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PROCEEDINGS BEFORE

**THE SUPREME COURT  
OF THE  
UNITED STATES**

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SUPREME COURT, U.S.  
WASHINGTON, D.C. 20543

CAPTION: HAZEN PAPER COMPANY, ET AL., Petitioners v.

WALTER F. BIGGINS

CASE NO: 91-1600

PLACE: Washington, D.C.

DATE: Wednesday, January 13, 1993

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1 IN THE SUPREME COURT OF THE UNITED STATES

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3 HAZEN PAPER COMPANY, ET AL. :  
4 Petitioners :  
5 v. : No. 91-1600  
6 WALTER F. BIGGINS :

7 - - - - -X  
8 Washington, D.C.  
9 Wednesday, January 13, 1993

10 The above-entitled matter came on for oral  
11 argument before the Supreme Court of the United States at  
12 11:14 a.m.

13 APPEARANCES:

14 ROBERT B. GORDON, ESQ., Boston, Massachusetts; on behalf  
15 of the Petitioner.

16 MAURICE M. CAHILLANE, JR., ESQ., Springfield,  
17 Massachusetts; on behalf of the Respondent.

18 JOHN R. DUNNE, ESQ., Assistant Attorney General,  
19 Department of Justice, Washington, D.C.; on behalf of  
20 the United States as amicus curiae supporting  
21 the Respondent.

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1 P R O C E E D I N G S

2 (11:14 a.m.)

3 CHIEF JUSTICE REHNQUIST: We'll hear argument  
4 next in Number 91-1600, the Hazen Paper Company v. Walter  
5 F. Biggins.

6 Mr. Gordon, you may proceed.

7 ORAL ARGUMENT OF ROBERT B. GORDON

8 ON BEHALF OF THE PETITIONER

9 MR. GORDON: Thank you, Mr. Chief Justice, and  
10 may it please the Court:

11 The petitioners have asked this Court to review  
12 and set aside a fundamentally flawed decision of the Court  
13 of Appeals for the First Circuit. The First Circuit in  
14 this case misapplied the Federal Age Discrimination in  
15 Employment Act first by upholding a jury finding of age  
16 discrimination not on the basis of any demonstrated bias  
17 or prejudice against Mr. Biggins relating to his age, but  
18 instead on the theory that the Hazens discharged Mr.  
19 Biggins from their employ in order to interfere with his  
20 vesting in the company pension plan.

21 The court of appeals then compounded this error  
22 by reinstating previously vacated liquidated or double  
23 damages based on an improper application of the knew or  
24 showed reckless disregard test for willfulness approved by  
25 this Court in TWA v. Thurston.

1           The pertinent facts of this case can be recited  
2 very briefly. In 1977, the Hazens hired Mr. Biggins, then  
3 age 52, to serve as the company's technical director. The  
4 Biggins held this position, as well as a seat on the  
5 company's executive committee, for approximately 9-1/2  
6 years, at which point a dispute arose between the parties  
7 concerning Mr. Biggins' involvement in certain consulting  
8 activities.

9           At that point, the Hazens discovered that  
10 unbeknownst to them, Mr. Biggins had been marketing the  
11 services of a company he had founded and named for himself  
12 to competitors of Hazen Paper Company. Accordingly, the  
13 Hazens required Mr. Biggins to sign a confidentiality and  
14 noncompetition agreement as a condition of continuing  
15 employment at the company in order to protect Hazen Paper  
16 from what the Hazens saw as a conflict of interest.

17           QUESTION: Mr. Gordon, does the record show the  
18 total number of employees at the Hazen Paper Company?

19           MR. GORDON: I don't believe it does, Your  
20 Honor.

21           Mr. Biggins, by his own trial testimony,  
22 acknowledged that he had no problem with either the  
23 substance of the tendered agreement, or, indeed, with the  
24 Hazens' reasons for insisting that he sign such an  
25 agreement, yet Mr. Biggins refused to sign the agreement

1 unless his annual compensation at the company were more  
2 than doubled and increased to \$100,000 a year.

3 The Hazens refused, the parties reached an  
4 impasse, and Mr. Biggins employment was terminated.  
5 That's all that happened in the case, and none of it had  
6 anything to do with Mr. Biggins' age.

7 Yet by reason of the timing of the termination,  
8 Mr. Biggins failed to reach the 10 years of service  
9 required to vest in the company's pension plan, and it was  
10 this fact -- Mr. Biggins' pension loss -- that the First  
11 Circuit relied upon most explicitly as the central basis  
12 for upholding age discrimination liability.

13 QUESTION: That wasn't all it relied on.

14 MR. GORDON: Its holding, Justice White, was  
15 very clear: that the evidence permitted an inference that  
16 the Hazens intended to defeat Mr. Biggins' pension  
17 vesting, and that there was a relationship between  
18 Mr. Biggins' pension status and his age that rendered such  
19 pension interference age discrimination within the purview  
20 of the ADEA.

21 QUESTION: How long did he have to go yet before  
22 vesting of his pension rights?

23 MR. GORDON: At trial, Justice Blackmun, Mr.  
24 Biggins first testified that he thought it was a matter of  
25 hours, without specifically saying how long he had to go.

1                   On cross-examination, he was asked if it were  
2 not true that vesting was 8 months away, and he  
3 acknowledged that he had been told that. The record goes  
4 no further on the point, and it stands in precisely that  
5 conflict, that it could be as low as a matter of hours, or  
6 as low as 8 months.

7                   QUESTION: In his case, the payments would  
8 commence almost coterminously -- or, concomitantly with  
9 the vesting, would it not?

10                  MR. GORDON: Well, depending upon when he chose  
11 to retire.

12                  QUESTION: But they could begin at once.

13                  MR. GORDON: Yes, Your Honor.

14                  Now, turning first to the issue of underlying  
15 liability, the First Circuit's very explicit reliance on  
16 pension interference as a basis for sustaining ADEA  
17 liability was erroneous for each of three independently  
18 sufficient reasons. Reason number 1, it is the  
19 petitioner's position, first and foremost, that judicial  
20 substitution of any factor that is not age for age under  
21 the ADEA is inconsistent with the language and legislative  
22 history of the statute and is simply wrong.

23                  The ADEA provides in very plain and  
24 straightforward --

25                  QUESTION: May I interrupt you there? It may be



1 wrong to equate it as a matter of law, but it is not wrong  
2 to consider it as conceivably -- or, strike conceivably.  
3 To consider it as possibly relevant evidence. Do you  
4 agree to that?

5 MR. GORDON: It may be relevant evident in the  
6 total context of the ADEA, Justice Souter, and certainly  
7 it is relevant to the question of damages under the ADEA,  
8 and it was on that basis, as well as the fact --

9 QUESTION: No, but let's just consider liability  
10 here. It could be relevant evidence on liability,  
11 couldn't it?

12 MR. GORDON: It is difficult to see a situation  
13 where it would be relevant evidence, except as evidence  
14 defeating the requisite intent under the ADEA. If your  
15 intent is to defeat pension vesting, then your intent is  
16 not animated by considerations of age.

17 The ADEA again provides in straightforward terms  
18 that the statute was meant --

19 QUESTION: I find it hard to believe that a  
20 trial court would be required to sustain an objection to  
21 the evidence in an ADEA trial, especially when his  
22 payments are going to begin at once.

23 MR. GORDON: His payments, Justice Kennedy, were  
24 not --

25 QUESTION: Or, as soon as he retires.

1 MR. GORDON: And in fact, the issue of when his  
2 payments would commence is really not a relevant  
3 consideration in terms of the calculus of liability here,  
4 because under this pension plan, as in most pension plans,  
5 once an employee is vested in their pension benefits, it  
6 belongs to the employee. There's no economic benefit to  
7 the employer as to when payments do and do not begin, so  
8 that issue really has nothing to do with whether or not  
9 pension interference can relate to age discrimination.

10 QUESTION: Well, I suppose you can use one --  
11 must you not acknowledge that you can use some other  
12 factors as surrogates for age, where the substitution is  
13 obvious, such as you fire everybody who has gray hair, or  
14 fire everybody with wrinkles. Wouldn't that violate the  
15 Age Discrimination Act?

16 MR. GORDON: Yes, it would, Justice Scalia --

17 QUESTION: Okay, and I --

18 MR. GORDON: But not because they're surrogates,  
19 but because the articulated reasons for your actions are  
20 so facially unworthy of credence that one may draw an  
21 appropriate inference that there is true age animus  
22 underlying your decision, but the issue of proxies has  
23 been addressed before.

24 This is the core principle embraced by Chief  
25 Justice Rehnquist's dissent from the denial of certiorari

1 in Markham v. Geller, and the logic of Chief Justice  
2 Rehnquist's position on this point we submit is  
3 unassailable and, indeed, consistent with the long  
4 tradition of this Court.

5 In determining the non -- the existence or  
6 nonexistence of discriminatory intent under statutory and  
7 constitutional provisions, this Court has a long history  
8 of strictly respecting the textual limits of the protected  
9 category at issue.

10 For example, in Personnel Administrator of  
11 Massachusetts v. Feeney, the Court held that it was not  
12 discrimination on the basis of sex to enact a statute  
13 providing a job preference to veterans, notwithstanding  
14 that at the time of such statutory enactment only males  
15 were eligible for service in the Armed Forces.

16 QUESTION: Mr. Gordon, can I ask you a  
17 hypothetical? Supposing a company had a policy of  
18 hiring -- or firing, rather, all executives with 17 years  
19 of seniority because it would be cheaper to hire young men  
20 to replace them -- employees with less seniority to  
21 replace them. Would that be relevant evidence in an age  
22 discrimination case?

23 MR. GORDON: To the extent that it permitted an  
24 inference of adverse impact, to the extent that theory of  
25 liability is applied by this Court to actions under the

1 ADEA, that could be relevant, and it could in theory state  
2 a claim, but the issue we're talking about here --

3 QUESTION: Well, why are pension benefits  
4 different than a salary scale that's associated with  
5 seniority with the company?

6 MR. GORDON: If the intent of the company,  
7 Justice Stevens, in your hypothetical is strictly to save  
8 money based --

9 QUESTION: That's my hypothesis. It's cheaper  
10 to hire young men than it is --

11 MR. GORDON: That would not be a violation of  
12 the ADEA.

13 QUESTION: What's your -- what authority do you  
14 have for that?

15 MR. GORDON: The statute simply prohibits  
16 discrimination on the basis of age, and this is --

17 QUESTION: I see.

18 MR. GORDON: This result is consistent with the  
19 decision in Feeney. It's likewise consistent with this  
20 Court's pronouncement in General Electric v. Gilbert,  
21 where the Court held that it was not discrimination on the  
22 basis of sex for an employer to exclude pregnancy from its  
23 benefits coverage, notwithstanding the fact that  
24 pregnancy is a condition uniquely correlated with being  
25 female. Likewise --

1 QUESTION: Feeney is a constitutional case,  
2 isn't it?

3 MR. GORDON: Yes, it is, Your Honor.

4 QUESTION: Might not there be a different,  
5 broader definition of discrimination under title VII than  
6 there is under the Constitution?

7 MR. GORDON: There could, and in fact under  
8 title VII, because adverse impact liability has been  
9 applied in that arena, there arguably is. But the same  
10 principles that we are submitting have also been  
11 recognized by this Court under title VII as in Gilbert,  
12 and in Espinoza v. Farrah Manufacturing Company, where  
13 Justice Marshall, writing for the Court, found that it was  
14 not discrimination on the basis of national origin to  
15 refuse to hire non-United States citizens, notwithstanding  
16 a logical correlation between the two.

17 It's thus our first point that judicial  
18 substitution of any factor -- here it was pension  
19 interference, but it would apply to other factors -- for  
20 age is not allowed by the statute at all. Barring a  
21 showing of adverse impact in the manner contemplated by  
22 Griggs v. Duke Power, this would require reversal of the  
23 First Circuit's decision here, which rested not on  
24 legitimate inferences of age bias, but instead on pension  
25 interference.

1 Reason two: even if this Court were, in certain  
2 situations such as those suggested by Justice Stevens,  
3 prepared to endorse the proposition that a trier of fact  
4 applying the ADEA may substitute surrogates for age when  
5 there is a factual relationship for the surrogate and age,  
6 the case at bar would not satisfy the condition precedent  
7 for such a substitution.

8 Here, the First Circuit simply presumed that  
9 there was a factual relationship between Mr. Biggins age  
10 and his pension status. The court of appeals reasoned  
11 that Mr. Biggins' age and pension status were, to borrow  
12 the Court's phrase, inextricably intertwined, and that if  
13 it were not for Mr. Biggins' age -- 62 -- he would not  
14 have been within a hairbreadth of vesting in the Hazen  
15 Paper pension.

16 As the Solicitor General has conceded, however,  
17 and as the undisputed facts bear out, the First Circuit's  
18 reasoning on this point is completely without force.

19 QUESTION: Did you ask the trial court to  
20 instruct the jury that the evidence of the pension was  
21 irrelevant?

22 MR. GORDON: No, Your Honor, we did not.

23 QUESTION: Did you object to the admission of  
24 the evidence?

25 MR. GORDON: It would have been appropriate to

1 object, but there was no objection. The evidence was  
2 clearly relevant to the ERISA section 510 claim, and it  
3 was clearly relevant to the question of damages under the  
4 ADEA. The trial judge gave appropriate ADEA instructions,  
5 which made no mention of allowing the jury to infer age  
6 animus on the basis of pension interference.

7 Now, it is true there was no objection made to  
8 the introduction of the evidence as being nonprobative of  
9 age discrimination, but that, of course, was true of every  
10 piece of evidence --

11 QUESTION: Was there any request for an  
12 instruction to the jury to that effect?

13 MR. GORDON: There were no requests for  
14 instructions on this point by either side, Justice White.

15 QUESTION: So your issue is entirely framed by  
16 your motion for judgment NOP.

17 MR. GORDON: Yes, Your Honor. Here again, the  
18 First Circuit simply presumed a factual connection between  
19 pension status and age that simply does not exist.  
20 Employees at Hazen Paper vest strictly on the basis of  
21 length of service.

22 Indeed, ironically, the only reason Mr. Biggins  
23 himself was not long vested in the Hazen Paper pension at  
24 the age of 62 was the unusual fact that he'd been hired by  
25 the Hazens at the age of 52, obviously a fact tending to

1 negate any inference of age animus on the part of the  
2 Hazens.

3 QUESTION: Is that clear from the record?  
4 There's a lot of -- I had some -- the pension agreement  
5 isn't in the record, is it?

6 MR. GORDON: It was in the trial record -- the  
7 summary plan description of the pension, not the pension  
8 plan itself.

9 QUESTION: Oh, I see. I thought -- thank you.

10 MR. GORDON: Finally, in addition to the fact  
11 that age proxies are not allowable as surrogates under the  
12 IDEA at all, and in addition to the fact --

13 QUESTION: Well, may I just interrupt? If the  
14 plan is in the record, why can't we -- and we know the day  
15 this man was hired --

16 MR. GORDON: Yes.

17 QUESTION: Well, why can't we compute whether it  
18 was 6 hours -- he was fired 6 hours before it vested, or  
19 8 months before that?

20 MR. GORDON: Because I believe the plan depends  
21 on hours of service, and that's computed not simply  
22 chronologically, but based on hours.

23 QUESTION: I see, so the 10 years is a proxy for  
24 hours -- a certain number of hours of service.

25 MR. GORDON: Yes, that's correct, Justice



1 Stevens.

2 (Laughter.)

3 MR. GORDON: As our third point on underlying --

4 QUESTION: I take it you have no objection to  
5 that.

6 MR. GORDON: No, Justice Scalia.

7 (Laughter.)

8 QUESTION: As our third point, even if age  
9 proxies were allowable under the ADEA at all, which we  
10 submit they are not, and even if in this case one were  
11 prepared to endorse what the First Circuit has done and no  
12 other court has ever done -- that is, allowed a factor  
13 having no factual relationship to age whatsoever to serve  
14 as such a surrogate for age, petitioners submit that under  
15 no circumstances may pension interference properly provide  
16 the predicate for an inference of age animus.

17 This Court held in Patterson v. McLean --

18 QUESTION: So if the court of appeals used  
19 that -- relied on the pension to any extent to find age  
20 discrimination, they should be reversed --

21 MR. GORDON: We think --

22 QUESTION: To any extent.

23 MR. GORDON: No, Your Honor. If it's not  
24 material to the judgment, and the judgment is sustainable  
25 on other grounds, which it clearly is not, then the Court

1 could, under its prior holdings, affirm the judgment on  
2 other grounds, but here, it is absolutely plain that there  
3 is no basis for sustaining the judgment of the First  
4 Circuit.

5 QUESTION: Well, the Solicitor General doesn't  
6 agree with that, and I suppose if you're right that  
7 evidence should not have been used at all, perhaps we  
8 should remand. If you're right, we could say that the  
9 court of appeals made an error in relying on it to any  
10 extent and remand it to see what the other evidence might  
11 amount to.

12 MR. GORDON: Justice White, that is an option  
13 that the Court has which was suggested by the Solicitor  
14 General. We submit that it's unnecessary. We submit that  
15 when the First Circuit opinion is taken on its own terms  
16 and divested of its improper reliance on pension  
17 interference as a basis for ADEA liability, the entire  
18 inference of age animus evaporates.

19 QUESTION: I'm not sure that's correct,  
20 Mr. Gordon. The court of appeals mentions in its opinion  
21 that there were several adverse comments made by the  
22 employer on -- is it Biggins age? -- and that the fellow  
23 who replaced him, McDonald, was given a much more generous  
24 confidentiality agreement than Biggins was offered. Now,  
25 certainly that tends to give some support to the

1 plaintiff's case, doesn't it?

2 MR. GORDON: No, Your Honor, we'd respectfully  
3 disagree, and if I could answer Chief Justice Rehnquist's  
4 position by dealing with each of those separately, in  
5 10 years' employment and in a 5-day trial reviewing this  
6 extremely intricate relationship between Mr. Biggins and  
7 the Hazens, the only evidence that in any way concerned  
8 age were two isolated remarks that were, we submit,  
9 completely innocuous in content.

10 In the context of the entire record, those  
11 remarks, simply as a matter of law, cannot support the  
12 inference that the Hazens were motivated to require  
13 Mr. Biggins to sign a confidentiality agreement based on  
14 age animus. These are the classic stray remarks that have  
15 absolutely no basis for sustaining ADEA liability.

16 Indeed, every business in America would be  
17 subject to ADEA liability if the mere fact that those  
18 kinds of utterances are mentioned at some indeterminate  
19 point in a working relationship could sustain liability.

20 As for the differential treatment --

21 QUESTION: What were they again?

22 MR. GORDON: The first comment was a joke about  
23 a handball court, and of course there was no evidence that  
24 Mr. Biggins was denied membership in the handball court.  
25 It was a joke that the handball court --

1 QUESTION: Something like an old duffer like you  
2 wouldn't need the handball court, or something like that.

3 MR. GORDON: It was that Mr. Biggins and  
4 Mr. Gezner wouldn't have as much use for the handball  
5 court because they were so old, and the second comment, we  
6 submit, was simply a true statement --

7 QUESTION: Something like 50, eh?

8 (Laughter.)

9 MR. GORDON: The second remark --

10 QUESTION: Oops -- right.

11 MR. GORDON: The second remark, Justice Scalia,  
12 was simply a true statement of what, in fact, every  
13 businessman in America knows to be fact -- that it does  
14 cost more to insure older persons.

15 Indeed, the Congress which enacted the ADEA  
16 recognized that very same fact, and that is why there is a  
17 specific privilege embodied in section 4(f)(2) of the  
18 statute allowing employers to make certain benefits  
19 distinctions based on age, a recognition by Congress.  
20 Congress is no more motivated by age animus in recognizing  
21 that fact than the Hazens were here.

22 QUESTION: Do you think it would be permissible  
23 under the statute to fire all your people for whom the  
24 insurance premiums were higher because they were older?

25 MR. GORDON: Absolutely not.

1 QUESTION: Well then, this remark goes right to  
2 the heart of the statute, then.

3 MR. GORDON: But there's no suggestions that the  
4 Hazens discharged Mr. Biggins for anything to do with his  
5 insurance coverage. Indeed, Mr. Gezner --

6 QUESTION: Well, but the comment about, it's  
7 more expensive to insure you, says, in effect, because of  
8 your age, there are certain reasons why we wouldn't want  
9 you in our employ, doesn't it?

10 MR. GORDON: And if in fact that was the policy  
11 of the company, Justice Stevens, that would perhaps state  
12 an adverse impact violation, but here, adverse impact, as  
13 all parties to the court concede, has no application to  
14 the case.

15 As just a very brief final point with respect to  
16 predicate liability, we would submit that under the rules  
17 stated in Patterson v. McLean Credit Union, pension  
18 interference may not ever, as a matter of law, provide the  
19 predicate for an inference of age animus.

20 In Patterson, this Court held that when  
21 construing a civil rights statute, it is inappropriate to  
22 construe an earlier statute broadly and beyond the reach  
23 of its text in order to cover conduct that is clearly and  
24 in terms covered by a later enacted statute.

25 Recall that in Patterson, this Court refused to

1 extend the reach of section 1981 of the Civil Rights Act  
2 of 1866, which simply barred discrimination in the making  
3 or enforcement of contracts. It refused to extend the  
4 reach of that statute to cover on-the-job racial  
5 harassment when Congress had later, and in clear terms,  
6 covered such conduct under title VII of the Civil Rights  
7 Act of '64.

8 The Court's holding rested both on prudential  
9 principles of statutory construction, which we submit are  
10 applicable here, and further on a desire to avoid  
11 circumvention of the detailed enforcement mechanisms  
12 provided for by Congress in the later statute.

13 Here, precisely as in Patterson, the existence  
14 of a clear statutory remedy under ERISA section 510, a  
15 later-enacted statute with its own independent enforcement  
16 mechanism militates very strongly against stretching the  
17 coverage of the ADEA beyond its text to provide a  
18 duplicative legal remedy.

19 Turning next to the issue of liquidated damages,  
20 I would begin by pointing out that under the law a  
21 necessary precondition to an award of liquidated damages  
22 is a legitimate and sustainable finding of underlying age  
23 discrimination.

24 Should this Court conclude, as the petitioners  
25 have urged, that there is no proper basis for sustaining

1 ADEA liability at all here, then the First Circuit's  
2 reinstatement of liquidated damages must be struck  
3 automatically, and this Court would not need to reach the  
4 question of what the appropriate standard for awarding  
5 such damages ought be.

6 However, even if predicate liability could on  
7 some theory which has yet to be articulated by any party  
8 be sustained, petitioners submit that under no rational  
9 application of the statutory standard of willful can the  
10 jury's finding of willfulness be upheld, and the district  
11 court's decision to vacate liquidated damages should  
12 accordingly be reinstated.

13 The ADEA provides in section 7(b) that  
14 liquidated or double damages shall only be awarded in  
15 cases of willful violations of the statute. This Court  
16 has stated numerous times and in numerous different  
17 contexts that willful is a term of varying meanings and  
18 must be construed according to its context.

19 Now, in *Trans World Airlines v. Thurston*, the  
20 Court held that in the context of the ADEA, Congress used  
21 the term willful in order to provide a form of punitive  
22 damages. The Court in *Thurston* found that by deliberately  
23 providing for liquidated damages only in cases of willful  
24 violations of the statute, borrowing that standard from  
25 the Fair Labor Standards Act's provision for criminal

1 penalties, Congress meant to create a two-tiered scheme  
2 for ADEA liability, with liquidated damages specifically  
3 reserved for those most especially blameworthy and  
4 reprehensible violations of the statute.

5           Petitioners -- in reaching this result, the  
6 Court in Thurston specifically rejected interpretations of  
7 the term, willful, that would, in the words of the Court,  
8 result in an award of liquidated damages in all or  
9 virtually all cases where underlying liability were found.

10           Petitioners most respectfully submit that the  
11 time has come for this Court to modify the knew or showed  
12 reckless disregard test for willfulness it approved in  
13 Thurston. Experience in the lower court since Thurston  
14 was handed down has demonstrated that this test, when  
15 applied by its terms, does the very thing which Congress  
16 and the Court in Thurston indicated a punitive willfulness  
17 standard ought not do.

18           QUESTION: Does it do it in disparate impact as  
19 opposed to disparate treatment cases?

20           MR. GORDON: It need not do it in disparate  
21 impact cases, Your Honor, or again I would remind the --

22           QUESTION: Well, if it doesn't do it in  
23 disparate impact cases, then it seems to me your argument  
24 is gone that as a practical matter the application of  
25 Thurston under the act is simply providing an almost



1 automatic enhancement in every case.

2 MR. GORDON: It provides an automatic  
3 enhancement in virtually every case. There is a narrow  
4 band of cases, and they are accurately identified by the  
5 Solicitor General, in which liquidated damages liability  
6 can be avoided, but they are limited explicitly to adverse  
7 impact cases, which again research shows represent less  
8 than 2 percent of the cases in ADEA litigation and cases  
9 where legal affirmative defenses are involved, which this  
10 Court has stated numerous times, such as in Criswell and  
11 in last term's decision in Johnson Controls, are very,  
12 very narrow. As a practical matter --

13 QUESTION: So that basically your answer to the  
14 argument from the other side that there's still a two-  
15 tier system is that the lower tier is so minuscule that it  
16 could not have been within the contemplating of Congress  
17 as sufficient.

18 MR. GORDON: That is precisely our position,  
19 Justice Souter, and indeed, the reason we know that  
20 Congress could not have intended to award liquidated  
21 damages in even virtually all cases where predicate  
22 liability is established, is revealed in its departure  
23 from the standards of the Fair Labor Standards Act. Had  
24 Congress intended that result, it would have done  
25 precisely what it did in the Fair Labor Standards Act. It

1 would have authorized an award of liquidated damages as a  
2 matter of course for every violation of the statute  
3 subject only to a narrow exception where the employer can  
4 demonstrate good faith as Congress provided for in the  
5 Portal to Portal Act Amendments, but by doing the precise  
6 opposite -- specifically borrowing the statutory standard  
7 from the criminal penalties provision -- Congress created  
8 the diametrically opposed presumption.

9 Numerous courts that have confronted this  
10 question have recognized that when applied by its terms,  
11 Thurston's new or showed reckless disregard test  
12 essentially reads the term, willful, out of the statute.

13 These courts are properly recognizing that in a  
14 statute such as the ADEA, where a specific intent is part  
15 and parcel of the underlying violation itself, that a  
16 standard of punitive damages activated merely by a  
17 requirement that such violation have been nonnegligent, is  
18 in reality no standard at all.

19 It is for this very reason that a majority of  
20 the circuits, as we've cited in our brief, are departing  
21 from Thurston's definition of willfulness and imposing a  
22 heightened standard for liquidated damages which properly  
23 resembles the common-law test for punitive damages. These  
24 courts, by modifying Thurston in this way, giving life to  
25 the common-law sense of punitive damages, are properly

1 serving Congress' intent to preserve two discrete tiers of  
2 ADEA liability with liquidated damages reserved only for  
3 the most reprehensible violations of the statute.

4 Accordingly, we are asking the Court to use this  
5 case as an occasion to refine the definition of  
6 willfulness approved in *Thurston* and return liquidated  
7 damages to their punitive moorings. A violation of the  
8 ADEA should only be deemed willful if the employer's age  
9 discrimination is especially reprehensible, and in this  
10 respect we have alerted the Court to a series of  
11 considerations which at common law reflect how that  
12 determination ought be made by a jury -- namely, whether  
13 the employer showed reckless disregard for the matter of  
14 whether its conduct violated the ADEA, whether the  
15 employer's actions were repeated, were without colorable  
16 justification, were otherwise unusually harsh, egregious,  
17 or outrageous.

18 These are well-established standards for  
19 common-law punitive damages, as this Court's decision in  
20 *Pacific Mutual Life Insurance Company v. Haslip* reflects.  
21 Justice Blackmun's majority opinion as well as Justice  
22 O'Connor's concurrence reflect that these are standards  
23 that the Court is comfortable with insofar as punitive  
24 damages standards are concerned, and they should be the  
25 ones which inform the meaning of willfulness under the

1 ADEA.

2           When this standard is applied to the facts of  
3 this case, it is absolutely clear, we submit, that the  
4 jury's finding of willfulness cannot stand. There was no  
5 evidence that the Hazens engaged in a pattern of  
6 discriminatory conduct, that there was prior evidence of  
7 repeated discrimination, that they singled Mr. Biggins out  
8 for unusually harsh or oppressive treatment relating to  
9 his age, nor was there evidence that the Hazens' actions  
10 were utterly without colorable justification, a term this  
11 Court has used in interpreting willful in its decisions in  
12 Murdock and Spies.

13           The most the evidence showed here was that the  
14 Hazens confronted an employee who was marketing services  
15 to competitors and demanded that he signed a  
16 confidentiality agreement. Given Mr. Biggins sensitive  
17 position at the company and having a seat on its executive  
18 committee, this cannot be construed as discriminatory at  
19 all.

20           QUESTION: Willful is a strange term to  
21 represent all of the things that you've just mentioned. I  
22 mean, I can see how it might represent knowledge of the  
23 existence of the statute, or something like that, but how  
24 could it represent singling the defendant out, or repeated  
25 violations?

1 I mean, it's either willful or it's not willful.  
2 You can be willful repetitive, or willful one shot. I  
3 don't know how willful bears on any of this.

4 MR. GORDON: Justice Scalia, we submit that  
5 willful is a term of some elasticity, and this Court has  
6 specifically stated -- has specifically stated on many  
7 occasions in the past that it must be construed according  
8 to its context.

9 In Murdock, the Court construed the term willful  
10 to mean persistently, perversely, and utterly without  
11 justifiable excuse. Those are many of the same factors  
12 that we are submitting should inform the definition of  
13 willfulness here.

14 As a final point, the petitioners submit that  
15 even if this court determines not to modify Thurston, even  
16 an unmodified application of that test cannot sustain  
17 liability here.

18 The First Circuit's decision to treat Thomas  
19 Hazen's acknowledgement that he knew age discrimination  
20 was illegal as conclusive proof of willfulness is  
21 illogical on its face, flatly inconsistent with Justice  
22 Stevens' reasoning in *McLaughlin v. Richland Shoe*, and in  
23 fact restates the *Jiffy June in the picture* test that has  
24 twice been discredited by this Court.

25 QUESTION: Why isn't it enough to say that

1 willful means that you know you're violating ADEA?

2 MR. GORDON: Justice Scalia, given the fact that  
3 the ADEA requires itself that employers post notices  
4 acknowledging the illegality of discrimination, an  
5 underlying finding of discrimination by the trier of fact  
6 would represent an adjudicated conclusion that the  
7 violation was knowing. It would practically mandate  
8 imposition of liquidated damages in virtually every case.

9 It cannot mean that, and it certainly cannot  
10 mean what --

11 QUESTION: It wouldn't mandate it. It would  
12 allow the jury to find it. I mean, the mere fact that age  
13 discrimination does violate ADEA doesn't necessarily mean  
14 that when committing age discrimination the person adverts  
15 to it. He may not advert to it, but you can have a  
16 conversation that shows, look, let's cover this up,  
17 because it's in violation of Federal law. That's willful.

18 MR. GORDON: But the evidence certainly wouldn't  
19 require -- wouldn't have to go that far, Justice Scalia,  
20 to permit the inference of knowledge. Again, given that  
21 the statute requires specific intent, and given that the  
22 statute also requires knowledge of the statutory  
23 prohibition -- and this is not a statute of great  
24 complexity like the tax laws.

25 Given those two facts, taking them together,

1 there's simply no avoidance of liquidated damages for  
2 employers under Thurston, and it should be changed, but at  
3 a minimum, even Thurston itself can't sustain liability  
4 here, because there was no evidence in the record that the  
5 Hazens knew or showed reckless disregard for the matter of  
6 whether pension interference could possibly constitute an  
7 ADEA violation.

8 QUESTION: Thank you, Mr. Gordon.

9 Mr. Cahillane, we'll hear from you.

10 ORAL ARGUMENT OF MAURICE M. CAHILLANE

11 ON BEHALF OF THE RESPONDENT

12 MR. CAHILLANE: Mr. Chief Justice and may it  
13 please the Court, respondent submits that the First  
14 Circuit correctly adopted this Court's previously  
15 determined definition of willfulness in Thurston and  
16 properly considered the evidence concerning Mr. Biggins'  
17 pension status, and I wish to first address why the  
18 Thurston definition has been properly applied by the First  
19 Circuit in this case, and then, secondly, why the pension  
20 issue as presented does not actually appear in the facts  
21 of this case, and that, even if it did, pension  
22 interference would be proper evidence of age  
23 discrimination.

24 With respect to willfulness, the petitioners are  
25 effectively asking this Court to reverse this Court's

1 definition of willfulness set down in TWA v. Thurston and  
2 in McLaughlin v. Richland Shoe under the FSLA, the  
3 definition that was adopted here by the First Circuit  
4 which is currently adhered to by a majority of the  
5 circuits in all cases, including those of disparate  
6 treatment.

7 That definition as shown by Thurston is  
8 consistent with the statute's plain meaning, it's  
9 consistent with the legislative history, and it's  
10 consistent with the use of that term in other statutes in  
11 Federal law.

12 The objection that is raised that presumably  
13 this creates automatic double damages is simply not the  
14 case. The employer, most importantly, always has the  
15 opportunity to convince the jury that it was acting in a  
16 good faith attempt to comply with the law, something which  
17 there was no evidence of here.

18 In addition to that, the employer has a host of  
19 other defenses which may justify actions that may still be  
20 underlying violations such as a legitimate belief on the  
21 employer's part that there was a BFOQ, or that he was  
22 exempt from the act, so it's simply not true that this is  
23 a situation of automatic double damages.

24 But where, as here, the employer engages in an  
25 intentional and purposeful scheme to discriminate against



1 someone on the basis of their age, there's no reason to  
2 believe that Congress sought to shield that employer from  
3 what is a very limited additional remedy, in this case of  
4 doubling the back pay award that the plaintiff would  
5 otherwise be entitled to.

6 QUESTION: Well, I think your last remark  
7 indicates what the problem is. The more we're willing to  
8 accept your position on how easy it is to establish age  
9 discrimination, the truer it is that everybody who commits  
10 it is not necessarily willful. That is to say, you say  
11 BFOQ.

12 I think the other side would say there's no such  
13 thing as age discrimination using a surrogate, so you  
14 don't even have to talk about a bona fide occupational  
15 qualification. Unless you actually intend to discriminate  
16 on the basis of age, the other side says, there's no  
17 liability.

18 Now, you don't accept that, but if you accepted  
19 that proposition, then I think you would probably have to  
20 accept that in the vast majority of cases, you can  
21 establish willfulness.

22 MR. CAHILLANE: Your Honor, we don't dispute  
23 that in the vast majority of cases of intentional  
24 discrimination it will be -- the plaintiff will be capable  
25 of establishing willfulness.

1           However, the two-tier structure means there's  
2 also a two-tier inquiry, and the standard for the second  
3 tier of inquiry can't be determined by the standard for  
4 the first tier, and there's simply no reason to believe  
5 that just because there is a two-tier structure, that that  
6 somehow tells us how many cases Congress wanted to have  
7 fall into which category.

8           What I submit that we should do is simply follow  
9 the language that Congress used, follow what that term has  
10 been held to mean before, and let the parties argue to the  
11 jury -- it's a factual question -- as to whether or not  
12 they had a legitimate reason for believing what they were  
13 doing was or was not legal.

14           With respect to the alternative that the  
15 petitioners propose, it is one of, or similar to one of a  
16 real hodgepodge of conflicting and inconsistent  
17 alternatives that various circuits have suggested, but  
18 what the petitioners are suggesting is purely  
19 result-oriented. It is not an attempt to interpret the  
20 words of the statute.

21           It is simply an attempt to, as they put  
22 themselves, put a gloss on the statute, which is another  
23 way of saying, rewrite it, in order to achieve a  
24 particular result in this case, and it creates what is  
25 effectively a different meaning for one term in the same

1 statute, in the same place in the same statute, the  
2 depending upon what type of plaintiff there is or perhaps  
3 how many plaintiffs there is, something that there is  
4 simply no principle of statutory construction that would  
5 justify.

6 It also leads to extremely subjective and  
7 contradictory results. In fact, the lower courts cannot  
8 even agree as to whether or not to apply this to disparate  
9 impact versus disparate treatment cases or whether it  
10 applies to cases supposedly involving policies as opposed  
11 to just individual age animus, and in fact that's a  
12 distinction that is probably useless, since any policy  
13 could just as easily apply to a single individual as well  
14 as to a group of employees.

15 And the petitioner's standard adds additional  
16 requirements, requiring repeated actions, or without  
17 colorable justification, that no court, anywhere, has ever  
18 suggested, and which certainly isn't suggested by the  
19 language of the statute.

20 And one of the reasons why all of the lower  
21 courts cannot agree on what an alternative standard would  
22 be, and one of the reasons why the petitioners themselves  
23 have their own standard and in fact there seem to be as  
24 many standards as there are defendants, is simply because  
25 they are not looking to the language of the statute.

1                   There's no real reference point; it's purely  
2 result-oriented, looking to minimize the number of cases  
3 in which this would appear. And, as it happens in this  
4 case, what is presumably the highest standard of all which  
5 the Third Circuit sets out, requiring outrageousness, the  
6 Third Circuit and the Fifth Circuit which has sometimes  
7 talked about a similar standard, both agree that  
8 terminating an employee on the eve of his pension vesting,  
9 as happened here, would be outrageous conduct, so  
10 Mr. Biggins would prevail under any of these theories  
11 anyway.

12                   QUESTION: Well, Mr. Cahillane, you know,  
13 reviewing this record from the standpoint of an appellate  
14 court, which is obviously not the -- I would find it very,  
15 very difficult to say that the conduct made out here is  
16 outrageous. I think the evidence of discrimination is  
17 extraordinarily weak, but that doesn't mean that the court  
18 of appeals may not have been right in what it did, but I  
19 don't think your strongest point certainly is that this  
20 was outrageous conduct, because I think many people would  
21 disagree with you.

22                   MR. CAHILLANE: Well, Your Honor, I think that  
23 that gets at the heart of the problem. If the standard  
24 were outrageous, there will always be somebody who will  
25 disagree, because it's a very amorphous term, and it's a

1 very vague and subjective term, and that's a good reason  
2 why it shouldn't be adopted by the Court.

3 I'd like to talk, as well, about the underlying  
4 case and the pension question that has been suggested  
5 here, and why we contend it is not really presented by the  
6 facts of this case in the way that the petition for  
7 certiorari presents it.

8 The case was tried under a McDonnell Douglas  
9 scenario, and in fact analyzed by the First Circuit under  
10 the principles of McDonnell Douglas, and Mr. Biggins made  
11 out a prima facie case, there's no dispute about that.

12 The defendants then asserted a justification for  
13 letting Mr. Biggins go. Namely, they said that he was a  
14 disloyal employee. Mr. Biggins then presented evidence to  
15 rebut that, direct evidence that he presented himself to  
16 show that that was a false reason that that was a trumped  
17 up charge.

18 QUESTION: So in that kind of a case, is the  
19 conclusion that it had to be intentional discrimination on  
20 age, therefore?

21 MR. CAHILLANE: It may well be, Your Honor, but  
22 it's not -- that question isn't presented by this case,  
23 because in addition to doing that, Mr. Biggins also  
24 presented additional evidence of age motivation in that he  
25 was taken at age 62 and forced --

1 QUESTION: Yes, but what normally is to be  
2 inferred from the finding of pretext? If it's pretextual,  
3 does that mean that it's intentionally  
4 discrimination-based on age?

5 MR. CAHILLANE: Yes, Your Honor, I think that's  
6 essentially what the Burdine case means, that -- well,  
7 if -- assuming, of course, in the beginning, that the  
8 plaintiff's case is a disparate treatment case and the  
9 plaintiff is using a McDonnell Douglas scenario to make  
10 out his case, that would be the result.

11 However, here, Mr. Biggins was singled out among  
12 everyone who supposedly had confidential information, all  
13 of whom were younger, and asked to sign a very restrictive  
14 agreement.

15 Now, my colleague says that Mr. Biggins could  
16 have signed this agreement except that he demanded a  
17 doubling of his compensation, and I submit that that is  
18 simply not the facts here.

19 What happened is that Mr. Biggins had already  
20 been given and had already earned stock compensation to  
21 which he was already entitled. He wasn't demanding  
22 anything additional. He was asking for something that was  
23 already his that had not yet been given him.

24 QUESTION: You say he was the only one asked to  
25 signed this confidentiality agreement. He was also the

1 only one who -- as far as the record shows, that had in  
2 the view of the owners of the company violated  
3 confidentiality in the past.

4 MR. CAHILLANE: True, Your Honor, in the view of  
5 the owners of the company. However, that was the asserted  
6 reason of alleged disloyalty which the plaintiff proved to  
7 be a false reason and, in fact, there was considerable  
8 evidence to believe that that was never the belief of the  
9 defendants in taking their action, that it was a  
10 completely phony charge, because in fact, just before  
11 Mr. Biggins was fired, he was told by Mr. Hazen that he  
12 was a loyal employee. When this information came to them  
13 they waited a considerable period of time to bring it to  
14 anyone's attention.

15 QUESTION: And, since that's the case, the  
16 reason they wanted to get -- since that was a pretext, it  
17 therefore becomes clear immediately that the reason they  
18 wanted to get rid of him was that he was too old. Not  
19 that his pension was about to vest -- leave that aside --  
20 but that he was too old.

21 Why would that ever occur to anybody -- just  
22 because of the two remarks during 10 years of employment  
23 that were described earlier?

24 MR. CAHILLANE: It's not just the two remarks,  
25 Your Honor, it's the fact that Mr. Biggins was being

1 treated differently on the basis of age in being asked to  
2 sign that agreement, and that he was replaced by a  
3 35-year-old.

4 QUESTION: You say he was being treated  
5 differently on the basis -- why on the basis of age? He  
6 was being asked to sign that agreement. Now, the jury  
7 disbelieves that the reason he was asked to sign it was  
8 because they believed he had been disloyal, okay. The  
9 jury disbelieves that. Why does the jury leap to the  
10 conclusion from that that therefore the reason they did it  
11 was because of his age? What evidence is there that it  
12 was his age?

13 MR. CAHILLANE: Because at that point, Your  
14 Honor, Mr. Biggins was in a position only because of his  
15 age that he could not only vest in the pension but that he  
16 could draw on the pension --

17 QUESTION: Okay, leave out the pension. Suppose  
18 I don't think that that works. What is there besides the  
19 pension?

20 MR. CAHILLANE: And in addition to that, Your  
21 Honor, Mr. Biggins was then replaced by a 35-year-old  
22 individual who was then given the very things that he was  
23 requesting in order to be able to sign that, a far more  
24 favorable treatment than he was given.

25 QUESTION: Well, the fact that he was given far



1 more favorable treatment doesn't prove anything, but you  
2 got something there. He was replaced by somebody younger,  
3 and you think that's enough. Whenever you fire somebody  
4 and replace him with somebody younger, that's evidence of  
5 age discrimination --

6 MR. CAHILLANE: No, Your Honor, and I think --

7 QUESTION: Enough to support a verdict.

8 MR. CAHILLANE: No, Your Honor, it would not be.  
9 However, we have to look at the entire set of facts here,  
10 which not only is that he was replaced by a 35-year-old,  
11 not only that he was singled out for disparate treatment,  
12 unlike everyone else who was younger, not only that the  
13 defendants were using his age as a weapon against him in  
14 attempting to get him to sign that agreement because of  
15 the position he was in because of his pension and the age  
16 that he had, not only the fact that there were these  
17 age-based remarks, which incidentally went directly to the  
18 question of his benefits -- his insurance, and -- which is  
19 very similar to the pension situation, in that it cost  
20 them more because of his age.

21 So it's not a situation where we have just the  
22 remarks or just the pretext, there are a whole slew of  
23 age-related matters which directly bear on what happened  
24 in this case which allowed the jury to properly draw the  
25 inference that in fact this was age discrimination and in

1 fact it was intentional age discrimination.

2 The petitioners have attempted, I believe, to  
3 contrive a purely legal issue out of that pension evidence  
4 and attempted to emphasize what is essentially a factual  
5 issue about Mr. Biggins' loyalty, because unless they can  
6 escape the jury's factual determination that Mr. Biggins  
7 was in fact a loyal employee, they are left with no other  
8 explanation for what happened except age discrimination  
9 and intentional age discrimination that the Hazens knew to  
10 be illegal.

11 I would like to also note that, in addition to  
12 this, there was evidence --

13 QUESTION: How do you know that the jury found  
14 that he was a loyal employee?

15 MR. CAHILLANE: Well, Your Honor, that was the  
16 reason advanced as a justification for Mr. Biggins'  
17 termination which, if it had been believed, the jury could  
18 not have otherwise concluded that Mr. Biggins was a victim  
19 of illegal age discrimination, because they then would  
20 have had legitimate cause for letting him go that was not  
21 related to age, and in fact that was the central factual  
22 issue of the entire trial on which both sides presented  
23 evidence and the jury drew its conclusions. They believed  
24 Mr. Biggins, and they did not believe the defendants.

25 I'd like also to note that in this case the

1 defendants after Mr. Biggins had been terminated then  
2 attempted what amounts to a cover-up in that they filed  
3 with the Division of Employment Security in Massachusetts  
4 under oath a false reason for Mr. Biggins' termination,  
5 and in fact said that he wasn't terminated at all and said  
6 that he had voluntarily quit, and as many cases have  
7 indicated, this is also additional evidence not only of  
8 the falseness of the reason given for what they had done,  
9 but also of willfulness on their part.

10 QUESTION: On their account of the thing I --  
11 well, I don't know. If a jury is assumed to disagree with  
12 their account. Their account was that the reason he was  
13 terminated was that he would not sign this agreement, and  
14 therefore in a way he brought it on himself. That was  
15 their position in the case, wasn't it?

16 MR. CAHILLANE: Yes, Your Honor.

17 QUESTION: They said, we'll keep you on if  
18 you'll sign this agreement. He said, I won't sign this  
19 agreement.

20 MR. CAHILLANE: But in being asked to sign that  
21 agreement and being asked to do what nobody else was being  
22 asked to do, and in being asked to agree to what were very  
23 onerous terms for him, he was effectively being asked to  
24 sign away the stock compensation that he had been promised  
25 that was worth hundreds of thousands of dollars, so this

1 was not a question of Mr. Biggins simply refusing to do  
2 something that was reasonable in any other way.

3 QUESTION: We'll resume there at 1:00 p.m.,  
4 Mr. Cahillane.

5 (Whereupon, at 12:16 p.m., oral argument in the  
6 above-entitled matter was recessed, to reconvene at 12:58  
7 p.m., this same day.)

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1 AFTERNOON SESSION

2 (12:58 p.m.)

3 QUESTION: Mr. Cahillane, you may resume.

4 MR. CAHILLANE: Mr. Chief Justice and may it  
5 please the Court:

6 I have just a couple of brief points. The  
7 petitioner here effectively is trying to reverse here on  
8 what is an evidentiary issue, where they never objected to  
9 the evidence being entered at trial, and even if the  
10 evidence was arguably relevant under ERISA, never saw a  
11 limiting instruction from the judge --

12 QUESTION: Could I ask, let's suppose that the  
13 only evidence the court of appeals relied on was the  
14 pension item, would you say that we should still affirm?

15 MR. CAHILLANE: Yes, Your Honor, in this sense,  
16 because the pension -- we agree with the contention that  
17 the pension -- just vesting in and of itself wouldn't be  
18 evidence of age discrimination.

19 But in the circumstances of this case, where the  
20 plaintiff was 62 and was eligible -- was not only going to  
21 vest, but was also eligible to draw on the pension and  
22 take money out of the plan, only because of his age, and  
23 he could only do that if and because he was 60 years old,  
24 or over 60 years old, then in fact, yes, that would be  
25 sufficient to show that the motivation was age, but of

1 course, as we contend, there are a number of other factors  
2 that also add on to that.

3 In addition to the problem of not having  
4 objected to this going into evidence --

5 QUESTION: I understand the objection point. If  
6 evidence is admissible for one purpose but not for  
7 another, do you have to make an objection or ask for a  
8 limiting instruction before you can say that there's not  
9 enough evidence to support the jury verdict?

10 I don't know that that's a rule of law. It  
11 seems to me there has to be enough evidence, period,  
12 whether you objected to its entrance or not. Even if it  
13 was not relevant for any purpose, and you let it get in  
14 irrelevantly, so what? It's your burden to have enough  
15 evidence there in the record to support the jury verdict,  
16 isn't it?

17 MR. CAHILLANE: Well, yes, Your Honor. I think,  
18 certainly it's our burden to have enough evidence in the  
19 record, but it is in evidence, and if -- but with respect  
20 to the question of whether or not it should be relevant  
21 evidence, which is the way I understand what the  
22 petitioner's contention is, I don't think you could raise  
23 that point, not only if you never objected to it going  
24 into evidence, but this was also not a theory that was  
25 argued either in the post-trial motions or to the circuit

1 court of appeals.

2 QUESTION: I don't understand. You mean,  
3 everything you let in without objection must be considered  
4 to be evidence that is valid evidence against you, even if  
5 it isn't?

6 MR. CAHILLANE: No, Your Honor. I'm raising it  
7 strictly as a procedural point, that you can't appeal the  
8 failure of the Court to deny the record.

9 QUESTION: Certainly, you can't appeal giving  
10 the jury an opportunity to consider it, I suppose, but if  
11 that is the only evidence supporting the verdict, you can  
12 still say there is no evidence supporting the verdict,  
13 can't you?

14 QUESTION: Those are two separate questions --  
15 objection to admissibility and review of the evidence to  
16 see if it's sufficient to support the verdict.

17 MR. CAHILLANE: That may be, Your Honor, but in  
18 addition to that, this issue was not addressed by -- just  
19 in terms -- forgetting about whether it should be entered  
20 into evidence, the whole issue of whether or not it was  
21 evidence of age discrimination was not addressed by the  
22 district court and not addressed by the circuit court. It  
23 was really raised for the first time on the petition for  
24 certiorari.

25 QUESTION: Well, doesn't a motion -- was a

1 motion to set aside the judgment on the basis of  
2 insufficient evidence made in the district court?

3 MR. CAHILLANE: Yes, Your Honor.

4 QUESTION: Well, doesn't that raise the  
5 question, was there sufficient evidence to support the  
6 verdict?

7 MR. CAHILLANE: It does, Your Honor, there's no  
8 question about that. I simply want to point out to the  
9 Court that the courts below have never had the opportunity  
10 to address this specific issue because it was never argued  
11 under that theory.

12 If there are no other questions --

13 QUESTION: Thank you, Mr. Cahillane.

14 Mr. Dunne, we'll hear from you.

15 ORAL ARGUMENT OF JOHN R. DUNNE

16 ON BEHALF OF THE UNITED STATES

17 AS AMICUS CURIAE SUPPORTING THE RESPONDENT

18 MR. DUNNE: Mr. Chief Justice and may it please  
19 the Court:

20 The position of the United States is that there  
21 is no need to modify or qualify the definition of  
22 willfulness as set forth in *Thurston*. A reaffirmation of  
23 that clear standard will not subvert the intent of  
24 Congress, and to do otherwise would impose an unreasonable  
25 burden of proof upon an individual victim of



1 discrimination.

2 In a disparate treatment case, there are two  
3 entirely separate factual inquiries. They are, simply  
4 stated, what were the grounds for the employer's action,  
5 and, if age was one, did the employer know or just not  
6 care that it violated the law?

7 The liability inquiry --

8 QUESTION: Mr. Dunne, is it enough for a finding  
9 of discrimination that age was a factor, perhaps a very  
10 minor factor? That's what I would gather from your  
11 statement.

12 MR. DUNNE: If the jury concludes that it was a  
13 factor contributing to or determining the employment  
14 decision made by the employer, that is sufficient to find  
15 liability.

16 QUESTION: Yes, but -- excuse me.

17 QUESTION: Go ahead.

18 QUESTION: No -- sorry.

19 QUESTION: What's your authority for that  
20 proposition?

21 MR. DUNNE: A series of cases, as indicated,  
22 that if it is a contributing factor or is a determining  
23 factor --

24 QUESTION: Well, can you tell me one case in  
25 this Court that supports that proposition?

1 MR. DUNNE: I believe that it runs through  
2 Thurston as well as in Richland, that that is a  
3 factor -- that is a principle for this law.

4 QUESTION: Well, now, liability. Do you mean  
5 willfulness, or not?

6 MR. DUNNE: No, I'm talking about the  
7 underlying --

8 QUESTION: That's what I --

9 MR. DUNNE: Age discrimination liability.

10 QUESTION: Yes, all right.

11 MR. DUNNE: That's the -- that is the so-called  
12 tier 1 factual determination. Tier 2 relates to the issue  
13 of willfulness. On the tier --

14 QUESTION: What do you mean by contributing  
15 factor? I mean, is a contributing factor if you want to  
16 fire him in order not to have to pay him his pension, and  
17 it so happens that he hasn't quite reached his pension yet  
18 but he's close to it because he's older, does that make  
19 age a contributing factor?

20 MR. DUNNE: If the trier of the fact concludes  
21 that the employer factored in and it was a consideration  
22 when he determined to discharge the person, that would be  
23 a determining factor.

24 QUESTION: Well, I don't know what you mean  
25 by --

1 MR. DUNNE: It doesn't have to be the  
2 predominant --

3 QUESTION: He fired him because he was close to  
4 vesting in his retirement fund --

5 QUESTION: To save money.

6 QUESTION: You get close to vesting by getting  
7 older -- by being there longer, which means by getting  
8 older. Does that make age a contributing factor?

9 MR. DUNNE: Not necessarily --

10 QUESTION: Okay.

11 MR. DUNNE: But if the jury concludes that in  
12 the course of his determination whether or not to  
13 discharge Mr. Biggins here, did it enter into his  
14 considerations -- not that it was just hanging out there  
15 and it was a coincidence, but that it was actually part of  
16 his determination in making up his mind to discharge.

17 QUESTION: You mean like, I want to avoid having  
18 to pay the pension, and besides, he's 62 years old --

19 MR. DUNNE: Correct, and --

20 QUESTION: He's getting along?

21 MR. DUNNE: He's getting along --

22 QUESTION: Okay.

23 MR. DUNNE: And it's that sort of thinking that  
24 I believe motivated the Congress to enact this  
25 legislation.

1 Now, the tier 2 inquiry --

2 QUESTION: But if we agree that the only proof  
3 is that the purpose of the discharge was to prevent the  
4 vesting of the pension, how can that be enough to sustain  
5 the ADEA claim?

6 MR. DUNNE: We are not taking the position that  
7 it alone is sufficient to find the underlying  
8 discrimination. We figure -- we believe strongly that  
9 there is stronger evidence of underlying discrimination.

10 QUESTION: Well, that may be, but if that's all  
11 there was --

12 MR. DUNNE: If that's all there was, as we have  
13 suggested in our brief, that it appeared that the court of  
14 appeals overemphasized that factor, it would be  
15 appropriate for the Court to remand this to the circuit  
16 court for reevaluation, whatever this Court might hold.

17 QUESTION: And do you agree that the court of  
18 appeals did place heavy emphasis on that factor here?

19 MR. DUNNE: It would appear from a fair reading  
20 of their decision, yes, they singled that out in  
21 particular, but once again, it would appear that there's  
22 simply additional strong evidence of age discrimination.

23 QUESTION: Well, you say there's enough that we  
24 would be justified in affirming.

25 MR. DUNNE: That finding of underlying --

1 QUESTION: Yes.

2 MR. DUNNE: Not --

3 QUESTION: You -- I thought your brief suggested  
4 that there's enough other evidence that we could affirm --

5 MR. DUNNE: Yes, indeed --

6 QUESTION: The judgment of --

7 MR. DUNNE: Indeed, Justice White --

8 QUESTION: Yes.

9 MR. DUNNE: That is our position.

10 QUESTION: And I suppose if the only evidence  
11 that there was was the pension item, there wouldn't have  
12 been -- shouldn't have been a prima facie case made.

13 MR. DUNNE: We acknowledge that that could be a  
14 basis for denying the underlying age --

15 QUESTION: Yes.

16 MR. DUNNE: Discrimination relief, yes, but the  
17 important factor to be considered in this presentation is  
18 the tier 2 inquiry, which does not talk about or properly  
19 consider as a predominant factor the age discriminatory  
20 conduct, but rather, was that conduct done in a manner,  
21 with the knowledge that it violated the law?

22 That is what is the touchstone for  
23 outrageousness, and we believe that the Court very clearly  
24 in Thurston, reaffirmed in Richland, has made it quite  
25 clear that that is the proper consideration here.

1           QUESTION: So for purposes of this case at least  
2 the statutes -- if a statute said, there shall be  
3 liquidated damage for a knowing violation, that would be  
4 the same result as, there should be liquidated damage for  
5 a willful violation.

6           MR. DUNNE: That is --

7           QUESTION: For purposes of this case, at least  
8 synonymous.

9           MR. DUNNE: Knowing, or the reckless disregard  
10 for knowledge, yes, that is our position, and that -- and  
11 when, in making the factual inquiry with regard to whether  
12 there was an entitlement to liquidated damages, the Court  
13 should look to the question of what was the actor's  
14 knowledge at the time he engaged in these discriminatory  
15 acts.

16           I think that's very clear from a reading of both  
17 Thurston and Richland, and the mischief, if you will, or  
18 the confusion which has arisen among the various circuits  
19 comes from having tried to translate the underlying  
20 conduct to meet some standard in order to determine  
21 knowledge of what the law was.

22           I think that's the very point that was made by  
23 this Court in Thurston.

24           QUESTION: But in Thurston, Mr. Dunne, wasn't  
25 that a disparate impact case?

1 MR. DUNNE: No, it was disparate treatment.

2 QUESTION: Was it disparate treatment?

3 MR. DUNNE: Absolutely. There was -- it was  
4 facially discriminatory against 60-year-old pilots.

5 QUESTION: Policy. It was a policy -- a group.

6 MR. DUNNE: It was -- yes, it was a policy, a  
7 policy because this was a large corporation employing  
8 thousands of people.

9 Consider, for example -- the argument is made,  
10 well, you ought to treat individual treatment cases  
11 differently than a group, such as the pilots. Supposing  
12 Thurston had been working for a small airline and was the  
13 only person who had been discriminated against by a  
14 policy, whether it's a big corporation or otherwise.

15 There is no reason, either in looking at the  
16 statute or in the cases, which would suggest that Harold  
17 Thurston, had he been a lone 60-year-old pilot being  
18 discriminated against, should have some heavier burden in  
19 order to establish the knowledge of TWA or his employer.

20 So that what is important here is to reaffirm  
21 for the circuits that the inquiry with regard to  
22 willfulness relating to liquidated damages, not using the  
23 standard approach for punitive damages -- these are only  
24 punitive nature -- that the inquiry should be, what was  
25 the extent of the actor's knowledge when he made this

1 employment decision, which was basically discriminatory,  
2 in violation of the statute?

3 QUESTION: Do I take it correctly from your  
4 brief, Mr. Dunne, that your response to the argument that  
5 as a practical matter this will mean that in any disparate  
6 treatment case there will always be the liquidated  
7 damages, that your response to that basically is, yes, so  
8 be it? That's --

9 MR. DUNNE: No, the answer is not yes, so be it,  
10 most respectfully, Justice Souter. It is -- as the  
11 circuit court observed, it's in the nature of the beast  
12 that there would be a greater incidence of the award of  
13 liquidated damages in discriminatory treatment cases.

14 However, when you consider that there are all  
15 kinds of alternative means for getting out from the  
16 awarding of liquidated damages -- a good faith exception,  
17 a mistake, an exemption under the statute, such as was  
18 pointed out in both TWA, Thurston, and Richland, there's  
19 ample evidence that there will continue to be preserved  
20 what this Court called for, and that is, a two-tier  
21 liability.

22 QUESTION: I'm not sure there's a good faith  
23 exception. You intentionally discriminated on the basis  
24 of age in good faith. I don't see how there could be a  
25 good faith exception.



1 MR. DUNNE: Oh, well, take the Thurston case.  
2 TWA knowingly issued a policy which discriminated on its  
3 face, knowingly did, against 60-year-old pilots.

4 They went to their attorneys. The attorneys  
5 said, this is not good, change it. They changed it. They  
6 obtained further counsel from their attorneys, and they  
7 knew that they were discriminating, but they thought in  
8 good faith that their action constituted an exemption from  
9 the statute.

10 So there's a whole panoply of opportunities for  
11 an employer to show that despite underlying age  
12 discrimination conduct he should be exempt from the  
13 liquidated damages.

14 I think that's an important factor, and I think  
15 as this Court observed yesterday in the Roland v.  
16 California case, despite the fact that there were a series  
17 of circuit court decisions interpreting the statute in  
18 different manners, the statute clearly did not provide  
19 that in Thurston.

20 The Congress was very clear when it said,  
21 willfulness is the standard, not the standard as set forth  
22 as this Court did under 1983.

23 Thank you very much, Your Honor.

24 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Dunne.  
25 The case is submitted.

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(Whereupon, at 1:12 p.m., the case in the above-entitled matter was submitted.)

CERTIFICATION

*Alderson Reporting Company, Inc., hereby certifies that the attached pages represents an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of The United States in the Matter of:*

Hazen Paper Company, et al., Petitioners v. Walter F. Biggins

Case No:91-1600

*and that these attached pages constitutes the original transcript of the proceedings for the records of the court.*

BY Ann Marie Federico

(REPORTER)