

ORIGINAL

OFFICIAL TRANSCRIPT PROCEEDINGS BEFORE

THE SUPREME COURT OF THE UNITED STATES

DKT/CASE NO. 81-1374

TITLE BARBARA BLUM, INDIVIDUALLY AND IN HER CAPACITY AS COMMISSIONER
OF NEW YORK STATE DEPARTMENT OF SOCIAL SERVICES, Petitioner v.
ELLEN STENSON, ETC.

PLACE Washington, D. C.

DATE January 11, 1984

PAGES 1 thru 56



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1 IN THE SUPREME COURT OF THE UNITED STATES
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3 BARBARA BLUM, INDIVIDUALLY AND :
4 IN HER CAPACITY AS COMMISSIONER :
5 OF NEW YORK STATE DEPARTMENT OF :
6 SOCIAL SERVICES, :
7 Petitioner, :
8 v. : No. 81-1374
9 ELLEN STENSON, ETC. :

10 - - - - -x
11 Washington, D.C.
12 Wednesday, January 11, 1984

13 The above-entitled matter came on for oral
14 argument before the Supreme Court of the United States
15 at 12:59 o'clock p.m.

16 APPEARANCES:
17 MELVYN R. LEVENTHAL, ESQ., Deputy First Assistant
18 Attorney General of New York, New York, New York; on
19 behalf of the Petitioner.
20 LEON SILVERMAN, ESQ., New York, New York; on behalf of
21 the Respondents.

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1	<u>C O N T E N T S</u>	
2	<u>ORAL ARGUMENT OF</u>	<u>PAGE</u>
3	MELVYN R. LEVENTHAL, ESQ.,	
4	on behalf of the Petitioner	3
5	LEON SILVERMAN, ESQ.,	
6	on behalf of the Respondents	25
7	MELVYN R. LEVENTHAL, ESQ.,	
8	on behalf of the Petitioner - rebuttal	48
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

1 P R O C E E D I N G S

2 CHIEF JUSTICE BURGER: We will hear arguments
3 next in Blum against Stenson.

4 Mr. Leventhal, you may proceed whenever you
5 are ready.

6 ORAL ARGUMENT OF MELVYN R. LEVENTHAL, ESQ.,

7 ON BEHALF OF THE PETITIONER

8 MR. LEVENTHAL: Mr. Chief Justice, and may it
9 please the Court, in this case the state of New York
10 challenges a fee award entered against it under a fee
11 shifting statute.

12 An award of approximately \$150 an hour,
13 consisting of a \$100 base rate and a 50 percent
14 multiplier, was granted three young attorneys with an
15 average experience of two years when comparable
16 attorneys working for major Wall Street firms were being
17 billed to commercial clients at the rate of \$70 an hour.

18 The question presented is whether \$150 an hour
19 for attorneys without any billing experience and working
20 for non-profit organizations is reasonable, and more
21 specifically, what standards and procedures should
22 control the inquiry, and what standards and procedures
23 were not followed by the District Court in this case.

24 The critical theme in our argument derives
25 from the fact that we are proceeding under a fee

1 shifting statute. That is the one aspect of the case
2 that permeates our argument. The state of New York did
3 not enter the marketplace to hire an attorney. There
4 was no competition among lawyers for our business. We
5 didn't negotiate an hourly rate. We never reviewed
6 their time records before the bill was submitted. We
7 never monitored their work. We didn't develop a
8 relationship of trust with plaintiff's counsel.

9 Two years after the litigation began,
10 plaintiffs moved for an award of attorneys' fees, and
11 the District Court has ordered us to pay every nickel
12 requested by the plaintiffs. Because we are working
13 under a fee shifting principle, the District Court has a
14 duty to probe deeply into the fee application of
15 plaintiff's counsel, and because we have a fee shifting
16 statute, the standards and procedures that must be
17 developed by this board must recognize that the state of
18 New York is a captive payor.

19 If the state of New York had had a voice --

20 QUESTION: Mr. Leventhal, that is true of any
21 fee shifting statute, isn't it? I mean, Section 1988
22 isn't the first statute that has ever been passed by a
23 legislature saying that the losing party pays the
24 winning party's attorney's fees.

25 MR. LEVENTHAL: That's correct. The principle

1 applies in every fee shifting statute. The difficult
2 question presented is how should the hourly rate be
3 calculated for attorneys without relevant billing
4 experience, who don't have a normal billing rate, who
5 work for profit and non-profit law firms.

6 There have been developed three approaches to
7 this question in our judgment. The first is a fictional
8 market approach adopted by the District Court in this
9 case. It is almost a fanciful approach. Under it, the
10 court asks for information on awards granted in other
11 civil rights cases or in other cases that the court
12 finds comparable.

13 When it does so, it doesn't ask whether there
14 was any information, any evidence submitted in those
15 case which establish what the market rate is, and in
16 fact the court below, by way of illustration, relied
17 upon Becker versus Blum, a case in which the District
18 Court awarded \$75 an hour for lawyers with less than two
19 years' experience and \$90 an hour for lawyers with more
20 than two years' experience, without any evidence of what
21 the market rate is.

22 And in fact, in that case, the only comment of
23 the District Court was that the Legal Services
24 Corporation should have asked for more, but there was no
25 evidence in the case of what is in fact a market rate.

1 We therefore view it as entirely fictional.

2 The second approach --

3 QUESTION: Mr. Leventhal, did you raise your
4 challenge to the use of market rates in calculating
5 these fees in the lower court?

6 MR. LEVENTHAL: Your Honor, we raised in the
7 lower court a claim that the fee award was exorbitant,
8 and we argued in the Second Circuit for the first time
9 that hourly rates should be based upon costs. But
10 throughout this litigation we have argued for -- under
11 different theories that whatever the rate granted to the
12 plaintiff's counsel in this case, it was excessive.

13 QUESTION: May I ask, in the same vein, you
14 mentioned at the outset that you never reviewed the time
15 records because they weren't your client and the court
16 should probe deeply into the time records. Did you not
17 have an opportunity to have discovery on the time
18 records? Did you take advantage of it?

19 MR. LEVENTHAL: Your Honor, it is our view
20 that the plaintiffs have the burden of producing time
21 records and of producing evidence of proper market rate,
22 of an hourly rate that is appropriate. We did object,
23 and in response the plaintiffs filed supplemental
24 affidavits which we found inadequate.

25 QUESTION: Did you specifically object to the

1 -- Do you question the hours they spent, for example?

2 MR. LEVENTHAL: Excuse me, sir?

3 QUESTION: Did you raise any question about
4 the integrity of the time records and the number of
5 hours they claimed to have spent?

6 MR. LEVENTHAL: We claim that the number of
7 hours they claimed were excessive. On Page 19 of our
8 reply brief, we set forth --

9 QUESTION: I understand that, but did you deny
10 that they actually spent the time they say they spent?

11 MR. LEVENTHAL: No, Your Honor, we did not.

12 QUESTION: So we can assume that the time
13 records are genuine and not in dispute?

14 MR. LEVENTHAL: That's correct.

15 QUESTION: Well, Mr. Leventhal, I am
16 confused. Were the time records themselves filed with
17 the District Court?

18 MR. LEVENTHAL: What was filed with the
19 District Court was an affidavit listing the hours
20 expended by counsel. If you are talking about time
21 records, contemporaneous time records --

22 QUESTION: Yes.

23 MR. LEVENTHAL: -- no, Your Honor.

24 QUESTION: No such records were filed by the
25 plaintiffs in support of their application?

1 MR. LEVENTHAL: That's correct. They claimed
2 that contemporaneous time records were available for a
3 good number of the hours expended, and they conceded
4 that for a good number of the hours expended there were
5 no contemporaneous time records.

6 QUESTION: That was the substance of their
7 affidavit?

8 MR. LEVENTHAL: Yes, Your Honor.

9 QUESTION: Was there any evidence put in with
10 respect to how many hours a year a lawyer of this status
11 and stature would have? In other words, can it be
12 assumed that about 2,000 hours a year is the amount of
13 time a two-year lawyer can put in?

14 MR. LEVENTHAL: Your Honor, that is one
15 approximation. In the Lamb case, a Tenth Circuit
16 decision recently entered, Ramos versus Lamb, the Tenth
17 Circuit estimated 1,400 to 1,600 hours was the average
18 expenditure of time in a year by a lawyer in a private
19 firm.

20 QUESTION: Well, that is a lawyer who has the
21 obligations of running the firm, besides taking care of
22 the clients.

23 MR. LEVENTHAL: Yes, sir.

24 QUESTION: There are studies extant, the
25 American Bar and others, that lawyers at the lower

1 echelons in the law firm can put in 2,000 charged hours
2 a year.

3 MR. LEVENTHAL: Indeed they can, Your Honor,
4 and that is relevant --

5 QUESTION: That would mean at the rate they
6 were allowed here these men would be paid at the rate of
7 what? Over \$400,000 a year, wouldn't it? Is it \$150
8 plus the \$75?

9 MR. LEVENTHAL: \$150 an hour total, a \$100
10 base rate and a 50 percent multiplier.

11 QUESTION: Oh, I see. It isn't \$150 and then
12 \$75?

13 MR. LEVENTHAL: No, Your Honor, it is \$100
14 plus 50 percent.

15 The second approach that has been used by the
16 lower courts is a bona fide market rate approach, and in
17 those cases there is a meaningful effort to obtain
18 information on what is in fact a market rate for a given
19 attorney.

20 The third approach, a cost basis --

21 QUESTION: Are you going to spell that out any
22 more, Mr. Leventhal? How does one go about deciding
23 what a market rate is for a particular attorney?

24 MR. LEVENTHAL: Your Honor, the courts have
25 struggled with that. I am not saying that they have in

1 fact achieved any degree of certainty. All I am
2 conceding at this moment is that there is a meaningful
3 effort to obtain such information. But we think that it
4 has been largely speculative, and I will very briefly
5 get to why I believe it is speculative.

6 QUESTION: Well, what is the going rate for
7 civil liberties lawyers in New York?

8 MR. LEVENTHAL: Your Honor, I don't believe
9 we've ever calculated that.

10 QUESTION: Well, what are you going to measure
11 it by?

12 MR. LEVENTHAL: Your Honor, we think that a
13 reasonable approach would entail paying an attorney for
14 the value of his time based upon his counterpart at a
15 private law firm plus a percentage of the non-profit
16 organization's overhead attributable to that particular
17 attorney. In that way, we recognize the value of the
18 attorney in the marketplace. We are saying if that
19 attorney had worked at a law firm, he would have
20 obtained a certain annual salary. We will recognize
21 that salary in our approach. We will add to it a
22 percentage of the firm's overhead attributable to that
23 attorney on an hourly basis.

24 QUESTION: I sure wish that was retroactive.
25 Go ahead.

1 MR. LEVENTHAL: The critical deficiency in the
2 market rate approach, even one that entails a meaningful
3 effort to obtain solid information, is that the
4 taxpayers of New York are not to be forced to pay two
5 aspects of that market rate that produce windfalls to a
6 non-profit lawyer. First, there is a profit component
7 in a market rate. Based upon an appreciation of the
8 risks a business assumed, to create a long relationship
9 with clients, to develop a business over many years.
10 The senior partners of a law firm demand a percentage of
11 an hourly rate as their profit. We don't think the
12 taxpayers ought to be forced to carry that part of the
13 market rate.

14 Secondly, there is an overhead component in
15 the market rate that we think results in windfalls, in
16 excessive awards. The overhead component might be
17 appropriate for a major Wall Street firm that has huge
18 dollars at stake in a controversy, in a litigated
19 matter, and is impelled by the demands of its client to
20 provide unusual services.

21 We don't feel the taxpayers of New York when
22 billed by the Legal Aid Society ought to have to pay
23 those two aspects, those two elements of the market
24 rate.

25 The approach we urge on the Court --

1 QUESTION: Incidentally, when fees are
2 allowed, do they go to the Society or do they go to the
3 Society's lawyers?

4 MR. LEVENTHAL: They go to the Society,
5 Justice Blackmun.

6 QUESTION: No question about this?

7 MR. LEVENTHAL: There is no dispute.

8 The cost based approach that we urge upon the
9 Court was articulated in large part by the Third Circuit
10 in Rodriguez versus Taylor and recently adopted by Judge
11 Friendly in a concurring opinion in New York Association
12 of Retarded Children versus Kerry. That cost based
13 approach is the one I described to you, Mr. Justice
14 Marshall, entailing a component reflecting the value of
15 the attorney plus some overhead.

16 It is not a complex computation. It is in
17 touch with the reality of a non-profit organization. It
18 achieves moderation, which we believe is required by the
19 Congress under this fee shifting statute. We believe it
20 will attract competent counsel, and at the same time
21 protect against the windfall element in the market rate
22 approach.

23 The calculation, to give you an easy example
24 of it, if an attorney with two years' experience at the
25 Legal Aid Society could have made \$48,000 at a private

1 firm, and billed 1,600 hours a year -- I would use
2 2,000, Your Honor, but my notes show 1,600 -- that would
3 produce a 30-hour rate for that attorney, and it would
4 reflect the value of that attorney had he sold his
5 services to a private firm.

6 If at the same time the non-profit
7 organization had overhead of \$5 million, and it employed
8 100 lawyers, then we could estimate the overhead per
9 hour attributable to that lawyer as approximately \$30 or
10 \$31 an hour, leading to an hourly rate of \$60 or \$61 an
11 hour.

12 That approach has been recommended by Judge
13 Friendly as appropriate under the statute.

14 The opposition's principal claim is that the --

15 QUESTION: There is no claim, I take it, that
16 there is such an overhead with respect to the Society
17 here.

18 MR. LEVENTHAL: That amount?

19 QUESTION: Yes.

20 MR. LEVENTHAL: No, Your Honor. It is a
21 figure I am giving for my hypothetical.

22 QUESTION: This is the going rate, in other
23 words.

24 MR. LEVENTHAL: No, it is entirely
25 speculative. I have just pulled that \$1 million or

1 whatever million we are talking about.

2 QUESTION: I see.

3 MR. LEVENTHAL: I am simply illustrating that
4 it is an easy computation to make.

5 Now, the opposition's principal claim is that
6 this cost based approach is too complicated and it is
7 too intrusive. That is their principal argument. We
8 insist that it is no more complicated and no more
9 intrusive than the market rate. Market rates are not
10 easy to calculate. They require knowledge of the
11 financial structure of the law firm, who gets what
12 profit in what amounts. A market rate would vary with
13 the benefit to the client. The market rate would vary
14 based upon the previous experience given to the firm by
15 the client. The market rate would vary based upon the
16 business the firm expected to obtain from the client,
17 and the market rate would vary from client to client and
18 from service to service.

19 That is a very intrusive series of variables.
20 As the Copeland court recognized in its very brief
21 discussion of this market rate, that inquiry could be
22 very intrusive because it can require documentation, it
23 could require what the court referred to as other
24 submissions, and it can require a hearing, and a very
25 complex hearing.

1 In a recent decision, this Ramos versus Lamb
2 decision, the Tenth Circuit noted that the plaintiffs in
3 that case sought a fee award of approximately \$700,000,
4 \$700,000, \$800,000. The experts produced in that case
5 disagreed to the tune of \$500,000 on what a reasonable
6 market rate would be for those attorneys. So the notion
7 that somehow a market rate is easy to calculate is only
8 true when we take the fanciful approach of simply
9 referring to other cases.

10 When you get down to trying to calculate it,
11 it is very complicated. It is very intrusive.

12 QUESTION: Do you think your cost figures
13 would be any more easy to calculate or to ascertain
14 actually?

15 MR. LEVENTHAL: I think all we have to
16 establish, Your Honor, is that they are not more
17 difficult to ascertain. I am not certain. It seems to
18 me that if they are not more difficult to ascertain than
19 a market rate, and if our approach also eliminates
20 windfalls, a critical objective of Congress, our
21 approach is superior.

22 The second major argument, and I frankly think
23 of it as a subsidiary argument, is the legislative
24 intent argument. Counsel insist that Congress intended
25 to produce what we see as a windfall award.

1 QUESTION: You mean windfall in the sense that
2 the non-profit organization in effect is being paid more
3 than the commercial organization.

4 MR. LEVENTHAL: A windfall in that it is paid
5 more than a reasonable hourly rate. In this case it was
6 much more than the private firm.

7 QUESTION: Just because -- they just net more.

8 MR. LEVENTHAL: It is a windfall because when
9 you look at the --

10 QUESTION: Suppose it is unquestioned that the
11 award in this case was easily within the range that
12 firms in New York charge. You would still have your
13 case.

14 MR. LEVENTHAL: Yes, indeed, Justice White.

15 QUESTION: In the sense that the non-profit
16 organization nets more.

17 MR. LEVENTHAL: Yes, Your Honor, exactly.

18 QUESTION: And so they are really paid more.

19 MR. LEVENTHAL: Yes, Your Honor, that's
20 exactly --

21 QUESTION: And hence a windfall, right?

22 MR. LEVENTHAL: Yes, sir.

23 The key feature of the legislative history or
24 the key holding of our Congress as the Court recognized
25 last term was that competent counsel must be attracted

1 to these cases. The objective of the Congress was to
2 assure access to the judicial process.

3 QUESTION: Let me just get one thought that
4 Justice White's question prompted in my mind. Do you
5 contend that the rate would be different if these were
6 lawyers working for a large New York Wall Street firm
7 and were allowed to work on this case on their own?

8 MR. LEVENTHAL: Your Honor, we think the fee
9 award would have to be higher. We still think it would
10 have to be moderate, but it would indeed be higher.

11 QUESTION: But you would apply a different
12 standard to a private practitioner than to one working
13 for a public interest organization?

14 MR. LEVENTHAL: We think the private
15 practitioner is entitled to profit, while the non-profit
16 organization ought not to be. We think that both
17 inquiries, however, have to be guided by the notion of
18 moderation.

19 QUESTION: And then, to take the converse for
20 a moment, because there is some discussion about the
21 problem the states have when they hire private counsel
22 in antitrust cases and things like that, I take it the
23 standard there would be the comparable market standard
24 rather than the non-profit standard, because you want to
25 be able to compete in the market for good lawyers.

1 MR. LEVENTHAL: The courts have held that,
2 Your Honor.

3 QUESTION: Yes.

4 MR. LEVENTHAL: That's correct.

5 QUESTION: How does the contingency factor
6 enter into this?

7 MR. LEVENTHAL: Your Honor, we think that the
8 Court has held that a bonus for contingency is improper
9 because it compensates counsel for the cases it has
10 lost. Indeed, as the Court held last term, the notion
11 of paying a lawyer for time expended when he loses, when
12 the winning party has to pay the loser, as the Court
13 said in the Sierra Club case, it suggests unfairness to
14 the litigants, and it is inappropriate.

15 In fact, we think that the notion of a
16 contingency adjustment is inconsistent with the critical
17 holding last term that ordinarily an hourly rate times
18 hours expended results in a reasonable hourly rate.

19 QUESTION: Well, Mr. Leventhal, even if your
20 economics are unimpeachable, the real question is a
21 statutory construction question in this case, and if it
22 were just true and obvious that Congress had mandated a
23 so-called market measure, you would be out of court,
24 wouldn't you?

25 MR. LEVENTHAL: That's correct, but we don't

1 think --

2 QUESTION: So you are going to get to what
3 Congress intended?

4 MR. LEVENTHAL: Yes, Your Honor. We think
5 that the legislative history as a whole illustrates that
6 Congress did not intend that market rate fees be
7 awarded. In fact, all that Congress intended was that
8 the judicial process be available to the plaintiffs, to
9 civil rights plaintiffs. The objective of Congress was
10 to eliminate barriers to plaintiffs obtaining redress
11 from the judicial process. It did not require that
12 counsel be paid the highest fees available in the market
13 place. It did not --

14 QUESTION: Mr. Leventhal, if I could back up a
15 minute, we've got two defendants. One is defended by
16 Legal Aid, and the other is defended pro bono by a Wall
17 Street firm, and they both try the case. One will get
18 more money than the other?

19 MR. LEVENTHAL: One would be entitled to more,
20 Your Honor. The attorney of the profit-making
21 organization would --

22 QUESTION: He did no more work than the other
23 one did.

24 MR. LEVENTHAL: That's correct, Your Honor.

25 QUESTION: And he had no more education, and

1 no more brains.

2 MR. LEVENTHAL: Your Honor, if he had
3 different overhead, we feel that difference should be
4 reflected in the fee award.

5 QUESTION: Let's just add a third to Justice
6 Marshall's example. There are three firms representing
7 three different -- three lawyers representing three
8 different defendants in the same case. Two of them are
9 from private firms. One of them is from a non-profit
10 firm. But the overhead in one of the private firms is
11 considerably different than the other. Would we have to
12 go into the cost feature on every private firm, or --

13 MR. LEVENTHAL: No, Your Honor. I think --

14 QUESTION: Then what do you do? Just the
15 market?

16 MR. LEVENTHAL: First of all, Justice White, I
17 don't know that we have that many cases where there are
18 three lawyers from three different firms.

19 QUESTION: I know, but you have different
20 cases represented by different kinds of lawyers who are
21 privately employed.

22 MR. LEVENTHAL: Your Honor, we think that the
23 case could entail --

24 QUESTION: You don't suggest to me that the
25 fees of all the firms, the smallest to the largest, are

1 the same?

2 MR. LEVENTHAL: No, Your Honor, they are not.
3 They are very different.

4 QUESTION: Even though each one of them is
5 justified cost-wise.

6 MR. LEVENTHAL: We think there can be three
7 different fee awards, but we don't think the complicated
8 calculation is required. We think that there can be
9 estimates of hours -- of overhead, and estimates of
10 profit margin.

11 QUESTION: Mr. Leventhal, in a couple of your
12 responses to questions from the bench, you have said
13 that you thought the private firm was entitled to make a
14 profit. Now, one could draw from that the inference
15 that they were going to pay dividends to its
16 stockholders from some of that. Do you mean anything
17 more than it was entitled to get its overhead?

18 MR. LEVENTHAL: I am saying it is entitled to
19 get its overhead, which can be defined as including some
20 amount of money to other partners of the law firm.

21 QUESTION: Or other associates.

22 MR. LEVENTHAL: Or other associates.

23 QUESTION: Because of the tradition of
24 partners living off associates?

25 MR. LEVENTHAL: That's correct.

1 (General laughter.)

2 QUESTION: Well, is it not a fact of life
3 recognized in New York and elsewhere that partners in
4 big law firms make part of their profit by the work of
5 the associates?

6 MR. LEVENTHAL: I think they often buy lawyers
7 wholesale and sell them retail. Yes, Your Honor. And I
8 think that we have to have several different rates to
9 avoid windfalls. It just seems -- We do have to attract
10 private counsel to these cases, and to attract them we --

11 QUESTION: Well, this word windfall, up until
12 -- he didn't get anything, so any of it is a windfall.

13 MR. LEVENTHAL: Your Honor, under the statute
14 it is a windfall.

15 QUESTION: Well, before the statute there was
16 none.

17 MR. LEVENTHAL: That's correct, but --

18 QUESTION: So that now they get it. Somebody
19 could call that a windfall.

20 MR. LEVENTHAL: Yes, Your Honor, somebody
21 might, but the fact is I am talking about the word
22 "windfall" as it is used in the legislative history of
23 this statute, and what the Congress intended windfall to
24 mean after the statute was enacted.

25 QUESTION: Well, some Wall Street firms back

1 in the good old days had as many as 13 and 15 pro bono
2 cases, and didn't get a single nickel out of them.

3 MR. LEVENTHAL: I think that illustrates our
4 point, Your Honor, and to this day --

5 QUESTION: Does that illustrate what they are
6 now getting? All of it is a windfall?

7 MR. LEVENTHAL: Your Honor, most Wall Street
8 firms continue to take cases pro bono. One of the cases
9 we cited, McCane, involved a case taken pro bono by a
10 major firm in which it said to the District Court, pay
11 us whatever you want. The fact is, the problem that the
12 state of New York faces --

13 QUESTION: Well, before, they didn't say pay
14 me whatever you want because they couldn't get paid.

15 MR. LEVENTHAL: Yes, Your Honor.

16 When we look at this private practitioner, it
17 is of great concern to the state that we do look at his
18 overhead, and that there be differences. The fact is,
19 we have fee applications pending against the state of
20 New York right now where attorneys have worked out of
21 their homes, or attorneys have worked out of a one-room
22 office with a telephone answering machine, and they are
23 seeking fees that might be identical to a lawyer with
24 substantially more overhead. It is relevant that their
25 overhead is substantially less than other lawyers

1 working downtown.

2 We are also concerned that lawyers look to
3 obtain their highest opportunity fee when they bill the
4 state of New York. The fact is that lawyers don't
5 operate that way. The fact is that lawyers charge
6 different hourly rates at different times and for
7 different clients, and we think it is unreasonable for
8 an attorney to be seeking a fee based upon the highest
9 fee he has ever recovered, or the highest hourly rate he
10 has ever billed.

11 The critical arguments raised by the
12 opposition are that Congress intended that the fee
13 awards be in our judgment unreasonable, that the fee
14 awards not be measured by neutral principles. They
15 argue that rigidity is required. We think that is
16 inappropriate.

17 Secondly, they don't argue that cost based
18 rates are unreasonable. There is not a whisper in their
19 brief that costs are irrelevant. They simply say that
20 costs are too complicated and too intrusive, when in
21 fact the evidence shows that they are no more
22 complicated and no more intrusive than the alternative
23 market rates.

24 I will reserve the balance of my time for
25 rebuttal, sir.

1 CHIEF JUSTICE BURGER: Very well.

2 Mr. Silverman.

3 ORAL ARGUMENT OF LEON SILVERMAN, ESQ.

4 ON BEHALF OF THE RESPONDENTS

5 MR. SILVERMAN: Mr. Chief Justice, may it
6 please the Court, I would like before launching into my
7 argument to have some general principles up front. One
8 is the result of this lawsuit. In this case, 114,000
9 persons over a 35-month period were illegally deprived
10 of their Medicaid benefits. If one makes a modest
11 assumption that each of those persons who had been
12 kicked off the roles illegally was off the roles for
13 just one month, then -- and if you make the further
14 assumption, which is mathematically computable by one of
15 the appendixes in our lodgement, that the average
16 monthly cost is \$100 per person, then the class was
17 deprived of \$317,000 a month, or \$3,500,000 a year, and
18 the Society gained for its clients \$3,500,000 a year for
19 the indefinite future.

20 The fee here awarded was \$117,000. Now, I am
21 not suggesting that there be some mathematical
22 relationship, but I recall Judge Wilke in the minority
23 in Copeland saying that there \$30,000 had been achieved
24 and wasn't it terrible that there the attorneys were
25 going to get a fee substantially in excess of the

1 \$30,000 that the clients had realized. That
2 consideration is not, I suggest, in this case.

3 To dispose of another matter which Justice
4 O'Connor alluded to in her question, I would like to
5 take the liberty of reading a short paragraph from the
6 state's brief that was submitted to Judge Sweet, who is
7 the District Court judge who set the fees. The state
8 says, "The starting point in the determination of a fee
9 award is calculation of the time the attorney has
10 expended on the case multiplied by an hourly rate which
11 is determined by the amount to which attorneys of like
12 skill in the area would typically be entitled for a
13 given type of work on the basis of an hourly rate of
14 compensation. The result of this computation is the
15 lodestar amount."

16 The state invited Judge Sweet to use that
17 analysis.

18 QUESTION: I take it they have abandoned that
19 notion in the Court of Appeals.

20 MR. SILVERMAN: Having been unsuccessful at
21 least before Judge Sweet they have indeed abandoned it.
22 I do not argue that that rises to the dignity of a
23 waiver, but it surely, I think, is relevant to the
24 question of Judge Sweet's exercise of discretion.

25 QUESTION: But the Court of Appeals

1 entertained that, didn't it?

2 MR. SILVERMAN: The Court of Appeals, well,
3 entertained it. The Court of Appeals considered and
4 rejected it.

5 QUESTION: Well, I know, but so it was there.

6 MR. SILVERMAN: It was before the Court of
7 Appeals.

8 QUESTION: And they accepted it. They didn't
9 say, awfully sorry, but you didn't present it below.

10 MR. SILVERMAN: No, they did not. I merely
11 make mention of it to indicate that Judge Sweet in
12 exercising his discretion did not, or at least I am
13 arguing that that is a factor that goes into the judge's
14 exercise of discretion, but let me go further and say
15 that the state waived a hearing and waived cross
16 examination on the number of hours that were worked in
17 this case. They conceded the accuracy, although the
18 time records were available and the attorneys who worked
19 on the case were available for cross examination on the
20 date of the hearing.

21 QUESTION: There is a certain element there of
22 on whom is the burden of proof, isn't there, Mr.
23 Silverman?

24 MR. SILVERMAN: Yes, sir.

25 QUESTION: If the state is obligated to

1 justify by a certain prima facie case the attorneys'
2 fees which it has -- rather, if the plaintiffs are
3 seeking to justify it, if they are obligated to come
4 forth with a prima facie case, if they didn't, the fact
5 that the defendants might have utterly devastated their
6 showing even further by cross examination or by
7 discovery doesn't make up for the lack of a prima facie
8 case on the part of the party who has to show it.

9 MR. SILVERMAN: It surely would not, Your
10 Honor, but let me suggest that a prima facie case was
11 well made out here by the submission of affidavits, the
12 digest of the time records, and the submission of
13 memoranda which called the court's attention to what the
14 Society felt were comparable cases submitted on the
15 other side were the citation of other cases which the
16 state thought were comparable. A prima facie case, I
17 suggest, was made out. The question as to whether or
18 not my friends on the other side could have examined to
19 their hearts' delight with respect to duplication,
20 excessive hours, they do not challenge that the number
21 of hours were actually worked.

22 Now, I will try to get over one other -- what
23 I think is a major point, but one which I do not intend
24 to argue at length. The factual predicate upon which
25 this Court is now being asked to change the traditional

1 and, I submit, Congressionally mandated method for the
2 setting of fees under 1988, that factual predicate is
3 absolutely non-existent. In our lodgement with the
4 Court, in Appendix 3, we have tried to make a meticulous
5 analysis of the cases that have arisen under 1988 which
6 appear in the pocket parts, and we have tried fairly to
7 chart them in a way that is meaningful for the Court.

8 It is my submission that that demonstrates,
9 that factual determination from the way the courts have
10 applied 1988 shows that they have been moderate and
11 reasonable in amounts. They have exercised their
12 discretion as the Congress intended them to, and they
13 have done so reasonably by using the prevailing rates in
14 the community approach.

15 Now, it is right, as Mr. Justice White
16 suggested, that the point of this appeal is the
17 legislative history, and I have -- I am willing to
18 confront that because I welcome that analysis. This
19 Court has recently made an analysis of 1988's
20 legislative history.

21 QUESTION: Well, Mr. Silverman, unless you had
22 really some support in the legislative history that
23 would foreclose the kind of an approach that is
24 suggested by your colleague on the other side, you might
25 be in trouble.

1 MR. SILVERMAN: If Your Honor please, I do not
2 think that the legislative history is fairly to be
3 determined when the Congress has considered and
4 rejected. I suggest --

5 QUESTION: All right. All I am saying, all I
6 am suggesting is that you are at least helped
7 considerably if you have some Congressional support.
8 That is a different case than if Congress had said to
9 the courts, award these fees on any basis you think is
10 just. Then you would have a tougher case, I suppose.

11 MR. SILVERMAN: Your Honor, I think that I
12 have, if I --

13 QUESTION: But, of course, you --

14 MR. SILVERMAN: I may live to regret these
15 words, but I think I have the easier case in
16 demonstrating that the legislative history manifests the
17 Congress's intention that fees should be awarded on the
18 prevailing rate in the community test. It never
19 considered the word "cost" anywhere in the legislative
20 history, that is, the costs of the rendition of
21 services.

22 QUESTION: By that you would mean that a law
23 professor who takes a particular case just on appeal,
24 for example, where it is easier to measure the time, has
25 no significant overhead, can charge the same as Sullivan

1 and Cromwell or your firm or --

2 MR. SILVERMAN: No, sir. He may charge -- Law
3 professors, I take it from reading the press, tend to be
4 rather extravagant in their notions as to what the value
5 of their services are.

6 (General laughter.)

7 MR. SILVERMAN: But the courts have yet to be
8 heard from, and I suggest that the District Court in
9 Massachusetts will award that professor an amount which
10 is comparable to the prevailing rates in the community
11 for a person with his undoubted talent, stature, years
12 at the bar, and whatever other criteria the court uses
13 to fix the touchstone of prevailing rates in the
14 community.

15 QUESTION: Does the history say anything about
16 this overhead business?

17 MR. SILVERMAN: Not a word, Your Honor. I
18 find this to be such an interesting construct which my
19 friend passes off as being the simplest of things to
20 deal with. You make some mathematical computation as to
21 how much a person of this age and weight in a legal
22 services office makes at the private bar, and then you
23 take all the overhead, and you kind of divide it, and
24 that is a simple computation.

25 QUESTION: And you pay a Wall Street lawyer

1 with an office in Wall Street more than you pay a lawyer
2 with offices on Madison Avenue.

3 MR. SILVERMAN: Well, I -- There are an
4 infinite number -- You may have to pay the Wall Street
5 lawyers different sums based on the following. It may
6 be that Firm A is in the 19th year of a 20-year lease in
7 one of the great buildings, and that may be productive
8 of a \$10 rental. I don't think it fair to say that you
9 can rent if you are entering into a negotiation with a
10 landlord for that space that rental of \$10. You may be
11 looking at a \$50 rental. If this Court or the District
12 Court or the Circuit Courts going to now have to make an
13 examination into what the costs for every lawyer, law
14 firm, civil rights organization, legal aid society, or --

15 QUESTION: Mr. Silverman, suppose -- Is your
16 only objecting to the figuring in of the overhead factor
17 the difficulty of getting the statistics? Supposing a
18 court were presented with a stipulation that Lawyer A's
19 -- that the standard rate in the area was \$100 an hour,
20 and that the standard percentage of net to gross, or say
21 the standard ratio of overhead was 40 percent of gross,
22 and then you also had in the stipulation that the
23 particular lawyer seeking a fee had a ratio of overhead
24 to gross of 15 percent. Now, if all that were
25 stipulated, would you say that Lawyer B was entitled to

1 the same hourly rate to be awarded as Lawyer A?

2 MR. SILVERMAN: Well, Your Honor, the answer
3 is, I don't think that the same -- that the lawyers --
4 Given the same case, and Lawyer A and Lawyer B having
5 worked side by side, and the stipulations which Your
6 Honor refers to are entered into, I should think that
7 they would both get the same amount. If there were a
8 different ratio for each of them, by my friend's theory,
9 they would get different amounts. The stipulation is
10 what really --

11 QUESTION: Yes, but in Justice Rehnquist's
12 example, who would get hurt? Would the -- The only way
13 you can keep anyone from getting hurt is to pay the one
14 with the 15 percent overhead the same as the other
15 fellow. I suppose he might get hurt if he was foolish
16 enough to sign the stipulation.

17 (General laughter.)

18 MR. SILVERMAN: I have yet to hear of such
19 stipulations. I would find it really rather fanciful
20 that when law firms or attorneys are seeking fees, that
21 they are going to stipulate themselves out of court.
22 They may agree on a settlement of their law fee.

23 QUESTION: Of course, most of the firms -- I
24 have asked a good many firms, what does it cost you a
25 year for your first year associate, and they have an

1 answer right on the tip of their tongue --

2 MR. SILVERMAN: Your Honor -- Forgive me, Your
3 Honor. I did not mean to interrupt. Of course the
4 answer is on the tip of their tongue, but is the answer
5 accurate? Let me put to Your Honor some very serious
6 questions that law firms, and I don't care whether it is
7 a professional corporation which -- in which the notion
8 of profits is rather curious, or a partnership
9 consisting of professional corporations and partners, or
10 a major partnership, or a medium-sized partnership or a
11 single practitioner, let me say that the question as to
12 what goes into costs, if you want to be glib and answer
13 a question that someone puts to you, you can come up
14 with a figure, but if you do this in any mathematically
15 precise way, let me put some questions that inevitably
16 are going to come to the District Courts if this Court
17 changes the way they are to approach these questions.

18 For example, how do you treat in the Legal Aid
19 Society fundraising? Part of overhead or not? How do
20 you treat in the private law firm business development
21 expense? Some firms award them to partners. Some firms
22 make partners use them on their own. I could sit, Your
23 Honor, and in a day develop 100 such questions. I do
24 not suggest that they are not answerable.

25 QUESTION: Mr. Silverman --

1 MR. SILVERMAN: They are answered because the
2 standards for cost accounting are essentially arbitrary.

3 QUESTION: May I ask you a question?

4 MR. SILVERMAN: Certainly, sir.

5 QUESTION: I think it is relevant to what you
6 are saying. Your basic position as I understand it is
7 that the prevailing rate in the community is a
8 lodestone, but is the prevailing rate with respect to
9 the employment of associate lawyers identical in New
10 York City? Of course it is not. It is very different
11 in my city of Richmond. I can tell you that.

12 MR. SILVERMAN: Your Honor, they are not
13 identical, but they are within ranges.

14 QUESTION: Oh, within range?

15 MR. SILVERMAN: Yes, and if I may suggest it,
16 Your Honor, the way the courts have for -- I don't mean
17 to be irreverent -- for donkeys' years dealt with this
18 problem. This Court is not confronted for the first
19 time with how you fix rates, lawyers' fees.

20 QUESTION: What is the prevailing rate --

21 MR. SILVERMAN: The courts have done this now
22 for decades.

23 QUESTION: What is the prevailing rate for the
24 Wall Street law firms for first year associates?

25 MR. SILVERMAN: Somewhere between \$65 and \$85

1 today.

2 QUESTION: First year?

3 MR. SILVERMAN: For first year lawyers.

4 QUESTION: Without clerking any --

5 MR. SILVERMAN: I beg your pardon, sir?

6 QUESTION: First year associates.

7 MR. SILVERMAN: First year associates. I have

8 answered your question.

9 QUESTION: You said \$65,000 to \$80,000?

10 MR. SILVERMAN: Not -- I am sorry. I thought

11 you meant the hourly rate.

12 QUESTION: No.

13 MR. SILVERMAN: Forgive me if I --

14 QUESTION: What is the -- I thought you said

15 thousands. What is the hourly rate?

16 MR. SILVERMAN: The hourly rate is between \$65

17 and about \$80 to \$85 an hour for a person out of law

18 school, and let me hasten to add that if a person comes

19 to a law firm having served as a law secretary or clerk

20 for a member of the Supreme Court, he is not a first

21 year associate, he comes in as a second or a third year

22 associate, depending upon how much time he has clerked

23 for various judges, and that rate is commensurately

24 higher.

25 QUESTION: Are associate lawyers paid the same

1 in the various New York law offices?

2 MR. SILVERMAN: For the major firms, there
3 tends to be a kind of standard.

4 QUESTION: Yes.

5 MR. SILVERMAN: Now, that standard sometimes
6 gets out of whack because raises come into effect on
7 January 1st or September 1st, and the associates are not
8 terribly bashful about pointing out to the law firms
9 when they feel that the law firms are falling behind --

10 (General laughter.)

11 MR. SILVERMAN: -- and law firms then
12 generally respond to that, but if Your Honor please, the
13 problem of setting fees by judges is something that has
14 been known for decades. It is my friends on the other
15 side who for the first time suggest that a cost analysis
16 come up. I said --

17 QUESTION: Mr. Silverman, don't you
18 acknowledge that there is a great difference in the
19 problem of fixing fees now and let us say 50 years ago
20 or 40 years ago in cases of this kind?

21 MR. SILVERMAN: Your Honor, I do not think
22 that the process would differ. I do not consider it
23 more difficult to use the prevailing market rate, which
24 as I say now has a history of decades behind it than to
25 go to a cost accounting system, and may I observe, Your

1 Honor, that when I said that the questions that one
2 would have to answer are answerable, they are
3 dogmatically answerable. There is no particular logical
4 morality in cost accounting concepts, but it took an
5 accounting standards board ten years to come up with
6 this volume, which is cost accounting standards in
7 connection with government contracts. My friends --

8 QUESTION: Well, that is a little more
9 complicated than running a law firm, isn't it?

10 MR. SILVERMAN: The running of a law firm,
11 Your Honor, since I am doing it for mine, I know of
12 nothing more complicated.

13 (General laughter.)

14 MR. SILVERMAN: But in terms of accounting
15 standards, since no law firm that I know of begins to
16 keep its records on any basis which would permit this
17 kind of a computation, someone, Mr. Chief Justice, must
18 determine the yea or the nay of a particular cost item.
19 Now, if each District Court is going to do it for
20 itself, I suggest the Circuit Courts are going to be
21 very heavily involved, and I suggest that eventually
22 this Court may sit and determine whether or not
23 professional development expenses, recruitment expenses,
24 what all are an item of cost.

25 QUESTION: Let me suggest a hypothetical that

1 might not be so complicated that it would need a CPA and
2 a ten-year study to resolve. An associate is paid his
3 rate, his salary is fixed at \$25 an hour, and he is
4 getting \$50,000 more or less a year, somewhere around
5 that, because this 1,400 hours is not the standard for
6 associates as it is for partners now. Now, he is
7 getting \$25 an hour --

8 QUESTION: Partners are more, yes.

9 (General laughter.)

10 QUESTION: -- and he is charging -- and the
11 firm is charging \$50. Now, that is a profit, isn't it?

12 MR. SILVERMAN: Your Honor, it is a --

13 QUESTION: It is a perfectly legitimate
14 profit. I am not suggesting anything is wrong with it.

15 MR. SILVERMAN: I don't want to be seen to be
16 adopting words the implications of which I am not
17 comfortable with. The word "profit" is --

18 QUESTION: Well, let's call it --

19 MR. SILVERMAN: It's a funny thing in a law
20 firm.

21 QUESTION: Let's call it markup then. At any
22 rate, here is a margin.

23 MR. SILVERMAN: More than you pay the young
24 man for his salary.

25 QUESTION: Now, some of that is because the

1 firm is taking a certain measure of responsibility.

2 That's a factor that's an intangible one, isn't it?

3 MR. SILVERMAN: Yes, sir.

4 QUESTION: But they can readily calculate what
5 is the overhead factor to be assigned to that associate.

6 MR. SILVERMAN: I suggest --

7 QUESTION: They don't need a CPA for that
8 either.

9 MR. SILVERMAN: Your Honor, I suggest that
10 that is a most complicated problem.

11 QUESTION: Well, having done it myself, I --

12 MR. SILVERMAN: But you -- Forgive me.

13 QUESTION: -- I think it is not all that
14 complicated.

15 MR. SILVERMAN: Your Honor, I heard, I read
16 Judge Friendly say that's not complicated. I don't want
17 to repeat the material in our brief which indicates that
18 it is very simplistic to take all of your costs and
19 spread them over the number of timekeepers, if you will,
20 but are all of those costs legitimately part of costs?
21 For example, the cost analysis my friend argues for, he
22 can't mean and the state can't mean that whatever your
23 costs are you may pass them along. Somebody is going to
24 some day say, hey, that is not right. You can't have
25 premises in which you are going to have an art

1 collection in which you are -- and that is part of cost
2 -- in which you are going to pass on to the taxpayers of
3 the state. What are you going to judge these unbridled
4 costs against? And that word will be soon used. You
5 would have to do it against prevailing market rates.
6 Whatever system you have --

7 QUESTION: Mr. Silverman, may I ask one other
8 question that you went by rather rapidly earlier? In
9 the second circuit, as I read their just two-page order,
10 they dealt with three issues, none of which was this
11 issue. To what extent was this issue raised in the
12 Second Circuit, if you could please tell me?

13 MR. SILVERMAN: The costs?

14 QUESTION: Yes. Did they argue --

15 MR. SILVERMAN: My friends raised it in
16 argument. It was responded to, and it made little --

17 QUESTION: In oral argument, or was it in
18 their briefs?

19 MR. SILVERMAN: In their briefs. I beg your
20 pardon, Your Honor. I didn't --

21 QUESTION: Because it's -- They have a very
22 conscientious panel and didn't even mention the issue, I
23 see.

24 MR. SILVERMAN: Because it is -- if I may
25 suggest it, it is bizarre, and I don't really know why

1 we are here. I can understand that a -- looking at the
2 fees in this case, someone must have said, oh, my Lord,
3 that really is rather high, and when my friends on the
4 state side put their briefs in and indicated that this
5 was well on the verge of bankrupting the various
6 communities around the country, that is utter rubbish.

7 QUESTION: Well, you are here presumably
8 because at least four Justices of this Court voted to
9 grant certiorari.

10 MR. SILVERMAN: Your Honor, I believe that had
11 the Justices of this Court seen our Appendix 3, and been
12 persuaded as I urge that you be persuaded, that this
13 does not manifest some hog wild approach to the public
14 fisc. Let me point out to Your Honor 39 of the
15 Attorneys General who are amici agree with the
16 reasonable fees in the community. It is only New York
17 state and Massachusetts among the states that are
18 complaining about that. The 39 states do not find it
19 difficult.

20 QUESTION: Well, Mr. Silverman, there may be
21 another reason for granting cert, because there is
22 another issue in your case.

23 MR. SILVERMAN: Yes, Your Honor. I am not
24 privy to why this Court granted cert.

25 QUESTION: How about the 50 percent?

1 MR. SILVERMAN: I beg -- The bonus? The
2 upward adjustment? I will direct myself to that if Your
3 Honor please.

4 QUESTION: Well, I mean, that is an issue,
5 isn't it?

6 MR. SILVERMAN: It surely is. But let me
7 first --

8 QUESTION: And there is some -- there is
9 disagreement around the country on that, isn't there?

10 MR. SILVERMAN: Your Honor, I do not consider
11 that there is disagreement with respect to the upward
12 adjustment of the lodestar. If you adopt what I think
13 is the reasonable Congressionally mandated, judicially
14 sanctioned, universally around the country theory that,
15 A, private law firms and public interest law firms must
16 be treated alike, that is clear in the legislative
17 history, and that the prevailing rates in the community
18 ought to determine the initial step in the lodestar, I
19 am perfectly willing to adopt -- That sounds much more
20 presumptuous than I mean for it to be. It is right to
21 then say what is the permissible bounds or what are the
22 criteria for determining an upward adjustment in the
23 lodestar?

24 This Court, and I believe unanimously, in the
25 Hensley case said that the first step is to determine

1 the lodestar, albeit not using that word, but going
2 through that process, and I believe that Mr. Justice
3 Powell for the entire Court said that's only the first
4 step. Then you determine whether there should be an
5 upward adjustment or a downward adjustment depending
6 upon the exceptional nature of the factors in the
7 particular case involved.

8 QUESTION: Well, it certainly just didn't
9 depend on winning the lawsuit.

10 MR. SILVERMAN: Oh, I do not believe that that
11 depends only upon winning the lawsuit, but in this case
12 the judge held, having looked at comparable cases around
13 the country, that an upward enhancement was justified,
14 as I believe has been held by all of the courts around
15 the country.

16 You see, if you use the word "bonus," you are
17 using a nasty word, because bonus is sometimes defined
18 as something in addition to a reasonable fee. But I
19 prefer, as the courts have done, to use the word "upward
20 adjustment" as a part of the reasonable fee, and if it
21 becomes part of the reasonable fee, an upward adjustment
22 is not, if I may say so, unreasonable.

23 QUESTION: It is part of the prevailing rates
24 in the community.

25 MR. SILVERMAN: Precisely, Your Honor, and

1 that has been determined again in the legislative
2 history to be permissible as not, and I repeat, not
3 producing a windfall.

4 QUESTION: And the contingency is part of that
5 factor, is it?

6 MR. SILVERMAN: Your Honor, contingency means
7 various things to various people. Contingency as I
8 understand it, that means an upward enhancement with
9 respect to the risk factor, is whether or not the lawyer
10 will be successful in that case. It isn't whether he is
11 going to be paid for cases that he has lost. Here, the
12 Legal Aid Society, and let me put it down to cases, the
13 Legal Aid Society has a 1988 case. It is a responsible
14 organization. I assure this Court that as a director of
15 that organization, we do not run off filing cases
16 willy-nilly. It is a mature and reflective process. We
17 determined that this should be brought as a class
18 action, and we determined to put a team together so that
19 the case could be litigated, we think, expeditiously and
20 successfully.

21 QUESTION: So you are not suggesting then that
22 it would be proper to make an award based on what a
23 contingency, a regular contingency fee lawyer might
24 charge?

25 MR. SILVERMAN: Not on the basis that you are

1 going to pay him for unsuccessful cases.

2 QUESTION: Yes.

3 MR. SILVERMAN: But let me say what I do think
4 the contingency in this case is, about which I have no
5 doubt there may be some disagreement. A private
6 practitioner, I don't care whether it's a law firm or
7 whatever, makes a judgment that he is going to take a
8 1988 case, and he has a chance of losing it, in which
9 case his time will be unpaid for, or that he will win
10 it, in which case he will get some additional sum by
11 reason of that risk factor. Not other cases.

12 The Legal Aid Society does if not the same
13 thing, not substantially different.

14 QUESTION: Well, now, Mr. Silverman, you said
15 the private practitioner if he wins will get some
16 additional sum. Do you mean some additional sum over
17 and above the fair hourly rate?

18 MR. SILVERMAN: No, sir, because that
19 additional sum would be computed in the fair hourly
20 rate.

21 QUESTION: Well, then, why did you use the
22 word "additional?"

23 MR. SILVERMAN: I am sorry, Your Honor. I was
24 trying to get a two-step analysis, and I am trying to
25 adopt the analysis that Mr. Justice Powell went through

1 and all of the other cases that talk about the lodestar,
2 and then a further consideration before a reasonable fee
3 is determined.

4 QUESTION: But you do insist that he is
5 entitled to an extra fee because he took a risk?

6 MR. SILVERMAN: Yes, he takes a risk in that
7 lawsuit.

8 QUESTION: Well, everybody does.

9 QUESTION: What risk did he take?

10 MR. SILVERMAN: Sir?

11 QUESTION: Everybody takes a risk when he is
12 in a lawsuit.

13 MR. SILVERMAN: Of course, but most people who
14 have fee paying clients don't take a risk that they are
15 not going to get paid.

16 QUESTION: Then you really are compensating
17 for the contingency like a personal injury lawyer.

18 MR. SILVERMAN: Your Honor, I may be making
19 more of this than need be made. I merely want to get
20 away from the notion that when you take Case A you get
21 an additional amount because you have lost Case B. That
22 I do not consider to be, surely in light of this Court's
23 instructions, a reasonable way to define contingency.
24 However, when you take Case A and you are running the --
25 I am sorry, Your Honor.

1 CHIEF JUSTICE BURGER: Finish your sentence.

2 MR. SILVERMAN: If you are running the risk
3 that you are not going to get paid as a private lawyer,
4 the Legal Aid Society runs the risk that it will not be
5 able to render services. That risk is the same, and I
6 suggest has a much higher public purpose than merely
7 putting money into a private practitioner's pocket.
8 This means that our clients cannot get paid. That risk
9 is what is compensated for in the risk adjustment, but I
10 must add, that risk adjustment was not used by Judge
11 Sweet for fixing the upward adjustment here. He chose
12 not to use that as a factor. Therefore that discussion
13 so far as this case is concerned I consider to be rather
14 academic.

15 QUESTION: But interesting.

16 MR. SILVERMAN: Sir?

17 QUESTION: But interesting.

18 MR. SILVERMAN: Fascinating, Your Honor.

19 (General laughter.)

20 CHIEF JUSTICE BURGER: Mr. Leventhal.

21 ORAL ARGUMENT OF MELVYN R. LEVENTHAL, ESQ.

22 ON BEHALF OF THE PETITIONER - REBUTTAL

23 MR. LEVENTHAL: Your Honor, may it please the
24 Court, the present calculation of hourly rates and
25 amounts of award are rough estimates in many, many

1 respects. When attorneys duplicate time, the courts
2 have authorized downward adjustments for that
3 duplication of rough percentages. When attorneys don't
4 maintain contemporaneous time records, the Court has
5 said there can be rough adjustments.

6 Last term, in Hensley, this Court authorized a
7 30 percent adjustment for failure to maintain
8 contemporaneous time records. No precision was
9 required. Last term the Court said that when a party
10 does not prevail on all claims there can be a downward
11 adjustment of the hourly rate and the award. No one
12 talked about precision in figuring out exactly,
13 mathematically, or with cost accounting the extent to
14 which a claimant, an attorney lost or won a case.

15 This Court expressly held that the downward
16 adjustment was fully at the option of the District
17 Court. We have had downward adjustment authorized for
18 inefficiency, without mathematical precision. We have
19 no mathematical precision in the market rate. Yet when
20 the state of New York asks for protection from
21 windfalls, we are presented with an argument that we
22 need cost accounting. That is not a fair approach to
23 the case.

24 QUESTION: I suppose if the city had won its
25 case -- Is it the city or the state?

1 MR. LEVENTHAL: The state.

2 QUESTION: The state. If the state had won
3 its case and the judge had thought the suit was wholly
4 frivolous, I suppose the state could have collected some
5 attorneys' fees.

6 MR. LEVENTHAL: That's correct, Your Honor.

7 QUESTION: How would you like to cost justify
8 that?

9 MR. LEVENTHAL: Your Honor, the fact is that
10 the courts have held that we are under those
11 circumstances required to look at the ability of the
12 Legal Aid Society to pay.

13 QUESTION: I know, but on your theory you
14 would have to cost justify.

15 MR. LEVENTHAL: I think we can estimate it.

16 (General laughter.)

17 MR. LEVENTHAL: Your Honor, in the last -- in
18 the Willowbrook case Judge Newman, speaking for the
19 court, talked about a breakpoint, a way of accommodating
20 costs without a rough calculation. He said that we can
21 estimate a \$75 hourly rate as including costs that might
22 be appropriate for a smaller firm or for a non-profit
23 organization.

24 Let me add, too, that when Mr. Silverman said
25 that the rates for a first year associate are \$65 to

1 \$85, that is not a market rate. That is his rate. The
2 market is huge. There are firms with two lawyers in it,
3 with three lawyers in it, with 50 lawyers in it, with
4 100 lawyers. Have we ever tried to calculate a market
5 rate based upon the entire spectrum of the marketplace?
6 No court has ever tried that. But if you want to get a
7 true market rate, that is what is required. How would
8 we calculate that?

9 Let me go to this question of the contingency
10 adjustment. It might very well be that the underlying
11 hourly rate should include some element for contingency
12 that is far different from increasing an award by 50
13 percent because of a contingency. Perhaps the hourly
14 rate might reflect some consideration of contingency.
15 There are other parts of the upward adjustment made by
16 the District Court that are more obviously inappropriate.

17 The court said that there was an upward
18 adjustment because of complexity. Last term the Court
19 said that those upward adjustments are often subsumed in
20 the underlying award. This is an excellent example of
21 that. This Court granted an hourly rate, saying the
22 case was complex. He allowed a number of hours expended
23 on the grounds that it was complex, and then he tripled
24 it, forced the state to pay a third time for complexity,
25 by saying that there is an upward adjustment for

1 complexity. Three times complexity was included in the
2 hourly rate and the total award.

3 QUESTION: May I ask one other question about
4 the proceedings in the lower court? Did you take a
5 position in either the District Court or the Court of
6 Appeals as to what the correct hourly rate should have
7 been?

8 MR. LEVENTHAL: No, Your Honor.

9 QUESTION: You just said this was too high?

10 MR. LEVENTHAL: We said it was too high and
11 that the plaintiffs have the burden of establishing what
12 the market rate is.

13 QUESTION: Right. So you really don't have a
14 position on what -- you say he is wrong on what the
15 hourly rate is, but you don't tell us what is right.

16 QUESTION: But you are telling us how to
17 figure it.

18 MR. LEVENTHAL: Yes, sir.

19 QUESTION: You tell us how to figure it, I
20 know, by this cost accounting.

21 MR. LEVENTHAL: And we are saying at bottom
22 that it is improper to bill the state of New York for a
23 non-profit organization for the time, for that part of
24 the award that goes to pay a profit to a partner in a
25 firm and that goes to pay the fancy overhead of a major

1 firm.

2 QUESTION: Under your approach have you
3 figured what this fee should have been?

4 MR. LEVENTHAL: No, Your Honor, we have not,
5 but in the Willowbrook case, we have found acceptable an
6 hourly rate of \$75 an hour, the breakpoint rate. We
7 have not pursued that further, and expect to pay
8 approximately \$700,000 to the Civil Liberties Union and
9 the Legal Aid Society within a few weeks.

10 QUESTION: Well, Mr. Leventhal, I still don't
11 understand how you could fail under your approach to
12 insisting on cost accounting for fees when no non-profit
13 organization is involved, but just private lawyers,
14 individual lawyers or individual lawyers attached to law
15 firms, because I would think, as you say, there are just
16 hundreds of law firms, two-man, three-man.

17 MR. LEVENTHAL: That's correct.

18 QUESTION: Wouldn't you have to do that with
19 every fee award to a private organization? You would
20 have to figure that lawyer's costs.

21 MR. LEVENTHAL: Your Honor, if we can
22 adjust --

23 QUESTION: Wouldn't you? Wouldn't you?

24 MR. LEVENTHAL: No, Your Honor.

25 QUESTION: What would you do then? You would

1 just go to the prevailing market rate?

2 MR. LEVENTHAL: Your Honor, we would --

3 QUESTION: Would you or not?

4 MR. LEVENTHAL: We would not go to a

5 prevailing market rate.

6 QUESTION: What would you do?

7 MR. LEVENTHAL: We would --

8 QUESTION: Not cost, not prevailing market.

9 What would you do?

10 MR. LEVENTHAL: We would estimate it, Your

11 Honor.

12 QUESTION: Estimate on what basis?

13 MR. LEVENTHAL: On the basis of the total

14 costs, the total overhead of the law firm.

15 QUESTION: So you would do a cost accounting

16 based on each individual law firm.

17 MR. LEVENTHAL: Well, cost accounting, if you

18 mean a complex --

19 QUESTION: Well, I mean, you would do an

20 estimate on each, and your estimate might be one thing

21 for one law firm and another for another.

22 MR. LEVENTHAL: Yes, Your Honor. It would

23 vary based upon that. The Court --

24 QUESTION: Which law firm would you compare in

25 this case?

1 MR. LEVENTHAL: To the Legal Aid Society?
2 QUESTION: Yes.
3 MR. LEVENTHAL: At the very least, a very
4 small law firm with low overhead. That is the critical
5 point.
6 QUESTION: A law firm with no overhead?
7 MR. LEVENTHAL: Low overhead. Low overhead.
8 QUESTION: Low. Which one?
9 MR. LEVENTHAL: A small one.
10 QUESTION: You don't have any in mind, though,
11 do you?
12 MR. LEVENTHAL: No, Your Honor, but we think
13 that --
14 QUESTION: You could find one.
15 QUESTION: At this late -- How long has this
16 case been pending?
17 MR. LEVENTHAL: Two years.
18 QUESTION: And you haven't come up with one
19 yet?
20 (General laughter.)
21 MR. LEVENTHAL: The point is, Your Honor, that
22 the plaintiffs haven't come up with an hourly rate
23 either, a market rate.
24 CHIEF JUSTICE BURGER: Thank you, gentlemen.
25 The case is submitted.

1 (Whereupon, at 2:03 o'clock p.m., the case in
2 the above-entitled matter was submitted.)
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CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represent an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of the United States in the Matter of:
#81-1374-BAREARA BLUM, INDIVIDUALLY AND IN HER CAPACITY AS COMMISSIONER OF NEW YORK
STATE DEPARTMENT OF SOCIAL SERVICES. Petitioner v. ELLEN STENSON, ETC.

and that these attached pages constitute the original transcript of the proceedings for the records of the court.

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