OFFICIAL TRANSCRIPT

PROCEEDINGS BEFORE

THE SUPREME COURT

OF THE

WASHINGTON, D.C. 20543 **UNITED STATES**

CAPTION: GOOD SAMARITAN HOSPITAL, ET AL., Petitioners

v. DONNA E. SHALALA, SECRETARY OF HEALTH

& HUMAN SERVICES

- CASE NO: 91-2079
- PLACE: Washington, D.C.
- Monday, March 22, 1993 DATE:
- PAGES: 1 47

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1 IN THE SUPREME COURT OF THE UNITED STATES 2 - - - - - - - - - - X 3 GOOD SAMARITAN HOSPITAL, : 4 ET AL., : Petitioners 5 : 6 v. : No. 91-2079 DONNA E. SHALALA, SECRETARY OF : 7 HEALTH & HUMAN SERVICES 8 : 9 - - - - -X 10 Washington, D.C. Monday, March 22, 1993 11 12 The above-entitled matter came on for oral 13 argument before the Supreme Court of the United States at 11:03 a.m. 14 15 **APPEARANCES:** CAREL T. HEDLUND, ESQ., Baltimore, Maryland; on behalf of 16 the Petitioners. 17 18 EDWARD C. DuMONT, ESQ., Assistant to the Solicitor 19 General, Department of Justice, Washington, D.C.; on 20 behalf of the Respondent. 21 22 23 24 25 1

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1	PROCEEDINGS		
2	(11:03 a.m.)		
3	CHIEF JUSTICE REHNQUIST: We'll hear argument		
4	next in Number 91-2079, Good Samaritan Hospital v. Donna		
5	E. Shalala.		
6	Ms. Hedlund, you may proceed whenever you're		
7	ready.		
8	ORAL ARGUMENT OF CAREL T. HEDLUND		
9	ON BEHALF OF THE PETITIONERS		
10	MS. HEDLUND: Mr. Chief Justice and may it		
11	please the Court:		
12	This case involves the reasonable cost		
13	methodology under the Medicare program. Under that		
14	provision, the Secretary is to reimburse providers for		
15	their reasonable cost of providing services to Medicare		
16	beneficiaries.		
17	The statute defines "reasonable costs" as those		
18	costs actually incurred, excluding therefrom any part of		
19	incurred costs found to be unnecessary in the efficient		
20	delivery of needed health services.		
21	The statute requires the Secretary to do two		
22	things. The first is, it authorizes the Secretary to use		
23	a variety of methods to determine a provider's reasonable		
24	costs in the first instance, and then in clause 2 of the		
25	same section, it requires the Secretary to make suitable		
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retroactive, corrective adjustments for individual
 providers when the methods produce inaccurate results.

3 The issue in this case is what kind of 4 individual retroactive corrective adjustments does clause 5 2 require?

Are they adjustments to bring an individual 6 provider's reimbursement into line with reasonable cost as 7 8 it's defined in the statute -- that is, actual costs excluding those due to unnecessary services or to 9 10 inefficiency? That is the position the hospital contends 11 that clause 2 requires -- or is it simply an adjustment to reconcile the interim payments the provider receives 12 during the year with the amount that the methods say that 13 you get, with the Secretary's regulatory method? 14

15 In this case, the petitioners are six rural 16 Nebraska hospitals. Prior to the cost years under appeal, 17 their costs were always under the Medicare cost limit. 18 Beginning with the years under appeal, however, their 19 costs exceeded the Medicare cost limits for the first 20 time.

The hospitals still had the same necessary costs that they had in prior years. The record shows there were no findings that the hospitals operated inefficiently. The Secretary admitted in his answer to the

25 complaint that the cost limits for areas that have a high

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percentage of part-time employment is artificially low, it is set artificially low, and yet the cost limits were applied in this case to disallow a substantial portion of the hospitals' necessary operating costs.

The Secretary applies the Medicare cost limits 5 in a conclusive fashion. That means a provider cannot be 6 7 reimbursed for costs in excess of the cost limits even if 8 the provider can demonstrate that the costs are reasonable and necessary unless the provider's costs fall within one 9 10 of a very few narrow exceptions that the Secretary has provided for, and in this case both parties agree there 11 12 were no regulatory exceptions applicable to these providers. 13

In this Court, we are not challenging the 14 validity of the routine cost-limit methodology as a 15 general rule. We are saying that for these particular 16 17 providers the reimbursement produced by the Secretary's 18 methods was inadequate under the statutory standard. That is, it failed to reimburse the provider's actual, 19 necessary costs, excluding those costs due to inefficiency 20 or unnecessary services, and what the hospitals are 21 22 seeking is the opportunity to show that their costs in excess limits of the cost limits were reasonable. 23

24 QUESTION: And you think the statute expressly 25 provides it in that final provision.

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1 MS. HEDLUND: I believe Clause (ii) provides The words of Clause (ii) are obviously central to 2 that. 3 this case, and they say that the Secretary shall provide for the making of a suitable retroactive corrective 4 adjustment where for a provider of services for any fiscal 5 6 period the aggregate reimbursement produced by the methods 7 of determining costs proves to be inadequate or excessive. 8 QUESTION: And you assert that the Georgetown opinion supports you. 9 10 MS. HEDLUND: Yes. 11 QUESTION: And your opponent --12 MS. HEDLUND: And they say it doesn't. They say it doesn't, yes. 13 **OUESTION:** MS. HEDLUND: Right. 14 15 QUESTION: And they say it supports them. MS. HEDLUND: Yes. Well, if you look at this 16 Court's reading of the plain language of Clause (ii), at 17 the beginning of the Georgetown decision this Court said 18 19 repeatedly --20 QUESTION: Do you have a page number in the 21 Georgetown case that you think supports you --22 MS. HEDLUND: Yes. 23 QUESTION: Squarely? MS. HEDLUND: On page 472 in the Supreme Court 24 Reporter the -- it says, "We agree with the court of 25 6

appeals that Clause (ii) directs the Secretary to 1 establish a procedure for making case-by-case adjustments 2 3 to reimbursement payments where the regulations prescribing computation methods do not reach the correct 4 result in individual cases." That's one place. 5 6 QUESTION: That's on page 472. 7 MS. HEDLUND: 47 -- I have the Supreme Court 8 copy of that. I'm sorry. 109 Supreme --9 QUESTION: 109 Supreme Court --10 MS. HEDLUND: 472. It goes on to say later, on that same page, "These adjustments are required when for a 11 12 provider the aggregate reimbursement produced by the methods of determining costs is too high or too low." 13 The Court goes on to say, again on that page, 14 that "This distinction" -- it's making a distinction 15 between the earlier part of the statute and Clause (ii) --16 17 QUESTION: This, incidentally, is at page 210 of 18 the U.S. Reports. MS. HEDLUND: Thank you very much. 19 It says that Clause (ii), rather than permitting 20 modification to the cost method rules and their general 21 22 formulation, is intended to authorize case-by-case inquiry 23 into the accuracy of reimbursement determinations for 24 individual providers. QUESTION: But when the Court spoke of accuracy, 25

wasn't it talking about something just in the normal meaning of those terms different from the methodology, and isn't the suggestion given there the same suggestion that is given by the three final words in the statute itself which refers to the result being either inadequate or excessive?

7 That isn't language which seems to call into 8 question the methodology. It seems to be language that 9 assumes that there is a comparatively easy way of finding 10 out whether a particular resolve, a particular total, if 11 you will, is right or wrong, and if that is so, that of 12 course supports the Government's position.

MS. HEDLUND: Well, I think the term inadequate or excessive in the statute referred back to the first sentence --

QUESTION: Well then, why didn't it refer to unreasonably high or unreasonably low, because the statute doesn't talk about adequacy or excessiveness, it talks about reasonable cost.

MS. HEDLUND: But it discusses the -- when a provider's -- when the reimbursement methods do not fully take into account the provider's actual, reasonable cost, I think it may be helpful in this regard to go back to some of the legislative history.

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When the Medicare statute was created in 1965,

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Congress said that the reasonable cost methodology was intended to reimburse the actual costs of providers, however widely they vary from institution to institution, except where they're substantially out of line with comparable institutions, and it gave the Secretary in the first part of the statute --

QUESTION: It seems to say two different things,
8 but I won't stop there.

MS. HEDLUND: It gave the Secretary the 9 10 flexibility to use a variety of methods, including the 11 cost-limit methods, to try to get as close as possible to 12 reimbursing what a provider's actual costs were, but then all the methods are subject to the overriding mandate of 13 Clause (ii) that there be an individual retroactive 14 15 adjustment when those methods do not satisfy the statutory 16 standard of what at that point was actual cost.

17 In 1972, Congress amended the statute with the 18 cost limits. It put into the definition of reasonable costs those costs actually incurred excluding those 19 attributable to inefficiency or unnecessary services, and 20 when it added the cost-limit authority into the statute, 21 22 it inserted that in the third sentence of this statute, 23 and the third sentence is what lays out all the variety of 24 methods the Secretary could use.

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All of those methods remain subject to

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Clause (ii), which is an individual adjustment.

2 QUESTION: Well, but that's the issue in the 3 case, isn't it? Is it the methodology which is subject to 4 Clause (ii), or is the computation of results under the 5 methodology?

MS. HEDLUND: If the methodology --

QUESTION: I mean, simply to say that the methodology is subject to Clause (ii) it seems to me is in effect to assume the conclusion that you've got to reach.

MS. HEDLUND: What we're saying, the test is whether the individual provider's reimbursement -- not the method, but the actual money that goes to the providers is excessive or inadequate to meet the statutory standard.

QUESTION: Right, and the question is whether that adequacy or inadequacy is to be reviewed in such a way that would allow a departure from the methodology, or whether it is to be reviewed in such a way as to provide, in effect, a final year-end computation that would correct any cumulative errors from the monthly instalment

20 reimbursement.

MS. HEDLUND: When Congress enacted the cost limit in 1972, it very clearly says in the legislative history that the cost limits were to be presumptive, and that costs that could not be justified by providers would not be reimbursed.

10

The reason the cost limits were put into place, Congress said, is it recognized that intermediaries were having a very difficult time identifying which costs of a given provider were too high and explaining why they were too high, and Congress decided to shift the burden of proof.

7 It gave the Secretary the authority to establish 8 cost limits that were going to be presumptive measures of 9 reasonableness, and then every provider if it felt it 10 could justify the reasonableness of its costs over the 11 limits would be able to do so.

QUESTION: Now, is there any administrative procedure for doing that in addition to or apart from subsection -- the regulations that are mandated by subsection (ii)?

MS. HEDLUND: The Secretary has -- I think there are mechanisms available, regulatory mechanisms available. The Secretary has not implemented them to do so.

19 QUESTION: If that is so, that undercuts your 20 argument that that is the object of subsection (2), that 21 an opportunity to litigate the inappropriateness of the 22 presumption is the object of subsection (2).

23 MS. HEDLUND: I think actually the language of 24 the book-balancing regulations that were cited in the 25 Georgetown decision, the actual language of the

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regulations, is broad enough to encompass the kind of 1 adjustment that we seek. On -- it's on page 473 of my 2 3 copy of the decision, the language of the book-balancing regulation that's quoted there says that it's supposed 4 5 to -- the retroactive adjustment will represent the 6 difference between the amount received by the provider during the year for covered services and the amount 7 determined in accordance with a method of cost 8 9 apportionment to be the actual cost of services rendered to beneficiaries during the year. 10

11 Cost apportionment is just a mechanism for 12 dividing costs between Medicare patients and non-Medicare 13 patients. It's not a method of determining what the pot 14 of costs is that you're talking about, and the wording of 15 this regulation is broad enough to encompass the 16 Clause (ii) adjustment that we seek. It has not been 17 implemented that way by the Secretary.

18 One of the other book-balancing regulations that 19 the Secretary cites in their brief on page 21 -- it's the 20 regulation at 405.405(c) -- talks about the retroactive 21 adjustments. It says, "The retroactive payments will take 22 fully into account the costs that were actually incurred." 23 That language is broad enough to encompass the kind of adjustment that we're seeking under Clause (ii), 24 25 but they have not been implemented in that fashion by the

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1 Secretary.

2 QUESTION: Ms. Hedlund, even if you're correct 3 that Clause (ii) requires more than book-balancing and is 4 some kind of escape valve for the hospitals, even so, 5 doesn't that leave HHS with some discretion as to how to 6 implement that provision in Clause (ii)?

And the Secretary has promulgated regulations providing for a scheme of exceptions to the cost-limit rules and has spelled out the circumstances where the Secretary is going to allow adjustments. Why isn't that a valid exercise of any duty that HHS may have here?

MS. HEDLUND: I don't think that the exhaustion -- excuse me, the exception regulations comply with the language of the statute, because the statute says there shall be a retroactive adjustment for a provider for any fiscal period. It doesn't say, for some providers. It doesn't say, those providers that the Secretary may choose to have --

19QUESTION: Well, do you take the position, then,20that HHS can't meet any requirement that may exist there21by the adoption of reasonable rules and regulations,22rather than dealing with it as you propose here?23MS. HEDLUND: If the exception's regulations

24 perhaps had had another provision in it that it would 25 allow providers to appeal to demonstrate that their costs

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over the cost limits were reasonable, for whatever reason,
 that would do it, but they haven't done that.

3 QUESTION: But you don't think the Secretary can 4 say, here are the reasons that we are going to take 5 account of?

MS. HEDLUND: I don't think that satisfies the plain language of the statute, which is for a provider for any fiscal period. I think any provider needs to be given that opportunity to demonstrate that its costs are reasonable under the statutory standard.

QUESTION: Ms. Hedlund, you would give the 11 Secretary this much, wouldn't you, you would say that if 12 you come up with an accounting methodology, a cost 13 14 accounting methodology that shows you have been inadequately reimbursed but the Secretary, using another 15 cost accounting methodology which is also reasonable, 16 17 finds that you haven't been reimbursed, and both methodologies are perfectly respectable ones, you lose? 18 19 You won't even give him that much?

MS. HEDLUND: I'm not sure I fully understand --QUESTION: Well, I mean, there are a lot of ways to skin the cat, and economists have developed a lot of different methodologies, and very often either one is a reasonable methodology.

If the Secretary is using a reasonable

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methodology, the mere fact that you come up with another 1 2 methodology, which is also reasonable, that shows you've been inadequately reimbursed, that would not entitle you 3 to compensation, would it? 4 5 That's not involved in this case, but --MS. HEDLUND: It's not. 6 OUESTION: I'm just trying to see how far you're 7 8 trying to roll over the Secretary here. 9 (Laughter.) MS. HEDLUND: I think that the statute -- we're 10 11 not challenging the methodology, so -- the statute says when any methodology, when the aggregate reimbursement 12 produced by all the methodologies is inadequate under that 13 statutory standard --14 QUESTION: How are you going to prove that 15 you've been inadequately compensated without going through 16 some system of proof? 17 MS. HEDLUND: We need to go through a system of 18 That's what we would like to do, and --19 proof. QUESTION: And then it might be quite 20 reasonable, but the Secretary's is, too, as Justice Scalia 21 22 suggests. 23 MS. HEDLUND: The test of reasonableness is one that's been used a very long time in Medicare. It derives 24 from the 1965 legislative history that I said before, 25 15

which is that it's to reimburse costs however widely they
 vary, except where they are substantially out of line with
 costs of comparable providers.

And the Provider Reimbursement Review Board 4 right now hears cases all the time where the issue is, was 5 a particular cost of a provider reasonable, and the level 6 7 of proof the provider has to meet is to show that its costs were comparable, or substantially in line with costs 8 9 of comparable providers, and that kind of exercise goes on all the time at the Provider Reimbursement Review Board, 10 11 so we're not seeking some kind of new methodology by which 12 to prove that the costs are reasonable.

With respect to the Secretary's book-balancing interpretation, if you step back and look at the structure of the statute, it seems to me there are two kinds of retroactive adjustment required. One is required for every provider, every year, and that is the kind of reconciliation the Secretary does, and we contend that that reconciliation is governed by section 1395(g).

1395(g) is the section that provides for interim payments to providers throughout the year, and then it requires that there be necessary adjustments on account of overpayments or underpayments, and that those adjustments should be made prior to settlement of the cost report. That final adjustment that takes place prior to

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settlement of the cost report is exactly what the
 Secretary's book-balancing interpretation does in this
 case. That's all that the Secretary says they should do,
 and we contend that that is entirely covered under section
 1395(g).

6 If you look at Clause (ii), the language of 7 Clause (ii) says it requires an adjustment for a provider, 8 for any fiscal period. It doesn't say, every provider for 9 every period. That language in Clause (ii) does not 10 contemplate an adjustment for every provider every year. 11 It's not the book-balancing that's governed by 12 section 1395g.

13 QUESTION: It's in a section entitled14 "Reasonable Costs."

MS. HEDLUND: That's correct, as opposed to the other reconciliation method --

17 QUESTION: Determination of amount.

18 MS. HEDLUND: Determination of payment amount. 19 QUESTION: Well, isn't 1395g what guides the 20 Government in determining how much to pay out at the 21 outset?

22 MS. HEDLUND: 1395g --

23 QUESTION: Rather than being a retroactive24 adjustment.

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MS. HEDLUND: I think there's retroactive --

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1 QUESTION: Doesn't 1395g tell the Secretary what 2 it has to pay out on an ongoing basis --

MS. HEDLUND: It says --

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4 QUESTION: Prospectively and with the right to 5 make adjustments, and section -- Clause (ii) that we're 6 concerned with is a retroactive adjustment, or am I 7 incorrect?

8 MS. HEDLUND: My reading of section 1395g is 9 that when it says, with necessary adjustments on account 10 of previously made overpayments or underpayments, that's 11 sort of a retroactive settling up. A provider gets 12 interim payments throughout the year.

13 QUESTION: In calculating the ongoing payments 14 that the Secretary makes to the hospital, or to the 15 provider.

MS. HEDLUND: But it's also on a year-to-year basis, because those necessary adjustments also are made prior to settlement. This section says its made prior to settlement of the cost report.

20 So there are interim payments made throughout 21 the year. When a provider files its cost report there is 22 often what's called a tentative settlement that's made --23 that's the preliminary reconciliation -- and then when the 24 cost report is finally settled, there's the final 25 reconciliation, and I think this language on account of

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1 previously made underpayments or overpayments is taken into account in that final settlement process. 2 3 Thank you. I'd like to reserve the rest of my time for rebuttal. 4 5 QUESTION: Very well, Ms. Hedlund. Mr. Dumont, we'll hear from you. 6 7 ORAL ARGUMENT OF EDWARD C. DUMONT 8 ON BEHALF OF THE RESPONDENT MR. DuMONT: Thank you, Mr. Chief Justice, and 9 10 may it please the Court: 11 Petitioners in this case were subject to exactly the same regulatory cost limits that applied to all 12 similar Medicare providers during the years at issue. 13 Their costs exceeded those limits, and they concede that 14 15 they did not qualify for any of the exemptions or 16 exceptions provided in the Secretary's regulations. In the courts below, petitioners challenged the 17 validity of the regulatory cost limits, saying that they 18 were arbitrary and irrational. They lost that challenge, 19 20 and in this Court they concede that the regulatory cost limits are generally valid. Nevertheless, they assert a 21 right to some sort of individualized proceeding in which 22 23 to seek exactly the same relief on the ground that those limits, although generally valid, should not apply to 24 25 them.

19

1 QUESTION: Mr. DuMont, you refer to the cost 2 limits. The statute does not refer to the cost limits, 3 does it? It says "the reasonable cost of any services 4 shall be the cost actually incurred." These are cost 5 estimates, rather than cost limits, aren't they?

6 You're referring to this as though it's a price 7 regulation scheme, but it isn't, is it? I thought it was 8 just -- "the reasonable cost of any services shall be the 9 cost actually incurred" is how the provision begins.

10 MR. DuMONT: That's how the provision begins, and that's how the provision stood in 1965 when it was 11 12 enacted, but in 1972, Congress explicitly enacted authority later on in the same section of the statute for 13 the Secretary to provide for the establishment of limits 14 on the direct or indirect overall incurred costs to be 15 16 recognized as reasonable for purposes of Medicare 17 reimbursement, and we submit that that language is 18 essentially conclusive of the issue presented in this 19 case.

In fact, there are three principal reasons -QUESTION: Where are you -- okay.
MR. DuMONT: I'm sorry, I'm reading -- I'm in
section 1395x(v)(1)(A) about in the middle of the -QUESTION: I see.
QUESTION: I see.
QUESTION: Now, would you be more specific where

20

1 you are in 1395x(v)(1)(A)?

2	MR. DuMONT: Using the copy of the statute		
3	that's at the beginning of the petitioners' brief, it's		
4	almost at the bottom of page 2 of the petitioners' brief.		
5	QUESTION: Thank you.		
6	MR. DuMONT: In fact, we would assert that there		
7	are three principal reasons why this Court should not		
8	QUESTION: Before you leave that section, would		
9	you just I'm a little slow in following this rather		
10	complicated statute. What in that sentence is it that's		
11	so critical and disposes of the whole case, which I think		
12	you said that sentence did? You better tell me which		
13	language does it.		
14	MR. DuMONT: Well, Your Honor, we think that the		
15	language first of all, section 1861 provides the		
16	definition of reasonable cost, which is the key to		
17	Medicare reimbursement entirely. It provides that that		
18	reasonable cost means necessary cost incurred, and so		
19	on		
20	QUESTION: Right.		
21	MR. DuMONT: And is to be determined by		
22	regulations promulgated by the Secretary specifying the		
23	methods to be used in calculating reasonable cost.		
24	QUESTION: Right.		
25	MR. DuMONT: The in 1972, Congress enacted a		
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specific authorization for a particular method. 1 That is, the cost limits that are at issue in this case. 2 3 QUESTION: Now, is that the sentence that begins, "Such regulations may provide," that was added in 4 '72? 5 6 That entire sentence was not added, MR. DuMONT: 7 but the authorization that it may provide for 8 establishment of limits was added in 1972. QUESTION: What about Clause (ii)? Was that in 9 10 there originally, or was that also added? MR. DuMONT: Clause (ii) has been there since 11 12 the beginning of the statute. QUESTION: In that particular language. 13 MR. DuMONT: Yes. The language of Clause (ii) 14 has not changed except to change B to (ii) when they 15 reordered the numbering in the statute. 16 17 We would -- we think the petitioners focus on 18 Clause (ii), which defines reasonable cost, but as I've been saying, the immediately preceding sentence of the 19 same section explicitly authorizes the Secretary first of 20 all to make estimates of the costs necessary in the 21 22 efficient delivery of needed health services, which is the 23 language which Ms. Hedlund refers to, and then, on the 24 basis of those estimates, to promulgate limits on the costs to be recognized as reasonable. 25 22

1 If there's a key point in this case, it is that 2 when the Secretary prescribes a valid cost limit, which is 3 to be recognized as reasonable, that, as a matter of 4 statutory authority, pretermits any further inquiry into 5 whether a the valid application of those methods produces 6 a result which is reasonable or not.

QUESTION: Well, I -- the concern, though, is 7 8 that here the statute spells out how the Secretary is going to determine the calculation of reasonable costs, 9 10 but then subsection (ii), the clause on which petitioners 11 rely, says that where the aggregate reimbursement made by these methods of determining reasonable cost proves to be 12 either inadequate or excessive, that some adjustment will 13 be made, and that suggests at least that it's more than 14 15 just going through the reasonable cost analysis. I mean, 16 the language would suggest that.

17 MR. DuMONT: Well, Your Honor, I think the 18 language suggests -- you know, mandates that there must be 19 some adjustment and there's going to be some comparison of 20 aggregate amounts. We would submit that the language, 21 "inadequate or excessive" at the end of the statute begs 22 the immediate question, inadequate or excessive compared 23 to what?

Now, compared to what has to be reasonable cost, as defined in the statute, but reasonable cost is not

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1 self-defining in the statute.

2 QUESTION: Well, there's another statutory 3 provision, I think that requires the book-balancing, so 4 Clause (ii) must mean something else. I mean, there's 5 another statute, I think --

6

QUESTION: 1395g.

QUESTION: 1395g, that says you're going to do
the book-balancing, so I think probably it's reasonable to
read subsection (ii) as requiring something more.

I get bogged down in what the something more might be and how the Secretary could do it. I mean, maybe the Secretary can do the something more in the very way the Secretary has, by providing exceptions here and there. They have regulations that deal with many of these things.

MR. DuMONT: Well, I certainly agree that if 15 Clause (ii) requires anything more than we say it does, 16 which is to say, year-end reconciliation, then whatever 17 obligation it imposes on the Secretary is first of all 18 qualified by the words "suitable retroactive corrective 19 20 adjustments" which implies a certain range of discretion, and second is fully accounted for by the exceptions and 21 22 exemptions that the Secretary has in fact built into the cost limits. 23

Now, I should be clear that we do not think
those exemptions or exceptions were promulgated under the

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authority of Clause (ii) because we don't think that is
 what Clause (ii) is about.

3 Now, with respect to section 1395g, with respect I think the two statutory provisions really look at 4 different phases of the process in two ways. First of 5 all, section 1395g is a payment mechanism, and if you look 6 at the beginning of section 1395g, which I believe is 7 8 quoted on page 20 of petitioners' brief in note 17, the 9 beginning of that section is, "The Secretary shall 10 periodically determine the amount which should be paid 11 under part A to each provider of services," and so on.

Now that refers to something obviously as outside of section 1395g itself as to the substantive determination of how much is to be paid, and we submit that what it refers to is the Secretary's cost determination methods which are in fact specified in section 1395x(v).

QUESTION: Could I ask you, the Secretary has determined the compensation for this provider under his prescribed methodology --

MR. DuMONT: Yes, Your Honor.

QUESTION: I take it. Now, Clause (ii) provides -- speaks not only of inadequacy but of excessiveness.

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MR. DuMONT: That's correct.

25

QUESTION: Now, how would the Secretary ever go about saying that what we have paid is excessive, even though our methodology says that's supposed to reflect cost?

5 MR. DuMONT: Well, I think that's a very 6 interesting question, Your Honor, and in fact --

7 QUESTION: It would be almost impossible,
8 wouldn't it, for the Secretary to confound his own
9 methodology?

MR. DuMONT: Well, no, Your Honor, in fact I'mnot sure that it would be.

12 QUESTION: Well, I'm just suggesting to you that 13 maybe excessiveness could only really mean book-balancing. MR. DuMONT: First of all, I think that is by 14 15 far the most natural interpretation of the statute, is 16 that that language refers to the same kind of accounting 17 comparison that we submit, the comparison of an aggregate 18 reimbursement produced by estimated methods with a total 19 final audited reimbursement produced by the same methods 20 but applied to final numbers.

Now, Your Honor does raise an interesting point, however, which is that in the context of this particular clause, what's sauce for the goose has to be sauce for the gander, so that if in fact Clause 2 provides for some kind of retroactive change in the methods which are applied,

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WASHINGTON, D.C. 20005 (202)289-2260 (800) FOR DEPO then there's no reason why the Secretary couldn't come in and say -- because as Justice Scalia said, there's a variety of reasonable methods that could be applied to determining costs.

5 There's no reason the Secretary couldn't come in at some point and say well, you know, I know I promulgated 6 7 these regulations that said that X was reasonable, but now I really think that it should have been X minus 10 and I'm 8 9 going to apply that on a case-by-case adjudication to 10 every provider in the Medicare program with an open year, and provided that those -- both X and X minus 10 are 11 12 reasonable within some broad unstructured definition, I assume the Secretary gets away with that. I mean, that 13 seems to me to directly undercut this Court's holding in 14 Bowen v. Georgetown University Hospital. 15

QUESTION: Mr. DuMont, what about a third possibility, besides the two represented by the Government's position and the petitioners' position here?

19 Clause (ii) says, "provide for suitable 20 retroactive corrective adjustments where the aggregate 21 reimbursement provided by the methods of determining 22 costs" -- methods of determining costs -- "prove 23 inadequate or excessive," and if you go back earlier, 24 you'll see that it gives the -- the provision gives the 25 Secretary authority to do various things, one of which is

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1 to provide for the determination of costs.

Then it continues, "He may also provide for the establishment of limits." Why can't they -- isn't it possible that this provision allows them to question the determination of cost, the methodology used to determine cost, but not to determine limits that have been established? They are different provisions.

8 MR. DuMONT: That's correct, Your Honor, and we 9 would agree with you that even if Clause (ii) had 10 originally allowed for some kind of originalized challenge 11 to the determination of costs under the original statutory 12 scheme, that once Congress came in in 1972 and spoke very 13 specifically to the concept of imposing costs --

14 QUESTION: Of established limits. Can you 15 separate out the two? Is it possible to decide which 16 portion of the Secretary's action constitutes determining 17 costs and which constitutes establishing limits?

Well, doesn't the limit itself refer to costs,
though? I don't think -- it says limits on costs.

20 MR. DuMONT: Well, we would submit that the cost 21 limits are, in fact, one of the methods of determining 22 costs. I mean, that is our position.

I think it is possible technically to separate them in the sense that in order to calculate -- the provider comes forward with a report of what it's costs

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were, and these limits are actually implemented through a
 per diem schedule, depending where a hospital fits in
 terms of size and location and so on.

QUESTION: Well, suppose -- he's imposed a limit of -- imposed limits on costs of specific items or services or groups of items or services. Clause (ii) couldn't possibly provide for reimbursement beyond those cost limits, could they?

9 MR. DuMONT: We would submit that no, it could 10 not, because after all, Clause (ii) only authorizes an 11 adjustment in accordance with the methods prescribed by 12 the Secretary, and cost limits are one of those methods, 13 so once you have a validly promulgated applicable limit, 14 we think that ends the question as to those costs.

QUESTION: It's not clear to be why you can't reach the result you want to reach in making these adjustments under 1395g. Why is 1395g inadequate to accomplish the book-balancing function that you wish to accomplish under subpart (ii)?

20 MR. DuMONT: First of all, because, as I said 21 the -- we think 1395g refers only to a payment mechanism 22 and that the first sentence of 1395g requires an external 23 determination of what amounts are in fact due under --24 QUESTION: What kind of determination? I didn't 25 hear you.

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MR. DuMONT: External, I'm sorry.
 OUESTION: External.

3 MR. DuMONT: External to the standards put forth 4 in 1395g itself.

5 Secondly, because as a matter of interpretation, 6 if you look at how both 1395g and Clause (ii) were 7 implemented in the initial regulations promulgated by the Secretary, it's quite clear that Clause (ii), as this 8 9 Court said in footnote 2, I believe, of the Georgetown 10 opinion, the language of Clause (ii) is tracked guite 11 directly by the year-end reconciliation language in the initial regulations. 12

And we would submit that those regulations being -- having been drafted by people who were intimately involved in putting together the statute and having been really discussed with the enacting Congress before they were promulgated, so it was an excellent guide to the original understanding of the terms of the statute were.

19 So if those regulations implement Clause (ii) in 20 a substantive provision providing for retroactive 21 reconciliation and book-balancing at the end of the year, 22 then we think that's very good evidence that that's what 23 that clause was intended to do.

24 QUESTION: Mr. DuMont, this -- my question may 25 have been already raised by someone else while I was

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reading the statute, and I apologize if it's repetitive, 1 but let me ask you this: the aggregate reimbursement 2 which is either inadequate or excessive is described as an 3 aggregate reimbursement produced by the methods of 4 determining costs -- not by the methods of deciding how 5 6 interim reimbursement will be made, not by the methods for 7 determining payment, but by the methods of determining 8 costs.

9 Doesn't that necessarily mean that the
10 inadequacy must be an inadequacy which implies that there
11 is something wrong with the method itself?

MR. DuMONT: No, Your Honor, for the following reason. The language methods of determining costs in Clause (ii) is fully broad enough to include the application of those methods in making the estimates that are made in order to make interim payments as directed by section 1395q. It's really the same --

QUESTION: Why? I mean, explain that to me. MR. DuMONT: Well, you need to have some basis on which to make estimated payments, since the statute directs that you make them at least monthly.

Now, the regulatory direction is to make those estimates as close as possible to what the final result is going to be. Therefore, what you're really doing is taking estimated data but running them through the same

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1 methods that you're eventually going to run the final data 2 through in order to get a result.

3 QUESTION: But why are those methods for 4 determining costs, which I thought meant costs in the 5 allowable sense used by this section, which is kind of 6 your ultimate determination, or ultimate criterion of what 7 is allowable?

8 MR. DuMONT: Well, that's quite right, but you 9 pay on an estimated basis your best estimate of what those 10 allowable costs are going to be. Then you're going to 11 inevitably make some mistakes that will be --

QUESTION: Sure, but if that -- and in a way, I guess that's my point. The statute doesn't speak of determining adequacy -- inadequacy or excessiveness by reference to estimated payments. It's inadequacy or excessiveness by methods of determining costs, which seems to me the ultimate criterion rather than simply the procedure for making interim payments.

MR. DuMONT: With respect, it's inadequacy or excessiveness of an aggregate reimbursement produced by the methods of determining costs, and we would say that aggregate reimbursement is most naturally interpreted to be a reference to the total bottom-line number you get at the end of the year once you've made a bunch of estimated payments.

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1 QUESTION: If aggregate reimbursement were not 2 there, would you agree that the other side would have a 3 pretty open-and-shut case? 4 MR. DuMONT: No, I don't think so, Your Honor, 5 because still --6 QUESTION: Boy, you won't give up anything. 7 (Laughter.) MR. DuMONT: We're trained that way. 8 9 QUESTION: They ought to have you figuring the 10 reimbursements. 11 (Laughter.) 12 QUESTION: But if you didn't have that phrase, "the aggregate reimbursement," then you would simply have 13 14 the inadequacy or excessiveness -- let's take -- leave out the word "aggregate." You'd just have inadequacy or 15 16 excessiveness or reimbursement produced by methods. I admit, when you get the word, "aggregate" in there, maybe 17 18 you introduce an ambiguity. MR. DuMONT: I think that's true, but I think 19 20 even without the word "aggregate," you are talking about a reimbursement produced by applying the Secretary's 21 22 methods, and those methods are -- the same methods are applied in determining the estimated payments made during 23 the course of the year. 24 25 QUESTION: But of course, aggregate is readily 33

explicable on the other theory as well. That is, if a method of determining certain of your costs inflate your costs, but a method of determining other ones deflate your costs, you shouldn't be able to claim reimbursement. You can offset one excess against the other deficiency. It makes sense on that basis, too.

MR. DuMONT: Well, the word is susceptible to a 7 variety of interpretations, but actually I would urge that 8 ours is the more natural, for this reason: that because 9 10 you're going to have -- you know you're going to have a number of interim payments which are frankly estimates, 11 12 and you know they're going to be somewhat inaccurate, some may be high, some may be low, you're going to get to the 13 end of the year and you're going to have an aggregate 14 15 number you've actually paid.

Whereas on their theory, it seems to me what 16 17 they're really saying is that they're really attacking the 18 method in the sense that they're saying that the cost limits as we've promulgated them are unfair to them as we 19 have placed them on a matrix of possible places you could 20 be on the cost-limit curve, and these are per diem limits, 21 22 so their argument applies exactly the same way to every patient day of care during the entire year. 23

It gives you a determinate amount, and all you have to do to aggregate anything there is to add up the

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total number of patient days and multiply, and I think 1 it's a much less substantial reading of the word 2 3 "aggregate," actually, than ours. QUESTION: By the time you get to this 4 provision -- q comes before x, am I correct about that? 5 MR. DuMONT: That's correct. 6 QUESTION: So at least, even though interim 7 8 payments isn't mentioned in this section, at least the person who sat down of an evening to read through this 9 10 statute --11 (Laughter.) QUESTION: Has already read about interim 12 13 payments by the time he gets to this provision, right? MR. DuMONT: That's correct. 14 15 QUESTION: May I follow up with one other 16 question? Supposing Congress repealed Clause (ii), would you say that there would no longer be any statutory 17 authority for book-balancing pursuant to subsection q? 18 MR. DuMONT: We think that if Clause (ii) did 19 20 not exist, it's likely or at least possible that the 21 authority to form some kind of year-end book-balancing 22 could be inferred under the general statutory --23 QUESTION: It's rather clear they would be 24 able -- if they found they paid \$10,000 too much just because they overestimated, it's pretty clear they could 25 35

have balanced just at the end of the year, couldn't they,
 without Clause (ii)?

3 MR. DuMONT: I suspect that we would argue that 4 the Secretary would have that power.

QUESTION: Yes.

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MR. DuMONT: To return for a moment to 6 7 Mr. Justice Souter's question, I think it's important to realize that there is a tautology involved, we think, in 8 9 Clause (ii), which is to say that the costs you're going 10 to compare have to be costs that are determined by the Secretary's methods, and you're going to compare them to 11 12 some standard of reasonableness, but as we also say, the standard of reasonableness is the standard that is 13 14 produced by the Secretary's methods.

Now, our interpretation accommodates that tautology, because we're not talking about changing the methods, we are only talking about changing the data, because the data when you originally make payments are estimated and provisional, and the data when you eventually make final settlement are audited and correct. Now, petitioners' interpretation, on the other

hand, really destroys that tautology because they have to be in a position of saying, well, what you compare this to is some general and rather amorphous statutory standard of reasonableness, which first of all we think is

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1 inconsistent with the statutory language --2 QUESTION: Well, is there some problem about the provider proving what their actual -- what its actual 3 costs were for the year? 4 5 MR. DuMONT: There's a factual question when 6 they prove their actual costs. 7 OUESTION: Yes. 8 MR. DuMONT: There's a much more complicated 9 question when they prove their reasonable costs. 10 QUESTION: Well, I understand that, but there's 11 no problem they can prove what they paid out -- I mean, 12 what it actually cost them. 13 MR. DuMONT: Presumably, yes. QUESTION: Well, presumably -- I would suppose 14 15 they could. 16 And I thought, maybe (ii) says you compare what 17 they got under the program with what it cost them and try 18 to determine whether what they got is inadequate. That's 19 what (ii) says -- inadequate or excessive. 20 MR. DuMONT: That's correct, but again, the 21 question --22 QUESTION: And then -- and in order to show they 23 were inadequate, you would have to show that the 24 compensation was unreasonably low. 25 MR. DuMONT: I believe on their theory you would 37

have to show that it was unreasonably low compared to some
 statutory standard of reasonableness.

3 Now, Ms. Hedlund has tried to reimport into that analysis the original regulatory standard, which was 4 substantially out of line with the costs of other similar 5 providers, but frankly I don't know why she would make 6 7 that concession, because once she's outside of the Secretary's methods, one of which is cost limits and 8 9 another one of which is the substantially-out-of-line 10 standard, you're really back to a completely unbounded statutory question of whether a particular reimbursement 11 12 is reasonable within only the statutory definition.

13QUESTION: The referent of subsection (ii) that14we've been talking about is such regulations, is it not?

15 MR. DuMONT: That's correct, Your Honor.

QUESTION: It doesn't give any independent right to simply come in and challenge the inadequacy of -- it directs the Secretary to come up with regulations dealing with the subject.

20 MR. DuMONT: That's absolutely correct, Your 21 Honor, and first of all we believe that Clause (ii) has 22 been implemented by regulations which date back to the 23 initiation of the program in the limited way in which we 24 interpret it, and second, even if Clause (ii) means 25 something else from what we think it means, presumably the

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1 only appropriate remedy is to remand to the Secretary for 2 promulgation of some kind of regulations to implement that 3 standard with suitable adjustments and suitable

4 limitations.

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5 QUESTION: Is this a fair summary of what you 6 say it means: "Provided that where, at the end of the 7 year, the provider has received either more or less than 8 the regulations authorize, there shall be a corrective 9 adjustment"?

10 MR. DuMONT: That's correct, Your Honor. 11 Just to recap for a moment. Petitioners 12 challenge the reasonableness and validity of the 13 regulations --

14 QUESTION: Just suppose -- suppose there were 15 two regulations, one on reimbursing for use of facilities, 16 the other for the payment of nurses, and each of those 17 methods was properly applied and the proper payments were 18 made, but the aggregate of the two was -- well, let's say 19 that the aggregate of the two was excessive because nurses 20 were paid too much, they were double-paid because their costs were factored into the facilities somehow. Would 21 22 you then have a right to recoup?

I.e., you then have two methods, both of which are being used for different things, one's facilities, the other's nurses, but you think that there's -- because of

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this particular hospital, there's a double counting, so
 you want money back.

3 Aren't you entitled under this regulation to say
4 that the aggregate is excessive?

5 MR. DuMONT: Under Clause (ii), assuming that 6 the regulations have been properly applied, no, we would 7 not be entitled that under Clause (ii).

8 Now, there might very well be some general 9 common law recoupment power if we had double-paid for a 10 particular cost. But under Clause (ii), no. Clause (ii) 11 does not speak to that issue.

QUESTION: Under Ms. Hedlund's view it would.
 MR. DuMONT: I assume it would, yes.

We believe the result the petitioners seek would 14 15 contravene the statutory language enacted in 1972 specifically authorizing cost limits, undermine the whole 16 concept of cost limits, and a sensible and generally 17 applicable scheme in favor of case-by-case adjudication, 18 essentially without standards, undercut the results of 19 20 this Court's decision in Georgetown, and impose an 21 unacceptable burden on the Secretary and ultimately on the 22 courts.

23	Thank you, Your Honor.
24	QUESTION: Thank you, Mr. DuMont.
25	Ms. Hedlund, you have 8 minutes remaining

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1 REBUTTAL ARGUMENT OF CAREL T. HEDLUND 2 ON BEHALF OF THE PETITIONERS 3 QUESTION: Ms. Hedlund, as part of your presentation at any point, it seems to me that under your 4 interpretation the word "aggregate" is simply superfluous. 5 MS. HEDLUND: I don't think it's superfluous, 6 because it -- you have to wait till all the regulations 7 8 are applied at the end of the year before Clause (ii) 9 kicks in. It's a retroactive adjustment, and you look at 10 all the reimbursement produced by all the Secretary's 11 methods. 12 But you could reach the result your OUESTION: 13 clients reached, and you could reach the results of reimbursement without use of that word. 14 15 MS. HEDLUND: Yes, I believe that's correct. 16 The Secretary indicated that his book-balancing 17 regulations should be entitled to deference because they 18 were the original regulations developed at the beginning 19 of the Medicare program, but I'd like to go back to the 20 point I made earlier, which is the language in those 21 regulations talks about an adjustment that brings 22 reimbursement into line with actual cost. 23 That's not what the Secretary has done in our 24 case, but that's what the language of the regulation said.

25 Congress probably understood those words to encompass the

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kind of adjustment that we're seeking, but they've simply
 not been applied by the Secretary in that fashion.

3 QUESTION: Which regulations are these,
4 Ms. Hedlund?

5 MS. HEDLUND: The one cited in footnote 2 of the 6 Georgetown decision. Both of them are actually cited on 7 page 21 of the Government's brief, 405.405(c), which talks 8 about the retroactive payments will take fully into 9 account the costs that were actually incurred, and 10 405.451(b)(1).

QUESTION: Ms. Hedlund, what about the -- what is your response to the question that I asked Mr. DuMont? Suppose -- why isn't it the case that Clause (ii) only refers to adjustment with respect to methods of determining costs, and that is separate in the statute from the establishment of limits on direct or indirect costs.

Would it suffice for your purposes if you had the power to challenge the method of determining costs but not the power to challenge the establishment of limits on the direct or indirect overall incurred costs?

MS. HEDLUND: We did challenge the validity of the cost-limits methods, and we lost on that challenge, and we're saying Clause (ii) assumes or recognizes that valid methods can produce inaccurate reimbursement in

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individual circumstances, so we -- it's not sufficient for 1 our purpose to be able to challenge the cost-limit method. 2 3 QUESTION: I'm not sure I understand your response. Are you challenging the limits in this suit, or 4 are you challenging just the methods, or both? 5 MS. HEDLUND: The limits are a method. We're 6 7 challenging the amount of reimbursement that we were paid under the limits. 8 9 QUESTION: So you have to challenge both, the 10 limits and the methods, you're saying. QUESTION: I thought you were challenging 11 12 neither. MS. HEDLUND: In this case, we're -- I'm 13 14 confused by the question --QUESTION: Well, when I say challenging --15 MS. HEDLUND: Because the cost limits are one of 16 the methods --17 18 QUESTION: When I say challenging, I mean, you're saying that both the limits and the methods require 19 an exception in your case. You require an exception from 20 both the limits and the methods in order to get reasonable 21 22 costs. MS. HEDLUND: Yes. I think the limits are one 23 of the methods, and that's the way this Court construed it 24 25 in Georgetown. 43

With respect to the question about, how would 1 the Secretary recapture excessive reimbursement, because 2 Clause (ii) is definitely a two-way street, I would just 3 note that in the past the Secretary has cited Clause (ii) 4 to promulgate regulations to go back and take depreciation 5 6 from providers in the depreciation recapture cases -- it's 7 the Springdale Convalescent Center case out of the Fifth 8 Circuit -- when the Secretary has invoked Clause (ii) for 9 a variety of reasons over the years.

10 QUESTION: If I understand you correctly, the 11 Secretary could invoke Clause (ii), saying to recapture a lot of depreciation he thought was excessive, without 12 13 promulgating a regulation -- just say, we just realized there's this method, that one of the consequences of our 14 15 regulations is that these hospitals have been able to make all sorts of money because they've overestimated or 16 overaccounted for depreciation, something like that. 17 Isn't it an open-ended, ad hoc thing? You just made too 18 much money, ergo it was excessive, ergo we can on a case-19 20 by-case method recover some money from you.

MS. HEDLUND: If the Secretary could prove that they had paid more than the actual cost to a provider, they could do that under Clause (ii).

24 QUESTION: Without a special regulation on 25 depreciating, just doing an accurate accounting job by --

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1 MS. HEDLUND: Not just -- well, not just -- I 2 think that's different, if it's an accounting question as to whether they didn't properly --3 4 QUESTION: They just --MS. HEDLUND: The costs were properly 5 6 recorded --7 QUESTION: There are all sorts of cost accountants who can figure costs a million different 8 9 ways --10 MS. HEDLUND: I'm sure of that. 11 QUESTION: As we all know, and they just now 12 have got a new cost accounting expert who figured they've been -- your hospitals have been overcharging depreciation 13 for years, so we're going to take a second look at your 14 costs on an ad hoc, case-by-case basis. Why can't they do 15 16 that under Clause (ii)? MS. HEDLUND: Clause (ii) works two ways. 17 18 QUESTION: I just wonder who wins this lawsuit if you prevail. 19 20 QUESTION: Well, they have --21 (Laughter.) 22 MS. HEDLUND: It is a two-edged sword. It 23 definitely is a two-edged sword. 24 QUESTION: Well, they'd have the burden, I 25 assume, wouldn't they? 45

1 MS. HEDLUND: They would have the burden of 2 showing --

3 QUESTION: They would have the burden of showing4 that their own regulation is bad.

5 MS. HEDLUND: That's correct, or that it 6 resulted in over-reimbursement, or that the provider's 7 costs were unreasonable.

8 QUESTION: In a particular case.
9 MS. HEDLUND: In a particular case.

QUESTION: The regulators generally find that where you've go a place in Nebraska where a lot of people work part-time and not full-time you've got this strange result. We can recover it without any special regulation. MS. HEDLUND: Yes.

With respect to the Secretary's assertion that remand for rulemaking might be an appropriate remedy, we don't think that that's the case. As I said, the actual language of the book-balancing regulations -- not the way they've been implemented, but the language is broad enough to encompass the kind of adjustment we're seeking, and --

21 QUESTION: Do you mean the language of g is 22 broad enough, or the language of x is broad --

23 MS. HEDLUND: Of the regulations, the book-24 balancing regulations, where it talks about a 25 reconciliation to actual cost, that that -- Clause (ii)

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1 does require regulation. That regulation -- the book2 balancing regulation, the actual language is broad enough
3 and in addition --

4 QUESTION: So you say the Secretary has just 5 misinterpreted his own regulation.

MS. HEDLUND: They've been applying them -they've not allowed us to show -- to get reimbursement for our actual costs. They have always construed that regulation far more narrowly than the language in that regulation.

11 QUESTION: So you say that this is a case in 12 which the Secretary has misconstrued his regulation. 13 MS. HEDLUND: Misapplied it, I believe. 14 CHIEF JUSTICE REHNQUIST: Very well. Thank you, 15 Ms. Hedlund. The case is submitted.

16 (Whereupon, at 12:01 p.m., the case in the 17 above-entitled matter was submitted.)

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