

In the

Supreme Court of the United States

HERMAN & MacLEAN,

Petitioner

v.

RALPH E. HUDDLESTON ET AL.; and

RALPH E. HUDDLESTON ET AL.,

Petitioners

v.

HERMAN & MacLEAN ET AL.

NO. 81-680

NO. 81-1076

Washington, D. C.

November 9, 1982

ALDERSON  REPORTING

440 First Street, N.W., Washington, D. C. 20001

Telephone: (202) 628-9300

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

C O N T E N T S

ORAL ARGUMENT OF	PAGE
JAMES L. TRUITT, ESQ., On behalf of the Petitioner	3
ROBERT H. JAFFE, ESQ., On behalf of the Respondent	21
PAUL GONSON, ESQ., On behalf of Amicus Curiae	35
JAMES L. TRUITT, ESQ., On behalf of the Petitioner -- rebuttal	42

1 PROCEEDINGS

2 CHIEF JUSTICE BURGER: Mr. Truitt, you may
3 proceed whenever you are ready.

4 ORAL ARGUMENT OF JAMES L. TRUITT, ESQ.,
5 ON BEHALF OF THE PETITIONER

6 MR. TRUITT: Mr. Chief Justice, and may it
7 please the Court:

8 There are two issues presented in this
9 appeal: The first issue is whether or not purchasers of
10 registered securities who may sue under section 11 of
11 the Securities Act of 1933 may also have recourse to the
12 implied remedies permitted under section 17(a) of the
13 Securities Act of 1933 and under Rule 10(b)5 of the
14 Securities Act of 1934.

15 The second issue is whether in such implied
16 remedies cases the standard of evidence is the clear and
17 convincing standard or is preponderance of the evidence
18 standard.

19 Herman & MacLean is my client. It is a firm
20 of certified public accountants with offices in Detroit,
21 Michigan. Herman & MacLean were the auditors for Texas
22 International Speedway in connection with a public
23 offering of securities which occurred in November of
24 1969 in the heyday of the "go-go period." That offering
25 of securities was underwritten on a firm commitment

1 basis by a group of underwriters headed by Ladenburg,
2 Thalmann & Company.

3 The offering of securities was successful.

4 QUESTION: Is that a term of art, "go-go
5 period" or --

6 MR. TRUITT: I think it has gotten to be, Your
7 Honor. It's a term which has been applied frequently.
8 I think there's a book called "The Go-Go Years," which
9 describes the period, the period of the late '60s and
10 early '70s, in which it seemed that purchasers or
11 investors --

12 QUESTION: Can we find it in West's Law or
13 someplace like that?

14 MR. TRUITT: You may, Your Honor. I am not
15 sure. I haven't looked at that. But I think it's a
16 term that has a commonly understood significance in the
17 securities industry.

18 QUESTION: You haven't told me what it is yet.

19 MR. TRUITT: I beg your pardon?

20 QUESTION: You haven't told me what it is
21 yet. I would like to know if you are going to --

22 MR. TRUITT: The "go-go period" I would just
23 define as the period of the late '60s and early '70s
24 during which the appetite for speculative securities
25 seemed to be very high. We've not had, except

1 sporadically, a recurrence of that sort of appetite for
2 speculative securities.

3 QUESTION: All right. Now I know.

4 MR. TRUITT: The operations of Texas
5 International Speedway were not successful. On November
6 30, 1970, which was some 13 months after the offering,
7 Texas International Speedway filed a petition for
8 bankruptcy under Chapter 10 of the federal bankruptcy
9 laws.

10 On August 25, 1972, which was approximately 21
11 months after the filing of bankruptcy proceedings and
12 just short of 3 years after the effective date of the
13 public offering, the plaintiffs in this lawsuit filed
14 their action in the Federal District Court.

15 Section 11 of the Securities act of 1933 is a
16 piece of legislation directed specifically at public
17 offerings of securities. It is a statute which was
18 designed specifically for the plaintiffs in this case.
19 Section 11 was intended by Congress to accomplish
20 certain things. It was intended to, as this Court has
21 observed in Hochfelder, to make certain that all
22 material information necessary to permit an investor to
23 make an informed judgment would be available for that
24 investor.

25 It was also intended to enhance standards of

1 integrity and fair dealing through the imposition of
2 specified civil liabilities. And I think the operative
3 word for my purposes in that paraphrase of Hochfelder is
4 the term "specified."

5 In order to protect the capital formation
6 process, Congress deemed it necessary to advise those
7 persons participating in public offerings as to what the
8 scope of their liabilities would be. Congress did that
9 very specifically in section 11. Every participant in a
10 section -- or in a registration statement can read
11 section 11 and tell precisely what the scope of his
12 liability is. Whether he is the issuer, a director, an
13 officer of the company, an underwriter, or an
14 accountant, he can tell what his liabilities are.

15 Notwithstanding the availability of section
16 11, the plaintiffs, as I have said, chose to sue under
17 10(b)5 and 17(a). By doing so, they accomplished three
18 objectives: They avoided limitations claims, which
19 would have been particularly difficult under the facts
20 of this case. They broadened the basis for liability of
21 those persons who they named as defendants.

22 In particular reference to my client, the
23 public accounting firm, by suing under 10(b)5 rather
24 than section 11, the plaintiffs were permitted to allege
25 that accountants are responsible for non-accounting

1 materials, for materials that appear in the prospectus,
2 in the use of proceeds table and elsewhere, despite the
3 fact that those materials not only were not expertised
4 by my client, by the accounting firm, but were in fact
5 expertised by other experts.

6 Probably the clearest example that you can
7 find in section 11 of the type of representation for
8 which one expert is not liable; that is, something
9 expertised by another expert.

10 QUESTION: What does "expertised" mean? We
11 are getting an education. What does "expertised" mean,
12 Mr. Truitt?

13 MR. TRUITT: Expertised, a piece of expertised
14 material is material which is included in a registration
15 statement on the basis of the authority of an expert. A
16 prospectus, and the prospectus in this case, has a
17 section entitled "Experts," and it says, it identifies
18 that portion of the prospectus that is included therein
19 on the basis of the authority of an expert. And it
20 identifies which expert it is and what the materials are.

21 For example, in this case, the expert section
22 stated that the estimated cost of building the speedway
23 was expertised by a firm of accountants -- excuse me --
24 a firm of engineers. And yet notwithstanding the fact
25 that it was expertised by engineers and not by

1 accountants, the plaintiffs by suing under 10(b)5 were
2 permitted to allege that the accountants were
3 responsible as a result of the fact that those estimates
4 were incorrect.

5 QUESTION: What is the theory on which they do
6 that, on which the plaintiffs seek to assess liability
7 against the accountants for something like that which
8 was done --

9 MR. TRUITT: Well, the plaintiffs allege both
10 that the accountants wer acting as principal and that
11 they were acting as aiders and abettors; that is to say
12 that, even though they were not responsible for those
13 estimates, they are charged with knowledge of the
14 incorrectness of those estimates and that that knowledge
15 serves to satisfy the Scierter requirement of 10(b)5 and
16 section 17.

17 QUESTION: Where does the concept of aiders
18 and abettors in civil litigation come from?

19 MR. TRUITT: It seems to me that it has been
20 borrowed from the criminal law without a great deal of
21 analysis. It has been taken in whole from the criminal
22 law. And the courts have applied it holding that the --
23 that the elements are an awareness, a generalized
24 awareness, that there is some illegal activity going on
25 and the performance of some conduct which materialy

1 contributes to the accomplishment of the illegal purpose.

2 QUESTION: Do any of the relevant securities
3 acts passed by Congress use the term "aiders and
4 abettors"?

5 MR. TRUITT: No, Your Honor, they do not.

6 QUESTION: How about Committee Reports?

7 MR. TRUITT: There, not in connection with the
8 '33 or '34 acts. There was a Committee Report, there
9 was a proposal, as I recall, in 1959 or 1960, to use the
10 term "aider and abettor" in application to certain
11 administrative processes.

12 But the Commission advised the Congress at
13 that time that the aider-and-abettor analysis would
14 apply only as regards administrative processes, SEC
15 regulation, and that it did not at that time regard the
16 aider-and-abettor concept as applicable for civil
17 purposes. In any event, that legislation in which that
18 proposal was made did not come to fruition.

19 The other major accomplishment of suing under
20 17(a) and 10(b)5 rather than section 11 has to do with
21 the issue of damage. The damages provisions of section
22 11 are well defined and fairly restrictive. The
23 principal restriction which is operative generally is
24 that a participant in the registration process is liable
25 only for an amount equal to the price at which the

1 securities were offered to the public. Therefore, if
2 you had a situation in which securities offered to the
3 public at \$5 a share and trade thereafter at \$10 or \$15
4 a share, notwithstanding that increase in price, the
5 participants in the registration process under section
6 11 are liable only for \$5 per share.

7 Another very important distinction in the area
8 of damages has to do with underwriters. An underwriter
9 is generally liable only for that portion of the
10 securities underwritten by him. There is an exception
11 where an underwriter receives compensation which is not
12 shared prorata with all other underwriters. But aside
13 from that, that exception, an underwriter may be
14 responsible only for that portion of the securities
15 which he underwrites.

16 In the facts of the present case, that is
17 fairly graphically demonstrated by Russ & Company, which
18 I have chosen just because they're one of the smaller
19 underwriters. They underwrote 30 units out of the 3,300
20 units which were sold in this offering. Under section
21 11 the aggregate liability of Russ & Company would have
22 been \$44,000. Under 10(b)5 or under 17(a), if those
23 statutes providing client remedies, the liability of
24 Russ & Company would be \$4,400,000, plus -- plus -- any
25 additional premium over and above that which might arise

1 as a result of the fact that those securities trade at a
2 premium.

3 So the effect of permitting plaintiffs
4 recourse to 10(b)5 and 17(a) is to dramatically increase
5 the exposure of certain defendants.

6 One other significant effect is that section
7 11 only imposes liability on certain -- certain
8 persons. Not every participant in the process of
9 preparing a registration statement or bringing an
10 offering to market is even potentially liable. For
11 example, attorneys for underwriters are not liable under
12 section 11. To use the facts of our case, the general
13 contractor who was going to build the speedway, which
14 would have been paid for out of the funds of this
15 offering, was not liable under section 11.

16 In this case, however, the plaintiffs were
17 permitted to sue under 10(b)5 and 17(a), and they were
18 permitted to sue the attorneys for the underwriters and
19 the general contractor.

20 Now, this Court has previously remarked on the
21 in terrorem effects of 10(b)5 legislation -- excuse me
22 -- litigation. It is a terrifying prospect because of
23 the large amounts which may be involved, because of the
24 large expenses which are incurred in defending oneself.

25 The fact of the matter is that 10(b)5 lawsuits

1 are frequently, if not generally, brought for their
2 settlement value because of the fact that the risks of
3 trial can be enormous. The trial of a 10(b)5 lawsuit is
4 a difficult and tedious proposition for the attorneys
5 and for the judge. As a result of that, federal judges
6 frequently encourage, even demand, that the suit be
7 settled before trial. And a defendant resists this
8 demand at his grave peril.

9 QUESTION: How can a federal judge demand that
10 a suit be settled before trial?

11 MR. TRUITT: By calling counsel into his
12 chambers and saying, gentlemen, this is a lawsuit which
13 I think should be settled; I believe very strongly it
14 should be settled. Now, those demands will not always
15 be heeded, but they may be made, and they were made in
16 this case.

17 QUESTION: Well, what is the implied sanction
18 which the judge has to back up what you describe as a
19 "demand"?

20 MR. TRUITT: Well, in this case, Your Honor,
21 Herman & MacLean refused to settle, and it suffered five
22 consequences of refusing to settle. First off, it lost
23 virtually every evidentiary ruling which was made --

24 QUESTION: Well, it might have anyway.

25 MR. TRUITT: It might have anyway, Your Honor.

1 MR. TRUITT: However --

2 QUESTION: Very likely would have.

3 MR. TRUITT: It might have, Your Honor, but if
4 you will let me go on through the other list of things
5 that happened, I think there is a pattern --

6 QUESTION: Before you leave that, isn't one
7 partial response to that question that some district
8 judges will drop hints here and there as to what they
9 might do if a party show some activity towards
10 settlement?

11 MR. TRUITT: Yes, Your Honor, that can be
12 done, and I am sure it has been done. I think the facts
13 of this case are more graphic than one would normally
14 find.

15 Getting back to the evidentiary rulings which
16 might or might not be correct and which we might or
17 might not have lost, secondly, the jury charge. The
18 jury charge was given in virtually the same language
19 submitted by the plaintiffs. The jury charge was
20 obviously and flagrantly defective. There was no charge
21 given as to reliance. There was no charge given as to
22 causation. The failure to give those charges despite
23 the insistence of the defendants that they be given,
24 required the Court of Appeals to reverse this case and
25 remand it.

1 Thirdly, the district court bifurcated this
2 proceeding for two trials, a trial on liability and then
3 a trial on damages. After the trial on liability and
4 without any evidence being submitted on the issue of
5 damages, a final judgment covering both liability and
6 damages was entered.

7 Fourthly, attorney's fees in the amount of \$1
8 million were awarded in this case, \$500,000 to come from
9 the amount recovered on behalf of the class, \$500,000
10 assessed as additional damages in complete disregard of
11 the holdings of this Court which do not permit under the
12 American rule the assessment of damages -- the
13 assessment of attorney's fees as additional damages
14 without some finding of wrong-doing over and above the
15 establishment of the elements of the cause of action in
16 the case.

17 The district judge did not pinpoint, did not
18 specify what it was that justified the assessment of
19 these damages, these attorney's fees as damages. But
20 that nevertheless occurred.

21 Finally, after a judgment was entered, the
22 defendants filed a motion for stay based upon a
23 supersedeous bond which was less than the supersedeous
24 bond called for by the local rule. A hearing was had on
25 that motion, and at that hearing the district judge gave

1 on the record as his only basis for refusing to grant
2 that motion the fact that the defendants had refused to
3 heed his demand that the lawsuit be settled.

4 Normally, the causal relationship between a
5 refusal to heed a settlement demand and the animus of
6 the district court is a matter of greater speculation
7 than it is in this case. But I submit that it was on
8 the record in this case.

9 The significance of this course of events in
10 this appeal and the point that I am trying to make is
11 that the section 11 because of its much greater
12 precision does not lend itself to these kinds of in
13 terrorem tactics as does 10(b)5; and therefore, the
14 integrity of section 11, I submit, should be preserved.

15 Getting over for a moment to the standard of
16 evidence issue as it relates to the resolution of the
17 overlapping remedies issue, the difficulty in briefing
18 and deciding the standard of evidence applicable in an
19 implied remedies case is the absence of any rule or
20 decision to point to to determine which standard should
21 apply.

22 After preparing our brief and reading the
23 other briefs, it seems to me that what it comes down to
24 is a subjective determination of the degree of
25 protection which the Court should extend to persons

1 accused of civil fraud, taking into account the special
2 damages to reputations which can follow from a fraud
3 judgment.

4 Now, I would point out that this problem is
5 not a problem in section 11 cases. There's no need to
6 attempt to determine which standard of evidence applies,
7 because in a section 11 case the burden is on the
8 plaintiffs to go forward and show that a registration
9 statement is false and misleading. But once that burden
10 is satisfied, then the burden is on the defendant to
11 establish defenses related to lack of culpability, which
12 every defendant other than the issuer has.

13 This is an example, it seems to me, of the
14 superiority of the section 11 cause of action, and we
15 don't find ourselves in this never-never world of trying
16 to determine by access to federal common law or by, as
17 is the case with respect to the statute of limitations,
18 by reference to what is deemed to be the most comparable
19 state statute of limitations period, the rule applicable
20 to the proceedings.

21 Now, the question presented in this appeal
22 seems to me to be a very straightforward one, and that
23 is, whether the federal courts are obligated to respect
24 the express statutory remedy for registered offerings
25 provided by Congress. If the courts are obligated to

1 respect that statutory scheme, then the various elements
2 of that scheme must be respected. The statute of
3 limitations period must be respected. The other
4 attributes of the express remedy must be respected.
5 When that occurs, it seems to me there's no room left
6 for the existence of implied remedies.

7 Now, the problem of analysis here seems to me
8 to be to some degree a semantic problem. The plaintiffs
9 and the Commission speak in terms of cumulative or
10 supplemental remedies. Now, those terms sound innocuous
11 enough. But the fact is that one cannot permit a
12 cumulative or supplemental remedy to stand alongside an
13 express remedy in those circumstances where the
14 cumulative remedy provides a result which is proscribed
15 by the express remedy.

16 And a good example is the limitations period.
17 We can -- a plaintiff cannot both sue under section 11
18 and be forced to comply with the limitations period
19 provided by section 13 of the 1933 Act and also sue
20 under 10(b)5 and have recourse to the longer limitations
21 period provided by that kind of action. The court must
22 select one or the other. And it seems to me that in a
23 situation such as this, where Congress has spoken, the
24 court is obligated to respect what Congress has said.

25 Now, the Commission and the plaintiffs point

1 out the fact that there are preservations or remedies
2 clauses in the 1933 and 1934 Acts. And indeed there
3 are. Those provisions, however, do not imply the
4 existence of an implied federal remedy. Section 16 of
5 the 1933 Act was enacted at a time when there was no
6 doctrine of implied federal securities laws remedies.
7 It was enacted before the Securities Act of 1934 was
8 enacted. Therefore, it could not have been enacted in
9 contemplation of a 10(b)5 cause of action.

10 That provision seems to me clearly to
11 contemplate the survival state common law remedies. And
12 I think that that fact is borne out by the existence of
13 section 22 of the 1933 Act. Section 22 provides that
14 actions may be brought either in the state court or in
15 the federal court and further provides that if brought
16 in the state court such actions may not be removed to
17 the federal court.

18 The '34 Act, section 27 of the '34 Act,
19 provides exactly the opposite. It provides that actions
20 brought under the 1934 Act may be brought only in the
21 federal courts. The federal courts have exclusive
22 jurisdiction over such actions. That --

23 QUESTION: Mr. Truitt, may I ask, under your
24 view, what remedy you think a defrauded purchaser of
25 registered securities would have? Does that person have

1 a 10(b)5 implied action, do you think, or only if he
2 doesn't have a section 11 remedy, or what?

3 MR. TRUITT: A purchaser who alleges to have
4 been defrauded in connection with the purchase of
5 registered securities --

6 QUESTION: Yes.

7 MR. TRUITT: -- may sue under section 11.
8 Now, section 11 is a fraud statute. Under some
9 circumstances a defendant can avoid liability by showing
10 that he did not act negligently. But the plaintiff must
11 first show fraud at least to the degree that fraud is
12 defined as there being something false or misleading
13 about the registration statement.

14 Now, as to certain people, negligence is not
15 the standard. For example, as to a director who is
16 trying to avoid, or an underwriter who is trying to
17 avoid, liability with respect to something appearing in
18 the financial statements, he is not required to show
19 negligence or he is not required to disprove
20 negligence. He is required only to disprove that he did
21 not act either recklessly or intentionally. So that the
22 notion that section 13 is a negligence statute and
23 therefore constitutes a different sort of animal from
24 10(b)5 is, I think, an erroneous notion. They are both
25 fraud statutes. They contemplate different schemes and

1 under some circumstances a proof that a person has not
2 been either negligent nor behaved intentionally will
3 provide a defense, but it's nevertheless a fraud statute.

4 Now, if a person finds himself outside the
5 scope of that statute because the limitations period has
6 run or he wants to sue the attorney for the underwriters
7 or for any of a number of other reasons, such a person
8 may still sue in state courts. And that is why the
9 preservation of remedies language is there. And that is
10 why the '33 Act provides that actions alleging liability
11 under section 11 may be brought in the state courts and,
12 if brought in the state courts, must be maintained in
13 the state courts.

14 The argument has been made that it would be
15 wrong not to permit recovery under section 10(b) because
16 of the fact that the Congress intended the securities
17 laws, and particularly the '34 Act, to be complete and
18 effective. The Commission has cited in support of that
19 proposition section 2 of the 1934 Act.

20 If it please the Court, I will reserve the
21 remainder of my time, unless there are questions, for
22 rebuttal.

23 CHIEF JUSTICE BURGER: Very well.

24 Mr. Jaffe.

25 ORAL ARGUMENT OF ROBERT H. JAFFE, ESQ.,

1 ON BEHALF OF THE RESPONDENTS

2 MR. JAFFE: Mr. Chief Justice, and may it
3 please the Court:

4 The first issue before the Court today as
5 framed by cross-petitioner Herman & MacLean is suggested
6 in footnote 15 of this Court's decision in Blue Chip
7 Stamps v. Manor Drug Stores for the implied action under
8 section 10(b) of the 1934 Act and in Rule 10(b)5 lie for
9 actions made a violation of the 1933 Act and the subject
10 of express civil remedies under the 1933 Act, the civil
11 remedy provisions being section 11 and section 12(ii).
12 Section 12(i) for unregistered securities is not
13 involved here.

14 The important fact here in -- and certainly it
15 becomes more important fact in view of some of the
16 comments made by counsel -- is that the fraud committed
17 by Herman & MacLean was for actions that for the most
18 part are not covered by the express provisions of
19 section 11 of the 1933 Act as they pertain to an expert
20 accountant such as Herman & MacLean, named as an expert
21 in a prospectus; the name in a limited way only
22 consented to a certain portion of the prospectus or the
23 registration statement as being expertised.

24 This distinction is highlighted by the unique
25 circumstances of this case. Unlike most other cases

1 .recently decided by this Court dealing with the scope of
2 section 10(b) and Rule 10(b)5, cases such as Hochfelder,
3 Blue Chip Stamps, and Santa Fe Industries, where the
4 facts or allegations of fraud were based on pleadings
5 made in a complaint, this case that comes before you
6 after a jury, a trial judge, a somewhat maligned trial
7 judge here, and the Fifth Circuit had determined Herman
8 & MacLean had violated Rule 10(b)5 and that the trial
9 record justified the finding in Scierter for a course of
10 conduct intended to deceive purchasers of securities
11 which would meet a clear and convincing standard of
12 proof.

13 I call attention to the Court that footnote 13
14 to the decision of Judge Reuben below -- I don't have to
15 read it precisely; it is the "smoking gun" letter, which
16 is found in the appendix at 257(a), the letter dated May
17 20, 1969, in which Herman & MacLean states, "We have
18 calculated the expenses from the figures given to us and
19 the contracts and the other information obtained. And
20 it would appear that the total cost for building the
21 speedway and for the initial cost to bring it into
22 operation would be \$488,000 above that which would be
23 available from the sale of the issue and apart from
24 mortgage financing."

25 Then there is immediate Larry's House, Larry

1 Lopatin, president of TIS. Rare, after that meeting
2 there is another letter that comes out. The letter is
3 also found in the appendix at 267(a), June 9, 1969, for
4 Herman & MacLean indicates that a reduced cost as a
5 consequence of that meeting. Again, as found by the
6 court below, found by Judge Reuben after reviewing the
7 whole trial record, the costs that were parred from the
8 preparer of the use of proceeds section, Herman &
9 MacLean, were costs which in fact had been contracted
10 for prior to the date of his letter, June 9, 1969.

11 So what we have here is clear evidence
12 according to the jury, according to the trial judge, and
13 according to the Fifth Circuit review of the whole
14 record, that the evidence against Herman & MacLean was
15 not just a possible gross negligence but of the type of
16 evidence that would meet a clear and convincing standard
17 of fraud.

18 QUESTION: Counsel, do you think that the
19 Court of Appeals held that the clear and convincing
20 standard applied to proof of knowledge or Scierter only
21 or to proof of all the elements of the 10(b) --

22 MR. JAFFE: Justice O'Connor, that's a good
23 question because I don't know the answer. This was a
24 sua sponte decision by the Fifth Circuit. It was never
25 raised by any party. I in reading the decision cannot

1 answer that question. I don't know what's going to
2 happen if we get down to -- if the clear and convincing
3 standard is upheld by this Court as being the standard
4 in a civil fraud action.

5 As to whether that's going to apply to the
6 element of materiality, whether it's going to apply to
7 the element of reliance, whether it's going to apply to
8 the element of causation, how are they going to break it
9 down? It would seem to me that it seems to apply across
10 the board as to each particular element, as it's phrased
11 in the Fifth Circuit's decision. But I really don't
12 know what the answer would be, and I imagine if this
13 Court upheld that standard, it's going to have to be
14 explored on a case-by-case basis.

15 QUESTION: Well, isn't the common law standard
16 of clear and convincing evidence in an action for civil
17 fraud across the board as to all the elements with
18 respect to which the plaintiff bears the burden of proof?

19 MR. JAFFE: Well, Your Honor, I think it
20 differs from state to state. I know my state -- I come
21 really from New Jersey, not Texas -- it's -- it's a
22 preponderance standard, for sure.

23 QUESTION: Oh, but in those states where there
24 is a clear and convincing standard, isn't it all
25 elements, just as I presume in New Jersey it's all

1 elements --

2 MR. JAFFE: I think it would be all elements,
3 Your Honor. And to deal with that very quickly, we have
4 -- and I don't want to deal with it quickly; this is
5 really important -- we might have met it in this case,
6 according to the Fifth Circuit, but it's going to put a
7 very big burden under the securities laws if that's
8 applied to all 10(b)5 cases.

9 What is at risk here is money damages. That
10 was what was at risk here, and we've talked about it
11 being a lot of money damages. But the fact remains it's
12 still money damages. Herman & MacLean was never
13 required to not practice in front of the SEC, not
14 required to limit their activities, were not enjoined in
15 any way, and the approbrium which they attach to this
16 decision that meeting the clear and convincing standard
17 does not seem to comport with the other decisions of
18 this Court which would find only in special
19 circumstances -- deportation hearings, confinement to a
20 mental institution. I don't think it comes to that.

21 QUESTION: But, Mr. Jaffe, this is a question
22 that might just as well be put to your opponent as to
23 you and perhaps is not proper in light of some of our
24 Court's decisions. But how many juries do you think
25 would reach a different result if they're charged that

1 you have to find by clear and convincing evidence as
2 opposed to a preponderance?

3 MR. JAFFE: Well, I think they would. I think
4 juries pay attention to the charges of the court. And
5 one of the things at every trial is the judge makes very
6 clear even when they pick out the jurors, are you going
7 to pick out -- are you going to follow the directions of
8 this court? I remember in this case there was one juror
9 that says, any director that's involved in fraud I would
10 find liable, and then the judge said, well, it might be
11 a difference of culpability under the controlling person
12 standard, and you are dismissed. He dismissed that
13 person from the jury.

14 I think the jury has to follow the law. The
15 jury is explained properly the differences between clear
16 and convincing and preponderance of the evidence,
17 they're going to follow it. This jury, I felt, was a
18 very good jury, a discerning jury which made decisions
19 between culpability as to the various defendants here.

20 QUESTION: Do you think your feeling is
21 certainly understandable in view of their verdict?

22 (Laughter.)

23 MR. JAFFE: Some of them, Your Honor, they
24 found were not culpable under the Scierter standard,
25 although we had an action -- we had an action; we don't

1 anymore -- under the Texas Securities Act, which follows
2 the section 11 as the negligence standard. We chose to
3 go for the Scierter standard as to both on the basis
4 that if there was such a finding, we would then get
5 damages for attorney's fees, which we felt would come
6 under the Texas Securities Act. So I do think there's a
7 big difference.

8 The findings of fraud with Scierter which
9 Herman & MacLean admits, indeed advocates, in its reply
10 brief, are not covered by the express liability
11 provisions of section 11 of the 1933 Act. Conscious of
12 these findings made by the lower courts as the Scierter,
13 Herman & MacLean has resorted to the defense of no writ,
14 no right.

15 There was one part of the reply brief which --
16 in which Herman & MacLean mention in the reply brief
17 that -- that no purchaser -- this is found at page 7 of
18 the reply brief -- no purchaser of the securities,
19 certainly Mr. Huddleston, Mr. Bradley, had any basis
20 from a reading of the prospectus for relying on Herman &
21 MacLean for the accuracy of estimated costs of
22 construction.

23 I agree that when you look at the prospectus
24 you would not know as a purchaser that it was Herman &
25 MacLean, as we proved during trial, who was the party

1 essentially responsible for the use of proceeds section
2 for putting together the construction figures, because
3 as part of the fraud, an essential part of the fraud
4 found by the jury in the answers to special
5 interrogatories to be in essence of the fraud, was that
6 they got the engineers to give a comfort letter, which
7 everybody connected with the prospectus knew was untrue,
8 that they had calculated the estimated costs remaining
9 and had found it to be accurate.

10 They never did, and they knew this to be
11 fact. And this was again what was picked up by Judge
12 Reuben. They refused to give comfort concerning the
13 construction costs, Herman & MacLean in its comfort
14 letter, October 30, 1969, because they knew. This was
15 one of the reasons why the court below found clear and
16 convincing evidence of their participation in the fraud.

17 And also, may I say, it is Herman & MacLean,
18 there is an administrative process, Herman & MacLean is
19 the one that responds to the letters of comment, which
20 the Securities and Exchange Commission send in respect
21 to these registration statements. And that would be
22 found, for example, there was a letter of the Securities
23 and Exchange Commission found at 284 of the appendix,
24 asking for updated financial statements.

25 The person that responds to this information

1 is Herman & MacLean, and they convinced -- well, they
2 certainly do not put the information requested by the
3 Securities Commission, because if they had done so, the
4 fraud would have been revealed. The material adverse
5 financial information regarding the construction of the
6 speedway would have been revealed. It would have been
7 disclosed.

8 So Herman & MacLean was definitely a direct
9 participant as found by the jury, as found by the trial
10 court. And yet these are areas outside of section 11
11 because the use of proceeds section does not come under
12 the liability area of the section 11.

13 I know that -- I believe, I hope -- that a
14 chart was handed up to the Court as to the differences
15 between the two causes of action. And regarding persons
16 subject to liability under section 11, it's a narrow
17 class of persons who have a direct role, the registered
18 offering including experts only -- we use the word
19 "expertised" -- portion of the registration statement.

20 To that portion of the registration statement
21 to which they gave their consent to affix the name. In
22 this case, it was the certified statement for the year
23 ending May 30, 1969. They did not give their consent,
24 they claimed during trial. And indeed, I had an expert
25 accountant testify who would not ordinarily view the

1 case, to the pro forma balance sheet which purported to
2 show the effect of the issue, purported to show when the
3 issue was sold and the moneys collected, there would be
4 \$93,000 of working capital and there would also be
5 \$278,000 of moneys reserved, cash reserved to meet the
6 expenses to the opening day.

7 In fact, there was half a million dollars'
8 deficit in the working capital position of TIS the day
9 they received the proceeds of the issue.

10 QUESTION: Well, is the question with respect
11 to those defendants who are subject to liability under
12 section 11, is the question whether Congress intended
13 their liability under that section to be exclusive? Is
14 that the question?

15 MR. JAFFE: I think that's the question which
16 is being put. My clients are saying, since Congress did
17 not provide this class of person would be liable for
18 fraud, of the type of fraud found by the jury here, he
19 is exempt, he can get away with it. He can commit fraud
20 with impunity.

21 QUESTION: So you are saying that's just a
22 reason for saying Congress didn't intend their liability
23 to be exclusive under that section?

24 MR. JAFFE: Yes, Your Honor. I don't think
25 they intended the liability to be exclusive under that

1 section. I think Congress intended that when the
2 Commission was --

3 QUESTION: Well, why provide for it at all?

4 MR. JAFFE: What's that, Your Honor?

5 QUESTION: Why have section 11 at all?

6 MR. JAFFE: Because it's a very strict
7 liability section for negligence. Now, where a person
8 states in the prospectus, I am, you can rely upon me as
9 an expert, and he makes a gross mistake without intent,
10 and that's the whole point --

11 QUESTION: He is stuck?

12 MR. JAFFE: He is stuck.

13 QUESTION: Not so under another section?

14 MR. JAFFE: No, Your Honor, not under --
15 there's no other section providing for negligence
16 standard. Certainly, 10(b)5 is not a negligence
17 standard.

18 QUESTION: Yes.

19 MR. JAFFE: Before you can catch in that
20 catch-all section of the 1934 Act --

21 QUESTION: He has got to be more than
22 negligent?

23 MR. JAFFE: A lot more than negligent, Your
24 Honor. It has to be, I think, a proof that can meet
25 rule 9(b) first in the pleading before you even get near

1 trial. The court is now uniformly looking at Rule 9(b)
2 to plead fraud with particularity, particularly in
3 securities cases, as the key way to knock out these
4 strike and nuisance suits. And I think that's a -- that
5 is the kind of procedure limitation which you are not
6 going to have in a section 11.

7 Section 11, you'll say, look, there was a
8 mistake, gross mistake, it's material. And now they
9 have to come in and defend, justify; they have to come in
10 and prove their due diligence, show the chart that they
11 followed through, making sure they did everything.

12 It's not so in a 10(b)5 action. 10(b)5 action
13 to allege fraud, that court's going to say,
14 particularity. In fact, there's a second part of that
15 10(b) which says you can aver malice or intent with
16 generality, but the courts, I think, are looking at the
17 particularization of fraud even through the intent
18 portion.

19 The second line of offense, Herman & MacLean
20 argues that this Court allows a private right of action
21 under Rule 10(b)5 with respect to a fraud involving
22 preparation and delivery of a false and misleading
23 prospectus. It would nullify the procedure
24 restrictions, i.e., bring in those procedural
25 restrictions then on 10(b)5.

1 Well, it's forgotten one of the procedure
2 restrictions is the posting of a bond. But that bond
3 was posted for two purposes, not only to prevent
4 blackmail suits but to prevent defense against the
5 purely contentious litigation on the part of the
6 defendant. So I think that that type of restriction
7 would cut two ways.

8 Very briefly, as to the statute of limitations
9 again, this Court has looked at the statute of
10 limitations question and in the sense of one of the
11 footnotes in Hochfelder saying that the state statute of
12 limitations apply. It well may be that this Court
13 believes some additional procedural limitations may be
14 applicable to 10(b)5. But it has not so ruled, and I
15 think the plaintiffs have been under Rule 10(b)5, have
16 appropriately been following the decision of the Court.

17 If Congress wanted to have a limitation, as
18 they did in another situation in the 1934 Act, in 1938
19 they amended a certain provision under 15(c)1 to provide
20 for a 1-year and 3-year statute of limitations. They
21 could have done so. They have not done so. It seems
22 they have acquiesced in the decision of the courts to
23 allow a statute of limitations under 10(b)5 relating to
24 the fraud, generally fraud, statute of the forum state.

25 In short, I believe that this Court should

1 rule that in this -- this case is the -- the facts of
2 this case bring out the need not to have one remedy
3 exclude the other, but for the kind of relief which
4 Hochfelder saw would be appropriate, but in Scierter,
5 when an accountant acts under Scierter in connection
6 with false and misleading prospectus he can held liable
7 under 10(b)5.

8 They also say that this case again is a good
9 case. It's money damages. Herman & MacLean has not
10 alleged in any way they're prevented from making a
11 living then of going -- they don't have to participate
12 in the fraud in the prospectus.

13 They have that choice. They don't have to.
14 And if they don't want to participate in the fraud,
15 instead of not giving a comfort letter, what they could
16 -- or of excluding -- rather, giving a comfort letter,
17 excluding the question of construction, they said, they
18 should have said, let's not go forward with this issue,
19 we can't give you the comfort because we know that those
20 costs have greatly exceeded that in the prospectus;
21 therefore, let us revise the prospectus, be sure it sets
22 forth the accurate figures. And then they would have
23 been free of any liability. Thank you.

24 CHIEF JUSTICE BURGER: Mr. Gonson.

25 ORAL ARGUMENT OF PAUL GONSON, ESQ.,

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25

ON BEHALF OF AMICUS CURIAE

MR. GONSON: Mr. Chief Justice, and may it please the Court:

In the Hochfelder case, the accountants there urged that they should not be liable under section 10(b) for mere negligence. This Court agreed and held that Scienter was required, becomes here have been found by a jury to have acted with Scienter. They ask this Court that they should not be held liable under section 10(b) because section 11 provides for liability for negligence. And they also argue that their conduct is not covered under section 11.

Their argument is that Congress intended the section 11 be the exclusive remedy for false statements in a registered securities offering even where the victims of that falsity cannot recover because section 11 does not apply to the persons or the conduct involved.

I will develop two responses. First, the Congress intended in 1975 when it comprehensively amended the Securities and Exchange Act to continue the section 10(b) remedy, including its cumulative nature, and that the accountants have not carried their burden of demonstrating that Congress intended to carve out from that 10(b)'s remedy protection for buyers for securities and registered offerings.

1 Second, that the section 11 and 10(b) remedies
2 are very much different. And an analysis of those
3 differences demonstrates Congress' intent that they
4 should coexist.

5 The central inquiry, we agree, as asked by
6 Justice White, is legislative intent. And this Court
7 noted in the Curran case that the inquiry logically
8 differs depending upon whether a court is considering
9 new legislation or legislation that Congress amended
10 following its enactment.

11 We point out in our brief that the Securities
12 Acts have been amended on a number of occasions; the
13 Securities Exchange Act in 1964, 1975, and 1977. I will
14 focus on 1975 because in that year Congress
15 comprehensively examined and strengthened the Securities
16 and Exchange Act. It added 55 provisions to that Act,
17 amended 47 provisions, and left 85 provisions unchanged.

18 It established a new national market system, a
19 new system to clear and settle transactions in
20 securities, and a new system bringing municipal
21 securities dealers under federal regulation, greatly
22 strengthen SEC regulatory authority over securities
23 brokers and securities exchanges. It strengthened the
24 remedies available for SEC enforcement, but no new
25 private remedies were added, nor were any changes made

1 in the express private remedies, nor was section 10(b)
2 touched.

3 Now, there can be no doubt that in 1975 the
4 consensus of judicial opinion regarding the availability
5 of the section 10(b) private action was older and even
6 more overwhelming than the development of the implied
7 private action under the Commodity Exchange Act that was
8 upheld in Curran.

9 The extensive section 10(b) case law included
10 many federal court decisions holding that a section
11 10(b) remedy was available even though the conduct may
12 have been covered by express remedy, including courts of
13 appeals decisions from six circuits. In addition, there
14 were a great many decisions allowing recovery under
15 section 10(b) without any discussion at all of whether
16 an express remedy would apply, although from the facts
17 of those cases it appears that such express remedies
18 probably would have applied, again establishing the
19 widespread acceptance of the cumulative nature of the
20 10(b) remedy.

21 Congress was also presumably aware in 1975 of
22 this Court's statement in 1969 in the National
23 Securities case that section 10(b) was the most
24 litigated provision of the federal securities laws and
25 that some overlap in section 10(b) with other sections

1 is neither unusual nor inappropriate.

2 So thus for the same reasons that Congress'
3 reexamination and amendment of the securities laws
4 serves to ratify the existence of a private right of
5 action generally under section 10(b), it serves also to
6 ratify conspicuous and a uniformly accepted
7 characteristic of that right of action in 1975, its
8 cumulative and supplemental nature.

9 Indeed, the argument for the cumulative nature
10 of the 10(b) remedy is a fortiori from Curran. There
11 this Court held that new remedies added in 1974 to the
12 Commodities Exchange Act, arbitration and reparations,
13 were limited and narrow in scope. It did not substitute
14 for the implied remedy either as a means of compensating
15 injured traders or as a means of enforcing compliance
16 with the statute.

17 As mentioned, Congress created no new remedies
18 in the Securities Exchange Act of 1975, adding strength
19 to the presumption that it intended to continue the
20 cumulative nature of the 10(b)5 remedy very well
21 established in the case law.

22 In addition to legislative ratification
23 applying to the cumulative nature of the 10(b)5 remedy,
24 there is no evidence that Congress intended section 11
25 to be the exclusive remedy for investors defrauded in a

1 registered securities offering. In section 16 of the
2 Securities Act Congress stated the rights and remedies
3 in that Act shall be in addition to any and all other
4 rights which may exist in law and equity. And there is
5 a similar provision in the Securities and Exchange Act.

6 Beyond that, Congress declared the purpose in
7 section 2 of the Securities and Exchange Act to impose
8 requirements necessary to securities regulation and
9 control reasonably complete and effective. This
10 comported with President Roosevelt's call for securities
11 legislation with teeth in it.

12 And now to the comparison of the section 11
13 and 10(b)5 remedies. Section 11 is a remedy which,
14 while detailed, is quite narrow in what it covers. As
15 has already been pointed out, it reaches a list of
16 direct participants in an offering for registering --
17 for misstatements in a registration statement. It
18 doesn't reach others who may have played a role in the
19 alleged fraud, such as, in this very case, accountants
20 other than with respect to what we now refer to as the
21 expertised portion of the document.

22 To the extent section 11 does apply, it
23 greatly expands liability imposed in common law. It
24 does not require proof of fraud. In Ultramares, for
25 example, cited by this Court in its Hochfelder decision,

1 Judge Cardozo, writing for the New York Cour of Appeals,
2 held that accountants owed a duty to investors to make
3 their certificates without fraud but did not owe a duty
4 to investors to make that certificate without negligence.

5 But section 11 creates a duty on accountants
6 running to investors to make their certificate without
7 negligence. And section 11 doesn't require proof of
8 reliance or causation. 10(b) is more like the common
9 law, requiring Scier, causation, and reliance. And
10 not only in 10(b) must the plaintiff prove Scier, but
11 he has the burden of proving Scier.

12 In a section 11 action the defendant has the
13 burden of showing absence for negligence. As the Second
14 Circuit pointed out in Ross v. Robbins, cited in our
15 brief, there is often a failure of proof and the party
16 who has the burden then, of course, loses.

17 Now, because this remedy under section 11
18 favored plaintiffs so substantially, Congress did not
19 extend this remedy to all conduct or to all persons.
20 And moreover, to prevent abuse of the remedy, Congress
21 provided for costs, attorney's fees in some cases, and a
22 short statute of limitations. That, in a sense, is the
23 trade-off.

24 Our point is that because 10(b) is a different
25 remedy and a more difficult one to sustain, if the

1 plaintiff is able to sustain it and proves fraud and the
2 other components of the remedy, then he ought to be
3 entitled to the remedy. And there is no reason to give
4 the defendants the trade-off advantages of the short
5 statute, security for costs and so on that are found in
6 section 11.

7 Indeed, more than 30 years ago Fishman v.
8 Raytheon pointed out that the recognition that section
9 10(b) as a different remedy provided the classical
10 reconciliation of the express and the implied remedies.
11 Fishman was noted by this Court in Hochfelder where this
12 Court's holding that Scienter is required under section
13 10(b) rested, in part, on the premise that the 10(b)
14 remedy is cumulative of the express remedies in the
15 Securities Act.

16 As this Court noted in Hochfelder, precisely
17 because conduct which is actionable under sections 11
18 and 12(2) also is actionable under section 10(b).
19 Adoption of the negligence standard under 10(b), as was
20 urged in that case, would "allow causes of action
21 covered by sections 11 and 12(2) to be brought instead
22 under section 10(b) and thereby nullify the effectiveness
23 of the carefully drawn procedural restrictions on those
24 express actions. So this overlap provided a reason for
25 a higher culpability standard under section 10(b).

1 I close on the point I opened with: The
2 defendant is an accounting firm. It is one of the
3 persons who can be sued under section 11, but only as an
4 expert, where their conduct is alleged to have gone --
5 to go much beyond that. Mr. Truitt referred to
6 allegations. The jury found that. There should not --
7 it is difficult to impute to Congress an intention that
8 the law in some cases should provide a remedy for
9 negligence --

10 QUESTION: What time is it now, Mr. Gonson?

11 MR. GONSON: Thank you, Your Honor.

12 CHIEF JUSTICE BURGER: Do you have anything
13 further, Mr. Truitt?

14 MR. TRUITT: Yes, Your Honor.

15 CHIEF JUSTICE BURGER: You have three minutes.

16 ORAL ARGUMENT OF MR. JAMES L. TRUITT, ESQ.,

17 ON BEHALF OF THE PETITIONER -- REBUTTAL

18 MR. TRUITT: Thank you. I want to address
19 myself first to the what I understand to be the line of
20 argument that this Court in Hochfelder has approved the
21 holding in Fishman. I think that's not true. I think
22 this Court in the Hochfelder case assumed the
23 possibility that the Fishman analysis was correct and
24 the possibility that there were overlapping remedies. I
25 think it's important to note that in that place in the

1 Hochfelder opinion where the language is found to which
2 counsel refers, the Court cites not only the Fishman
3 case, which holds that there is an overlapping remedy,
4 it also cites the Rosenberg case, which holds that there
5 is not.

6 I think it's clearly the case because of the
7 fact that the Court has left open the implied remedy
8 issue, not only where the overlap is between 10(b)5 and
9 11 but also in other situations where the overlap is
10 between 10(b)5 and section 18 of the '34 Act. It is
11 important to note that the Court has left that issue
12 open. I don't think it's appropriate to say that the
13 Court held in Hochfelder that the implied remedies, that
14 overlapping remedies are to be permitted.

15 Now, if I can address my attention just for a
16 moment to the legislative reenactment line of argument.
17 It seems to me that that line of argument, in effect,
18 reverses the role of Congress and the courts. It
19 assumes first that it is the function of this Court to
20 enact legislation to establish remedies. That is the
21 function of Congress, and where Congress has enacted
22 legislation, to establish remedies, and where it has
23 said that a person may be liable in them circumstances
24 and not in those, it's not appropriate for the Court
25 through exercising a trade-off or in any other fashion

1 to override those limitations established by Congress.

2 Even more importantly for the legislative
3 reenactment argument, it assumes that it is the function
4 of the Congress to monitor the rulings of the lower
5 federal courts and where those rulings are incorrect, to
6 reverse them by means of amendatory legislation. That's
7 not the function of Congress; that's the function of the
8 courts of appeals and of this Court.

9 One other serious problem with the legislative
10 reenactment doctrine is that it applies only in those
11 circumstances where the holding in question does not
12 bear the weight of legal analysis. If the holding in
13 question bore the weight of legal analysis, it would not
14 be necessary to make reference to legislative
15 reenactment as providing some sort of independent
16 support. One could look simply at the holding under
17 question and hold that that -- that that is correct.

18 Thirdly, I think that there is a distinction
19 which is sometimes missed between awareness of a holding
20 and ratification of that holding. For example, the
21 Commission points to the enactment of 21(g) of the 1934
22 Act which provides that an implied cause of action may
23 not be consolidated or -- excuse me, not an implied
24 cause of action -- that a private action whether implied
25 or express may not be consolidated with a Commission

1 action in the absence of the consent by the Commission.

2 Now, indeed, that statute does indicate an

3 awareness but, I submit, does not indicate an approval.

4 Thank you.

5 CHIEF JUSTICE BURGER: Thank you, gentlemen.

6 The case is submitted.

7 (Whereupon, at 2:43 p.m., the case in the
8 above-entitled matter was submitted.)

9

10

11

12

13

14

15

16

17

18

19

20

21

22

23

24

25

CERTIFICATION

Alderson Reporting Company, Inc., hereby certifies that the attached pages represent an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of the United States in the Matter of: HERMAN & MacLEAN v. RALPH E. HUDDLESTON ET AL.; and RALPH E. HUDDLESTON ET AL., v. HERMAN & MacLEAN ET AL. # 81-680 & 81-1076

and that these attached pages constitute the original transcript of the proceedings for the records of the court.

BY

(REPORTER)

1922 NOV 16 PM 2