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OFFICIAL TRANSCRIPT
PROCEEDINGS BEFORE
THE SUPREME COURT
OF THE
UNITED STATES

CAPTION: LAURO LINES s.r.l., Petitioner V. SOPHIE
CHASSER, ET AL.

CASE NO: 88-23

PLACE: WASHINGTON, D.C.

DATE: April 17, 1989

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1 IN THE SUPREME COURT OF THE UNITED STATES

2 -----X
3 LAURO LINES s.r.l., :

4 Petitioner, :

5 v. :

No. 88-23

6 SOPHIE CHASSER, ET. AL, :

7 -----X

8 Washington, D.C.
9 Monday, April 17, 1989

10 The above-entitled matter came on for oral argument
11 before the Supreme Court of the United States at 11:05
12 a.m.

13 APPEARANCES:

14
15 RAYMOND A. CONNELL, New York, New York; on behalf
16 of Petitioner.

17 ARNOLD I. BURNS, Washington, D.C.; on behalf of
18 Respondent.
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P R O C E E D I N G S

11:05 a.m.

CHIEF JUSTICE REHNQUIST: We'll hear argument next in No. 88-23, Lauro Lines v. Sophie Chasser.

Mr. Connell.

ORAL ARGUMENT OF RAYMOND A. CONNELL

ON BEHALF OF PETITIONER

MR. CONNELL: Thank you. Mr. Chief Justice, and may it please the Court:

This matter is before the Court on a question of the appellate jurisdiction of the United States Courts of Appeals. The issue is whether an order of the United States District Court denying enforcement of a foreign forum selection clause qualifies for immediate appellate review as a collaterally final order.

There is a conflict among the circuits on this question. The Third, the Fourth, and the Eighth Circuits hold such an order is subject to immediate review. The Fifth and the Second Circuits hold to the contrary, and the Seventh Circuit in a case involving a domestic forum clause indicated that such an order would not be appealable, but indicated that the result could be to the contrary if a foreign forum clause was involved.

The issue arises in the context of the

1 hijacking of the Italian-Flag Cruise Ship, Achille
2 Lauro. The hijacking occurred in the eastern
3 Mediterranean in 1985. The Petitioner, Lauro Lines, was
4 an operator of the vessel. The cruise began at Genoa,
5 Italy, and it was scheduled to end there.

6 Among the over 700 passengers on board the ship
7 was a group of Americans, most of whom had flown to
8 Genoa from New York. The ticket held by each passenger
9 contained a forum clause requiring suits against the
10 carrier to be brought in the courts of Naples, Italy.

11 When 11 American passengers brought four
12 separate lawsuits against Lauro in the Southern District
13 of New York, Lauro moved to dismiss on the basis of,
14 among other grounds, the ticket forum clause requiring
15 suits to be brought in Italy.

16 Calling it a close question, the District Court
17 denied Lauro's motion. Lauro would be required to
18 defend in a New York forum.

19 An appeal from that portion of the order
20 denying enforcement of the forum clause was filed in the
21 United States Court of Appeals for the Second Circuit.
22 Appellate jurisdiction was predicated upon the
23 collateral final audit doctrine of Cohen.

24 Cohen, as refined by the subsequent decisions
25 of this Court, established a three-pronged test for

1 determining whether an order that does not finally
2 terminate the litigation qualifies for immediate
3 appellate review.

4 Firstly, the order must conclusively determine
5 the disputed question. Secondly, it must resolve an
6 important issue separate from the merits of the action.
7 And, thirdly, it must be effectively unreviewable on
8 appeal from a final judgment.

9 The Cohen court also stated that in considering
10 finality under Section 1291 the requirement must be
11 given a practical rather than a technical construction.

12 QUESTION: Mr. Connell, what if the selection
13 clause at issue were a domestic forum selection
14 problem? The parties agreed it would be tried in
15 California.

16 MR. CONNELL: The same situation would be
17 presented, your Honor. It's just that here it happened
18 to have a forum clause.

19 QUESTION: Well, don't you think the circuit
20 courts have been pretty consistent with domestic
21 improper venue or forum questions in saying that they're
22 not immediately appealable?

23 MR. CONNELL: The Farmlands case from the
24 Eighth Circuit I believe did involve a domestic clause.
25 The same rationale should apply whether it is foreign or

1 domestic. However, where a foreign clause is present,
2 there is the possibility of far more prejudice inuring
3 to the party who has relied upon and agreed upon the
4 forum selection clause.

5 QUESTION: But you do agree the rules should
6 essentially be the same, whether it's domestic or
7 foreign?

8 MR. CONNELL: The interest to be protected is
9 identical. That is, not to be tried in any forum other
10 than the forum to which the parties have agreed.

11 QUESTION: How do you think our recent case in
12 Midland Asphalt indicates the Court's view on this
13 finality question to be?

14 MR. CONNELL: As this Court has done in its
15 recent decisions, it has reaffirmed that the Cohen
16 appeal avenue, the Cohen appeal route, is indeed a very
17 narrow one, and it is going to be applied strictly.

18 However, given the nature of the order that is
19 presently before the Court, it seems to us that when you
20 come to enforcement of a forum selection clause, if ever
21 there was an order on the civil litigation side that
22 cried out for Cohen protection, it is such an order. It
23 is this one.

24 The United States Court of Appeals for the
25 Second Circuit on the --

1 QUESTION: I'm puzzled about that. Why does
2 this cry out for -- more than any other preliminary
3 ruling that couldn't be -- that you'd have to wait until
4 the litigation --

5 MR. CONNELL: This does not go -- when you're
6 talking about a forum selection clause, you're talking
7 about the very tribunal, the very forum, the very
8 location of the place where the trial is going to take
9 place.

10 QUESTION: Right.

11 MR. CONNELL: You are not talking about a
12 defense to the merits of the case which, in all cases,
13 can be heard after a final judgment.

14 QUESTION: Yeah, but why don't those cry out
15 for immediate review too if it will terminate the
16 litigation and save everybody all the costs of trial and
17 all the rest?

18 I don't understand why one cries any louder
19 than the other.

20 MR. CONNELL: Because with respect to the forum
21 selection clause, all -- all of the elements of Cohen
22 are met. It is not necessary, in dealing with a forum
23 selection clause, for example, to become enmeshed with
24 the merits of the case, as was the case in the forum
25 non-convenience situation.

1 It is not necessary to decide which witnesses
2 are --

3 QUESTION: No, but the question is whether it's
4 effectively unreviewable if you don't review it right
5 away.

6 MR. CONNELL: Yes. That goes to the extent --
7 to an identification of the interest that is to be
8 protected. In the case of a forum selection clause, it
9 is not only an interest to be tried in the agreed
10 forum. The interest to be protected is not to be tried
11 in any other forum.

12 And when it comes to an appeal from the final
13 judgment, it is respectfully submitted that it's simply
14 impossible at that point to protect the civil litigant's
15 right not to be tried in any forum other than the agreed
16 forum. Such a trial would already have been had.

17 I know that many litigants coming before the
18 Court have raised the Abney case. However, we think
19 that this situation is one where -- that Abney certainly
20 supports.

21 In Abney, the Court considered the effect of
22 the double jeopardy clause on a defendant's right not to
23 be tried twice for the same crime, the same offense.
24 And the Court found that that order qualified for review
25 under the Cohen doctrine because it would be impossible,

1 even if a second -- even if on a second trial on appeal
2 a conviction were reversed, the interests sought to be
3 protected by the double jeopardy clause was the exposure
4 to the risk of a second trial. Not merely a conviction.

5 QUESTION: Well, Mr. Connell, in double
6 jeopardy the interest protected is not to be tried at
7 all. And you don't assert that here.

8 You agree there should be a trial. It's a
9 question of where.

10 MR. CONNELL: Yes.

11 QUESTION: So, why isn't your interest
12 vindicated at the end of the line if on appeal it's
13 determined you -- these courts did not -- should not
14 have tried it and you can go to Italy?

15 MR. CONNELL: The interest to be protected in a
16 double jeopardy situation was not to be tried at all.
17 That is not to say that our case presents the same
18 interest that is to be protected.

19 However, the question that the Court focused on
20 in Abney is whether or not the protected interests can
21 be vindicated on appeal. Of course, if the defendant is
22 free from any trial at all, it is impossible to
23 vindicate that right on appeal.

24 Similarly, by analogy, the same situation
25 arises with respect to a forum clause. If the

1 Court believes that the benefit of a forum
2 selection clause is not only to be tried in the agreed
3 forum but to be free from trial anywhere else, then it
4 seems to us that it must follow that such an interest
5 cannot be vindicated on appeal.

6 QUESTION: But that's an argument that you can
7 kind of win by phrasing the interest in the right way.
8 With respect to cases where we've said that there is no
9 collateral appeal, Hollywood Motor Car, the claim was
10 selective prosecution. You could phrase that interest
11 as saying you have a right to be free from selective
12 prosecution and therefore it ought to be collaterally
13 appealable.

14 MR. CONNELL: Well, I believe, Mr. Chief
15 Justice, that it is a matter of focusing on the interest
16 to be protected without regard to, as this Court has
17 said in its recent case, a play on words.

18 We are dealing here with what this Court has
19 described in other decisions -- dealing with forum
20 selection clauses. The most important collateral right
21 to a civil litigant -- that is a right that does not go
22 right to the merits, but a collateral right -- there can
23 be no more important collateral right to a civil
24 litigant than to have its case tried before the
25 contractually-agreed tribunal.

1 QUESTION: Why is that right any stronger than
2 -- than the right not to be tried before a court that
3 doesn't have jurisdiction under -- not party-agreed-upon
4 rules, but under -- under nationally and, indeed,
5 internationally agreed-upon rules of jurisdiction over
6 the person and over the subject matter?

7 MR. CONNELL: They only have to focus on
8 another prong of the Cohen test, to deal with personal
9 jurisdiction, to deal with forum non-convenience, would
10 involve the courts in -- those issues are enmeshed in
11 the merits of the case.

12 Jurisdiction would involve the courts in making
13 decisions as to defendant's contacts with the
14 jurisdiction. It becomes very fact-oriented, and I
15 believe as a practical matter it would be very difficult
16 for courts of appeals to review district court
17 determinations of what contacts does the defendant --

18 QUESTION: Always?

19 MR. CONNELL: -- get involved with the --

20 QUESTION: Always?

21 MR. CONNELL: -- location of the plan.

22 QUESTION: Let's assume the -- you know, he
23 claims he wasn't served in the jurisdiction. Just
24 claims he wasn't served. Service was improper. There
25 was no personal jurisdiction over him.

1 That has nothing to do with the rest of the
2 merits of the case. Would we accept an Interlocutory
3 appeal from that?

4 MR. CONNELL: No. Not according to the recent
5 decisions.

6 QUESTION: Well, Is his right not to be tried
7 before that forum any weaker than the right of a person
8 who has had a contractual agreement not to be tried
9 before a certain forum?

10 MR. CONNELL: The right not to be served with
11 process can be vindicated, as any other affirmative
12 defense can be vindicated, on appeal from final
13 judgment. It is not --

14 QUESTION: No. He's already gone through
15 trial. He has a right not to be tried before a court
16 that doesn't have jurisdiction over him.

17 MR. CONNELL: This --

18 QUESTION: Nor is it just a right not to -- not
19 to have a judgment rendered by a court with no
20 jurisdiction.

21 MR. CONNELL: Yes. The right not to be served
22 with process has been found not to qualify for Cohen
23 treatment. The Court has said that this is in the
24 nature of a defense to the suit -- is not analogous to a
25 right not to be tried, and that it is simply not going

1 to qualify for Cohen treatment. But here we are dealing
2 with --

3 QUESTION: I know we said it, but I don't know
4 why. And that makes it so. But I don't know why -- why
5 inherently the right not to be tried in a jurisdiction
6 where you've never been present on -- on
7 government-prescribed rules of jurisdiction is any more
8 sacred than the rule not to be tried before a court that
9 by private contractual arrangement you've not to appear
10 before.

11 MR. CONNELL: Without saying whether it's less
12 sacred, I agree with that. However, it does involve --
13 If you're talking about jurisdictional contacts with a
14 forum and whether or not those contacts are sufficient
15 to subject a defendant to the jurisdiction of that forum
16 is a very fact-intensive evaluation.

17 Such type of evaluation would not be present
18 when one is dealing with forum selection clauses because
19 the only decision that the Court would have to make is
20 whether or not there was an agreement in effect to have
21 the lawsuit tried in a particular location.

22 QUESTION: Well, sometimes I agree -- the
23 jurisdictional question would involve matters that may
24 also be relevant to the litigation. But so would your
25 question. In some cases, one of the issues in the

1 litigation may be whether the -- whether the contract is
2 valid at all. whether it was an adhesion contract,
3 whether it was adopted under coercion.

4 If those issues are in the case, then the
5 selection clause itself is subject to those issues,
6 Isn't it?

7 MR. CONNELL: If those issues go to agreement
8 on the selection clause itself, yes.

9 QUESTION: Okay. So then --

10 MR. CONNELL: They go after the contract
11 generally, no.

12 QUESTION: So that we can no more say of your
13 situation than we can say of personal jurisdiction, that
14 it will never involve an issue that's related to the
15 merits of the case. Sometimes it will and sometimes it
16 won't.

17 MR. CONNELL: Our issue on the forum selection
18 clause -- I have learned never to say never -- but,
19 indeed, it would be a rare situation where the actual
20 merits of the case would become involved in a forum
21 selection clause enforcement question.

22 The focus is strictly collateral. Is there
23 agreement for a forum selection clause? If the answer
24 to that is affirmative under the decisions of this
25 court, unless the defendant can sustain an extremely

1 heavy burden of showing that the clause is unreasonable,
2 to such an extent as to deny the defendant his very day
3 in court, the clause is to be enforced.

4 QUESTION: We had a case recently involving
5 the Warsaw Convention and whether -- whether the
6 Convention applied or not. And if it didn't, then
7 everything in the contract, including the forum
8 selection clause, would be inapplicable.

9 And you wouldn't assert that in -- or, would
10 you assert -- that in that case you could try separately
11 the forum selection clause and then go back and try the
12 merits of whether the whole contract is at all
13 applicable?

14 MR. CONNELL: This court in the Prima Paint
15 case some years ago decided with respect to a different
16 type of a forum selection clause -- the arbitration
17 provision -- that where an issue is raised, such as
18 undue influence, such as duress, with respect to the
19 contract generally, those issues are to be decided by
20 arbitrators, not by the court.

21 By analogy to the forum selection clause
22 situation, if there is undue duress, if there is
23 overbearing, or fraud in the general transaction, those
24 types of issues should properly be decided by the agreed
25 forum, not by a forum outside -- outside of the agreed

1 forum.

2 If the contention is that there was undue
3 duress, fraud, that went to the agreement with the very
4 forum selection clause itself, that would be a question,
5 yes, that the court where the matter is presently
6 pending would have to make a determination because that
7 would go to the very existence of the forum selection
8 clause proper, as distinguished from an affirmative
9 defense to the contractual liability generally.

10 I should mention at this point, I believe, that
11 with respect to forum selection clauses there are, in a
12 sense, two classes of such clauses. There are clauses
13 which provide for a judicial forum, and there are
14 clauses which provide for an arbitral forum.

15 This Court has recognized in *Scherk v.*
16 *Alberto-Culver* that an arbitration provision is simply
17 but another form of forum selection clause.

18 When it comes to immediate appeals from orders
19 denying enforcement of arbitration provisions, the
20 Congress has recently spoken on that question. The
21 Congress, by the newly-enacted Judicial Improvements and
22 Access to Justice Act, Public Law 100-702, Section 1019,
23 has amended Title 9, Chapter 1 of the Federal
24 Arbitration Provision by adding a new section, Section
25 15.

1 Section 15 expressly allows for immediate
2 appeals from orders denying enforcement of arbitration
3 provisions.

4 QUESTION: What was the rule before that?

5 MR. CONNELL: Confusing.

6 QUESTION: Well --

7 MR. CONNELL: The right to appeal immediately
8 from orders directing arbitration under Section 4 of
9 Chapter 1, I believe was generally considered to be
10 appealable. If the rule arose in the context of a stay
11 order under Section 3, there was some confusion among
12 the circuits.

13 And, indeed, where you had an admiralty case,
14 you had even another rule under Section 3 that differed
15 from the treatment of arbitration provisions in the
16 context of cases outside of the admiralty jurisdiction.

17 QUESTION: Did you set that out in your brief?

18 MR. CONNELL: No, Mr. Chief Justice, we did
19 not. This is a newly-enacted section and --

20 QUESTION: Well, it was enacted last October,
21 wasn't it?

22 MR. CONNELL: Last November.

23 QUESTION: Last November.

24 MR. CONNELL: It was two days after we put our
25 brief in. Yes.

1 QUESTION: What about -- What about orders to
2 arbitrate?

3 MR. CONNELL: Orders to arbitrate, whether they
4 are stay orders, whether they are independent
5 proceedings, whether they arise under Chapter 1 of the
6 Act or Chapter 2 of the Act --

7 QUESTION: Well, let's just say there is a case
8 and the person who wants arbitration says, "Dismiss this
9 case. We're going to arbitrate -- we want to go to
10 arbitration." And that's opposed.

11 MR. CONNELL: Yes.

12 QUESTION: And it's argued that it's not
13 arbitrable.

14 MR. CONNELL: Yes.

15 QUESTION: This isn't the kind of a thing
16 that's arbitrable.

17 MR. CONNELL: Yes.

18 QUESTION: And the court decides it goes to
19 arbitration. Is that order --

20 MR. CONNELL: No.

21 QUESTION: -- appealable?

22 MR. CONNELL: No, it is not. An order
23 directing, under the same Act to which I just referred
24 to, Section --

25 QUESTION: Well, I know. But then the person

1 who opposes arbitration says, "I should be able to
2 appeal because I shouldn't be before an arbitrator at
3 all. Not at all. I should be able to stay right here."

4 MR. CONNELL: That is correct. The Congress
5 has decided that that type of order is not appealable.
6 Orders refusing to enforce --

7 QUESTION: Congress has decided that or is that
8 just the way the courts construe the Act, the final
9 judgment?

10 MR. CONNELL: Well, far be it for me to get
11 into the mind of Congress, but it would seem to me that
12 what the Congress was trying to do was to create a very
13 pro-arbitration legislation, that where you have a
14 situation where arbitration is agreed and there is an
15 order refusing to enforce an arbitration provision, that
16 is appealable.

17 It would be very anomalous, indeed, it seems to
18 us, that this if this Court was to create a rule --
19 orders refusing to enforce forum selection clauses where
20 the agreed forum is a judicial tribunal, there is no
21 appellate review from that type of provision. But if
22 only the agreement had provided for an arbitration
23 forum, that would be appealable.

24 QUESTION: Well, why --

25 QUESTION: Could you make exactly -- you can

1 make a converse argument, too, that Congress has picked
2 out the arbitration section and allowed interlocutory
3 appeal. If it wanted interlocutory appeal in your
4 situation, it would have picked that out too if it felt
5 it was just identical.

6 MR. CONNELL: Yes, but we don't have any
7 foreign forum selection clause legislation. We do have
8 an arbitration legislation. And Congress was acting
9 within the context of the Federal Arbitration Act.

10 If foreign forum selection clauses that provide
11 for a judicial tribunal are going to receive the same
12 protection as an arbitral form, the only way that can be
13 done is by this Court bringing these kinds of orders
14 under Cohen. There is no other method of appeal that
15 can be effective.

16 QUESTION: But there is another way. And that
17 is by Congress providing for it, as it did in the case
18 of arbitration orders.

19 MR. CONNELL: Yes. But in the case of the
20 arbitration order there's a ready-made statute. There's
21 Title 9 that's already been enacted. It's been enacted
22 for 40 years.

23 QUESTION: Well, in the case of interlocutory
24 appeals there is a ready-made statute, Title 28.

25 MR. CONNELL: Title 28, yes. Section 1292,

1 which would provide for certification perhaps.

2 But there is -- that is very ill-suited, as
3 we've submitted, to protect a policy that is to favor
4 the prompt, consistent, effective enforcement of forum
5 selection clauses. It can only be done where there is
6 an appeal from orders denying them, and that appeal will
7 go forward with some certainty.

8 And there can only be a certain -- a certainty
9 of appeal under our present system of such orders if
10 such orders fall under Cohen. There is no other way
11 that parties agreeing to forum selection clauses can be
12 assured that district court orders refusing to enforce
13 them will be immediately reviewed by the various courts
14 of appeals throughout the country, as is now the case
15 with arbitration provisions.

16 QUESTION: Of course, Congress may well have
17 favored what are now fashionably called "alternative
18 dispute resolution mechanisms" in the Arbitration Act,
19 and does not so favor judicial forum selection clauses.
20 They may think it's a good thing to get stuff out of the
21 courts entirely. It's not a particularly good thing to
22 simply tap it from one court to another court.

23 MR. CONNELL: Whatever the Congress may think
24 of forum selection clauses, I do not know. However, I
25 do know from reading the decisions of this Court that

1 this Court has enunciated a very, very strong federal
2 policy in favor of their enforcement.

3 And if that policy is to be pursued, it is up
4 to the Judiciary, under our present system, to enact
5 rules that will encourage and protect the people who
6 agree to such clauses and rely upon them. And the only
7 way that this can be done efficaciously is by a prompt
8 review of district court orders that refuse to enforce
9 such clauses.

10 In The Bremen, the Court referred to the
11 historical animosity or disfavor with which a lot of the
12 Judiciary throughout the country had viewed forum
13 selection clauses generally. I don't know if that is as
14 prevalent today as it may have once been, but I'm
15 certainly not prepared to say that it does not exist, as
16 the Sterling Forest case which we cite in our brief
17 seems to indicate.

18 QUESTION: Had the district court order gone
19 the other way, had it ordered the transfer of the
20 proceedings to Naples, then it would have been a final
21 judgment and your adversaries could have appealed right
22 then, couldn't they?

23 MR. CONNELL: Yes. I would say yes. I would
24 agree with that.

25 QUESTION: How do other countries deal with

1 these things? Do you have any idea? Suppose this suit
2 had been initiated in Germany Instead? Do you have any
3 idea whether foreign countries allow immediate appeal of
4 a matter like this or not?

5 MR. CONNELL: I'm sorry, I don't know that.

6 I think I've exhausted myself here. I'd like
7 to reserve a few minutes for rebuttal, if I may.

8 CHIEF JUSTICE REHNQUIST: Very well, Mr.
9 Connell.

10 Mr. Burns.

11 ORAL ARGUMENT OF ARNOLD I. BURNS

12 ON BEHALF OF RESPONDENT

13 MR. BURNS: Mr. Chief Justice, may it please
14 the Court:

15 Experienced litigators will attest that in
16 strategizing a case sometimes the finality rule helps us
17 and sometimes it hurts us. But whether it helps or
18 hurts, it is bottomed on solid policy considerations.

19 The finality rule is intended to avoid
20 piecemeal litigation and to bring all aspects of a case
21 before the court in one fell swoop. It's intended to
22 promote appellate deference to trial judges and to
23 maintain the appropriate relationship between the
24 appellate courts and our trial courts, to foster review,
25 not intervention.

1 It is intended to cut down delays, and it's
2 intended to cut down delaying tactics. And, finally, it
3 is intended to promote the efficiency of the
4 administration of justice.

5 Indeed, it's an essential tool in the
6 administration of justice because many interlocutory
7 orders will have become moot by the time a final
8 judgment is entered, either because the order is
9 modified prior to final judgment, or because the party
10 disadvantaged by the order prevails, or because of a
11 settlement, or because of some other reason.

12 In this very case there has been a settlement
13 between some of the parties already.

14 Now, under the cases, it doesn't matter that it
15 turns out in a particular case with hindsight that an
16 interim reversal would have been more efficient. It
17 doesn't matter that it may be more difficult to persuade
18 an appellate court to reverse after a full trial and
19 after final judgment.

20 It doesn't matter that the interlocutory ruling
21 may be erroneous and may impose additional expenses of
22 litigation. And, finally, it doesn't matter that the
23 interlocutory order may indeed induce a party to abandon
24 his case.

25 Now, in this case the defendants did not seek

1 certification by the district court under Rule 1292(b).
2 In the absence of a certification by the district court
3 and the acceptance by the court of appeals of that
4 certification in order for an interlocutory order to be
5 appealable, four questions must be asked and answered in
6 the affirmative.

7 You'll recognize them as springing from the
8 Cohen case, the 40th birthday anniversary of which we
9 celebrate at this very term of Court. The four
10 questions are: Does the order conclusively determine
11 the disputed question? Does the order resolve an
12 important issue completely separate from the merits? Is
13 the order unreviewable --

14 QUESTION: Mr. Burns --

15 MR. BURNS: -- after final judgment?

16 QUESTION: Mr. Burns, on those first two
17 questions the answer is pretty easy, isn't it?

18 MR. BURNS: We may disagree. I think it is. I
19 think in the first two questions that the answer is that
20 the order does not in this case necessarily conclusively
21 determine the issue. And I don't think that it
22 necessarily is an issue completely separate from the
23 merits.

24 Let me tell you why, if I may, Justice
25 Stevens. There has been no hearing in this case.

1 There's been no testimony in this case. As this trial
2 proceeds, it could very well be that this particular
3 forum selection clause, this particular "contract" is no
4 contract at all.

5 We do not know with precision -- we know what
6 has been alleged -- we do not know with precision when
7 the parties received the tickets. We don't know with
8 precision whether they ever read the tickets. We don't
9 know what they were told.

10 So, as this trial unfolds, we may find these
11 factual issues enter inextricably intertwined with the
12 legal issues of the case. And I think that -- I think
13 that we have to abide the event.

14 The third point, of course, has to do --

15 QUESTION: Well, don't you think, Counsel, that
16 if you should lose on this appeal, you can still win in
17 the Second Circuit?

18 MR. BURNS: If we lose on this appeal, we can
19 still win the case in the Second Circuit, but that sort
20 of avoids, elides, begs the question. The real question
21 in this case is whether the interlocutory ruling is
22 appealable. And we say that it is not.

23 QUESTION: But if it is, you can still win on
24 the Second Circuit --

25 MR. BURNS: Oh, yes, indeed. We fully intend

1 to if that fate were to befall us, I can assure you.

2 QUESTION: But I'm puzzled. If you -- If you
3 prevail and the district court's order stands, which
4 strikes this affirmative defense in effect -- It says
5 the case will go forward, why would you get into any of
6 these issues about the validity of the contract and so
7 forth, because you've won as a matter of law.

8 MR. BURNS: Because, as the trial proceeds,
9 these -- we wouldn't necessarily raise them, but as this
10 trial proceeds, facts will come out. You see,
11 ordinarily --

12 QUESTION: About the sale of the ticket? The
13 factual disputes are about what happened over in the
14 Mediterranean, aren't they?

15 MR. BURNS: Let me just say this. Justice
16 O'Connor asked the question about comparing a domestic
17 clause to a foreign forum selection clause and inquired
18 about the cases.

19 Now, all of the cases are cases in which a
20 domestic forum selection clause in a real estate
21 contract, in a complicated securities brokerage
22 contract, in a real estate contract, are negotiated out
23 at arms-length between sophisticated parties. This is
24 the point that is made in The Bremen, the case that my
25 distinguished adversary has adverted to.

1 Negotiated out by sophisticated parties.
2 Negotiated out with lawyers present. Negotiated out in
3 a way where the price that is paid is affected by the
4 other terms of the contract.

5 As this trial proceeds, issues concerning how
6 this ticket was purchased, when it was delivered,
7 whether anyone knew anything about the clauses, will
8 undoubtedly creep into the trial.

9 That's our position. We think it fails on
10 every one of the four tests, the fourth of which is,
11 does the interlocutory order involve a disputed or
12 unsettled issue of law.

13 QUESTION: But at this point I take it there
14 are now issues in the pleadings to indicate that there
15 is a limitation of liability in the ticket, or anything
16 other than the forum selection clause itself?

17 MR. BURNS: That is correct. That is
18 absolutely so, Justice Kennedy.

19 Now, Justice O'Connor inquired about the recent
20 case decided last month in Midland Asphalt Corporation.

21 Before I mention that, I just want to say that
22 appellants here urge that they have a contractual right.
23 They've won it by bargaining. We dispute that, of
24 course -- not to have a trial at all in New York, not to
25 have any trial at all.

1 Now, we think that Midland Asphalt is very
2 relevant. You remember there that that was a question
3 of whether the district court order denying dismissal on
4 the ground that Federal Criminal Rule 6(e) was violated,
5 the disclosure of Grand Jury material. Whether that was
6 appealable as an interlocutory order under the Cohen
7 doctrine.

8 And the Court dealt with that issue and it was
9 brought to mind by something Chief Justice Rehnquist
10 said a few minutes ago about phrasing the interest in
11 just the right way. And here the Court, speaking
12 unanimously said, one must be careful, however, not to
13 play word games with the concept of a right not to be
14 tried.

15 In one sense, any legal rule can be said to
16 give rise to a right not to be tried. A failure to
17 observe it requires the trial court to dismiss the
18 indictment or terminate the trial. But that is
19 assuredly not the sense relevant for purposes of the
20 exception to the final judgment rule.

21 Now, in our case here we've got no different
22 situation than a situation where you have a denial of a
23 dismissal for improper venue, for forum non-convenience,
24 summary judgment, jurisdiction. All of these are
25 subject to correction on appeal from a final judgment.

1 The fact that this right is not vindicated
2 immediately clearly means that it does not mean that it
3 is lost forever.

4 QUESTION: But it certainly diminishes its
5 practical value, doesn't it?

6 MR. BURNS: Without question. And that's why I
7 started by saying that experienced litigators are
8 sometimes helped and sometimes hurt by the finality
9 clause.

10 QUESTION: And there is a general policy
11 favoring enforcement of forum selection clauses.

12 MR. BURNS: And I suppose the best proof of the
13 fact that this order is reviewable on appeal, Justice
14 O'Connor, is just that policy. In The Bremen this Court
15 spoke to that very issue. Of course, the case was
16 different. There you had a negotiated arms-length
17 contract. But, notwithstanding, that is the best
18 evidence that this matter is subject to review on appeal.

19 For the reasons which I have stated here and
20 for those set forth in our briefs, we respectfully
21 suggest that the decision of the court of appeals, the
22 very well-reasoned decision of Justice Oerke, Judge
23 Oerke, should be affirmed.

24 The balance of my time I return to the Court
25 with gratitude. Thank you.

1 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Burns.
2 Mr. Connell, do you have rebuttal? You have
3 five minutes remaining.

4 REBUTTAL ARGUMENT OF RAYMOND A. CONNELL
5 ON BEHALF OF PETITIONER

6 MR. CONNELL: Just a few words. I believe the
7 policy that the Court must set in this case is one of
8 balancing the final judgment rule of Section 1291
9 against the very strong policy that this Court has
10 enunciated in *The Bremen*, *Scherk*, and *In Stewart* in 1988.

11 As we have set out in our brief -- and I won't
12 repeat it here, I've already mentioned it in my opening
13 remarks -- it appears to us that when it comes to the
14 denial of an order to enforce a forum selection clause
15 and taking into account all of the recent decisions of
16 this court that have emphasized the restrictive nature
17 of the Cohen doctrine, that this order neatly fits under
18 all and satisfies all --

19 QUESTION: Mr. Connell, what about your
20 opponent's argument in response to my question that
21 perhaps this issue could be more effectively reviewed if
22 there were a full record of the negotiations pertaining
23 to the tickets and various other facts that might bear
24 on the enforceability of the clause?

25 MR. CONNELL: What we are setting here is a

1 general policy for an entire class of cases. What
2 happened in this case --

3 QUESTION: Well, in this whole class of cases,
4 that you're --

5 MR. CONNELL: Yes.

6 QUESTION: -- better off making an informed
7 decision than one based on --

8 MR. CONNELL: Whatever --

9 QUESTION: -- a pre-trial submission.

10 MR. CONNELL: effect, if any -- and we don't
11 concede that the characterization of the record in this
12 case is as has just been described -- but to the extent
13 there is any defect in the record that the plaintiffs
14 might need on a forum selection issue, it certainly has
15 nothing to do with the nature of the issue itself. And
16 it certainly has nothing to do with any actions that the
17 defendants took in this case.

18 There was very ample time in this litigation to
19 develop whatever very simple facts were necessary to
20 determine the validity or lack thereof of this forum
21 selection clause.

22 Under the Majestic case, a case of this Court
23 going back to the 19th Century, that case set the
24 standard for determining whether ticket clauses are
25 effective. There is a very well-established, very well-

1 known standard for whether these types of clauses found
2 in ticket contracts are enforceable.

3 And it would seem to me that in this case, as
4 should be common to most cases of this nature, the
5 factual development that would be necessary in the trial
6 court to allow the trial judge to make an informed
7 decision on whether or not the forum selection clause is
8 to be enforced or not, is very easily done, very simply
9 done, and done without impeding or becoming in any way
10 whatsoever enmeshed with the merits of the case.

11 CHIEF JUSTICE REHNQUIST: Thank you, Mr.
12 Connell.

13 The case is submitted.

14 (Whereupon, at 11:44 o'clock a.m., the case in
15 the above-entitled matter was submitted.)

CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represents an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of The United States in the Matter of:

No. 88-23 - LAURO LINES s.r.l., Petitioner V. SOPHIE CHASSER, ET AL.

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BY alan friedman
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