

OFFICIAL TRANSCRIPT  
PROCEEDINGS BEFORE  
**THE SUPREME COURT**  
**OF THE**  
**UNITED STATES**

CAPTION: BARCLAYS BANK, PLC, Petitioner v. FRANCHISE TAX  
BOARD OF CALIFORNIA and COLGATE-PALMOLIVE  
COMPANY, Petitioner, v. FRANCHISE TAX BOARD OF  
CALIFORNIA

CASE NO: No. 92-1384 and No. 92-1839

PLACE: Washington, D.C.

DATE: Monday, March 28, 1994

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1                   IN THE SUPREME COURT OF THE UNITED STATES

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3   BARCLAYS BANK, PLC,                   :

4                   Petitioner                   :

5           v.                   :   No. 92-1384

6   FRANCHISE TAX BOARD OF                   :

7   CALIFORNIA                   :

8   and                   :   CONSOLIDATED

9   COLGATE-PALMOLIVE COMPANY,                   :

10                   Petitioner,                   :

11           v.                   :   No. 92-1839

12   FRANCHISE TAX BOARD OF                   :

13   CALIFORNIA                   :

14   - - - - -X

15                                   Washington, D.C.

16                                   Monday, March 28, 1994

17                   The above-entitled matter came on for oral  
18   argument before the Supreme Court of the United States at  
19   12:59 p.m.

20   APPEARANCES:

21   JOANNE M. GARVEY, ESQ., San Francisco, California; on  
22       behalf of the Petitioner Barclays Bank.

23   JAMES P. KLEIER, ESQ., San Francisco, California; on  
24       behalf of the Petitioner Colgate-Palmolive Company.

25   DREW S. DAYS, III, Solicitor General, Department of

1 Justice, Washington, D.C.; on behalf of the United  
2 States, as amicus curiae, supporting the Respondent.  
3 TIMOTHY G. LADDISH, ESQ., Assistant Attorney General of  
4 California, Oakland, California, on behalf of the  
5 Respondent.

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1 P R O C E E D I N G S

2 (12:59 p.m.)

3 CHIEF JUSTICE REHNQUIST: We'll hear argument  
4 now in Number 92-1384, Barclays Bank, PLC v. Franchise Tax  
5 Board of California, Number 92-1839, Colgate-Palmolive  
6 Company v. Franchise Tax Board.

7 Ms. Garvey.

8 ORAL ARGUMENT OF JOANNE M. GARVEY

9 ON BEHALF OF THE PETITIONER BARCLAYS BANK, PLC

10 MS. GARVEY: Mr. Chief Justice and may it please  
11 the Court:

12 At issue in this case, the Barclays case, is the  
13 constitutionality of worldwide combined reporting as  
14 applied to a foreign multinational enterprise. The United  
15 States and the nations of the world all use one method to  
16 divide international income for tax purposes -- the arm's  
17 length separating accounting method. That all nations  
18 have agreed to use one, and only one method, demonstrates  
19 the essential need for uniformity in this area.

20 For over 20 years, California has defied this  
21 international standard by applying a different and  
22 inconsistent method -- worldwide combined reporting.  
23 Whether or not this method is constitutional as applied to  
24 a domestic multinational corporation, it's patently  
25 unconstitutional when applied to a foreign-owned

1 corporation.

2 First, it prevents the Nation from speaking with  
3 one voice when regulating foreign commerce, second, it  
4 presents a substantial risk of international multiple  
5 taxation, and third, as applied by California, it has  
6 imposed discriminatory compliance burdens.

7 Now, the California supreme court circumvented  
8 these issues by creating a new test for avoiding dormant  
9 Commerce Clause analysis. Under the California supreme  
10 court's test, congressional silence replaces the  
11 traditional requirement of affirmative congressional  
12 action.

13 California's approach has no basis in Wardair or  
14 in any other case of this Court. Wardair looked at the  
15 negative implications from congressional enactment, not  
16 negative implications for no enactment at all.

17 The California method is practically unworkable  
18 as well. It is difficult enough to ascertain a  
19 congressional meaning from an act of legislation.  
20 Gleaning congressional meaning from congressional inaction  
21 is impossible.

22 The United States-United Kingdom treaty is a  
23 good illustration of the difficulties. The treaty, as  
24 finally ratified, contained no mention of State use of  
25 worldwide combined reporting. From the text, it is not

1 possible to discern any senatorial preference or dislike  
2 for the use of worldwide combined reporting.

3 Now, the legislative history of the courts that  
4 go to that, because for some reason to text is ambiguous,  
5 indicates a Senate preference for barring the States' use  
6 of worldwide combined reporting rather than any  
7 affirmative congressional policy to permit the States to  
8 use that method.

9 QUESTION: But a preference not strong enough to  
10 be reflected in the Senate's exercise of its power,  
11 because it didn't have enough votes for the supermajority  
12 necessary.

13 MS. GARVEY: That is correct, and as a result,  
14 Justice Rehnquist, this does not reflect any policy  
15 sufficient to take the case out of dormant Commerce Clause  
16 analysis, which is the State's argument, and moreover, at  
17 least some of the supporters of the reservation were  
18 concerned about the use of the treaty method rather than  
19 with any restriction on worldwide combined reporting to --  
20 by the States as such, and in fact, both of the  
21 contracting parties, the United States and the United  
22 Kingdom, have made it clear in the past and before this  
23 Court that they do not think the treaty reserves the  
24 issue, so --

25 QUESTION: Nonetheless, it is clear from the

1 history that you recited that Congress was certainly well  
2 aware of this problem and this debate, and did nothing.

3 MS. GARVEY: Well --

4 QUESTION: Although it surely could have.

5 MS. GARVEY: Senatorial awareness, of course --  
6 because I don't think both Houses of Congress had  
7 addressed the issue -- senatorial awareness is not a  
8 substitution for this Court's off-affirmed principle that  
9 Congress must act affirmatively to remove the State act  
10 from scrutiny by this Court under the dormant Commerce  
11 Clause, and in fact, at best, the treaty situation is much  
12 like a filibuster in which the majority wasn't sufficient  
13 to break the filibuster over a particular provision, and  
14 so you had to delete that provision to move the rest of  
15 the legislation forward. That deletion would not,  
16 certainly, indicate congressional policy in favor of the  
17 opposite of the deleted provision.

18 QUESTION: There was in the Wardair case, as you  
19 mentioned, the use of the words, affirmatively acted, but  
20 the affirmative action was by nonaction, right, by failure  
21 to forbid the State taxes?

22 MS. GARVEY: Yes, but you had a prohibition.  
23 Actually, you did have an action which was a direct  
24 prohibition on the use of a portion of State taxes.

25 The Chicago convention contained an enactment in



1     which aviation fuel on -- State tax on aviation fuel on  
2     inbound flights was specifically prohibited. There was no  
3     mention in the text of that enactment, signed by 156 other  
4     nations, of anything to do with State tax on outgoing  
5     flights.

6             From that, plus the fact that the Court had the  
7     Federal Aviation Act, which extensively had legislated in  
8     the area of domestic aviation and would specifically  
9     permit this tax, this Court could start with a text from  
10    which to discern congressional policy. In this case, we  
11    still have no text.

12            Congress has not acted here, and this case  
13    should be analyzed under the dormant Commerce Clause, and  
14    this case presents a textbook example of a State tax  
15    that's violative of the dormant Commerce Clause.

16            Japan Line and Container provide the framework  
17    here for analysis, and the result falls on the Japan Line  
18    side of the ledger. The dispositive factor is that  
19    Barclays is foreign. There are direct implications on  
20    United States foreign policy that were not present in  
21    Container, where a domestic enterprise was affected by a  
22    domestic tax.

23            Barclays should prevail under this Court's  
24    jurisprudence for at least four reasons. First, the  
25    clearest evidence of implication on United States foreign

1 policy, lacking in Container, is present here. Foreign  
2 nations are offended by the use of the California method.  
3 Their offense has led to retaliatory acts, and foreign  
4 nations have a long-recognized and proper interest in the  
5 well-being of their nationals and protection of their  
6 rights. The United States has acknowledged the validity  
7 of foreign reactions.

8 The second reason, even if the objective  
9 evidence of foreign policy implications were not present,  
10 application of the Container objective factors  
11 demonstrates that in the circumstances present here,  
12 foreign offense is inevitable.

13 First of all, foreign multinationals are exposed  
14 to a greater risk of double tax because, typically, more  
15 of their operations are in jurisdictions which have the  
16 primary right to tax that income that California includes  
17 in its tax base, and second, a foreign Government's own  
18 interests are affected.

19 Under the international practice, the home  
20 nation has the obligation to relieve double tax, and if a  
21 foreign nation has to relieve excess tax from the  
22 California system, the nation then has the Hobson's choice  
23 of relieving the tax and affecting its own revenues, or  
24 making its businesses less competitive by not relieving  
25 the tax.

1           There is no framework --

2           QUESTION: Was that argument available to the  
3 taxpayer in Container Corporation?

4           MS. GARVEY: No, that argument was not  
5 available, Your Honor -- Mr. Chief Justice. I'm sorry, I  
6 couldn't tell where the question came from.

7           QUESTION: It's from over here.

8           MS. GARVEY: I'm sorry, Justice Kennedy. My  
9 apologies. No, that argument was not available --

10          QUESTION: Well, but were there not foreign  
11 affiliates in Container Corp.?

12          MS. GARVEY: That is correct.

13          QUESTION: And would not a foreign nation under  
14 your hypothesis have felt some duty to lessen the impact  
15 of the California tax on those foreign affiliates that  
16 were within its jurisdiction?

17          MS. GARVEY: No, because the obligation to  
18 relieve the tax flows back to the home country. In the  
19 Container case, that would have been the United States,  
20 and plus there was no obligation on a foreign affiliate,  
21 for example, doing business in Italy.

22          QUESTION: Well, to me when we say, obligation,  
23 that's simply hypothetical anyway.

24          MS. GARVEY: It's a hypothetical obligation, but  
25 it is part of the overall international practice in

1     which --

2                 QUESTION: I still don't quite understand. If  
3     an English -- the English Government is concerned that one  
4     of its subsidiaries -- one of its corporations, which is a  
5     subsidiary of an American company, is paying too much tax  
6     in California, then wouldn't it have the same motive to  
7     give it some amelioratory treatment as it would in the  
8     case that you have posed?

9                 MS. GARVEY: Right.

10                QUESTION: I don't see why it makes a difference  
11     that there is a parent in one case and a subsidiary in the  
12     other.

13                MS. GARVEY: Well, if I might try to see if I  
14     can answer that in this fashion, Justice Kennedy, first of  
15     all, in Container, the ultimate parent was the United  
16     Kingdom company -- I'm sorry, a United States company.  
17     The subsidiary could be a foreign subsidiary of any  
18     nation.

19                The impact of the tax was actually in the United  
20     States, and so there was no interest, or no problem  
21     necessarily arising directly on the foreign subsidiary in  
22     that circumstance.

23                In this case, the foreign parent is the -- a  
24     United Kingdom corporation, and in fact one of the  
25     taxpayers is also a United Kingdom corporation, a second



1 level subsidiary, and so when the tax falls on the  
2 taxpayer here, ultimately the burden falls back into the  
3 United Kingdom group and the parent company, because it  
4 will be the United Kingdom, as the ultimate sovereign of  
5 the parent, that must decide whether to grant a credit to  
6 relieve the taxation on income earned abroad by either the  
7 domestic subsidiary, in this case a United Kingdom  
8 corporation, not the United States, so the argument was  
9 not available to --

10 QUESTION: May I ask you a question about --

11 MS. GARVEY: Yes, Justice Stevens.

12 QUESTION: Isn't the assumption, if you think  
13 this very complex system really works, that all that's  
14 being taxed is income earned in California, and that one  
15 looks at the other income only for the purpose of  
16 determining what share of the total is attributable to  
17 California?

18 MS. GARVEY: Justice Stevens, I would have to  
19 respectfully disagree. The California method puts all  
20 income of the worldwide group wherever earned, into a  
21 single pool, and then divides that income according to a  
22 formula ignoring geographic boundaries profitability and  
23 other nations and so forth.

24 QUESTION: Because you acknowledge you have a  
25 unitary business.

1 MS. GARVEY: Because of the unitary business  
2 principle that is accepted in the United States but has  
3 never been -- we are here to --

4 QUESTION: It is not challenged in this case.

5 MS. GARVEY: Right. Right. We are not  
6 conceding -- we are not arguing the fact that we are or  
7 are not unitary in this case. We have conceded that.

8 QUESTION: We have to assume you are for  
9 purposes of our decision.

10 MS. GARVEY: Exactly.

11 QUESTION: Right.

12 MS. GARVEY: Yes, so for purposes of this --  
13 however, under the international standard, division of the  
14 income is done on an entirely different basis, but for  
15 purposes of the California methodology, it's a little  
16 difficult to say that anyone is simply measuring by a  
17 worldwide pool of income which requires worldwide  
18 information gathering even to begin to compute the tax to  
19 say that you're only taxing California income, but the  
20 problem -- the more --

21 QUESTION: Explain that to me. Now, I ask,  
22 putting aside for one moment the extreme burden of  
23 complying, assembling information, if one assumes that the  
24 system works as it is designed to work, and I don't know  
25 whether it does or not, then is it not true that you're

1     only taxing that proportion of the total which the  
2     business in California represents to the total?

3             MS. GARVEY:  If the system worked as it were  
4     designed to work, and you were only taxing that fair  
5     amount, then the system -- yes, you would only be taxing  
6     California income.  However --

7             QUESTION:  And if that's true, then there's no  
8     danger of double taxation.

9             MS. GARVEY:  However, there is a danger of a  
10    different kind of double taxation, but -- and you also  
11    must consider in these circumstances the implications on  
12    foreign policy, and you further have --

13            QUESTION:  I'm just addressing --

14            MS. GARVEY:  Yes.

15            QUESTION:  -- the one argument of multiple  
16    taxation.

17            MS. GARVEY:  Right.  With respect --

18            QUESTION:  And I must say I don't understand it.

19            MS. GARVEY:  All right.  With respect -- I'm not  
20    sure I do, either, Justice Stevens.  It's a complex area.

21            With respect to the double taxation point, the  
22    difficulty you have is this.  Under the international  
23    system, nations are granted the primary right to tax.  
24    That tax is based on geography, because the purpose of the  
25    system is essentially to resolve competing claims among

1 nations as to how you divide the tax base, because in a  
2 unitary business or in a worldwide group, you eventually  
3 end up with a base, and the question is internationally  
4 how do you divide it?

5 Because foreign nations are more likely to be  
6 doing business in jurisdictions that under the  
7 international standard, the international practice, have  
8 primary right to tax, it is more likely than not that a  
9 portion of the income which California claims is going to  
10 be included in the tax base that some other nation has the  
11 right also to tax, and in this case there was actual  
12 double taxation, but the problem essentially is, you have  
13 two competing and incompatible systems, and as a result,  
14 whether you have double tax on every -- on a day-to-day  
15 basis, you have the risk, because the two systems are  
16 inapposite and cannot be reconciled.

17 QUESTION: What is it that you mean by a  
18 jurisdiction having the primary right to tax?

19 MS. GARVEY: Under the international system, the  
20 international practice that we've referred to of arm's  
21 length, separate accounting, there are some basic rules.  
22 The first is that the nation -- the host country into  
23 which a foreign corporation comes in to do business has  
24 the right to tax that foreign corporation --

25 QUESTION: May I clarify what you -- when you're



1 talking about right, you say that nations in an  
2 international community agree that this is a fair way of  
3 doing things, but there is no right. There is no  
4 obligation to do it that way. You say under the  
5 international system --

6 MS. GARVEY: Under the international system  
7 which is represented in internal laws, a network of  
8 treaties, model treaties, and agreements by all of the  
9 nations that enter into treaties at all in the world, this  
10 is the one way they all agree to do it, so if a nation  
11 were to deviate from this methodology, they would  
12 essentially have to consider what effect it had on their  
13 other --

14 QUESTION: What retaliation might --

15 MS. GARVEY: Right.

16 QUESTION: -- but there is no treaty, there is  
17 no higher law that is being violated. You're bringing  
18 this case under the U.S. Constitution saying the Foreign  
19 Commerce Clause is a stopper, but there's no international  
20 law that would --

21 MS. GARVEY: Well, this --

22 QUESTION: -- stop California from doing this.

23 MS. GARVEY: This has actually attained the  
24 custom of nations, but there is no international  
25 jurisdiction or sovereign that could say to California or

1 the United States you're in violation. However, there are  
2 treaty obligations, and the treaty obligations do provide  
3 a framework, and in fact --

4 QUESTION: But they're not binding on -- the  
5 United States has not subscribed to that particular treaty  
6 that would prevent California from taxing.

7 MS. GARVEY: It is true that the United States  
8 in its treaties has not specifically addressed --

9 QUESTION: Well, not --

10 MS. GARVEY: Has not -- has --

11 QUESTION: Not specifically or any other way,  
12 has it?

13 MS. GARVEY: That's correct. That is correct,  
14 because that is the point. They have not addressed the  
15 point. However, you have an international practice that  
16 is consistently applied, and the issue here under the  
17 Commerce Clause is whether the uniformity with that policy  
18 is essential.

19 QUESTION: Just before we get to uniformity, and  
20 before we leave the double taxation point --

21 MS. GARVEY: All right.

22 QUESTION: -- that Justice Stevens raised, I  
23 take it that the double taxation is caused by the  
24 juxtaposition of the two systems.

25 MS. GARVEY: That is absolutely correct --

1 QUESTION: So that if everybody had the  
2 worldwide reporting system, there would be no double  
3 taxation.

4 MS. GARVEY: That is -- if the worldwide  
5 reporting system were all applied in the same fashion, the  
6 answer would be yes. If all nations of the world used  
7 this, the answer would clearly be yes, but the problem is,  
8 no nation of the world uses this, and so as a result,  
9 under the dormant Commerce Clause, the inquiry before the  
10 Court is whether or not uniformity is essential, and the  
11 Court has set forth tests as to whether that is essential.

12 One test, as here, where a State tax is at  
13 variance, is where it implicates foreign policy, and this  
14 case probably presents one of the clearest evidences of  
15 implication of foreign policy.

16 We have offense, we have the problems of the  
17 objective factors, we have the compliance burdens, and we  
18 have the longstanding difficulties in terms of trying to  
19 comply both with respect to the implications, but also  
20 with the stand-alone issues of burden, which is a  
21 discriminatory effect, and the double taxes we have just  
22 discussed.

23 Mr. Chief Justice, I would like to reserve the  
24 balance of my time.

25 QUESTION: Very well, Ms. Garvey.

1 Mr. Kleier, we'll hear from you.

2 ORAL ARGUMENT OF JAMES P. KLEIER

3 ON BEHALF OF THE PETITIONER COLGATE-PALMOLIVE COMPANY

4 MR. KLEIER: Mr. Chief Justice, and may it  
5 please the Court:

6 Today is the culmination of 11 years of national  
7 and international reaction to this Court's decision in the  
8 Container case. The immediate aftermath of that decision,  
9 including reactions from the Federal Government and  
10 foreign Governments, resulted in the formation of the  
11 President's Worldwide Unitary Taxation Working Group, and  
12 ultimately President Reagan's statement directing  
13 executive departments to act to end worldwide combination.

14 The case which provoked this Federal and  
15 international outcry was Container, a case which, like  
16 Colgate, involved a U.S.-based group engaged in foreign  
17 commerce. This reaction, as chronicled in the record in  
18 this case, demonstrates that the result in Container was  
19 wrong. However, it is not necessary for, and Colgate does  
20 not ask this Court to overrule Container. Indeed, Colgate  
21 asks only that this Court apply the doctrine set forth in  
22 Container to the record in this case. This record  
23 demonstrates that the failure of Container was a lack of  
24 proof of a consequence to worldwide --

25 QUESTION: Well, Mr. Kleier, you say that this



1 reaction demonstrates that the decision in Container was  
2 wrong. Would you care to spell that out?

3 MR. KLEIER: Yes, Chief Justice Rehnquist. What  
4 has happened since Container is not only evidence of a  
5 Federal policy opposed to the application of worldwide  
6 combination, and that is the primary evidence, I guess,  
7 that I would point to.

8 QUESTION: Well, you mean something that has  
9 developed since Container?

10 MR. KLEIER: Not entirely. Actually, the  
11 majority opinion in Container, the majority did have  
12 before it the 1982 submission in the Chicago Bridge and  
13 Iron Case. However --

14 QUESTION: And it rejected that.

15 MR. KLEIER: -- the opinion -- that's right.  
16 The opinion found there was no evidence that in 1983, at  
17 the time of the Container decision, that that brief  
18 represented the continuing position of the Federal  
19 Government, yet the subsequent developments, including  
20 President Reagan's statement and up to and including the  
21 Solicitor General's statement in this case --

22 QUESTION: Why should President Reagan's  
23 statement have anything to do with it?

24 MR. KLEIER: Well, to be more direct, I guess,  
25 the submission of the Solicitor General in this case --

1 QUESTION: Why should the Solicitor General's  
2 statement have anything to do with it, other than advising  
3 us of the position the Federal Government takes, but  
4 surely that's not conclusive.

5 MR. KLEIER: It certainly is not conclusive, and  
6 indeed, that was set forth in Container.

7 What I'm suggesting is that the record in this  
8 case chronicles a series of pieces of evidence of what the  
9 policy is and of that interference, and certainly the  
10 Solicitor General's submission in this case, President  
11 Reagan's statement, those are all pieces of evidence.

12 QUESTION: And you draw from these various  
13 pieces, as you describe them, the conclusion that  
14 Container was wrong?

15 MR. KLEIER: That the result in Container was  
16 wrong, yes, Your -- yes, Chief Justice Rehnquist, because  
17 Container did not have before it evidence that the Chicago  
18 Bridge and Iron case represented the continuing position  
19 of the Federal Government, and furthermore, Container did  
20 not have before it evidence that there is a purpose to  
21 U.S. foreign policy that is -- that worldwide combination  
22 interferes with.

23 Other than simply the danger of retaliation,  
24 there is a purpose, a key element of U.S. foreign policy  
25 other than keeping foreign nations happy, and that is to

1 ensure competitive balance for U.S. business in trade with  
2 foreign countries. This objective, and that it is an  
3 objective of U.S. foreign policy, is set forth again,  
4 evidenced by statements in the record, but more  
5 importantly, that objective is at the very heart of the  
6 purpose of the Foreign Commerce Clause.

7 To paraphrase Alexander Hamilton in the  
8 Federalist Number 22, no nation acquainted with the nature  
9 of our political associations would be unwise enough to  
10 enter into stipulations with the United States while they  
11 found from experience that they might enjoy every  
12 advantage they desired in our markets without granting us  
13 any return.

14 QUESTION: Well, if it's at the very heart of  
15 the Foreign Commerce Clause, one would think you wouldn't  
16 need statements by President Reagan or a brief from the  
17 Solicitor General to confirm it.

18 MR. KLEIER: Certainly that -- first you have to  
19 determine that the interest is at the heart of the  
20 Commerce Clause, then, what the Court requires further is  
21 some indication that there is interference by California's  
22 method with that purpose of the Commerce Clause, and that  
23 is what is supplied beginning with the statement in the  
24 Chicago Bridge and Iron case.

25 As a result of the principle of competitive

1 balance for U.S.-based foreign commerce, which has existed  
2 as long as the Federal Government has existed, worldwide  
3 combined reporting should not be applied to either  
4 Container or to Barclays.

5 In addition to this violation of a clear Federal  
6 directive, the Container court expressly acknowledged the  
7 lack of evidence of that doctrine in the Container  
8 opinion, and had to see -- basically could not determine  
9 whether the Chicago Bridge and Iron submission still  
10 represented its position. The Solicitor General's  
11 submission here, as well as the other statements, indicate  
12 that it does.

13 The Solicitor General's brief does not indicate  
14 that application of worldwide combined reporting to  
15 Colgate and Barclays in this case is now somehow suddenly  
16 consistent with Federal policy. Instead, the Solicitor  
17 suggests that a result adverse to Colgate and Barclays is  
18 appropriate --

19 QUESTION: May I just clarify one thing? When  
20 you refer to Federal policy -- earlier you talked about  
21 the position of the Federal Government. Are you actually  
22 saying the position of the executive branch of the Federal  
23 Government?

24 MR. KLEIER: Yes, Justice Stevens. This Court  
25 has certainly recognized that some aspects of foreign

1 policy are not properly, or very well-conducted at the  
2 pace and in the public forum that Congress provides, and  
3 as a result that the executive must have some authority in  
4 the foreign policy arena, and that is what we're talking  
5 about in this case.

6 QUESTION: Commerce is in fact entrusted to  
7 Congress, foreign commerce is.

8 MR. KLEIER: The Commerce Clause certainly  
9 entrusts the power to regulate commerce to Congress.  
10 Nonetheless, this Court has recognized that entrusting  
11 that power to Congress has to keep the States out of  
12 certain areas, and as evidence of what areas the State  
13 should be kept out of, this Court has historically looked  
14 to indications from the Executive Branch of whether a  
15 particular area is one that the States should not  
16 interfere in, even in the absence of congressional  
17 regulation.

18 QUESTION: Well, whatever the rule should be for  
19 determining the foreign policy position of the United  
20 States -- and this case itself shows that that's a very  
21 difficult determination to make -- once this Court has  
22 spoken, as we did in Container, it seems to me then that  
23 there is a special obligation on the Congress to act  
24 affirmatively if it wishes to change our assessment of  
25 that policy --



1 MR. KLEIER: Well, certainly --

2 QUESTION: And we said as much in a domestic  
3 context in the Quill case.

4 MR. KLEIER: Well, certainly Congress could act  
5 to change the policy, but there are certainly areas, very  
6 sensitive areas, that this Court has recognized Congress  
7 isn't very good at getting involved in, and particularly  
8 the foreign commerce area is one of these.

9 QUESTION: Well, don't you think they might be a  
10 little bit better after we've decided the issue?

11 (Laughter.)

12 MR. KLEIER: You would hope that that might  
13 provide some incentive to act. Nonetheless, because of  
14 the sensitive nature and competing interests at stake,  
15 with respect to foreign commerce, that has been a  
16 particular area that has demanded special scrutiny. It is  
17 something that this Court has recognized that it is  
18 particularly difficult for Congress to act.

19 QUESTION: Does this case involve the tax on  
20 foreign commerce?

21 MR. KLEIER: It certainly in -- this Court found  
22 in Container that a situation involving a U.S. parent  
23 corporation with foreign subsidiaries is foreign commerce,  
24 and as a result, it does involve a tax on foreign  
25 commerce.

1 QUESTION: I thought the tax was on California  
2 operations of subsidiaries of foreign entities.

3 MR. KLEIER: Well, certainly the structure that  
4 California uses is to attribute income to the  
5 California -- I'm sorry, the U.S. parent, in Colgate's  
6 case. Being a U.S. parent with foreign subsidiaries is to  
7 use worldwide income to measure what they are going to  
8 attribute to Colgate for purposes of the California tax.  
9 whether it really is income earned by the U.S. parent or  
10 the foreign subsidiaries, that economic determination  
11 basically --

12 QUESTION: Foreign commerce is a base from which  
13 the tax is calculated, but theoretically at least -- and  
14 one always has to be skeptical -- theoretically the tax is  
15 on domestic business.

16 MR. KLEIER: Certainly -- I don't know about  
17 theoretically, but in terms of the California statute it  
18 is. Economically, there certainly is a serious question  
19 as to whether or not it is on the California business.  
20 That is certainly the way that California attempts to  
21 justify jurisdictionally the imposition of its tax,  
22 because they would have no due process right to tax the  
23 income if they acknowledge that it was income of the  
24 foreign subsidiaries.

25 QUESTION: Going back to Justice Kennedy's

1 question, in the aftermath of Container, would you agree  
2 that there is at least one point on which Congress does  
3 have a particular competence, and that is the capacity in  
4 effect to change a tax rule without raising the kinds of  
5 problems of retrospectivity and refund that would be the  
6 case if we saw things your way?

7 Congress really could do a much better job of,  
8 as it were, adjusting the balance, than we could, could it  
9 not?

10 MR. KLEIER: Justice Souter, the problem, I  
11 guess, is Congress getting to that point, because it does  
12 involve questions of how foreign commerce is taxed, and  
13 that being an area where Congress has particular  
14 difficulty to even substantively get to the question where  
15 the remedy is.

16 QUESTION: But if it gets to it, it can do a  
17 better job of it, or at least a somewhat less fiscally  
18 messy job of it than we can do, in effect by turning tail  
19 so soon after Container.

20 MR. KLEIER: In terms of -- I'm not sure if I  
21 fully understand the question.

22 QUESTION: I'm saying that if Congress sees it  
23 your way, the tax is going to be changed on a purely  
24 prospective basis. If we were to look -- if we were to  
25 accept your argument, there would be a serious question

1 about refund, California reliance, and so on, is that not  
2 the case?

3 MR. KLEIER: Well, certainly there are issues  
4 with respect to the refund in this case, and I submit that  
5 those same issues would exist in the event that Congress  
6 was to come to the table.

7 The problem is that by the time Congress acts  
8 with respect to this question, there are going to have  
9 been a number of years that elapse where California has  
10 intruded in an area of foreign commerce, basically has  
11 interfered with an area where uniformity is essential, and  
12 contrary to a Federal directive.

13 QUESTION: Well, but --

14 MR. KLEIER: By the time that exists -- I'm  
15 sorry.

16 QUESTION: But it's acting -- so far as Congress  
17 may be concerned, at least in the case of a domestic  
18 corporation, it may feel there is no need for any action  
19 because the Container Corporation says there is no  
20 violation of the Commerce Clause.

21 MR. KLEIER: The Container case certainly said  
22 that based on the facts before it at the time.

23 QUESTION: You say, Mr. Kleier, that Congress  
24 has a great deal of difficulty getting to foreign commerce  
25 questions. Do you mean anything more by that than they

1 simply don't agree when they do get to them?

2 MR. KLEIER: Certainly not at all. I mean,  
3 certainly the diversity of Congress adds to the difficulty  
4 in terms of the pace and the sensitivity with which  
5 Congress can deal with those questions, and that --

6 QUESTION: Well, but you could say that about  
7 any branch of the law, where something came up in Congress  
8 and Congress proved unable to enact any law because there  
9 were so many different opinions on the subject, and we  
10 don't generally say well, that means Congress has kind of  
11 defaulted so somebody else is going to step in.

12 MR. KLEIER: Well, certainly in most areas there  
13 is no -- that's right -- overriding interest that simply  
14 the fact of disagreement should have any effect, but when  
15 foreign commerce and foreign nations are involved, and the  
16 equality of U.S. business doing this in foreign countries,  
17 it is a particularly sensitive area where --

18 QUESTION: Why is that an overriding interest  
19 compared to crime, health care reform -- any number of  
20 other things that might be before Congress where there  
21 might not be any agreement?

22 MR. KLEIER: Because of what was recognized in  
23 the Constitution as the need for particular Federal  
24 attention to the area of commerce, and going beyond that,  
25 this Court has not always limited that to --



1 QUESTION: So the Constitution gave Congress the  
2 power to regulate, and whatever we say, am I right, that  
3 we are not -- we would not be the final arbiter. The last  
4 word is for Congress in this area.

5 MR. KLEIER: Certainly, whatever this Court were  
6 to say, Congress could enact a statute to the contrary,  
7 and that would control.

8 QUESTION: One of the major themes running  
9 through the briefs on your side is the international  
10 community and the international custom, and yet I don't  
11 know of any other country in the world where a question  
12 like this would be referred to a Court as the decision-  
13 maker. It would be a legislative judgment.

14 MR. KLEIER: It certainly, in terms of the  
15 method, if the method were not to affect foreign commerce  
16 and foreign relations, then indeed it could be handled  
17 purely internally.

18 In this area, as in a number of other areas,  
19 when foreign commerce and foreign nations become involved,  
20 this Court has generally treated that as an area that  
21 warrants more sensitivity, and where the executive  
22 sometimes must be able to act as opposed to Congress, and  
23 if there is sufficient evidence of that executive action,  
24 and a State law which is inconsistent with that executive  
25 action, this Court will invalidate the State law, and that

1 certainly isn't just in the area of taxation, although  
2 most of those cases have been tax cases. Certainly, not  
3 entirely.

4 For example, in the Zschernig v. Miller case,  
5 this Court invalidated Oregon's inheritance scheme to the  
6 extent that it prohibited East German nationals from  
7 inheriting --

8 QUESTION: Mr. Kleier, if Congress were to  
9 disapprove in the future State taxation of foreign  
10 international corporations such as the petitioner in the  
11 prior case, but not for domestic multinationals such as  
12 your client, would you be back here arguing a  
13 constitutional violation under equal protection?

14 MR. KLEIER: Certainly not under -- under both  
15 equal protection and the Commerce Clause, and indeed, that  
16 issue has been raised in this very case. There are two  
17 elements --

18 QUESTION: Excuse me, what is your answer?

19 MR. KLEIER: Yes. The answer is, I guess we  
20 would be back by saying that --

21 QUESTION: You don't think Congress can do that?

22 MR. KLEIER: I'm sorry?

23 QUESTION: You don't think Congress can treat  
24 the two differently?

25 MR. KLEIER: I think that there would be an

1 issue as to whether Congress could treat the two  
2 differently.

3 The way -- what we believe controls is the  
4 Commerce Clause, and that in fact even under the Commerce  
5 Clause the two can't be treated differently, but in that  
6 case only if Congress doesn't override that result, that  
7 is correct, so we certainly have not raised the equal  
8 protection argument the same way as the Commerce Clause  
9 argument.

10 QUESTION: And you don't think that the mere  
11 fact that the domestic company is here which normally  
12 gives primary tax authority to the country in which the  
13 parent is formed would justify some difference in  
14 treatment --

15 MR. KLEIER: Certainly not --

16 QUESTION: -- even legislatively.

17 MR. KLEIER: Not simply because it is a U.S.  
18 company that is before the Court. To the extent this  
19 Court has spoken at all on the subject, it has indicated  
20 that protected forms of commerce, there should be no  
21 discrimination under the Commerce Clause between different  
22 protected forms of commerce, although the only time the  
23 Court has expressly taken up the issue, it involved two  
24 different forms of interstate commerce in the Boston Stock  
25 Exchange case.

1           With respect to this case, to treat a U.S.-  
2   based company differently simply on the basis that it is a  
3   U.S. entity, even though it is engaged in foreign commerce  
4   and is going to compete with foreign businesses in the  
5   exact same markets, would undercut the purpose of the  
6   Commerce Clause to actually see that U.S.-based businesses  
7   play on a level playing field, and as a result, the  
8   purpose of the Commerce Clause would warrant no  
9   discrimination.

10           QUESTION: Well, don't you think the Quill  
11   opinion has some bearing on the situation?

12           MR. KLEIER: In what respect, I'm sorry?

13           QUESTION: Stare decisis. The Court has dealt  
14   with this very statute in California.

15           MR. KLEIER: Certainly, in terms of -- that's  
16   exactly right, and in the Quill opinion, however, there  
17   was no demonstration of a sufficiently different and  
18   changed state of affairs.

19           Here, the reaction to the Container case, all  
20   the way up through the Solicitor General's submission in  
21   this case, demonstrate that indeed what was missing, the  
22   evidence that was missing both of a purpose of U.S.  
23   foreign policy to see that U.S. businesses are treated on  
24   an equal playing field, and then additionally, of a clear  
25   Federal directive, neither of those existed in Container,

1 and in fact, with respect to stare decisis, we are asking  
2 that the doctrine of Container be applied, but we are  
3 asking that it be applied to the facts that are before the  
4 Court here.

5 We certainly take the position that a Federal  
6 policy which is motivated by the Government's desire to  
7 ensure competitive equality between U.S.-based and  
8 foreign-based groups is at the very heart of the Federal  
9 interests that are protected by the Commerce Clause.

10 A Federal directive which furthers competitive  
11 balance has to be part of the Government's one voice in  
12 international trade. As Mr. Hamilton implied in the  
13 Federalist Papers, foreign Governments simply will not  
14 take seriously efforts by the President to eliminate  
15 unequal treatment of U.S.-based businesses in foreign  
16 markets, as, for example, in the recent trade negotiations  
17 with Japan, if those foreign Governments see that the  
18 President is powerless to prevent the United States' own  
19 States from putting U.S.-based businesses at a  
20 disadvantage in foreign commerce.

21 QUESTION: I thought Mr. Hamilton was arguing  
22 that in support of giving Congress the power to regulate  
23 foreign commerce, I take it.

24 MR. KLEIER: Well, he certainly was explaining  
25 the need for Federal regulation of commerce, and



1 ultimately that power was given to Congress, but what he  
2 was explaining was the need to keep the States out, and it  
3 is that need to keep the States out where this Court has  
4 sometimes looked not only to congressional statutes, but  
5 to sometimes less formal directives in the area of foreign  
6 policy and foreign commerce which are not evidenced in any  
7 statute or in any treaty.

8 With respect to the Solicitor General's  
9 suggestion that it is not present policy which controls,  
10 and instead it is only some historical policy, the impact  
11 of a tax on foreign commerce is certainly not felt at the  
12 time a tax is accrued. It is, indeed, when a tax is  
13 collected and levied that the impact in international  
14 trade is felt.

15 In Colgate's case, the tax is not collected or  
16 anywhere close to collected in 1970 to 1973, the year that  
17 the tax accrues. California must first determine under  
18 State law administratively whether it wishes to apply that  
19 method to Colgate, and indeed, the tax is ultimately paid  
20 in 1982, and the final administrative action that  
21 California takes is its denial of Colgate's claim for  
22 refund in 1984.

23 That is the action that causes the interference  
24 with international trade, and that is the action which  
25 Colgate is here contesting today. As a result, it is

1 certainly not some historical inquiry that the Court  
2 should be undertaking, and in addition, there certainly is  
3 no precedent in this Court's decision for such an  
4 approach.

5 In *Itel*, *Container*, and *Japan Line*, in none of  
6 those is there some historical inquiry limited to  
7 particular years, and indeed, for the President, in  
8 conducting foreign affairs, to say I'm sorry, but I can't  
9 do anything about what happened last year -- I can't do  
10 anything to fix it today -- would simply gut the notion of  
11 executive -- any executive authority in the area of  
12 foreign policy and foreign commerce, and if there are no  
13 further questions, I would like to reserve the rest of my  
14 time for Ms. Garvey's rebuttal.

15 QUESTION: Very well, Mr. Kleier.

16 General Days, we'll hear from you.

17 ORAL ARGUMENT OF DREW S. DAYS, III

18 ON BEHALF OF THE UNITED STATES, AS AMICUS CURIAE,

19 SUPPORTING THE RESPONDENT

20 GENERAL DAYS: Thank you, Mr. Chief Justice, and  
21 may it please the Court:

22 In the view of the United States, petitioners  
23 have not sustained their burden of showing that the taxes  
24 at issue in this case were unconstitutional, whether their  
25 claims are viewed from the perspective of California law

1 as it exists today, or from the perspective of a legal  
2 situation that existed during the tax years at issue.

3 QUESTION: General Days, do you take the  
4 position that the California tax is perfectly valid today  
5 as applied to Barclays?

6 GENERAL DAYS: Yes, we do. Our position is that  
7 insofar as the issue presented in this case is the ability  
8 of the Federal Government to achieve uniformity in foreign  
9 affairs or speak with one voice, that what California has  
10 done as of September 10, 1993, to change its law and  
11 provide corporations like Barclays with an option, an  
12 election to adopt water's edge --

13 QUESTION: How about September 9th?

14 GENERAL DAYS: September 9th?

15 QUESTION: Before they adopted it.

16 GENERAL DAYS: Before they adopted it, we have  
17 not taken a position in this case as to whether it would  
18 satisfy the standards that we've set out.

19 QUESTION: Well, I'm asking you what your  
20 position is as of September 9th and before they adopted  
21 this change.

22 GENERAL DAYS: I would say --

23 QUESTION: But not going back to the tax year in  
24 question.

25 GENERAL DAYS: Yes. I would say, Your Honor,

1 that the same analysis that we've utilized with respect to  
2 the tax years at issue in our brief is the one that should  
3 be applied here.

4 What we have on September 9th, 1993, is a  
5 situation where California has changed its law in 1986 to  
6 provide a water's edge election, and so it seems to us  
7 that for the Court to determine whether there was a  
8 violation between 1986 and September 9th, 1993, would  
9 depend upon whether during that period the United States  
10 felt that it could not speak with one voice, or that there  
11 was a need for Federal uniformity.

12 QUESTION: Well, if the 1970 California tax were  
13 still in operation, the tax that Barclays objects to, if  
14 it were still in operation, what then would be your  
15 position as to its validity?

16 GENERAL DAYS: Our position would be that during  
17 the period from 1980 through 1986, there were expressions  
18 of concern by the Federal Government -- that is, by the  
19 executive branch -- with respect to the California taxing  
20 scheme. Thereafter, there was a change in the policy and  
21 what we saw as our history indicates in our brief, a  
22 movement on the part of the executive branch to seek  
23 legislation, and then a pulling back in response to  
24 California's change in its law.

25 We have not gone through a thorough analysis of

1 that period, because as we've suggested to the Court, the  
2 issue presented by this case is whether American foreign  
3 policy during the tax year in question was in fact such  
4 that California's practice was unconstitutional under the  
5 Foreign Commerce Clause.

6 QUESTION: Well, would it be constitutional,  
7 consistent with our foreign policy interests, for  
8 California today to reinstate the worldwide reporting  
9 statute that it seeks to apply to Barclays?

10 GENERAL DAYS: I think, Justice Kennedy, that  
11 what would be necessary is an evaluation of the principles  
12 that have been set out by this Court in Japan Line and  
13 Container Corporation.

14 I think we have to start from the proposition  
15 that California has been using a method that this Court  
16 upheld in Container Corporation. It's not a situation  
17 where California is trying to tax income that is not  
18 justifiably taxed by the State of California. In fact,  
19 this Court has said that California's method is really a  
20 benchmark insofar as taxing schemes, apportionment schemes  
21 are concerned.

22 QUESTION: But I take it you cannot say with  
23 assurance that under my hypothetical case the statute  
24 would be consistent with our foreign policy interests.

25 GENERAL DAYS: That is correct. We are very



1 clear, looking at the record as to the tax year in  
2 question, and think that during that period what the  
3 record reflects is a preference on the part of the United  
4 States, on the part of the executive branch, but not a  
5 policy. To the extent that there's reliance on the  
6 U.S. --

7 QUESTION: So our analysis should just turn on  
8 when the executive branch has spoken, and with what  
9 clarity, and that's what turns the tide?

10 GENERAL DAYS: Not at all, Justice O'Connor.  
11 The suggestion that briefs filed by the executive branch,  
12 or, indeed, executive branch pronouncements, determine the  
13 constitutional issue before the Court, is not an argument  
14 that we're making.

15 What we see the situation presented as being is  
16 a case where we know that the Federal Government has  
17 foreign affairs concerns, we have a State taxing in a way  
18 that this Court has said is constitutional, and so the  
19 question is, what does the Court look to in the absence of  
20 an explicit statement by Congress through statute, or by  
21 way of a treaty?

22 We think that under those circumstances it's  
23 appropriate for the Court to look at what the executive  
24 branch has done, what was executive branch policy during  
25 that period.

1 QUESTION: Sort of a Teague rule for the  
2 Commerce Clause?

3 (Laughter.)

4 GENERAL DAYS: Well, not quite, Your Honor.  
5 It's really a question of taking that as evidence, and to  
6 the extent that there's been citation to briefs filed in  
7 this case and in other cases expressing the views of the  
8 United States, as we've argued in our brief, it's  
9 important for the Court to look at not the briefs as an  
10 indication of American foreign policy or executive branch  
11 policy, but to look at them only to the extent that they  
12 reflect foreign policy determinations that have been made  
13 elsewhere, and in this case we are suggesting that  
14 whatever briefs may have been filed subsequently, they did  
15 not focus on the tax years at issue.

16 If one focuses on those tax years, as I've  
17 indicated, we see a preference but not a policy, a  
18 willingness on the part of the executive branch to allow  
19 States, except in the context of the U.K.-U.S. tax  
20 convention originally, to tax foreign nationals using the  
21 worldwide combined reporting method, and therefore we  
22 think that that is the correct representation.

23 But to return to my other point -- it's a point  
24 raised, I think, by Justice Souter's question -- what does  
25 the Court do under these circumstances? It seems to us,

1     however the Court resolves this issue, and with regard to  
2     whatever years, that this is really a third party claim on  
3     the part of Barclays.

4             What we ultimately are boiling this case down to  
5     is whether what California was doing prevented the Federal  
6     Government from speaking with one voice or achieving  
7     uniformity. We think that with the change made by  
8     California in September of last year, whatever retaliatory  
9     concerns that might have been raised for the entire  
10    Federal Government, certainly for the executive branch,  
11    have been removed, and therefore this is not a situation  
12    where we have a discriminatory tax.

13            Justice Stevens, you're exactly correct on the  
14    whole question of what's being taxed.

15            QUESTION: What about Vermont's tax that we  
16    reviewed in the Mobil case? What about all the other  
17    States? Does the fact that California changes its policy  
18    govern the entire Nation?

19            GENERAL DAYS: It is something that the Court  
20    has to take into consideration in determining objective  
21    considerations, whether what California or Vermont is  
22    doing violates the Foreign Commerce Clause, but failing a  
23    clear answer with respect to those objective inquiries, it  
24    is our position that one place to look is to the executive  
25    branch, and what we are saying not as a matter of history,

1 but speaking about the contemporaneous relationship of the  
2 United States Government with our trading partners that  
3 what California has done has removed whatever tension  
4 might have been presented at an earlier point by what  
5 California was doing.

6 This is also not a situation where there is  
7 anything to be served by paying California's taxes back to  
8 Barclays in the form of a refund. Backward-looking relief  
9 is infeasible under these circumstances.

10 To the extent that what California has done to  
11 impair the Federal Government's relations in the foreign  
12 affairs area, that has already been accomplished.  
13 Requiring California to refund money under those  
14 circumstances --

15 QUESTION: You in effect --

16 GENERAL DAYS: -- it seems to us would be  
17 inappropriate.

18 QUESTION: I'm sorry. You in effect are arguing  
19 that we should look at this the same way Congress would  
20 look at it, aren't you? Because I think you're saying  
21 that because the retaliatory effect is less with respect  
22 to an event subsequent to the tax years in question, that  
23 simply should color our judgment with respect to the tax  
24 years in question. Whatever that is, I don't suppose  
25 that's a statement of legal principle, is it?

1           GENERAL DAYS: Certainly, this Court has never  
2 explicitly held -- may I complete the answer? --  
3 explicitly held this, but we think that looking at this  
4 Court's decisions with respect to refunds of taxes, this  
5 Court has held that refunds were required when it was a  
6 matter of discrimination, where the tax went beyond merely  
7 what was legitimate within the taxing jurisdiction, or  
8 where the parties taxed were immune from taxation.

9           We think that this particular situation is  
10 unique, and therefore are suggesting that the Court adopt  
11 a unique remedy.

12           QUESTION: Thank you, General Days.

13           GENERAL DAYS: Thank you very much.

14           QUESTION: Mr. Laddish, we'll hear from you.

15           ORAL ARGUMENT OF TIMOTHY G. LADDISH

16           ON BEHALF OF THE RESPONDENT

17           MR. LADDISH: Thank you. Mr. Chief Justice, and  
18 may it please the Court:

19           It's extremely helpful for the Solicitor General  
20 to point out a fatal flaw in the taxpayers' approach, but  
21 I'm afraid we must point out that both the taxpayers and  
22 the executive branch have lost sight of two of the bright  
23 stars of Commerce Clause navigation. First, that the  
24 Constitution gives the power to regulate commerce to  
25 Congress, not to executive branch letters or policy



1 statements or anything of the like.

2 And second, that there must be a clear line of  
3 demarcation maintained between a dormant Commerce Clause  
4 analysis and a nondormant Commerce Clause analysis, and  
5 confusion results from the taxpayers' brief in this area.  
6 Well, what is dormant? Well, just a grizzly bear is  
7 dormant when it's hibernating, Congress is dormant as to a  
8 Commerce Clause issue when it is not making decisions on  
9 that issue informing United States law.

10 What is not dormant? Well, if the bear's out of  
11 the den, down at the stream choosing which fish to swat up  
12 on the shore and which fish to let go by, that bear is not  
13 dormant as to any of those fish. Similarly, if Congress,  
14 informing the commerce law of the United States, is  
15 choosing which tax practice to prohibit and which tax  
16 practice to let go by, then Congress is not dormant as to  
17 any of those tax issues that are under congressional  
18 scrutiny.

19 QUESTION: Well, under your theory, I guess, or  
20 maybe it's the theory adopted by the court below that  
21 you're supporting, if Congress has a bill before it to  
22 deal with the issue of State taxation and for whatever  
23 reason doesn't pass it, then that's congressional action.

24 MR. LADDISH: No --

25 QUESTION: That's it. There we are.

1 MR. LADDISH: No, Justice O'Connor, we would not  
2 take that position. That is not the position this Court  
3 has ever taken and we would not take that position. What  
4 we do -- what we do rely upon is this Court's Wardair  
5 decision. And I should label this. We're talking  
6 nondormant Commerce Clause here, where the one voice has  
7 spoken.

8 The Wardair Court in the Wardair decision makes  
9 it clear that permission, congressional permission, the  
10 one voice can speak in terms of congressional acquiescence  
11 that is implied in congressional actions. If, indeed,  
12 such implied permission exists, then the one voice has  
13 spoken through the congressional actions and no dormant  
14 Commerce Clause analysis is required or necessary. That  
15 is the holding in the Wardair case and that clearly falls  
16 on the nondormant side.

17 Now, here it's claimed that the California  
18 Supreme Court held something different. Well, actually,  
19 if you look at page A-27 of the appendix to the petition,  
20 where the California Supreme Court holds that the Federal  
21 Government has affirmatively acted rather than remain  
22 silent and has acquiesced in the taxes in this case,  
23 that's --

24 QUESTION: May I ask you a sort of basic  
25 question --

1 MR. LADDISH: Certainly.

2 QUESTION: -- Mr. Laddish. Supposing we didn't  
3 have all this history. None of this had happened,  
4 Congress had never considered, nobody had talked about it,  
5 a purely dormant Commerce Clause issue -- you argue it's a  
6 nondormant. If it were a dormant Commerce Clause issue  
7 100 percent pure and simple, would the tax be  
8 constitutional or unconstitutional?

9 MR. LADDISH: The tax would be constitutional.  
10 And would you like me to go into that aspect at this  
11 point?

12 QUESTION: I would think that that's part of  
13 your case.

14 MR. LADDISH: Certainly.

15 QUESTION: You don't argue that very much.

16 MR. LADDISH: Well, I plan to, Your Honor. If I  
17 might, I could get -- I'll be getting back there.

18 With the Wardair decision -- which, by the way,  
19 explicitly did not rely upon the Federal Aviation Act.  
20 There's a statement in the Court's decision saying it's  
21 not doing that -- the U.S.-U.K. treaty in this case  
22 provides a perfect opportunity for this Court to apply the  
23 Wardair analysis.

24 In fact, it's a better opportunity than Wardair  
25 itself, because in the U.S.-U.K. treaty the Court need not

1 assume that the State tax issue was before Congress when  
2 Congress made the action. In the U.S.-U.K. treaty, the  
3 treaty came to the Senate with a direct ban on the States'  
4 use of worldwide combined reporting contained in the  
5 treaty. As long as that ban remained in the treaty, the  
6 treaty could not obtain the constitutionally required  
7 two-thirds vote for Senate approval.

8 With that ban on the States' use of worldwide  
9 combined reporting in the treaty, the treaty died, and it  
10 could only be resurrected when Congress, the Senate did  
11 something, as one Justice pointed out. They did something  
12 by putting in a reservation to that treaty which removed  
13 the ban as to the States' use of worldwide combined  
14 reporting, kept it as to the national government.

15 The treaty then went back for renegotiation with  
16 the United Kingdom, and with some concessions that the  
17 United States had to give in order to get U.K. approval,  
18 the treaty then came back to the Senate, was approved, and  
19 was ratified with no ban as to the States' use of  
20 worldwide combined reporting, but a ban as to the Federal  
21 Government.

22 It's admitted that there could be no clearer  
23 situation for the Wardair analysis, to find an  
24 unmistakable implication in the law that the States had  
25 been permitted to use worldwide combined reporting. In







1 terms of the grizzly bear, the Congress had chosen to swat  
2 the national fish and let the State fish go by, and after  
3 considerable scrutiny.

4 QUESTION: You're relying on what's, in effect,  
5 a negative implication from action which Congress took.

6 MR. LADDISH: Yes.

7 QUESTION: You say that's the same thing as  
8 Wardair.

9 MR. LADDISH: Yes, in those terms, Mr. Chief  
10 Justice; that's what they used.

11 The U.S.-U.K. Treaty --

12 QUESTION: What negative implication is there  
13 from the action that Congress -- what action did Congress  
14 take in the normal sense of congressional action?

15 MR. LADDISH: In the same sense that in Wardair  
16 they found an implication -- I should say you found an  
17 implication -- in that the national government of a  
18 Federal system was the sole member of that system that  
19 was -- that had a limitation put upon it. And from that,  
20 the Court in Wardair drew an implication that the States  
21 within that Federal system would not have the same  
22 implication, and --

23 QUESTION: But there were allied provisions that  
24 did contain a limitation, and it's just a straightforward  
25 application of an old maxim of interpretation, inclusio

1 unius. But, you know --

2 MR. LADDISH: Well --

3 QUESTION: -- The explicit inclusion of one  
4 thing implies the exclusion of another. What is included  
5 here that implies the exclusion of the other?

6 MR. LADDISH: Well, I mean, it's the same  
7 principle as in Wardair, but also it's the culmination of  
8 decades of congressional acquiescence in the other  
9 treaties.

10 QUESTION: Well, but that's quite different.

11 MR. LADDISH: We also have --

12 QUESTION: I mean just mere congressional  
13 inaction is quite different from a situation in which the  
14 maxim inclusio unius is applicable.

15 MR. LADDISH: I don't -- I'm afraid I don't  
16 understand any distinction between what the Court did in  
17 Wardair and what the U.S.-U.K. treaty was. They have the  
18 same sort of application of the limitation -- I'm just  
19 talking right now from the terms of the treaty, without  
20 looking at all the history. It's clear from the history,  
21 as the Solicitor General has pointed out, that going into  
22 the treaty and through all the negotiations and finally in  
23 the final renegotiations and the signing of the treaty --

24 QUESTION: Never mind the history; give me the  
25 text.

1 MR. LADDISH: Oh, the text.

2 QUESTION: Yes.

3 MR. LADDISH: Yes. The text is -- as it came  
4 out and was approved by the Senate, the text was "this  
5 limitation applies to the national government," and  
6 there's no mention of the States in that particular text.  
7 The States are mentioned in the treaty, that States are  
8 subjected to other limitations. Just as in Wardair, in  
9 separate treaties or separate agreements, the States were  
10 subjected to certain limitations and not others. Here we  
11 have one document with a synergistic combination of both  
12 of the types of implications from Wardair.

13 Adding to that, you have the implication of  
14 through the history of these bilateral treaties where the  
15 international model treaty of the OECD would restrict the  
16 States, as well as the national government, to the  
17 arms-length approach, thus barring them from using the  
18 unitary business approach, particularly as to branches of  
19 the corporations.

20 In all the treaties, in dozens and dozens -- in  
21 every United States bilateral income tax treaty through  
22 the years, the Federal Government has been subjected to an  
23 arms-length limitation and the States have not been  
24 subjected to that limitation. Certainly, the issue was on  
25 the table as to these treaties because there are these

1 model foreign treaties that would have subjected the  
2 States.

3 And, in fact, in a considerable number of these  
4 treaties which are set forth on page 17 of the Alaska  
5 brief in support of our position, there are a significant  
6 number of these treaties where the political subdivision  
7 of the other States of the other Nation were subjected to  
8 this arms-length restriction, and still the States of the  
9 United States were not.

10 So I submit that the indications, certainly in  
11 the Wardair treaty with the history, but forget the  
12 history, look to the language of the U.S.-U.K. treaty and  
13 to the other dozens and dozens of United States treaties.  
14 The common feature in all of those -- and if this is the  
15 international standard, I'm perfectly happy to live with  
16 it -- is that the national governments are restricted to  
17 the use of the arms-length approach. The State  
18 governments are not, and thus can use the unitary business  
19 approach with its formulary apportionment of income, one  
20 form of which is worldwide combined reporting.

21 So under Wardair, and under the Itel Containers  
22 case from 1993, if the standard is put in Itel, the most  
23 rational inference to be drawn from the body of law, from  
24 the treaties themselves, Federal law, is that the States  
25 are impliedly permitted to use worldwide combined

1 reporting.

2 QUESTION: Does the record tell us at all what  
3 the difference in money would be if California were  
4 collecting based on the arms-length method as opposed to  
5 the worldwide combined --

6 MR. LADDISH: What the record shows is that --  
7 as to the differences in the amounts between the returns  
8 that were filed and the assessments as to tax amounts, for  
9 Barclays Bank International it was \$1,678; for Barclays  
10 Bank of California, for example, it was \$152,470. That  
11 was approximately 12 percent and 28 percent, respectively,  
12 difference between the systems.

13 But I would like to point out --

14 QUESTION: Does the system that California uses  
15 impact particularly because California has high property  
16 values or perhaps high wages or something, and these are  
17 part of the formula --

18 MR. LADDISH: Well, I should point out --  
19 there's an assumption -- and I was going to wait until I  
20 got to my dormant Commerce Clause analysis, but I think  
21 there's an assumption we have to dispel here that somehow  
22 we collect excess taxes and we cost the taxpayers the  
23 inordinate amount of money to comply with our wild scheme  
24 of taxation.

25 First, I'd point out that this Court, in



1 Container, which is consistent with this Court's doctrine  
2 through 70 years of Court procedure, has held that this is  
3 a proper and fair method of taxation, that it is a method  
4 of taxation that fairly apportions income to the taxing  
5 jurisdiction with a reasonable sense of how income is  
6 generated, and that -- and this is the word from  
7 Container -- it avoids the basic theoretical weaknesses of  
8 arms-length separate accounting, such as giving the  
9 taxpayer the chance for manipulations through tax havens  
10 and this sort of thing.

11 Through the arms-length method, the Federal  
12 Government -- and this is on much congressional discussion  
13 and everything else -- the Federal Government is having a  
14 terrible time trying to use the arms-length method, trying  
15 to catch up with taxpayers and enforce the Federal tax.  
16 The States' approach of worldwide combined reporting, all  
17 the taxpayer needs to provide, basically, is the  
18 California and worldwide respectively property, payroll,  
19 and sales, and the worldwide net income.

20 Any business is going to keep track of those  
21 things, no matter how many countries they're in. That's  
22 the sort of thing they keep track of for their own  
23 taxpayers, for any filings they might have to make with  
24 the United States SEC if they're going to be selling any  
25 shares of stock in the United States. These -- this is

1 information that they will have.

2 And as the court of appeal below has held in  
3 Barclays, the California system provides for a  
4 user-friendly system of reasonable approximations where  
5 the Franchise Tax Board is to look at the financial  
6 records of the corporation and work from there, if at all  
7 possible, open to any time that the taxpayer wants to come  
8 in with its actual refiguring under the exact technical  
9 determinations of the system, if they don't want to use  
10 the reasonable approximations.

11 QUESTION: But, I had thought -- you indicate  
12 that they have these figures, every company has them.  
13 Wasn't there a finding that it would cost something in the  
14 range of \$5 million --

15 MR. LADDISH: \$2 million and \$5 million --

16 QUESTION: To establish this system, and then  
17 substantial sums in order to maintain it.

18 MR. LADDISH: They -- that was a --

19 QUESTION: Are you saying that it's not  
20 burdensome because there's this approximation option?

21 MR. LADDISH: Exactly, Your Honor, and that's  
22 what the California Court of Appeal has held is a  
23 reasonable system, and that --

24 QUESTION: But if the approximation option were  
25 not available, this would be a substantial burden on the

1 taxpayer from the standpoint of accounting costs, would it  
2 not?

3 MR. LADDISH: As the testimony indicates, it  
4 would be a substantial burden whether it was foreign  
5 parented or domestic parented, yes, Your Honor.

6 QUESTION: Well, but that doesn't quite square  
7 with your argument that everybody has these figures and  
8 it's easy to give the figures.

9 MR. LADDISH: Well, it's that if they were going  
10 to do -- everybody has those figures in their financial  
11 accounting records which, as the court of appeal has held,  
12 the board of franchise -- the Franchise Tax Board has to  
13 consider those in applying the reasonable approximations  
14 approach. If the taxpayer says it's going to cost us too  
15 much to go set up -- and this is what the \$2 million, \$5  
16 million things -- assessments were -- set up separate  
17 books in every county or every nation, every subdiv --  
18 subsidiary is going to have a separate set of books for  
19 California taxes.

20 The Franchise Tax Board has never required that.  
21 We've looked at our requirements and we say, yes, that  
22 would be a substantial burden upon you, so you may use  
23 reasonable accounting. And in this particular case there  
24 is absolutely no evidence on the record that Barclays Bank  
25 was deprived of any benefit or of any injury at all

1 through the California system. They claim risks, but as  
2 this Court in Complete Auto Transit indicates, just a  
3 claiming of a risk of discrimination is not enough; you  
4 have to show there's some injury, and they have not done  
5 that.

6 I would like to mention the taxpayers and the  
7 executive branch approach to the dormant Commerce Clause,  
8 where they would give determinative weight, under varying  
9 circumstances, depending on which person you're listening  
10 to, to the bind -- to Federal pronouncements under -- as a  
11 binding Federal one voice Commerce Clause policy that  
12 could somehow preempt the States. But this would -- this  
13 is not truly a dormant Commerce Clause analysis, because  
14 in a dormant context you cannot have such a binding  
15 Federal policy.

16 It's -- a very similar argument was rejected by  
17 this Court in the Wardair case where the executive branch,  
18 the Solicitor General argued that a resolution of ICAO,  
19 which is an international body, expressed the  
20 international policy which the executive branch joined in,  
21 that should be determinative in that case. And this Court  
22 looked at that resolution and said, well, this is a --  
23 this is a common aspiration that's being voiced here of  
24 the body, but this Court rejected any policy significance  
25 for this resolution because it had no force of law.

1 Executive branch pronouncement must have the force of law  
2 before it can possibly preempt the States' power to tax,  
3 which this Court most recently in Oregon v. ACF held that  
4 this -- the power to tax is central to State sovereignty.

5  
6 The Constitution provides a very carefully  
7 crafted system of Federalism with the States having  
8 certain protections within that Federal system. By giving  
9 the power to control or to regulate commerce to Congress  
10 and by setting forth procedural rules like the two-thirds  
11 vote required for Senate approval of any treaty, the  
12 Constitution has forged a balance between the national  
13 need for a capability of imposing a uniform commerce  
14 policy on the States and the need under Federalism for the  
15 States to have a voice, through their elected  
16 representatives, in the formation of any such policy.

17 In contrast --

18 QUESTION: What do you say, Mr. Laddish, to the  
19 difficulty of Congress' enacting legislation in this area?

20 MR. LADDISH: Well, the Constitution gives that  
21 job to Congress, Justice Scalia, and I think Congress has  
22 certainly -- I'll -- let me shift now to dormant Commerce  
23 Clause analysis, because I think we've just -- we have to  
24 get there.

25 The Congress is given the power to regulate



1 foreign commerce, and the -- Container has established  
2 that in a dormant, truly dormant one voice situation, the  
3 question is is uniformity of the State tax practice with  
4 the Federal tax practice essential. And we submit that  
5 this question as to whether the basic Commerce Clause  
6 interests require uniformity of the State and Federal tax  
7 practices is a question -- one this Court has testing, and  
8 should look at under current circumstances.

9 This is because we view this Court in a dormant  
10 one voice situation where the one voice has not spoken, as  
11 a sort of one voice police that can do what Congress might  
12 do if Congress had a full chance to do it.

13 QUESTION: But may I interrupt you --

14 MR. LADDISH: Certainly.

15 QUESTION: You say that Congress has not spoken.  
16 If you assume there can only be one voice and only one  
17 policy with this kind of tax, Federal policy is quite  
18 different from California's policy.

19 MR. LADDISH: I --

20 QUESTION: Isn't that, by hypothesis, a  
21 demonstration that there are two voices out there?

22 MR. LADDISH: I --

23 QUESTION: One says to use one kind of  
24 accounting, the other says use the other.

25 MR. LADDISH: I -- it depends on what you say

1 the one voice is. We say that in Commerce Clause area,  
2 Congress is the branch that has the one voice. There can  
3 be no binding policy by any other -- any other branch of  
4 the policy --

5 QUESTION: Are you suggesting that any State tax  
6 on foreign commerce or had a severe impact on foreign  
7 commerce would be valid as long as Congress has not  
8 spoken?

9 MR. LADDISH: No, Your Honor, but I think if the  
10 Court looks to the facts --

11 QUESTION: Why isn't there a violation of the  
12 one voice policy if Congress has spoken in a limited area  
13 and says when we're talking about Federal taxes, this is  
14 our voice, none of this kind of stuff.

15 MR. LADDISH: That's our basic argument.

16 QUESTION: And the State has a different policy,  
17 why isn't that two voices?

18 MR. LADDISH: Well, if Congress has spoken and  
19 said --

20 QUESTION: But, they have. They've said we --  
21 the Federal Government will not impose this kind of tax.

22 MR. LADDISH: Oh, I'm sorry. And that -- well,  
23 I will have to rely upon this Court's ruling in Container  
24 that that, by itself, is not Congress voicing the one  
25 voice of the Commerce Clause. The Court in Container

1 specifically disclaimed any significance of that in its  
2 determination of the one voice issue.

3 Congress had to choose some method of taxation  
4 for Federal purposes, but that does mean that Congress --

5 QUESTION: Well, they did more than that; they  
6 disabled themselves from using another.

7 MR. LADDISH: Yes, they did, just as -- as in  
8 the treaties, they disabled themselves from using the  
9 unitary business approach, but enabled the States to do  
10 so.

11 QUESTION: They didn't enable them. They just  
12 left those alone.

13 MR. LADDISH: But when Congress acts in a --  
14 well, that -- I'm giving our argument and you may be  
15 giving your views.

16 QUESTION: The thing -- I'm puzzled. It seems  
17 to me you keep vacillating between dormant and nondormant  
18 and I've been trying to get the picture in my mind of a  
19 100 percent pure dormant Commerce Clause analysis,  
20 where --

21 MR. LADDISH: Well, that's what I -- let's  
22 assume --

23 QUESTION: And it seems to me that --

24 MR. LADDISH: I mean, to do that, we must  
25 assume, arguendo, that Congress has not spoken.

1 QUESTION: Right.

2 MR. LADDISH: To permit or prevent.

3 QUESTION: This particular issue.

4 MR. LADDISH: This particular issue, that's  
5 right.

6 QUESTION: But they have spoken to the  
7 international world generally that one aspect of American  
8 policy is the Federal Government will not impose this kind  
9 of tax.

10 MR. LADDISH: Um --

11 QUESTION: But you say that doesn't count as a  
12 voice.

13 MR. LADDISH: Actually, what Congress has said  
14 in the statutes -- the statutes would permit Congress to  
15 use a formulary system very, very similar to what  
16 California's doing. The tax -- the tax treaties with the  
17 foreign governments have limited the Federal Nation, but  
18 when they've done that they've made clear -- they've been  
19 very careful to leave the State out of it.

20 QUESTION: Well, that's --

21 MR. LADDISH: So if you look at the Federal tax  
22 statute, it is very broad and permits many types of  
23 approaches. But in this situation where we're assuming  
24 now that Congress hasn't acted to prevent or permit, you  
25 have the long legislative history before Congress that the

1 issue has been presented to Congress many many times in a  
2 highly visible fashion, sometimes by the administration,  
3 to ban or prevent or restrict the States' use of worldwide  
4 combined reporting.

5 It's come with much expressions of -- the  
6 foreign complaints that are being voiced to the Court  
7 today have been voiced and directed at Congress and quoted  
8 by Congress.

9 QUESTION: Let me try the one voice concern  
10 again. I want to be sure I understand your position.  
11 It's not only one voice with California and the United  
12 States Government. There are 50 States out there.

13 MR. LADDISH: That's correct.

14 QUESTION: You would not contend, would you,  
15 that all 50 States must apply this unitary business  
16 approach?

17 MR. LADDISH: No. And in a dormant situation,  
18 all we're looking at is whether -- whether --

19 QUESTION: Well, if half the States can use --

20 MR. LADDISH: -- Uniformity is essential.

21 QUESTION: If half the States can use the other  
22 kind of accounting and California -- how can that be one  
23 voice?

24 MR. LADDISH: What -- the point I'm trying to  
25 get to is that if Congress has indicated that not



1 acquiescence, not a permission that would completely give  
2 the States all rights under the Commerce Clause to do, you  
3 know, worldwide combined reporting, even if it might  
4 violate discrimination or anything else -- I'm not talking  
5 about that. If Congress has indicated that through it's  
6 inaction -- here we are talking about inaction.

7 QUESTION: You're back -- you're back to  
8 nondormant. It seems to me --

9 MR. LADDISH: No, no, no, no. I'm talking about  
10 dormant. They -- when they have indicated inact --  
11 through their inaction that the uniformity is not  
12 essential, it would usurp Congress' role as the regulator  
13 of commerce under the Constitution for this Court to step  
14 in and impose its own notions of what might be uniform or  
15 might be required for uniformity in a case where Congress  
16 has shown through the decades and all of this, you know,  
17 congressional activity, that uniformity is not essential.

18 QUESTION: Well, I'm trying to hypothesize a  
19 case and I can't seem to get you to address it.

20 MR. LADDISH: I'm sorry.

21 QUESTION: In which Congress had been totally  
22 silent. Nobody had ever spoken to Congress and the  
23 executive never said anything about this.

24 MR. LADDISH: Got it.

25 QUESTION: But the English company comes in and

1 says we're entitled to have a rule of law that is the  
2 same, under the one voice principle, throughout the United  
3 States.

4 MR. LADDISH: Yes, all right..

5 QUESTION: Is your argument that the one voice  
6 principle does not apply at all, or when 50 States use 50  
7 different programs that's still one voice?

8 MR. LADDISH: I -- what I say is that the Court  
9 needs to look at what the situation is. If that were the  
10 situation, the Court needs to apply the standards of one  
11 voice as this Court has developed them, as --

12 QUESTION: And would you lose that or would you  
13 win?

14 MR. LADDISH: No, we would win, Your Honor.

15 QUESTION: And do you win because the one voice  
16 rule doesn't apply or because there's only --

17 MR. LADDISH: Because --

18 QUESTION: -- One voice even though 50 States  
19 all act differently?

20 MR. LADDISH: What -- we would win because it  
21 has not been established by the taxpayers that uniformity  
22 is essential, and that there are --

23 QUESTION: Well, then you're saying they don't  
24 need one voice.

25 MR. LADDISH: And that the use of worldwide

1 combined reporting, they have not shown that it implicates  
2 foreign affairs in the manner in which the Container case  
3 looked at such a situation. What --

4 QUESTION: How will you ever -- how will you  
5 ever be defeated on a one voice theory, then, when  
6 Congress has not acted?

7 MR. LADDISH: Well, in our situation, we --

8 QUESTION: Because if it hasn't acted you're  
9 going to say the one voice is that each State can do what  
10 it will.

11 MR. LADDISH: No, no, I have not -- I have not  
12 meant to say that. If I have, I would retract it. The  
13 Court has to apply the standards that it did in Container,  
14 look to the foreign complaints that are being made,  
15 determine whether it's truly implicating foreign affairs  
16 or not.

17 If the Court here looks at the complaints that  
18 are made in this case by the foreign governments, what the  
19 Court will hear is a complete rehash of the arguments  
20 which this Court flatly rejected in Container. I mean,  
21 the foreign governments simply will not agree with this  
22 Court, or let on that they agree that this Court has held  
23 that worldwide combined reporting is proper and fair, and  
24 that it apportions income in a fair manner. As in Allied  
25 Signal this Court recognized that it does a better job of

1     apportioning values between parts of a unitary business  
2     than arms-length separate accounting does.

3             What you're hearing from the foreign governments  
4     is just the same complaints you heard in Container. And  
5     it's -- I submit that this Court has given the foreign  
6     governments a chance to come up with something new and  
7     they have not. So -- but that, in another context,  
8     perhaps foreign governments could provide, and the  
9     taxpayers could argue, that there is a true implication of  
10    foreign affairs.

11            Here if the foreign governments were really  
12    arguing what their real interests are, what they would be  
13    telling this Court is we want California to be bound to  
14    the same arms-length approach that the States are -- or  
15    that the Federal Government is, because the Federal  
16    Government cannot possibly administer that tax and our  
17    taxpayers can find ways of manipulating their books to get  
18    around it. We would be hearing we like to provide tax  
19    havens to our taxpayers.

20            And so if the California method is taken away --  
21    the ability to impose worldwide combined reporting is  
22    taken away from the States, we won't have to worry about  
23    that anymore and the tax havens can continue to be just as  
24    effective as they are with the Federal Government. No  
25    matter how hard the Federal Government tries to enforce

1 arms-length separate accounting, what it is doing is  
2 gradually getting as close as possible to a global  
3 formulary apportionment of income, as can be done under  
4 the treaties that restrict it to arms length.

5 So the Federal -- the foreign governments'  
6 complaints really are just a rehash of what this Court has  
7 already rejected in Container. And the United Kingdom, of  
8 course, has put a retaliatory statute on its books, and it  
9 will brandish that statute for dramatic effect whenever it  
10 feels that it's appropriate, and yet it hasn't ever  
11 implemented that statute.

12 And, of course, the reason is clear. The  
13 Federal Government has testified before Congress that  
14 implementation of that statute by the United Kingdom would  
15 be a direct violation of the U.S.-U.K. treaty which the  
16 U.K. bargained for and signed onto knowing that it had  
17 been unsuccessful in its attempts to have the States  
18 barred from using worldwide combined reporting.

19 I'd like to point out that as to our arguments  
20 on the executive branch -- excuse me, as to -- back now to  
21 the nondormant side, the executive branch actions have  
22 confirmed that Congress has acquiesced in the States' use  
23 of worldwide combined reporting. No matter what their  
24 statements might be -- they might well be jawboning as the  
25 Solicitor General says -- they executive branch's actual



1 statements -- or, excuse me, actual actions show -- like  
2 when they drafted their own model income tax treaty, they  
3 made it very clear that the national government would be  
4 subjected to the arms-length restrictions, but the States  
5 would not.

6 When the foreign model treaties are drafted by  
7 the OECD, why the Federal Government -- the executive  
8 branch has entered formal reservations to those treaties.  
9 When after the U.S.-U.K. treaty, the other foreign  
10 governments wanted the executive branch to negotiate the  
11 same sort of ban on the States' use of worldwide combined  
12 reporting as it had in the U.S.-U.K. treaty, the executive  
13 branch pointed to the actions of the Senate and said, no,  
14 we will not do that; it would not be successful in the  
15 Congress.

16 The executive branch, when it has wanted to  
17 change the States' use of worldwide combined reporting,  
18 has not tried to issue its own Federal -- clear Federal  
19 directive prohibiting the States' use. It has, instead,  
20 gone to Congress and asked for Congress to change the rule  
21 as it applies now permitting the States.

22 The issue has been fought through in the  
23 U.S.-U.K. treaty and the issue has been on the table in  
24 dozens and dozens of other income tax treaties, bilateral  
25 treaties. The State of California, by using worldwide

1 combined reporting, is only doing what these treaties  
2 permit the States to do, and nothing that the executive  
3 branch or the foreign governments or the taxpayers can say  
4 or do can negate this congressional acquiescence in the  
5 State tax.

6 I might point out that the 1993 California  
7 legislation, as the Solicitor General pointed out, is the  
8 culmination of a campaign by the executive branch for the  
9 States to adopt a compromise solution, the water's edge  
10 approach, which contains both worldwide combined reporting  
11 elements and separate accounting elements. And since that  
12 tax law has been inserted in 1993, which amended a 1986  
13 statute, the United Kingdom has withdrawn its threats of  
14 retaliation for the moment and has recognized -- at least  
15 impliedly recognized that such retaliation would not be  
16 justifiable at this point.

17 So in the dormant Commerce Clause context --

18 QUESTION: Mr. Laddish, may I take it, then,  
19 that you're answering the question that General Days did  
20 not answer. That is, that you'd say you can go back  
21 tomorrow and do what you have been doing for years, and it  
22 would not be offensive to the Federal Constitution?

23 MR. LADDISH: That is correct. Politically,  
24 would that happen? Probably not. But what we're dealing  
25 with is a political question that should be submitted to

1 Congress, that has been submitted to Congress. Congress  
2 has acted to permit the States' use of worldwide combined  
3 reporting. Even if it has not -- if it's assumed that  
4 Congress has not, Congress has at least indicated that  
5 uniformity of the State tax practice, in a dormant  
6 Commerce Clause context with the Federal tax practice, is  
7 not essential, which should end this Court's -- any of  
8 this Court's considerations under a dormant Commerce  
9 Clause context.

10 I would -- thank you very much.

11 QUESTION: Thank you, Mr. Laddish.

12 Ms. Garvey you have 4 minutes remaining.

13 REBUTTAL ARGUMENT OF JOANNE M. GARVEY

14 ON BEHALF OF THE PETITIONER BARCLAYS BANK

15 MS. GARVEY: Thank you, Chief Justice.

16 United States has sought, from the very  
17 beginning, to resolve this problem of States' use of an  
18 inconsistent method in only one way; have the States'  
19 respect the international practice by receding to a tax  
20 base that is confined to the United States tax  
21 jurisdiction. And so the United States has appeared six  
22 times in this case, four times in support of Barclays,  
23 beginning in the California trial court, and now twice on  
24 the other side.

25 But even though the current administration now

1 supports California, its position, as explicated by the  
2 Solicitor General and in its briefs, actually continues to  
3 underscore the reasons why this Court should rule in  
4 Barclays favor.

5 First, the current administration did not  
6 support California until California changed its law to  
7 bring it into ostensible conformity with international  
8 practice. And, in fact, as the California legislative  
9 committee reports acknowledge, the change in the law was  
10 requested by the administration to avoid retaliation,  
11 which shows the clear causal connection between  
12 utilization of this State tax to divide international  
13 income and the problems and the implications on United  
14 States foreign policy.

15 And the Solicitor General also mentioned, but  
16 the brief clearly brings out, that the United States  
17 continues to supports Barclays on very significant points.  
18 California's Wardair analysis is inapplicable in the eyes  
19 of the United States. And, second, under the applicable  
20 dormant Commerce Clause analysis, worldwide combined  
21 reporting is unconstitutional when it is incompatible with  
22 the international practice, and it is incompatible.

23 So when all is said and done, the current  
24 administration's difference with Barclays is a tiny issue.  
25 Now, they say there were not sufficiently clear Federal

1 executive pronouncements to make the tax unconstitutional  
2 by the year of tax accrual, which is actually 1978.  
3 Respectfully, that is legally and factually incorrect.

4 The Federal executive does not have to issue a  
5 clear Federal directive for the tax to be  
6 unconstitutional. This position ignores the very  
7 presumptive need for uniformity that underlines -- that  
8 underlies the dormant foreign Commerce Clause issue,  
9 because it is uniformity that is issue and it is the need  
10 to comply to prevent exactly what has happened here.

11 With respect to the 1994 legislation, that is  
12 not before this Court. Prospective only solution does not  
13 solve past constitutional violation. The taxpayer is  
14 entitled to be put in the position it would have been had  
15 the tax been collected constitutionally.

16 And finally, the United States is factually  
17 incorrect because there were clear Federal executive  
18 pronouncements -- if that is the test, and we do not  
19 contend that it is; we believe it is the implication on  
20 foreign policy that is the test, and the inherent problems  
21 caused by the variation. But in any event, in the year  
22 1975 the United States executive signed a treaty with the  
23 United Kingdom that would have banned this, and what could  
24 be a clearer indication of Federal executive policy, a  
25 policy that was consistently followed and has not been



1 deviated even by the President --

2 QUESTION: Was the treaty ever ratified, Ms.  
3 Garvey?

4 MS. GARVEY: No.

5 QUESTION: Thank you.

6 MS. GARVEY: Thank you.

7 (Whereupon, at 2:29 p.m., the case in the above-  
8 entitled matter was submitted.)  
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## CERTIFICATION

*Alderson Reporting Company, Inc., hereby certifies that the  
attached pages represents an accurate transcription of electronic  
sound recording of the oral argument before the Supreme Court of  
The United States in the Matter of:*

*BARCLAYS BANK, PLC, Petitioner v. FRANCHISE TAX BOARD OF CALIFORNIA  
and COLGATE-PALMOLIVE COMPANY, Petitioner, v. FRANCHISE TAX BOARD  
OF CALIFORNIA*

*CASE NO.: 92-1384 and 92-1839*

*and that these attached pages constitutes the original transcript of  
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BY *Ann Marie Federico*-----

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