 QUESTION: Think about it from time to time, are  
8 you saying?

9 (Laughter.)

10 MR. SEAMON: I recognize the AFL-CIO takes the  
11 position that the pendency of Lee Lumber renders the grant  
12 of cert improvident. We -- in our judgment, again, it is  
13 so unclear whether the -- how the board is going to rule  
14 and whether it's going to rule that that alone doesn't  
15 weigh against the grant, but by the same token, of course,  
16 we wouldn't oppose dismissal on those grounds.

17 QUESTION: The acceptance was a logical point  
18 for cutting off consideration of claims of good faith  
19 doubt, because it was that point in this case that ended  
20 the strike and restored productivity at the plant, and  
21 from the point of view of the National Labor Relations  
22 Act, that is an event of central importance.

23 More generally, when unions accept contract  
24 offers from employers, that marks a fundamental alteration  
25 in the relationship between the parties. After that

1 point, it is reasonable for the board to require the  
2 parties to accept the results of the process and get back  
3 to the productive enterprise in which they both have such  
4 an important interest.

5 I would also suggest that in any event it is not  
6 necessary for the Court in this case to decide whether, in  
7 lieu of a bright line, the board should have adopted a  
8 rule that would require it to determine in every case  
9 whether the employer had a reasonable opportunity to  
10 investigate and to voice its good faith doubt, because  
11 petitioner did have such an opportunity.

12 Most or all of the evidence on which it premised  
13 its good faith doubt was received 6 days before the union  
14 accepted petitioner's contract offer, and has arisen  
15 earlier in the argument.

16 At any time, petitioner had the option of  
17 withdrawing its offer. It also could have petitioned for  
18 an election. It didn't take any of these options, nor did  
19 it break off negotiations and take its offer off the  
20 table.

21 QUESTION: It may ultimately be for the board to  
22 balance, but the rule that it's adopted almost encourages  
23 employers to continue making allegations as to good faith  
24 doubts and disrupting the bargaining process. It seems to  
25 me much more sensible to do it post hoc.

1 MR. SEAMON: Well, in many ways the most  
2 sensible approach, and the approach that is preferred for  
3 purposes of the statute, is for the employer to file a  
4 petition for an election, assuming that the employees  
5 themselves have not availed themselves of that right.

6 This Court recognized that in Brooks, and it  
7 also recognized that the reason for that is that we can  
8 justifiably be concerned about employer's attempts to  
9 vindicate the rights of employees, especially when the  
10 employees themselves have ample opportunity to assert  
11 those rights. The Court in Brooks said, in fact, that  
12 allowing employees to assert the rights of employees was  
13 not conducive to industrial peace, it is inimical to it.

14 QUESTION: But Mr. Seamon, wouldn't that be a  
15 burden for a small company like this? There's only 23  
16 employees. Wouldn't it be an expense? They've got to  
17 hire a lawyer to petition the board for an election.

18 MR. SEAMON: It is not necessarily a  
19 particularly elaborate procedure, and in this case, of  
20 course, the litigation that ensued was quite as  
21 extraordinary as it would have been had -- as it might  
22 have been had the employer taken the preferred route and  
23 filed the petition for an election in the first place.

24 And it also bears emphasizing that the board's  
25 rule does not permanently foreclose an employer from



1 asserting its good faith doubt. Instead, if the employer  
2 fails to raise the doubt before an employer has accepted  
3 the offer, the employer simply has to bid his time during  
4 the contract term. When the contract expires, it again  
5 has an opportunity to assert its good faith doubt.

6 QUESTION: Do the board rules permit this  
7 particular employer to go back and raise the other half of  
8 the claim, or has it lost -- have they lost that?

9 I mean, I take it initially they thought there  
10 was just going to be one rule, actual good faith the same,  
11 and then they found out there wasn't. There's a  
12 division -- good faith, they lose, actual, we haven't  
13 decided.

14 MR. SEAMON: Well --

15 QUESTION: Do the board rules permit them to go  
16 back now, or not?

17 MR. SEAMON: I'm not certain of the answer to  
18 that question, but I would suggest that there's a very  
19 good argument that they've waived the argument to the  
20 extent that the board made it quite clear in both of its  
21 decisions that it considered this case as presenting only  
22 a good faith doubt, and petitioner could have sought  
23 reconsideration of the board's decision on the grounds  
24 that the board had overlooked one of its claims, but it  
25 failed to do so.

1 QUESTION: These events took place in 1988, so  
2 it may be a little late to go back and argue about the  
3 thing, I suppose.

4 MR. SEAMON: That's right, and I believe the  
5 petitioner in this case had ample opportunity.

6 It was quite clear -- it's been clear since the  
7 Celanese Corporation decision in 1951 -- that there are  
8 two separate claims that can be used to justify refusal to  
9 bargain. One is a good faith doubt, the other is an  
10 actual loss of majority status, so petitioner -- the  
11 clarity of the board's precedent can't be blamed for  
12 petitioner's failure to raise both claims if it thought  
13 both were grounded in the facts.

14 QUESTION: The board's rule serves the interest  
15 in repose for the most part by drawing a bright line after  
16 which the parties are required to accept the results of  
17 the negotiation process, and it also prevents sand-  
18 bagging, which can occur where an employer decides that it  
19 is going to keep its doubts regarding the union's majority  
20 status to itself during the negotiation process and raise  
21 them after an agreement has been concluded if it decides  
22 in hindsight that the agreement is not to its liking.

23 We're not suggesting that that was operative  
24 here, and that it is a very real concern in the general  
25 run of cases.

1           QUESTION: Do we have -- refer to Judge  
2 Campbell's opinion on page 2a of the petition. The second  
3 time around he says, several years ago the National Labor  
4 Relations Board petitioned this court for enforcement of  
5 an order and we retain jurisdiction. The board has now at  
6 long last responded.

7           Did the board ever offer any explanation for the  
8 years it took in this case to reply to the Second -- the  
9 First Circuit's request?

10           MR. SEAMON: It did not. However, the second  
11 board decision was a decision by the full board, and  
12 obviously, in general those take longer to issue than  
13 decisions --

14           QUESTION: Years longer?

15           MR. SEAMON: -- of the four panels, and I would  
16 suggest the other consideration may well have been that  
17 the First Circuit outlined a number of very specific  
18 concerns that it wanted the board to address in full on  
19 remand, but there's no specific explanation --

20           QUESTION: What's at stake here as of this  
21 point? What does the enforcement order provide?

22           MR. SEAMON: The enforcement order is --  
23 includes a usual cease and desist provision, and it also  
24 requires petitioner to enter into a contract based on the  
25 agreement that was formed when the union accepted

1 petitioner's contract.

2 QUESTION: But will that mean back pay, or what?

3 MR. SEAMON: That will mean that the employees  
4 should be entitled to the benefits of all of the wage and  
5 conditions provisions of the original contract.

6 If the Court has no further questions, that  
7 concludes my --

8 QUESTION: Let me just ask one other.

9 MR. SEAMON: Yes.

10 QUESTION: What was the term of the original  
11 contract?

12 MR. SEAMON: Three years.

13 QUESTION: And that 3 years, of course, has long  
14 expired.

15 MR. SEAMON: That's right, and I suppose since  
16 the employer has never honored the agreement it is still  
17 open for it to be required to do so.

18 QUESTION: Thank you, Mr. Seamon.

19 Mr. O'Reilly, you have 2 minutes remaining.

20 REBUTTAL ARGUMENT OF JOHN D. O'REILLY, III

21 ON BEHALF OF THE PETITIONER

22 MR. O'REILLY: Thank you, Mr. Chief Justice.

23 I do want to emphasize the manner in which the  
24 First Circuit dealt with this case, and it dealt with it  
25 on the basis of being a loss of majority case.

1           If I may just briefly, in addition to the  
2 reference at page 3a, the Court makes identical references  
3 on pages 80a, 82a, and in the specific order of remand to  
4 the board at page 83a it continuously refers to the issue  
5 as being a loss of majority, and it is easy to somehow  
6 distinguish, or sometimes confuse the distinguishing  
7 factors.

8           In fact, in this case there is a reference to  
9 the Chicago Tribune, the Seventh Circuit case. That was a  
10 clear loss of majority case. In the board's brief before  
11 this Court it says that has nothing to do with that, that  
12 was a loss of majority case, and this is a good faith  
13 doubt case.

14           Yet if -- I direct the Court's attention to the  
15 board's own decision in this Auciello case. How does it  
16 refer to -- on seven different pages of the board's  
17 decision in this case, it refers to the Chicago Tribune  
18 case as being a good faith doubt. It continuously says  
19 the employer raised its good faith doubt.

20           So sometimes the distinction between the two is  
21 not as clear as we would like it to be, so I think we have  
22 adequately raised the actual loss of majority in this  
23 case.

24           Notwithstanding the fact it was not expressly  
25 raised in the answer to the board, it was raised a number

1 of times in the briefs, and that's how the court of  
2 appeals addressed it. It remanded it to the board to deal  
3 with an actual loss of majority scenario, and the board  
4 can't pick and choose, I would submit.

5 While -- even though the First Circuit told us  
6 to do it, number 1, quickly, we are not going to do that.  
7 It had told us to deal with the actual loss of majority  
8 case. It can't dictate that. That's up to the court of  
9 appeals, and I think the issue is a live one before this  
10 Court. Certainly -- thank you.

11 CHIEF JUSTICE REHNQUIST: Thank you,  
12 Mr. O'Reilly.

13 The case is submitted.

14 (Whereupon, at 11:50 a.m., the case in the  
15 above-entitled matter was submitted.)

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## CERTIFICATION

*Alderson Reporting Company, Inc., hereby certifies that the attached pages represents an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of The United States in the Matter of:*

AUCIELLO IRON WORKS, INC., Petitioner v. NATIONAL LABOR RELATIONS BOARD

CASE NO:      95-668

*and that these attached pages constitutes the original transcript of the proceedings for the records of the court.*

BY Ann Marie Federico

(REPORTER)