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OFFICIAL TRANSCRIPT PROCEEDINGS BEFORE

THE SUPREME COURT OF THE UNITED STATES

DKT/CASE NO. 84-1484

TITLE WISCONSIN DEPARTMENT OF INDUSTRY, LABOR AND HUMAN
RELATIONS, ET AL., Petitioner V. GOULD, INC.

PLACE Washington, D. C.

DATE December 9, 1985

PAGES 1 thru 38

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IN THE SUPREME COURT OF THE UNITED STATES

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WISCONSIN DEPARTMENT OF :
INDUSTRY, LABOR AND HUMAN :
RELATIONS, ET AL., :
Petitioner, :
v. : No. 84-1484
GOULD, INC. :
- - - - - :

Washington, D.C.
Monday, December 9, 1985

The above-entitled matter came on for oral
argument before the Supreme Court of the United States
at 12:59 o'clock p.m.

APPEARANCES:

CHARLES D. HOORNSTRA, ESQ., Assistant Attorney General of
Wisconsin, Madison, Wisconsin; on behalf of the
Petitioner.
COLUMBUS R. GANGEMI, ESQ., Chicago, Illinois; on behalf of
the Respondent.

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C O N T E N T S

ORAL ARGUMENT OF

PAGE

CHARLES D. HOORNSTRA, ESQ.

on behalf of the Petitioner

3

COLUMBUS R. GANGEMI, JR., ESQ.

on behalf of the Respondent

20

1 violator as defined is that the purchasing agent may not
2 acquire state goods from those violators for a
3 three-year period.

4 This directive aims only at the state
5 purchasing decisions. It does not direct itself to the
6 purchasing decisions of counties, municipalities or any
7 other political subdivisions of the state.

8 QUESTION: Mr. Hoornstra, what is the purpose
9 of the statute?

10 MR. HOORNSTRA: The purpose of the statute,
11 Your Honor, is to spend the state's money on those
12 employers that have exhibited a fidelity to the law and
13 not to spend their money on those who have violated the
14 law.

15 QUESTION: Did the state ever concede during
16 the course of this litigation that the purpose of the
17 statute was to deter private conduct, namely the conduct
18 of the respondent and companies like it?

19 MR. HOORNSTRA: Yes. The other side of the
20 same coin, namely, if we're going to reward those
21 employers who are exemplary by giving them our business,
22 we necessarily will decide that we do not want to
23 encourage labor law violations by giving those violators
24 our business.

25 In either event, it remains a purchasing

1 decision, where we are buying our goods for our
2 purpose. To shape the issue with some more precision,
3 we want to be able to make the choice, the choice
4 consumers generally enjoy, the choice trading partners
5 in the private sector enjoy when they are engaged in
6 proprietary conduct, to make the decision. We want to
7 give our business to those employers, those companies,
8 that demonstrate the best in corporate America and we
9 would rather not have to hire people who have violated
10 the labor laws.

11 The holding of the Seventh Circuit --

12 QUESTION: May I ask on that point, General
13 Hoornstra, does the Wisconsin Legislature define any
14 other groups of ineligible suppliers other than this one?

15 MR. HOORNSTRA: Yes, Your Honor. We have
16 another statute that prohibits our purchasing department
17 from buying the goods from those that have demonstrated
18 a proclivity to discriminate against minorities, women,
19 and a rather expanded class of protected persons within
20 the equal rights area.

21 QUESTION: Is that a similar pattern, if
22 they've been found guilty on three separate occasions or
23 something like that?

24 MR. HOORNSTRA: Basically, without that
25 precise formulary, and without a deference to the

1 federal machinery since we have co-equal jurisdiction to
2 adjudicate that ourselves. But otherwise, in substance
3 it is the same.

4 QUESTION: What about violating something like
5 the RICOH statute or, committed a lot of arsons or
6 something like that?

7 MR. HOORNSTRA: We don't have anything as
8 express, Your Honor, but I think I can say that our
9 catchall statute of rewarding contracts to the lowest
10 responsible bidder, we would regard as a catchall
11 authorization so we don't have to deal with organized
12 crime either. We choose not to, even though they might
13 be the low bidder.

14 Similarly with an employer --

15 QUESTION: No other statutory category of
16 ineligible suppliers?

17 MR. HOORNSTRA: Correct, so we're prepared to
18 lose money on a particular deal if we're dealing with
19 discrimination. We might pay a higher price but as a
20 matter of policy, when we're spending our money what do
21 we want to encourage? Fidelity to law.

22 We assert that --

23 QUESTION: These unfair labor practices did
24 not take place in Wisconsin, did they?

25 MR. HOORNSTRA: That is correct.

1 QUESTION: And were they by divisions of Gould
2 that are no longer owned by Gould?

3 MR. HOORNSTRA: Yes.

4 QUESTION: Are there situations under the
5 Labor Act where an employer has to commit an unfair
6 labor practice in order to get judicial review?

7 MR. HOORNSTRA: Yes.

8 QUESTION: You are penalizing that particular
9 employer, aren't you?

10 MR. HOORNSTRA: Well, permit me first to say
11 that those questions, I believe, are all Fourteenth
12 Amendment questions, not NLRA pre-emption questions. It
13 may be that our statute is subject to infirmity for
14 those reasons, but not for NLRA pre-emption.

15 Let me turn more directly to the question of
16 whether it's a penalty. In response to Justice
17 O'Connor's question, I think we have to concede that the
18 opposite side of the coin, of the same coin, of trying
19 to reward the best in corporate America, is that you're
20 going to have as an effect the same thing as though a
21 penalty were exacted on the violator.

22 The effect is the same only in this respect,
23 and it's a narrow effect. That is that they are going
24 to have a lost business profit-making opportunity, but
25 it stops and it starts right there, and I think I can

1 demonstrate that this is not a penalty within the
2 remedial concept of the NLRA and the machinery of the
3 NLRB by a number of different considerations.

4 First is, Your Honor, that question wouldn't
5 arise, were a private employer, a private company
6 standing here rather than the State. It wouldn't arise
7 because we instantly would discern a distinction between
8 the economic pain that befalls someone who has lost a
9 customer, from a regulatory penalty.

10 We can admit the effect is the same in other
11 respects, but there is that distinction, that we would
12 say if a private employer were here, that is an economic
13 pain, not a remedial penalty.

14 Second, I think that as the holding of this
15 Court in Camden crystallized the meaning of the market
16 participant cases, insofar as the state does act as a
17 proprietor or as a consumer, there can be -- there can
18 be no conflict or interference with the federal
19 regulatory machinery.

20 Further, this Court in the withdrawal of
21 subsidization cases has held that a penalty is not
22 involved if a sovereign state or the federal government
23 withdraws subsidy for the exercise of even a fundamental
24 constitutional right. I'm referring to the *McRae v.*
25 *Harris, Buckley, Regan* line of cases.

1 Now, obviously we are well within the
2 circumference of that holding. First we are not
3 refusing to subsidize the exercise of a fundamental
4 constitutional right. We are simply declining to enter
5 into a voluntary agreement.

6 Second, there isn't a fundamental
7 constitutional right involved here. There is, to be
8 sure, a valued right, a very valued right, and that is
9 the right of a consumer to make its choices. It is the
10 right of a proprietor to choose its trading partner.
11 And that is our right.

12 Finally, in respect to the question, Justice
13 Blackmun, whether it is a penalty, there is this very
14 easy conceptual difference. We are not taking money
15 from a particular company to put it into our treasury.
16 That is what the gist of a penalty is.

17 We are taking money from our treasury, and the
18 question is which of two companies are we going to spend
19 it on, and that's why we come back to the two sides of
20 the coin analog I used earlier.

21 QUESTION: Is that really a fair
22 characterization, a choice between -- you have a flat
23 rule that even if there's only one supplier, you just
24 can't buy the goods, independent of if there are a
25 hundred, you can still just -- it isn't choosing between

1 two, is it?

2 MR. HOORNSTRA: That's true. I think --

3 QUESTION: It's legislative prohibition, it's
4 not an individual decision by a purchasing agent. Or,
5 do I misunderstand?

6 MR. HOORNSTRA: No, you understand correctly,
7 Your Honor, and I think I understand the purport of your
8 question. I think my response to your question as first
9 framed is, our ordinary experiences, we ordinarily have
10 a choice of two or 20 or 50, but you are right. If we
11 were down to a single source supplier our statute would
12 apply in that event as well.

13 QUESTION: How long has Wisconsin had this
14 statute?

15 MR. HOORNSTRA: It was passed in May of 1980.

16 QUESTION: Is a statute of this kind fairly
17 common among the other states?

18 MR. HOORNSTRA: No.

19 QUESTION: What brought it about in Wisconsin?

20 MR. HOORNSTRA: I don't know. I would have to
21 speculate on the political motives and of course, as
22 Your Honor appreciates, we judge legislation and its
23 purpose by what it says.

24 It is an infrequent occurrence. There are
25 some other parallels in other states, and I think its

1 infrequency probably accounts for the fact that Congress
2 has not had occasion to address this kind of conduct.
3 But in explaining that, and admitting that, we are
4 saying that Congress did not address it and that, of
5 course, in any pre-emption case is the touchstone, did
6 Congress address this conduct.

7 We have two premises that underlie our basic
8 argument. One, any private company could do exactly
9 what we have done. It would be free under the National
10 Labor Relations Act to do exactly what we have done.
11 Any private consumer could make exactly this precise
12 choice, and I believe that is conceded by the appellee.

13 Second, the second premise is, the states
14 enjoy the same rights as any private company when it's
15 doing the same thing, namely making a proprietary choice
16 or a consumer choice. There are two sources for this
17 second premise, because that I want to dwell on inasmuch
18 as the appellee does not concede it.

19 First, the dormant Commerce Clause cases
20 expressly have held that the states, when operating in
21 the free market, may operate freely and as stated in
22 Reeves specifically, evenhandedness as a matter of
23 federalism, evenhandedness requires that states operate
24 as free from federal constraint as a private company.

25 So, simply as a general matter of our

1 federalism, when we're doing exactly what the private
2 sector regularly does and have on our proprietor hat, we
3 have the same freedom.

4 QUESTION: Of course, that may be true under
5 the dormant Commerce Clause and not true where Congress
6 has affirmatively enacted a law such as the NLRA, I
7 suppose.

8 MR. HOORNSTRA: Yes, sir. I come to my second
9 source because of exactly that question. The next
10 logical question is, that might be true as a general
11 matter, but is it true in an NLRA situation, and I think
12 the answer is yes.

13 First, as noted, the private company could do
14 this. Second, there is nothing on the face of the NLRA
15 to distinguish the states acting as proprietors from the
16 private companies. Third, I think this Court
17 specifically has put the states in the position of the
18 protected proprietor and the protected consumer in the
19 NLRA itself.

20 I have in mind as a lead case the 1959
21 decision of this Court, Plumbers versus Door County,
22 where one of our -- which, incidentally, is a Wisconsin
23 county, one of our counties was building a courthouse
24 and it was victimized by what we call secondary boycott
25 activity of unions.

1 The question is, is the state or a political
2 subdivision within that principle of secondary boycott
3 law when it's trying to build its buildings, that it
4 preserves its own freedom of choice of a trader, or is
5 the state, because it's a state or a political
6 subdivision removed from these protections of neutrals
7 in the business economy who are to be free from this
8 kind of union coercion.

9 This Court clearly held that even though
10 states and political subdivisions are not employers
11 covered by the Act, and even though there is what we
12 call the Garmon pre-emption doctrine, when it comes to
13 preserving the freedom of choice that the secondary
14 boycott law is all about, the states and the political
15 subdivisions enjoy those same benefits.

16 May I give this example to further illustrate
17 that the states under the NLRA, Justice Rehnquist, enjoy
18 the same prerogatives as though there weren't an NLRA
19 when it comes to proprietary choices. Were Gould's
20 union to appeal to the officials of the State of
21 Wisconsin, please don't do business with Gould because
22 we've got a union labor dispute, that would be protected
23 activity by the union under this Court's Cervette
24 doctrine going back 25 years now, I think.

25 The reason it would be protected, and the

1 union could appeal to Wisconsin not to do business with
2 its employer, is because Wisconsin in that circumstance
3 is in the position of a proprietor, a business person
4 making a business choice, and that appeal could be made.

5 Finally --

6 QUESTION: Mr. Hoornstra, you surely don't
7 contend the state can have the same latitude as a
8 private purchaser in all its decisions on purchasing, do
9 you?

10 MR. HOORNSTRA: No, sir.

11 QUESTION: Because they could say, we won't
12 purchase from Baptists --

13 MR. HOORNSTRA: Absolutely. I'm happy for the
14 opportunity to respond to that. Our point is very
15 narrow, Justice Stevens. The Fourteenth Amendment
16 inhibits all our decisions, even as a proprietor.
17 That's why one of my early responses to Justice
18 Blackmun's question was, those considerations he raised,
19 we've got to meet under the Fourteenth Amendment but not
20 under the NLRA.

21 QUESTION: What if they said, we won't
22 purchase from any out of state companies?

23 MR. HOORNSTRA: I have a real problem with
24 that under the privileges and --

25 QUESTION: How about even under the Commerce

1 Clause, for any companies that are engaged in interstate
2 commerce --

3 MR. HOORNSTRA: I think that would be a
4 negative inhibition on Wisconsin under the Commerce
5 Clause.

6 QUESTION: They don't really have the same
7 freedom as a private purchaser?

8 MR. HOORNSTRA: That's correct. So, I want to
9 come back to this point. We have a different set of
10 inhibitions that will restrain us, that won't restrain a
11 private company. But there is nothing restraining us
12 from this decision, just as there is nothing restraining
13 a private company from this decision, and it's this
14 convergence of two distinct capacities that come
15 together here.

16 QUESTION: Can the state decide that it won't
17 purchase from any unionized company or employer?

18 MR. HOORNSTRA: The Second Circuit has said
19 yes, and the other side of that coin, it said it can
20 have contracts, the state can have a contract with union
21 printers only. That, Your Honor, remains undecided, in
22 my opinion, under the Fourteenth Amendment.

23 QUESTION: Well, under your view the state
24 would be free to say, we will not buy from any employer
25 whose employees belong to a union?

1 MR. HOORNSTRA: Under the NLRA, that's right.
2 But I would have a First Amendment problem, being a
3 state, because of freedom of association rights, and I'd
4 have a Fourteenth Amendment problem but I don't think
5 I'd have an NLRA problem.

6 If I may approach this from the perspective of
7 burdens and presumptions, I want to suggest to the Court
8 that the appellee has the burden here of defending the
9 Seventh Circuit's decision for these reasons. First, it
10 is clear, I believe conceded, that a private company as
11 a general matter could do exactly this and that as a
12 general matter a state can do what a private company can
13 do, absent a Fourteenth Amendment or First Amendment
14 problem.

15 That being so, and the intent of Congress
16 always being the touchstone in an NLRA pre-emption case,
17 the burden switches to my appellee friend to say where
18 it is that Congress has singled out the state for
19 disparate treatment.

20 QUESTION: Let me interrupt you again.
21 Supposing Wisconsin had a statute and said, no private
22 company in Wisconsin may buy from a labor law violator.
23 And there's no objection to that, I suppose, except
24 possibly pre-emption.

25 He's been arguing the market participant at

1 great length, but what -- would you concede there would
2 be pre-emption there?

3 MR. HCORNSTRA: I concede I have a problem
4 defending that statute, that I wouldn't have --

5 QUESTION: It would be a pre-emption problems,
6 wouldn't it?

7 MR. HCORNSTRA: Pardon?

8 QUESTION: It would be a pre-emption problem?

9 MR. HCORNSTRA: Yes, yes.

10 QUESTION: If there is pre-emption of that,
11 why isn't there also pre-emption where you're the
12 purchaser? Why is the state entitled to different
13 treatment than the private purchaser?

14 MR. HCORNSTRA: Because in the circumstance
15 you raised, the state is acting as a lawgiver.

16 QUESTION: But what has that got to do with
17 pre-emption? I understand that's a difference, but why
18 is that difference related to the pre-emption issue,
19 because you're asking, what did Congress intend.

20 MR. HCORNSTRA: Because the pre-emption issue
21 -- the pre-emption issue turns on where you've got con
22 flicting regulations and when the state acts as a
23 regulator, as a lawgiver in an area acted by Congress,
24 that's what pre-emption is about.

25 QUESTION: But if the purpose of the statute

1 is to deter private conduct, why doesn't that bring you
2 in under the pre-emption? Now, if the state's purpose
3 were to insure a steady supply from a supplier who
4 wasn't involved in labor disputes, I could understand
5 your argument. The state would be really concerned with
6 its position as a purchaser.

7 But, where the state concedes that its purpose
8 is to regulate private activity and to deter certain
9 behavior that is regulated in detail by the National
10 Labor Relations Act, why isn't that different?

11 MR. HOORNSTRA: Because it's a spending power
12 decision, and that's why I think the significance of
13 this Court's statement in Camden cannot be underscored
14 enough.

15 QUESTION: But the spending seems to be
16 related to a regulatory purpose as opposed to a purpose
17 devoted to assuring a certain source of supply.

18 MR. HOORNSTRA: The spending power cases, I
19 submit, say that you may engage in a spending power
20 decision which is not regulation, even though you're
21 serving the same kind of purpose, so long as you're
22 dealing with your buying power.

23 One example --

24 QUESTION: You mean, under the dormant
25 Commerce Clause context, and maybe it's different if

1 you're dealing with the National Labor Relations Act
2 pre-emption question.

3 MR. HOORNSTRA: It might be, but if our
4 touchstone is the intent of Congress to limit somebody's
5 buying power in trying to influence the conduct of
6 others, inasmuch -- especially, I should say, since
7 we're dealing with a sovereign prerogative of making
8 policy choices for its people, the burden is pretty
9 heavy simply as a matter of the principles of our
10 federalism to show why Congress would want to say to a
11 state, you have to deal with these law violators even if
12 you don't want to.

13 Federalism itself --

14 QUESTION: Except that Congress has set up a
15 very broad, detailed Act in this labor field in which it
16 has spelled out what the penalties are and it has
17 structured the Act in such a way that an employer isn't
18 always given an option whether the employer is to be a
19 violator of the Act or not.

20 MR. HOORNSTRA: That's true, and in no
21 circumstance where those considerations apply do they
22 apply to someone making a purchasing decision, a buying
23 decision. We're talking about from whom we buy our
24 goods with our money for our internal needs, and it's
25 that narrow, and I think that makes a very decisive

1 difference.

2 I have no further argument to make. Thank you.

3 THE CHIEF JUSTICE: Mr. Gangemi.

4 ORAL ARGUMENT OF COLUMBUS R. GANGEMI, JR., ESQ.

5 ON BEHALF OF APPELLEES

6 MR. GANGEMI: Mr. Chief Justice, and may it
7 please the Court:

8 I would like to begin by directing my remarks
9 to the questions posed by Justice O'Connor concerning
10 the purpose of the state's enactment. In the briefs
11 before this Court, I think the state has been somewhat
12 less than clear with respect to what its purpose was in
13 enacting the labor law violator debarment statutes in
14 Wisconsin.

15 Below, however, the state was quite clear with
16 respect to what its purpose is and I would like to
17 direct the Court's attention to the record in this case.

18 QUESTION: Do you really think it makes a lot
19 of difference what the purpose of the state was, if we
20 know what the effect of the statute is?

21 MR. GANGEMI: In the final analysis, Justice
22 Rehnquist, I agree with you that the purpose of the
23 state is irrelevant if the effect is to interfere with
24 the federal statutory scheme.

25 I believe, however, that the purpose of the

1 state is of some interest in determining whether or not
2 there is any legitimate state interest in an area of
3 deeply rooted local concern which is of some consequence
4 under the pre-emption doctrine where the federal
5 interest is only of peripheral concern.

6 QUESTION: And so, then it really turns on
7 what sort of an argument the Assistant Attorney General
8 for the State of Wisconsin makes to the Seventh Circuit?

9 MR. GANGEMI: Insofar as that is a statement
10 of the purpose of the statute, no, I do not -- in the
11 final analysis I agree with you that the purpose of the
12 statute, the object of the statute, is irrelevant.

13 It is the effect of the statute and its
14 potential for interfering with the federal statutory
15 scheme that is of, in the final analysis, of utmost
16 importance under the supremacy clause.

17 QUESTION: Well, then, what if the state is
18 concerned about having steady source of supply of
19 whatever the product is that it's buying, and it doesn't
20 want to buy from somebody who's engaged in labor
21 disputes because it thinks there are going to be strikes
22 and its source of supply might be cut off.

23 Do you think the State is not free to say,
24 I'll buy from "B" whose employees don't even belong to a
25 union as opposed to "A" who has these problems?

1 MR. GANGEMI: I believe it depends upon the
2 object of the decision not to purchase. Where the state
3 addresses --

4 QUESTION: Then it does make a difference what
5 the purpose is, in contrast to what you've just been
6 telling Justice Rehnquist? The purpose makes a
7 difference, in your view?

8 MR. GANGEMI: It makes a difference only in
9 those cases in which the interference is of a peripheral
10 nature. I don't think in this case, regardless of what
11 the purpose of the state would be, interference with the
12 federal right of appeal which is one of the areas that
13 we have addressed is so clear, so strong that regardless
14 of what the state's actions would be in this case, I
15 feel pre-emption is appropriate.

16 But in the cases you have posited, which is a
17 hypothetical case that has very little to do with this
18 particular statute, were it not for the interference
19 with the right of appeal, one could at least posit a
20 legitimate state interest, legitimate state economic
21 interest in the propensity towards participation in
22 labor disputes.

23 Here, of course, the state statute does not
24 even permit such a classification. In this case
25 Wisconsin statute does not on its face, or through any

1 statement of purpose that we've heard so far, does not
2 limit itself to situations in which an employer engages
3 in a labor dispute where the labor dispute could be
4 perceived by the state as interfering with the
5 performance of the state contract.

6 The Wisconsin labor law debarment statutes do
7 not even address only labor disputes which result or
8 could be perceived as resulting in an unreliable
9 contractor because he has a history of labor disputes.

10 QUESTION: Mr. Gangemi, why can't the state
11 adopt something of a prophylactic rule for something it
12 considers a three-time loser in the area of labor law
13 violations? "If you've done it this often, you're just
14 so likely to have additional problems that we don't want
15 to deal with you."

16 MR. GANGEMI: Because, Your Honor, the
17 Wisconsin statute addresses labor law violations,
18 violation of federal law, qua violation of federal law.
19 It does not at all address nor does it purport to
20 address the underlying labor disputes that may have
21 given rise to unfair labor practices. It makes no
22 judgment with respect to whether those were the types of
23 labor disputes that would -- upon which the state could
24 base a judgment that the contractor was unreliable, had
25 a history of unreliability.

1 QUESTION: Why does it have to be that precise?

2 MR. GANGEMI: I think it has to be that
3 precise because there is a very definite interference
4 with the federal statutory scheme.

5 QUESTION: How does it interfere with the
6 federal statute? You said something about interfering
7 with the federal right of appeal. How does it do that?

8 MR. GANGEMI: Well, Your Honor, I believe it
9 interferes with the federal right of appeal because this
10 statute does not debar individuals who are unfair labor
11 practice violators.

12 This statute debars unfair labor practice
13 violators who have appealed to a United States Court of
14 Appeals and has lost. There are two ways in which an
15 employer can seek review in the Court of Appeals.

16 One is to directly appeal. The other approach
17 is to allow the -- is to decline to obey the Board's
18 order which is not self-effectuated, and to allow the
19 Board to proceed for enforcement before a court of
20 appeals.

21 The only difference in those two types of
22 cases, of course, is that the Board in that case gets to
23 choose the forum whereas in the former case the employer
24 does. In both cases, I submit, that is the exercise of
25 a right of appeal by the employer.

1 QUESTION: And you say Wisconsin statute
2 penalizes the first but not the second?

3 MR. GANGEMI: No, it penalizes the employer in
4 both cases, Your Honor. If there is a subsequent
5 adverse decision from a court of appeals, that is the
6 only circumstance under which Wisconsin will debar. So,
7 the classification that Wisconsin sets up is not that,
8 we are not going to deal with unfair labor practice law
9 violators, we are not -- the classification they do set
10 up is, we are not going to deal with unfair labor
11 practice violators, violators of federal law, who have
12 appealed to the United States Court of Appeals and who
13 have lost.

14 QUESTION: Well, is your complaint, then, that
15 Wisconsin doesn't also include people who have lost
16 before the NLRB but don't appeal to the Court of Appeals?

17 MR. GANGEMI: No, Your Honor.

18 QUESTION: What is your -- what is your
19 complaint as to this right of appeal business?

20 MR. GANGEMI: At the time at which the
21 employer must decide whether to seek review before the
22 United States Court of Appeals, either directly by
23 filing his appeal himself or indirectly by allowing --
24 by refusing to obey the Board order and allow the Board
25 to appeal the case to the court of appeals, a chilling

1 effect sets in because the employer knows that if he
2 does that and loses then he will be debarred by state
3 contract, from state contracts.

4 QUESTION: If he either appeals himself or
5 doesn't appeal and lets the board come against him, in
6 either even he'll be debarred, won't he?

7 MR. GANGEMI: That is right, Your Honor.

8 QUESTION: So, how does that in any way
9 penalize his right to appeal? He's treated equally
10 whether he appeals or doesn't.

11 MR. GANGEMI: No, Your Honor. There are two
12 circumstances under which -- I believe I understand the
13 point of confusion on my part. There are two
14 circumstances under which the Board may seek review
15 itself. One is where the employer declines to obey the
16 Board's order.

17 In that circumstance, that is the equivalent
18 of the employer appealing himself. The only difference
19 is that the Board gets to choose the forum. That's just
20 the same as though the employer had appealed himself.

21 The second circumstance under which the Board
22 will seek court enforcement is even more interesting, I
23 think. In that circumstance there are a limited number
24 of occasions in which the General Counsel of the
25 National Labor Relations Board will seek enforcement of

1 a Board order, even when the employer is prepared to
2 comply with that order.

3 Now, if the General Counsel knows, if the
4 General Counsel of the National Labor Relations Board
5 knows that there are statutes like the Wisconsin
6 statute, as they are in fact in Wisconsin, Michigan and
7 a number of other states, knows that if he seeks a Court
8 of Appeals decision, forcing the court order, that he
9 can trigger one of the statutes.

10 It gives him the power of debarment, a power
11 that was expressly denied to him by Congress.

12 QUESTION: Well, your right to appeal point is
13 different than your pre-emption point, isn't it?

14 MR. GANGEMI: No, it isn't, Your Honor. I
15 believe that there are two grounds for pre-emption. One
16 is that it interferes with the federal right of appeal
17 as set forth in Section 7 of the National Labor
18 Relations Act.

19 Our second basis for pre-emption is the fact
20 that it imposes a penalty. Those are two independent
21 bases on which we seek to have the statute pre-empted.
22 We seek affirmance of the Seventh Circuit's decision in
23 this case.

24 QUESTION: May I just ask, since you paused,
25 you started to tell us what the purpose for the statute

1 was in the court of appeals. Have you told us? If you
2 have, I'm not sure I --

3 MR. GANGEMI: I wanted to underscore the
4 statements of purpose of the State of Wisconsin below,
5 which I think have not been really set forth in the
6 briefs before this Court. Just a couple of examples, is
7 the -- from the very beginning, defendant's brief in
8 opposition to the motion for preliminary relief, which
9 appears in the record at R-8, page 15, Wisconsin said
10 that the Wisconsin statutes simply encourage obedience
11 to law as federally adjudicated.

12 Likewise, the defendant's brief in support of
13 its motion for summary judgment which appears at R-22
14 states that: "The state has a deeply rooted policy of
15 discouraging labor law violations, and the state, as a
16 market participator in the purchase of the goods and
17 products, can so restrict its purchases so as not to
18 promote labor law violators as an exception to the
19 National Labor Relations Act pre-emption."

20 Again, "It" -- meaning Wisconsin at page 18 of
21 this document -- "It will not make purchases from
22 flagrant labor law violators in promotion of its
23 legitimate stated interest of dealing only with
24 companies in compliance with federal rulings. Wisconsin
25 is not engaging in state regulation of private labor

1 conduct but is merely seeking to influence private
2 conduct already prescribed by federal labor policy."
3 The underscoring of "influence private conduct" is
4 Wisconsin's.

5 And finally, "Wisconsin has a long history of
6 fostering labor relations consistent with the goals of
7 the National Labor Relations Act, and if in its wisdom
8 the Legislature determined that the state should not
9 make purchases from frequent labor law violators, that
10 is the state's prerogative."

11 Most telling was the brief in opposition to
12 the plaintiff's motion for summary judgment which
13 appears at R-24. At page 16 of that document Wisconsin
14 said, explaining why it was not bound by what the
15 Congress had done in rejecting penalties under the
16 statute, it said: "Whether Wisconsin was wise in its
17 policy of enacting state debarment procedures for its
18 contracts is not relevant here."

19 The fact is that its views are different from
20 Congress's on this matter. I think it's obvious,
21 therefore, that the purpose of this statute is not
22 merely the state declining to do business.

23 It has to be recognized that the purpose of
24 that declining to do business is not some legitimate
25 state economic interest but merely to seek enforcement

1 of federal law. This is also clear from the statute
2 itself, again addressing myself to Justice O'Connor's
3 questions and points.

4 This statute is not limited to current labor
5 disputes between an employer and a union where the state
6 makes the judgment that this labor dispute will
7 interfere with the performance of the contract. Thus,
8 the state in that type of situation could make the
9 judgment that the labor dispute might affect performance
10 and therefore the state would have a legitimate economic
11 interest in the statute -- in the labor dispute which
12 may underpin the statutory violation.

13 QUESTION: In your view, could the state adopt
14 a policy of honoring every lawful union request to
15 boycott the products of an employer whose employees are
16 on strike, just make that a state policy?

17 MR. GANGEMI: I do not believe that it could
18 be made a state policy. I think there is a world of
19 difference between the situation that Mr. Hoornstra
20 posits, where because of a particular labor dispute
21 between a union and an employer, the union members have a
22 free speech right to appeal to the state, to cease doing
23 business with the employer.

24 That is a far cry from enacting a statute
25 which prohibits doing business with a particular

1 classification of employer. I suggest that that is more
2 like Section 8-E of the National Labor Relations Act
3 which prohibits private traders from entering into
4 agreements with the union, to cease doing business with
5 some third party.

6 That situation is very much akin, I think, to
7 the passage of a statute which prohibits the dealing
8 with a particular classification of employers. And what
9 does the state tell us when we mention Section 8-E under
10 the National Labor Relations Act?

11 It says, "We are a state. We are exempt from
12 the National Labor Relations Act." The state is trying
13 to have its cake and eat it too. On the one hand it
14 says it is a private trader and on the other hand it
15 hides behind the fact that it is a state and therefore
16 exempt from the National Labor Relations Act.

17 QUESTION: Mr. Gangemi, what if under Justice
18 Stevens' hypothesis put to General Hoornstra, the State
19 of Wisconsin has a statute prohibiting any contracts for
20 supplies with any firms who have been convicted of
21 violating RICOH.

22 Would you say that is pre-empted?

23 MR. GANGEMI: I am not familiar with the
24 pre-emptive -- precedents on pre-emption of RICOH. I
25 only --

1 QUESTION: I'm not sure there are any.

2 MR. GANGEMI: I don't think there are. It
3 depends on whether or not the RICOH legislative scheme
4 was supposed to provide an exclusive remedy, an
5 exclusive federal regulation of the types of violations
6 that constitute a violation of RICOH.

7 The National Labor Relations Act is
8 different. Let's assume that RICOH -- strike that. The
9 National Labor Relations Act is an extensive and
10 complex, integrated regulatory scheme established by the
11 federal government in which the federal government
12 decided to occupy the field, this Court has held time
13 and again, in order to avoid these local attitudes and
14 local approaches to labor problems and labor disputes.

15 Therefore, the states have repeatedly been
16 held not to have a right to interfere with the federal
17 statutory scheme.

18 QUESTION: But we've never extended that to
19 simply purchasing by a state as opposed to regulating,
20 have we?

21 MR. GANGEMI: I believe this Court has made it
22 quite clear under, first of all McCulloch with respect
23 to pre-emption generally, McCulloch versus Maryland, and
24 Garment under the labor law pre-emption. I believe this
25 Court has made it quite clear that the method or the

1 mode adopted is of absolutely no relevance as to whether
2 or not there should be pre-emption because the issue is
3 not whether the state uses a particular method or mode.

4 The question is whether that method or mode,
5 regardless of what it is, interferes with the statutory
6 scheme established by the federal government. In
7 Garment, for example, the Court in that case was
8 presented with a situation in which the State of
9 California merely sought to provide civil damage remedy
10 for illegal picketing, that which was admittedly illegal
11 under the National Labor Relations Act.

12 QUESTION: But that's a form of the state
13 regulating a labor activity.

14 MR. GANGEMI: All right. I believe that there
15 is no difference, however, Your Honor, between what the
16 state would like to call participation in the market and
17 regulation in the final analysis. Let us address the
18 market participant exception because I think it becomes
19 clear from that.

20 When a state is -- the market participant
21 exception to the dormant Commerce Clause is premised
22 upon the concept that the state, acting in its own
23 economic self-interest, can use its treasury for the
24 benefit of its own citizens. That is the one theme that
25 is consistent in every market participant exception case.

1 In fact, the legitimate state interest to be
2 served by the exercise of the spending power in those
3 cases is favoritism. But once you take the market
4 participant exception and its limited recognition of the
5 fact that within the dormant Commerce Clause there is a
6 difference between direct regulation and indirect
7 action, once you take the market participant concept
8 outside the dormant Commerce Clause, you lose completely
9 the legitimate state interest that underpins the market
10 participant exception of acting in one's own legitimate
11 economic self-interest, spending for the benefit of
12 one's citizens who fund that treasury.

13 Outside of the dormant Commerce Clause, that
14 rationale ceases to exist and the market participant
15 exception becomes an unrestricted principle.

16 QUESTION: What if the Wisconsin statute had
17 been framed in terms of employers who three times within
18 the last five years have been subjected to strikes of
19 more than six months' duration and it was limited to
20 contractors who were going to bid on jobs in Wisconsin?

21 MR. GANGEMI: If the object of the statute, it
22 seems to me, were directed at the labor dispute and not
23 at an unfair labor practice qua unfair labor practice --

24 QUESTION: We don't care who started the
25 strike, we just don't want to deal with employers who

1 have long strikes, with contractors.

2 MR. GANGEMI: I think that presents a far
3 closer case than the case at bar, because at least in
4 that case the state could argue that it has a legitimate
5 economic self-interest in not dealing with an employer
6 that has a lot of labor disputes because it's concluded,
7 it's determined, that individual is an unreliable
8 contractor

9 But it's important to note, Your Honor, that
10 in this case this statute makes no such classification,
11 provides and permits of no such distinction or
12 judgment. Indeed, the court of appeals said that the
13 very fact that this statute did not provide for any
14 administrative determinations of that type only
15 underscored the penal nature of the statute, and by
16 penal I mean debarring an employer for a violation of
17 law, not because of any economic consequences to the
18 state or within the state, but simply because there was
19 a violation of federal law.

20 The instant case provides an excellent example
21 of what I mean. Gould did not commit any unfair labor
22 practice in connection with the performance of any state
23 contract. Gould did not engage in any labor dispute
24 that was connected to or related to any contract with
25 the State of Wisconsin.

1 Gould did not have a history of, or the
2 divisions with which the State of Wisconsin was dealing,
3 did not have a history of labor disputes which would
4 affect or might be deemed to affect the ability of Gould
5 to perform its contract. In fact, the divisions with
6 which the State of Wisconsin was doing business were not
7 even those that were found to be guilty of the unfair
8 labor practices which resulted in Gould's debarment.

9 Indeed, the divisions which Gould -- of Gould
10 which committed the unfair labor practices were divested
11 by Gould prior to the time of the debarment, although I
12 don't mean to suggest that was the reason for that.

13 And, all of the unfair labor practices which
14 resulted in Gould's debarment had been remedied with
15 the exception of one, by the time of the passage of the
16 law and that one was remedied prior to any debarment of
17 Gould under the statute. There was, in fact, no labor
18 dispute conduct that the state could look at and say,
19 this will affect the performance of these contracts and
20 therefore we have a legitimate self-interest, economic
21 self-interest, in not doing business with this
22 particular employer.

23 They debarred Gould because Gould was an
24 unfair labor practice violator, expressly for the
25 reasons that they have admitted below. They want to

1 encourage compliance with the National Labor Relations
2 Act by debarring those who have engaged in violation,
3 regardless of the nature, extent, duration or type of
4 violation, without any state economic interest to
5 justify that involvement or concern with the labor
6 conduct of the particular employer.

7 I have already addressed the right of appeal
8 issue. I would like to spend some time focusing on the
9 penal aspect of the statute.

10 This, and lesser federal courts, have
11 repeatedly recognized that the National Labor Relations
12 Act is remedial in nature, and that it eschews any
13 reliance upon penalties. This Court and lesser federal
14 courts have repeatedly recognized that even the
15 provision of additional remedies under the National
16 Labor Relations act by states for conduct that amounts
17 to a violation of the National Labor Relations Act would
18 interfere with the federal statutory scheme.

19 In Garner, in Garmon, in Lockridge, in Jones
20 and in Farmer, this Court has so said. A fortiori, if
21 the state imposes a penalty for violation of the
22 National Labor Relations Act, it is definitely
23 interfering with the federal statutory scheme.

24 Affirmance in this case entails -- which is
25 what we see -- entails a very narrow holding.

1 Affirmance does not entail any further incursion of
2 state sovereign rights beyond that which has already
3 been declared to be the limitations on sovereignty
4 dictated by the Supremacy Clause itself.

5 Reversal, on the other hand, would entail the
6 creation of a major new exception to the Supremacy
7 Clause which has never heretofore been recognized by
8 this or any other federal court. It is no accident that
9 the state finds it necessary to rely upon the market
10 participant exception to the dormant Commerce Clause.

11 Make no mistake about it, what the state seeks
12 is the creation of a major exception to the Supremacy
13 Clause. That is what they have called it before. That
14 is what reversal would require.

15 If there are no further questions, thank you.

16 THE CHIEF JUSTICE: Anything further, counsel?

17 MR. HOORNSTRA: I have no further argument to
18 make, Your Honor. I am, of course, available for any
19 questions.

20 THE CHIEF JUSTICE: Thank you, gentlemen. The
21 case is submitted.

22 (Whereupon, at 1:47 o'clock p.m., the case in
23 the above-entitled matter was submitted.)
24
25

CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represents an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of The United States in the Matter of:

#84-1484 - WISCONSIN DEPARTMENT OF INDUSTRY, LABOR AND HUMAN RELATIONS,
ET AL., Petitioner V. GOULD, INC.

and that these attached pages constitutes the original transcript of the proceedings for the records of the court.

BY Paul A. Richardson

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