

ORIGINAL

OFFICIAL TRANSCRIPT
PROCEEDINGS BEFORE

THE SUPREME COURT OF THE UNITED STATES

DKT/CASE NO. 82-163
TITLE NATIONAL LABOR RELATIONS BOARD,
v.
TRANSPORTATION MANAGEMENT CORP.
PLACE Washington, D. C.
DATE March 28, 1983
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1 IN THE SUPREME COURT OF THE UNITED STATES

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3 NATIONAL LABOR RELATIONS BOARD, :

4 Petitioner :

5 v. : No. 82-168

6 TRANSPORTATION MANAGEMENT CORP. :

7 - - - - -x

8 Washington, D.C.

9 Monday, March 28, 1983

10 The above-entitled matter came on for oral
11 argument before the Supreme Court of the United States
12 at 10:02 o'clock a.m.

13 APPEARANCES:

14 LAWRENCE G. WALLACE, ESQ., Office of the Solicitor
15 General, Department of Justice, Washington, D.C.;;
16 on behalf of the Petitioner.

17 MARTIN AMES, ESQ., Chelmsford, Massachusetts; on
18 behalf of the Respondent.

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P R O C E E D I N G S

CHIEF JUSTICE BURGER: We will hear arguments first this morning in National Labor Relations Board against Transportation Management Corporation.

Mr. Wallace, you may proceed whenever you are ready.

ORAL ARGUMENT OF LAWRENCE G. WALLACE, ESQ.,
ON BEHALF OF THE PETITIONER

MR. WALLACE: Mr. Chief Justice, and may it please the Court, for the third time this term I am here to discuss burdens of persuasion and burdens of production, this time in the context of the National Labor Relations Board's allocation of burdens of proof in a proceeding under Section 8(a)(3) of the Act charging a discharge of an employee for anti-union animus.

If the Court please, I would like to proceed with my argument first by describing briefly but comprehensively the overall allocation of burdens of proof in such a proceeding which we believe to be correct and which we believe to be a fair distillation of the Board's decisions and practice.

I do this because we believe that much of the confusion in this area stems from incomplete analysis and from an effort to force all categories of cases into

1 an analytical framework that suits only some categories
2 of cases.

3 And after that, I would like to focus on the
4 aspect of the allocation that is at issue here, and show
5 that as to this, the Board faithfully follows the
6 Congressional intent, and that its practice is
7 consistent with principles reflected in this Court's
8 decisions, and then show that these principles were
9 properly applied to the facts of this case.

10 QUESTION: Have you decided what time you will
11 receive questions from the bench?

12 MR. WALLACE: Well, of course, I am just
13 explaining why I am not starting with the facts, Mr.
14 Justice. Questions from the bench are welcome at any
15 time.

16 (General laughter.)

17 QUESTION: Well, at least they are received,
18 even if not welcomed.

19 (General laughter.)

20 MR. WALLACE: To begin with in such a
21 proceeding the general counsel, of course, has a burden
22 of production and a burden of persuasion to show that --
23 we'll talk about discharges here, although this applies
24 to any 8(a)(3) case and to many 8(a)(1) cases involving
25 other adverse action, but to show that the discharge was

1 improperly motivated, that anti-union animus generally
2 was a motivating factor in the meaning of this Court's
3 decision.

4 If he establishes that with his evidence, and
5 that evidence is uncontroverted, of course, he has
6 established his case. So in that sense, if he -- if his
7 evidence establishes that, there is a burden of
8 production on the employer to controvert it in some way,
9 and the usual manner of controverting it is to show that
10 there was a legitimate reason or reasons for the
11 discharge. There may be other evidence introduced as
12 well by the employer.

13 That evidence usually serves two purposes, the
14 evidence of a legitimate reason. One, to rebut the
15 evidence that there was an improper motivation, or two,
16 to show that the discharge would have occurred in any
17 event even in the absence of the improper motivation.
18 Occasionally, that evidence is introduced for only the
19 latter purpose. There are cases, and we have cited
20 some, in which the employer admits that an improper
21 purpose was a motivating factor, but nonetheless defends
22 on the ground that the same result would have been
23 reached in any event.

24 Now, if what the employer introduces is
25 inherently incredible, or insubstantial on its face,

1 that doesn't really change the case, and in that sense
2 his burden of production has not been satisfied. But if
3 he has introduced something plausible, as was the case
4 here, he has satisfied that burden of production, and
5 then the burden of persuasion remains on the general
6 counsel to do at least one of two things.

7 One, he might try to persuade the tribunal
8 that the proffered legitimate reasons, and I use
9 "legitimate" only in the sense of non-prohibited, not a
10 value judgment, that the proffered legitimate reasons
11 were not in fact a motivating factor at all. If he
12 carries that burden of persuasion, that is a true
13 pretext case, and he has shown that only the improper
14 motivation was present, and the case remains what it was
15 before that evidence was introduced.

16 But if he is unable to do that, then the
17 question is whether in light of the evidence introduced
18 by the employer, the general counsel can still satisfy
19 the burden of persuasion which is on him by a
20 preponderance of the evidence that the improper reason
21 was also a motivating factor.

22 If in light of all the evidence, including the
23 evidence introduced by the employer, the general counsel
24 still succeeds by a preponderance of the evidence in
25 showing that anti-union animus was a motivating factor,

1 then --

2 QUESTION: Mr. Wallace, does the Board
3 actually conduct the presentation of testimony in this
4 kind of segmented way?

5 MR. WALLACE: It is not -- it is not segmented
6 this way. We are segmenting it only for analytical
7 purposes.

8 QUESTION: Why does it help the Board, if I
9 might ask, to have these various presumptions and
10 burdens of persuasion? Wouldn't it be just as easy for
11 them to hear from one side and then hear from the other
12 and then decide the factual question?

13 QUESTION: Well, that is what they -- what
14 they really do, but I am trying to specify the analysis
15 used in allocating who had the burden of persuasion on
16 what in issuing their decisions, in analyzing the
17 evidence that has been introduced.

18 QUESTION: Well, I can see how that would be
19 useful if the Board directed a verdict against someone
20 saying that, you know, we are going to stop the
21 proceeding right here because even believing your
22 evidence, it's not enough to even warrant a fact
23 finding, but in proceedings that have gone to
24 completion, and the Board has heard all the evidence,
25 how does this rather structured and somewhat artificial

1 form of analysis move the ball?

2 MR. WALLACE: Well, it's arguable that the
3 ball would move with greater ease without it, but this
4 is what the Board has been doing to explain its
5 decisions, and it is the context against which Congress
6 legislated in Taft-Hartley in revising the law. I don't
7 think what they did on this subject in Taft-Hartley can
8 be understood without recognition that it was done
9 against this background, and it is the background
10 against which the Courts of Appeals have divided in
11 their views.

12 I think to understand what has occurred in
13 this field, we have to recognize how the Board has been
14 analyzing these cases, even if it might have been
15 possible to proceed differently.

16 And I am almost at the end of this overview.
17 I was saying, if the general counsel was unable to show
18 that it was a pretext, the clearest way of doing that
19 would be to show that the reason didn't exist at all
20 factually, or as was the case with one of the reasons
21 here, that the employer didn't know about it until after
22 the discharge decision was made.

23 Or there can be other ways of showing it was a
24 pretext, such as by showing that this was commonly done
25 with impunity by other employees to the knowledge of the

1 employer. In any event, if he doesn't succeed in
2 showing that it was a pretext, but nonetheless carries
3 his burden of persuasion, showing by a preponderance of
4 the evidence that anti-union animus was also a
5 motivating factor, then we have a true dual motive case,
6 and we have a case in which the general counsel has
7 satisfied his burden of persuasion that a violation of
8 Section 8(a)(3) occurred by showing that the adverse
9 action, the discharge took place for a prohibited
10 reason, because from the beginning, if the discharge
11 took place in whole or in part for a prohibitive -- for
12 a prohibited reason, that was sufficient to show a
13 violation.

14 Part of the confusion stems, however, from the
15 fact that the Board still refers to this showing as a
16 prima facie case, and the reason it does that is because
17 it recognizes the possibility of the employer still
18 establishing an affirmative defense, by showing with
19 respect to a hypothetical question that the discharge
20 would have occurred for the legitimate reasons even in
21 the absence of the improper motivation for the
22 discharge.

23 And on that question, the Board has
24 consistently placed the burden of persuasion as well as
25 of production on the employer, and the Board has

1 referred to this as an affirmative defense, and the
2 issue in this case, the difference between the Board and
3 the court of appeals in this case focuses solely on this
4 phase of the analysis.

5 Now, whether it is proper for the Board to
6 place the burden of persuasion on this question on the
7 employer, or whether the burden of persuasion must
8 remain with the general counsel on this question, and
9 this is a matter that was addressed with great
10 specificity in the legislative history of Taft-Hartley,
11 and unlike some cases in which the Board appears before
12 the Court, where we are contending that the Board's
13 interpretation of the Act on a specific matter is a
14 reasonable interpretation among reasonable alternatives,
15 and therefore should be sustained, this, it seems to us,
16 is an interpretation required by the legislative history
17 of the revision of the Act in Taft-Hartley.

18 And I would like to turn to the pertinent
19 materials. It was well established, as we have shown in
20 cases collected starting at Page 15 of our brief, prior
21 to Taft-Hartley, that if the discharge was motivated in
22 whole or in part by the improper motivation, a violation
23 had been shown, and that the burden was on the employer
24 to prove as a defense that he would have reached the
25 same result in the absence of the improper motivation.

1 Many Board opinions, and we have quoted one on
2 Page 16, referred to language used in a well known
3 Second Circuit opinion, NLRB against Remington Rand,
4 which is cited at the bottom of Page 16 of our brief, in
5 which Learned Hand rejected the defense factually,
6 although he said it was a proper defense for the
7 employer to make, in language that was quoted and
8 requoted many times, that it rested upon the tort
9 feisor, as he called the employer, because the general
10 counsel had shown that he had acted out of improper
11 motivation. It rested upon the tort feisor to
12 disentangle the consequences for which it was chargeable
13 from those for which it was immune.

14 And that interpretation was made clear in
15 annual reports to Congress which we have cited in
16 Footnote 9 on Page 18, and was criticized in the House
17 hearings quite specifically. We have referred to that
18 also in Footnote 9. And a change in the law was
19 advocated, and indeed the House bill would have changed
20 the law specifically in that respect, and on Page 18 of
21 our brief we have described the provision that was in
22 the House bill to change the law on that question.

23 That provision was not in the Senate bill, and
24 the conference committee struck it in favor of retaining
25 the existing practice before the Board. This was one of

1 many examples, as we have reminded the Court from time
2 to time, in which the strategy of the conference was
3 against making particular changes because they had in
4 mind larger objectives to be achieved in Taft-Hartley.
5 It was the first time that the Act was going to specify
6 categories of unfair labor practices by unions, for
7 example. They wanted to overrule this Court's Packard
8 decision, which had included foremen within bargaining
9 units, and they knew they had to anticipate a veto from
10 President Truman, so they had to keep together a
11 broad-based coalition that would be able to override the
12 veto, and other matters were not being changed because
13 of their desire to accomplish these major objectives.

14 And Senator Taft, in an extended interchange
15 on the floor in reporting the conference bill, and we
16 have quoted pertinent portions of it on Page 20 of our
17 brief, an extended interchange with Senator Pepper, who
18 was raising this problem that the House had tried to
19 shift the burden of proof away from the employer on this
20 issue, kept pointing out repeatedly that this was struck
21 by the conference committee from the House bill, and as
22 we say at the conclusion of the excerpt we have here,
23 under provision of the conference report, the employer
24 has to make the proof.

25 This is the present rule and the present

1 practice of the Board.

2 QUESTION: In that respect, does the Board
3 call it its Wright-Line test? Is it the Wright-Line
4 test?

5 MR. WALLACE: It is the Wright-Line test now.

6 QUESTION: But that is a 1980 --

7 MR. WALLACE: That is correct.

8 QUESTION: And when was the earliest -- what
9 was the earliest Board's case that articulated that?

10 MR. WALLACE: Well, the first one that we cite
11 is Dow Chemical in 1939, and the one that we have quoted
12 on Page 16 is also a 1939 case, and --

13 QUESTION: And was it changed at all in
14 Wright-Line?

15 MR. WALLACE: We don't think Wright-Line meant
16 to change the standard at all, but it meant to
17 articulate it with the help of this Court's opinion in
18 Mt. Healthy.

19 QUESTION: Well, it didn't need any help if it
20 was so clear from the statutory language and history,
21 did it?

22 MR. WALLACE: Well, it wasn't always
23 articulated well by the Board, and the reason for this
24 is that until Wright-Line, in the cases in which the
25 Board was ruling for the general counsel and holding

1 that the employer did not sustain its burden of proving
2 that the discharge or other adverse action would have
3 occurred anyway, the Board tended to articulate the dual
4 motive aspect of the case.

5 But when the Board was ruling for the employer
6 in these cases, it tended not to articulate that it was
7 a dual motive case. It tended just to say that the
8 general counsel did not sustain his burden, often saying
9 that he didn't make out his prima facie case, which
10 caused even more confusion. It was hard to tell in
11 those cases whether the Board really thought it was a
12 dual motive case at all.

13 We have collected in our brief, in the
14 footnote on Page 37, Footnote 25, numerous cases in
15 which the Board has sustained the employer and said that
16 he has met his burden of proving that the adverse action
17 would have taken place anyway, but they are all cases
18 from 1981 and 1982, because it was only after
19 Wright-Line specified that the Mt. Healthy analysis
20 should be used that the Board began explicitly in ruling
21 for the employer to recognize which cases were dual
22 motivate cases where the employer had carried that
23 burden.

24 I think Wright-Line was an effort to
25 articulate the standard more clearly, and to bring about

1 better consistency of practice from case to case before
2 the Board. It wasn't meant to be a change in the
3 Board's rule or practice.

4 QUESTION: Mr. Wallace, how far from the
5 position taken by the AFL-CIO in its brief is the
6 Board's position?

7 MR. WALLACE: It is very similar, but the
8 Board has chosen not to issue a remedy at all in cases
9 in which the employer has sustained the burden. The
10 Board would do what the AFL-CIO is advocating, issue a
11 cease and desist order in a hypothetical case, in a
12 fairly narrow category of cases.

13 For example, in our own case, it was shown
14 that one of the reasons given by the employer, that he
15 had left his keys in the bus, was something that the
16 employer did not know until after the discharge had
17 taken place. It was a pretext in that sense. If that
18 had been -- it turned out that in this case that was
19 something commonly done, it was found. It would not
20 have justified the discharge anyway. But if that had
21 been a more substantial infraction, something that would
22 have justified a discharge, that he had his hand in the
23 till or something of that sort, and yet the discharge
24 took place because of anti-union animus before the
25 employer knew of that, the Board would find a violation,

1 and issue presumably a cease and desist order, but would
2 not order reinstatement in a situation like that,
3 because an affirmative defense in the sense of something
4 to mitigate the remedy had been shown.

5 But they treat the legitimate reason for the
6 discharge at the time the discharge took place as an
7 affirmative defense that negates a violation. They
8 probably could have gone either way on this question
9 consistently with the legislative history, but that has
10 been their practice.

11 QUESTION: You are speaking now of the Board
12 or the hearing examiner?

13 MR. WALLACE: The Board. The Board could
14 have, and this is --

15 QUESTION: How about the hearing examiner?

16 MR. WALLACE: Well, they follow --

17 QUESTION: Is it the same?

18 MR. WALLACE: Of course it's the same, Mr.
19 Chief Justice.

20 QUESTION: May I ask a similar question, Mr.
21 Wallace, right on this? How different is your view from
22 the view of Judge Briar? In other words, assume we
23 don't have an affirmative defense, but just a question
24 whether there is any motivating factor at all, and the
25 evidence is in perfect equipoise. Who wins?

1 MR. WALLACE: Well, it depends on the evidence
2 of what.

3 QUESTION: Evidence on the issue of whether or
4 not actual anti-union animus was a motivating factor.

5 MR. WALLACE: On that, the general counsel has
6 the burden of proof, and he must satisfy the Board by a
7 preponderance of the evidence.

8 QUESTION: Well, then, does the general
9 counsel differ from Judge Briar's view of the case?

10 MR. WALLACE: Well, I have to regard Judge
11 Briar's opinion as an example of trying to fit all
12 categories of cases into a framework that is suitable
13 only for some categories, and not recognizing that there
14 is this other category of cases where the general
15 counsel has persuaded the Board that there was a true
16 dual motivation, and the question is then who has the
17 burden of proof of persuasion on the question of whether
18 hypothetically the discharge would have occurred anyway.

19 QUESTION: Well, but in the category, not the
20 Mt. Healthy affirmative defense category, but the other,
21 there is no difference, as I understand you, between
22 Judge Briar and the general counsel.

23 MR. WALLACE: That is correct. That is
24 correct.

25 QUESTION: Well, is it that the general

1 counsel must prove a discriminatory motive or anti-union
2 bias? How much of one does he have to prove?

3 MR. WALLACE: He has to prove that it was a
4 motivating factor.

5 QUESTION: A motivating factor.

6 MR. WALLACE: A motivating factor, as this
7 Court used that term in Arlington Heights and in Mt.
8 Healthy.

9 QUESTION: Would it be enough if the evidence
10 showed that the employer was generally hostile to having
11 a union organized?

12 MR. WALLACE: By and large, that would not be
13 enough. We have again collected a number of cases in
14 another footnote in our brief, Footnote 19 on Page 31,
15 to show that speculation or suspicion of this kind has
16 not been enough to sustain the general counsel's burden
17 of proof before the Board. We anticipated that this
18 question would come up, and we have collected pertinent
19 examples there.

20 You don't always have to have a smoking gun in
21 which you have testimony that I was doing it to get even
22 with him for the union, but in a case where you don't
23 have to have a smoking gun, the circumstantial evidence
24 has to be pretty strong that the employer's conduct was
25 unchanged from what it had been for years, and the only

1 difference is his union activity, and others were doing
2 the same thing, and no adverse action was taken against
3 them, supported by testimony, that kind of thing.

4 You can prove cases by circumstantial
5 evidence, but --

6 QUESTION: Mr. Wallace, I thought there had
7 been some suggestion in the cases, anyway, that what the
8 general counsel has to prove is that the employee would
9 not have been fired but for the union activity.

10 MR. WALLACE: There is the way that some of
11 the Courts of Appeals have expressed a disagreement with
12 the Board on who has the burden of persuasion as to the
13 affirmative defense. They articulate the burden of
14 persuasion being on the general counsel to negate the
15 affirmative defense by showing that but for the improper
16 motivation, the discharge would not have taken place,
17 and that is precisely the issue in this case, and the
18 matter that we think was resolved by the legislative
19 history, and the other thing in the legislative --

20 QUESTION: Well, now, on the legislative
21 history, I guess the Court of Appeals for the Second
22 Circuit would read it and come to a conclusion different
23 than yours.

24 MR. WALLACE: Well, I am aware of that, but to
25 me the most dispositive thing in the legislative history

1 I have not yet gotten to, and I want to point out to the
2 Court, and that is something quoted on Page 20 from
3 Senator Ball, right beneath the quotation that we have
4 of Senator Taft. What we didn't make clear in the brief
5 is the context in which Senator Ball's remarks were
6 made.

7 Senator Taft's remarks were made in reporting
8 what the conference did prior to the vote on the
9 conference report. Senator Ball made his remarks in the
10 debate on whether to override President Truman's veto,
11 and he was on the team of proponents, and Senator Taft
12 yield 20 minutes of debate time for the proponents to
13 Senator Ball for the purpose of rebutting certain
14 specific items in President Truman's veto message.

15 And the fifth of those items was, as the
16 President said, "The bill would make it easier for an
17 employer to get rid of employees whom he wanted to
18 discharge because they exercised their right of
19 self-organization guaranteed by the Act," and Senator
20 Ball said, "Mr. President, what that refers to is an
21 explicit provision inserted in the bill in conference
22 saying that if the employer proves to the satisfaction
23 of the Board that he discharged an employee for cause,
24 he cannot be held guilty of an unfair labor practice in
25 discharging him."

1 That is exactly the rule which the courts now
2 require the National Labor Relations Board to follow.
3 It would be hard to improve upon this as a statement of
4 burden of persuasion that would be meaningful to both
5 lawyers and non-lawyers, and this is not impromptu
6 remarks in the heat of debate. This is obviously a
7 carefully prepared statement to fulfill an assignment on
8 behalf of the proponents of the override, and it was
9 stated just before the legally significant vote, the
10 vote to override the veto.

11 I would like to reserve the balance of my
12 time.

13 QUESTION: May I just ask you one question,
14 Mr. Wallace? You never got to this case. Do you think
15 the Board's findings in this case are entirely
16 consistent with your explanation of what they should
17 be?

18 MR. WALLACE: I believe they are, but that is
19 debatable.

20 CHIEF JUSTICE BURGER: Mr. Ames.

21 ORAL ARGUMENT OF MARTIN AMES, ESQ.,

22 ON BEHALF OF THE RESPONDENT

23 MR. AMES: Mr. Chief Justice, and may it
24 please the Court, the issue in this case involves the
25 proper allocation of the burden of proof when an

1 employer is charged with discriminatory employment
2 conduct in violation of Section 8(a)(3) of the National
3 Labor Relations Act.

4 I will determine -- I will discuss with you
5 this morning that the First Circuit Court of Appeals
6 correctly concluded that the Board exceeded its
7 statutory authority when it required this respondent to
8 overcome rather than to neutralize the general counsel's
9 prima facie case. I will show this by indicating that
10 the Board misapplied the role of a prima facie case,
11 failed to adhere to the statutory mandate of Sections
12 10(b) and 10(c) of the Act, and failed to reconcile with
13 the teachings of this Court what it considers an
14 employment discrimination test as in its holding in
15 Wright-Line.

16 QUESTION: Mr. Ames, how do you respond to the
17 legislative history argument based on Senator Ball's
18 statement as articulated by Mr. Wallace?

19 MR. AMES: I think the legislative history,
20 Justice O'Connor, is not ambiguous on the issue as to
21 who has the ultimate burden of proof. That, I think, is
22 clear in the history of the statute. I think where
23 the --

24 QUESTION: Well, how do you deal with Senator
25 Ball's language specifically?

1 MR. AMES: I believe that when you deal with
2 Senator Ball, there is a comment that is contra to the
3 legislative language itself. When you look at 10(c),
4 which is intended to ensure that a deserving employee
5 can seek relief, and that is the way 10(c) is
6 structured, and you read it in conjunction with the
7 rules of evidence, which are clearly articulated in
8 10(b), which we see in Rule 301 of the federal rules,
9 and made applicable to the Board, I think we must look
10 at the language of the statute and say that it is very
11 clear on its face, and that what Congress was concerned
12 with was the ultimate burden of proof, and not concerned
13 with the shifting burden, the shifting burden that rises
14 in the presumption of the original prima facie showing,
15 which would be a burden of production that devolves upon
16 the employer.

17 We recognize that some burden devolves upon
18 the employer. We do not think it is a burden of
19 persuasion. We believe that it is a burden of
20 production, to come forward as a prima facie case would
21 normally require the employer to come forward, to give a
22 reason or reasons for his conduct. Should he not do
23 that, he runs the risk, the risk of not meeting the
24 presumption raised by the prima facie case, and thereby
25 not dispelling the inference of harboring or possessing

1 an impermissible discriminatory motive.

2 QUESTION: If the statement that Justice
3 O'Connor has just referred to had been made by Senator
4 Taft rather than another Senator, would that give you
5 more trouble?

6 MR. AMES: Senator Taft's statements, I
7 believe -- No, it would not. I believe Senator Taft's
8 statements in the debates are very clear. He was
9 talking about ultimate burden. I believe he was talking
10 about that the Board must be of the opinion, based upon
11 only the preponderance of the evidence, that the
12 employer either acted permissibly or otherwise, that the
13 nature of the shifting burden was never really addressed
14 by Congress in 1947.

15 What was specifically addressed in '47 was a
16 bit of a course correction, if you will. Congress had
17 before it some 12 years of history of the Board's
18 conduct under the Act, and it recognized that it was in
19 fact practicing an in part test, that once a motivating
20 factor was shown, notwithstanding the employer's
21 proffered reason for his conduct, the Board would find
22 the employer having harbored some discriminatory motive
23 predicated on an anti-union purpose, and would find him
24 as violating Section 8.

25 The amendment of '47 corrected that course, so

1 that the Board cannot use the in part motive, such that
2 the Board must be of an opinion completely based upon a
3 preponderance of the evidence. That compelled the
4 general counsel, I might note, not to be a lazy
5 participant.

6 If you follow logically what the Board has
7 done in its Wright-Line holding, it has allowed the
8 general counsel to come forward with a prima facie case
9 based upon a showing of motivation, of protected union
10 activity, some knowledge of that in the employer, and a
11 closeness in time, if you will, between the employer's
12 conduct and the employer's protected activity. That
13 establishes a prima facie case.

14 There is no specific authority for that, but
15 that is the way it operates in industrial relations
16 cases before the Board. The Board recognizes that. In
17 its own Wright-Line test, in its own holding, it says
18 general counsel shall raise the inference. The employer
19 now must come forward. This is the way the Act is
20 structured. If he doesn't come forward, he loses,
21 because there is nothing before the trier of fact to
22 suggest to rebut a presumption, and the inference raised
23 by that prima facie cases is not vitiated, and it would
24 be reasonable for the trier of fact to find that it was
25 more likely than not that the employer acted because of

1 his anti-union animus.

2 QUESTION: The employer could respond
3 certainly in two different ways. One, he could say, I
4 am going to meet the evidence of any discriminatory bias
5 or any anti-union bias. He could say, perhaps the
6 employer made out a prima facie case, and raised an
7 inference, but I am going to meet that inference. I am
8 going to put up enough evidence to at least neutralize
9 that evidence.

10 Or, he could say, well, even if there is an
11 inference of anti-union bias, I would have fired him
12 anyway. And it's only the latter that the board claims
13 the employer has the burden of proving.

14 MR. AMES: Justice White, I think the Board in
15 all honesty is confused. They get confused with the
16 handles they try to apply to cases, whether it is
17 pretext, dual motive, or any other thing they are
18 talking about. Section 8 is a -- and specifically
19 8(a)(3) addresses the issue of discrimination. What you
20 call it is really not material. What is material is
21 that the Board must raise an inference, a motivating
22 factor for conduct. The employer must come forward with
23 a reason or some reasons to show what he has done.

24 QUESTION: Well, he could come forward and
25 say, I didn't do it at all. I didn't have any

1 anti-union bias. Somebody just lied.

2 MR. AMES: Yes, he might, and in fact I
3 might --

4 QUESTION: And he might win on that basis.

5 MR. AMES: In fact, I might comment, Justice
6 White, that that is what happens generally in these
7 cases. The Board makes a charge, or a complaint comes
8 forward, and the employer says, I didn't do it. It is
9 sort of like, if I might use a hypo in this particular
10 case --

11 QUESTION: Well, if he does that, the general
12 counsel still has the burden of proof.

13 MR. AMES: Of course. In the hypo I was going
14 to use in response to that, in the prima facie case, is
15 what we see in tort law all the time. Two cars have a
16 collision at an intersection. A sues B. And A claims
17 that but for the negligence of B, I would not have
18 suffered property damage or personal injury. B says, I
19 didn't do it. We understand it. A must now prove that
20 but for the negligence of B, I wouldn't have suffered
21 any property damage or personal injury. That's the role
22 of the prima facie case.

23 The Board violates that important role, and in
24 fact violates the mandate of Congress in its burden of
25 proof it established in 10(c) in the way it structured

1 its -- the Board's Wright-Line test.

2 QUESTION: Mr. Ames, I am not sure you have
3 responded to the second half of Justice White's
4 question. Assume you have a case in which the employer
5 even admits, or the evidence is so clear that one of the
6 reasons that motivated his decision was anti-union
7 bias. He doesn't like the union. He doesn't want him
8 to organize, and so forth, and that is established, but
9 he nevertheless says, I would have fired him anyway,
10 because I subsequently discovered that he is a thief.

11 Now, in that case, would you not agree that
12 the burden would be on the employer to prove that
13 affirmative defense?

14 MR. AMES: No, Justice Stevens, I would not
15 agree.

16 QUESTION: No?

17 MR. AMES: Because the employer doesn't come
18 forward and say anything other than, I fired him --
19 before he does that, he denies that he has done anything
20 wrong.

21 QUESTION: I am assuming a case in which he
22 admits the anti-union bias. There are such cases. And
23 nevertheless says, I would have fired this gentleman
24 anyway because he is a thief. You say that he doesn't
25 have the burden of proving that?

1 MR. AMES: The numbers of cases that occurs
2 are very small, I would say.

3 QUESTION: Well, I know, but I am asking you
4 about that hypothetical case.

5 MR. AMES: If he confesses that he harbored
6 the improper motivation --

7 QUESTION: And that that was part of his
8 decision.

9 MR. AMES: -- and that led to -- that was part
10 of his decision, and he also had evidence of thievery --

11 QUESTION: No, he didn't even have the
12 evidence of thievery until after he had fired him, just
13 to make it a really clearcut case. The day after he
14 fired him, he found out that he was a thief, and he
15 said, had I known that at the time, I would have fired
16 him anyway, and therefore you cannot order
17 reinstatement. Wouldn't you say he has to have the
18 burden of proof on that issue?

19 MR. AMES: I would think I would refer then
20 back to what I think Section 8(a)(3) is all about,
21 Justice Stevens. 8(a)(3) is structured in some way to
22 accomplish two things. On the one hand, to ensure that
23 an employee's employment status is not going to be
24 adversely affected for his engagement in protected
25 activity. On the other hand, it is not intended, we

1 believe, to provide him a safe harbor should he engage
2 in employment misconduct.

3 QUESTION: Right.

4 MR. AMES: In the hypothetical you have
5 presented to me, in fact, he might harbor this
6 impermissible discriminatory motivation, but he now has
7 some showing to make that the employee engaged in
8 misconduct. The act was not intended to take sides.
9 The act was intended to --

10 QUESTION: Under Justice Stevens' hypothetical
11 the employer found out about the thievery after he had
12 fired the guy. Now, wouldn't the Board at least say you
13 had to have the reason as of the time you fired him?

14 MR. AMES: Yes.

15 QUESTION: It just wouldn't be a defense.
16 Whatever you want to call it, it just -- he couldn't
17 possibly claim that when he fired him, that he would
18 have fired him for another reason, because the reason --
19 he didn't even know about it.

20 MR. AMES: In the hypo as I understand it now,
21 that is correct, but in the instant at bar, the evidence
22 of misconduct occurred or came to the attention of the
23 respondent prior to even any engagement in protected
24 union activity.

25 QUESTION: Right. Right. Right.

1 MR. AMES: And in fact the respondent put in
2 motion the wheels to capture the evidence to show that
3 in fact Mr. Santola was cheating and thereby getting
4 overcompensated. To --

5 QUESTION: My hypothetical is intended to
6 parallel the Mt. Healthy case, in which a person is
7 discharged for making a speech somewhere, and then the
8 school board wants to prove, well, yes, that's true, but
9 upon reviewing his qualifications, we can prove we were
10 not going to renew his contract anyway, because he is
11 such a bad teacher, and there's an affirmative defense,
12 and I thought in that situation the Board had the burden
13 of proving the affirmative defense, and I thought the
14 same might well apply in the labor context, but I guess
15 you say no.

16 MR. AMES: It might apply if in fact it occurs
17 that the employer comes forward with two reasons.

18 QUESTION: Right.

19 MR. AMES: As in Mt. Healthy, and in Mt.
20 Healthy, when you discuss affirmative defense, you are
21 really talking about the concept of confession and
22 avoidance. In industrial relations cases before the
23 Board, and there are well over 40,000 a year that come
24 to their attention, you generally do not have that
25 situation. You have a situation where the employer

1 denies that he has done anything wrong and he can
2 generally proffer a reason for his conduct, thereby not
3 allowing the board to shift from what they consider a
4 motivating factor which occurs in the prima facie
5 showing to the motivating factor --

6 QUESTION: Well, but don't --

7 MR. AMES: -- which is nothing different than
8 in part. Excuse me.

9 QUESTION: Don't respondents in Board
10 proceedings do the same thing that respondents in many
11 other proceedings do, defend on the ground, A, I have no
12 anti-union bias, B, if I had anti-union bias, it wasn't
13 the proximate cause of the discharge?

14 MR. AMES: Judge Rehnquist, I think this case
15 is rather typical when you look at the fact pattern and
16 the evidence before the Court. The employer put forth
17 just his reasons for terminating the employee involved
18 in protected activity. He denied, of course, the
19 allegation that he violated 8(a)(3), and then in the
20 evidentiary stage of this litigation he articulated the
21 reasons for terminating the employee.

22 And that's all he did, simply, and what's
23 happening in this particular contest is that the Board
24 is confusing what happens at the litigation stage, the
25 two-part which was mentioned earlier, with the Burdine

1 structure, which is really a three-structured concept in
2 which the plaintiff employee in the Title 7 matter must
3 establish, one, that she is in a protected class, on the
4 ground of sex, and --

5 QUESTION: How did the proof in this case go
6 before the Board? Did the general counsel produce
7 witnesses to suggest anti-union animus before the
8 employer's witnesses testified?

9 MR. AMES: In fact, a close reading of the
10 appendix will show you, Justice Rehnquist, that the
11 Board not only produced the employee to allege his union
12 activity --

13 QUESTION: You say --

14 MR. AMES: -- but general counsel --

15 QUESTION: You say allege. Do you mean
16 testify to?

17 MR. AMES: Testify to. But general counsel
18 also called the agent for the employer, and on direct
19 examination, elicited from the respondent's agent the
20 grounds for the termination, which was cheating on his
21 time card, and thereby being overcompensated. And in
22 fact in this case the general counsel did both things.

23 QUESTION: So at the close of the general
24 counsel's presentation, the employer's testimony as to
25 the reason for discharge was in, and the employee's

1 testimony as to why he was discharged.

2 MR. AMES: Yes, the trier of fact had the
3 entire matter, and the issue raised is that as the Board
4 concluded, the employer didn't overcome the prima facie
5 case. We think that is error.

6 QUESTION: May I give you one other
7 hypothetical. Supposing you've got three people who
8 make -- a committee to make discharge decisions, and
9 they are very candid about their reasons, and it takes
10 all three of them to fire somebody. Two of them say, I
11 am firing this man because he is late to work every
12 day. The third one says, I am firing him because he
13 belongs to the union. And that is the three-man
14 decision. Who wins?

15 MR. AMES: The Board, I believe, Justice
16 Stevens, has the burden to prove -- and incidentally, in
17 this process, compels the general counsel to come
18 forward with sufficient evidence to establish --

19 QUESTION: Well, I am assuming the facts are
20 undisputed in my hypothetical. It is an easy question
21 to answer.

22 MR. AMES: It would be our contention that the
23 employer prevails.

24 QUESTION: In other words, the concurring
25 opinion has about the same status as a concurring

1 opinion in a multi-member court.

2 (General laughter.)

3 QUESTION: No, a unanimous decision is
4 required in my hypothetical.

5 MR. AMES: I think that the confusion really
6 occurs when the Board attempts to reconcile its
7 Wright-Line test, articulated by the Board, with
8 Burdine, and the confusion is very simple. The Board
9 says, and specifically on Page 10 of its brief on the
10 merits, that its test is fully consistent with Burdine,
11 fully consistent, having recognized that the prima facie
12 case is an inference, and that compels an employer now
13 to have an affirmative defense.

14 And yet when you look at the history of the
15 Board's Wright-Line, it bases its understanding of an
16 employment discrimination test on Mt. Healthy. You
17 cannot have an employer with an affirmative defense and
18 also suggest that your employment discrimination test is
19 also consistent with this conceptual approach of a
20 three-part system where the plaintiff employee
21 ultimately must bear the burden persuasively to show
22 that but for the employer's impermissible discriminatory
23 motive, he will not have acted as he did.

24 That is the mandate of the Act. The Act in
25 10(c) and generally intends to make it relatively easy

1 and best serves the parties in this regard if it is easy
2 for them to raise a prima facie case. That accomplishes
3 two things principally. On the one hand, it does not
4 create a heavy burden for the employee in his quest for
5 relief. He can come forward, show that he was involved
6 in some protected union activity, and he has created a
7 motivation for the employer. The inference is there.

8 The employer, on the other hand, cannot sit
9 idly by. He must be an active participant in this
10 litigation. He must come forward and proffer a reason
11 or reasons. If he does, then he is assisted in
12 posturing a Section 8 case in a very correct way. He
13 joins the factual dispute. 10(c) now mandates that the
14 Board, by compelling the general counsel to do its work,
15 and the Board has indicated that, in fact, in its own
16 rules, the general counsel should have the burden of
17 proof in all Section 8 cases, to come forward with
18 evidence to show that the Board can find on a
19 preponderance of the evidence that the employer either
20 acted permissibly or otherwise.

21 In other words, the Board must find the causal
22 relationship between the employee's conduct and the
23 employer's conduct, such that it can be said justifiably
24 that but for that employee's engagement in protected
25 activity, he would not have suffered adversely as a

1 result of the employee's conduct.

2 That is the mandate of the Act, to balance
3 competing interests.

4 I might point out that the balancing of these
5 interests occurred long before Wright-Line came out of
6 the Board in 1980. I think it came out of to some
7 extent what this Court tried to say in Great Dane in
8 '67, which was shortly after the adoption of the
9 amendments.

10 There, the Court, in speaking to the issue
11 that a violation of 8(a)(3) normally turns on a
12 discriminatory conduct motivated by anti-union activity
13 or attitude specifically addressed the issue of burden
14 of proof, not the issue of burden of persuasion.

15 And if you would just allow me for a moment, I
16 would like to quote what we consider the critical
17 language in that teaching out of Great Dane. It is at
18 Page 34 of 388. "If the adverse effect of the
19 discriminatory conduct on employee rights is
20 comparatively slight, an anti-union motivation may be
21 proved to sustain the charge if the employer has come
22 forward" -- I'm sorry, "is comparatively slight, if the
23 employer has come forward with evidence of legitimate
24 and substantial business justification for the conduct."

25 The Court even as early as '67 recognized that

1 the ultimate burden of proof is upon this Board.
2 Section 8 cases must be structured in this way. It is
3 an ordered approach to joining a factual dispute and
4 best serves the parties which this Act intended, but
5 more importantly, it compels the Board to maintain a
6 degree of neutrality such that that mandate can be
7 carried out.

8 Thank you.

9 CHIEF JUSTICE BURGER: You have two minutes
10 remaining, Mr. Wallace.

11 ORAL ARGUMENT OF LAWRENCE G. WALLACE, ESQ.,
12 ON BEHALF OF THE PETITIONER - REBUTTAL

13 MR. WALLACE: I would just like to point out
14 to the Court that this is not a case in which the
15 evidence was thin. There were two days of hearings
16 conducted in which the general counsel called numerous
17 witnesses. The employer's evidence was mostly by cross
18 examination of those witnesses. And it was something of
19 a smoking gun case, in which the area manager was quoted
20 as saying that the discharged employee was "two-faced
21 for joining the union, and I'll get even with him."

22 And I think in response to the question
23 Justice Stevens asked me at the end, that the findings
24 of the Administrative Law Judge would certainly be more
25 than adequate to dispose of this case properly, and we

1 quote in our reply brief on Page 6, in the first
2 footnote paragraph on that page, we quote those
3 pertinent -- the crucial findings, that a preponderance
4 of the evidence establishes that the decision to
5 discharge him was motivated by a desire to discourage
6 union activities, and respondent would not have fired
7 him but for his union activities.

8 Now, the Board adopted those findings, but
9 said, as clarified herein, and what the Board apparently
10 was concerned about was that the Administrative Law
11 Judge wrote shortly before the Board's Wright-Line
12 decision, and the Board was attempting to clarify it by
13 putting it in terms of the Wright-Line decision, and
14 they may well have been worried that the Administrative
15 Law Judge's formulation of the but for his union
16 activities might have meant that the general counsel had
17 had the burden of persuasion on that issue.

18 QUESTION: Well, how could an Administrative
19 Law Judge really make an error like that, if things had
20 been so clear all these years?

21 (General laughter.)

22 MR. WALLACE: Well, as I say, part of the
23 mission of the Wright-Line decision was to attempt to --

24 QUESTION: Was to clarify what hadn't been so
25 clear.

1 MR. WALLACE: To get more uniformity of
2 application of what the rule had been right along and
3 what Congress had approved in Taft-Hartley.

4 QUESTION: Mr. Wallace, how would you respond
5 to Justice Stevens' question as to the situation in
6 which the employer discovered the day after that the
7 employee was a thief?

8 MR. WALLACE: Well, I think that would be an
9 affirmative defense that would go to remedy, and would
10 show that reinstatement would not be appropriate, even
11 though a violation had occurred, because at the time of
12 the discharge it was solely for improper purpose.

13 QUESTION: What about back pay?

14 MR. WALLACE: Back pay, I am not positive what
15 the Board would do, but they certainly would not award
16 back pay for more than the one day.

17 QUESTION: One day.

18 QUESTION: Will you tell me, then, if that is
19 the case, what is the nature of the Mt. Healthy
20 affirmative defense?

21 MR. WALLACE: Well, it was --

22 QUESTION: In the Board -- in this context.

23 MR. WALLACE: It is to prove the hypothetical
24 that the discharge would have occurred even in the
25 absence of the improper motivation, just as it was in

1 Mt. Healthy.

2 QUESTION: And does it apply when there is
3 proof that the Board accepts that there was in fact an
4 actual anti-union animus?

5 MR. WALLACE: Yes, that is -- that is where it
6 applies. That is a dual motive case.

7 QUESTION: Why is that different from my thief
8 case? I don't understand.

9 MR. WALLACE: Well, in the thief case, the
10 discharge took place before they knew that he was a
11 thief, so there wasn't a dual motive for the discharge,
12 but there now would be a legitimate reason in retrospect
13 for the discharge.

14 QUESTION: I see, but you would say the
15 difference is, if you knew he was a thief at the time
16 you discharged him, but the thievery was only one of the
17 reasons.

18 MR. WALLACE: Yes, but if you could show that
19 it would have been a sufficient reason in itself, and
20 would have produced the same result.

21 QUESTION: Let me clarify something at least
22 for my own reactions. The employer discharges for union
23 activity, and after he has given the notice of discharge
24 and carried it out, when they audit the man's books,
25 they find that he has embezzled \$25,000. Now, what do

1 they do? Reinstate him for having been fired for the
2 wrong reason, and then fire him for the right reason?

3 MR. WALLACE: I doubt that the Board would
4 reinstate him at all in that situation, but they would
5 probably issue a cease and desist order telling the
6 employer to cease and desist for taking adverse action
7 against employees because of their union activities, as
8 they did in this case. It was proven that they did
9 that.

10 QUESTION: But -- I take it the Board's
11 Wright-Line test in this very case would not -- it would
12 not result in a conclusion by the Board that there had
13 been an unfair labor practice if the employer carries
14 his burden.

15 MR. WALLACE: That is correct.

16 QUESTION: And you wouldn't -- so that he
17 couldn't be posted or there couldn't be a cease or
18 desist order.

19 MR. WALLACE: That is the Board's --

20 QUESTION: Under the AFL-CIO position, there
21 could be a cease and desist order --

22 MR. WALLACE: Yes, Your Honor.

23 QUESTION: -- and there could be posting.

24 MR. WALLACE: Then that is -- well, there is a
25 practice under Title 7 that an injunction would issue

1 even though the same result would have been reached for
2 legitimate reasons. On the other hand, in the final
3 footnote of this Court's Arlington Heights opinion, it
4 indicated that there wouldn't be a violation.

5 QUESTION: Well, that may be, but the Board's
6 view is that if the employer carries his burden, there
7 has been no unfair labor practice.

8 MR. WALLACE: That is correct. That has been
9 the Board's view and practice.

10 CHIEF JUSTICE BURGER: Thank you, gentlemen.
11 The case is submitted.

12 (Whereupon, at 10:58 o'clock a.m., the case in
13 the above-entitled matter was submitted.)
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CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represent an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of the United States in the Matter of:

National Labor Relations Board, Petitioner

v. Transportation Management Corp. No. 82-168

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