

OFFICIAL TRANSCRIPT PROCEEDINGS BEFORE

THE SUPREME COURT OF THE UNITED STATES

DKT/CASE NO. 86-44

TITLE SHEARSON/AMERICAN EXPRESS, INC., AND MARY ANN McNULTY,
Petitioners V. EUGENE McMAHON, ET AL.

PLACE Washington, D. C.

DATE March 3, 1987

PAGES 1 thru 53



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IN THE SUPREME COURT OF THE UNITED STATES

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SHEARSON/AMERICAN EXPRESS, INC., :

AND MARY ANN MC NULTY, :

Petitioner, :

v. : No. 86-44

EUGENE MC MAHON, ET AL. :

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Washington, D.C.

Tuesday, March 3, 1987

The above-entitled matter came on for oral argument before the Supreme Court of the United States at 11:52 o'clock a.m.

APPEARANCES:

THEODORE A. KREBSBACH, ESQ., New York, New York; on behalf of the petitioners.

RICHARD G. TARANTO, ESQ., Assistant to the Solicitor General, Department of Justice, Washington, D.C.;

SEC, as amicus curiae, supporting the petitioners.

THEODORE GRANT EPPENSTEIN, ESQ., New York, New York; on behalf of the respondents.

C O N T E N T S

ORAL ARGUMENT OF	PAGE
THEODORE A. KREBSBACH, ESQ., on behalf of the petitioners	3
RICHARD G. TARANTO, ESQ., SEC, as amicus curiae, supporting petitioners	21
THEODORE GRANT EPPENSTEIN, ESQ., on behalf of the respondents	29
THEODORE A. KREBSBACH, ESQ., on behalf of the petitioners - rebuttal	51

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2
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6
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14
15
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19
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P R O C E E D I N G S

CHIEF JUSTICE REHNQUIST: WE will hear arguments next in No. 86-44, Shearson/American Express, Inc., and Mary Ann McNulty versus Eugene McMahon, et al.

Mr. Krebsbach, you may proceed whenever you are ready.

ORAL ARGUMENT OF THEODORE A. KREBSBACH, ESQ.,
ON BEHALF OF THE PETITIONERS

MR. KREBSBACH: Mr. Chief Justice, and may it please the Court, the issue in this case is whether lower courts can refuse to enforce agreements to arbitrate claims under Section 10(b) of the Exchange Act and RICO, notwithstanding the clear Congressional directive in the Arbitration Act that agreements to arbitrate shall be valid, irrevocable, and enforceable.

The parties in this case contracted to arbitrate all of their disputes with respect to the handling of respondent's securities accounts. The Court of Appeals enforced that contract with respect to the parties' common law claims but refused to enforce that contract with respect to the claims pertaining to Section 10(b) and RICO, notwithstanding the fact that these claims arose from the same set of factual allegations pertaining to the common law claims.

1 Petitioners are here today on appeal from the
2 decision of the Second Circuit, and ask this Court to
3 enforce the contract of the parties with respect to all
4 of their disputes. The parties' contracts should be
5 enforced with respect to 10(b) claims because Congress
6 did not intend to create an exception to the Federal
7 Arbitration Act for claims under Section 10(b).

8 Congress enacted the Exchange Act in 1934,
9 just nine years after it passed the Arbitration Act in
10 1925. If Congress had intended to create an exception
11 to the Arbitration Act, Section 10(b), it simply had to
12 state within the statute itself that such an exception
13 was to be created and it simply could have prohibited
14 within the statute itself arbitration of 10(b) claims.

15 This it did not do, and for this reason alone
16 it is clear that the Arbitration Act contains no
17 exception for 10(b) claims.

18 Despite the Congressional silence in the
19 Exchange Act, the Exchange Act does contain an
20 antiwaiver provision of the type that this Court in
21 Wilko v. Swann found in 1953 prohibited arbitration of
22 Section 12-2 claims under the 1933 Securities Act.
23 Section 14 of that Act voided stipulations binding a
24 person to waive compliance with a provision of the 1933
25 Securities Act.

1 The Wilko court held that because of the
2 unique special 12-2 right created by Congress in the
3 Securities Act, which was substantially different from
4 common law fraud, and that it switched the burden of
5 proof from the plaintiff buyer to the seller defendant
6 in that case, as well as because of the Wilko court's
7 concerns about the adequacy of the arbitral forum to
8 enforce the special right and the adequacy of judicial
9 review of the arbitrator's decision.

10 The Wilko court as a result of this analysis
11 of Section 12-2 held that Congress must have intended
12 the antiwaiver provision in Section 14 to prohibit
13 waiver of judicial trial and review, notwithstanding the
14 fact that nowhere in the statute or its legislative
15 history did Congress indicate any evidence that it
16 wanted to use that interpretation of an antiwaiver
17 provision, which in fact was quite contrary to the
18 interpretation of an antiwaiver provision at common law.

19 Petitioners believe that the Wilko court's
20 interpretation of a antiwaiver provision must be limited
21 to Section 12-2 of the Securities Act for two reasons.
22 First, Wilko's interpretation of an antiwaiver provision
23 with respect to Congressional intent cannot be
24 mechanically applied to Section 10(b) claims as Justice
25 White pointed out in his concurring opinion in the Byrd

1 case in 1985. It simply cannot be said that for an
2 implied, judicially implied cause of action such as
3 10(b) that Congress intended an antiwaiver provision to
4 prohibit judicial trial and review of the cause of
5 action that it itself did not create.

6 Second, to the extent that the Wilko courts --

7 QUESTION: May I interrupt you there?

8 MR. KREBSBACH: Yes, Your Honor.

9 QUESTION: Who did create the 10(b)(5) private
10 cause of action?

11 MR. KREBSBACH: The 10(b)(5) private cause of
12 action was judicially implied by the courts, which held
13 in effect that Congress impliedly intended to create
14 an --

15 QUESTION: They held that Congress intended
16 such a cause of action?

17 MR. KREBSBACH: That's true, Your Honor.

18 QUESTION: So that although it isn't expressed
19 the source of the cause of action is nevertheless the
20 statute.

21 MR. KREBSBACH: That is true, Your Honor, but
22 that source is created by judicial implication and was
23 not expressly created.

24 QUESTION: I though you said the courts
25 interpreted the legislation as indicating that Congress

1 impliedly intended it.

2 MR. KREBSBACH: The action itself is created
3 by judicial implication but the reports by doing that
4 were saying that Congress intended to create --

5 QUESTION: So what is the ultimate source of
6 the cause of action?

7 MR. KREBSBACH: Congressional intent, Your
8 Honor. However, petitioners believe that to take it one
9 step further would be illogical, and to say that
10 Congress intended to exempt such an action from
11 arbitration when it did not create that cause of action
12 would just not make sense.

13 QUESTION: Why is there a difference between
14 an express and implied cause of action? They both have
15 been determined to exist.

16 MR. KREBSBACH: However, recently in a number
17 of decisions this Court has stated, most recently in
18 Mitsubishi, that in examining whether Congress intended
19 to prohibit a certain statute from the Arbitration Act,
20 you must look to the Congressional intent expressed in
21 that statute or its legislative history.

22 Certainly with respect to implied cause of
23 action it cannot be said that Congress intended to
24 create an exception to the Arbitration Act when it did
25 not expressly create that statute. Certainly when

1 Congress expressly created a statute and then evidenced
2 its intent in the statute to prohibit arbitration of
3 that statute, that would be a different story.

4 QUESTION: You are walking a bit of a
5 tightrope walk, aren't you?

6 MR. KREBSBACH: Excuse me, Your Honor.

7 QUESTION: You are walking a tightrope.

8 MR. KREBSBACH: We don't believe so, Your
9 Honor. We also believe that the Wilko court's analysis
10 was limited to the unique 12-2 cause of action which the
11 Wilko court termed as a special right.

12 QUESTION: Well, for a long time after Wilko
13 the lower federal courts went right along with it.
14 There was no disagreement below.

15 MR. KREBSBACH: That is correct, Your Honor.

16 QUESTION: Until we had a dictum.

17 MR. KREBSBACH: In the Byrd case.

18 QUESTION: Yes.

19 MR. KREBSBACH: That's right, Your Honor. It
20 does appear that the --

21 QUESTION: And then they went off in all
22 directions.

23 MR. KREBSBACH: Well, it seems from an
24 analysis of those cases in the federal courts, Your
25 Honor, that after the Wilko decision there was an

1 assumption on the part of the courts that the Wilko
2 doctrine applied to 10(b) claims simply because it was a
3 Securities Act claim.

4 However, the courts that have examined that
5 particular concept of applying the Wilko analysis in
6 12-2 to Section 10(b) claims since the concurring
7 opinion in the Byrd case, the majority of those courts
8 have ruled in favor of petitioner and have held that
9 these 10(b) claims should be arbitrated.

10 The second reason that petitioners feel that
11 the Wilko analysis is limited to Section 12(b) is that
12 the Wilko courts paid such deference to the special
13 right in Section 12(b), the switching of the burden of
14 proof to the seller.

15 The Wilko court felt that arbitrators could
16 not understand the legal interpretations of the statute
17 without judicial instruction on the law. Certainly they
18 also felt that there was inadequate judicial review
19 under the Arbitration Act with respect to Section 12-2.

20 However, as the Wilko court pointed out, their
21 concerns were based on the fact that Section 12-2 is
22 substantially different from common law fraud. As
23 Justice White pointed out in his concurring opinion in
24 Byrd, the 10(b) action, while different from common law
25 fraud, is not that much different to create the type of

1 concerns that the Wilko court had in 1953.

2 CHIEF JUSTICE REHNQUIST: We will resume there
3 at 1:00 o'clock.

4 (Whereupon, at 12:00 o'clock p.m., the Court
5 was recessed, to reconvene at 1:00 o'clock p.m. of the
6 same day.)

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AFIERNQON_SESSION

(1:00 P.M.)

CHIEF JUSTICE REHNQUIST: Mr. Krebsbach, you may resume where you left off.

ORAL ARGUMENT OF THEODORE A. KREBSBACH, ESQ.,

ON BEHALF OF THE PETITIONERS - RESUMED

MR. KREBSBACH: Thank you, Mr. Chief Justice.

Notwithstanding this Court's ability to rule in petitioner's favor by distinguishing the 12-2 action in Wilko from the 10(b) action in this case, the Wilko court's concerns in 1953 about arbitration in general can no longer be substantiated and Wilko is inapplicable today for that very reason alone.

In 1975, Congress enacted Section 19 of the Exchange Act, which gave the SEC supervisory authority --

QUESTION: (Inaudible) to overrule it.

MR. KREBSBACH: Not in a sense to overrule it, Your Honor, but to simply acknowledge --

QUESTION: To leave it as a derelict. Is that it?

MR. KREBSBACH: It is inapplicable today. In 1975 Congress gave --

QUESTION: I'm sorry --

MR. KREBSBACH: Excuse me.

QUESTION: What does that mean, it is

1 inapplicable today, if you don't overrule it?

2 MR. KREBSBACH: What we are saying in effect,
3 Your Honor, is that although Wilko may have been
4 correctly decided in 1953, the concerns of the Wilko
5 court are no longer applicable today, so that Wilko's
6 holding should no longer be applicable.

7 QUESTION: What does that mean? That means we
8 should overrule it.

9 MR. KREBSBACH: As of today, yes.

10 QUESTION: All right.

11 MR. KREBSBACH: The SEC was given
12 authorization by Congress in Section 19 of the Exchange
13 Act to supervise arbitration procedures. Pursuant to
14 that jurisdiction the Uniform Code of Arbitration was
15 adopted, which provide rules of the various
16 self-regulatory organizations such as the New York Stock
17 Exchange, the American Stock Exchange, and the NESD,
18 which were all included in the customer agreement in the
19 case before the Court today.

20 QUESTION: Yes, but what if you have
21 arbitration before some other organization? The Federal
22 Arbitration Act doesn't just apply to arbitration before
23 these organizations, does it?

24 MR. KREBSBACH: No, Your Honor. As a matter
25 of fact --

1 MR. WRIGHT: So what if somebody comes in with
2 you know, an arbitration agreement before some unheard
3 of and not necessarily first rate organization? Would
4 you want us to continue to apply Wilko in that case?

5 MR. KREBSBACH: In the first instance, Your
6 Honor, to answer your question, in an examination of
7 Congressional intent we do not believe it is proper to
8 get into that question. We think that you simply look
9 at the statute and determine as to that statute whether
10 Congress expressed a general intention to prohibit
11 statutory claims under that statute from arbitration or
12 it did not. Once you determine --

13 QUESTION: Yes, but in Wilko we said it did,
14 and we said the reason was that we weren't sure that
15 arbitration could preserve the rights. You are now
16 telling us it is now clear that arbitration can preserve
17 the rights, but I am saying that isn't clear. It is
18 just clear with respect to some of these organizations
19 that you are telling us about, but what if the
20 arbitration is conducted before some other organization?

21 MR. KREBSBACH: Certainly, Your Honor,
22 petitioners feel that with respect to SRD arbitration
23 under the SEC's jurisdiction arbitration is certainly
24 proper today and the Wilko court's concerns are
25 alleviated. To answer your question, however, recent

1 decisions of this Court such as the Court's decision in
2 Mitsubishi, seem to indicate that perhaps a different
3 test is being used today with respect to determining
4 arbitrability of statutory disputes, but you must look
5 at the Congressional Intent contained in the statute or
6 its legislative history and in the first instance
7 determine whether the statute is arbitrable at all.

8 A secondary question which then would be asked
9 is whether or not the arbitration forms themselves are
10 competent once the Court has determined that the
11 statutory claims under that statute are arbitrable.

12 QUESTION: I understand, but the first
13 question whether it is arbitrable at all or not is not
14 the point that you were raising.

15 MR. KREBSBACH: That is true, Your Honor.

16 QUESTION: You were raising the point that we
17 should change our view in Wilko because arbitration is
18 now better than it used to be. But the only evidence
19 you are bringing out to prove that is certain
20 arbitration organizations, which are admittedly good
21 ones, but they are not all arbitration.

22 So therefore are you asking us to overrule
23 Wilko entirely or just overrule Wilko when these stock
24 exchange arbitration procedures are involved?

25 MR. KREBSBACH: With respect to that

1 particular point we believe that Wilko's concerns about
2 the adequacy of arbitration were improper. In light of
3 the Congressional policy in the Federal Arbitration Act
4 which clearly created a strong policy favoring
5 arbitration, we believe that the Wilko court's concerns
6 with respect to the competency of arbitrators in general
7 were improper.

8 With respect to any particular forum today we
9 think in the first instance the Court should determine
10 whether the statute is arbitrable. We think under the
11 Act Congress has provided bases on a motion to vacate or
12 a motion to confirm to overturn the decision of an
13 arbitrator if the arbitrator's decision is improper.

14 It does not seem that Congress is saying in
15 the Act itself that there is any reason that there
16 should be a presumption that arbitrators are not
17 competent. Quite to the contrary, in light of the clear
18 policy in the Federal Arbitration Act, it seems that
19 the presumption should be that arbitrators are
20 competent, and this Court seemed to take that approach
21 in the Mitsubishi case in 1985.

22 Certainly, however, as to SRO arbitration,
23 which are the three arbitration forums before the Court
24 today, under the jurisdiction of the SEC, the government
25 agency given the power to enforce the

1 securities laws, these laws have been set up to protect
2 both the public and the securities industry, and there
3 is always going to be a majority of arbitrators --

4 QUESTION: What requirements have been placed
5 by the SEC on your arbitration proceedings if they were
6 to go forward?

7 MR. KREBSBACH: There is an entire Uniform
8 Code of Arbitration which has been enacted after public
9 hearings and approval by the SEC which basically
10 provides all the guidelines and rules under which
11 arbitration is held.

12 It provides for discovery in certain
13 instances. It provides for document production. It
14 provides, for example, for arbitrators to have subpoena
15 power to direct the appearance at the arbitration of
16 different parties and witnesses that are needed by the
17 parties in the case. It also provides for a majority --

18 QUESTION: And how are the arbitrators
19 selected under those regulations?

20 MR. KREBSBACH: The arbitrators are selected
21 by panels of arbitrators at the various SROs which are
22 taken from the general public and from the industry and
23 from business and from all walks of life. But
24 specifically, I think importantly, with respect to SRO
25 arbitration the rules specifically provide that a

1 majority of the panelists will always be from outside
2 the securities industry. I think that is important
3 because it ensures that the individual investors'
4 concerns about receiving a fair hearing at these forums
5 will always be protected.

6 QUESTION: Does the claimant get to select an
7 arbitrator?

8 MR. KREBSBACH: The way it is done, Justice
9 O'Connor, is that a number of panelists are picked from
10 the common pool by the arbitration forum itself, by the
11 arbitration department. Then under the rules which have
12 been passed and enforced by the SEC the individual
13 parties have a right to make challenges for cause or
14 peremptory challenges, just as they would in federal or
15 state court litigation.

16 Certainly whatever the common reasons are for
17 objecting for cause, such as bias or perhaps a
18 relationship with the parties, are also in arbitration
19 of the SROs a basis for removing an arbitrator who might
20 be partial in a particular case. And the individuals
21 also have peremptory challenges.

22 QUESTION: These procedures now enable an
23 arbitration to last as long as a lawsuit?

24 (General laughter.)

25 MR. KREBSBACH: I understand the point you are

1 making, Your Honor. However, it has been our experience
2 that arbitration proceedings are usually completed
3 within one year of when they are instituted.

4 Finally, although obviously the Court is not
5 required to do so to find in petitioner's favor in this
6 case, we think the best approach in this case would be
7 to acknowledge that Wilko should be decided differently
8 today in light of these changes in arbitration as well
9 as recent decisions of this Court which emphasize the
10 examination of Congressional intent with whether or not
11 Congress -- with respect to whether Congress has created
12 an exception to the Federal Arbitration Act.

13 The Wilko court's antiwaiver analysis seems to
14 be focused more on public policy concerns of the Wilko
15 court than on an analysis of Congressional intent.
16 Certainly nowhere in the Exchange Act or its legislative
17 history did Congress ever state that it intended an
18 antiwaiver provision to be applicable to a judicial
19 forum selection.

20 The true meaning of the antiwaiver provision
21 as developed in common law was to void waiver of
22 substantive compliance with the statute, and certainly
23 in arbitration proceedings an individual does not waive
24 substantive compliance with the law. The individual
25 simply switches the forum where those rights will be

1 adjudicated.

2 The parties' agreement should also be enforced
3 with respect to the arbitration of RICO claims because
4 again Congress did not intend to exempt RICO claims from
5 the Arbitration Act. Once again, Congress could simply
6 have prohibited arbitration of RICO claims within the
7 statute itself, which it did not.

8 Furthermore, there is nothing in the
9 legislative history which evidences any Congressional
10 intent to prohibit arbitration of RICO claims, nor is
11 there an antiwaiver provision of the type which the
12 Wilko court relied upon.

13 The Court of Appeals' concern with the public
14 nature of RICO claims is also misplaced, because while
15 RICO has an incidental public deterrent function, the
16 legislative history indicates that its primary function
17 is to compensate victims of organized crime.

18 By ruling that either 10(b) or RICO claims are
19 not arbitrable, this Court would have to decide that
20 Congress intended to repeal the Arbitration Act by
21 implication when it enacted the Securities Act and RICO.

22 Such repeals by implication have always been
23 disfavored by this Court, and are inapplicable here
24 where the statutes can coexist without conflict since
25 the statutory rights of the individuals can be enforced

1 by arbitrators subject to review as limited by Congress
2 in the Arbitration Act.

3 In conclusion, the case before the Court today
4 involves allegations that an investor's account was
5 mishandled by his stockbroker. Petitioners feel that
6 arbitrators are better equipped than juries to handle
7 these primarily factual disputes and have done so for
8 years, and there is no reason to burden the federal
9 courts with these types of cases.

10 Furthermore, the SRO arbitration forums in
11 this case have experienced arbitrators, including former
12 judges and securities attorneys, always have a majority
13 of panelists from the public, and operate pursuant to
14 rules approved by the SEC after public hearing.
15 Petitioners feel that the continued SEC supervision and
16 rulemaking authority ensure that statutory rights will
17 be enforced through arbitration.

18 By enforcing contracts to arbitrate 10(b) and
19 RICO claims the Court will allow these claims to be
20 heard by the same arbitrators who hear the parties'
21 state and common law claims arising from the same
22 factual patterns. This will avoid the bifurcating
23 proceedings and duplicative proceedings which otherwise
24 result in the very type of delay which Congress hoped to
25 avoid when it passed the Arbitration Act.

1 I will reserves my remaining time for rebuttal
2 unless there are questions.

3 CHIEF JUSTICE REHNQUIST: Thank you, Mr.
4 Krebsbach.

5 We will hear now from you, Mr. Taranto.

6 ORAL ARGUMENT OF RICHARD G. TARANTO, ESQ.,
7 ON BEHALF OF THE SEC, AS AMICUS CURIAE,
8 SUPPORTING PETITIONERS

9 MR. TARANTO: Mr. Chief Justice, and may it
10 please the Court, the Securities and Exchange Commission
11 agrees with petitioners that the arbitration agreement
12 at issue in this case should be enforced. Our argument
13 is in three steps.

14 First, the agreement at issue is a valid
15 contract, and the Federal Arbitration Act requires that
16 it be enforced unless that Act is superseded by another
17 federal statute.

18 Second, the antiwaiver provision of the
19 Securities Exchange Act, which is alleged to be the
20 superseding statute, only invalidates waivers of the
21 substantive protections of the securities laws.

22 Third, there is no waiver of substantive
23 protection where there is an adequate remedy for
24 violations of the Act, and arbitration is an adequate
25 remedy when it takes place in a forum that is subject to

1 the SEC's regulatory oversight. The contract in this
2 case provides for arbitration in such a forum, and
3 should therefore be enforced.

4 QUESTION: Are you taking a position on the
5 RICO claims?

6 MR. TARANTO: No, the SEC has no position on
7 the RICO claims

8 QUESTION: Why not?

9 MR. TARANTO: The SEC has no supervisory or
10 enforcement responsibilities specifically for RICO.

11 Our argument --

12 QUESTION: Now --

13 QUESTION: The SEC's position, of course, has
14 not been consistent over the years.

15 MR. TARANTO: That's right. The SEC has
16 changed its position.

17 QUESTION: They have seen the light? Is that
18 it, or what?

19 (General laughter.)

20 MR. TARANTO: Well, they have seen this
21 particular light this time. That is right.

22 QUESTION: That was my question also.

23 MR. TARANTO: Yes, the SEC took a different
24 position in a Third Circuit case in 1975.

25 Our argument today begins with the Federal

1 Arbitration Act.

2 QUESTION: May I just ask one other thing? Is
3 it your position that -- I think the logic of your
4 argument suggests that you would overrule -- you think
5 we should overrule Wilko.

6 MR. TARANTO: If overruling means that under
7 the current statute which is different from the statute
8 as it existed in 1953, the results should be different,
9 yes, we do think that Wilko should be overruled. That
10 is not strictly speaking necessary for a decision in
11 this case, but --

12 QUESTION: I understand. It seems to me that
13 is the thrust of the argument.

14 MR. TARANTO: That's right, the rationale we
15 advance would --

16 QUESTION: So both '33 Act and '34 Act claims
17 would be subject to arbitration.

18 MR. TARANTO: That's right. We read the
19 antiwaiver provisions of both of those Acts to be
20 concerned with waivers of substantive protections.

21 QUESTION: Substantive, right.

22 MR. TARANTO: And as long --

23 QUESTION: And really you are saying it was
24 incorrectly decided in the first instance, too, I take
25 it.

1 MR. TARANTO: Well, in 1953 the securities
2 laws were not what they are today. In particular --

3 QUESTION: I understand, but the same argument
4 could have been made under the different statutory
5 language then, I think.

6 MR. TARANTO: There could have been no
7 argument at the time that the SEC had a clear oversight
8 authority over self-regulating agencies.

9 QUESTION: No, I understand, but the
10 substantive argument, the point about only substantive
11 protections of the Act are not waivable.

12 MR. TARANTO: That's right.

13 QUESTION: So that would have come to a
14 different conclusion.

15 MR. TARANTO: That's right. That's right, but
16 there might have been a different assessment about the
17 adequacy of arbitration to enforce substantive
18 protections.

19 QUESTION: You are not really urging an
20 overruling of Wilko entirely. Presumably we would
21 continue to apply Wilko where the arbitration was not
22 provided to be before one of these arbitration
23 institutions that are within the control of the SEC.

24 MR. TARANTO: That is right, although the --

25 QUESTION: So there would be something left to

1 Wilko.

2 MR. TARANTO: Absolutely, although I believe
3 that the agreement to arbitrate in Wilko itself did give
4 the customer a right to go to an SRO it's just that the
5 authority that the SEC now has over SRO arbitrations did
6 not exist at the time.

7 QUESTION: I understand. Which approach
8 leaves less of Wilko, your approach or the approach that
9 the petitioner takes here?

10 MR. TARANTO: Less in terms of numbers of
11 cases, I am not sure. I would expect that --

12 QUESTION: The petitioners' approach as I
13 understand it would eliminate any application of Wilko
14 to 10(b). But full application to 12-2 would continue,
15 right?

16 MR. TARANTO: I believe that that is part of
17 it.

18 QUESTION: Yours would leave it applicable to
19 both 12 and 10(b), arguably 10(b), anyway, although we
20 would have to decide the point, I presume, but it would
21 only be applicable to them where you are not using an
22 SRO, right?

23 MR. TARANTO: Yes, that's right.

24 QUESTION: Now, which one of those two would
25 leave more of this litigation in the federal courts?

1 MR. TARANTO: I would expect that -- I guess I
2 am again not sure of the numbers. Certainly most
3 securities law claims are 10(b), involve some kind of
4 10(b) claim. On the other hand, the arbitration
5 agreements that members of stock exchanges are, as far
6 as I know, typically use do in fact lead to an SRO
7 arbitration. In short, I am not sure how the numbers
8 would actually work out.

9 QUESTION: Has there been a significant
10 increase in claims against people affected by this,
11 members of the exchange since Wilko was decided?

12 MR. TARANTO: I think that there has. There
13 has been -- as far as I know that increase is
14 commensurate with the general increase in litigation in
15 the federal courts. I believe there are extensive
16 statistics in one of the amicus briefs that detail the
17 increase in claims both in the federal courts and in
18 arbitrations.

19 If one begins with the Arbitration Act and its
20 command that Arbitration agreements be enforced the
21 question then becomes whether there is some overriding
22 federal statute, and the only statutory provision that
23 is alleged to furnish that kind of overriding command is
24 the antiwaiver provision of the Exchange Act.

25 Now, as I have suggested, that provision does

1 not concern itself with all waivers of procedural rights
2 or rights to particular forums, because any such reading
3 would presumably invalidate settlements of lawsuits,
4 post-dispute arbitration agreements, and even predispute
5 arbitration agreements in the international context
6 which this Court approved in Scherk.

7 Rather, the concern of that provision is with,
8 as its language concerning compliance suggests, is with
9 the substantive protections of the Acts, of the
10 securities laws. If a customer waived any adequate
11 remedy for violations of the Act that would be
12 prohibited by the antiwaiver provision.

13 But where a customer agrees to arbitrate any
14 future disputes and the arbitral forum is an adequate
15 remedy for valid complaints, there has been no waiver of
16 compliance with the duties under the Act. That is
17 precisely what we believe to be the case with agreements
18 to arbitrate under a self-regulatory organization, and
19 there are two reasons.

20 One of them is that this Court in numerous
21 cases in recent years has come to a quite different
22 assessment of the adequacy of arbitration in the
23 commercial area generally. In Mitsubishi, Southland,
24 the Byrd case, this Court has said that there is in
25 general no good reason to question the adequacy of

1 arbitration as an effective remedy for resolving
2 commercial disputes.

3 But there is also a second point, and that
4 second reason has to do with the limitation of our
5 argument to arbitrations that take place under the SRO.
6 The SEC since 1975 has had a very broad authority to
7 review the rules that govern arbitrations under SROs and
8 to modify them where appropriate. It is that authority
9 which led to the Uniform Code of Arbitration, and that
10 authority can be used in the future to effect further
11 improvements as the need becomes apparent.

12 That oversight authority, which did not exist
13 at the time of Wilko, we think should lead to a
14 different assessment of the adequacy of arbitration
15 because it in effect provides a statutory basis for
16 assuring the adequacy of that remedy.

17 That difference means the factual underpinning
18 of Wilko is no longer appropriate today. We think
19 therefore that an agreement providing for SRO
20 arbitration does not waive the protections of the
21 securities laws, and that for such an agreement there is
22 today no basis in the Exchange Act for overriding the
23 command of the Arbitration Act.

24 We therefore think that insofar as the
25 judgment below concerns a securities law claim, that the

1 judgment of the Court of Appeals should be reversed.

2 Thank you.

3 CHIEF JUSTICE REHNQUIST: Thank you, Mr.
4 Taranto.

5 We will hear now from you, Mr. Eppenstein.

6 ORAL ARGUMENT OF THEODORE GRANT EPPENSTEIN, ESQ.,
7 ON BEHALF OF THE RESPONDENTS

8 MR. EPPENSTEIN: Mr. Chief Justice, and may it
9 please this Court, I am here representing the
10 respondents in this case, Eugene McMahon, Julia McMahon,
11 and the four pension trusts.

12 I am also here representing all of the other
13 individual investors who have pre-dispute arbitration
14 agreements in place. The concerns that they have are
15 the same concerns that are placed before this Court, and
16 that is namely that the pre-dispute arbitration
17 agreement be found to be unenforceable in two contexts,
18 one, in connection with Section 10, and two, in
19 connection with RICO claims.

20 We have heard earlier this morning and this
21 afternoon about the fact that arbitration at the SROs is
22 something that the government now considers to be okay.
23 They didn't before.

24 Of course, the securities industry always felt
25 that arbitration is beneficial. However, what is the

1 reason that we have the securities industry coming into
2 this Court and coming into almost every other District
3 Court and Circuit Court in this country trying to get
4 everything into arbitration?

5 I think it is simple. The reason is, they
6 feel they have a leg up when they go to arbitration and
7 the reason for that mainly is because they have a member
8 of their industry sitting on each panel. Typically
9 there are three members on an arbitration panel. We
10 feel if one member is represented by the securities
11 industry the public customer is at a disadvantage from
12 the start.

13 Now, Mr. Krebsbach mentioned that there are
14 peremptory challenges available in arbitration. I
15 propose to you according to the Uniform Act there is
16 one. Furthermore, Mr. Krebsbach stated that there were
17 members of the public who sit as other members on the
18 panel. I present to you the people who sit who are not
19 industry members are sophisticated businessmen.

20 I have looked at the panel list of the
21 American Stock Exchange, which is included in one of the
22 amicus briefs. And I note that there are a number of
23 people who are securities litigators, but those people
24 come from the large firms, the firms who typically
25 represent the brokerage companies.

1 I think having the public customer believes
2 that having an industry representative on the panel is
3 very damaging. We believe that --

4 QUESTION: Excuse me. Sophistication is
5 damaging? That means the rights wouldn't be
6 sufficiently preserved if we allowed waiver of a jury
7 trial and allowed it to be tried to a District Judge
8 unless we have unsophisticated District Judges?

9 MR. EPPENSTEIN: No, Justice Scalia. If there
10 was a situation where the parties agreed to waive a jury
11 trial and go before a judge that would be fine.

12 QUESTION: We would say that is okay
13 Sophistication wouldn't make any difference, right?

14 MR. EPPENSTEIN: That is correct.

15 QUESTION: If the parties want to go for
16 sophistication, so if they sign this agreement and they
17 are willing to go for a sophisticated panel, it is all
18 right then.

19 MR. EPPENSTEIN: Well, I am saying -- I am
20 saying that when they signed this agreement they didn't
21 know what they were agreeing to. They didn't know that
22 they were agreeing to have all their grievances, no
23 matter how terrible they may be, under Section 10(b) or
24 under RICO sent to arbitration. They are not aware of
25 that.

1 QUESTION: That is a different argument.

2 MR. EPPENSTEIN: It is. I feel that the
3 non-industry members on the arbitration panel are not
4 drawn from the general public as Mr. Krebsbach argued.
5 They are not drawn from a pool of the community as we
6 have in federal court, people who sit on the jury. They
7 are drawn from businessmen.

8 They are drawn from people who are typically
9 knowledgeable about the workings of the marketplace.
10 They are not the type of individual who comes into
11 federal court with a Section 10(b) claim alleging to be
12 an unsophisticated investor.

13 I think we have a disparity there. I don't
14 think it is as great as the bias of having an industry
15 member sit on the panel.

16 QUESTION: But isn't that inherent in the
17 system of arbitration and Congress surely knew that and
18 understood it when Congress chose to enact the
19 arbitration law, which said we will give effect to
20 contracts to arbitrate?

21 Now, if you have a claim that in a particular
22 contract one of the parties didn't understand it or has
23 -- or that it is a contract of adhesion, or there is
24 some reason to get out of it, that is a defense to the
25 contract itself, a defense that says there wasn't a

1 binding contract on this, but once you agree that there
2 isn't a binding contract, and I guess we have to assume
3 that for purposes of deciding this case, then we have to
4 look to what Congress intended, don't we?

5 MR. EPPENSTEIN: I would like to answer that
6 first with your latter premise. I wouldn't assume that
7 there is a binding contract in this case. The point was
8 raised down below and it was litigated and the record
9 has affidavits in it in connection with the fact that it
10 is an unenforceable contract --

11 QUESTION: Should we not assume it for the
12 purpose of deciding the effect of the Arbitration Act on
13 the Securities Exchange Act?

14 MR. EPPENSTEIN: If we assume that it is --

15 QUESTION: Shouldn't we do it just for that
16 purpose?

17 MR. EPPENSTEIN: Sure. If we assume that it
18 is a good contract, Your Honor, we believe the
19 Arbitration Act, which was devised in 1925, did not take
20 into account the fact that an arbitration panel may be
21 composed of panel members as we find now in the SROs.
22 We are bound -- if we take this contract as binding, we
23 are bound to go to either the American Stock Exchange,
24 the NASD, or the New York Stock Exchange with all our
25 claims, nowhere else.

1 QUESTION: No, but Justice O'Connor's point is
2 that the composition of the arbitration panels in these
3 SROs is not much different from the ordinary arbitration
4 panel. When Congress was thinking of arbitration it was
5 not -- it was probably thinking of the ordinary case
6 where one side picks one sophisticated person, the other
7 side picks another sophisticated person, and the two of
8 them get together and pick a third sophisticated
9 person. Nobody picks somebody off the street the way we
10 select juries.

11 MR. EPPENSTEIN: True, but we don't have that
12 here, do we, Justice Scalia?

13 QUESTION: But isn't that what Congress had in
14 mind, Justice O'Connor was asking, when they were
15 talking about arbitration? They were talking about just
16 this kind of thing.

17 MR. EPPENSTEIN: I think the response is yes,
18 Congress did probably have that in mind. I think the
19 answer is no, we don't have that here, and also, we have
20 to look at the 1934 Act and its purposes to determine
21 what the tension is between the Federal Arbitration Act
22 and the '34 Act.

23 And I say, and it has been found by eight
24 Circuit Courts, who have followed the Second Circuit
25 reasoning here, that there is a great protective policy

1 written into the federal securities laws, and I am not
2 just talking about the '34 Act.

3 I am talking about the '33 Act also. And in
4 order to pursue that protective policy Congress created
5 an antiwaiver provision in Section 29A of the '34 Act
6 which we put forth is something that requires that this
7 case and the claims in this case not be sent to
8 arbitration. There is a grant of federal jurisdiction
9 in Section 27.

10 QUESTION: Well, of course, the Solicitor
11 General makes the argument on behalf of the SEC that the
12 antiwaiver provision extends only to substantive
13 provisions of the Securities Exchange Act.

14 MR. EPPENSTEIN: We disagree. We believe --
15 the only way the antiwaiver provision makes any sense is
16 if it pertains to the grant of federal jurisdiction. An
17 antiwaiver provision in my mind is something that isn't
18 passed very often in many Acts, and it was particularly
19 passed in both the '33 Act and the '34 Act.

20 QUESTION: Is there any legislative history
21 specifically that would guide us on the intention of the
22 antiwaiver provision that has come to your attention?

23 MR. EPPENSTEIN: I believe we have to look at
24 the Act itself and if we can't find the answer in the
25 Act itself then we have to look at what the legislature
has

1 done, and I can run down for you, Justice O'Connor, what
2 has occurred subsequent to the enactment of the '34 Act,
3 and I think we have our answer there. In 1975 the '34
4 Act was extensively revised, and in that revision there
5 were several instances in which Congress amended Section
6 28, for example, which gave the rights of members of the
7 securities industries to have arbitrations between
8 themselves.

9 So what Congress did there was, they carved
10 out an exception to what they perceived to be the rule
11 of nonarbitrability. Otherwise they wouldn't have had
12 to pass that amendment to Section 28. Furthermore,
13 Congress enacted in 1975 the Municipal Rulemaking Board,
14 and as part of that section which is Section 15 -- well,
15 it is found within Section 15, Your Honor. It is a
16 subdivision of it.

17 That section specifically provided for an
18 individual to bring an arbitration in connection with a
19 municipal security dispute. However, Congress stated in
20 particular that Section 29(a) should be abided by in all
21 respects, which means you cannot enforce a pre-dispute
22 arbitration agreement in connection with municipal
23 securities.

24 Again, this is an exception that Congress
25 would not have had to make if they didn't believe the

1 unenforceability of the provisions of the '34 Act.

2 Getting back to arbitration for a second,
3 since the government has stepped in here and taken some
4 of us for a loop and come forward on behalf of the
5 securities industry, I would like to point out that this
6 is a marked departure from their previous positions. In
7 1979 -- actually our brief goes back to 1953 where they
8 started criticizing the usage of the so-called
9 pre-dispute arbitration provision that we find in the
10 McMahon case.

11 We have had an Exchange Act release that the
12 government has promulgated in 1979, and it is Release
13 15984, which criticized the use of that provision. They
14 found that the pre-dispute provision was something that
15 was confusing, it was something that was not fully
16 disclosing the situation to the public customer, and it
17 was something that they frowned upon.

18 In 1983 they went a step further by
19 promulgating Release 20397. In that release they said,
20 well, the security industry hasn't been listening to us,
21 so we are not going to promulgate a rule, and they
22 promulgated Rule 15C2-2 which made it a violation for
23 the brokerage industries to contain a pre-dispute
24 arbitration clause in their customer contracts.

25 And the reasons that they came out with that

1 is because they felt it was misleading. They felt that
2 the public customer was not being protected as he should
3 be under the 1934 Acts. In fact --

4 QUESTION: Is that rule still in effect?

5 MR. EPPENSTEIN: As far as I know it is still
6 on the books.

7 QUESTION: It has never been withdrawn?

8 MR. EPPENSTEIN: Justice Blackmun, the
9 government seems to want to repeal it by filing their
10 amicus brief in this case, but I haven't seen anything
11 other than that.

12 QUESTION: Neither have I, and that is why I
13 asked whether it is still outstanding.

14 MR. EPPENSTEIN: Getting back to Rule 15C2-2
15 for a second --

16 QUESTION: Well, you have established that
17 they were either wrong then or they are wrong now. Do
18 you want to tell us why they are wrong now instead of
19 then?

20 MR. EPPENSTEIN: They are wrong now because of
21 the purposes behind the federal securities statutes and
22 that is to protect the public customer from abuses in
23 the marketplace. For years dating back to the early
24 fifties they took the position that this was an abuse.

25 In fact, the said in these releases that the

1 mere printing of the form is in and of itself a Section
2 10 violation.

3 QUESTION: That really doesn't go to the basis
4 of our decision. Our decision -- it goes more to your
5 concern about proper notice to the customer. And our
6 decision wasn't based on that, it was based on the fact
7 that arbitration, no matter how good the notice you gave
8 may have been, arbitration cannot serve to give the kind
9 of justice that is needed under this Act.

10 Now, maybe the SEC continues to take the same
11 view as to whether these particular forms give the
12 customer enough notice about what he is letting himself
13 in for. But that is not really what we have before us.
14 We just have before us the question whether, assuming
15 adequate notice is given, and you can fight that out
16 some other day, is arbitration a proper way to get these
17 matters settled?

18 MR. EPPENSTEIN: We don't believe it is, and I
19 started giving the Number One reason, and that is having
20 the industry representative appear on the panel of the
21 SRDs. Additionally, of course, you lose your federal
22 procedural protections to broad discovery, which is of
23 extreme importance in a securities fraud case where the
24 brokerage firm is in possession of all of the documents
25 and the customer is not.

1 The right to judicial review is severely
2 limited in arbitration, and since the arbitrators are
3 told not to give reasons for their awards, it is very
4 unlikely that someone can go into court and say, well,
5 they had manifest disregard for the law. As a matter of
6 fact, the president of the American Arbitration
7 Association has been quoted as saying don't write
8 reasons that can't be criticized.

9 Again, I believe that if we look to the other
10 rights that a customer is entitled to when he goes to
11 court and examine what he loses when he goes to
12 arbitration, in the context of the federal securities
13 laws and the RICO statute we believe that a customer is
14 not fully protected.

15 I am not suggesting that arbitration is
16 inappropriate in every case, nor am I suggesting that
17 you find that arbitration is no good at all for
18 securities cases, because I find in the Uniform Act that
19 arbitration will be something that a customer might want
20 to utilize for a small claim of \$2,500 or \$5,000 where
21 he can't hire a lawyer to help him, where there are
22 simplified procedures under the Uniform Act in order to
23 have this thing figured out by letters coming back and
24 forth by the claimant and the brokerage firm has some
25 purpose there.

1 But for the big case, Justice Scalia, the
2 10(b) cases, it really has no useful purpose, and we
3 believe the customer is behind the eight-ball when he
4 goes into arbitration.

5 Now, this Court has balanced the tension
6 between the Federal Arbitration Act and other federal
7 statutes before. We discussed Wilko versus Swann in
8 1953. And then we have McDonald in 1984, Barrentine in
9 1981, and Alexander in 1974. In those cases, this Court
10 found that the claimant was entitled to a federal forum,
11 despite the fact that he had gone through arbitration.

12 A point that was brought out, if I may refer
13 to the form of customer agreements that we have in this
14 case, which, as I said before, the SEC has found for
15 some 30 years to be an improper notification to the
16 customer, the customer who comes into the brokerage
17 relationship is coming in thinking that the broker is
18 going to make money for him.

19 Otherwise he wouldn't go there in the first
20 place. He is at a position where he is trusting the
21 broker with his dollars or her dollars, as the case may
22 be.

23 The customer, unsophisticated as he may be,
24 isn't aware that he has to read the customer agreement
25 with a fine tooth comb. The agreement that we have in

1 front of us is a multipage document.

2 Somewhere found on the second page in the
3 middle of Paragraph 13, which starts, by the way,
4 stating that this agreement shall inure to the benefit
5 of your heirs and assigns, we find the sentence which
6 states that all grievances are going to be decided in
7 arbitration.

8 Well, if you were to uphold that, I think you
9 have to say to the customer, you had better get a lawyer
10 in order to open up a brokerage account, in order to
11 review that agreement.

12 QUESTION: Well, that isn't really the basis
13 of our prior holdings, is it, or the Court of Appeals'
14 holding in this case?

15 MR. EPPENSTEIN: No, the Court of Appeals did
16 not hold that, Your Honor. I pointed it out to the
17 Court because I think --

18 QUESTION: Nor Wilko?

19 MR. EPPENSTEIN: That's correct, Your Honor.
20 I point it out to the Court because I think that the SEC
21 was right for those 30 years when they found that this
22 was not full disclosure to the customer.

23 QUESTION: But don't you think, as has been
24 suggested by some of the questions from the bench, that
25 that really is another question? If the Second Circuit

1 had said this particular agreement didn't give enough
2 notice to the customer to be fair and binding, you know,
3 very likely we wouldn't have granted certiorari.

4 What they said is, arbitration, no matter how
5 fair or under what kind of an arbitration agreement,
6 cannot be had in this case.

7 MR. EPPENSTEIN: Your Honor, this Court can
8 put aside this portion of my argument and rule in favor
9 of the Second Circuit's opinion down the line and I
10 would be perfectly happy. What concerns me is this
11 practice which no one is doing anything about.

12 We have --

13 QUESTION: Do you want to spend your 30
14 minutes arguing about it?

15 MR. EPPENSTEIN: No, I didn't mean to do that,
16 Mr. Chief Justice. I would like to point out, moving on
17 to what Congress has done about this situation that I
18 termed unfair to the customer when he is forced to go
19 into arbitration, I believe just today there was a
20 letter distributed from Chairman John Dingell which was
21 sent to Chairman Shadd at the SEC.

22 And in Congressman Dingell's letter, dated
23 February 11, 1987, is stated that there is a conflict of
24 interest that Congress perceives in this type of
25 arrangement where there is a broker sitting on the

1 panel.

2 Congressman Dingell goes on to cite the
3 admission of the SEC of limited authority that they have
4 in order to ensure that the federal securities laws are
5 correctly applied in arbitration. And lastly, if you
6 will permit me, I would just like to quote you one
7 portion of that letter which appears on Page 3 and which
8 Congressman Dingell sought to underscore on his own, and
9 here he quotes from an August, 1986, report of the staff
10 of Division and Marketing of the SEC, who said, "The
11 Commission has no authority to review a specific
12 arbitration to assure either compliance with procedural
13 requirements of the Code," the Uniform Code of
14 Arbitration, "or accurate interpretations of underlying
15 federal securities law or other claims by the
16 arbitrators. The Commission has no authority to
17 overturn an arbitration award."

18 Well, then, what is the government telling us
19 they are doing?

20 QUESTION: With the understanding that it is
21 not in the record, any of this.

22 MR. EPPENSTEIN: Your Honor, this was a --

23 QUESTION: It is not in the record, and
24 nothing you say can put it in the record.

25 MR. EPPENSTEIN: I believe, Your Honor, that

1 if you would permit us to make a supplemental filing, I
2 would be happy to add it to the --

3 QUESTION: It wouldn't be in the record.

4 MR. EPPENSTEIN: We have made provisions with
5 the clerk of this Court --

6 QUESTION: I don't see what you can do to
7 bring before us what was said on 60 Minutes, a
8 television program.

9 MR. EPPENSTEIN: I would respectfully request
10 that Congressman Dingell's -- the import of Congressman
11 Dingell's letter --

12 QUESTION: You may make your request to the
13 Chief Justice, but not assume that it is going to be
14 done. I think I am right.

15 MR. EPPENSTEIN: I am sure you are.

16 QUESTION: Mr. Eppenstein, while you are
17 interrupted, may I back up and ask a factual question
18 that has come to mind as a result of Justice Blackmun's
19 question about Rule 15(c)(2), which I guess was
20 promulgated in 1983?

21 Your agreements were signed in '80 and '82, so
22 they preceded that rule, but is it the fact that, A,
23 that rule remains in effect as I guess you indicated,
24 and B, does that mean there are no such agreements, no
25 agreements like the one in this case that have been

1 executed after '83 if they would have been in
2 violation --

3 MR. EPPENSTEIN: I wish that were so, Justice
4 Stevens. Unfortunately, we still find that they are
5 prevalent in the industry, especially for margin
6 agreements.

7 QUESTION: Under your reading of that rule, of
8 course, we don't have the whole text of it in front of
9 us, would the agreement that your client signed have
10 been prohibited if it had been executed after 1983?

11 MR. EPPENSTEIN: Yes, we believe so. We
12 believe that that rule states it would have been in
13 itself a violation of Section 10(b) for the brokerage
14 firm to give that form of agreement to the customer
15 without a legend that says you have the right to go to
16 federal court to sue on your federal security claims
17 despite what is contained in this agreement.

18 QUESTION: And it is your contention that the
19 Commission's position in this case is not merely that
20 they have changed their view, but that the rule they
21 promulgated in '83 probably is an invalid rule. If you
22 buy their argument completely, that is what they are now
23 contending, their own rule is invalid.

24 MR. EPPENSTEIN: I think they are fighting an
25 inconsistent position without any justification for

1 doing it. I mean, in essence their argument is,
2 because we have oversight authority it has to be right
3 because Congress gave us this right in 1975, then the
4 arbitration procedure is fair. However, all of these
5 rules, the Rule 15(c)(2)-2 and each of the releases came
6 after Congress gave them the power.

7 Additionally, they had the Uniform Code of
8 Arbitration in front of them, and they still came out
9 with these rules and these releases.

10 Another issue I would like to address briefly
11 which the securities industry has brought up in their
12 amicus brief in support of certiorari is the table that
13 they append in connection with the amount of cases that
14 are before the District Courts, and I would like to
15 point out that statistics can be read in many ways.

16 The way I read these statistics is that for
17 each of the five years that the SIA has compiled the
18 amount of cases brought under all of the securities
19 laws, not just 10(b), but the '33 Act, the '34 Act, and
20 the Commodities Act, taking all of those cases together,
21 they amounted to less than 2 percent of the total cases
22 in the federal docket.

23 Now, they did not go into the most recent
24 figures of 1986, which I did, and was advised that in
25 fact the amount of -- the amount of cases under all the

1 securities laws have decreased in 1986 to a point beyond
2 the 1984 level, again, less than 2 percent of all the
3 cases that are in this Court.

4 QUESTION: (Inaudible.)

5 MR. EPPENSTEIN: I don't believe so, Your
6 Honor.

7 QUESTION: Volume decrease, or just the
8 percentage? I mean, the percentage could -

9 MR. EPPENSTEIN: The volume decrease.

10 QUESTION: Volume.

11 MR. EPPENSTEIN: Unfortunately, the SIA didn't
12 break out the amount of cases that were just under
13 10(b). And I don't have those figures, either. They
14 have called --

15 QUESTION: A billion dollars here, a billion
16 dollars there, pretty soon it adds up to real money.

17 MR. EPPENSTEIN: Yes. That brings up a point
18 about the equal bargaining rights that the parties have
19 when they go into a contract that I would like to
20 address for just one second.

21 I know I don't want to take 30 minutes to
22 discuss it, but here we have a firm such as Shearson who
23 the New York Times reported last week had revenues of
24 \$4.6 billion and income of \$316 million, and they are
25 saying that there was equal bargaining in connection

1 with the standard, so-called standard form of agreement.

2 I don't think so, and I think this is what
3 Justice Frankfurter pointed out as an overwhelming
4 bargaining power which would vitiate a contract.

5 QUESTION: You mean because they had all that
6 money, an individual could not have said, I won't sign
7 this agreement?

8 MR. EPPENSTEIN: The individual, when this
9 agreement was presented to him, had no choice.

10 QUESTION: He could have said, I won't sign
11 it.

12 MR. EPPENSTEIN: Because it was common
13 practice at the firms to have this type of agreement.

14 QUESTION: Yes, but the fact they had \$400
15 million didn't make them sign that agreement. I don't
16 find that argument very persuasive. An individual can
17 still say, I don't like this agreement and I won't sign
18 it.

19 MR. EPPENSTEIN: I would then say that there
20 is no room for them to go elsewhere.

21 QUESTION: And some of your clients are not
22 individuals.

23 MR. EPPENSTEIN: That's correct. Four of them
24 are profit and pension sharing plans, which makes the
25 facts of this case even worse if we get to them some

1 day. I would like --

2 QUESTION: And the individuals who have large
3 claims, you say. You are not worried about those that
4 have, what, \$10,000 claims are presumably not very
5 unsophisticated individuals either.

6 MR. EPPENSTEIN: No, I wouldn't agree with
7 that. I would say that there might be decent
8 businessmen if they have a decent salary, but I wouldn't
9 say that they are sophisticated in the workings of the
10 marketplace. I mean, it is common knowledge, for
11 example, that doctors are not.

12 (General laughter.)

13 MR. EPPENSTEIN: I won't imply on attorneys.

14 QUESTION: Can we take judicial notice of
15 that?

16 (General laughter.)

17 MR. EPPENSTEIN: No, Your Honor.

18 Lastly, I would say with respect to RICO we
19 have the same concerns that we have in connection with a
20 10(b) claimant.

21 QUESTION: How do you suggest that we identify
22 those statutes that have such a strong public policy
23 behind them that arbitration agreements should not be
24 enforced at all?

25 MR. EPPENSTEIN: I think, Justice White, you

1 will have to look at the statute and you will have to
2 look at the legislative history and you will have to
3 look at the judicial interpretations, and I submit that
4 over --

5 QUESTION: Congress doesn't say anything at
6 all about it. They just regulate, and there are
7 hundreds of regulatory statutes.

8 MR. EPPENSTEIN: Well, Your Honor --

9 QUESTION: Arbitration is allowable in some of
10 them, and not in others.

11 MR. EPPENSTEIN: Yes, I believe so, but I
12 think that the antiwaiver provision in this case governs
13 the fact that they are not to be enforced.

14 CHIEF JUSTICE REHNQUIST: Thank you, Mr.
15 Eppenstein.

16 Mr. Krebsbach, you have one minute remaining.

17 ORAL ARGUMENT OF THEODORE A. KREBSBACH, ESQ.,

18 ON BEHALF OF THE PETITIONERS

19 MR. KREBSBACH: Thank you, Mr. Chief Justice.

20 Just one brief point with respect to the SEC
21 rule 15(c)(2)-2, since the SEC will have no rebuttal
22 time. The SEC's position on this has always been that
23 that particular rule is simply a notice provision which
24 says no more than whatever the courts happen to
25 interpret the law to be with respect to arbitrability,

1 that is what we want investors to be apprised of.

2 QUESTION: Well, but that law, that rule is
3 still in effect. Isn't that right?

4 MR. KREBSBACH: That is true, Your honor, and
5 I presume that rule will continue to be in effect
6 pending this Court's clarification of the issue.

7 QUESTION: You say it doesn't -- the language
8 of the rule is correct, it just means something else? I
9 don't understand you. It says it is a misleading
10 statement of the customer's rights to include this kind
11 of provision in the --

12 MR. KREBSBACH: Under the current
13 interpretation of the law as we --

14 QUESTION: Does it says in the rule itself
15 under our present view of the law it would be misleading
16 but if we change our mind it will no longer be
17 misleading?

18 MR. KREBSBACH: It doesn't say that
19 specifically, Your Honor.

20 QUESTION: But that is in effect what you
21 think it was meant to say?

22 MR. KREBSBACH: That is the essence of it.

23 QUESTION: It is not their view of the law
24 that they are talking about, it is the court's view of
25 the law, as I understand the rule.

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MR. KREBSBACH: Exactly. Exactly, Your Honor.

QUESTION: What they are saying is that given Wilko, this statement is misleading. But if Wilko were to be changed, this statement wouldn't be misleading. Is that what you mean?

MR. KREBSBACH: That is exactly true, Your Honor.

QUESTION: But Wilko thus far has not been changed.

MR. KREBSBACH: That is also true, Your Honor.

QUESTION: And therefore the rule is correct as it now stands.

QUESTION: Therefore the rule is misleading.
(General laughter.)

CHIEF JUSTICE REHNQUIST: The case is submitted.

(Whereupon, at 1:51 o'clock p.m., the case in the above-entitled matter was submitted.)

CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represents an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of The United States in the Matter of:

#86-44 - SHEARSON/AMERICAN EXPRESS, INC. AND MARY ANN McNULTY, Petitioners

V. EUGENE McMAHON, ET AL.

and that these attached pages constitutes the original transcript of the proceedings for the records of the court.

BY Paul A. Richardson

(REPORTER)