

ORIGINAL

**OFFICIAL TRANSCRIPT
PROCEEDINGS BEFORE**

THE SUPREME COURT OF THE UNITED STATES

DKT/CASE NO. 82-276

TITLE RAYMOND L. DIRKS, Petitioner v.
SECURITIES AND EXCHANGE COMMISSION.

PLACE Washington, D. C.

DATE March 21, 1983

PAGES 1 THRU 52

AR
ALDERSON REPORTING

(202) 628-9300
440 FIRST STREET, N.W.
WASHINGTON, D.C. 20001

300 7TH STREET, S.W., REPORTERS BUILDING, WASHINGTON, D.C. 20024 (202) 554-2345

IN THE SUPREME COURT OF THE UNITED STATES

RAYMOND L. DIRKS,

Petitioner,

v.

SECURITIES AND EXCHANGE COMMISSION

No. 82-276

Washington, D. C.

Monday, March 21, 1983

The above-entitled matter came on for oral argument
before the Supreme Court of the United States at 1:00 p.m.

APPEARANCES:

DAVID BONDERMAN, ESQ., Washington, D.C.; on behalf of
Petitioner

PAUL GONSON, ESQ., Solicitor, Securities and Exchange
Commission, Washington, D.C.; on behalf of Respondent

C O N T E N T S

<u>ORAL ARGUMENT OF</u>	<u>PAGE</u>
DAVID BONDERMAN, ESQ. on behalf of the Petitioner	3
PAUL GONSON, ESQ. on behalf of the Respondent	23
DAIVD BONDERMAN, Esq. on behalf of the Petitioner -- rebuttal	48

300 7TH STREET, S.W., REPORTERS BUILDING, WASHINGTON, D.C. 20024 (202) 554-2345

P R O C E E D I N G S

CHIEF JUSTICE BURGER: We will hear arguments first this afternoon in Dirks against the Securities and Exchange Commission.

Mr. Bonderman, you may proceed whenever you are ready.

ORAL ARGUMENT OF DAVID BONDERMAN, ESQ.

ON BEHALF OF THE PETITIONER

MR. BONDERMAN: Thank you, Mr. Chief Justice, and may it please the Court:

Ten years ago today, in fact virtually at this hour, Petitioner Dirks was in the office of Stanley Goldblum, Chairman of the Board, President, and Chief Executive Officer of then high flying Equity Funding Corporation of America. Justice White, it was at 10:00 in the morning, California time.

(Laughter)

MR. BONDERMAN: Mr. Dirks was there to confront Mr. Goldblum with uncorroborated allegations of a former officer -- a fired former officer of a subsidiary to the effect in relevant part that the major foundations of the company, its life insurance subsidiary, were a fraud and that the company was carrying on its books substantial amounts of "phony policies" which were being sold to reinsurers as though they were real in a Ponzi scheme.

Mr. Goldblum, of course, denied all, arranged for a meeting which lasted much of the day with all of the other major officers of the company in an endeavor to persuade Mr. Dirks

1 that these allegations were entirely spurious and were being
2 circulated by a disgruntled former fired employee who, although
3 Mr. Dirks hadn't mentioned his name, Mr. Goldblum knew who it
4 was.

5 Secrist had come to Dirks ten days earlier with these
6 and other allegations, some of which ultimately proved to be
7 true, some of which proved to be false. He had come to Dirks
8 because Dirks had a reputation as an analyst who was willing to
9 investigate beyond just looking at reports, the bottom line
10 financial analysis, because as the Court of Appeal below found
11 the Securities and Exchange Commission had a history of failing
12 to act promptly in dealing with what has come to be known as
13 the Equity Funding Scandal, the SEC having been informed by one
14 of its own former attorneys a year and a half earlier and having
15 taken essentially no action, a quick investigation which was
16 closed. The SEC again being informed within two days of Mr.
17 Dirks, but again concluding that there was nothing there and
18 not taking any action at that time.

19 Secrist had the idea that in view of the performance
20 by the regulators and in view of the notion within the company
21 that the company had connections through its associate general
22 counsel to the SEC, which made it clear that the SEC would never
23 act, and through its vice president of the Illinois Insurance
24 Commission, which also assured that the Insurance Commission
25 which had regulatory authority would never act, the only way

1 to public's eyes what Secrist believed, though, as he admitted he
2 had no proof, was a major, perhaps the major fraud in corporate
3 America at the time was to have somebody like Dirks go out, do
4 such investigation as he could and to publicize those allega-
5 tions in the only way a securities analyst can by telling every-
6 body he can get his hands on with the result that the trading
7 in the stock would cause an adjustment in the price --

8 QUESTION: Mr. Bonderman, we are dealing here, I
9 guess, only with the activities of Mr. Dirks in those few days
10 before he went to the SEC.

11 MR. BONDERMAN: That is correct, Justice O'Connor,
12 from the 7th of March until the 26th of March.

13 QUESTION: Why shouldn't he have gone in the first
14 place to the SEC and then gone ahead and done all of the things
15 that he did?

16 MR. BONDERMAN: Well, there are two answers to that.
17 I would like to start with the second one if I might.

18 The second one is that the SEC's position is that
19 even if he had he would have violated the law because it is no
20 defense that you reported it to the SEC --

21 QUESTION: Well, but I suppose you could argue to us
22 that it should be a defense that he reported it to the SEC.
23 That is another question.

24 MR. BONDERMAN: That brings me to what I suppose,
25 perhaps, should have been my first.

1 It was reported to Dirks by Mr. Secrist that the SEC
2 was aware and had been informed in 1971. That was correct. The
3 Courts below so found --

4 QUESTION: But isn't it his obligation to go as a
5 broker/dealer to the SEC? You would acknowledge that at some
6 point it is his obligation? Would you, or would you not?

7 MR. BONDERMAN: Well, the answer to that is, I would say,
8 first, if he has an obligation to go to the SEC at all --

9 QUESTION: Does he ever, in your view, have an obliga-
10 tion?

11 MR. BONDERMAN: I believe not, but I believe that that
12 is not material here because under the facts present what he had
13 was a rumor, an unverified allegation, perhaps more than a rumor,
14 but certainly less than fact, of the sort that goes on in the
15 market all the time. In fact, Stanley Sporkin, the head of
16 the Securities and Exchange Commission's Division of Enforcement
17 at the time, who was called before Congress and asked why was
18 it that the SEC didn't take action when Dirks did go there on
19 the 26th --

20 QUESTION: Well, if you would assume for purposes of
21 answering the question that his obligation as a licensee to be
22 a broker/dealer does obligate him to go to the SEC with the
23 information, then could you agree that he ought to go there
24 first?

25 MR. BONDERMAN: I think the answer to that is no

1 because I believe that Mr. Dirks did, in fact, go to the SEC
2 himself although Secrist told him on the 19th of March that
3 Secrist had gone to the SEC -- That turned out to be inaccurate.
4 Indirectly the information was brought to the SEC's attention
5 on the 9th -- I believe that the record here is clear that
6 Mr. Dirks went to the SEC on the 26th at the very first time,
7 certainly the very first working day, that he had anything
8 beyond speculation allegation. After he had checked it out,
9 he and Mr. Blundell from The Wall Street Journal, who was, in
10 fact, the first person that Mr. Dirks talked to, did, in fact,
11 go to the SEC.

12 I might add that Mr. Dirks had a very personal
13 additional reason for not going to the SEC because the last time
14 he was involved in an investigation, he had done just what you
15 suggest. Some clients of his -- This involved a prior case,
16 the ITT Hartford --

17 QUESTION: Is this in the record?

18 MR. BONDERMAN: Yes it is. It is in the record.

19 Mr. Dirks in that case had gone to the SEC because he
20 heard from some of his clients that insider trading was going on,
21 and he went to the SEC and told them requesting that they please
22 keep his name out of it because his clients would not appreciate
23 his sharing their confidences with the SEC. The first thing
24 the SEC did was call up the clients and said, Dirks here is
25 alleging that you know thus and such about inside information

1 and inside trading in the Hartford case. Needless to say, Mr.
2 Dirks himself was personally disencouraged because of that
3 experience for going to the SEC before he believed he had facts,
4 which he did not have, we believe.

5 QUESTION: But, I suppose, the SEC as affirmed by the
6 Court of Appeals, though, found that the information he had
7 during the days before he went to the SEC was material specific
8 in detail?

9 MR. BONDERMAN: Well, the answer to that is in part,
10 yes, although what the Commission really found was at least --
11 and the Administrator alleges the same thing -- at least,
12 forgetting what happened earlier on, at least by the weekend
13 between the 23rd and 26th he had such information.

14 In fact, the information that Dirks had was brought
15 to the attention of Mr. Sporkin on a telephone call by Mr. Blundell
16 of The Wall Street Journal on the evening of the 23rd of March
17 which happened to have been a Friday. Dirks came in and
18 testified starting on the following Monday, the 26th, testified
19 for three days at the end of which time Mr. Sporkin testified
20 before Congress that the SEC had nothing but hearsay, innuendo
21 and rumor, and nothing on which it could act.

22 That was the SEC's position and testimony before
23 Congress about what Dirks knew. That is after Dirks spent
24 three days telling them.

25 I would like to talk about --

1 QUESTION: Before you go on with that --

2 MR. BONDERMAN: Yes, sir.

3 QUESTION: -- when a citizen, a private citizen, goes
4 to the SEC as they sometimes go to the FBI, Department of Justice,
5 or a newspaper, are there any regulations first that could
6 guarantee them anonymity? Second, beyond that, are there any
7 protections from liability for slander or libel, if they do it
8 in writing?

9 MR. BONDERMAN: The answer to both questions is, as far
10 as I know, there are none.

11 QUESTION: They go at their own risk, then, don't
12 they?

13 MR. BONDERMAN: I believe they do. In fact, you raise
14 a very good point because when Dirks started to make his checks
15 in the industry and ask people, look, you know how reinsurers
16 operate, is this scheme possible, because it made no sense. It
17 was Ponzi scheme. Is this scheme possible. He was cautioned,
18 don't say anything to anybody. You are going to get yourself
19 in trouble. There are libel laws here. You be very cautious
20 about what you say.

21 So, the truth is that you are caught between a rock
22 and a hard place in the sense that an analyst like Dirks has no
23 access to the press. He went to The Wall Street Journal. That
24 was the first thing he did. They declined to print the story.
25 The testimony was that they cannot print a story on hearsay

1 allegations.

2 They did not act on it, though they worked with Dirks,
3 and ultimately based on the information that Dirks uncovered
4 printed a story after the period of time we are talking about.

5 QUESTION: Now, on the other side of this equation, if
6 it is an equation, I am not sure, if a person, an analyst, a
7 securities analyst has clients who depend upon him, would he be
8 at risk for a malpractice if he had information and did not
9 give it to them?

10 MR. BONDERMAN: Well --

11 QUESTION: Is there any malpractice suit that has
12 reached that area yet?

13 MR. BONDERMAN: One of the defenses raised by the
14 persons to whom Dirks gave information and who traded -- and
15 let me just regress for a second to say, Dirks told literally a
16 hundred people about this, some of whom bought, some of whom
17 sold, some of whom did neither. Some of those -- Five of those
18 persons who sold were charged in this proceeding below, and
19 they defended themselves, in part, on the grounds that they
20 were caught with two fiduciary obligations, assuming for the
21 moment that this was inside information, which I do not believe
22 for a moment it is. They had two fiduciary obligations. One
23 to their clients, pension funds for example, for whom they were
24 trustee. Information comes to them. They have an obligation
25 to act for those trustees, and they have an obligation not to

1 violate the law with respect to this information.

2 The Courts below, or this Commission because it never
3 got to the Court below, held that whatever your other fiduciary
4 obligations are, it gives you no license to violate these laws.
5 I think the question is an open one. It was decided by the
6 administrative law judge, but I am not aware of any further
7 decisions on that point.

8 What happens here if we think about the public policy
9 implications of what was done, and, indeed, why the Solicitor
10 General and the Assistant Attorney General in charge of the
11 criminal division filed a brief urging reversal, is that as one
12 commentator put it, you have here the biggest boon for the
13 successful commission and continuation of fraud that can be
14 imagined because what you have done to somebody in Dirks'
15 position is to tell him that the only thing he can do without
16 risking a securities violation is to do what counsel suggested
17 below, nothing. That is to say to be silent.

18 Why do I say that? Because you will recall that
19 Dirks himself did not trade. He did not own any stock. Neither
20 he nor his company traded a single share. What he did was tell
21 everybody he could get his hands on, which included the auditors,
22 which included The Wall Street Journal, which included a whole
23 series of persons in the securities business, large and small,
24 as the SEC found. He basically responded to other people's
25 calls.

1 QUESTION: Could Mr. Dirks and his firm have traded
2 in the stock on their own during that interval of time?

3 MR. BONDERMAN: Well, the answer to that is I think
4 there is an argument that they could, and I think there is an
5 argument that they could not.

6 QUESTION: What is your position?

7 (Laughter)

8 MR. BONDERMAN: My position is that if those members
9 of the court in Chiarella who expressed the view that mis-
10 appropriation of information is grounds under 10b-5 and 17(a)
11 for violation, and the information came to Dirks on the theory
12 that he was going to disseminate it. If he instead used it solely
13 for his own private trading, it might be argued that he mis-
14 appropriated it. I think that is wrong, but I think a sub-
15 stantial argument can be made based on that branch of Chiarella.

16 I think there is no argument that can be made, no
17 reasonable argument that can be made, that where Secrist
18 reasonably concluded that the only way to get this out in view
19 of what Secrist understood to be the SEC's defaults in investi-
20 gating, and which the Court below found to be the SEC's defaults
21 in investigating it, the only way to get this out was to do
22 what Dirks did. Dirks did not trade, but did get it out.
23 There is no grounds under Chiarella to find that any person
24 breached any duty to any one.

25 QUESTION: Would your -- If the information that

1 Mr. Dirks had received were merely adverse but not indicating
2 criminal conduct, would Petitioner have been liable as a tippee
3 for the failure to disclose?

4 MR. BONDERMAN: I think the answer to that is probably
5 yes.

6 QUESTION: Clearly yes.

7 MR. BONDERMAN: That is correct. The reason that he
8 is not liable here is because under no conceivable definition
9 of the term, insider information, as that has been used, inside
10 information, could this possibly be inside information. That
11 is what the SEC forgot here.

12 They made the incredible -- and I think it is --
13 incredible statement as the underlying basis for their rationale
14 in this case that Dirks should have known that this information
15 was intended by the company to remain confidential.

16 Indeed, it was. Nobody who is committing a fraud
17 desires to have it circulated. But, yet that is the foundation
18 for the whole insider trading rules and regulations stemming
19 from Investors Management, the notion of improper dissemination.
20 There was nothing improper about what Mr. Secrist chose to do.

21 He had two choices as a fiduciary. The fraud was
22 going on. He could do either of two things. He could, as the
23 Commission suggests he should have, done nothing whatsoever
24 and allowed it to continue.

25 Instead, he chose to follow a path which lead to its

1 disclosure sooner rather than later. And, that is because, and
2 it is a proven fact in this case, so found by the Court of
3 Appeals that reporting this information to public officials got
4 nowhere in the past.

5 That isn't and should not come to anybody as a shock,
6 although this case is a little more aggregious as to what it is
7 that public officials overlooked because entire statutory
8 enforcement schemes, indeed the whole reason we have a 10b-5,
9 a private right of action at all, is a recognition that no
10 matter how well motivated an intention and whatever skillfull a
11 job they are doing, regulators simply cannot probe and uncover
12 all instances where enforcement is appropriate.

13 That is why we have private enforcement, not only in
14 10b-5, in the anti-trust statutes, throughout the federal regime.
15 It is why we have informers' rewards. It is why we try to
16 encourage dissemination and uncovering of fraud.

17 QUESTION: But, if you are right, and if there is
18 no accompanying obligation on Mr. Dirks to go right away to
19 the SEC and disclose the information, then that would build an
20 incentive to people who might uncover this information to con-
21 tinually, selectively disseminate it and to extend that time as
22 long as possible to maximize their profits.

23 MR. BONDERMAN: Well, let me answer that this way, if
24 I might, Justice O'Connor. First of all, I think Commissioner
25 Smith in Investors Management gave the right response to the

1 notion of selective dissemination. That is a spit word the SEC
2 has invented, and it means nothing. Because, what the selective
3 dissemination means, if it means you did not make it public
4 because you did not put it on the wire, of course, they are
5 right. No one would put this on the wire. The Wall Street
6 Journal would not publish it.

7 If it means that you chose a few people to select
8 for profit and did not try to get it out as broadly as possible,
9 that is not what was done here. The Court below found --

10 QUESTION: Well, but if you are right, it might be
11 done in the future for others.

12 MR. BONDERMAN: If, in fact, someone uses it to line
13 their pocket in a direct sense, I think we have a different
14 case, and, indeed, maybe can have a different rule. But, I
15 would like to suggest that the entire theoretical underpinnings
16 as -- I am referring the Court, for example, to Professor
17 Easterbrook's seminal article and this suggests that there is
18 nothing wrong with the notion, if what you are talking about
19 is encouraging people to investigate fraud and the choice is
20 to have them not investigate fraud, what are the costs you
21 are willing to pay to encourage someone.

22 If, in fact, Dirks because of his own personality
23 did this essentially for free -- He did, in fact, do it essentially
24 for free -- his company received one indirect commission.
25 But, you cannot expect people to spend their own time and incur

1 costs to investigate fraud doing that. In fact, it has never been
2 the case in this society, that I am aware, that people -- altruism
3 was supposed to contribute soley and 100 percent to their doing of
4 acts that the society regards as good. That goes for all of us
5 in this courtroom.

6 QUESTION: Would the sanction put on Dirks apply to
7 anybody else who is not a broker/dealer?

8 MR. BONDERMAN: That depends if you believe that Judge
9 Wright's single-judge opinion creating a broker/dealer duty to
10 the whole world which he announced was breached. If that were the
11 rationale, I suppose it would apply to all broker/dealer
12 employees --

13 QUESTION: How about non-broker/dealers?

14 MR. BONDERMAN: It would apply to anybody else who has
15 an ethical standard of special care. I think --

16 QUESTION: Well, what if The Wall Street Journal had
17 published the information?

18 MR. BONDERMAN: I am sorry?

19 QUESTION: What if The Wall Street Journal had
20 published the information?

21 MR. BONDERMAN: Well, if the question is whether they
22 would now have a privilege against the libel laws, I do not think
23 they would.

24 QUESTION: No, no, no. What about the -- Could the SEC
25 get after them?

1 MR. BONDERMAN: I think even the SEC would admit that
2 publishing it in The Wall Street Journal makes it public. Putting
3 it out over the wire makes it public. I think even the SEC would
4 admit that.

5 Beyond that, they will not go.

6 QUESTION: But, that is using inside information. That
7 is publicizing --

8 MR. BONDERMAN: As I understand the SEC --

9 QUESTION: Well, if Dirks had put out a big flyer and
10 handed it out in a supermarket, would he had been any better off?

11 MR. BONDERMAN: No, because the SEC takes the position
12 and did take the position here, in fact, the administrative law
13 judge said it was a position "of great merit." That the only
14 way you can protect yourself against a charge of fraud is to make
15 it public in the sense of putting it on a tape --

16 QUESTION: Could the SEC have got after some of Dirks'
17 tippees --

18 MR. BONDERMAN: They did.

19 QUESTION: -- who are not broker/dealers or anything
20 else?

21 MR. BONDERMAN: They did.

22 QUESTION: So, anybody who was a tippee using inside
23 information is subject to SEC sanctions?

24 MR. BONDERMAN: Yes, because the theory -- The SEC has
25 taken a walk on --

1 QUESTION: Including a newspaper, I suppose?

2 MR. BONDERMAN: If the newspaper traded or someone used
3 it to trade and it was not making it public. I suppose you could
4 think of a case of some newspaper with very small circulation in
5 some little town in South Carolina --

6 QUESTION: Well, what about Dirks, I said. What if he
7 had not told any of his clients? He just made a sign that said
8 so and so is a fraudulent outfit and stuck it up at the corner of
9 something and Wall Street?

10 MR. BONDERMAN: That is not public disclosure because
11 the persons who do not go by Broad and Wall, for example, people
12 trading in Seattle, Washington never find out about it.

13 In fact, one of the trading defendants, Dreyfus, did
14 disclose. They disclosed substantially everything that Dirks had
15 told them on the 23rd to Goldman Sachs to whom they sold some
16 stock. The SEC argued, and the administrative law judge found --
17 these folks did not appeal -- that even had they done so he said
18 there was great merit in the notion that that is not enough.
19 You cannot simply tell who you are dealing with. You have to
20 make it public. That is the whole point of the SEC's argument.

21 QUESTION: What if the SEC's basis for assertion of
22 authority is the broker/dealer relationship, what action could
23 they take to enforce this same sort of obligation against someone
24 who is not a broker/dealer and who, therefore, is not subject to
25 disciplinary proceedings?

1 MR. BONDERMAN: Well, Mr. Justice Rehnquist, that is
2 not the SEC's position. The SEC has taken a walk on Judge Wright's
3 opinion. They say to this Court in footnote 27 that we do not
4 deal with Judge Wright's opinion. Chenery precludes it. It
5 was not advanced below. The Commission did not rely on it. This
6 Court should not. We do not adopt it.

7 QUESTION: It applies to everybody.

8 MR. BONDERMAN: Their view is that anybody who gets
9 any information from inside the company automatically -- that is
10 the other half of Judge Wright's opinion --

11 QUESTION: You are stuck with that?

12 MR. BONDERMAN: Well, automatically has a duty to
13 disclose. It comes from out of --

14 QUESTION: Well, perhaps this question should be better
15 put to you opponent, but how would the SEC propose to enforce
16 that duty against someone who is not a broker/dealer?

17 MR. BONDERMAN: They would propose to sue them in a
18 federal court. I presume they have done so in other cases.
19 Perhaps they might, as the did with Mr. Chiarella choose --

20 QUESTION: What would they sue for?

21 MR. BONDERMAN: They would sue for aiding and abetting
22 violations of 10b-5 by someone who traded. That is what they
23 did here. They sued Dirks --

24 QUESTION: What would they ask for?

25 QUESTION: Well, isn't the real liability to the

1 purchaser in those facts. If it is a 10b-5 violation without
2 being the broker/dealer, isn't there a tremendous damage liability?

3 MR. BONDERMAN: There is a tremendous damage liability.
4 Dirks here, for example, was sued in huge class actions. No one
5 recovered from them because he refused to settle and ultimately
6 never went to trial.

7 But, also thinking back to Chiarella, let us not forget
8 that this is a criminal statute. What is to prevent the Dirkses
9 of the future from being indicted for this if this Court says that
10 Dirks did wrong here. The next time somebody will think about
11 whether the SEC is going to send them to jail for doing this.
12 It is hard to believe of anything that would be as contraindicated
13 for someone who is attempting to disclose a fraud even if he did
14 not do it perfectly.

15 QUESTION: May I ask you one question here about your
16 theory. I understand the objections to your opponent's theories,
17 but under your view if everything hinges on the character of the
18 information, it is illegal and, therefore, there is no protection
19 to it, it does follow, does it not, that you would say that he
20 would not be liable even if he had traded directly and never told?
21 I mean, he just kept it secret and decided to make as much money
22 out of it as he could.

23 MR. BONDERMAN: Well, I think, in fairness the answer is
24 not quite because what our theory has been is that under Chiarella
25 looking at the majority concurrence and dissents, there should be

1 no liability for information where there is no breach of a duty.

2 QUESTION: Well, in the case I posit, under your view,
3 there is no breach of a duty. I do not know why you are afraid
4 to make the argument.

5 MR. BONDERMAN: Well, the answer to that --

6 QUESTION: He has got information. It came into his
7 possession lawfully. There is nothing privileged about it because
8 the more people find out about it the better, and his market
9 activity will eventually cause the information to be known more
10 generally.

11 MR. BONDERMAN: I agree with that, and we do argue that.
12 But, we can go a step further here because of what Dirks did in
13 a way --

14 QUESTION: No, if the heart of your argument is no
15 duty --

16 MR. BONDERMAN: That is correct.

17 QUESTION: -- then it seems to me it applies in that
18 situation as well as this one.

19 MR. BONDERMAN: That is the heart of our argument. We
20 also recognize, however, the misappropriation arguments that the
21 Chief Justice made in his dissent, and what we are saying is that
22 it is at least possible to formulate a theory of misappropriation
23 which would not apply here, which might apply if Secrist had come to
24 Dirks and said, look, disseminate this, as, in fact, Dirks did,
25 but instead Dirks went home and traded on it for his own use and

1 that is all he did. It seems to me there might be a misappropria-
2 tion argument along the lines made by the Chief Justice in
3 Chiarella.

4 So, we recognize that such an argument is a possibility.

5 QUESTION: If that is the test, why wasn't it a mis-
6 appropriation to -- even if he got only one indirect commission
7 out of it -- to that extent? Wasn't there still a violation of a
8 duty?

9 MR. BONDERMAN: I do not think so because everybody
10 recognized that, and at least Secrist planned, if that is what it
11 could be called, was that Dirks would do exactly what he did do,
12 which was tell everybody in sight, which was not simply clients.
13 He told competitors. He told people he never heard of, people
14 who called him up on the telephone. He told the Ford Foundation.

15 QUESTION: But not the SEC.

16 MR. BONDERMAN: He had reason to believe that the SEC
17 knew -- reason which was accurate. He was told by Secrist on the
18 19th of March that the SEC knew. He was told by Secrist on the
19 7th of March that the SEC had been told about it repeatedly over
20 a period of years.

21 QUESTION: I guess I still do not understand what would
22 be the matter with a rule that said, the broker/dealer can dis-
23 charge his obligations, if there are any, by telling the SEC
24 and then going ahead and doing whatever he wants because he has
25 made it public. Now, what is the matter with that?

1 MR. BONDERMAN: That argument is inconsistent, as I
2 understand it, both with the SEC's position and with the entire
3 underlying basis for the development of the law being that it is
4 nonpublic. The fact that I tell the SEC -- obviously this Court
5 can change my mind as to what the law has been --

6 (Laughter)

7 MR. BONDERMAN: -- but, obviously if I tell the SEC, it
8 does not make it public. Because the whole notion stems from a
9 parody of information concept, along the lines rejected by this
10 Court in Chiarella, the truth is that there is no parody of
11 information or anything like it because if I tell the SEC and it
12 goes in their investigatory file it is still nonpublic in any
13 sense that that has ever --

14 QUESTION: In the hearsay file. It is in the hearsay
15 file.

16 MR. BONDERMAN: That is exactly where it is. It is
17 still nonpublic, and I believe that Mr. Gonson will tell you that
18 and will tell you that in response to those questions.

19 Thank you. I would like to reserve the remainder of my
20 time.

21 CHIEF JUSTICE BURGER: Mr. Gonson.

22 ORAL ARGUMENT OF PAUL GONSON, ESQ.

23 ON BEHALF OF RESPONDENT

24 MR. GONSON: Mr. Chief Justice, and may it please the
25 Court:

1 Raymond Dirks was censured by the Commission for passing
2 material, nonpublic information he had received from Equity Funding
3 to five institutions. On the basis of that information, they
4 sold more than \$17,000,000 worth of Equity Funding securities to
5 investors who did not know that those securities were virtually
6 worthless.

7 In imposing only a censure, the Commission took into
8 account Mr. Dirks' role in bringing to light the massive fraud at
9 Equity Funding as a result of his investigation. But while his
10 role negated any sanction to be imposed upon him as a result of
11 his unlawful tipping activities, it did not excuse them.

12 QUESTION: Was anybody at SEC censured?

13 MR. GONSON: Was anybody at the Commission censured?
14 So far as I am aware, no, Your Honor.

15 Let me address the question of the information to the
16 SEC, which is set forth in both of our briefs. The events that
17 are involved in this case took place in 1973.

18 In 1971 a former attorney who worked on the staff of
19 the SEC called to say that two employees of the SEC, one Mercado
20 and one Templeton, had information about irregularities at Equity
21 Funding. We asked that they be sent in. They were sent in, but
22 they were very circumspect. They did not tell the kind of story
23 that the lawyer promised that they would.

24 We followed up on it, and we were unable to get that
25 information. At a later time, the attorney for Mercado who

1 became concerned that his client had gone to the SEC unaccompanied
2 by counsel then came -- and then there is an issue which counsel
3 raises as to whether an offer of immunity was made whereby Mercado
4 allegedly would discuss that. From the SEC's staff's memorandum
5 it was never perceived that such an offer was made and so that
6 matter was not pursued.

7 On the 9th of March, which was two days after Secrist
8 told Dirks the story he had told him, the California Insurance
9 Commission representative contacted a staff member of the Los
10 Angeles office of the SEC to reveal in a very vague way that some
11 allegations were being made. And, the response was made that
12 the California authority should look into them and if they promise,
13 if they bring proof to contact us again.

14 This has to be understood, I think, in the context that
15 at that time approximately 10,000 complaints were received --
16 this is back in 1973 -- by the SEC. Today it is closer to
17 20,000 a year.

18 So, the very detailed hard story that Dirks knew and
19 received from Secrist, and which, by the way, he corroborated
20 in great detail by talking at length with six former and present
21 employees of Equity Funding, was not brought to the SEC, rather
22 a much vaguer, softer information.

23 Now, it may assist analysis of this case to view Dirks
24 as did the administrative law judge in this case as proceeding
25 on two tracks. On the first track, which is what has been

1 described to you, Dirks was seeking to confirm and expose what
2 he believed was a fraud. And, as the administrative law judge
3 found had Dirks confined his disclosure to The Wall Street Journal
4 reporters, or had he gone to the authorities, "He might indeed
5 have been perceived as the public spirited hero he portrays
6 himself."

7 But, there is a second track. Dirks informed his
8 clients about this fraud. Secrist testified that he wanted
9 Dirks to disseminate information to his clients so that they
10 would sell Equity Funding securities --

11 QUESTION: I take it your position is it would not have
12 made any difference to the SEC if he had gone to The Wall Street
13 Journal first then the SEC and then to his clients.

14 MR. GONSON: Well, the point of the case --

15 QUESTION: Would it make any difference to you, or not?

16 MR. GONSON: The question is whether the information
17 should become public. The issue in this case is not an informa-
18 tion issue. It is not whether the information did get out or
19 did not get out --

20 QUESTION: Well, I will just ask you again, what if --
21 just leave The Wall Street Journal out -- Suppose he had just
22 gone to the SEC and then went ahead and did what he did. He
23 would still be in trouble with you?

24 MR. GONSON: That is correct, Your Honor. Our position
25 is that this case is governed by a series of cases since 1961.

1 Those that the SEC and the --

2 QUESTION: So, it would not have satisfied his
3 obligation under the law to go to the SEC first?

4 MR. GONSON: That is correct. That an insider has to
5 observe what has come to be known as the abstain or disclose rule.
6 Either the information has to be disclosed to the market if it is
7 inside information, which I will get to, or the insider must
8 abstain from trading.

9 If the agency knows about it but the information has
10 not yet become publicly available --

11 QUESTION: Maybe it never will be.

12 MR. GONSON: Well, it may very well be. The fact that
13 the -- The question, Your Honor, boils down to whether if someone
14 has inside information that person is free to trade on it if
15 that information is not available to the market.

16 QUESTION: Well, of course, your ordinary analyst --
17 He makes his living by analyzing rumors and that sort of thing,
18 doesn't he? What did Dirks do that was so different here?

19 MR. GONSON: The Commission pointed out in its opinion
20 that it views the role of analyst as very important and said
21 that they perform valuable functions in putting forth their
22 analytical skills in evaluating data and then putting them
23 together in what has sometimes been referred to as a mosaic.

24 They take perhaps what might be inconsequential bits
25 of information to others and because of other information they

1 know and their analytical skills they can make predictions and
2 they can make suggestions as to the company will do or will not
3 do. That is different, said the Commission, from the kind of
4 devastatingly important information that would become obvious
5 to anyone, that there was a massive fraud at Equity Funding.

6 The Commission said a line has to be drawn between the
7 usual functions of analysts and their trading on inside informa-
8 tion that would not be available to anyone. The line is between
9 what might be called fairness, as far as is possible to do so,
10 on the one hand, as against the role that analysts play on the
11 other hand.

12 QUESTION: How does Dirks make anything public? How
13 would he admit it publicly? You say his obligation is don't
14 trade on it, information that is not public. Could he possibly
15 satisfy his obligation to make it public?

16 MR. GONSON: He could have gone to the New York Stock
17 Exchange, which he did not do. He could have tried --

18 QUESTION: What would he have done at the New York
19 Stock Exchange?

20 MR. GONSON: Pardon me?

21 The New York Stock Exchange may have then taken action
22 as it ultimately did --

23 QUESTION: Well, they may not have either. They may
24 not have taken any more action than the SEC did.

25 MR. GONSON: That is correct. That is correct.

1 QUESTION: So how could he do it?

2 MR. GONSON: It may be that he could not do it, Your
3 Honor, but that if he could not do it, then he could not trade
4 on it. The point is the question of whether --

5 QUESTION: The only way he could do it if he traded
6 himself, he should tell his customers. I mean, tell his pur-
7 chasers.

8 MR. GONSON: If there is a way for him to do that. It
9 is very difficult --

10 QUESTION: What if he insisted to his clients, now,
11 look, before you unload this bad stock, you should tell the
12 person that you are unloading it on that it is bad.

13 MR. GONSON: That is the principle, Your Honor, yes,
14 exactly right. It is difficult, of course, to do that --

15 (Laughter)

16 MR. GONSON: -- when trading stock at an impersonal
17 stock market. Thus, the information has to generally become
18 public in some other way.

19 QUESTION: Well, I am just not clear, then, what your
20 response is to Justice White about what Mr. Dirks could have
21 done to make it public. Would you explain that more clearly?

22 MR. GONSON: Yes, Your Honor.

23 Dirks could have attempted to make it public by doing
24 partly what he did, and that was pressing The Wall Street Journal
25 reporter to publish his story. Eventually, The Wall Street Journal

1 did --

2 QUESTION: And, if it were not published, then what
3 could he do?

4 QUESTION: Nothing.

5 MR. GONSON: If it were not published and it otherwise
6 did not become publicly available, then he could not have traded
7 on it.

8 QUESTION: That is your position. Whether he told The
9 Wall Street Journal, the SEC or anybody else, as long as it was
10 not public?

11 MR. GONSON: That is correct, Your Honor.

12 QUESTION: Mr. Gonson, suppose Dirks had not been a
13 broker/dealer and still the information had come to him and he
14 passed it on. I take it the SEC would not have had any juris-
15 diction over him, but would the party who purchased the stock
16 have a case against him?

17 MR. GONSON: Well, to take the first part of your
18 question, Your Honor, the SEC could have, I do not know whether
19 it would have, could have instituted an injunctive action --

20 QUESTION: Against this non-broker/dealer?

21 MR. GONSON: Against the non-broker/dealer. Indeed,
22 it has instituted a great many injunction actions against non-
23 broker/dealers or what we refer to as insider trading violations.

24 It seeks in those cases, where appropriate, to obtain
25 disgorgement of forgotten gains.

1 QUESTION: Suppose Mr. Dirks had told only Mr. Lawson
2 of The Wall Street Journal and Mr. Lawson had kept the information,
3 would Dirks be liable?

4 MR. GONSON: I am sorry, Your Honor, I did not quite
5 catch your question.

6 QUESTION: Let's assume that Dirks was not a broker/
7 dealer. The information came to him. He passed it on to Lawson
8 of The Wall Street Journal and Mr. Lawson told a friend of his
9 who owned securities, did not publish just told a friend, who
10 would be liable?

11 MR. GONSON: Your Honor, that would -- Your Honor is
12 constructing a chain of what we refer to as tippees --

13 QUESTION: Would Dirks be liable? He told Lawson. He
14 is not a broker/dealer.

15 MR. GONSON: Dirks would be liable if, as we have in
16 the facts in this case, he received information from a person
17 he knew as an insider and the insider wanted him to transmit
18 that information to others so others could sell. The answer is
19 yes. Dirks would be liable.

20 QUESTION: Even though Lawson himself owned no stock --

21 MR. GONSON: If Lawson traded on the basis of that
22 information.

23 QUESTION: Well, he told his friend. How far does the
24 chain go?

25 MR. GONSON: The chain goes as far, Your Honor, as

1 persons who know that they receive information from an inside
2 source and intend or reasonably expect either that they or the
3 person they told it to will trade on it. That is how far it
4 goes. It may reach a point where persons may not know the source.

5 QUESTION: So, each member of the chain would be
6 liable?

7 QUESTION: If they knew.

8 MR. GONSON: Yes, if they knew.

9 QUESTION: Well, yes.

10 MR. GONSON: Otherwise, all kinds of devious arrange-
11 ments could be made to bypass the effect of these laws.

12 Now, if I may get back to the second track I spoke of.
13 Secrist wanted Dirks to disseminate information to his clients so
14 that Dirks would sell these securities in large quantities. That
15 would depress the price, according to Secrist, and that would
16 cause the regulators to take notice.

17 QUESTION: Did Secrist want to make a private profit or
18 was he just interested in exposing it?

19 MR. GONSON: So far as the record shows, Secrist was
20 just interested in exposing. He testified, as a matter of fact,
21 that Dirks, and Dirks testified as well, that Dirks asked Secrist,
22 did you sell this stock short. In other words, are you trying
23 to induce me to do something to depress the price. Secrist said,
24 no. Secrist said that a friend of his had approached him and
25 said, I will put up the money. We will sell the stock short, and

1 then we will divide the profits. But, Secrist had rejected that
2 out of hand.

3 QUESTION: Does the SEC take the position that a broker/
4 dealer has an obligation to disclose to the SEC evidence of
5 criminal conduct that the broker/dealer learns of?

6 MR. GONSON: Your Honor, the SEC did not take that
7 position in this case.

8 QUESTION: Well, does it take that position generally?

9 MR. GONSON: That the broker/dealer has an independent
10 obligation to report crime to the SEC? Not that I am aware of,
11 Your Honor.

12 QUESTION: To report anything uncovered in the area of
13 criminal activity. No, is that right?

14 MR. GONSON: I am not aware that it has taken that
15 position, Your Honor.

16 QUESTION: Not as part of the duties of the licensee
17 or professional obligations of the licensee?

18 MR. GONSON: So far as I am aware.

19 QUESTION: Do I correctly understand, the SEC does not
20 place any reliance on his status as a broker/dealer at this stage
21 of the proceeding, other than for the discipline purpose?

22 MR. GONSON: That is correct, Your Honor. Other than
23 the fact that since he was a registrar it was appropriate to
24 proceed against him administratively. The theory of the case
25 does not depend --

1 QUESTION: Your theory would be exactly the same if
2 it were a non-broker/dealer, and is it not correct that if the
3 same case arose in the future, it would be, in your view, it
4 would subject the person who passed on the information when he
5 should not have to a liability of around \$17,000,000?

6 MR. GONSON: In a private action?

7 QUESTION: Yes.

8 MR. GONSON: Assuming the requisites for liability --

9 QUESTION: These facts. Assuming these facts --

10 MR. GONSON: -- for a private action were met. It
11 could conceivably have that -- Well, although there is case law
12 which as developed in an area not germane to this case delimiting,
13 restricting the amount of recovery in terms of damage liability,
14 but that is a separate issue, of course --

15 QUESTION: Well, does it follow from your answer that
16 if Blundell, the reporter, had done everything that Dirks had
17 done, that he might be liable?

18 MR. GONSON: If Blundell knew everything that Dirks knew
19 and himself traded, the answer is yes, Blundell would be liable.

20 A question quite separate from the question as to
21 whether he should publish something --

22 QUESTION: But, he would not be liable if he put it in
23 the paper?

24 MR. GONSON: He would not be liable if he put it in the
25 paper. But, this is not a disclosure case, Your Honor. We are

1 talking about people who are trading in securities on the basis
2 of undisclosed information.

3 QUESTION: What if it is a reporter for the Albuquerque
4 Journal instead of The Wall Street Journal, does publishing in
5 the Albuquerque Journal about, say a New York Stock Exchange
6 traded security count as disclosure in your book?

7 MR. GONSON: It may -- Yes, Your Honor, it may be
8 adequate disclosure if, in fact -- It probably would be. Other
9 wire services would probably pick up that story, and it would
10 soon become available to --

11 QUESTION: Most individuals do not have access to a wire
12 service that they can just go to their office and start typing
13 out a message.

14 MR. GONSON: That is correct, Your Honor. You are
15 raising a question that has been asked before and that is assuming
16 somebody is not in a position to compel public disclosure of an
17 inside fact that person knows, and very well established case
18 law, and, as a matter of fact, discussed in this Court's Chiarella
19 decision establishes that person may not trade.

20 QUESTION: May I ask one other question, please.
21 Supposing during the period between, I think it was March 7th and
22 the time he went out to the west coast, he had nothing but the
23 Secrist source of information, which were the bad facts but no
24 verification, was he then under a duty to refrain or disclose?

25 MR. GONSON: That raises the question, Your Honor, as

1 to whether that information was material. That, of course, is a
2 closer question then much later when he had confirmed that with
3 six former Equity Funding insiders.

4 The Commission found that it was material, that it
5 was very specific. It came from a source which Secrist --
6 excuse me -- which Dirks himself said was a credible source. It
7 was a three-and-one-half-hour, very detailed conversation.

8 The Commission found that yes, it was. But, I am not
9 sure that this Court need reach that because trades, of course,
10 were made throughout that period and most of them at the very
11 end of the period when, by that time, the information had been
12 confirmed in great detail by others who had seen or witnessed
13 others participate in the fraud --

14 QUESTION: But the duty arises when the information
15 becomes material, and, of course, you are not entirely sure when
16 it is material until you get the additional information, I guess.

17 MR. GONSON: Well, the question of materiality is a
18 question, I suppose that you should probably assess at the time --

19 QUESTION: That is what triggers the duty?

20 MR. GONSON: That is correct, the materiality of the
21 information.

22 QUESTION: Mr. Gonson, we are not giving you much of
23 a chance to argue your case, but there are so many interesting
24 questions.

25 Suppose -- Well, let me put it this way. How long

1 would Secrist be the possessor of inside information? Suppose he
2 had withheld it for four or five years. No one else had ever
3 discovered it. He obviously did not owe any duty not to disclose
4 confidential information to Equity, did he?

5 MR. GONSON: No, he did not, Your Honor.

6 QUESTION: He did not.

7 MR. GONSON: No argument made by -- no duties to share-
8 holders, not to the corporate --

9 QUESTION: If he had finally concluded five years later
10 that he had a guilty conscience. He should have disclosed it
11 sooner. He then told a friend and the friend who owned Equity
12 stock sold -- I suppose there is no statute of limitations that
13 runs against a former insider?

14 MR. GONSON: By virtue of the fact that he knew the
15 information for a long time?

16 QUESTION: Yes. I think one might assume that the
17 information was no longer accurate or dependable -- not in this
18 case where the fraud was manifest.

19 MR. GONSON: Well, that raises a number of questions,
20 Your Honor. Was the information material? Was it then public?
21 I think the fact that he knew about it a long time is not as
22 relevant as the fact that the person who is receiving it learned
23 it only then. The question then would be was it material. Of
24 course, we would have to look for a duty, which I would like to
25 get to, and if it was received in a breach of duty and the

1 person knew that it was coming from an insider, then he would be
2 disabled from trading on it.

3 QUESTION: Would an obligation that Dirks' clients
4 owed to their buyers have anything to do with inside information?
5 It would not, would it? It is just that they have information
6 they should have disclosed.

7 MR. GONSON: That is correct, Your Honor.

8 QUESTION: So, they may have a duty, an independent
9 duty under 10b --

10 MR. GONSON: Their duty, Your Honor, is derivative of
11 Secrist's duty in this case.

12 QUESTION: Well, why is that? It is just that they
13 had information they should have disclosed to their buyers. It
14 would not make any difference whether it was inside information
15 or not, would it?

16 MR. GONSON: Your Honor, this case is about Secrist's
17 duty as an insider --

18 QUESTION: I understand that.

19 MR. GONSON: -- and persons who stand in his shoes.

20 QUESTION: What could -- Suppose a holder of Equity
21 stock who gets ahold of some inside information and decides to
22 sell his stock because he does not think it is worth what it
23 should be and he sells it. Now, what can the company do to him?
24 What is there to disgorge?

25 MR. GONSON: Are you speaking of whether the company

1 has a right of action, Your Honor?

2 QUESTION: Yes.

3 MR. GONSON: The company -- we discussed that in our
4 brief, if I may answer your question very briefly. If there
5 was no duty of confidentiality owed to the company, then the
6 company probably would have no action.

7 QUESTION: What if there was a duty?

8 MR. GONSON: But, this is far fueled from the case that
9 we have before us.

10 QUESTION: Well, what if there was a duty? Suppose
11 there is a duty. What can the company --

12 MR. GONSON: A duty owed to the company?

13 QUESTION: Yes.

14 MR. GONSON: Then the company might take some action
15 for breach of that duty.

16 QUESTION: Like what. What could he make him disgorge?

17 MR. GONSON: If he had received a profit in breach of
18 the duty --

19 QUESTION: What if he did not make the profit? He
20 avoided a loss.

21 MR. GONSON: That would raise a question, Your Honor,
22 I am not in a position to answer. I do not know whether and to
23 what extent the corporation would be able to recover.

24 But, if I may return to the principle issue in this
25 case, the issue is one, of whether Secrist's duty either to

1 abstain from trading or to disclose the information devolved upon
2 Dirks.

3 The Commission held that Dirks stood in the shoes of
4 Secrist and like Secrist had a duty to disclose the Equity Funding
5 fraud to those he traded with or caused others to trade.

6 QUESTION: Did Secrist in the view of the Commission
7 commit the same offense, whatever that may be, that Dirks committed?

8 MR. GONSON: The facts support the answer as yes, Your
9 Honor. Secrist testified that he told Dirks this information
10 hoping that Dirks would give that information in turn to his
11 clients, that the clients would trade and that the impact of the
12 trading would lower the stock price dramatically and that would
13 cause the regulators to notice.

14 QUESTION: Did the Commission ever go after Secrist?

15 MR. GONSON: So far as I am aware of, the Commission
16 did not. Secrist, of course, would not be amenable not being a
17 registrar with the agency.

18 QUESTION: Your theory, I thought, was broad enough
19 so the liability did not depend on the fact --

20 MR. GONSON: It does not, Your Honor, but in this
21 proceeding, which was an administrative proceeding, then, of
22 course, persons would be amenable to that proceeding only if
23 there was --

24 QUESTION: In the Commission's view, Dirks' conduct
25 was bad but Secrist's was not?

1 MR. GONSON: I suppose, perhaps, you are drawing an
2 implicit assumption based upon the fact that the Commission chose
3 to proceed against Dirks and not against Secrist.

4 QUESTION: I leave the assumption drawing to you.

5 QUESTION: It is just that there is a particular kind
6 of remedy available against Dirks that is not available against
7 Secrist.

8 MR. GONSON: That is exactly correct.

9 And, of course, while we are here in this Court only
10 with regard to Dirks, the Commission's administrative proceeding
11 was against the five institutions who had received the informa-
12 tion from Dirks as well.

13 QUESTION: Could a staff member from the SEC ever be
14 an insider in terms of the statute?

15 MR. GONSON: Oh, certainly, Your Honor. We have all
16 kinds of elaborate rules that prevent staff members from trading
17 on securities.

18 QUESTION: When information first came to them from
19 whatever sources about this, is there some procedure to deal
20 with failures to act as distinguished from acting to take advan-
21 tage of the inside information?

22 MR. GONSON: That is if the staff members had been
23 derelict in their duty in not following through. Yes, there are
24 administrative procedures --

25 QUESTION: Disciplinary procedures, I take it?

MR. GONSON: Yes.

In retrospect I suppose there are other kinds of information that may come to the SEC, and as I explained, some 20,000 complaints a year that may later turn out to be something that the staff persons at that time felt were not as important as other complaints. I do not know whether that was so in 1973.

QUESTION: I get from that that you suggest that the SEC is sometimes skeptical of the information it gets.

MR. GONSON: Well, sometimes, Your Honor, it is a question, I think, of case load and volume where --

QUESTION: I would not assume that you, that the SEC would believe and accept every rumor that comes to their attention.

MR. GONSON: No, of course, it certainly does not, and it investigates a great many of them.

QUESTION: When there are repeated rumors focusing on one area, that certainly should trigger SEC action, should it not?

MR. GONSON: It generally does, Your Honor, if you are talking about a large number of complaints that are made or complaints over a period of time, but what we are talking about here is a complaint, if you will call it that, in 1971 then another one in 1973, neither one conveying very much in the way of detailed information.

If I may return to the question of duty -- The Commission

1 in this case dealt with Secrist and Dirks. Secrist was an insider
2 and as an insider owed a duty to shareholders of Equity Funding
3 and to those who were to become shareholders by the very act of
4 buying the stock. And, that duty was a duty of disclosure to
5 them, a duty not to defraud them. And, that duty rests upon the
6 fiduciary relationship recognized in the common law between the
7 corporate insider and the shareholder and not on the separate
8 and distinct duty of the insider to the corporation to preserve
9 the confidentiality of the corporation's secrets.

10 Dirks and the Solicitor General who has filed a brief
11 in this case confused these two duties. They disregard the duty
12 to the shareholders. They argue instead that because Secrist
13 had no duty to keep confidential the information about the fraud
14 he breached no duty to Equity Funding.

15 Now, this Court recognized in the Chiarella case in
16 discussing the traditional prohibitions against insider trading
17 by insiders and their tippees that the duty to disclose inside
18 information arises not from any obligation to the corporate
19 source of the information, but from the "relationship between the
20 corporate insider and the stockholders of the corporation."

21 The Court there referred among other sources to the
22 Commission's Katie Roberts decision in which the Commission had
23 recognized that a relationship of trust and confidence exists
24 between the shareholders of a corporation and its insiders giving
25 rise to a duty of disclosure in order to prevent a corporate

1 insider from taking advantage of the uninformed shareholders.

2 The Court also refers to this Court's 1909 decision
3 in Strong v. Repide essentially for a similar proposition. Now,
4 the duty to shareholders is separate from the duty of confiden-
5 tiality that the insider also owes to the corporation.

6 This case, as I mentioned before, is not about con-
7 fidentiality. It is not about the corporation's interest in
8 keeping the fraud quiet. It is about the shareholder's interest
9 in knowing about the fraud and the insider's duty to tell them
10 about it before --

11 QUESTION: Mr. Gonson, may I interrupt you? If we
12 just concentrate on duty to shareholders, how would the financial
13 interests of the shareholders have been served by a total dis-
14 closure of the fraud?

15 MR. GONSON: Of course, at any time when the fraud
16 would become known, the stock would become worthless or virtually
17 worthless and whoever would be holding it at that time would
18 have worthless stock. But, I believe, and I think that this is
19 probably an accurate statement, that people who buy stock assume
20 the risk that some companies are not going to do well.

21 I do not think that people assume the risk, however,
22 that infavored insiders are going to be able to bail out and
23 dump their stock on them before that time comes.

24 QUESTION: No, but the people who are potentially
25 victims in this situation are the people who may buy into the

company --

MR. GONSON: That is correct.

QUESTION: -- not those who are already -- So, you really, it seems to me, be focusing on the duty to potential future shareholders because existing shareholders -- It just cuts the other direction.

MR. GONSON: Yes, Your Honor. In the Chiarella case this Court quoted Judge Learned Hand's reasoning in Gratz v. Claughton, a Second Circuit case, that "the director or officer assumed a fiduciary relation to the buyer by the very sale; for it would be a sorry distinction to allow him to use the advantage of his position to induce the buyer into the position of a beneficiary although he was forbidden to do so once the buyer had become one."

And, our position and the Commission said, Your Honor, that just as Secrist could not trade his tippees, Dirks could not trade and Dirks' tippees, the institutions, could not trade.

QUESTION: Everyone should go down together?

MR. GONSON: So long, Your Honor, as they know the information comes from an insider, was communicated with the intention that purchasers be defrauded. That intention was carried out. Everybody who is in that chain ought to be disabled from trading on that information.

QUESTION: Again, I will ask what I asked a moment ago. If Dirks and/or his tippees had disclosed everything they knew

1 to their buyer, would that have discharged their duty to the
2 stockholders of Equity?

3 MR. GONSON: Yes, it would, Your Honor. If there were
4 a way, yes, certainly. That is the principle of the case. If
5 the buyer of the stock is given full disclosure, all the facts,
6 the material facts known by the seller --

7 QUESTION: That discharges the duty not only to the
8 buyer but to the stockholders?

9 MR. GONSON: It discharges the duty to those who are
10 purchasers in response to Justice Stevens.

11 QUESTION: I thought you said the insider owes a duty
12 to the stockholders --

13 MR. GONSON: Owes a duty to the stockholders not to
14 deceive them --

15 QUESTION: He is not deceiving them. He just goes and
16 sells his stock and he tells the buyer exactly what the facts are.

17 MR. GONSON: As I mentioned by quoting --

18 QUESTION: Does that satisfy the duty to the stockholders?

19 MR. GONSON: Yes, Your Honor. When I speak to duty of
20 the stockholders, I am referring it to the possible other side of
21 the case where the insider, as was the case in Strong v. Repide
22 in this Court, buys the stock, then, of course, he would breach
23 the duty to that stockholder in purchasing without disclosure of
24 material information because of the fiduciary relationship that
25 he bears.

1 When he sells stock then he breaches the duty to the
2 purchaser who by that very act of fraud, if you will, then
3 becomes the shareholder.

4 QUESTION: Mr. Gonson, I just want to be clear about
5 this, but as I understand your position, it is perfectly immaterial
6 that Dirks' firm profited by the information he had disseminated?
7 That is immaterial to your position, isn't it?

8 MR. GONSON: Well, I think it is immaterial to our legal
9 position, Your Honor.

10 QUESTION: It is immaterial to your basic theory.

11 MR. GONSON: It is immaterial, yes, to the basic theory,
12 although it provides, of course, some reason for him --

13 QUESTION: It provides some color, but that is really
14 all, isn't it?

15 MR. GONSON: Yes, Your Honor. This was the second
16 track I referred to. I never was able to develop that he was
17 pursuing with equal vigor --

18 QUESTION: But the liability would have existed even
19 if there had been no profit whatever?

20 MR. GONSON: That is correct, Your Honor, because
21 potentially under the theory of this case, Dirks was free to
22 have enjoyed that \$17,000,000 profit --

23 QUESTION: And, may I ask an irrelevant question? Is
24 it a fact that The Wall Street Journal was nominated for the
25 Pulitzer Prize and Dirks was prosecuted?

1 MR. GONSON: Is that an irrelevant fact?

2 QUESTION: I said, is it a fact. I do not know whether
3 it is a fact or not?

4 MR. GONSON: I have been told it is a fact, but then
5 their two activities were very much different, Your Honor.

6 QUESTION: Would it strike you as curious from the
7 standpoint of society in general if that were true?

8 MR. GONSON: Your Honor, it does not strike me as
9 curious, if I may answer the question. If one discovers a crime
10 and is on his way to the police station to tell them about it
11 and decides on the way to take a little piece of it himself, then,
12 I think, that tarnishes his image as a hero.

13 If another person publishes an article and does not
14 profit himself, I think there is a distinction. That does not
15 strike me as curious.

16 Thank you.

17 CHIEF JUSTICE BURGER: Do you have anything further,
18 Mr. Bonderman?

19 ORAL ARGUMENT OF DAVID BONDERMAN, ESQ.

20 ON BEHALF OF THE PETITIONER -- REBUTTAL

21 MR. BONDERMAN: If I might make a few brief points in
22 my remaining time, I would like to answer Justice White's questions.

23 The SEC's position is not that everybody should go down
24 together. It is that the fraud should be allowed to continue
25 because all incentive for anybody, whether it is Secrist or Dirks,

1 to disseminate any such information if they do not have access to
2 a wire, should be withdrawn from them because they should risk
3 SEC proceedings, \$17,000,000 liabilities --

4 QUESTION: Dirks could get off the hook by making the
5 whole thing public, in which event, everybody would go down
6 together.

7 MR. BONDERMAN: Except Dirks could not make it public.
8 He tried as best he could. He did not have a wire service. No
9 one would print these --

10 QUESTION: Well, suppose it was printed.

11 MR. BONDERMAN: If The Wall Street Journal had, in fact,
12 published it, which it refused to do, I would believe that the
13 SEC would have said, okay, thereafter it is public. But --

14 QUESTION: Then everybody could take his chances?

15 MR. BONDERMAN: That is right, but the truth is that
16 Dirks, remember, did not trade. He told everybody. This is not
17 a trading without disclosure. Dirks told everybody he could.

18 QUESTION: Let me ask you one other question about your
19 theory. What about -- Assuming that Secrist had traded, would
20 there be liability for Secrist?

21 MR. BONDERMAN: I think so.

22 QUESTION: Why?

23 MR. BONDERMAN: Because I believe it is not us, but the
24 SEC is confused as to whom Mr. Secrist has a duty. He has a duty
25 first to the shareholders not to profit himself. I believe that.

1 Secondly, he has a duty to the public to disclose fraud.
2 That is what he was trying to do. If instead what he had done is
3 simply take the information, put it in his pocket and lined his
4 pocket, we would not have the implication that we do here of a
5 man who is trying to disseminate the fraud --

6 QUESTION: What if he tried to tell The Wall Street
7 Journal just as Dirks did, and The Wall Street Journal would not
8 publish and then he said, well, the only way I can get this into
9 the public is by selling and causing the market to fall and cause
10 an investigation, would he still be liable?

11 MR. BONDERMAN: I think that is a tough case. I think
12 he probably would because Dirks is not in the same position under
13 Chiarella and under the common law fiduciary cases as Secrist is.

14 Dirks had no contact with this company. He is not a
15 fiduciary of the company. He had no contact with the stockholders.
16 He was not in a position of faith and trust.

17 QUESTION: No, but if he had traditional inside informa-
18 tion, he would be in the same position.

19 MR. BONDERMAN: But, that is because there would have
20 been a breach of duty supposedly in making that information
21 available. Where, I ask you, is there any breach of duty?
22 You have to go back.

23 What is wrong with the SEC's position here and why
24 their arguments make no sense and why they cannot answer your
25 questions --

1 QUESTION: Well, their argument is that the duty to
2 refrain or disclose was something that imposed on Secrist, he
3 violated that and the person to whom he disclosed had the same
4 duty. That is their theory.

5 MR. BONDERMAN: The problem with their theory is that
6 it is obviously wrong. Did Secrist have a duty not to disclose
7 information relating to the criminal conduct? Let's go back and
8 see where this whole tippee theory came from.

9 The notion is that inside information is in a sense a
10 corporate asset. That it is information good or bad to be con-
11 trolled by the corporation for its private purposes, whether it
12 is Texas Gulf's strike, good, or McDonald-Douglass' collapse and
13 dividend loss, which is bad, but to be released and will be
14 released in due course by the company when the company has taken
15 such legitimate advantage of it as it is entitled to. That is
16 where the whole notion came from.

17 Now, how can you possibly apply that theory to informa-
18 tion with respect to an illegal ongoing fraud which the management
19 has been concealing for 11 years and will conceal for the rest of
20 all of our lives if it can. You cannot, I submit. That is why
21 there is no breach of duty.

22 Thank you.

23 CHIEF JUSTICE BURGER: Thank you, gentlemen.

24 The case is submitted.

25 (Whereupon, at 2:02 p.m., the case in the above-entitled

matter was submitted.)

CERTIFICATION

Alderson Reporting Company, Inc., certifies that the attached pages represent an accurate and complete electronic sound recording of the oral proceedings of the Supreme Court of the United States in the case of RAYMOND L. DIRKS, Petitioner v. SECURITIES AND EXCHANGE COMMISSION, No. 192-275.

and that these attached pages constitute a true and correct transcript of the proceedings for the purposes of the case.

By [Signature]
[Name]
[Title]

CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represent an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of the United States in the Matter of: RAYMOND L. DIRKS, Petitioner v. SECURITIES AND EXCHANGE COMMISSION
#82-276

and that these attached pages constitute the original transcript of the proceedings for the records of the court.

BY

Pine Hammock

(REPORTER)

RECEIVED
SUPREME COURT, U.S.
MARSHALS OFFICE

983 MAR 28 AM 11 52