

ORIGINAL

**SUPREME COURT
OF THE UNITED STATES**

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WASHINGTON, D.C. 20543

In the Matter of:

No. 87-157

ALLIED TUBE & CONDUIT
CORPORATION

Petitioner

vs.

INDIAN HEAD, INC.

Pages: 1 through 43

Place: Washington DC

Date: February 24, 1988

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I N D E XORAL ARGUMENT OFPAGE

MARVIN E. FRANKEL, ESQ.

on behalf of the petitioner

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FREDRIC W. YERMAN, ESQ.

on behalf of the respondent

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MARVIN E. FRANKEL, ESQ.

on behalf of the petitioner - rebuttal

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IN THE SUPREME COURT OF THE UNITED STATES

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ALLIED TUBE & CONDUIT CORPORATION, :
:
Petitioner, :
:
v. : No. 87-157
:
INDIAN HEAD, INC. :
:
-----X

Washington, D.C.

Wednesday, February 24, 1988

The above-entitled matter came on for oral
argument before the Supreme Court of the United States
at 11:05 o'clock a.m.

APPEARANCES:

MARVIN E. FRANKEL, ESQ., New York, New York; on behalf
of the petitioner.

FREDRIC W. YERMAN, ESQ., New York, New York; on behalf
of the respondent.

P R O C E E D I N G S

(11:05 AM.)

CHIEF JUSTICE REHNQUIST: We will hear argument next in Number 87-157, Allied Tube and Conduit Corporation versus Indian Head, Inc.

Mr. Frankel, you may proceed whenever you are ready.

ORAL ARGUMENT OF MARVIN E. FRANKEL, ESQ.

ON BEHALF OF THE PETITIONER

MR. FRANKEL: Mr. Chief Justice, and may it please the Court, the Court's writ in this case to the second circuit brings up for review questions relating to the scope and meaning of the so-called Noerr, Pennington doctrine, a doctrine which, as this Court knows, made clear that the Sherman Act is not applicable to combinations of businessmen associated together for the purpose of attempting to influence or for the purpose of seeking legislation beneficial to themselves in association and unfavorable to their competitors.

That Noerr doctrine is based, as Your Honors know, on a construction of what the Sherman Act read by itself was meant to cover and not to cover, and on overtones of the first amendment affecting the right of association and the right to petition the government.

We are concerned in this case with the National Electrical Code, the NEC, which I shall call it, which I am

1 holding up, a 700 plus page compilation from antennas to
2 ex-rays -- it doesn't have any y's or z's -- which is compiled
3 every three years by the National Fire Protection Association,
4 a private standard-setting organization. This code is, as
5 the Second Circuit pointed out, the most widely disseminated
6 and most widely adopted standards code in the world. It is
7 adopted as legislation as it appears in this book, line by
8 line, in a majority of the states of the United States, and in
9 a majority of the large municipalities.

10 It is adopted by most of the other states with
11 relatively modest amendments.

12 This controversy began when Carlon, as it has been
13 called, a subsidiary of the respondent, and we have referred
14 to Carlon throughout the case rather than Indian Head, Carlon
15 undertook to have a new Article 331 added to this Code which
16 would have included as suitable equipment electric nonmetallic
17 tubing made of polyvinyl chloride. That tubing is a kind of
18 raceway for carrying wires through the walls and floors of
19 buildings. And the objective of Carlon was to have that
20 product included in this Code because, as we all agree,
21 without such inclusion it couldn't sell it in most of the
22 places throughout the United States where that Code is law.

23 There has been evidence throughout this case that
24 there is, was at all times that are material scientific
25 evidence that this tubing made of polyvinyl chloride is

1 unsafe, that it was hazardous to human life in the event of
2 fire; which is what that Code is, of course, ultimately
3 concerned with. I might mention that since a footnote in our
4 friend's brief suggests that that statement is misleading, I
5 should say that at Page 4A of the petitioner's appendix you
6 will find the circuit reflecting the concurrent findings of
7 both lower courts that there was scientific evidence of the
8 hazardousness of this product at the material times in this
9 case.

10 Now, the way you get something into this Code is
11 by a multistep process that the circuit described. First,
12 the proposed article goes before a so-called Code-making
13 panel. Whatever happens there is reviewable at a second
14 step, a membership meeting of the members of the NFPA, the
15 Fire Protection Association.

16 If there is a result which the party adversely
17 affected wishes to complain there is an appeal to a Standards
18 Council and to the Board of Directors, and then if there has
19 been a rejection of a proposed article, there is a procedure
20 for seeking a tentative interim amendment which would put the
21 proposed article into the Code.

22 Now, this whole case centers on the second step,
23 the membership vote, which took place in this case on May
24 20, 1980. The Code-making panel had at first rejected ENMT,
25 their product, then changed its decision and approved it

1 subject to the membership meeting. At that next step, all
2 members of the NFPA, and there were at the time 31,500 members,
3 all members who had held membership for 30 days or more are
4 eligible to vote.

5 Now, the members are explicitly and as everyone
6 understands interest group representatives. Quoting
7 from the NFPA's description of itself, interested members,
8 and most members are interested, as part of the process that
9 the NFPA describes and extols, and I quote, "have the
10 privilege of designating their representatives and instructing
11 them how to vote."

12 Now, Allied within that rule as part of the effort
13 of itself and other companies in competition with this poly-
14 vinyl product collected 155 members for that May 20 meeting,
15 and those members included executives of the company,
16 employees, sales agents, and even the wife of a sales
17 director.

18 Other steel companies also gathered whatever members
19 they could, so that among them these alleged conspirators had
20 230 votes at that meeting. The final vote went 394 to 390
21 against Carlon. As I have said, however, and as the jury
22 found, this was by no means the last step. The jury said in
23 its finding, "This vote did not effectively determine that
24 ENMT would not be in the Code." It said that vote was a
25 substantial factor, but that Carlon had, and I am quoting

1 another finding, "a full and effective appeal from the vote
2 of the membership and that the vote and Allied's, the
3 petitioner's behavior had not, had not deprived Carlon of full
4 and effective access to the NFPA."

5 QUESTION: Mr. Frankel, the case was submitted to
6 the jury on interrogatories?

7 MR. FRANKEL: Yes, Your Honor, and the answers to
8 those interrogatories will be found at Pages 23, 4, and 5
9 of this slender joint appendix.

10 Carlon took its appeal to the Standards Council and
11 to the Board of Directors, where it was defeated on those
12 appeals and the record shows there is plenary authority to
13 consider whatever the appellant wishes to present, including
14 even new evidence, and then Carlon sought as the last step
15 in this process a tentative interim amendment. It was
16 defeated at every stage, and the most interesting in some
17 respects was the last stage, because in the denial of the
18 tentative interim amendment, the TIA, the directors made
19 clear that one of the serious considerations leading to that
20 denial at that time was their still unresolved doubts about
21 safety.

22 Thereafter, as the briefs show, and nobody
23 disagrees on this, in 1984 Carlon's product was allowed into
24 the Code but with a limitation to three-story buildings, again
25 reflecting three years later the still lingering concerns

1 about safety in the event of fire. However, going back to
2 October, 1981, Carlon, as a result of that rejection of its
3 article, brought this lawsuit against Allied and the NFPA,
4 later dropped the NFPA, pursued the case against Carlon.
5 The gist of the lawsuit as we think is perfectly clear is
6 stated in the language of the complaint quoted at Pages 13
7 and 14 of the joint appendix that this suit was brought, and
8 I quote, "because of the adoption and application of the NEC
9 by states and municipalities," and I end the quote there,
10 without their Article 331, and they say, because of that
11 adoption of that Code without 331 by all these states and
12 municipalities, they lost a tremendous lot of sales, which is
13 not disputed.

14 Our client asserted the Noerr, Pennington doctrine
15 as a defense, and I will try to abbreviate. The judge, the
16 trial judge reserved on that, let the case go to the jury.
17 There was a verdict for Carlon including the quaint finding
18 by the jury that Allied, our client, had subverted the NFPA
19 process. After that verdict and then a second portion of
20 the trial -- I should have said it was a bifurcated trial,
21 liability first, then damages -- there was a verdict for
22 \$3.8 million, trebled plus, of course, attorney's fees.

23 The trial judge set that verdict aside, holding
24 that the Noerr, Pennington defense was after all a valid
25 defense. On Carlon's appeal the circuit unanimously reversed

1 and held that Noerr, Pennington does not apply, and that is
2 what brings us here. We think that the Court of Appeals by
3 the time it got to this legal aspect of the case lost sight
4 of the facts it had so carefully stated and utterly, with all
5 deference, utterly misconceived what Noerr, Pennington -- what
6 the Noerr decision itself was about, what its facts were, and
7 what it held.

8 The Court will recall that the Noerr decision, which
9 had its 27th anniversary last Saturday, related to what the
10 Court, all three courts describe as a vicious, corrupt, and
11 fraudulent publicity campaign addressed to the general public
12 by a railroad association in an effort to poison public
13 opinion against the trucking industry and thereby as the
14 hoped for next step to achieve legislation hostile to truckers.

15 The Court said that the campaign by the railroads
16 included conduct that Justice Black described for a unanimous
17 bench as reprehensible. The so-called third party technique
18 of representing opinions and expressions coming actually
19 from the railroads were the emanations of citizens and civic
20 associations. The Court held nevertheless that all this was
21 a part of an attempt to influence legislation by means of
22 that publicity campaign and therefore --

23 QUESTION: Mr. Frankel, what does the Court's
24 holding in Noerr rest on? Is it the right to petition the
25 government? Is that the constitutional basis of it?

1 MR. FRANKEL: No, I think strictly, Justice O'Connor,
2 Noerr rests on a construction of the Sherman strictly, that
3 whatever else you might say about that reprehensible conduct,
4 it was not conduct at which the Sherman Act was aimed. It
5 was not --

6 QUESTION: Well, is that interpretation of the Sher-
7 man Act required because of some constitutional provision, do
8 you suppose?

9 MR. FRANKEL: Well, I would say, to try my best
10 to report Justice Black's opinion accurately, that after
11 saying that this is not Sherman Act conduct, he went on to
12 say in that many words that if we were to rule otherwise,
13 we would run into serious concerns under the First Amendment
14 because we would be cutting into or we might be cutting into
15 the right of association and the right through association to
16 petition the government.

17 But I think scholars have agreed, and I think it
18 is fair to say that it was only two cases later in the
19 California Trucking Case that this Court came down and
20 explicitly said that one leg of the Noerr, Pennington
21 doctrine is indeed the First Amendment.

22 I have concentrated on the Court's principle as I
23 understand them initially on the Sherman Act, because I think
24 Noerr did concentrate that way, and what Justice Black said
25 is, whatever else you say about this conduct, which, by the

1 way, is illegal conduct, as the Third Circuit had held,
2 whatever else you say about it, this isn't what the Sherman
3 Act was about. It is not a case of people giving up their
4 trade freedom. It is not a case of price fixing or boycotts
5 or market divisions or any other kind of market behavior about
6 which Senator Sherman and his friends were thinking.

7 It is an attempt to influence public opinion with
8 the goal of getting legislation, and that is not Sherman Act
9 conduct even before you reach the First Amendment, and then,
10 of course, the Justice and this Court unanimously did reach
11 the First Amendment.

12 Now, in the opinion for the Second Circuit of Judge
13 Lumbar, they ran a series of distinctions of Noerr, and again
14 with great respect it is our submission that every one of
15 them is clearly wrong. They say, first, that Noerr's
16 holding, in the language of the circuit, depended upon the
17 unique nature of petitions directed to the government in our
18 political system.

19 Well, that is a mistake. There were no petitions
20 directed to the government at all in the Noerr case. The
21 Noerr case, as Justice Black wrote over and over again, was
22 about this campaign of publicity addressed to the general
23 public with the hope or anticipation that the public in turn
24 would have an impact on the legislature.

25 Now, that was indirect. And Judge Lumbard writes

1 that our conduct is somehow distinguishable because it is
2 indirect. Well, we say it is not distinguishable at all.

3 QUESTION: Well, I suppose in a sense it is direct
4 insofar as Members of Congress are also members of the public.

5 MR. FRANKEL: In that sense, Justice O'Connor, it
6 is direct, but I don't think there is a word in the Noerr
7 opinion that describes directness in any such sense. The
8 opinion is about this broad effort, vicious and corrupt, to
9 poison the public mind, and to be sure, that includes members
10 of legislatures.

11 But then when you speak of directness and indirect-
12 ness, let's compare the cases. This book goes directly into
13 the statute books, and everybody knows that, influencing
14 the contents or exclusions from this NEC leads directly,
15 certainly, and predictably to legislation, and our friends
16 knew that, and that is why when they sued, leaving aside
17 certain --

18 QUESTION: Judge Frankel, it is true that it goes
19 directly into the statute books but only after the various
20 legislatures decide to put it in the statute books.

21 MR. FRANKEL: Yes, Your Honor, that is correct,
22 and similarly, whatever public influence was exerted by that
23 vicious publicity campaign in Noerr only eventuated in the
24 legislative conduct that the railroads sought when the
25 legislators took the action that is for them to take.

1 QUESTION: And your position is, Mr. Frankel, that
2 because of Noerr, Pennington the defendants here could act
3 unreasonably in influencing that Code.

4 MR. FRANKEL: Yes, Your Honor. Whatever unreasonably
5 means, I think it is clear under Noerr and under the decisions
6 since then that though we would not use such characterizations,
7 the defendants could have acted viciously and reprehensibly
8 and perhaps, though I don't want to press this, illegally as
9 long as what they were doing was attempting to influence
10 legislation.

11 The solicitor General says some place that of course
12 the Noerr doctrine would not cover kidnapping legislators.
13 I think that takes us away from our subject, because I don't
14 think everybody has thought until now that the Sherman Act
15 related to kidnapping legislators, but where the conduct is
16 arguably Sherman Act, and Justice Black said this kind of
17 attempt to influence the legislature is not, the fact that it
18 turns out to be such an attempt because of what are found in
19 the end to be the real meanings of the Sherman Act in the
20 light of the First Amendment preclude Sherman Act liability.

21 I might say there's a Seventh Circuit case cited
22 in our brief which involved actual bribery of city council
23 members. It's the MetroCable case in 1975. And there again,
24 going much farther than we have to go in this case, the Court
25 read Noerr to apply.

1 Judge Lombard said that there is a distinction that
2 is important here between the submission of a group's, and I
3 am quoting, "of a group's recommendations to the government
4 and the antecedent conduct which generated those recommenda-
5 tions." Now, again, that is a similar, in our view a similar
6 misapprehension of what Noerr was about. There was no sub-
7 mission of a group's recommendations to the legislature so far
8 as the Noerr analysis of the problem was concerned. There
9 was only the antecedent conduct. If anything, if you are
10 looking to the submission to a legislature, this Code as a
11 practical matter everyone knows is a submission to the
12 legislature.

13 Now, in a number of states, although there is indeed
14 the intervening official act of the legislature, it is a
15 fact, undisputed in this record, that the adoption of this
16 Code is automatic, and I suppose everyone who knows more
17 about the --

18 QUESTION: Mr. Frankel, I thought it was not really
19 undisputed, that the adoption of the Code was automatic. I
20 forget whether it is Judge Lombard's opinion or the respondent's
21 brief said that it is amended in places, and that only half
22 the states adopt it verbatim.

23 MR. FRANKEL: Yes, I said in a number of states.

24 QUESTION: Oh, I am sorry.

25 MR. FRANKEL: Actually, in Judge Lombard's opinion,

1 I believe it may be the first footnote, you will find him
2 saying that this is the most widely adopted Code, and if I
3 just find his first footnote rather than mine I might be
4 able to read to Your Honor, and he cites specifics from an
5 affidavit on our behalf, that is, that 26 states adopted
6 verbatim, 19 adopted with amendments, and if you pursue that
7 it appears that maybe ten or eleven of the 114 articles in this
8 Code tend to be amended, and the municipalities, which are
9 very important in this regard, also widely adopted it, and it
10 says here, and I think the survey was of municipalities of
11 over 100,000 population, 232 adopted this Code exactly as
12 written, 256 adopted it and made changes on average changing
13 only eleven articles, but compare --

14 QUESTION: Mr. Frankel, could you clarify that?
15 When it says that 26 adopted it through the process of
16 incorporation by reference, is that a process which is what
17 you might call year by year incorporation? Does the statute
18 say that this Code as amended from year to year shall be the
19 governing Code, or does the legislature each year pass a
20 separate statute?

21 MR. FRANKEL: Your Honor, the Code comes out every
22 three years, but I am stalling just a bit. I have not read
23 one of those statutes and seen exactly how they adopted --

24 QUESTION: It would be much more impressive, of
25 course, if it is automatic and if you know when you get an

1 amendment to this it will automatically go into the law.

2 MR. FRANKEL: I would in ignorance settle for its
3 not being automatic and for the legislators looking at it
4 every three years and looking at these 700 pages and deciding
5 that they can do no better or other than adopt this Code as
6 it is written.

7 I want to touch on one final point of Judge Lombard's.
8 He said you wouldn't know where to cut this off if you made
9 this process subject to Noerr, because you wouldn't know how
10 many legislatures had to adopt it before Noerr applied. Again,
11 I want to say of Justice Black's opinion that there you have
12 a result that comprised only one legislative veto in
13 Pennsylvania flowing as the evidence showed from that repreh-
14 ensible publicity campaign.

15 If results count, and we don't think they do, because
16 the opinion spoke of attempts to influence legislation, but if
17 results count, then this case is more clearly within the
18 principles of Noerr than the facts of Noerr itself. I do want
19 to add --

20 QUESTION: Mr. Frankel --

21 MR. FRANKEL: Your Honor.

22 QUESTION: -- if we find that the jury was properly
23 instructed, and if we find that the evidence supports the
24 verdict on liability, do we still have before us here the
25 question of damages, or is your case then concluded against

1 you based on the finding that liability was properly found?

2 MR. FRANKEL: Your Honor, we had not brought up
3 the question of damages as such. Our petition seeks a reversal
4 of the judgment below, and -- or a direction to reinstate the
5 judgment notwithstanding the verdict.

6 I want to say one word, because I have been very
7 abstract, which I regret, about what really happened in this
8 case. We have a lot of talk in the briefs about a polluted
9 Code and a tainted Code and a corrupted Code. What happened in
10 this case is, you had a vote that was what it was within the
11 rules that stalled this process, that led to another look on
12 appeal and led to a realization in fact that they hadn't taken
13 enough account of the safety problem. They denied the appeal.

14 Three years later, as a result of this delaying
15 action, they were still worried about safety. This isn't a
16 very elegant process, the stacking or packing or whatever it is
17 called, but it is akin to the kind of democratic process with
18 which the Justices of this Court are certainly familiar. Not
19 always elegant. Not always what a philosopher would prescribe
20 if he wrote a democratic system. But it works, and it worked
21 here, and in any event, above all, it is in our submission
22 squarely within the Noerr doctrine.

23 I would like to reserve a couple of minutes, if I
24 may.

25 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Frankel.

1 We will hear now from you, Mr. Yerman.

2 ORAL ARGUMENT OF FREDRIC W. YERMAN, ESQ.

3 ON BEHALF OF THE RESPONDENT

4 MR. YERMAN: Mr. Chief Justice, and may it please
5 the Court, let me begin by turning directly to Noerr. As we
6 have all heard, Justice Black focused in that case on what
7 he described as the right of the people to inform their
8 representatives in government of their desires with respect to
9 the passage or enforcement of law. With that in mind, the
10 Court held that the railroad publicity campaign in that case,
11 despite being deceitful and underhanded, did not violate the
12 antitrust laws because, in the words of Noerr, a publicity
13 campaign to influence governmental action falls clearly within
14 the category of political activity to which the Sherman Act
15 does not apply.

16 Congress, the Court concluded, had not intended the
17 Sherman Act for application in the political arena, and those
18 are the key words, "the political arena," because none of that
19 has anything to do with the conspiracy hatched by Allied
20 within the confines of the National Fire Protection
21 Association, a totally private body, a private standard-
22 making group accountable to no one, and in the words of
23 this Court a group rife with opportunities for anticompetitive
24 behavior.

25 What happened here was nothing like what happened

in Noerr. There the railroad's publicity campaign was aimed at getting at legislation to injure the truckers, and it was obviously a public campaign in the political arena aimed at the body politic. And if all Allied and its cohorts had done in this case was to engage in a publicity campaign against Carlon and its product, none of us would be here today.

But Allied did much more than that. First, they conspired with their competitors to exclude Carlon's product from the National Electrical Code, a private industry code that is a conceded fact, that conspiracy to exclude. And as the Court below found, that conspiracy caused independent marketplace injury to Carlon wholly independent of any injury caused by being excluded by law. In other words, in all of those jurisdictions where Carlon could otherwise have sold its product notwithstanding any state action, Carlon suffered independent marketplace injury. The record is abundantly clear that the trial court charged the jury that that was what the evidence was limited to, and if we want, a little bit later I will get to that specific evidence.

Now, Allied argues that what it did so long as its actions were ultimately in pursuit of legislation is somehow sheltered by Noerr. In effect, Allied seeks to duck under the Noerr umbrella by claiming that its conduct, an anti-trust violation committed within the National Fire Protection Association which standing alone caused injury to Carlon

1 was ultimately aimed at getting some states to enact this Code.

2 QUESTION: Mr. Yerman, just by way of clarification,
3 do you concede that your client is not entitled to damages
4 flowing from any governmental agency's decision to adopt the
5 National Electrical Code?

6 MR. YERMAN: For purposes of this case, I am,
7 Justice O'Connor. Allied --

8 QUESTION: Just the independent marketplace
9 injury, for example, in states that didn't adopt the Code?

10 MR. YERMAN: That is all we are talking about,
11 exactly. That is where we were injured. That is what the
12 trial court limited our damage claim to, and that is the
13 injury we were awarded by the --

14 QUESTION: And you didn't put evidence in of
15 damages in states that adopted the code. Is that correct?

16 MR. YERMAN: Right. Correct. Correct. Allied's
17 argument cannot hold water because violations of the anti-trust
18 laws cannot fall by the wayside merely because conspirators
19 claim that their violations were in pursuit of legislation.
20 Even if that claim were true, for example, the conspirators in
21 the Fashion Originators case would not have been exonerated
22 if they had proven that they engaged in their group boycott
23 in order to spur legislation banning the sale of pirated
24 dress designs.

25 Such a violation stands alone, was a violation, and

1 that was a violation of the anti-trust laws, notwithstanding
2 that maybe they did it in order to inspire Congress to pass
3 the law. There have been District Court cases in the same
4 area, as Your Honors may recall, the Pennsylvania Service
5 Station Dealers who all boycotted the sale of gasoline for a
6 period of time in order to spur the government to increase
7 price support. That was rejected. Not every antecedent,
8 anti-trust violation on the weight of the legislature is
9 sheltered by Noerr, and it never has been.

10 Put simply, a private restraint does not come
11 under Noerr merely because there is some hope or expectation
12 of governmental endorsement, not as here in particular where
13 we have an antecedent, completed anti-trust violation. Con-
14 spiracy, injury, damage all caused outside the political arena,
15 having nothing to do with the state action, but because we were
16 excluded from a private industry Code.

17 Allied may have hoped that by excluding us from the
18 NEC it might in fact bar us from states that would adopt that
19 into law, but that doesn't excuse them from the damage we
20 suffered in all those other places where the law was never
21 passed, and we are talking, incidentally, about roughly half
22 the country.

23 It is really kind of ironic when you think about it.
24 In Hydrolevel there was a misinterpretation of the Code. Not
25 a word was mentioned of Noerr. In Hydrolevel the Code,

1 according to this Court, was adopted in whole by 46 states.
2 In fact, this Court made a point of saying the thing that made
3 that anti-trust violation in Hydrolevel so terrible, so
4 pernicious was because of the governmental adoption, the impor-
5 tance and influence of the Code.

6 What this all comes down to is that the hold that
7 Noerr applies here would be to conclude that the Congress
8 that enacted the Sherman Act, because I agree with Mr.
9 Frankel that in fact Noerr itself -- Justice Black was
10 initially grounding it on a matter of statutory interpreta-
11 tion of the Sherman Act, would be to conclude that when Senator
12 Sherman introduced the Sherman Act he intended to insulate
13 from all anti-trust scrutiny all concerted activity in a
14 private standard-making context in effect to license the
15 blatant anticompetitive conspiracy found in this case, and I
16 submit that that simply defies logic and reason, especially
17 in light of the legion of anti-trust cases which have held
18 over the years that private standard-making conspiracies are
19 in fact subject to the rule of reason at least.

20 QUESTION: Mr. Yerman, you state as sort of a given
21 that this would be an anti-trust violation absent the legisla-
22 tive involvement at the end of it all.

23 MR. YERMAN: Yes.

24 QUESTION: Is that entirely clear? What if the
25 jury here did find in response to the interrogatories that

1 these defendants believed that there was a safety problem,
2 that that was at least part of their motivation? Now, what
3 if these people had instead of stacking the house simply
4 done all they could to speak eloquently, and shared informa-
5 tion and what-not, and maybe took a three-month course on
6 public speaking in order to get across to the body that this
7 thing really is dangerous? Now, would that be a violation?

8 MR. YERMAN: Justice Scalia, I am really glad to
9 asked that question, because I think it goes to the heart of
10 why Noerr doesn't apply here. Let's think about this. Why
11 are we talking about Noerr? We are talking about Noerr apart
12 from statutory interpretation because of the First Amendment
13 implications of Noerr, the right to petition, the right to
14 assemble, the right to speak, to debate, to persuade, to
15 disseminate information.

16 QUESTION: I am not asking about Noerr, you
17 understand.

18 MR. YERMAN: Well, I do understand, and I think
19 in this respect both the rule of reason and Noerr in a way
20 come together, because I think I can answer your question two
21 ways.

22 In a private standard-making organization -- the
23 answer to your question is no, there would be no problem.
24 Let me do that first. The answer to your question is no.
25 They can say anything they want. Yes, they can speak in a

1 private standard-making context. They can speak and give
2 their views, and as far as I am concerned, even if they were
3 wrong, even if they made a mistake --

4 QUESTION: What if they were evilly motivated, that
5 they gave their views but their intent was to suppress
6 competition?

7 MR. YERMAN: I think at that point I would have
8 a problem. Now, I mean, I don't have that case here. I think
9 in a private standard-making context which is subject to the
10 rule of reason, the intentional submission of incorrect data
11 in a conspiratorial context to exclude a product from the
12 marketplace I think is something a jury, a finder of fact,
13 would weigh heavily --

14 QUESTION: Oh, no, but correct data. We are talking
15 correct data here.

16 QUESTION: Well, wait a minute. Correct data.

17 QUESTION: Not incorrect data.

18 MR. YERMAN: Then I have no problem at all.

19 QUESTION: Even though they talk with one another,
20 and of course to say that they are not motivated by anti-
21 competitive considerations is absurd. I mean, you know, other-
22 wise they'd say, yes, it is unsafe, but I am not going to make
23 a big deal about it. What really gets them motivated to take
24 the rhetoric courses and to share the information is the
25 competitive -- that would still be all right.

1 MR. YERMAN: Absolutely. I mean, that is the
2 essence of private standard-making.

3 QUESTION: Even if they get together and publish a
4 pamphlet?

5 MR. YERMAN: Yes.

6 QUESTION: Jointly?

7 MR. YERMAN: Yes.

8 QUESTION: To present, to express their views?

9 MR. YERMAN: Yes, Justice O'Connor, that goes on
10 every day in private standard-making, and I have no problem
11 with that.

12 QUESTION: So does stacking meetings. If it
13 happened in the Congress you would say, boy, what a legisla-
14 tive genius, you know, whoever put that together was, or if
15 it happened in the Iowa caucuses you would say somebody was
16 really thinking, that is very clever democratic politicking.
17 Now, this was in the rules here, wasn't it?

18 MR. YERMAN: That's the root of the issue. Okay.
19 First of all, within the rules, Allied conceded in its
20 brief in the Court of Appeals below that what we had here was
21 a potential for abuse. That is how they described the rule
22 situation of the NFPA.

23 The NFPA had rules that allowed someone, unfortunate-
24 ly in this case, to circumvent their procedures and to sub-
25 vert the consensus standard-making process in order to

1 come up with a consensus on this issue that was different
2 from the consensus that otherwise would have been achieved
3 if they had followed the NFPA procedures. I would urge you
4 to review the briefs and the record on this, because that was
5 the specific jury finding. They talk a lot in their brief
6 about this subversion thing being somewhat ambiguous, or
7 vague, or what does it mean? Well, A, let's remember a
8 couple of things.

9 First, they never objected to the question being
10 put to the jury. B, they never objected to the instruction
11 to the jury on what it was all about. And C, what was it all
12 about? What it was all about was, and the jury was instructed
13 to a fare-thee-well on this and they put in evidence to a
14 fare-thee-well on this that the NFPA operates under certain
15 standards and procedures. Sure it has some rules, but there
16 was a loophole and they drove a truck through the loophole and
17 thereby subverted the procedures and produced a result that
18 otherwise would not have been producible.

19 Now, they came in and they argued, just like they
20 are talking here, this was everyday stuff, it goes on all the
21 time, there was a history of this at the NFPA and nobody
22 considered it wrong, nobody thought there was anything
23 improper about it. They argued all of that to the jury, and
24 the judge told the jury to consider all that, in a rule of
25 reason context consider whether this was all correct or

1 proper, and the jury rejected it out of hand. They said
2 absolutely not. This was a subversion of the process. Now,
3 I will agree there were --

4 QUESTION: How does that constitute an anti-trust
5 violation? I mean, maybe we can put them in jail if there is
6 some statute that says you shall not subvert the rules of
7 private organizations, but we are talking here about an
8 unreasonable restraint of trade. Now, the effect is reasonable
9 or unreasonable no matter how it is achieved. The motivation,
10 safety or no safety, is either reasonable or unreasonable no
11 matter what techniques are used. How does the fact that they
12 violate, you know, the rules of the Marquis of Salisbury or
13 whoever makes rules for not packing organization, how does
14 that make this an unreasonable restraint of trade?

15 MR. YERMAN: The jury was instructed on this as well,
16 and it is the same way you do any rule of reason analysis. Let
17 me begin, first of all, by pointing out that in the Hydro-
18 level case there was a misinterpretation of the standard.
19 It was not, as Mr. Frankel points out, price fixing. It
20 wasn't a classic group boycott like in Fashion Originators.
21 This Court in Hydrolevel had no problem understanding and
22 holding that when a couple of competitors fool around with
23 the Code and put out some phony interpretation, that that
24 was clearly a conspiracy to exclude the competitor's product
25 by making it impossible for him to sell it, and that is what

1 they did in Hydrolevel, and that was a violation, but let
2 me answer your question on the Rule of reason, Judge Scalia,
3 if you would like me to, please. What happened here was,
4 there was a rule of reason analysis. You start out with the
5 fundamentals of private standard-making.

6 Private standard-making, with all due respect, are
7 walking conspiracies. They are a bunch of competitors who
8 sit around deciding which of their competitor's products
9 will be allowed in and which are going to be excluded. The
10 law over the years has evolved under the rule of reason to
11 permit private standard-making because the dissemination of
12 information, in a nutshell, the dissemination of information,
13 the promulgation of meritorious standards is thought to be
14 pro-competitive, and it is that pro-competitive benefit that
15 outweighs the anti-competitive side of having some products
16 excluded.

17 This is all rather run of the mill. Now, what
18 happened here? What happened here was, a bunch of competitors
19 get together and conspire to subvert this meritorious standard-
20 making process to come up with a standard, in effect, with an
21 exclusion that wasn't based on the merits, to use this as a
22 way to block someone's product. All right? Just like the
23 conspirators in Hydrolevel got together to misinterpret the
24 Code to exclude their competitor's product.

25 QUESTION: Excuse me. You are stacking it by

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1 saying that it wasn't based on the merits. The jury found
2 that they truly believed it was unsafe. As far as they were
3 concerned, it was based on the merits. Some of the subsequent
4 history seems to indicate that it may have been based on the
5 merits. The only thing you are complaining about is using
6 rules which didn't really violate any of the principles of the
7 association but which you think are unfair.

8 QUESTION: Justice Scalia, I don't think I am
9 stacking it because, as Justice Stevens held in Professional
10 Engineers, and especially in a standard-making context, your
11 own view of the safety of the product, your reason for
12 violating the anti-trust laws because you think it is unsafe
13 is irrelevant. As Justice Stevens described it, that type
14 of philosophy would be a frontal assault on the Sherman Act,
15 and that is totally rejected, whether they thought it was
16 safe or unsafe does not license them to subvert the
17 standard and come up with a non-meritorious standard.

18 When I say meritorious, Justice Scalia, what I
19 mean, and let me be clear on this, is the consensus that
20 otherwise would have been reached in that private standard-
21 making body but for the corruption. In any private standard-
22 making debate one side is going to be right --

23 QUESTION: What is your definition of corruption,
24 though?

25 MR. YERMAN: In this case, corruption in this case

1 was in effect the dilution of the votes, of all --

2 QUESTION: But there was no rule against dilution
3 of votes.

4 MR. YERMAN: There was no specific rule that said
5 that. That is correct. But I don't think you can hold the
6 private standard-making process and the rule of reason
7 analysis of whether private standard-making is lawful or not
8 up to a standard where the organization promulgates rules,
9 and if their rule isn't violated, everything they do is okay.

10 QUESTION: Well, is it just a question then the
11 jury decides on all the evidence whether something was
12 "corrupt" or not?

13 MR. YERMAN: In this case, in effect, yes. That's
14 right. That's right. I mean, it's a tough case to prove.
15 I think you have a --

16 QUESTION: (Inaudible) any question, or is there
17 any issue here before us as to the correctness of the legal
18 rules the District Court applied?

19 MR. YERMAN: The charge was never objected to.
20 The rule of reason charge came in without objection.

21 QUESTION: So the issue is just whether any jury
22 could have found under these instructions --

23 MR. YERMAN: That is not an issue either, Justice
24 White. That has not been questioned. The jury verdicts have
25 not been questioned in terms of sufficiency.

1 QUESTION: What question about the Sherman Act is
2 involved here?

3 MR. YERMAN: I think that they argue that there is
4 no rule of reason violation here based upon the evidence as
5 a matter of law.

6 QUESTION: All right, then the question is, is
7 there enough evidence to support the jury's verdict?

8 MR. YERMAN: Well, I mean, I really don't think
9 that's the question, because I think that the jury sufficiency
10 issue is already resolved. I think perhaps you could look at
11 all this, I suppose, take the whole case, and say, we think
12 that on this record this is not a rule of reason violation.

13 QUESTION: Well, I take it your brief, this red
14 brief, the second question you listed is, if petitioner's
15 conspiracy was not immunized by the Noerr doctrine, was there
16 evidence to support the jury's determination that the con-
17 spiracy in question unreasonably restrained trade?

18 MR. YERMAN: I think --

19 QUESTION: Now, that is -- I just asked you if that
20 is in issue.

21 MR. YERMAN: Fair enough. That is fair enough.
22 And I am not trying to walk away from that. All I am saying
23 is, I don't think there's an issue of evidentiary sufficiency
24 here, and I think perhaps you are right, that could have been
25 put more felicitously.

1 QUESTION: I think it was put more felicitously in
2 the petition. The second question was whether, even without
3 regard to the Noerr doctrine, such lobbying and voting tactics
4 otherwise lawful and in compliance with the rules of a Code-
5 making association are proscribed by the Sherman Act if a jury
6 finds they "subvert the rules." You would agree with that?

7 MR. YERMAN: Fair enough. Fair enough. And I
8 apologize for the ambiguity, Justice White, but I really think
9 that is what the issue is.

10 On the issue of the inconsistency of the verdicts
11 in talking about no violation of rules and so forth, the jury
12 and the trial court had no problem understanding based upon
13 the evidence here why even though there were these rules under
14 all of the evidence put in concerning how the NFPA operated,
15 what the NFPA's overall policies, standards, and what every-
16 body in that organization understood its objectives and
17 standards to be, that this was in fact a corruption of the
18 process, that this was in fact the achievement of a consensus
19 other than the consensus that would have been achieved. When
20 the plaintiff argued below that the verdicts were inconsistent,
21 something not before you today, the judge held that it is not
22 inconsistent, the fact that there was a finding of subversion
23 even though there was a finding that the rules weren't
24 violated or there wasn't effective appeal.

25 He said, that is not consistent. You know it. You

1 argued to the jury there was no violation of the rules and
2 the jury found that, but I told the jury they were entitled to
3 consider on a rule of reason analysis whether or not even
4 though you technically complied with the rules whether you
5 subverted the spirit of the rules as well as their letter,
6 so that finding is totally not consistent. Indeed, that
7 is precisely the answer we contemplated when we put it to the
8 jury, and he goes on that way, to point out that he found
9 there was nothing inconsistent, and I would point out, of
10 course, that at this level it is hardly the time to start
11 looking into inconsistencies, especially where the rule is
12 very clear that if the verdicts can be read in any way to be
13 consistent, then the verdict is to be sustained, and I think
14 the trial court and the court of appeals both have reviewed
15 that issue, and both have found the jury's verdicts were
16 consistent.

17 QUESTION: Was the word "consensus" in the
18 organization's bylaws?

19 MR. YERMAN: Oh, absolutely. It is all over the
20 place. That is what this organization is all about, is
21 consensus. Now, let me just say one --

22 QUESTION: Mr. Yerman, just let me ask before we
23 get off --

24 MR. YERMAN: Yes.

25 QUESTION: Suppose they hadn't gotten new members

1 within the 30 -- you know, before the 30-day deadline, but
2 had simply called up all of the people, all of their steel-
3 making conduit buddies and said it is an important vote, we
4 think this stuff is unsafe, but more important, it is really
5 going to hurt our business. Make sure that all of your people
6 who are members get out for this meeting. Would that have
7 been a subversion?

8 MR. YERMAN: Well, you know, it is kind of hard to
9 answer that, because the issue of that wasn't necessarily
10 raised. My tendency would be to think probably not,
11 unless --

12 QUESTION: But you see, that is my difficulty. I
13 am concerned about these organizations. I think they fulfill
14 an important role, and it seems to me we have to adopt a rule
15 that makes the people that participate in them know what
16 constitutes a treble damage liability or not.

17 MR. YERMAN: And I agree, Justice Scalia. I don't
18 mean to not try to answer your question. Let me just say
19 that I think it is a tough case, and I started to say that
20 before. It will be a very tough case to persuade a jury
21 that in the context of all of the proceedings that go on, in
22 the context of the history of the organization and so forth,
23 that someone corrupted the process by producing a consensus
24 that otherwise wouldn't have been achieved. I think that is
25 going to be a very hard thing to get a jury verdict on. It

1 wasn't easy for us. What made it easy here in this case was
2 because the action was so far away from anything that this
3 organization had ever seen or done, was so far outside what
4 we consider to be acceptable behavior in this organization
5 under their procedures that it was clearly a violation. If
6 you can --

7 QUESTION: How can you tell that it was so far
8 outside of what was considered acceptable behavior?

9 MR. YERMAN: Chief Justice Rehnquist, you tell that
10 by submitting to the jury, as Allied did, a history of what
11 went on in that organization, of what kinds of things were
12 being done, of what people understood was permissible and
13 what people understood was not permissible. By putting in --

14 QUESTION: Even though not based on any rule of
15 the organization?

16 MR. YERMAN: Well, I know there was no rule
17 that said --

18 QUESTION: Just a minute.

19 MR. YERMAN: Yes, sir.

20 QUESTION: I asked you a question.

21 MR. YERMAN: Yes.

22 QUESTION: Was it or was it not based on any rule
23 of the organization?

24 MR. YERMAN: It was based -- it was not based on a
25 specific rule, as I say.

1 QUESTION: Well, was it based on an unspecific rule?

2 MR. YERMAN: Yes, it was based upon a standard that
3 everyone understood in that organization, that you are not
4 supposed to achieve a result on a vote in that organization by
5 dominating the meeting with a commercial interest. That is
6 what everyone understood. They were not supposed to take a
7 standard which is up for review by that organization and bring
8 in as many people as are allied to you, pay their expenses
9 to Boston for the meeting, 220 votes, so that you can
10 achieve a consensus that is different from what otherwise
11 would have been achieved on the merits. You can lobby. You
12 can speak. You can talk to all the people who would otherwise
13 be coming. You can try to make sure there is an important
14 discussion of this. But you shouldn't change what the vote
15 otherwise would have been.

16 QUESTION: How do you know whether you are changing
17 what the vote would otherwise have been?

18 MR. YERMAN: You know it when you bring in 220
19 people, you pay their expenses, they are know-nothing voters,
20 they don't know what they are voting on, they are not par-
21 ticipating in the debate, they have nothing to say about
22 anything other than they were trucked up to Boston to vote no
23 on the product. Nothing like that has ever happened before,
24 and everyone in the meeting --

25 QUESTION: No expenses had ever been paid before, of

1 anyone had ever been paid before?

2 MR. YERMAN: Not for 220 people.

3 QUESTION: Well, what is the cutoff?

4 MR. YERMAN: There were 300 -- the vote turned out
5 to be 394 to 390. Okay? If they had brought ten people and
6 if they could have shown that over the years they normally
7 brought five, I don't think we would have a lawsuit.

8 QUESTION: So every one of these questions then
9 goes to the jury, because there is no such thing as a summary
10 judgment for a defense because it is always a question of
11 degree that has to be answered by the jury.

12 MR. YERMAN: Well, let me turn it around for just
13 a second, Justice Rehnquist, because I don't suggest that this
14 is that easy a question, but let's think about the alternative
15 for a second. You have a private standard-making association.
16 Put Noerr aside for a minute. You have a private standard-
17 making association that has the power to exclude the product
18 from the marketplace. Are we saying that under the anti-trust
19 laws the question of whether a new and innovative product gets
20 into the Code, gets into the marketplace is strictly a matter
21 of which company has enough money to bring enough people to
22 private standard-making meetings to block it or not block it?

23 I mean, is that what the result is, because that
24 is the result you are left with unless you are prepared to
25 deal with this question, and simply to say, well, the

1 organization didn't have a rule against it leaves us at sea.

2 QUESTION: Not quite. You still have to have a jury
3 finding that these people were motivated, at least in part,
4 although that may not have been worth the plane fare, at least
5 in part by the fact they really believed this stuff was unsafe.
6 And that doesn't create such a terrible system. You say, you
7 know, we are harnessing the power of greed to make sure that
8 unsafe products don't get onto the marketplace. Of course the
9 competitors will be the one who are interested about it, but
10 that achieves some social good, you might say.

11 MR. YERMAN: The answer to that, I think, Justice
12 Scalia, is that the point made in Professional Engineers about
13 safety was that people can't dictate what goes on the market
14 or not because they think it is safe or not safe. You take
15 this product. Mr. Frankel made a whole point about how it
16 was excluded in '80, it came in in '83 with a three-story
17 limit. In '87 the three-story limit was dropped. The product
18 is not unsafe. There was a debate about it. There are debates
19 about a lot of products. Just because you can marshall enough
20 evidence to say I think there is something wrong with this
21 product, what product is there out there that you could not
22 legitimately prove, I genuinely think there is something wrong
23 with it, and then I come into this private standard-making
24 association with that finding, Justice Scalia, and please do
25 not put aside the fact there was a concession in the case that

1 they had an anticompetitive motive, they conceded that they
2 wanted to exclude the product for commercial reasons as well,
3 so all they have to do is find one little piece of information,
4 one scientist who says, I think there is a problem with this,
5 and you are home free. Bring all the votes you can. Truck
6 them up to Boston, and you are out of the Code, and forget the
7 Sherman Act. I just don't think you can be left with that
8 kind of result.

9 I agree, it is not that easy a line to draw when
10 the consensus standard-making process and private standard-
11 making is subverted, but I think a line has to be drawn, and
12 I think it was easily drawn here. One last thing if I can
13 just get this out on Noerr, and I don't want to forget this.

14 Noerr was brought to preserve speech, debate,
15 persuasion, as I said before. Wouldn't it be the supreme
16 irony if in the name of preserving the right to debate and
17 give information you allow a procedure that says, and when
18 all is said and done, all the debate is out the window, all
19 the information that was disseminated, you can forget about
20 because we are bringing in 220 know-nothings who don't care
21 what the information is, they are voting no.

22 Don't I have Noerr rights, too? Don't I have a
23 right to know that when I make an argument, when I make
24 a debate, when I give information, that when the vote comes
25 in people are going to vote on the merits and the vote will

1 reflect the information. In this case, my Noerr rights
2 disappear because everything I said didn't matter. There were
3 220 people that came in and outvoted me not because of any
4 information or anything else. One last word. If for any
5 reason, and I of course respectfully argue that it ought not
6 to be, you were inclined to apply Noerr in this situation,
7 then I would urge you to look closely at the sham ruling in
8 the Sessions decision, which is also before you on a cert
9 petition now in the Ninth Circuit on similar facts, although
10 different. Sessions, all the people that were voters were
11 government officials, and there was no injury other than
12 injury from the state, and both of those are very important
13 distinctions from us in Sessions. I am not rearguing
14 Sessions, but what the Sessions court said was, we think,
15 and they analyzed this out to say Noerr should apply, but
16 they said, nevertheless, looking at the Second Circuit, we
17 disagree with their Noerr reasoning, but clearly what
18 happened in the Second Circuit would be a sham.

19 And I would say to you, this, too, should be a
20 sham even if Noerr applies. What greater sham is there
21 than after you have had all the Noerr protected speech, to
22 in effect block us, take us out of the whole tribunal, take
23 us out of this legislature, bring in 220 new legislators, and
24 let them vote us down? If you are going to analogize this
25 situation to a legislative situation, the NEPA is somehow

1 thought of like a legislature. You can say anything, you
2 can give information, you can give wrong information. Maybe
3 even you can lie, but what you can't do when all is said and
4 done when that is finished is truck in 220 new legislators who
5 are on your payroll and get them to vote it down. Where does
6 that leave the Noerr protected speech? What is the sense of
7 having Noerr if the speech doesn't matter?

8 Are there any other questions?

9 Okay. Thank you very much.

10 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Yerman.

11 Mr. Frankel, you have two minutes remaining.

12 ORAL ARGUMENT OF MARVIN E. FRANKEL, ESQ.

13 ON BEHALF OF THE PETITIONER - REBUTTAL

14 MR. FRANKEL: In two minutes I just be blunt, if
15 the Court please. The answer Mr. Yerman gave to Justice
16 O'Connor's questions about independent marketplace injury are
17 incorrect. The complaint rested on injury caused by the
18 enactment of this Code into statutes. When they were trying
19 to beat off a judgment NOV, Judge Sprizzo said, I think your
20 theory of damages all along was that your damages flowed from
21 the fact that you were not approved and therefore not adopted
22 by state legislatures involved. As to the proof of damages,
23 the Court will find no evidence, no evidence allegedly
24 segregating so-called independent marketplace injury from the
25 broad injury that their expert testified to which all came

1 from not being adopted. If you look at the verdict --

2 QUESTION: Mr. Frankel, may I ask you a question?
3 I understand your argument about the damages. May I ask you
4 a question about your Noerr theory?

5 MR. FRANKEL: Yes, Your Honor.

6 QUESTION: Would it apply equally if in this case
7 they had adopted a rule giving the steel conduit people a
8 veto over any change in specifications?

9 MR. FRANKEL: If the NFPA had such a rule?

10 QUESTION: By reason of, say, lobbying, the steel
11 conduit people, instead of lobbying about this, got such a
12 rule adopted.

13 MR. FRANKEL: In the NFPA?

14 QUESTION: Yes.

15 MR. FRANKEL: Your Honor, it would be a weird rule,
16 and I would try very hard to help Mr. Yerman find a theory
17 that would find it invalid, but it is impossible to have
18 an interest-representing agency as this one is, frankly, con-
19 tinuing to function and giving that kind of dictatorial
20 power to anyone at the interest --

21 QUESTION: Is this case really different from that?

22 MR. FRANKEL: Pardon?

23 QUESTION: Is this case really different from that?

24 MR. FRANKEL: I think the case is utterly different,
25 Your Honor. I think as the NFPA says, this is a place where

1 all interests can come and debate. After their vote, the
2 higher ups in the agency will review what has happened with
3 plenary authority to overturn it if they think --

4 QUESTION: You rest on the proposition this case
5 is different than the hypothetical one I give you. You don't
6 argue that Noerr would apply in my hypothetical?

7 MR. FRANKEL: Your Honor, I don't argue that. I
8 don't know with the red light on whether I can tell the Chief
9 Justice that there was also --

10 QUESTION: I don't think you should, Mr. Frankel.
11 Your time has expired.

12 The case is submitted.

13 (Whereupon, at 12:02 o'clock p.m., the case in
14 the above-entitled matter was submitted.)

REPORTER'S CERTIFICATE

DOCKET NUMBER: 87-157
CASE TITLE: Allied Tube & Conduit v. Indian Head, Inc.
HEARING DATE: February 24, 1988
LOCATION: Washington, D.C.

I hereby certify that the proceedings and evidence
are contained fully and accurately on the tapes and notes
reported by me at the hearing in the above case before the
United States Supreme Court.

Date: 3/1/88

Margaret Daly
Official Reporter

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