

SUPREME COURT OF THE UNITED STATES

In the Matter of:

FEDERAL ENERGY REGULATORY
COMMISSION,

Petitioner,

v.

MARTIN EXPLORATION MANAGEMENT
COMPANY, ET AL.; and

PUBLIC SERVICE COMMISSION OF
NEW YORK, ET AL.,

Petitioner,

v.

MARTIN EXPLORATION MANAGEMENT
COMPANY, ET AL.

No. 87-363

No. 87-364

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Washington, D.C.

Monday, March 28, 1988

The above-entitled matter came on for oral
argument before the Supreme Court of the United States
at 10:02 o'clock a.m.

APPEARANCES:

RICHARD G. TARANTO, ESQ., Assistant to the Solicitor General,
Department of Justice, Washington, D.C.; on behalf of
the petitioner in No. 870363.

RICHARD A. SOLOMON, ESQ., Washington, D.C.; on behalf of
the petitioners in No. 87-364.

JEFFREY S. DAVIDSON, ESQ., Washington, D.C.; on behalf of
the respondents.

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P R O C E E D I N G S

(10:02 A.M.)

CHIEF JUSTICE REHNQUIST: We will hear argument first this morning in Number 87-363, Federal Eenergy Regulatory Commission versus Martin Exploration Management, Number 87-364, Public Service Commission of New York versus Martin Exploration Management Company.

Mr. Taranto, you may proceed whenever you are ready.

ORAL ARGUMENT OF RICHARD G. TARANTO, ESQUIRE

ON BEHALF OF THE PETITIONER IN NO. 87-363

MR. TARANTO: Mr. Chief Justice, and may it please the Court, this case concerns the process of deregulation under the Natural Gas Policy Act of 1978. That Act divides natural gas into a number of categories. Those categories overlap. Some of the categories are subject to price ceilings. Some are now deregulated. Producers have gone to the agencies that handle the qualification of gas for sale in particular categories, and have obtained qualifications for some gas in both the regulated and deregulated category.

The principal question in this case is how such gas should be treated for purposes of determining the price at which it may lawfully be sold. The Commission concluded that such so-called dual qualified gas should be treated as

1 deregulated.

2 We are here asking this Court to uphold the
3 Commission's view of the statute, and to uphold a second
4 Commission ruling which gave rise to the second question in
5 this case and which I plan to discuss at the end.

6 In considering how this case arose it is useful
7 to have in mind one very common type of gas sale contract
8 that producers entered into in the mid to late 1970s and
9 early 1980s. Those contracts were for long terms, 20 years
10 or more, and they expressly anticipated the coming
11 deregulation in 1985 and 1987 of the most important of the
12 categories of natural gas under the NGPA.

13 The contracts provided that until deregulation
14 occurred the gas would be sold at the highest applicable
15 ceiling price set by law or Commission order, and when
16 deregulation occurred, either the price would be renegotiated
17 or it would be determined by reference to some market price.

18 To ensure the highest possible ceiling price
19 during regulation while providing in advance for a change
20 in pricing upon deregulation, producers obtained qualifica-
21 tions for particular quantities of gas in several different
22 categories under the NGPA, some of which would be deregulated
23 in a few years.

24 Gas at the time was in very short supply. Market
25 prices were high, and it looked like prices were going to

1 continue to rise into the indefinite future. Producers
2 included the deregulation clause in their contracts in the
3 expectation that when deregulation occurred they would
4 obtain higher prices under those clauses.

5 As the May 1985 deregulation date approached,
6 market prices had dropped drastically and were now well
7 below ceiling prices in some of the alternative categories
8 for which producers have qualified their gas. Many pro-
9 ducers therefore sought to escape deregulation clauses in
10 their contracts by trying to prevent their gas from becoming
11 deregulated and having it treated under one of the still
12 regulated categories for which it had been qualified.

13 The Commission in late 1984 proposed and issued a
14 rule that rejected this effort. The rule stated, when gas
15 has been qualified in the deregulated category, it must be
16 treated as deregulated, even if it also happened to be
17 qualified for a still regulated category.

18 On review, the Court of Appeals concluded that the
19 Commission had misconstrued the NGPA. It declared a
20 different rule for how to treat gas that falls into a
21 regulated-deregulated overlap. The Court of Appeals rule
22 says look at individual producers' contract prices and let
23 the producers choose the category under the contracts that
24 actually results in the highest price.

25 This means that two producers with precisely the

1 same overlap of pricing categories can be subject to different
2 legal treatment depending on what prices they happen to
3 include in their contracts. What is more, the producers
4 can make the change of status daily. Depending on market
5 conditions, they can move the gas back and forth between
6 regulated and deregulated status whenever the deregulated
7 price exceeds the regulated price.

8 We think the Commission's view is much the better
9 reading of the NGPA. It is a better interpretation of the
10 relevant statutory language and more in accord with the
11 overall NGPA scheme of phased-in deregulation.

12 First, Section 101(b)(5) of the Act, which addresses
13 the general question of how to treat gas that is qualified
14 in two categories, says that if more than one of the NGPA
15 pricing provisions applies, "the provision which could
16 result in the highest price shall be applicable."

17 That language does not, as the Court of Appeals
18 thought, refer to particular producers or to their contract
19 prices. It requires a determination of which of several
20 statutory ceiling prices is the highest. The provision with
21 the highest ceiling price is the one that "could result" in
22 the highest price, and of course if one provision says that
23 there is no ceiling price, that is the provision that could
24 result in the highest price, and so the gas must be treated
25 under that provision, that is, it is deregulated.

1 That Section 101(b)(5) should be read as concerned
2 only with ceiling prices and not with particular contract
3 prices is also supported by the approach taken to price
4 regulation by the NGPA as a whole. The NGPA only sets
5 ceilings, and in fact it expressly provides that the Act is
6 concerned with producers' contract prices only to the extent
7 of ensuring that they are below any statutory ceiling.

8 In addition, the contracts like the ones I described
9 at the outset show that it is the law that was meant to
10 determine when gas is deregulated under producers' contracts,
11 not the other way around. It is not the contracts that
12 determine when the gas is deregulated under the law. One
13 clause of those contracts says, if the gas is regulated, a
14 specified price, often the legal maximum, will apply.
15 Another clause says, if the gas is deregulated the price is
16 determined by renegotiation or some market reference.

17 The contracts look to some external action by
18 law or regulation to determine which of those clauses
19 applies. In fact, there would be a serious circularity if
20 the statute required reference to the contracts, which then
21 required reference back to the statute, and so on.

22 The Court of Appeals' view would also transform
23 the statute from one that set ceilings to one that
24 established price floors. Ceiling prices set for a
25 regulated category could always be charged by producers, even

1 if market prices were lower. That turns the statute upside
2 down. There is not the slightest indication that Congress
3 believed that the problem with the market was that deregulated
4 prices were too low. Indeed, the very nature of a price
5 ceiling is that it is intended to hold prices down. That
6 view is confirmed by Congress's overall plan in the NGPA for
7 phased-in deregulation. Congress did not intend to create
8 a scheme of ever-increasing producer price subsidies, with
9 the producers always having the option to select a higher
10 regulated price even when market conditions did not justify
11 such a price.

12 Rather, Congress intended that a market mechanism
13 with all of its natural consequences would be introduced
14 for the determination of prices and levels of production of
15 the designated kinds of gas. Again, the NGPA as a ceiling
16 price statute is not a producer subsidy statute.

17 The Commission's view is further confirmed by
18 evidence that Congress intended --

19 QUESTION: Mr. Taranto, perhaps I am naive, but
20 if some of this gas is deregulated and some isn't, and the
21 deregulated price is lower, who buys the stuff at the higher
22 price?

23 MR. TARANTO: The answer to that question turns
24 on when the contracts were made. In the current market, gas
25 is sufficiently plentiful that new contracts are indeed

1 being written so that purchasers never pay more than the
2 deregulated price. What is principally at issue in this
3 case is a whole series of contracts written from the mid-
4 seventies until the early eighties, very long-term contracts
5 in which producers and purchasers locked themselves into --
6 into contracts that did not provide for a maximum deregulated
7 price, so the purchasers here under these contracts if the
8 regulated category applies would be stuck at that regulated
9 ceiling.

10 QUESTION: But it is not a question just of
11 contract interpretation then.

12 MR. TARANTO: No, the contracts themselves look
13 to the statutory regulatory interpretation in order to
14 determine which clause of the contracts applies. Ultimately
15 the price that a producer can obtain from a purchaser does
16 turn on the contract, but again, those contracts look back to
17 the regulatory status to determine which clause is
18 applicable.

19 QUESTION: Mr. Taranto, would you explain how the
20 circularity problem arises with the Court of Appeals'
21 interpretation?

22 MR. TARANTO: Well, the contracts as I describe
23 as written say in one clause if the gas is regulated then a
24 certain price applies, or the maximum legal price applies.
25 If the gas is deregulated, then some other mechanism for

1 determining price is triggered, either reference to some
2 market or what is quite common, a renegotiation. Those
3 contracts are written on the assumption that some external
4 action, that one would have to look to what the statute says
5 or what the Commission has done in order to determine which
6 of the contract clauses applies.

7 The circularity that I referred to would arise if
8 the statute itself required a reference to the particular
9 contracts to determine which of the clauses applies, and the
10 clauses of the contracts themselves then required a reference
11 back to the statute to determine which applied.

12 QUESTION: They wouldn't. I mean, you'd be able
13 to -- I don't see how you end up in any circularity. It may
14 be a strange situation, but you would still be able to know
15 from looking at the contract whether the -- either --- if
16 it's a renegotiated price it obviously could be higher than
17 the ceiling price, and if it is a fixed price in absence of
18 regulation you can look at what that fixed price would be.
19 It seems to me you would be able to tell from looking at the
20 contract whether it could be higher or not. There is no
21 impossibility as there is in some circularity problems
22 where you can't get off the -- can't get off the merry-go-
23 round. You can get off here, can't you?

24 MR. TARANTO: That's right, I think one can get
25 off, and with a renegotiation clause, as the Court of Appeals

1 pointed out, typically where one would get off is at the
2 regulated price, because the producer would have no incentive
3 to renegotiate below the regulated price.

4 My reference to the circularity was to reflect
5 the assumptions of all the contracting parties of the time
6 as to which of the two places, the contract or the law, would
7 determine the applicable category.

8 QUESTION: Counsel, you have really already
9 addressed the argument in part by saying that you think
10 there's nothing in the overall scheme of the Act that
11 indicates Congress wanted the highest price at all times,
12 but that means, though, that the last clause of the sentence
13 that we're -- the section we are looking at is a little
14 bit out of step with the scheme of the Act, doesn't it,
15 because it does say the provision which could result in the
16 highest price shall be applicable, and when one first looks
17 at this case, it looks like there's a policy for the Congress
18 to allow the maximum price.

19 MR. TARANTO: I think the policy here is to allow
20 the maximum permissible price set by law with parties free
21 to negotiate under that ceiling according to their bargaining
22 power and market conditions. That's why we stress so much
23 the words "could result in the highest price." To read the
24 "could result" language here as referring to the highest
25 price set in a particular producer's contract would really

1 make this provision an anomaly in a statute that otherwise
2 is not concerned at all with contract prices but simply says
3 you may charge no more than a certain level. We think the
4 language "could result in the highest price" is an explicit
5 reference to a ceiling price.

6 Congress, as I had suggested, had no intent to
7 allow producers to opt out of deregulation and return gas
8 to regulated status when market conditions did not prop up
9 prices to the level set in the statute for particular
10 categories. Congress intended a one-way transition to
11 deregulation.

12 That basic design of the statute which generally
13 deregulates new gas indicates that Congress intended market
14 forces to apply to an ever-increasing proportion of the
15 market as old gas was generally depleted and a higher and
16 higher proportion of the gas available in the market became
17 new gas.

18 And finally, the possibility that deregulated gas
19 would come back under regulation is one that Congress did
20 address in Section 122 of the Act, and it provided there
21 precisely one mechanism for a return of regulated status,
22 action by Congress or the President one time, and only
23 temporarily.

24 Congress did not envision daily returns of
25 regulated status -- to regulate status at producers' option

1 into the indefinite future.

2 Finally, let me say a word about the second
3 question in this case. Section 107(c)(5) of the Natural
4 Gas Policy Act allows the Commission to define categories
5 of gas that would get special production incentive pricing.
6 The Commission defined a category called new type formation
7 gas, and said that in order to be qualified in that
8 category gas must first be determined to meet the qualifica-
9 tions under Section 102 or 103. That definition is not
10 challenged. What is challenged is the Commission's subse-
11 quent declaration that state and federal agencies when they
12 granted a qualification as new type formation gas must be
13 treated as simultaneously having granted the qualification
14 under Sections 102 or 103, which they had to determine to
15 be applicable in order to grant the new type formation
16 status.

17 This ruling, which means deregulation of the gas
18 is a reasonable exercise of the Commission's power,
19 including most notably its power of definition under
20 Section 107(c)(5). It imposes no additional burden on the
21 state and federal agencies that handle the qualification
22 process. It merely implements the unchallenged definition,
23 and it sensibly declares that the special production
24 incentive pricing should not be available for a category of
25 gas whose production levels can be set by the market.

1 QUESTION: May I ask you one question about the
2 first issue in the case rather than the one you just
3 addressed? Have you abandoned reliance on Section 121?

4 MR. TARANTO: No, we rely on Section 121, but in
5 court we rely on it as additional evidence of how 101(b)(5)
6 should be interpreted. We have not in this Court pressed
7 the argument that 101(b)(5) is inapplicable and 121 by
8 itself in isolation answers the question.

9 QUESTION: Thank you. You have not, however, as
10 respondent's brief asserts, conceded that their interpreta-
11 tion is correct?

12 MR. TARANTO: No, we haven't. We have simply
13 omitted one of the arguments we made in the
14 Court of Appeals from our petition in this case.

15 QUESTION: You tell me, on the second issue, the
16 one thing that concerns me about it is, there does seem to
17 be a requirement -- well, there is a requirement for
18 determination. The determination has to be made by the
19 state authority, not by FERC, but it is the scheme that you
20 don't get a determination unless you apply for the deter-
21 mination, and it sort of gives the producer the option to
22 pick the category that would be most advantageous for that
23 producer.

24 Doesn't the way FERC is managing this deprive
25 the producer of that option?

1 MR. TARANTO: Well, we think that the option of
2 producer choice of qualification can't be stated quite so
3 broadly as the Court of Appeals did. Given the Commission's
4 power, several powers, including its power to define
5 Section 107(c)(5) gas in the first place, it could have,
6 for example, here simply said, gas qualifies as new type
7 formation gas if it meets the following qualifications but
8 not if it also falls into Section 102 or 103.

9 QUESTION: I see.

10 MR. TARANTO: And thereby just diminished the
11 definition so as to exclude precisely the cases that it has
12 provided for deregulation in this manner, but in addition
13 the Commission does have a role in the qualification
14 process. It has given general regulatory power. It has
15 given the power to establish what information must be
16 supplied to the state agencies in the producer filings, and
17 it is given a review process -- a role in the review
18 process.

19 We think the Commission's general regulatory
20 power is sufficient given its role in the review process to
21 require this departure from the otherwise general rule of
22 producer selection of the qualifications that they apply
23 for in this category of Section 107(c)(5) where it has the
24 power to exclude this class of cases from the definition
25 in the first place.

1 I would like to reserve the remainder of my time
2 for rebuttal.

3 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Taranto.
4 We will hear now from you, Mr. Solomon.

5 ORAL ARGUMENT OF RICHARD A. SOLOMON, ESQUIRE
6 ON BEHALF OF THE PETITIONERS IN NO. 87-364

7 MR. SOLOMON: May it please the Chief Justice,
8 Members of the Court, the petitioners in 364, the Public
9 Service Commission of the State of New York, the Associated
10 Gas Distributors, the Panhandle Eastern Pipeline, and the
11 Tennessee Gas Pipeline, have joined together in their
12 petition here because what we believe the lower court's
13 opinion erroneously has done is to prevent pipelines from the
14 benefits of their bargains as to how gas should be priced
15 under deregulation while at the same time allowing producers
16 to have the benefits of those bargains, and unfairly raising
17 prices.

18 Now, we agree completely with the position taken
19 by Mr. Taranto as to the construction of 101(b)(5). We
20 would point out that for the court's opinion below to be
21 upheld, it is not sufficient for my friends over here to
22 demonstrate that their construction of 101(b)(5) is a
23 possible one.

24 They have to show that the Commission's
25 construction of 101(b)(5) is an impossible one, because if

1 101(b)(5) is subject to two interpretations we think it's
2 clear for reasons detailed in the Commission's brief and our
3 brief that of the two possible interpretations under such
4 circumstances the Commission's interpretation is much more
5 in accord with the structure and intent of the Act than the
6 Court of Appeals.

7 Let me interrupt myself and answer your question,
8 Chief Justice Rehnquist. You were wondering why people
9 would buy high-priced gas, and the answer is a contractual
10 one. These contracts not only provide for pricing, but they
11 also provide for take or pay. In other words, if you are
12 fortunate enough to have -- to be a producer with a high
13 priced contract, you also have with that contract an obliga-
14 tion for the customer to take 85 percent, 90 percent, some
15 cases even 100 percent of the maximum deliverability.

16 So while given their choice obviously pipelines
17 would take the lower cost gas, they are not given their
18 choice in all too many cases, and that's the point on high
19 priced gas versus low priced gas.

20 QUESTION: You're not contending that's unfair.
21 I mean, that's the deal they cut, right? I'm over here.
22 I say, you are not contending that that's unfair?

23 MR. SOLOMON: The take or pay provisions are part
24 of the --

25 QUESTION: You traded that for --

1 MR. SOLOMON: They are not unfair.

2 QUESTION: You traded that for the guaranteed
3 deliverability over, what, some of them are 20-year
4 contracts, aren't they.

5 MR. SOLOMON: Well, whatever a contract is. I
6 would say they are more life of lease contracts than 20-year
7 contracts nowadays. I am saying the take or pay is part of
8 the underlying of what happens that answers the Chief
9 Judge's question of why people take high priced gas and
10 therefore why it's important to get this case resolved
11 properly so that this artificial --

12 QUESTION: But there is nothing unfair about it
13 now. You are not asserting that.

14 MR. SOLOMON: We argue it is unjust and
15 unreasonable, but that's a different issue that has come
16 up in a different court. It is not illegal unless it's
17 declared illegal.

18 QUESTION: You wouldn't want those contracts, that
19 form of contract outlawed, would you?

20 MR. SOLOMON: We would perhaps want to have take
21 or pay contracts reduced, and we are so arguing to the
22 Commission, and this was the issue in a case before the
23 Court of Appeals, but that's not what I'm discussing here
24 today.

25 Justice Stevens, we do rely on Section 121 as well

1 as 101(b)(5), which we think are consistent with one
2 another. We do think, and the Commission said this, too.
3 It's not just something we are dreaming up. We do think
4 that Section 121 of the Act in and of itself makes clear
5 that what is involved in the deregulation process is the
6 removal of all price controls from the specific types of gas
7 which are deregulated. Certainly that's what Congress
8 thought that language meant, because if you look at the
9 conference agreement explaining what 121 of the Act means,
10 what they say, and I'm reading from Page 92 of the
11 conference agreement, they say the conference agreement
12 provides for the elimination of federal price controls for
13 certain categories of natural gas.

14 Thus the agreement -- that's the statute --
15 deregulates those categories for ceiling price purposes.
16 In other words, as we believe and have argued, the language
17 of 121 also makes clear what was being deregulated were
18 categories of gas, and what that deregulation did was to
19 make inapplicable the price control provisions of Title 1,
20 and that is, of course, the ceiling price.

21 So we believe that the Commission was clearly
22 correct in its interpretation of Section 121 and that that
23 is an additional reason supporting the Commission's
24 interpretation of 101(b)(5). They are consistent, and they
25 are both at least as good a construction of those two

1 sections as the decision below.

2 Now, the Court did not disagree with the
3 Commission's interpretation of 121. On the contrary, it
4 said it was a rational position, but then said it was over-
5 ruled by their construction of 121 -- I mean, 101(b)(5).
6 Now --

7 QUESTION: Mr. Solomon, does it make any
8 difference for purposes of other activities under the Act
9 which of those interpretations -- suppose we come out your
10 way. Does it make any differences for purposes of other
11 provisions in the Act which of those two theories we take?

12 MR. SOLOMON: Whether you take 121 or whether
13 you take 101(b)(5)? I don't think so. I think they are
14 consistent, and are saying in different ways -- one is in
15 the language of the deregulation itself and the other is
16 a rule of construction. The same thing.

17 As I said, the court position is entirely based
18 on the fact that the Commission's construction of 101(b)(5)
19 can't be right, and the reasons the Court of Appeals judge
20 gave for her views are set out essentially on Page 16 of the
21 Joint Appendix, 16A of the Joint Appendix.

22 And what you see she is saying there is, she says
23 the deregulated price is theoretical, and while it could be
24 higher, there are all sorts of provisions for raising the
25 other ceiling prices, and therefore maybe they could be

1 higher at some time.

2 But the answer to that is the X plus one rule.
3 Whatever price a ceiling is raised to, the absence of a
4 ceiling allows you to set a price one cent or more higher.
5 And therefore her argument as to -- on Page 16 as to why
6 the Commission's position can't be right is in our view
7 clearly wrong.

8 What is more, she talks about the price of
9 regulated gas could be higher than the price of deregulated
10 gas. That, of course, is true under the contract, and that
11 is what this whole case is about, but while the price of
12 regulated gas under a contract can be higher under certain
13 circumstances than the price of deregulated gas under a
14 contract, the statute says that the applicable provision of
15 the Act, either this regulated price or a nonregulated
16 price, is what could lead to the higher price, and the
17 Commission is obviously right that what could lead to the
18 higher price is the absence of regulation. It may not lead
19 to a higher price. What this case is all about is, faced
20 with this statute, a number of producers and pipelines
21 agreed to contracts which said, in the event of deregulation
22 the price shall be X, usually they said, immediately on
23 deregulation it will stay the same as it was, but it shall
24 be subject to bilateral renegotiation.

25 The thought at the time, the producers thought at

1 the time that bilateral renegotiation would raise the price
2 above what it was, but the pipelines insist that if you are
3 going to get this right, make it bilateral so that if the
4 situation --

5 CHIEF JUSTICE REHNQUIST: Mr. Solomon, Mr.
6 Solomon, your time has expired.

7 MR. SOLOMON: Thank you.

8 CHIEF JUSTICE REHNQUIST: Thank you.

9 We will hear now from you, Mr. Davidson.

10 ORAL ARGUMENT OF JEFFREY S. DAVIDSON, ESQUIRE

11 ON BEHALF OF THE RESPONDENTS

12 MR. DAVIDSON: Mr. Chief Justice, and may it
13 please the Court, the unanimous Court of Appeals correctly
14 viewed this case as presenting a straightforward issue of
15 statutory construction resolvable from the language of the
16 statute itself as well as from the explanatory materials
17 prepared by the conference committee.

18 But before I talk about the statutory language or
19 the conference materials, I'd like to first briefly deal
20 head on with certain other arguments that the petitioners have
21 heavily relied upon in their briefs, and which were again
22 referred to today in the oral argument.

23 Suggestions that this case raises some spectre of
24 some anomalous regulatory burden due to gas switching in
25 and out of regulation or the spectre of producers receiving

1 above market prices and therefore some windfall unanticipated
2 by Congress are not only tangential to the real legal issue
3 in this case, they are demonstrably false. This case will
4 determine if producers receive what are in every sense
5 market prices they bargained for in their contracts with
6 interstate pipelines and relied upon in exploring and drilling
7 for certain kinds of gas for which Congress expressly
8 provided special incentive ceiling prices --

9 QUESTION: Mr. Davidson, you say this case will
10 determine whether the producers will receive the market
11 prices they bargained for. Now, ordinarily in a contract
12 you have a contract price that may not necessarily be the
13 market price at all.

14 MR. DAVIDSON: In the contracts that were
15 negotiated here, the prices that were arrived at in the
16 contract are in fact market prices. They were prices that
17 were negotiated between two knowledgeable and willing
18 participants in the marketplace with equal bargaining
19 power.

20 QUESTION: They were the market prices at the time
21 the contract was negotiated?

22 MR. DAVIDSON: Yes, sir.

23 QUESTION: But that doesn't mean the market
24 prices will necessarily correspond to the contract prices
25 three or four years after the contract was executed.

1 MR. DAVIDSON: It does not mean that market
2 prices negotiated into contracts today will be the same as
3 those prices negotiated in the earlier contracts. That's
4 true.

5 QUESTION: Well, it also means if you have a
6 contract for over 20 years what you negotiate as a market
7 price in the beginning of that contract may not be the same
8 price you could go out on the open market and buy four years
9 into the execution of the contract.

10 MR. DAVIDSON: That's absolutely correct. That
11 doesn't change the fact that prices negotiated into that
12 contract are by any definition when negotiated actual
13 market prices and they are continued as such. As FERC itself
14 was at pains to point out in Note 3 of its reply brief,
15 market price merely means the price a particular purchaser
16 can obtain -- a particular producer can obtain from a
17 particular purchaser at a particular moment, and there could
18 conceivably be as many market prices as there are producer-
19 purchaser transactions, and that is certainly the case and
20 certainly would be the case for a commodity like gas, which
21 is historically priced pursuant to such long-term contracts.

22 In discussing these particular issues, let me start
23 with the undisputable propositions that in the NGPA Congress
24 established different categories of gas and set different
25 ceiling prices for the various categories, and further, that

1 against that regulatory framework producers and pipelines
2 then negotiated different pricing provisions for the
3 different NGPA categories, one example of which Mr. Taranto
4 gave in his remarks.

5 For example, high cost, high risk Section 107(c)(5)
6 gas may be priced according to, say, Paragraph 5(A) of the
7 contract, whereas general new 102 gas may be priced
8 according to Section 5(B). Categorizing gas as high cost
9 and risk Section 107 gas means only that the parties
10 themselves price the amount of that gas priced during the
11 prior month according to Paragraph 5(A) of their contract
12 rather than Paragraph 5(B).

13 There is no other regulatory consequence. In
14 every respect relevant to this case the NGPA is merely a
15 price ceiling statute. Saying that gas is "regulated" means
16 only that it is subject to a ceiling price. It involves
17 no certificates or filings or hearings or administrative
18 proceedings.

19 So the fact that a gas is regulated or
20 deregulated changes from one such category to another
21 involves no regulatory burden on FERC or anybody else.
22 It means only that the parties to a private contract them-
23 selves refer back to that contract to determine how that
24 quantity of gas should be priced according to the
25 particular contract provision that they have agreed upon.

1 The whole reason for Section 101(b)(5) being
2 in the statute is that Congress knew the gas could be
3 qualified in more than one such category. With respect to
4 the particular kinds of gas which are really at issue in
5 this case, high cost, high risk, section 107(c)(5) gas,
6 and low production Section 108 stripper wells, gas of that
7 type is virtually always, if not always at least
8 qualifiable in one of the more generic NGPA categories. It
9 is either old or new gas, offshore or onshore, interstate
10 or intrastate, in addition to havint those special
11 attributes which also make it qualifiable for Section
12 107(c)(5) or Section 108.

13 Now, despite the inevitably of such dual
14 qualification for such gas, Congress provided in the NGPA
15 that high cost and risk Section 107(c)(5) gas and stripper
16 well 108 gas were entitled to higher ceiling prices, thus
17 leaving producers free to try to negotiate higher prices
18 for that kind of gas than they could obtain for the more
19 generic kinds of gas that were subject to lower NGPA
20 ceilings.

21 Now, where the producers were successful, such
22 as in the case of my client, Martin Exploration, which
23 entered into a long-term contract with the petitioner,
24 Panhandle Eastern Pipeline, the price it negotiated for its
25 high cost and risk gas is higher than the price for its more

1 generic kinds of gas, but then it was always intended that
2 that price be higher. These were prices negotiated under
3 higher ceilings that Congress expressly labeled as incentive
4 prices, designed to call out additional gas production on
5 the margin, and in reliance on those higher prices which
6 Martin negotiated in its contract with Panhandle, it went out
7 and drilled and explored for this high cost and risk gas.

8 For Martin to now receive those higher incentive
9 prices for that category of incentive gas is in no manner
10 an unanticipated windfall, a producer assistance policy
11 outside the parameters of Congressional debate, or any of
12 the other labels that the petitioners have fashioned. To
13 the contrary, such higher incentive prices were expressly
14 intended by Congress in the NGPA for those particular kinds
15 of gas.

16 Now, as to the level of those prices, let's start
17 with the ceiling prices. Congress itself set the ceiling
18 price for Section 108 stripper well gas in the NGPA, and in
19 the context of this case none of us are free to question
20 that judgment.

21 As for high cost and risk Section 107(c)(5) gas,
22 FERC sets that ceiling price. It publishes it several times
23 a year, and upon a proper record, can lower that ceiling
24 price if it is in some way out of line or unjustified.

25 QUESTION: Mr. Davidson, let me interrupt you a

1 minute. How did this case get into court?

2 MR. DAVIDSON: By filing an appeal from the
3 Order 406 that FERC entered.

4 QUESTION: And what was the occasion for FERC
5 entering Order 406?

6 MR. DAVIDSON: By occasion, sir, I'm not sure
7 what you mean.

8 QUESTION: How did -- Order 406 was a regulatory
9 order?

10 MR. DAVIDSON: Yes, sir.

11 QUESTION: What I am trying to find out is, why
12 isn't this simply a contract case?

13 MR. DAVIDSON: It is not a contract case in the
14 sense that what FERC is really done by this order is fore-
15 ordained the result in all of the contract cases that could
16 arise.

17 In other words, ultimately the parties
18 to the contract themselves have to look at their contract
19 to determine what happens upon deregulation of some
20 categories of gas. What FERC Order 406 really does is to
21 say that as a matter of law gas which is categorized in
22 the Section 107(c)(5) or 108 category must be deemed to be
23 deregulated. Indeed, even if --

24 QUESTION: And you have that term in your
25 contract?

1 MR. DAVIDSON: The term in the Martin contract
2 essentially is different from the one that Mr. Taranto gave
3 an example of. In our contract, there is a fixed, in
4 essence a fixed price established for deregulated gas,
5 whereas gas that is properly qualified as incentive
6 107(c)(5) high cost and risk wells or low production stripper
7 wells is entitled to a different negotiated price.

8 QUESTION: Why can't you simply sue your customer
9 in court for the price you think is warranted under the
10 contract?

11 MR. DAVIDSON: Because FERC has entered an order
12 which says that that properly qualified 107(c)(5) and 108
13 gas is deemed to be deregulated 102 or 103 gas.

14 QUESTION: Well, what's the significance of that
15 to your contract?

16 MR. DAVIDSON: Because that means that that gas
17 automatically then qualifies under the category and must be
18 considered to be gas sold under a category which is
19 deregulated under the contract and thus is priced according
20 to contract provisions which neither party ever intended to
21 be applied to that kind of special gas. It foreordained
22 the result.

23 QUESTION: But you are not arguing the intent of
24 the parties here. You're not arguing this as if it were
25 a contract case. You are arguing whether the FERC

1 regulation is reasonable.

2 MR. DAVIDSON: Or just consistent with the
3 statute --

4 QUESTION: Yes.

5 MR. DAVIDSON: -- I think is how I would rephrase
6 it. That's correct. That's correct.

7 QUESTION: That seems -- well.

8 MR. DAVIDSON: The only point in going through the
9 background is, there have been an awful lot of arguments that
10 we've heard, which are again referred to here in the oral
11 argument, about windfall prices and so forth, and really this
12 just comes down to whether or not the producers can obtain
13 the prices they negotiated for this kind of gas in their
14 contracts.

15 QUESTION: Mr. Davidson --

16 MR. DAVIDSON: Yes, sir..

17 QUESTION: -- let me ask you a question. I
18 suppose the contract could have provided that if 107(c)(5)
19 gas is deregulated the parties shall continue to pay the
20 price that was in effect immediately prior to deregulation.
21 They could have agreed to do that, but instead -- am I right
22 about that?

23 MR. DAVIDSON: Yes, if the parties had assumed
24 that Section 107(b)(5) gas would be deregulated.

25 QUESTION: Yes, if they thought it was possible,

1 they could have said, we'll continue to pay the same
2 price, or some other category. But I guess at that time
3 you probably didn't want to do that because you assumed
4 at the time that upon deregulation the price would go way
5 up.

6 MR. DAVIDSON: No, sir, we --

7 QUESTION: So you would have wanted to have the
8 deregulated price.

9 MR. DAVIDSON: No, sir, there was no provision
10 placed into the contract for what you should do if Section
11 107(c)(5) gas became deregulated because Section 107(c)(5)
12 gas is never deregulated under the statute. That's what
13 the statute says. So in the case of my client, Martin
14 Exploration, which drills --

15 QUESTION: Statutes are amended, and I think these
16 contracts envision that statutes are amended, and when some
17 of them refer to deregulation of gas, they -- you mean, they
18 don't include deregulation by amendment of the statute?

19 MR. DAVIDSON: I suppose that if Congress would
20 pass an amendment amending the NGPA in a way that
21 provided for deregulation --

22 QUESTION: I am rock bottom certain that that's
23 what they meant and that that's what they do when they enter
24 into these contracts. They envision that the law can be
25 changed, and the price that they establish is the price that

1 will take effect if and when the law is changed.

2 MR. DAVIDSON: That is possible, except in this
3 case the NGPA has not been amended. Section 107(c)(5) gas
4 has not been deregulated, and the contract provisions which
5 were negotiated said that properly qualified 107(c)(5) wells
6 were to be priced according to a particular contract
7 paragraph, and the parties did not negotiate or even
8 envision at that time in many of these contracts that that
9 kind of gas would be priced according to an entirely
10 different contract provision. There has been no amendment
11 to the statute to change that situation, so that's the
12 reason in the case of these special categories of gas.

13 QUESTION: Does the record contain an example of
14 the text of the contract we're talking about?

15 MR. DAVIDSON: The record doesn't contain an
16 example of any particular contract provisions that I'm aware
17 of, although both of the petitioner's briefs contain
18 references to examples of the kinds of contracts which
19 exist.

20 QUESTION: The briefs do. Well, okay.

21 QUESTION: Is your answer to Justice Stevens'
22 question that had you foreseen the present market
23 conditions and had you even anticipated FERC's ruling, that
24 you could have drafted the contract in order to get the
25 result you wanted?

1 MR. DAVIDSON: With the benefit of hindsight,
2 sort of the Monday morning quarterbacking, I suppose you
3 can draft a contract to cover any eventuality. I don't
4 think that there's any question about that, but the problem
5 is that we did negotiate a contract under an existing
6 statute that has not been changed, and in the case of Martin
7 Exploration, for example, it's qualified its gas under the
8 particular category that it thought would wind up giving it
9 the highest price, and in its case did not even qualify the
10 gas in any other category. It qualified its high cost and
11 risk wells pursuant to Section 107(c)(5), and not according
12 to any of the other deregulated categories.

13 What FERC Order 406 says is, notwithstanding that,
14 that gas must be considered to be deregulated Section
15 102 or 103 gas, and since it automatically is deemed to be
16 such deregulated gas it falls into a different contract
17 provision.

18 That is the type of thing that is very hard to
19 envision, and I suppose we could do that now with the
20 benefit of hindsight, but it is difficult to imagine all the
21 possible ways in which the law could be changed, and given
22 retroactive effect in previously existing contracts.

23 QUESTION: Well, supposing you could show that it
24 was the intent of both parties here that when you said
25 unregulated gas, for example, you meant unregulated gas as

1 you understood it, and regardless of anything FERC ever
2 did about it. Would you be able to prevail on that view?

3 MR. DAVIDSON: Well, there will be underlying
4 contract issues that could arise later on after this FERC
5 order, but I think that if FERC's order is effective, which
6 says that as a matter of law this certain kind of gas, which
7 is 107(c)(5) gas, is to be deemed deregulated 102 or 103
8 gas. Under the wordings of the contract provisions, I am not
9 sure whether that helps us.

10 QUESTION: Yes, but you won't be saying that if
11 you get into court suing on the contract. You will be taking
12 a more positive point of view, won't you?

13 MR. DAVIDSON: But the only consequence of that,
14 sir, would be to avoid the contract, and that's not a
15 solution for any producer.

16 QUESTION: Why would that void the contract?

17 MR. DAVIDSON: Because what that would do is say
18 that a fundamental premise of the contract was now gone,
19 that certain kinds of gas were no longer in a category which
20 the government now says it must be considered to be in.

21 I don't believe that would obligate anybody to pay
22 a different price. I think what it would do is void the
23 deal. And that's not really a remedy for the producers.

24 QUESTION: Mr. Davidson, could I ask you about the
25 central point of your argument, which -- you diverge from

1 FERC in that you want to interpret 101(b)(5) more concretely
2 than they do. They want to decide the phrase, the provision
3 which could result in the highest price. They want to do it
4 in the abstract. Obviously unregulated could produce a
5 higher price than regulated. You want to do it more con-
6 cretely. You want to look at the particular contract.

7 But if you are going to get more concrete, isn't
8 it true that every contract is amendable by agreement of
9 the parties, so even if you look at it in a concrete fashion,
10 and look at this particular contract between the parties,
11 that particular contract could result in the higher price
12 because the parties could always get together and modify the
13 price provision, and indeed a lot of them are doing it
14 these days, aren't they --

15 MR. DAVIDSON: Absolutely.

16 QUESTION: -- in view of the whole debacle that
17 has occurred because of the --

18 MR. DAVIDSON: Absolutely. There is a tremendous
19 amount of renegotiation going on.

20 QUESTION: So on any interpretation I don't see
21 how you could say, whether you do it concretely or
22 abstractly, that anything but the deregulated price could
23 result in the highest.

24 MR. DAVIDSON: Remember that the way it really
25 works in the real world is that what the parties do is, at

1 the end of every month they total up how much gas was
2 purchased the prior month, and they look at their contract
3 and say, okay, what do you have to pay for it? Now, for
4 that given month there was a contract, there were contract
5 provisions that were in effect, and the parties just have
6 to determine what the appropriate price is from their in
7 effect contract provisions.

8 We don't believe that Congress was concerned with
9 the hypothetical possibilities of what could be true in the
10 future under different market conditions or under different
11 contract provisions, for that matter, in the case of your
12 example. We think that what Congress said was that when you
13 had gas that was classified in more than one category, the
14 price that is to be applied is the price that the parties
15 apply as a matter of course in their contracts, which are in
16 effect for a given time period, when they compute what the
17 price for that gas purchased during that time period
18 should be.

19 QUESTION: Mr. Davidson, may I interrupt you? You
20 used the words "contract provisions." You do that in your
21 brief two or three times. The statutory word "provision,"
22 "the provision which could result in the highest price," would
23 you not agree with me that the word "provision" means the
24 statutory provision which could result in the higher price?

25 MR. DAVIDSON: Yes. Yes.

1 QUESTION: Okay.

2 MR. DAVIDSON: There is no question about that.
3 That does refer to the statutory provision which places an
4 NGPA category label on the gas which the parties then take
5 back to their contract for the purposes of determining what
6 the contract price will be.

7 With that general background, I'd like to address
8 what we do believe to be the central legal issue in the case,
9 which is just that Order 406 is inconsistent with the
10 language of Section 101(b)(5) of the statute as well as the
11 conference committee materials. Our position is that Order
12 406 is inconsistent with the plain meaning of Section
13 101(b)(5).

14 I recognize that FERC also argues that the language
15 of Section 101(b)(5) plainly supports their position. But
16 merely because a party utters the words "plain meaning"
17 doesn't make it true. A plain meaning argument, like any
18 other, is fairly subject to examination, and for that
19 reason I think it is helpful to compare the plain meaning
20 arguments, the two of them being advanced in this case.
21 On the one -- so

22 QUESTION: If it's a standoff, you lose. I mean,
23 you are the one that has to establish the plain meaning.
24 They don't. They just have to establish a meaning that's
25 in the ballpark, that justifies FERC in interpreting it that

1 way.

2 QUESTION: Assuming that the Congressional intent
3 can also not be determined from the legislative history, but
4 we believe that the language, the interpretation which FERC
5 has adopted is inconsistent not only with the language, but
6 also with the materials in the conference report.

7 Our plain meaning argument is simply stated. The
8 plain meaning of language is the meaning one first and
9 naturally attaches to it when one sees it or hears it. As
10 the unanimous Court of Appeals held, the plain and ordinary
11 meaning of the relevant language of Section 101(b)(5) that
12 if any natural gas qualifies under more than one provision,
13 the provision which could result in the highest price is,
14 the producer gets the highest price.

15 Moreover, if that was the thought that one wanted
16 to convey, this is how you would write it, or perhaps
17 something very close to it. If on the other hand the
18 thought one wanted to convey was that if gas qualified for
19 at least one NGPA category, which is deregulated, it shall
20 be deemed deregulated, this probably isn't the way that you'd
21 write it.

22 And that in a nutshell is our plain meaning
23 argument.

24 Now, FERC has a different problem, and that is
25 illustrated no better than on Page 2 of its opening brief,

1 where Section 101(b)(5) and Order 406 are laid out right
2 next to each other for easy comparison. The fact is that
3 when you just read these two sentences, the interpretation
4 that FERC is adopted in Rule 406 just doesn't leap out at
5 you in the statute.

6 Indeed, when you read those two sentences, they
7 just seem inconsistent, and for that reason FERC's plain
8 meaning argument is different in character than respondent's,
9 and oddly enough, for an argument of this type, it keeps
10 changing.

11 FERC has suggested at least three plain under-
12 standings of this statute in the course of these proceedings,
13 and of course we know that Mr. Solomon has advanced yet
14 another one. In its current iteration, FERC's argument
15 about the language of Section 101(b)(5) goes on for almost
16 seven full pages, parses through that one sentence in great
17 detail, several individual words and phrases are expanded into
18 full explanatory paragraphs.

19 There are references to other NGPA provisions.
20 There are references to FERC's view of the overall structure
21 and approach of the statute, and even to bits of legislative
22 history. That argument gets so complex and involved that
23 whatever else one wants to say about it, it just isn't a
24 plain meaning argument.

25 The natural reading of this statute is the one

1 that the Court of Appeals adopted. Moreover, the Court of
2 Appeals' reading of the statute is supported by the conference
3 committee materials. First, the House conferees stated when
4 discussing Section 101(b)(5) in their explanation statement
5 that a producer was entitled to qualify his gas in whatever
6 NGPA category which yielded the highest price to him, which
7 necessarily requires the producer to go back to his contract
8 to see which NGPA category accomplishes that result.

9 Now, there is no logic in then coming along later
10 and telling the producer, forget about the relative price
11 levels in your actual contract that you looked at originally
12 because what you -- the way you are really going to be paid
13 is according to the abstract notion of whether or not the
14 NGPA category has a price ceiling, and if it does, which
15 price ceiling is higher, as the government argues.

16 QUESTION: Mr. Davidson, if we think that the
17 language in the statute is capable of being read as the
18 government would have us read it, do you then lose because
19 of the difference that is owed to the agency interpretation?

20 MR. DAVIDSON: First of all, this is not an agency
21 deference case in our view because the intent of Congress
22 can be determined not only from the language but also in
23 addition from the conference materials, one of which example
24 I just gave and another key one which I will come to in a
25 moment.

1 But moreover, it is not an agency -- the government
2 doesn't even win on an agency deference standard because it
3 is not a permissible reading of the statute and does not
4 satisfy certain purposes of Congress when it passed the NGPA.
5 For example, the purposes that these special categories of
6 incentive priced gas were entitled to incentive prices
7 pursuant to Sections 107(c)(5) and Section 108.

8 Similarly, FERC's order has the practical effect
9 of depriving the producers of actual contract prices they
10 negotiated in their contracts, and that is certainly
11 inconsistent with at least the spirit of Section 101(b)(9),
12 which says that nothing in the NGPA's maximum lawful price
13 provisions or a ceiling price or deregulation should operate
14 to nullify or supersede a contract price.

15 The second piece of the legislative history which
16 we think is key is the conference report itself, which is
17 intended to be the definitive explanatory statement of the
18 NGPA, and was probably crafted as carefully as the statute
19 itself.

20 Page 83 of the conference report states that upon
21 deregulation, wells qualified in both the Section 108 stripper
22 well category as well as the Section 105 intrastate
23 category, gas from those kinds of wells could be sold under
24 the regulated provisions of Section 108 rather than
25 taking deregulated treatment as Section 105 gas.

1 Now, FERC has tried to avoid this part of the
2 conference report by arguing that it was addressed to a
3 particular question not directly involved in this case, and
4 in its reply brief by trying to make the whole thing look
5 as complicated as possible.

6 I think the simplest response to FERC's argument
7 is that the nature and complexity of the question addressed
8 on Page 83 of the conference report really doesn't matter
9 here. Whatever the question was, the answer that the
10 conference report gave says clearly, and clearly expresses
11 the understanding that dually qualified 108 and 105 gas could
12 be sold as regulated 108 stripper gas as opposed to deregula-
13 ted intrastate Section 105 gas, and FERC's order does
14 exactly the opposite. FERC's order mandates that gas which
15 is so duly qualified must be sold as deregulated Section 105
16 gas rather than as regulated Section 108 gas.

17 QUESTION: You disagree with the government's
18 statement that FERC could have achieved this by simply
19 altering its regulations to say you can't put something in
20 this one category without putting it in the other ones?

21 MR. DAVIDSON: Sir, that argument does not apply
22 to the 108 category. Their particular argument in that
23 regard applies to their effort to say that 107(c)(5) gas --

24 QUESTION: Right.

25 MR. DAVIDSON: -- which they have the right to

1 define shall be deemed 102 gas.

2 QUESTION: Why can they do it in the one
3 situation and not in the other.

4 MR. DAVIDSON: Because Congress defined what
5 Section 108 stripper well gas was in the statute but left
6 in Section 107(c)(5) the Commission the authority to
7 define --

8 QUESTION: I see.

9 MR. DAVIDSON: -- what Section 107(c)(5) gas is,
10 so there is a distinct difference there.

11 On that precise point, I think it's important
12 that the government really is arguing that it doesn't make
13 any difference in the case of the 107(c)(5) gas because
14 they have the right to redefine that gas. The fact is, they
15 have not done that and have no proper record for doing that
16 as they themselves -- as FERC itself conceded in Order
17 459, issued not just four months ago.

18 In that order, FERC expressly refused to rescind
19 or modify its original Order 99, which defined what high
20 cost and risk gas was, and said that it met the
21 Congressional standard for being produced under such
22 conditions of extraordinary risks or costs that it was
23 entitled to the Congressional incentive prices that Congress
24 imagined -- envisioned in the statute.

25 For FERC to now argue in light of that order that

1 it has in effect done that redefinition, after just
2 refusing to do that in December, and the reason that it
3 gave in December was that it did not even at that point have
4 a proper record on which to base such a determination, for
5 them to now argue that it is in effect accomplishing that
6 same result merely highlights the improper nature of and lack
7 of support for that part of Order 406.

8 In conclusion I would like to refer to or discuss
9 or mention the effect and rationale of Order 406, what they
10 really are from the point of view of a producer, like my
11 client, Martin Exploration.

12 As of March 31st, 1984, Martin had drilled and
13 properly qualified high cost and risk Section 107 wells
14 and had done so in reliance upon contract prices it
15 negotiated with pipelines.

16 CHIEF JUSTICE REHNQUIST: Your time has expired,
17 Mr. Davidson. Thank you.

18 Mr. Taranto, you have two minutes remaining.

19 ORAL ARGUMENT OF RICHARD G. TARANTO, ESQUIRE
20 ON BEHALF OF THE PETITIONER IN

21 NO. 87-363 - REBUTTAL

22 MR. TARANTO: If I could just make one point, the
23 problem in this case arises solely because producers
24 contracted to renegotiate upon deregulation. If they had
25 set a fixed price for a particular quantity of gas regardless

1 of whether it was regulated or deregulated, then this case
2 would not have arisen.

3 The producers here have argued that there is a
4 statutory glitch that entitles them to opt out of those
5 deregulation clauses and collect higher prices under the
6 regulatory ceilings. Our position, simply stated, is that
7 there is no glitch. Producers must live by the deregulation
8 clauses and take the lower prices.

9 Thank you.

10 CHIEF JUSTICE REHNQUIST: Thank you, Mr.
11 Taranto. The case is submitted.

12 (Whereupon, at 10:59 a.m., the case in the
13 above-entitled matter was submitted.)
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REPORTERS' CERTIFICATE

DOCKET NUMBER: 87-363 and 87-364
CASE TITLE: FERC v. Martin and PSC of New York v. Martin
HEARING DATE: March 28, 1988
LOCATION: Washington, D.C.

I hereby certify that the proceedings and evidence
are contained fully and accurately on the tapes and notes
reported by me at the hearing in the above case before the
U.S. Supreme Court.

Date: 4/1/88

Margaret Daly
Official Reporter

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