

ORIGINAL

TRANSCRIPT OF PROCEEDINGS

IN THE SUPREME COURT OF THE UNITED STATES

In the Matter of:

EDWARD J. DeBARTOLO CORP.,

Petitioner

v.

FLORIDA GULF COAST BUILDING

AND CONSTRUCTION TRADES

COUNSEL AND NATIONAL LABOR

RELATIONS BOARD

No. 86-1461

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1 IN THE SUPREME COURT OF THE UNITED STATES

2 -----x

3 EDWARD J. DeBARTOLO CORP., :

4 Petitioner, :

5 v. : No. 86-1461

6 FLORIDA GULF COAST BUILDING :

7 AND CONSTRUCTION TRADES :

8 COUNSEL AND NATIONAL LABOR :

9 RELATIONS BOARD :

10 -----x

11 Washington, D.C.

12 Wednesday, January 20, 1988

13 The above-entitled matter came on for oral argument
14 before the Supreme Court of the United States at 11:47 a.m.

15 APPEARANCES:

16 LAWRENCE M. COHEN, ESQ., Chicago, Illinois; on behalf of the
17 Petitioner.

18 LOUIS R. COHEN, ESQ., Deputy Solicitor General, Department of
19 Justice, Washington, D.C.; federal respondent NLRB in
20 support of Petitioner.

21 LAURENCE GOLD, ESQ., Washington, D.C.; on behalf of the
22 Respondent.

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1 P R O C E E D I N G S

2 (11:47 a.m.)

3 CHIEF JUSTICE REHNQUIST: Mr. Cohen, you may proceed
4 whenever you're ready.

5 ORAL ARGUMENT OF LAWRENCE M. COHEN, ESQ.

6 ON BEHALF OF PETITIONER

7 MR. COHEN: Mr. Chief Justice, and may it please the
8 Court:

9 The facts in this case are simple and not in dispute.
10 High's, a building contractor, was engaged by Wilson's, a
11 retailer, to build a department store. The department store
12 was to be located on a shopping center owned by DeBartolo.

13 The union had a dispute with High's because it
14 allegedly paid non-union or sub-standard wages. The union did
15 not have a dispute with Wilson's. It did not have a dispute
16 with DeBartolo, and it did not have a dispute with any of the
17 tenant stores, approximately eighty-five tenant stores, that
18 were located on the shopping center.

19 Neither DeBartolo nor the tenant stores had any
20 relationship whatsoever with High's.

21 Now, the union had many ways to express its message,
22 but it did not -- its message as to High's allegedly sub-
23 standard wages. It did not, however, picket or place any
24 economic pressure whatsoever on High. It did not boycott or
25 place any economic pressure on Wilson's. It did not merely

1 publicize to the public the fact that High paid sub-standard
2 wages.

3 Instead, the union took a different tack. For three
4 weeks during the Christmas season, busiest time of the year,
5 the union placed hand billers at all the entrances to the
6 interior mall of the shopping center and urged a total consumer
7 boycott of all the tenants of the shopping center. It only
8 stopped when it was enjoined after the Florida courts found
9 irrevocable injury.

10 In 1983, this Court heard the case and unanimously
11 concluded that the hand billing was not protected by the
12 publicity proviso of Section 8(b)(4) of the National Labor
13 Relations Act, that the required producer-distributor
14 relationship of that section had not been met.

15 The proviso, the Court indicated, was not intended to
16 preclude all types of peaceful, truthful hand billing, only
17 hand billing that met the terms of the proviso, the three terms
18 of the proviso was to be protected. The case was then
19 remanded.

20 QUESTION: Why?

21 MR. COHEN: For two reasons. It was remanded to
22 determine if there was coercion within the meaning of Section
23 8(b)(4).

24 QUESTION: Whether this hand billing was coercive?

25 MR. COHEN: Correct, and, if so, whether it was

1 protected by the 1st Amendment.

2 The Labor Board -- first, there was no dispute, of
3 course, that the union's objective was forbidden and that those
4 tenants were neutral employers. The only question, of course,
5 was whether there was coercion. The Board found there was
6 coercion because the purpose of the union hand billing was to
7 impose substantial economic harm on the tenant stores, and it
8 concluded that was not unconstitutional.

9 The 11th Circuit, however, refused to enforce the
10 Board's order. It held that only picketing focused exclusively
11 on the form of the union's conduct. It held that only
12 picketing could be coercive within the meaning of Section
13 8(b)(4), and that every other form, hand billing or any other
14 form of publicity, would not be in any way coercive or
15 prohibited by Section 8(b)(4).

16 The decision, we submit, is contrary to the specific
17 language of the Act itself. The Act itself does not only talk
18 about hand billing -- I mean, about picketing, the Act talks
19 about any action that threatens, coerces or restrains a neutral
20 employer.

21 A threat, for example, to engage in conduct to shut
22 down the business of a secondary or to impose substantial
23 economic harm on them, however that threat is communicated,
24 would be prohibited by the Act.

25 Similarly, coercion, as this Court indicated in Tree

1 Fruits, whether by picketing or otherwise, is forbidden by
2 Section 8(b)(4), and coercion, as this Court has defined it in
3 both Safeco and Allied International, is any conduct which
4 predictably encourages customers to boycott a secondary
5 business or which reasonably can be expected to threaten
6 neutral employers with ruin or substantial loss.

7 That's certainly what happened here, and that's what
8 the Board found.

9 The only type of coercive conduct that's exempted
10 from the statute is that which meets the three specific terms
11 of the proviso; it has to be truthful, it has to involve a
12 producer-distributor relationship, and it cannot induce a work
13 stoppage. If it doesn't meet the terms of the proviso, then it
14 is coercive within the meaning of the Act and prohibited by the
15 Act.

16 The union here did not, let me repeat, did not just
17 try and express its message. That, it was permitted to do. It
18 could have said in any way it wanted to that High did not pay
19 sub-standard wages. What it did impermissibly here was go a
20 step further and add to that message the fact of trying to
21 impose pressure, economic pressure, on the neutral tenant
22 stores. That's where the union violated the Act.

23 Prior to the decision in this case, that's been the
24 decision of not only all the lower courts and the Labor Board
25 itself consistently from the thirty years since those

1 amendments to the statute were passed.

2 The court below disregarded that history and it
3 disregarded that language. Its read of the publicity proviso,
4 as the 7th Circuit said in Boxhorn, as simply so much blab.
5 The publicity proviso served no useful purpose. It was a
6 pointless gesture. It was a mere collection of idle words
7 because if the publicity proviso, as the union now argues, was
8 only a clarification point. The statute never covered anything
9 but picketing to begin with and the proviso only applies to
10 non-picketing publicity.

11 That is, we submit, the vice here. It's not a -- the
12 union position is not one that is supported by the legislative
13 history of the Act. When the Act was passed, the purpose was
14 to prevent direct coercion of secondary employers. That's what
15 this Court indicated in Tree Fruits.

16 Now, there were differences, of course, as between
17 the House and the Senate as to how you could prevent direct
18 coercion of secondary employers. The House said, we think it
19 ought to be prohibited, as they explained in the joint
20 analysis, by any conduct, whether it be picketing, leafleting,
21 radio broadcasts, advertisements, any of that conduct would
22 have been prohibited by the House.

23 The Senate did not agree. The Senate had no
24 restrictions on secondary consumer boycotts. As a result,
25 there was a compromise, and that compromise is embodied in the

1 publicity proviso to the Act. Some non-consumer -- some non-
2 picketing consumer boycotts are allowed, but only those that
3 meet the three terms of the proviso. Other non-picketing
4 publicity, if it's coercive and it's not protected by the
5 proviso, is forbidden.

6 It doesn't matter on how the union does it, whether
7 it's doing by picketing, hand billing, leafleting. The only
8 question is whether it has complied with the terms of the
9 proviso. If it has, then it can make its appeal, even if it's
10 coercive. If it hasn't, it can't. That's the parameters of
11 the conflict --

12 QUESTION: Mr. Cohen, can I ask you this question?
13 Assume that the union wanted to disseminate precisely the same
14 message by using some trucks and outside the shopping center,
15 maybe radio ads or newspaper ads, which would, of course, not
16 be picketing, would that have been prohibited by the statute?

17 MR. COHEN: If the intention is to cause substantial
18 harm to the secondary --

19 QUESTION: Well, it's the same intention here.

20 MR. COHEN: That is correct.

21 QUESTION: That's precisely the same because they
22 don't want people to be going to the shopping center and buy in
23 these stores until High gets its wages up.

24 QUESTION: Well, it still has to be objectively
25 coercive.

1 MR. COHEN: That's correct. It has a trivial effect,
2 for example, if it's an advertisement placed in some distant
3 location that's --

4 QUESTION: No, no. I'm assuming the audience is the
5 same. It's beamed at the people who regularly shop there by
6 sound or something, but it's not right on the -- at the -- that
7 still would be coercion.

8 MR. COHEN: In our opinion, yes, because that
9 predictably encourages a secondary boycott, and that's the test
10 of coercion as this Court has set it in Safeco and Allied.

11 QUESTION: Would it matter in this case if nobody
12 ever paid any attention to the hand billing?

13 MR. COHEN: The question would come up at the outset
14 of the hand billing. If the Labor Board could conclude, and
15 the Labor Board, of course, is the expert tribunal, conclude
16 that what the union is doing has the foreseeable consequences
17 of causing loss of business to the secondary, if that's a
18 foreseeable consequence, if that's the likelihood, and that was
19 proven at the course of the hearing, an injunction or unfair
20 labor practice, then that would be a coercive conduct and
21 forbidden.

22 QUESTION: Were there --

23 MR. COHEN: The union could come in and say, well, no
24 one paid attention, it wasn't effective, it didn't have those
25 foreseeable consequences, then, of course, that would be

1 counter-evidence the Labor Board would have to assess.

2 QUESTION: Were there findings in this case as to
3 what the consequences of the hand billing were?

4 MR. COHEN: The finding of the Board was that the
5 union's conduct would cause substantial loss to secondary
6 employers. Secondary employers being the neutral tenant stores
7 and, by process, then, of course, also DeBartolo.

8 QUESTION: Well, Mr. Cohen, suppose we think the
9 statute was intended to reach this kind of activity, how do you
10 deal with Organization for a Better Austin, that case, that
11 says even coercive hand billing is entitled to 1st Amendment
12 protection, and what standard do we then apply?

13 MR. COHEN: The difference in this case arises under
14 the Labor Act, where you have a delicate balance, to use
15 Justice Blackmun's phrase, between the public interests, public
16 interests in precluding this threat of labor discord on one
17 side, public interest, as opposed to the interest in
18 communicating the message.

19 In Better Austin, the opposite was not a public
20 interest, it was a private interest of an individual business
21 man to be free from embarrassment and ridicule.

22 Secondly, in Austin, what you see --

23 QUESTION: The language was very broad.

24 MR. COHEN: That's correct, but it wasn't done by a
25 labor organization which, here, has many ways to express its

1 message. The union here was entitled to go out and communicate
2 its message that High did not pay sub-standard wages. It could
3 communicate that coercively, if it wanted to, by picketing High
4 or boycotting Wilson's.

5 In Citizens for Better Austin, there was a blanket
6 injunction which prohibited anyway of communicating that
7 message throughout the whole town that was involved where the
8 real estate broker had his residence. It was a blanket
9 injunction that precluded any spread of the message. It was a
10 situation where the only counter-balance to communicating the
11 message was a private message on the part of the broker as
12 opposed to the public interests we have here, which is the
13 public interest of Section 8(b)(4), which is not to enmesh
14 neutral employers in labor disputes of others.

15 That's the counter-balance here.

16 QUESTION: And what tests do we employ? Do we look
17 for a compelling state interest or what?

18 MR. COHEN: We look to the test of whether we're
19 regulating this type of conduct, is there a strong government
20 interest, does the statute directly advance that strong
21 government interest, and does it advance it no further than
22 necessary --

23 QUESTION: Some commercial speech standard.

24 MR. COHEN: It's akin to the commercial speech.
25 That's correct. It's analogous to the commercial speech cases.

1 QUESTION: Is that a standard applied in the
2 picketing?

3 MR. COHEN: It's a standard that was applied in
4 Safeco, we believe, and it's the standard that was applied in
5 Allied, which was not a picketing case. Allied International.

6 QUESTION: Were there five on that constitutional
7 holding?

8 MR. COHEN: In Safeco, there were six members of the
9 Court that reached the constitutional issue.

10 QUESTION: And --

11 MR. COHEN: And found that that was constitutional.

12 QUESTION: -- that was constitutional.

13 MR. COHEN: That's correct. There were three
14 dissents who did not reach that question because they found it
15 was not covered by the statutes.

16 The key in the constitutional argument in our point,
17 in our opinion, is that since at least 1940, this Court has
18 said that Congress can set the permissible contact, the limits
19 of permissible contact, that's open to industrial combatants.
20 Where conduct is designed not to coerce and not to communicate,
21 that has always been held to be consistently conduct which this
22 Court can regulate -- which the Government can regulate
23 consistent with the 1st Amendment.

24 In Safeco, the situation was precisely that we have
25 here. The union was attempting to communicate to consumers a

1 message, don't shop or don't do business with the particular
2 employer.

3 The only difference between the two cases is that
4 case involved communication by picketing, this case involves
5 communication by hand billing.

6 CHIEF JUSTICE REHNQUIST: We'll resume there at 1:00,
7 Mr. Cohen.

8 (Whereupon, at 12:00 o'clock noon, the Court
9 recessed, to reconvene at 1:00 p.m. this same day.)

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1 AFTERNOON SESSION

2 (12:59 p.m.)

3 CHIEF JUSTICE REHNQUIST: Mr. Cohen, you may resume
4 your argument.

5 MR. COHEN: Unless the Court has additional questions
6 of me, I think this is probably an appropriate time to save the
7 rest of my time for rebuttal and turn it over to the
8 Government.

9 CHIEF JUSTICE REHNQUIST: Very well. Mr. Louis
10 Cohen, we'll hear now from you.

11 ORAL ARGUMENT OF LOUIS R. COHEN, ESQ.

12 IN SUPPORT OF PETITIONER

13 MR. COHEN: Mr. Chief Justice, and may it please the
14 Court:

15 What the union is claiming in this case is that it
16 has a constitutional right to do exactly what Congress has
17 forbidden, if enough shoppers in the East Lake Square Mall
18 agree with it.

19 Congress said thou shalt not coerce the neutral
20 businesses in the mall into helping in the dispute with High's,
21 and the union's core claim is that it is constitutionally
22 entitled to put that prohibition to a sort of shoppers'
23 referendum, to issue an explicit call for a secondary boycott
24 and ask the shoppers to decide that the neutral businesses
25 should be coerced after all.

1 Some calls for boycott, of course, receive the
2 highest constitutional protection. Claiborne Hardware and
3 Citizens for a Better Austin are leading examples. But the
4 Court has said repeatedly, including in Claiborne Hardware,
5 that the tactics used by the combatants in a particular labor
6 dispute are not entitled to that level of protection.

7 In particular, the Court said in Claiborne Hardware,
8 secondary boycotts by labor unions may be prohibited in the
9 interests of preventing the coerced participation of neutrals
10 in industrial strife.

11 Professor Cox put it this way in his comment on
12 Safeco, he said, "requests for immediate assistance in putting
13 economic pressure upon one with whom the speaker is engaged in
14 driving a private business bargain are readily distinguishable
15 from words looking forward to political action."

16 QUESTION: Who is being coerced in this case by the
17 hand billing?

18 MR. COHEN: The objects of the coercion in this case
19 are the other stores in the mall who have no relation to any of
20 the parties, either of the parties to the dispute, but who the
21 union felt would be in a position to bring pressure on the mall
22 owner, to bring pressure on their co-tenant, Wilson's, to bring
23 pressure on its contractor, High's, to offer better wages and
24 conditions to its employees.

25 QUESTION: That's the coercion the Board identified?

1 MR. COHEN: It is the coercion of the neutral stores
2 in the mall, yes.

3 QUESTION: But how does that coerce in the ordinary
4 sense of the word, other than by the persuasive power of the
5 idea?

6 MR. COHEN: The coercion takes the form of asking
7 shoppers not to patronize the neutral stores so that the
8 neutral stores will be afraid that they will lose business,
9 unless they become involved in somebody else's dispute and
10 enter that dispute on the union's side.

11 QUESTION: So, even though the message to the
12 shoppers from the hand bills is not coercive, the result on the
13 neutral stores could be coercive?

14 MR. COHEN: Yes. There isn't any requirement of an
15 additional level of coercion. Indeed, the shoppers may be
16 people who are willing supporters of the union, who are merely
17 waiting for the union to give them a signal by the hand bills
18 or picket signs as to what they can do to help.

19 What the statute says is that the help that the union
20 may not ask of them is help bringing innocent bystanders, who
21 are merely subject to economic pressure, into the dispute to
22 help the union win it.

23 QUESTION: That's the same kind of coercion that
24 would be involved in picketing.

25 MR. COHEN: It is exactly, we think, the same kind of

1 coercion as would be involved in picketing.

2 QUESTION: In the same degree as well.

3 MR. COHEN: I think that the --

4 QUESTION: It's just a difference in the message to
5 the shopper, I suppose.

6 MR. COHEN: I think that the effectiveness of the
7 delivery of the message can vary in a picketing case and can
8 vary in a hand billing case. Here, you had a hand bill
9 distribution continuously over a three-week period during the
10 Christmas season at all four entrances to a shopping mall.

11 QUESTION: Mr. Cohen, I asked your Petitioner's
12 counsel whether the issue would be the same as a matter of
13 statutory construction if the communication was in a different
14 form, say a radio or sound truck or something like that, and he
15 said it would be the same statutory issue.

16 Do you agree it would be the same constitutional
17 issue, that it would still violate the command of Congress and
18 it's still equally coercive if it is not at the front of the
19 door but, rather, at the front of the shopping mall, as I say,
20 by sound rather than by hand billing or a newspaper ad,
21 something like that?

22 MR. COHEN: We think it is the same constitutional
23 issue. There are differences between hand billing and other
24 methods of distribution and picketing, but this case doesn't
25 differ in any constitutional-irrelevant respect from, for

1 example, Safeco.

2 QUESTION: So, you would say it's correct to judge
3 this case as really a pure speech case in which the prohibition
4 is justified entirely on the basis of the message and the
5 audience that's involved?

6 MR. COHEN: I think it is a case of regulation of
7 tactics which are, by their nature, expressive tactics in a
8 labor dispute. I think the question is whether this is one of
9 the, to quote the Court going all the way back to Thornhill,
10 "one of the permissible limits on the conduct of the disputants
11 in a particular labor dispute".

12 QUESTION: And you say it's proper for us to judge
13 the case, even though there's absolutely no element of physical
14 concern by the people receiving the hand billing? It isn't
15 that there are very large individuals who strike fear into the
16 heart of those. If that isn't involve, it would be just the
17 same as if it were very small harmless-looking people doing it?

18 MR. COHEN: I think it should be judged on the
19 assumption that this was an effective communication with a
20 message. I think in that respect, it doesn't differ from
21 Safeco. Picketing does present some problems that warrant
22 regulation, but the Court has made it very clear more than once
23 that regulation of picketing as such must be content-neutral.

24 If it's constitutional to regulate particular
25 picketing, solely because it conveys a message, do not shop at

1 neutral stores, when that's used as an expressive tactic in a
2 labor dispute, that's got to be because it's constitutional to
3 regulate that message however it is effectively delivered.

4 QUESTION: The picketers usually carry the message
5 anyway.

6 MR. COHEN: The picketer carries a message.

7 QUESTION: I mean, something that you can read, not
8 just his conduct carrying the message, but there's signs and
9 manners and -- I suppose.

10 MR. COHEN: Yes. One difference is that the message,
11 do not shop, may not be on the picket sign. The presence of
12 the picketer may imply that message, but, of course, that
13 message was explicit here.

14 Let me put it a different way in terms of Safeco. I
15 think Safeco would have been easy on the statutory question and
16 it wouldn't have divided this Court six to three on that
17 question if there had been disorder or if there had been a
18 violation of a neutral time, place and manner restriction or if
19 there had been physical or psychological barring of the doors
20 or, indeed, if there had been signalling to other union
21 members.

22 The Court found the conduct of the Safeco pickets
23 unlawful because, and I'm quoting the Court, "they were trying
24 to persuade the customers of the secondary employer to cease
25 trading with him".

1 QUESTION: Mr. Cohen, suppose Congress is concerned
2 about the trade imbalance and it makes it unlawful to picket in
3 order to make somebody cease doing business with a foreign
4 country, and you have a labor union that pickets the same mall,
5 say this mall is selling products of South Africa or you pick
6 your country, the Soviet Union or whatever, could the
7 Government enforce that prohibition?

8 MR. COHEN: Well, in the labor context where what you
9 had was not picketing but other signalling to union members --

10 QUESTION: Well, they do the same thing. They just
11 hand bill. They say please don't patronize this mall, this
12 mall sells products of South Africa. Congress has passed a law
13 that says you can't do that, you can't coerce somebody not to
14 carry the products of a foreign country.

15 MR. COHEN: I think probably, I think probably not.

16 QUESTION: What's the --

17 MR. COHEN: Probably Congress cannot do that.

18 QUESTION: Why?

19 MR. COHEN: Because that is raising an issue of
20 public importance on which there is a fully-protected
21 constitutional right to speak, but --

22 QUESTION: He wasn't watching. I think you could
23 have gotten away with the end of that sentence.

24 MR. COHEN: I tried that once.

25 CHIEF JUSTICE REHNQUIST: Even Homer nodded.

1 Okay. We'll hear now from you, Mr. Gold.

2 MR. GOLD: That might have been discretion rather
3 than valor.

4 ORAL ARGUMENT OF LAURENCE GOLD, ESQ.

5 ON BEHALF OF THE RESPONDENT

6 MR. GOLD: Thank you, Mr. Chief Justice, and may it
7 please the Court:

8 I wish to begin by recharacterizing what the union's
9 message is in this case from what DeBartolo's counsel said it
10 was.

11 The union's message is set out in full in the
12 appendix to the red brief, and the message is not simply that
13 High's, the construction company, pays sub-standard wages; it
14 is that there are a series of relations here between the
15 tenants, the mall owner, Wilson's Department Store, and High's.
16 The relationships are set out, and then the union argues that
17 those relationships, insofar as they support giving business to
18 High's to do the construction, is contrary to some important
19 social interests, buying power of people, community interests
20 in adequate demand along Keansian lines, although there's no
21 citation of that in the hand bill, and argues that given this
22 set of relationships, the mall tenants and the mall owner are
23 blame-worthy insofar as they are supporting what High's is
24 doing and how it's treating its employees, and on the basis of
25 that argument, the union asks people to make their judgment,

1 please don't patronize, and to show their disapproval of these
2 arrangements.

3 The facts are fairly set out. The message is
4 temperate. There was no picketing or patrolling. No
5 misconduct of any kind. And the way that the Board would read
6 the statute at the present time, although it has never so read
7 it before the remand and the decision in this case, is that
8 that message can be obliterated from the face of this country.

9 Unions may not make that argument to members of the
10 general public who owe the union no fealty and they may not do
11 it no matter what method of communication is used and how the
12 point is made.

13 QUESTION: Whether it's made at the entrance to the
14 mall or whether it's a full-page ad in the morning paper?

15 MR. GOLD: That is correct. The union is completely
16 silenced. This is a restraint, a prior restraint on all forms
17 of making this -- of communicating this message, this argument,
18 to any member of the public under any circumstance.

19 QUESTION: What if it wasn't? What if it just
20 related to the mall? You'd still be making this same argument?

21 MR. GOLD: Well, we believe, based on the decisions
22 of this Court that if the statute was directed at leafleting,
23 in other words, if Congress said that the streets are closed to
24 unions that want to communicate this message with this
25 viewpoint, that would be unlawful because leafleting has always

1 been regarded by this Court from *Schneider v. State* on as a
2 form of pure speech.

3 My only point, Justice White, is that I don't have to
4 carry that burden. The argument here is that this message,
5 because it may have an adverse effect on these store owners, if
6 members of the public are persuaded by it, is subject to total
7 ban, and that is the situation we find ourselves in. That is
8 why we are in the dock, because we have made this argument to
9 members of the general public, and I wish to emphasize in that
10 regard that in contrast to the standards secondary boycott
11 cases, if I can call them that, that have come to this Court
12 before, this is a situation in which the message is directed at
13 people who have a total absolute right, a freedom may be more
14 accurate, to act on the message without violating any law.

15 Congress has not required and has never required, I
16 don't know of any legislature that has ever required, anyone to
17 shop at a store whose policies that person finds unpleasant,
18 wrongful, in any way. So, this --

19 QUESTION: But that's not unusual, Mr. Gold. Let's
20 take an antitrust case in which a bunch of distributors ban
21 together and go to the manufacturer and they say, we want you
22 to cut off this other distributor because he's selling at too
23 low prices. Now, there are those who think that would be in
24 violation of the Sherman Act.

25 The manufacturer is entitled to cut off any

1 distributor he wants to. So, he's entitled to get that kind of
2 information, that kind of urging from the distributors, and,
3 yet, it is made unlawful for the distributors to induce him to
4 do that.

5 Now, why is that any different from what's at issue
6 here? I mean, the principle that you can't forbid someone from
7 inducing somebody else to do something that he's perfectly
8 entitled to do is -- it doesn't prove your case.

9 MR. GOLD: Well, it seems to me that insofar as
10 Congress regulates the underlying actions, you have a different
11 case. That has been the rule and that's why I used it in terms
12 of the secondary boycott cases. Secondary strikes, strikes by
13 a group of workers against a neutral employer are banned, and
14 to that extent, if you seek to induce them to engage in
15 unlawful activity, that is prohibited, but I don't know of any
16 law which limits the right of individuals acting as individual
17 consumers, acting as individuals, --

18 QUESTION: Well, if you limit it to consumer, I can't
19 think of a parallel, but it seems to me what I've just given
20 you is a precise parallel.

21 The manufacturer is entitled, if he wishes, to cut
22 off a distributor, but if a bunch of distributors get together
23 to induce him to do that, that inducing of him can be made
24 unlawful. It's the same thing here. The customer is entitled
25 not to shop at the mall. That's up to the customer, but the

1 Congress has said the union cannot induce the customer to do
2 that.

3 I don't know any principle in the law, in other
4 words, that you can't make it unlawful to try to induce
5 somebody to do something which he has a legal right to do.

6 MR. GOLD: I really am hard-pressed. I'm not clear
7 enough on the antitrust law whether the combination, except
8 insofar as it's a combination directed at other distributors
9 who are in competition, insofar as it simply made a reasoned
10 argument even to a manufacturer, has ever been made unlawful.

11 I do not know of any case in this Court in terms of
12 the 1st Amendment which has provided that a message advising
13 people of facts and circumstances, individuals of facts and
14 circumstances, on which they have the right to act, has been
15 successfully banned, even though you're not asking for unlawful
16 activity. Indeed, --

17 QUESTION: Doesn't it depend on the purpose of it?
18 Can't you make it bad depending on the purpose? Let's assume
19 someone comes up to the people in the mall and says, I'm
20 selling protection. For a certain payment a month, I will not
21 tell the customers what a filthy place you have here, that
22 there are cockroaches and unsanitary conditions in your
23 restaurant.

24 MR. GOLD: Well, I don't --

25 QUESTION: If you pay me \$30 a month, I won't tell

1 them. Now, --

2 MR. GOLD: I don't know of any state that doesn't
3 have a blackmail law.

4 QUESTION: Right, and one can do that, even though
5 the customers are entitled to know how dirty the place is and
6 you have a 1st Amendment right to tell the customers how dirty
7 the place is. It can be made unlawful if you tell them that
8 for a certain purpose or if you threaten to tell them that for
9 a certain purpose.

10 MR. GOLD: Well, I'm just not certain of that, and
11 there's no social purpose of the 1st Amendment which is
12 furthered by non-communication in exchange for money, but if
13 the 1st Amendment doesn't protect your communication at least
14 when you're not talking about commercial speech, not in the
15 Posados controversy that, you know, the Puerto Rican gambling
16 case that the Court had two years ago, I don't know of any case
17 which says that a communication advising people of the facts
18 and making an argument to them and asking them to do something
19 which they have a lawful right to do and which is not banned in
20 any way would withstand constitutional muster.

21 Certainly, the 1st Amendment would be a far narrower
22 protection of the right for people to argue and persuade on
23 basic matters if it reaches activity which is argument and
24 persuasion directed at entirely lawful ends.

25 QUESTION: You don't think there's any difference

1 between a union who's got a labor dispute with some tenant in
2 the mall doing this hand billing than, say, some community
3 group that's just a do-good community group saying we just
4 don't like people to pay sub-standard wages, so they take out a
5 big ad in the paper, they can do that? You say the union --
6 there's no difference between them and the union?

7 MR. GOLD: No. I think the label of being a union
8 doesn't deprive us of our constitutional and civil rights. I
9 mean, there's an argument here suggesting that even though
10 we're engaged in activity which, on its face, is perfectly
11 appropriate because we're a union and otherwise regulated, that
12 the regulation is somehow all right. That just hasn't been the
13 trend in this Court's cases, and even --

14 QUESTION: Do you think, Mr. Gold, that Safeco and
15 decisions like that rest at bottom on the understanding that in
16 the labor law context, unions have been given certain powers
17 and corresponding duties and the same with employers in that
18 context and that has somehow changed the standard a little bit
19 under which we view some of these regulations? How else can
20 you justify Safeco?

21 MR. GOLD: As the losing advocate in Safeco, I --

22 QUESTION: Let's hear a good argument for Safeco.

23 MR. GOLD: I'm not about to try it, but I would hate
24 to redouble my losses.

25 From day one, and this was the understanding at the

1 time that Congress acted in 1959, the jurisprudence in this
2 Court has been that picketing is different from leafleting,
3 taking out advertisements and so on, and that that has been the
4 law in general.

5 Now, the opinions and we've reviewed the opinions,
6 obviously we can only reproduce the Court's words, are replete
7 with discussions of picketing. If I can, back in Hughes v.
8 Superior Court, which is the fountain head of these cases, the
9 Court said while picketing is a mode of communication, it is
10 inseparably something more indifferent. Industrial picketing
11 is more than free speech. Publication in the newspaper or by
12 distribution circulars may convey the same information or make
13 the same charge as do those patrolling a picket line, but the
14 very purpose of the picket line is to exert influences and it
15 produces consequences different from other modes of
16 communication.

17 QUESTION: Did Gibboney involve picketing?

18 MR. GOLD: Gibboney was a case which involved
19 picketing in part, but it also involved secondary strikes under
20 union discipline. We don't deny and it's been a long time
21 since we've had much of an argument that there's a
22 constitutional right to strike, but that isn't what we're
23 talking about here.

24 The question is similar to one that could have been
25 asked, it seems to me, in the Central Hudson line of cases. One

1 of the Central Hudson issues was whether institutional
2 advertising, talking about the desirability of nuclear power,
3 was true free speech to be judged on true free speech bases or
4 not. The answer wasn't this utility is regulated and therefore
5 the regulatory authority can do whatever it chooses as a quid
6 pro quo. The understanding was that the real question, and
7 this is the point, too, of Colautti, that the real question is
8 what does free speech demand. What are the interests of the
9 listeners? What are the interests of the society?

10 The Court said in Colautti, to say that a corporation
11 can't speak was to ask the wrong question. The real question
12 was what was the 1st Amendment about. Was the message one
13 which deserved to be heard which was part of the continuing
14 dialogue by which we build this country.

15 QUESTION: Isn't part of the question involved here
16 whether this is commercial speech or not?

17 MR. GOLD: Yes. Yes, indeed. Although the arguments
18 on the other side fall one step short of this, and this is the
19 issue that the Court was so conscious of in the Ohralik case in
20 436 U.S. and In Re Primus; namely whether we are going to have
21 not only the paradox of first picketing being said to be
22 different from leafleting and newspaper advertising and then
23 gobble it up, but also whether we're going to have another
24 paradox, namely the overruling of Valentine v. Chrestensen,
25 leading to the conclusion that commercial speech is not limited

1 to offers to buy and sell of a commercial kind, but is going to
2 start to chew up other aspects of what has historically been
3 part of the 1st Amendment.

4 After all, the lead case with regard to the 1st
5 Amendment and all of this is Thornhill v. Alabama, and although
6 Thornhill v. Alabama has not survived as a picketing case, it
7 certainly has survived as Colautti shows and as other cases
8 show in terms of what we understand to be the generous confines
9 of the 1st Amendment.

10 Whether the issue is one raised by a community group,
11 saying that, as Justice Scalia's example suggests, that someone
12 is running his business in a way which is contrary to the
13 interests of the society by investing in South Africa or by
14 moving facilities overseas or whether the argument is that the
15 employers in general have moved to such a strong position in
16 the society that they're hurting the society by not providing
17 adequate health and safety, by violating the rights of women or
18 minorities, whatever the issue is, it seems to us that those
19 issues have always been understood to be part of a public
20 dialogue.

21 A particular dispute, whether it is the dispute that
22 generated Thomas v. Collins, whether a union leader could go to
23 Texas and make a speech asking people to join the union, which
24 was held to be true free speech, or Thornhill, where there was
25 a dispute as to a particular factory, those are the nuclei

1 around which public debate is fashioned.

2 QUESTION: Mr. Gold, if a standard approaching that
3 used in commercial speech cases were applied here, would your
4 client lose?

5 MR. GOLD: I don't know whether this interest that is
6 asserted ought to suffice even in that context.

7 I'd like to take it in two parts. First of all, in
8 Organizations for a Better Austin, as you raised, if this is a
9 case which, like that case, is to be judged under the standards
10 applied to speech generally, it seems to us that protecting
11 these neutrals, these secondary employers and their right to
12 have any business relationships they want, without anybody
13 knowing about it, and without being able to make their own
14 judgments about whether that's good or bad, is plainly not a
15 sufficient interest.

16 And I want to point out that it was not simply -- the
17 state was not simply protecting a particular business man there
18 as Mr. Cohen was suggesting. It was protecting a basic right
19 of privacy, though the leafleting, the demonstrating in that
20 case was taken to the individual's home and his home territory,
21 and as the Court noted in Carey v. Brown and this is going to
22 be a debate that continues this term from the cert grants, the
23 question of whether the privacy interests in neighborhoods and
24 homes is sufficient to limit expressive conducts.

25 So, that was not a small interest, but going on, if

1 the test here is the test of Central Hudson, we don't believe
2 that this is narrowly limited. Even in Central Hudson, the
3 complete ban did not stand up to scrutiny under that test, and
4 we don't believe that saying that this message is obliterated
5 so long as it's forwarded by union is obliterated from this
6 society, is one that can possibly be justified by this supposed
7 interest in industrial peace.

8 We're not disrupting industrial peace in any sense
9 other than telling people facts which they have a right to know
10 which they either will believe or won't believe, will find
11 convincing or won't find convincing, and will either act on or
12 not.

13 I don't think that any of this, if I may, would come
14 as any great surprise to the 1959 Congress because the point
15 that given the nature of the discussion with my colleagues I
16 jumped over and very improperly is that it is our position that
17 the Board has misread this statute.

18 The constitutional background is critical to making
19 that argument. So, I also started as I did in part for that
20 reason, but in the first DeBartolo case, and in the Bishop of
21 Chicago case, the Court has made it plain that there is a
22 presumption that when Congress uses words which could be
23 applied to expressive conduct, that language is to be read
24 narrowly if it is at all possible to do so.

25 Indeed, in Bishop of Chicago, the Court said that

1 there had to be an affirmative indication of legislative
2 history. The Congress focused on the particular expressive
3 activity and decided to prohibit it.

4 Certainly, as this Court has made plain many times in
5 the Labor Act context, the words "threaten", "restrain" and
6 "coerce" are not words with a single definite meaning, and, in
7 reality, what this case comes down to insofar as the Board
8 makes a statutory argument, aside from the fact that it started
9 from a totally erroneous premise and didn't grant us the
10 presumption that the Court stated, is to say that the fact that
11 there is not only threaten and restrain and coerce in the
12 statute, but there is this publicity proviso which, as the
13 Court said in terms, is more limited than the situation here,
14 creates a negative inference and shows that Congress intended
15 in using the words "threaten", "restrain" and "coerce" to reach
16 this kind of reasoned non-picketing appeal to consumers.

17 The language of publicity proviso, among other
18 places, is set out at page 23 of our brief.

19 I want to note two points about the language. First
20 of all, it's in the form saying that nothing contained in the
21 overall section shall be construed to prohibit a particular
22 kind of picketing. That language was added in conference in a
23 situation where the House had a bill which prohibited
24 threatening, restraining and coercing and the Senate had no
25 provision.

1 Opponents of the House language had claimed that it
2 might reach pure speech activity. No proponent of the language
3 had ever so claimed. At that point, the conference ensued.

4 Now, it seems to us that there are two fair ways of
5 understanding what happened in that conference. I was not
6 there. None of the legislators have both kissed and told.
7 What one is that the House conferees said to the Senate, what
8 is it that you're afraid of, what do you think we have up our
9 sleeve, and the Senate conferees said, we believe that this
10 language could reach not only picketing, which we all agree is
11 subject to a greater degree of regulation, both in the labor
12 and non-labor context since Hughes v. Superior Court was not a
13 case involving a union, but would also reach other forms of
14 expressive activity in the example that President Eisenhower
15 had given in his speech, which was an example involving a
16 producer-distributor relationship, and that the House people
17 said, we don't intend to do that, and we'll show you we don't
18 intend to do that. You're afraid we're going to do that. We
19 will state in so many words we have no intention of doing that
20 because we really do not.

21 Another way --

22 QUESTION: That's the explanation. Why would they
23 limit the proviso to situations in which there's a primary
24 dispute with an employer whose products are being distributed
25 by another employer?

1 MR. GOLD: My point is that was the only example ever
2 raised in the debates, even insofar as the debates talked about
3 picketing.

4 QUESTION: But if the reason for including it is to
5 show we don't mean speech to be covered, they wouldn't have put
6 in there distributed by another. They would have just put in
7 just shall be construed to prohibit publicity other than
8 picketing period.

9 MR. GOLD: Justice Scalia, I'm not arguing that they
10 -- the issue was either posed or answered in those general
11 terms. There was a debate going on. There had been only one
12 example used. Certainly, the way you are reading it is the
13 other fair way of reading the language, that there was a
14 different discussion than the one I just indicated, namely a
15 discussion which said there are other situations than the one
16 than President Eisenhower mentioned and those situations, we do
17 intend to prohibit other forms of communication.

18 In other words, that this really was done with malice
19 aforethought to narrow the provision.

20 My point is that there are two ways of seeing it
21 against the background of the overall debate. Normally, that
22 would not be of any help to someone attacking a Board decision
23 reading the language the other way, but we're not in the normal
24 situation. That is my point.

25 The presumption is that unless you can show an

1 affirmative indication of Congress to reach the activity in
2 question, then you're to read the statute narrowly so as not to
3 limit the expressive activity, and I wish to conclude by saying
4 not only are there these different ways of reading both the
5 general prohibition and the proviso against the background of
6 constitutional doubts requires a narrow construction, I do wish
7 to point out that when the parties left the conference, the
8 manager on the House side of the Landry-Griffin Bill,
9 Representative Griffin, and Senator Kennedy was the manager on
10 the Senate side, went back to their colleagues and explained
11 what they had done, the language --

12 CHIEF JUSTICE REHNQUIST: Mr. Gold, your time has
13 expired.

14 Mr. Lawrence Cohen, you have seven minutes remaining.

15 ORAL ARGUMENT OF LAWRENCE M. COHEN, ESQ.

16 ON BEHALF OF THE PETITIONER - REBUTTAL

17 MR. COHEN: Let me be clear at the outset exactly
18 what it is the message that's being limited in this case.

19 The union is not being limited in articulating the
20 facts of its dispute with High. It's not being limited in any
21 way from asking for customers or the public to aid it in its
22 dispute with High.

23 The only message that is being limited is a message
24 that says injure neutral parties who have no connection
25 whatsoever with this dispute. Don't shop at the center.

1 That's the only message that's limited, and that type of
2 message being limited is similar to acts of limitation in the
3 labor context and in many other ways.

4 For example, an employer, although he may have a free
5 speech right in other contexts to make predictions about
6 unionization, can't under Gissel say to his employees, I think
7 if you vote for a union, you're going to have to close this
8 plant. That would be impermissible. And that's the same type
9 of restriction which other members of the public, other
10 community organizations, other people unconnected with that
11 labor campaign, are perfectly free to make.

12 So, there is a difference that this comes up in the
13 context of a labor dispute, because the Labor Act sets the
14 permissible limitations of the combatants in that labor
15 dispute, and it tells the union, you can predict and you can
16 indicate the facts of the case --

17 QUESTION: You think, I take it, or do you, you say
18 the full-page ad in the morning paper reproducing this hand
19 bill would also be bad?

20 MR. COHEN: I would say --

21 QUESTION: That would be also illegal under the --

22 MR. COHEN: If the foreseeable consequences of that
23 advertisement --

24 QUESTION: What if the Board found that it was
25 coercive, just as coercive as hand bills?

1 MR. COHEN: Then, it would be impermissible.

2 QUESTION: And then it would be just as

3 constitutional --

4 MR. COHEN: Because what's impermissible is not to

5 say we have a dispute with High or High pays sub-standard

6 wages. That's never been held impermissible. What's

7 impermissible is that they add to that the fact, don't shop at

8 the center.

9 QUESTION: Then, you don't think it's --

10 MR. COHEN: Because however they communicated it, if

11 that's --

12 QUESTION: You don't think the place that this took

13 place, where this occurred, is really very significant?

14 MR. COHEN: That's correct. What's significant is

15 whether the union effectively put pressure on a neutral party

16 to the dispute, whether it enlarged the labor dispute, whether

17 it widened industrial strike.

18 I think that's illustrated by Safeco because the only

19 difference between Safeco and this case is picketing. Safeco

20 tried -- went to neutral customers and it said please don't

21 shop here. They were not coerced. They had free reason of

22 choice. The only difference was that they, instead of handing

23 out a hand bill that said that, they carried a picket sign that

24 said it or wore a placard.

25 QUESTION: But that is a distinction under our

1 constitutional cases.

2 MR. COHEN: That is --

3 QUESTION: Picketing is always thought to be speech
4 plus or something more.

5 MR. COHEN: Let me indicate that in many contexts, it
6 may be. If you're talking about a manufacturing plant and the
7 union puts up a picket sign, Teamster drivers coming into that
8 plant see the sign, whether it's stuck in a snow bank or it's
9 on a car, and they turn away. It's union discipline. That's a
10 signal effect.

11 But in the case of consumer picketing, as occurred in
12 Safeco, and consumer hand billing here, there is no difference.
13 They're not relying on the fact that union discipline is going
14 to turn people away.

15 QUESTION: But there are non-union members who won't
16 cross a picket line.

17 MR. COHEN: There are going -- here, if they make a
18 choice of not shopping at the center, whether it's because of
19 the picket sign or hand billing, they are going to do it not
20 because they're fearful of union discipline, they're going to
21 do it because they have made a reasoned decision and that
22 reasoned -- it's not -- if a customer, whether he's a union
23 member or whatever beliefs, decides I don't want to shop at
24 East Lake Square Mall, it's not because, as he would in a
25 single picketing case, he's fearful that the union is going to

1 discipline him if he does anything. The union doesn't know
2 who's shopping at the center. People are going to go in and
3 shop at the center either because they disagree with the union
4 or they're going to refuse to shop because they agree with the
5 union, and how that message is communicated to them, whether
6 it's by a picket sign, a sound truck, an advertisement, or a
7 hand bill, is immaterial.

8 The effect in each case is harm the neutral, and
9 embroil the neutral in the dispute, and that's what Section
10 8(b)(4) was designed to preclude. Whether -- not how the union
11 did it, but what the union was intending to do. This is the
12 purpose and that purpose is equally communicated by an
13 individual standing up in front of the shopping center holding
14 a sign or wearing a placard that says please don't shop here or
15 somebody handing out a hand bill which individuals can read and
16 decipher and think about and then go ahead and go in.

17 QUESTION: Or somebody who is -- somebody who has a
18 union sign on them then handing out a hand bill, too.

19 MR. COHEN: That's correct. Picketing and hand
20 billing, and the important point is that that's what Congress
21 forbid. When it came out of the conference committee, and there
22 was a publicity proviso, Congress said you can only engage in
23 picketing and publicity other than picketing if you meet these
24 three conditions, and the only way Mr. Gold's other argument is
25 fairly possible, which is the standard of Catholic Bishop, is

1 if you disregard the expressed language of the proviso and
2 simply dismiss it as so much legislative blab, and that's what
3 I think the Court should not do. It should pay attention to
4 the language. It should limit non-publicity picketing in only
5 those cases which don't meet the proviso.

6 Thank you.

7 CHIEF JUSTICE REHNQUIST: Thank you, Mr. Cohen.

8 The case is submitted.

9 We'll hear argument next in Number 87-65, United
10 States against Providence Journal Company.

11 (Whereupon, at 1:45 o'clock p.m., the case in the
12 above-entitled matter was submitted.)

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DOCKET NUMBER: 86-1461

CASE TITLE: Edward J. DeBartolo Corp. v. Florida Gulf Coast
Construction Trades Council and National Labor Relations Board
HEARING DATE: Wednesday, January 20, 1988

LOCATION: Washington, D.C.

I hereby certify that the proceedings and evidence
are contained fully and accurately on the tapes and notes
reported by me at the hearing in the above case before the
Supreme Court of the United States.

Date: 1/20/88

Margaret Daly
Official Reporter

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