OFFICIAL TRANSCRIPT PROCEEDINGS BEFORE THE SUPREME COURT OF THE

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UNITED STATES

CAPTION: AIR COURIER CONFERENCE OF AMERICA,

Petitioner, v. AMERICAN POSTAL WORKERS

UNION, AFL-CIO, ET AL.

CASE NO: 89-1416

PLACE: Washington, D.C.

DATE: November 28, 1990

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IN THE SUPREME COURT OF THE UNITED STATES 1 2 - - X 3 AIR COURIER CONFERENCE OF, : 4 AMERICA, : 5 Petitioner : 6 No. 89-1416 v. : 7 AMERICAN POSTAL WORKERS UNION, : 8 AFL-CIO, ET AL. : 9 - X 10 Washington, D.C. 11 Wednesday, November 28, 1990 12 The above-entitled matter came on for oral 13 argument before the Supreme Court of the United States at 14 10:56 a.m. 15 **APPEARANCES:** 16 L. PETER FARKAS, ESQ., Washington, D.C.; on behalf of the 17 Petitioner. 18 PAUL J. LARKIN, JR., ESQ., Assistant to the Solicitor 19 General, Department of Justice, Washington, D.C.; 20 on behalf of the Federal Respondent supporting the 21 Petitioner. 22 KEITH E. SECULAR, ESQ., New York, New York; on behalf of 23 the Private Respondents. 24 25 1

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1	PROCEEDINGS
2	(10:56 a.m.)
3	CHIEF JUSTICE REHNQUIST: We'll hear argument
4	now on No. 89-1416, Air Courier Conference of America v.
5	American Postal Workers Union.
6	Mr. Farkas, you may proceed whenever you're
7	ready. ORAL ARGUMENT OF L. PETER FARKAS
8	. ON BEHALF OF THE PETITIONER
9	MR. FARKAS: Mr. Chief Justice, and may it
10	please the Court:
11	This case concerns in the first instance
12	international remail. I thought I might open up by saying
13	a little more about remail than we said in our briefs. I
14	think it might be helpful to decide both the issues
15	presented. I will then discuss the standing issue, and
16	Mr. Larkin will go with the merits of the administrative
17	procedure.
18	International remail involves the shipment in
19	bulk of large volumes of business documents, publications,
20	and business correspondence to post offices abroad for
21	mailing to the ultimate addressee. For example, American
22	banks that have overseas depositors, credit card companies
23	that have overseas cardholders have to send the monthly
24	statements. Rather than go to the post office, affixing
25	U.S. Postal Service's international air rate, and sending
	3

1 them off to -- for delivery abroad, under international 2 remail the courier will pick up those monthly statements 3 in bulk, will -- they would be unstamped. They would be 4 put on an air plane that evening, and they would be delivered to a foreign post office the following morning, 5 where they would be mailed at -- usually at negotiated 6 7 rates for ultimate delivery by that post office or by another foreign post office in some other country. 8

9 The international remail involves a savings of 10 time. Some shipments are delivered in half the time it 11 would take the United States Postal Service to deliver, to 12 deliver the same correspondence. It involves a savings in 13 money. Some of -- the record shows that savings of up to 14 50 percent exist in certain market for delivery by 15 international remail.

16 These savings of time and money save American 17 jobs. The record shows that if remail were unavailable 18 that certain publishers would move their printing 19 operations abroad. Under the example I noted before, if 20 remail were unavailable, that is, if low cost, reliable 21 and quick service for delivery of statements were 22 unavailable, the banks or credit card companies may think 23 -- start thinking about moving their computer billing 24 operations abroad.

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So in short, this saves, saves American jobs.

1 It promotes exports, and it does so without necessarily 2 cutting into the business of the Postal Service because 3 international trade is not a zero sum game.

Now let me turn to the standing issue. The -in 1979 the United States Postal Service suspended the operation of the restrictions on private carriage of letters --

8 QUESTION: Could you speak up a little bit, Mr. 9 Farkas. I'm having a little trouble hearing. Perhaps if 10 you raised the lectern a little.

MR. FARKAS: In 1979 -- can you hear me now?
Thank you, Your Honor.

In 1979, the United States Postal Service suspended the restrictions on private carriage of letters by -- and that -- those laws -- the restrictions on private carriage of letters are referred to the postal monopoly laws, also referred to in the briefs as the private express statutes.

The 1979 suspension related to both domestic urgent letters and international urgent letters. Soon after the suspension, the practice -- the international side of the urgent letter rule was used both to deliver urgent letters to -- individually to foreign addressees and also to deliver international letters, urgent letters in bulk, to foreign post offices.

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1 In 1985 the United States Postal Service took 2 exception to the delivery of letters, urgent letters, to 3 foreign post offices and initiated a rule making to 4 prohibit that practice. The users of remail, the remailers themselves with the help of the administration 5 and members of Congress, participated in that rule making 6 7 and the -- eventually the Postal Service turned around and 8 issued a rule that said remail was okay. It was lawful.

9 The American Postal Workers Union and the 10 National Association of Letter Carriers then sued the 11 Postal Service, saying that the suspension was improper 12 and therefore violated the postal monopoly laws. They 13 alleged as their injury the possibility of losses of jobs, 14 postal employment jobs, and the district court found that 15 to meet the Article III injuring fact test but dismissed 16 the case on the grounds that the postal employees were not 17 in the zone of interest of the postal monopoly laws. The 18 court of appeals reversed, and we're here on petition for 19 certiorari.

20 QUESTION: Did you raise below the 21 jurisdictional question at all, whether it was 22 appropriately brought under the Administrative Procedure 23 Act?

24 MR. FARKAS: No, we did not and we disagree with 25 the Government that that issue was either properly raised

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here and we also disagree with their position on the
 merits of that issue.

3 In order to -- under the zone of interest test, 4 in order to look at whether -- one looks to the statute 5 and its legislative history to determine whether a party 6 asserting a violation of an act was the party who's 7 rightfully entitled to pursue that suit. The private 8 express statutes were originated in the late 19 -- late 9 1700's as a general tax provisions and as a means of 10 paying for post roads.

11 The only time that Congress ever debated the 12 postal monopoly laws were in 1845. And at that time, 13 there were two -- two reasons advanced for the postal 14 monopolies. The first one was to help bind and build the 15 frontier and connect it to the rest of the country. The second reason was to control the flow of information. At 16 17 the time it was believed unfair that some individuals 18 might take advantage of commercially useful information 19 that travelled faster than the mails could carry them.

Never in the history of any consideration of, of a postal monopoly laws were the interests of postal employees ever considered. Therefore, we contend that the postal employees are not within the zone of interest of the postal monopoly laws and the case was properly dismissed by the district court.

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1 The unions here have not seriously challenged --2 in fact they appear to have abandoned the contention that 3 the private express statutes give them standing. They now 4 turn to the Postal Reorganization Act of 1970 as the 5 appropriate statute to look to for standing purposes for 6 zone of interest purposes.

We believe that the Postal Reorganization Act does not confer standing because it was no more a postal employment act -- it no more promoted postal employment --Congress no more considered postal employment -- that is, in numbers -- in promulgating that act --

12 QUESTION: Is this, is this really an argument 13 or is it part of an argument that the statute doesn't 14 provide the private cause of action to anybody?

MR. FARKAS: No, this is not a private cause of action case. This is a judicial review case. And I think the judicial -- if that's made clear, that also reflects on the -- on the reviewability on the Administrative Procedures Act issue raised by the Government by the Postal Service.

QUESTION: At the time of the debate on the Postal Reorganization Act of 1970, was any of that debate addressed to the merits of the private express statute? MR. FARKAS: No, it wasn't. Congress specifically declined to change the private express

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1 statutes at that time, and the legislative history says
2 so.

3 In short, the Postal Reorganization Act was 4 intended to make the Post Office into a more businesslike 5 -- Government-owned corporation. The unions opposed the 6 Postal Reorganization Act because they ended Civil Service 7 protection for employees, and it was predicted to reduce 8 postal employment in the long run because it was predicted 9 to, to help the Post Office automate and help the Post 10 Office get the Congress off its back to keep it from 11 automating. And, therefore, the purposes of the act, of 12 the 1970 act, do not bring the postal employees within the 13 zone of interest of the private express statutes.

QUESTION: Well, that's parallel with their contention here, isn't it? They're saying it's just a, a continuation of that, and we object. They're not being inconsistent.

18 MR. FARKAS: Well, they are being inconsistent 19 in the sense that, Justice Kennedy, that they were opposed 20 to the Postal Reorganization Act because they thought it 21 would cost them jobs. If that's so --

22 QUESTION: Well, they're still saying that. 23 MR. FARKAS: Well, but they're --24 QUESTION: And then it shows they have a 25 continuing interest in the enforcement and the operation

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of this statute. They say now that you've done it, just don't carry it too far. Isn't that -- isn't that their claim?

MR. FARKAS: Well, but Congress has spoken by passing -- by passing the Postal Reorganization Act over their objections, and Congress --

QUESTION: Well, the question is whether the -MR. FARKAS: That's not their intention to save
postal jobs.

10 QUESTION: Well, it was -- it was to keep jobs 11 in some stat, in -- at some level.

MR. FARKAS: In any event, the purposes of the private express statutes are not clarified or helped by the Postal Reorganization Act. They were passed for different purposes and therefore, the Postal Reorganization Act is irrelevant to bringing the postal employees within the zone of interest of the postal monopoly laws.

19 I'd like to -- with the Court's permission, I'd
20 like to save the -- my remaining time for rebuttal.
21 QUESTION: Very well, Mr. Farkas.
22 Mr. Larkin, we'll hear now from you.
23 ORAL ARGUMENT OF PAUL J. LARKIN, JR.
24 ON BEHALF OF THE FEDERAL RESPONDENT,
25 SUPPORTING THE PETITIONER

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MR. LARKIN: Thank you, Mr. Chief Justice, and
 may it please the Court:

3 We agree with the petitioners that the unions cannot bring this law suit under the APA. As we explained 4 5 in our opening and reply briefs, we believe that the unions did not and cannot satisfy the zone of interest 6 7 tests that this Court has set out in its decisions. But we and in this case, we alone, also believe that there is 8 an additional reason why the unions cannot invoke the APA 9 10 in this case, and that is that Congress has exempted the 11 Postal Service from the APA by passing section 410(a) of 12 the postal code. 13 Well, Mr. Larkin the Government did OUESTION: 14 not petition for review in this case. MR. LARKIN: Correct. 15 16 QUESTION: And it's simply here is a respondent, 17 right? 18 MR. LARKIN: Correct. 19 QUESTION: Is it permitted to raise a separate 20 question from that raised by the petitioners? 21 MR. LARKIN: Normally, no. There is only one 22 small category of cases where we think that could be done. 23 We think this case fits into that category. 24 QUESTION: What's the authority for that 25 exception?

11

MR. LARKIN: The exception would be where the matter is jurisdictional, and we think that the way this Court discussed this type of issue in the case of Block v. Community Nutrition Institute that it treated these types of issues as being -- as the Court said in Block -- in effect jurisdictional.

7 The last footnote in the Block case, footnote 4, 8 was the footnote in which the Court said that it declined 9 in that case to resolve the Article III question that was 10 before the Court. The question in that case under Article 11 III was whether the plaintiff's net lawsuit had standing. 12 There was an additional question in that case of whether 13 or not review was precluded under the APA. The Court 14 resolved the case by looking to the preclusion issue and 15 not resolving the standing issue. So we think that both 16 what the Court said in the Block case and what the Court 17 did in the Block case indicates that the Court believes an 18 issue like this is one that can be raised in this sort of 19 matter.

20 QUESTION: Even though -- even though not 21 jurisdictional in any strict sense of the word at all. 22 MR. LARKIN: Well, the term "jurisdictional," 23 Your Honor, is one, I readily admit, has been used to 24 cover a variety of different types of claims. For 25 example, sometimes the word jurisdictional is used when

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1 really the word authority is an issue. Sometimes the word 2 jurisdictional is used to discuss threshold issues which 3 would normally not be jurisdictional in the Article III 4 sense. They would be threshold issues such as whether or 5 not someone has exhausted remedies in the administrative 6 process.

7 But the peculiar factual scenario in the Block 8 case tends to indicate, I think, that the Court meant that in the stronger jurisdictional sense because there was in 9 10 fact an Article III question that was presented by the 11 Government in that case. We brought a challenge on that 12 type of ground to the decision below. It was one of the 13 questions that we briefed in the case, and the Court, rather than resolve the Article III issue, resolved this 14 15 other issue.

So that is why, Your Honor, even though I readily confess that we did not raise the issue below, we raised it for the first time in our brief in opposition, and that normally a respondent, of course, cannot interject a new issue into the case. We think nonetheless this fits into that category.

And there is another and a smaller reason, I might like to add at this point, why you -- Court may wish to consider it.

QUESTION: A narrow one.

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1 MR. LARKIN: A narrow one. The narrow one is 2 this. As the Court pointed out in the opinion by Justice 3 White in the Clarke case, the zone of interest tests is 4 principally a gloss on section 702 of the APA. If, 5 therefore, we are right in this case and the APA is 6 inapplicable to the Postal Service, then that is the type 7 of issue you would want to consider in deciding whether or 8 not the zone of interest test is the proper way of looking 9 at this case. We think the zone of interest test has not 10 been satisfied by the unions.

11 QUESTION: That surely is not a jurisdictional 12 argument.

MR. LARKIN: True. That -- that's not a jurisdictional one, I agree. That's more a prudential one. And I bring it to your attention because we thought, since this is one of the issues that a court looking at this sort of problem would have to consider. that is one the Court would probably want to keep in mind.

19 QUESTION: Mr. Larkin, in addition to the APA 20 problem I guess there's also the question whether the 21 postal express statutes create a private cause of action, 22 and of course you say, you say they don't. Is that a 23 jurisdictional issue also in your view?

24 MR. LARKIN: Well, there is indication of that 25 in the case that is cited in footnote 4 in the Block

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opinion, which is the Amtrak case, where in that case the
 Court resolved a cause of action issue without, to the
 best of my recollection, resolving a different type of
 standing issue.

5 So if that case -- that case would therefore 6 tend to indicate that a private right of action case, 7 perhaps only where you're dealing with the Government 8 rather than a private party, would at least be seen on 9 that sort of parallel. But I would also admit the Amtrak 10 case did not use the word "forfeit." It didn't say that 11 this was the type of issue that could not be forfeited.

Normally, a private right of action issue is not
one that you would think of as a jurisdictional issue.
That I agree.

15 QUESTION: Mr. Larkin, you didn't raise this 16 below?

MR. LARKIN: Correct, we made a mistake. QUESTION: Well, do you know of any other instance where we take up a point that wasn't raised below?

MR. LARKIN: Well, generally the Court doesn't resolve questions that weren't raised below, but for example, if the Court believes it's necessary properly to resolve the case -- yesterday's opinion is some indication that the Court will resolve the case at least on a basis

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1 that wasn't --2 QUESTION: Do you know --3 MR. LARKIN: -- argued by the parties. 4 QUESTION: Do you know of any instance, other than the one you gave, where this has been done? 5 6 MR. LARKIN: Not off the top of my head, no. 7 QUESTION: Off of any other part? 8 (Laughter.) 9 MR. LARKIN: You've got -- the rest of me can't come up with an answer either. And we think for the 10 11 reasons I have said now and tried to summarize in our brief that it's an issue that the Court would want to 12 13 consider and proper --14 QUESTION: Well, what is different from that and 15 an amicus curiae? 16 MR. LARKIN: Well, we, as a respondent, I don't 17 think, Your Honor, don't have any greater right to --18 QUESTION: The trouble is you can't be a 19 respondent and an amicus curiae. 20 MR. LARKIN: Correct. 21 QUESTION: But aren't you doing just that? 22 MR. LARKIN: I don't think so. I'm not trying 23 I don't want to try to force something on the Court, to. 24 but --25 QUESTION: Well, you won't. You won't. 16

(Laughter.)

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. 2	MR. LARKIN: But it is it is the way we
3	looked at the case, and we think that it's one that the
4	Court could decide. And under it's precedents, as I
5	pointed out, there would be reasons to believe that the
6	Court should decide it.
7	Now the issue
8	QUESTION: Mr. Larkin, in the case that we
9	decided yesterday I assume you're referring to Arcadia?
10	MR. LARKIN: Yes, sir.
11	QUESTION: There, it was difficult to decide
12	correctly the issue that was initially presented, namely
13	whether you needed a conflict or there was field
14	preemption, without first deciding it bore upon that
15	question whether the field you're talking about was the
16	entirety of FURC jurisdiction.
17	Now, is that same situation here that we
18	couldn't resolve the other issue intelligently without
19	first reaching the APA coverage issue?
20	MR. LARKIN: I think that bears on my answer to
21	what I gave to Justice White.
22	QUESTION: Which I didn't understand, I guess.
23	MR. LARKIN: Well, what the Court in the Clarke
24	case said, that the zone of interest inquiry is best
25	looked at best looked upon as analysis of section 702
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of the APA. It's a gloss, if you will, on the test of
 section 702 of the APA. And its zone of interest inquiry,
 the Court said in Clarke, is also far more generous than
 the type of analysis someone -- a court would have to
 employ under a Cort v. Ash.

6 So whether or not the APA applies, therefore, 7 determines to some extent the type of analysis you have to 8 follow.

9 QUESTION: Well, we'd still decide the zone of 10 interest thing the same way. I mean, we wouldn't -- it 11 wouldn't affect how we came out on this zone of interest 12 issue.

MR. LARKIN: Well, I --

13

QUESTION: All you're saying is that the zone of interest test maybe shouldn't be applied, but we could -we would still apply it correctly even though it might be unnecessary.

18 MR. LARKIN: Well, you -- the zone of interest 19 test wouldn't be applied differently, but as you say, you 20 may or may not want to apply it. Now, in our view they 21 haven't satisfied the zone of interest test. The private 22 express statutes are the relevant statutes to look to in 23 this sort of context, and the unions cannot make out a 24 satisfactory showing that they are within the zone of 25 interest of the private express statutes. For that reason

18

I believe the unions have in part also tried to raise what
 they call a common law, non-statutory type of claim.

3 Now, this Court has in some limited 4 circumstances allowed that type of showing to be sufficient, basically in two types of circumstances. 5 One 6 is where someone can satisfy the prerequisites for 7 obtaining mandamus. That the unions cannot do here. In fact, they've made no real effort to try to satisfy the 8 9 strict requirements for mandamus.

10 And the other is best illustrated by the Court's 11 discussion in the case of Stark v. Wickard -- is a 12 situation in which Congress has implicitly granted someone 13 the right to bring a suit. That also is not the type of 14 showing that we think the unions can make out. That is 15 essentially the type of showing a union would have to make 16 out to satisfy the Cort v. Ash test, and we don't think 17 they can satisfy that very strict showing.

18 So if you look at it as a matter of the zone of 19 interests analysis, we don't the unions can satisfy that. 20 They can't show that they are within the zone of interest. 21 And to be perfectly candid, I think no one is within the 22 zone of interest except the Postal Service. The purpose 23 of the private express statutes was to protect the Postal 24 Service's ability to obtain sufficient revenue so that it 25 could serve the Nation at a uniform rate. It wasn't

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designed to protect the unions or postal employees, which
-- and the concept of postal employees unions would have
been unheard of in 1845, when the statutes essentially
took their current shape -- and the statutes weren't
designed to protect anyone else. It was designed
basically to protect the union -- excuse me, the Postal
Service and, therefore, the public as a whole.

8 So therefore, it's really the Postal Service 9 that fits within the -- the zone of interest of the 10 private express statutes.

And as we've explained in our brief and I've tried to summarize here, the unions also cannot satisfy the necessary prerequisites for making out an implied right of action.

15 If I can, then, I'd like to say a few words 16 about the merits of the case in the remaining time. And 17 that is this. We think that this record here is an 18 excellent example of precisely how Congress intended the 19 rule-making process to operate. The Postal Service 20 started out with a rule, a proposed rule, in which it 21 believe that the international remailing practice was 22 unlawful. After hearing from considerable commentary by 23 both members of the public and -- as well as other 24 Government officials, the Postal Service changed its mind 25 in reliance on those comments and ultimately adopted the

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1 international remailing rule.

The unions have, I think, essentially two arguments that they've made to try to criticize the Postal Service in this case. The first is that the rule is not likely to benefit the public as a whole and is likely to benefit those businesses that engage in international business. I think that's a misdirected inquiry.

8 The guestion is not whether the entire public 9 can make use of a suspension, but is whether the 10 suspension will benefit the public. In this case, the 11 Postal Service concluded that it would for a variety of 12 reasons benefit the public, and that was based upon 13 information from parties not only in the private sector, as I said, but also from Secretary of Commerce, the 14 15 Chairman of the President's Council of Economic Advisors, 16 the Director of the Office of Management and Budget, and 17 the Attorney General of the United States. Those comments 18 indicated that this will help American businesses sell 19 goods overseas, which is in the public interest.

The second challenge that the unions have raised is that the postal service did not adequately consider the potential revenue effect of the suspension on its ability to serve the public as a whole. And we think that criticism is unfair.

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The Postal Service admitted. both at the out --

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QUESTION: Well, maybe it's right?

2 MR. LARKIN: No, it's not. It's worse than not 3 right. It's unfair.

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The Postal Service at the outset and at the conclusion of the process admitted that it did not have the hard data that it would have liked. It asked the public for that data, but it wasn't forthcoming.

8 The Postal Service therefore faced a decision, 9 because making no decision -- that is, not adopting a 10 suspension or deferring a suspension would be as much of a 11 decision as allowing suspension to go into effect.

What the Postal Service did was use a worstcase scenario. It took a very high over-estimate of the potential loss that it would suffer, and using that overestimate of its potential loss, nonetheless came to the conclusion that the potential benefits out weighed the potential loss.

18 And that's not an irrational result. Under a public interest standard, an agency is entitled to make 19 20 that sort of assessment, particularly since the agency has 21 the ability over time to monitor the situation. If in 22 fact it were to prove that this would be too financially 23 debilitating, the Postal Service would have the ability to 24 modify the suspension or repeal it entire -- in its 25 entirety.

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But what the respondents would have us do in 1 2 this case is, in the absence of complete and perfect data, 3 take no action at all, basically to stymie the agency until it had the type of data that, I'm told by the Postal 4 5 Service, it really can't ever get. In those 6 circumstances, that would simply be forcing upon the 7 Postal Service a rule that's inconsistent with this 8 Court's decisions in cases such as Listeners Guild.

9 For these sorts of reasons and the ones laid out 10 in our brief, we ask the Court to uphold the Postal 11 Service's decision in this case on the ground that it was 12 eminently reasonable and satisfied all of the requirements 13 of the APA.

QUESTION: But you don't have to give reasons not to adopt a rule, do you? You have to give reasons to adopt one, and that's, I guess, if you have no data, you don't adopt.

MR. LARKIN: Well, you had a request in this 18 19 case and you had a difference of opinion between some 20 officials in the Executive Branch and the Postal Service 21 over whether or not for example this was a practice that 22 could be conducted under the regulations that existed 23 beginning in 1979. The Postal Service included its most 24 forthright way of resolving this problem was to go ahead 25 and adopt a regulation setting forth its considered view

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of the matter. And in that circumstance, we believe that
 what they did was eminently reasonable.

Now, maybe they could have done nothing, but it would have left this cloud, as Chairman McKean said. They thought that the most responsible thing for the agency to do was to dissipate that cloud.

7 Thank you.

8 QUESTION: Thank you, Mr. Larkin.

9 Mr. Secular?

10 ORAL ARGUMENT OF KEITH E. SECULAR

11 ON BEHALF OF THE PRIVATE RESPONDENTS

MR. SECULAR: Mr. Chief Justice, and may it please the Court:

14 I'd like to begin by just following up on 15 Justice Scalia's last question and the response. This 16 case is not, and I really want to emphasize this. This 17 case is not about the legality or the illegality of international remailing. Mr. Farkas' clients were in 18 19 business before the suspension, and regardless of what 20 happens here, they're going to continue to be in business.

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This case really has to be understood in the context of the 1979 urgent letter suspension. That's the suspension under which the international remail practice grew up. That suspension prescribed two tests, certain

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delivery deadlines which had to be satisfied and it prescribed an alternative cost test. The private courier had to charge a certain minimum amount. And if that minimum amount was charge then there was presumably a reason why the mailer wanted to use a private courier rather than the Postal Service.

7 That was the balance the Postal Service struck 8 to meet the needs of mailers who needed to go outside the 9 Postal Service while at the same time safe guarding the 10 monopoly.

11 What the regulation here did, and this is the 12 point that petitioners' arguments are missing, is to 13 release the international remailers and their customers 14 from those requirements. To simplify it, there's a 15 minimum requirement of a charge of twice the applicable 16 postage or \$3 -- let's just say \$3 -- for a given mailing. 17 Under the international remail suspension, that charge is 18 no longer in effect for this one group.

And it was that that we -- that we attacked. It was the -- what we saw as an arbitrary and capricious release of this one group from the same requirements that are applicable to all other mailers who wish to use private carriage rather than the Postal Service, and it's that aspect of the case that we contended was unjustified by anything in the record.

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QUESTION: Did you present testimony or present
 your views to the hearing?

3 MR. SECULAR: We presented comments.

4 QUESTION: Comments.

5 MR. SECULAR: Yes.

Now as -- just to follow up on the merits for the moment and I'll move on to the reviewability and standing issues.

9 The issue with respect to revenue loss, which 10 was the primary concern of the court of appeals. It's not 11 simply whether or not the Postal Service forecasted or 12 attempted to forecast how much revenue would be lost. The 13 question is the failure of the Postal Service to examine 14 the economic tradeoffs that are involved.

15 For example, international mail, just like any 16 other class of mail, is expected to make a contribution to 17 the maintenance of the Postal Service's institutional 18 infrastructure. The Court has examined the rate-making 19 procedures set forth in the Postal Reorganization Act in 20 the National Greeting Card case. And essentially there 21 are two types of costs which arise in the Postal Service 22 rate-making scheme. One are attributable costs, those 23 costs which can be attributed to a specific class of mail, 24 and other cost, which is simply assigned on an equitable 25 basis, based on statutory criteria, to all the classes of

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mail in order to preserve the Postal Service's
 institutional infrastructure.

Now, while international mail is outside the scheme of the Postal Rate Commission, it has historically -- and the evidence we submitted in the record makes that clear -- it has historically made a contribution to the, to the Postal Service's institutional costs.

8 QUESTION: Mr. Secular, it strikes me -9 MR. SECULAR: Yes.

10 QUESTION: -- now these are your arguments on 11 the merits, you say.

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MR. SECULAR: That's right.

13 QUESTION: It strikes me there as something that 14 could be made by any person from the general public, so to 15 speak. Do they have any connection with the special 16 standing you claim as being Postal Service employees?

MR. SECULAR: Well, under the case law, as I understand it, standing is a separate inquiry and --QUESTION: You say, in effect, that if you can show standing, then you can come in and make arguments that have nothing to do with the reason for your standing?

22 MR. SECULAR: Yes, we can assert the public 23 interest once standing is established. I think the cases 24 do -- like the Sierra Club establishes that and some of 25 the --

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QUESTION: Does that seem at all odd to you?

2 MR. SECULAR: Well, it's a -- it's a bifurcated 3 inquiry. I think it's consistent with the function of the 4 zone of interest tests. The zone of interest test, as 5 most recently articulated in Clarke, is a guide to the 6 Court to determine who is an appropriate plaintiff, who should the Court hear from. It's, in effect, to screen 7 8 out inappropriate plaintiffs, those plaintiffs whose 9 interests are so marginal or inconsistent with the statute 10 that presumption is fair that that particular plaintiff 11 would not be a reasonable plaintiff for the Court to hear.

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But once someone has satisfied the zone of interest test and comes before the Court as a reasonable plaintiff, I think the cases then allow that plaintiff to challenge the legality under the statute without regard to the specifics of his interests.

Just to finish up the point on costs. The question that the Postal Service did not examine was what effect would the loss of revenue that it forecasted have on the remaining users of the mail.

This is very, very simplistic for anyone who is familiar with the rate-making process, but the Postal Service calculated the cost under its worst-case scenario as a little bit over 3 percent of its total revenue.

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1 That's an enormous amount of money. 3 percent, if it were 2 distributed evenly over the rest of the rate structure, 3 could mean, for example, close to a penny increase on the 4 first class stamp.

5 The question is what is the rationale for making 6 the remaining users of the mail pay ultimately more for 7 their postage so that the customers of the international 8 remailers could have, in essence, free access to the 9 remailers. Maybe there is a public interest rationale. 10 The Postal Service never articulated it. That's what 11 troubled the court of appeals and that's why the court of 12 appeals remanded the case back to the Postal Service to 13 articulate that kind of rationale.

14 May I interrupt with a question, and OUESTION: 15 I don't know if the record comments on this at all, but we're talking about a net loss -- I mean, a loss of gross 16 17 revenues. And presumably -- and this is why you're 18 objecting -- there are also some jobs that are going to be 19 lost as a result of this, which means that there are some 20 costs that are going to be saved. That's inherent in your 21 position, isn't it?

22 MR. SECULAR: That's -- what you're driving at 23 is whether or not the net -- whether there would be a loss 24 of net revenue.

QUESTION: Yes.

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MR. SECULAR: Whether the costs incurred by a
 Postal Service in furnishing international mail service
 are greater than the loss of revenue.

4 QUESTION: Is there anything in the record that 5 --

6 MR. SECULAR: Yes, we submitted a declaration by 7 an economist which was not rebutted which tended to show 8 -- and the court of appeals cited to that, although 9 without referencing the declaration -- that there was a 10 net loss, and that in fact --

11 QUESTION: Is there anything to indicate the 12 magnitude of the net loss?

13 MR. SECULAR: There are documents, and I don't 14 have the number off the top of my head, but there are 15 documents in the record from the Postal Service's 16 comprehensive annual statement of operations which show a 17 declining international mail volumes and textually a 18 comment by the Postal Service that attributes at least a 19 significant portion of that loss to the growing practice 20 of remailing. So there is something in the record --

QUESTION: I'm not sure that responds to my question. Is -- and -- and maybe it doesn't make any difference, but there's a little bit of a -- sort of a little bit of a tension between --

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MR. SECULAR: I don't -- yeah -- I understand.

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1 I don't --

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2 QUESTION: -- your standing argument that you're 3 hurt by this and your relying entirely on the loss of 4 gross revenues, it seems to me.

MR. SECULAR: Well, it was the Postal Service 5 6 that cited the loss of gross revenue. There is no 7 specific estimation of the loss of net revenue. And in 8 fact, and I may regret saying this if the case proceeds 9 any further, if the case goes back to the Postal Service 10 and the Postal Service establishes that there is no 11 significant loss of net revenue, it may be that we're not 12 going to prevail ultimately in the court of appeals.

That -- having addressed the --

QUESTION: Let me ask one other question. This gets a little closer to standing. Is there anything in the record to indicate the impact on loss of jobs? How many jobs are affected by --

18 MR. SECULAR: No, what we cited to was the 19 threat of job loss, which I think is sufficient to confer 20 injury and fact standing under the cases.

21 QUESTION: Was there anything to show the impact 22 on jobs of the 1979 regulation?

23 MR. SECULAR: No, there's no evidence of that.
24 QUESTION: Because there would have been some
25 history to work with there I suppose?

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1 MR. SECULAR: Well, one of the interesting 2 issues that is raised by -- and I may be wasting my time 3 by elaborating on this. I think there are a couple of questions that are raised by the urgent letter exception, 4 and one is whether or not there was any diversion. 5 The 6 philosophical assumption of the urgent letter exemption 7 was that there was a type of service that the public needed the Postal Service couldn't provide. So, in theory 8 at least, the mail volume that was generated by the urgent 9 10 letter exemption is not volume that the Postal Service was 11 already processing.

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QUESTION: Yes, I see.

MR. SECULAR: It's also -- now I'm really just speculating but I think it's fair -- one could theorize that the marketing activities of the express mail industry have increased the overall market, and possibly increased the Postal Service's express mail business. So it would be difficult to forecast the loss in revenue or job impact from the urgent letter exemption.

As to -- briefly on the question of judicial review and whether or not the -- this case can probably brought under the Administrative Procedure Act. The only justification that's been offered for raising that issue for the first time is the notion that this is in essence a jurisdictional claim, and the authority for that

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1 proposition is Block v. Community Nutrition Institute.

2 I would point out that what Block was focusing 3 on is whether the substantive statute precluded review in 4 its entirety, not simply a question of whether the APA was applicable. And it was on that basis that the Court 5 6 characterized the preclusion -- the issue as 7 jurisdictional. There's no basis in the case law for treating the availability of the APA as jurisdictional. 8 9 In fact, Califano v. Sanders settled that the APA was not 10 a jurisdictional statute.

11 This -- the jurisdictional statutes involved 12 here were the Federal question statute and section 409 of 13 the Postal Reorganization Act. That's what creates 14 jurisdiction in the district courts for bringing this 15 lawsuit and seeking the relief that we sought.

At that point, I would point out, it's the Government that focused and defined the issues in terms of the APA zone of interest test. So I think there's no basis for that issue being raised here for the first time.

20 QUESTION: Let me go back to Block for a second. 21 That wasn't really a fact that there was no review. There 22 was no review for the particular class of litigant that 23 was before the Court.

24MR. SECULAR: That's correct. That's correct.25As I indicated in earlier responses, the

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standing question as the case now -- as the case now appears before the Court is defined solely in terms of the zone of interest test. The zone of interest test focuses on whether the plaintiff is arguably within the zone of interest to be protected or regulated by the statute in question.

7 Now, the argument advanced by petitioner in this 8 case focuses primarily on the notion that the private 9 express statutes are different from the Postal 10 Reorganization Act, which is the organic statute involved. 11 And we're claiming a violation of the postal -- of the 12 private express statutes, which date back to the seven --13 1700's, when there were no postal unions, and therefore we 14 couldn't be within the zone of interest. I'd like to 15 address that argument.

16 First of all, let's start with what it is we're 17 contending, because I think that's the beginning of a 18 standing inquiry. Our contention on the merits is that 19 the Postal Service acted in excess of its authority, that 20 it abused its discretion. It acted arbitrarily in -- and 21 capriciously. The source of the authority to act that we 22 claim the Postal Service exceeded, or the source of discretion which we say it abused, is 39 U.S.C. 601(b). 23 24 That is the one provision which the Postal Service claims 25 is the source of its authority to suspend the private

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1 express statutes.

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2	The argument that is being made is that 601
3	should not be considered part of the Postal Reorganization
4	Act. It should be considered some sort of 19th century
5	enactment. And let me digress and just address the
6	history here, which is summarized in our brief.
7	QUESTION: Well, where is is that particular
8	statutory section set out in your brief?
9	MR. SECULAR: 601 is in the statutory appendix.
10	QUESTION: Whereabouts? Well, don't worry
11	don't take time from your argument to
12	MR. SECULAR: Just to paraphrase it, it provides
13	that the Postal Service may suspend the foregoing section
14	or any part thereof where the public interest requires the
15	suspension. It's referring to section 601(a), which sets
16	forth certain conditions under which mail that would
17	otherwise be covered by the private express statutes can
18	be carried outside the mail. In essence, if an individual
19	puts appropriate postage on a letter, seals it, and marks
20	it appropriately, the letter can be carried outside the
21	mail.
22	That privilege of carrying letters outside the
23	mail was enacted in 1852. In 1852 the Postal Service
24	Congress enacted a statute which gave the Postal Service
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postal on the envelopes and permitted the Post Office -and further provided that those -- letters sealed in those envelopes could be carried outside the mail.

4 In 1864, Congress passed another statute which authorized the Postmaster General to suspend the 1852 law. 5 6 In other words, to revoke the privilege of carrying 7 letters outside the mail. That original 1864 enactment never authorized the Post Office Department to suspend the 8 9 monopoly, and that was clear as the statute developed in 1872, in 1938. And it wasn't until 1960 when the -- when 10 11 Title 39 was revised, that the present structure came into 12 effect.

13 QUESTION: The present structure authorizing the14 suspension of the PES?

MR. SECULAR: Yes, the present structure which can be read as authorizing suspension of the private express statute. And I would point out that was enacted without any debate.

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Be that as it may, there is no historical practice of suspending the private express statutes, which dates back to the 19th century. It's a modern development.

QUESTION: Well, was there any debate or
discussion or was the statute that was finally formed in
1960, was that changed in any way in the Postal

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1 Reorganization Act of 1970?

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2 MR. SECULAR: Only in the sense that Post Office 3 was changed -- postmaster -- the reference to Postmaster 4 General was changed to Postal Service.

5QUESTION: Well, no substantive change?6MR. SECULAR: No substantive change.

QUESTION: So, no part of the debate over the B Postal Reorganization Act in 1970 involved this statute, which you say is the crux of the Government's power to move here -- the Post Office's power to move.

MR. SECULAR: That's correct. But I would point out that there really wasn't any reason for Congress to be thinking in terms of suspensions of the private express statutes when it debated the Postal Reorganization Act.

15 QUESTION: No, that wasn't what they were 16 thinking about.

MR. SECULAR: That's right.

QUESTION: And it seems to me that greatly weakens your case for standing. The court of appeals relied on the Postal Reorganization Act, saying that there had been considerable discussion of the role of postal workers and the concern for them. But in -- that may well have been. But it seems to me that what you're talking about is something quite different from that.

MR. SECULAR: Well, I -- let me make two

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responses to that -- to that point, Mr. Chief Justice.
One is that I don't think that the 1960 statute could have
been fairly interpreted, at least in terms of
congressional intent, as authorizing suspensions of the
monopoly.

6 The Postal Service really began to view 601(b) 7 as a source of authority to suspend the monopoly for 8 reasons of policy with respect to certain specific classes 9 of mail, after the Postal Reorganization Act was enacted. 10 That's an historical response.

11 QUESTION: But did -- but did that have any --12 but did its viewing when it did at the 1960 statute in 13 such a way have anything to do with the Postal 14 Reorganization Act?

MR. SECULAR: The governor's report in 1973
didn't address the issue as -- in any thorough way. But
let me move onto another response.

QUESTION: Well, what is your answer to that question, the question I just asked you? Did the position taken by the Post Office after the Postal Reorganization Act about the authority in the -- have anything to do with the postal reorganization?

23 MR. SECULAR: No.

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24 QUESTION: Before you move on, can I ask another 25 question about the same section?

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1111 FOURTEENTH STREET, N.W. SUITE 400 WASHINGTON, D.C. 20005 (202)289-2260 (800) FOR DEPO MR. SECULAR: Yes.

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2 QUESTION: Why is that the crucial section? It 3 seems to me what you are doing is claiming the benefit of 4 the monopoly, and this is a section authorizing the Postal 5 Service to eliminate the monopoly as to certain portions. 6 But the statute that you claim gives you the protection is 7 the basic conferral of the monopoly upon the Postal 8 Service. 9 MR. SECULAR: Well, this --10 QUESTION: Not the later provision, whenever it 11 was adopted, allowing an exception from it. 12 MR. SECULAR: Well, I'm not sure, claiming the 13 protection of the monopoly is precisely the right 14 characterization. QUESTION: Well, you're claiming it was --15 16 you're within the zone of interests for which the monopoly 17 was designed. It seems to me that that's your claim. I don't see how the exception statute does anything except 18 19 affect the scope of the monopoly. 20 MR. SECULAR: Well, our argument on standing, .21 our basic argument on standing, treats the Postal 22 Reorganization Act and the private express statutes as 23 functionally a -- an integrated statutory scheme. And 24 that's because essentially the purposes of the Postal 25 Reorganization Act and the postal monopoly laws are 39

crucial interdependent. The policies of the Postal
 Reorganization Act cannot be achieved without the
 monopolies.

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Similarly, the purposes of the monopoly, viewed post-1970, are to effectuate and guarantee the conditions under which the policies of the Postal Organization Act can be realized. The court of appeals, I think fairly, characterized the private express statutes as a linchpin of the entire statutory scheme.

10 Let me also point out, and I think this is an 11 important --

12 QUESTION: But they were -- they were the 13 linchpin before the Postal Reorganization Act and 14 afterwards, weren't they?

MR. SECULAR: That's correct. That's correct.
 QUESTION: The Postal Reorganization Act didn't
 change them.

18 That's correct. But a related MR. SECULAR: 19 point, which I haven't articulated quite yet, is that it 20 shouldn't matter whether private express statutes and the 21 Postal Reorganization Act are considered one statute or 22 two statutes or however many statutes, because if that 23 were true then there would be -- the holdings of the 24 banking law cases from Data Processors on through Clarke would have been different. 25

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In Data Processors, for example, the claim, the 1 2 only claim on the merits that was made, was that the 3 allowance of national banks to perform data processing 4 services was a violation of the National Bank Act. When it came to standing, the court looked not the national --5 6 the policies of the National Bank Act but to the policies of the National Bank Service Corporation Act of 1962, a 7 8 much later enactment. And it developed a zone of interest 9 tests on the basis of the interests that were protected by 10 that statute.

11 Similarly, in the Investment Corporation case 12 that followed just a couple of years later, the claim on the merits that was advanced by the plaintiffs was that 13 14 the regulation allowing -- you know, the ruling allowing 15 national banks to provide investment services was in 16 violation of the Glass-Steigal Act. Well, there was no 17 finding at any time by the court that the Glass-Steigal Act was designed to protect the interests of businesses in 18 the stock brokerage business. It was designed to protect 19 20 and safeguard the interest of the national banks.

Nonetheless, the court, citing Data Processors, found that the policies recognized in Data Processors were sufficient to confirm standing. That also true in Clarke. In Clarke the statute that formed the basis for the claim on the merits were the anti-branching provisions of title

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XII. Instead of focusing narrowing on the anti-branching
 policies, the court looked to the overall policies of the
 National Bank Act. So, I think --

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4 QUESTION: Does this -- again I'll ask you the 5 question I asked. Does this seem logical or sensible to 6 you?

7 MR. SECULAR: Well, I think it depends, Mr. 8 Chief Justice, on the case. We use the term, and I think 9 this is the one bit of terminology we attempted to add the 10 case law. The inquiry must be statute specific. In a given case, it may very well be appropriate that -- to 11 12 hear from a plaintiff who is claiming an interest from an 13 enactment which is, which is different, although related 14 to, the enactment which is -- which will control the 15 merits. And I think this is clearly one of those cases.

I think we've got a much stronger case here, because the relationship between the statutes at issue is so intimate. The policies involved are critically interrelated. They don't make sense without one or the other.

And for that reason, I think it's fair to characterize the zone of interest as the zone of interest that would flow from the Postal Reorganization Act and the private express statutes viewed as an integrated, functional whole. And I certainly think that there's

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enough legislative history to indicate that that's how
 Congress thought of the relationship between --

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3 QUESTION: Mr. Secular, I'm not quite clear on 4 why it is essential to the Postal Reorganization Act and 5 the various things it accomplished that there also be a 6 monopoly.

7 MR. SECULAR: The basic rationale for that was 8 articulated in the 1973 Governor's Report. Briefly, what 9 -- the focus is on the requirement of the Postal 10 Reorganization Act that the Postal Service provide 11 universal service at uniform rates. Those -- both those 12 concepts are important. The Postal Service cannot provide 13 uniform service at a uniform rate to thinly populated 14 rural areas if it's going -- if at the same time private 15 companies can skim off profitable mail service in highly 16 populated urban areas.

17 That's essentially the underlying rationale of 18 the private express statutes to -- as found by the 19 Governor's 1973 report. It's to prevent cream skimming. 20 Cream skimming must be prevented in order to allow the 21 Postal Service not only to provide universal service but 22 to charge the same rate for transporting a letter from 23 Washington, say, to Alaska.

24 QUESTION: I don't see how that follows. It 25 just depends on how the rate is. You, you can provide

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universal service at uniform rates so long as the rate is
 high enough. MR. SECULAR: Well, the
 statute also --

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4 QUESTION: Even if other people are scream --5 cream skimming, the people left will pay the freight.

6 MR. SECULAR: We can get into an economic debate 7 on that, Justice Scalia. The result of that would be that 8 the rates charged by the Postal Service would skyrocket 9 above and beyond the rate of inflation, which would have a 10 devastating impact on volume. I think that it's fair to 11 say the system --

QUESTION: Already -- they've already
skyrocketed far beyond the rate of inflation.

MR. SECULAR: Well, the Postmaster General has made that a fact, and I think that points up our argument on the merits. 3 percent loss of revenue, if that's all that the Postal Service is talking about, could very well be the difference between whether or not rates go up more than or less than the rate of inflation. It's that tradeoff which the Postal Service never examined.

21 QUESTION: Maybe competition might determine it, 22 too.

23 MR. SECULAR: I'm not sure I understand the
24 thrust of the question, Justice Scalia.

QUESTION: Determine how fast rates go up, as it

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does in other segments of the economy. We're talking
 economics here.

MR. SECULAR: Well, the problem with that is that the Postal Service has to maintain a fixed, nationwide infrastructure, which prevents it, I think, from responding to competition out on the fringes in those particular areas where rates -- where rates -- where a lower rate could be charged by a private business while competing with the Postal Service.

10 That's essentially the rationale that was 11 articulated in the 1973 Governor's Report. It's the 12 rationale that underscores the conditions which the Postal 13 Service imposed when it suspended the private express 14 statutes for urgent letters, and it's that basic rationale 15 that the Postal Service ignored.

16 There's one other point I want to make, just to 17 follow up on Justice Scalia's question. One of the --18 another one of the policies of the Postal Reorganization 19 Act which I may have neglected to mention is the 20 requirement that the Postal Service break even, that it -21 - it's -- it cannot run at a loss. It cannot make a 22 profit. Over time the Postal Service is to break even. And the basic thrust of that, in terms of the 1970 23 24 reorganization, was to ensure that the Postal Service 25 would no longer ultimately have to depend on subsidies

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from the taxpayer. That's another aspect of the Postal
 Reorganization Act which is dependent on the maintenance
 of the private express statutes.

4 QUESTION: But the employees of the Postal 5 Service are within the zone of interest that that 6 actively, as you say, intended to protect?

MR. SECULAR: Oh, there's no question of that.
 QUESTION: The purpose of this legislation, of
 establishing the Post Office is --

10 MR. SECULAR: A substantial --

11 QUESTION: -- is to ensure employment to people? 12 MR. SECULAR: A substantial purpose of the 1970 13 reorganization was to address the legitimate grievances --14 that the phrase that's found on the House report -- of the 15 employees. The statute was literally a response to a 16 nationwide work stoppage. It was literally collectively 17 bargained by the unions and representatives of the administration in the White House. 18

After the strike was settled, the unions and the administration met, settled on the broad outlines of the statute, and presented it to Congress. That PRA is unique in that aspect. But I think it clearly demonstrates that the employees are within the zone of interest in that act. QUESTION: Thank you, Mr. Secular. Mr. Farkas, do you have rebuttal?

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REBUTTAL ARGUMENT OF L. PETER FARKAS 1 2 ON BEHALF OF THE PETITIONER MR. FARKAS: Yes, Mr. Chief Justice. 3 Mr. Secular mentioned that the Postal Service 4 had failed to consider the economic tradeoffs. At Joint 5 Appendix, page 72 to 73, the Postal Service did state --6 7 give notice of the estimates of \$25 million to \$250 million in gross revenue losses and net losses of \$3 8 9 The postal unions failed to present any million. There's no 10 evidence, contrary evidence, of tradeoffs. reason for the Postal Service to have considered evidence 11 12 or arguments that weren't raised.

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13 As to the APA argument, it's really not an APA 14 argument. It's a reviewability argument, and 15 independently of the APA, there's a presumption of 16 reviewability. And there's nothing in the private express 17 statutes that precludes reviewability. In fact, the 18 court, as early as 1921 in the Burleson case, recognized 19 the right to review Postal Service -- at that time, 20 Postmaster General's -- administrative determinations.

When the APA was passed, there was -- it intended to broaden, not limit, reviewability. The APA did not include the postal -- the Post Office in either section 551 or 701 under the list of exempt agencies. In 1970, when the Postal Reorganization Act was passed, the

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1	Congress did not amend 551 or 701. Therefore, 410,
2	section 410 of the PRA, has to be limited to the purposes
3	of the PRA and do not overcome the presumption of
4	reviewability of administrative actions under the private
5	express statutes.
6	Thank you, Your Honor.
7	CHIEF JUSTICE REHNQUIST: Thank you, Mr. Farkas.
8	The case is submitted.
9	(Whereupon, at 10:49 a.m., the case in the above
10	entitled matter was submitted.)
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CERTIFICATION

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American Postal Workers Union, AFL-CIO, et al

and that these attached pages constitutes the original transcript of the proceedings for the records of the court.

BY Koojemur Antel

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