In the

Supreme Court of the United States

INSURANCE CORPORATION OF IRELAND, : LTD., ET AL., : Petitioners, : v. : No. 81-440

COMPAGNIE DES BAUXITES DE GUINEE :

Washington, D. C.

Tuesday, March 23, 1982

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IN THE SUPREME COURT OF THE UNITED STATES 1 - - - - - x 2 - -3 INSURANCE CORPORATION OF IRELAND, : 4 LTD., ET AL., : Petitioners, : 5 : No. 81-440 6 ۷. 7 COMPAGNIE DES BAUXITES DE GUINEE : - - - x Washington, D. C. 9 Tuesday, March 23, 1982 10 The above-entitled matter came on for oral 11 12 argument before the Supreme Court of the United States 13 at 11:14 o'clock a.m. 14 APPEARANCES: 15 EDMUND K. TRENT, ESQ., Pittsbugh, Pa.; 16 on behalf of the Petitioners. 17 CLOYD R. MELLOTT, ESQ., Pittsbugh, Pa.; 18 on behalf of the Respondents. 19 20 21 22 23 24 25

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1 PROCEEDINGS 2 CHIEF JUSTICE BURGER: We will hear arguments 3 next in Insurance Corporation of Ireland against 4 Compagnie des Bauxites. Mr. Trent, I think you may proceed whenever 5 6 you're ready. ORAL ARGUMENT OF EDMUND K. TRENT, ESQ. 7 ON BEHALF OF PETITIONERS 8 MR. TRENT: Mr. Chief Justice, may it please 9 10 the Court: This case comes before this Court on a 11 12 cross-petition for certiorari to the Court of Appeals 13 for the Third Circuit, brought by the Appellants there, 14 Defendants in the District Court for the Western 15 District of Pennsylvania. The pleading in suit was the 16 second count of the complaint by the Plaintiff, the 17 Compagnie des Bauxite de Guinee, a non-Pennsylvania 18 corporation, against a number of Defendants, including 19 the 14 Cross-Petitioners, non-Pennsylvania insurance 20 companies -- Indeed, they were non-American insurance 21 companies -- on contracts of insurance made in London 22 insuring a risk in Africa.

23 The Defendants pleaded lack of personal 24 jurisdiction and filed a motion to dismiss for want of 25 personal jurisdiction. The Plaintiff requested the

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Defendants to produce their insurance policies covering
 Pennsylvania insureds, Pennsylvania risks, and emanating
 from brokers in Pennsylvania.

At the hearing before the district judge on the motion to dismiss and on the Defendants' objections to the request for documents, the counsel for the Defendant insurers, two young people from New York at the time, pointed out to the court that the Defendants did not have copies of their policies in their possession. The contracts of insurance consisted of for the most part each contract a single piece of paper called a placing slip, where the terms of the risk were summarized in shorthand form, abbreviated form, in accordance with the practice in London.

And so then the district court said, well --16 oh -- the Defendants' counsel said: These are in the 17 hands of about 150 brokers in London. According to 18 British practice, the broker is not the agent of the 19 insurance company, but the agent of the insured or the 20 prospective insured seeking insurance.

And so the district judge said, request them 22 from the brokers. New York counsel for the insurers 23 went to England to see what he could find out about 24 these things. In effect, he undertook to do what the 25 court had ordered him to do. And he found there that

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1 there were about four million files involved in these
2 policies, because the insurers did not have indexes
3 relating to Pennsylvania. Their indexes were based on
4 large geographical areas. The continent of North
5 America was the smallest group that they had.

6 And so he came back and, within the time 7 allowed by the court as extended for 30 days, he filed 8 an affidavit offering to produce all the Defendants' own 9 records, these placing slips, at their places where they 10 were kept in England, mostly in London, and for one of 11 the Defendants in Tel Aviv, where its records were 12 kept.

At the hearing -- oh, the Plaintiff then filed 14 a motion to compel, and at the hearing on that motion 15 the district judge said, I'll give you another 60 days 16 to get these policies from the brokers.

17 QUESTION: Did the district court at that 18 time, Mr. Trent, say where the production should take 19 place?

20 MR. TRENT: Not expressly, no. But the 21 request for documents asked for them to be brought to 22 the office of Plaintiff's counsel in Pittsburgh, and it 23 was assumed that that's where they were to be produced. 24 QUESTION: Is that disputed at all or does 25 everybody agree?

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1 MR. TRENT: I think everyone agrees on that. 2 There was no specific statement by the court that they 3 should be produced in Pittsburgh, but everyone assumed 4 it because the request for documents said to produce 5 them at the office of Plaintiff's counsel in 6 Pittsburgh.

7 QUESTION: Counsel, insofar as I was able to 8 determine reading the briefs, the Defendants at trial 9 indicated that that would basically be possible; it was 10 a question of when, not if. Is that right?

MR. TRENT: To produce in Pittsburgh, you 2 mean? Well, it would be possible, yes, to bring 4,000, 3 four million files to Pittsburgh. But as a practical 4 matter I would say no. I question even whether Hercules 5 could do such a thing, and we have no one of his 16 calliber on our staff. As a practical matter, it was 17 impossible. When --

18 QUESTION: And that position was articulated 19 at all times before the district court?

20 MR. TRENT: Yes. It was not --

QUESTION: That it was impossible physically? MR. TRENT: Well, I can't say that it was expressly said, but it would seem to me that it's just dobvious that you can't bring four million files across the ocean as a practical matter. And that was the

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## 1 position that we took.

Now, then the district court gave the Defendants another 60 days to get the policies from the brokers in London. The Defendants then sent letters to roughly 150 brokers, and the brokers answered that it was impossible for them to get these policies out of their files or that it was impossible to do it within the time limit, which was a little less than 60 days by the time they got the request. So that there they were to taking the definite position that it was impossible to be according to the states in the United States.

After that the Plaintiffs filed a motion for After that the Plaintiffs filed a motion for As anctions to have the court find that the Defendants Swere subject to jurisdiction in Pennsylvania. While After motion was pending, the Defendants, based on some rowly discovered evidence which they had received a few months before, filed an action in London for a and declaratory judgment that they had the right to avoid, as the British term is, to rescind the contract, because and the failure of the Plaintiff to disclose material and the time they asked the Defendants to assume the risk.

24 The Plaintiff then filed a motion to enjoin 25 that London action, and at the hearing on the

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1 preliminary injunction the district court entered a 2 sanction, finding the Defendants subject to jurisdiction 3 and entered a preliminary injunction enjoining the 4 action in London. About two months later, on the 5 Plaintiff's motion he entered orders saying that the 6 jurisdictional finding is conclusive, there shall be no 7 discovery on jurisdiction and no testimony on it at the 8 permanent injunction hearing.

9 Then on appeal to the Court of Appeals, the 10 Third Circuit, in an opinion by Judge Aldisert, reversed 11 the injunction, but affirmed on the jurisdiction. 12 Plaintiffs filed a petition for certiorari on the 13 injunction, which is still pending, and the Defendants 14 filed a cross-petition on the jurisdiction, which Your 15 Honors granted.

16 QUESTION: Mr. Trent, before you get into your 17 argument could I ask just perhaps kind of a stupid 18 question? What is the position of these British 19 insurance companies as to where they should properly be 20 sued?

21 MR. TRENT: Where they should be sued? In 22 London. The custom over there is that if --

23 QUESTION: That if an American company enters 24 into an insurance -- gets insurance from an English 25 company, they're expected to sue in London?

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1 MR. TRENT: Yes, because the way that the 2 insurance is placed, it's the broker in London who makes 3 the contract with the insurer there.

4 QUESTION: And they wouldn't even have been 5 subject to suit in West Africa, either?

6 MR. TRENT: No, unless it's stated on the 7 placing slip, it's assumed that it will be in London. 8 Now, in the present case the insurers, the underwriters 9 who accepted the contract for the insurers thought that 10 this was a Guinean company in Africa. They had no 11 knowledge at all that the Plaintiff was a Delaware 12 corporation. Its name being in French and French being 13 the language in the Republic of Guinea, they thought it 14 was a Guinean risk.

As a matter of fact, the testimony was they 16 thought they were reinsuring a Guinean company, because 17 many of the countries there have preference for their 18 own insurance companies and the London companies then 19 reinsure them.

The Court of Appeals in -- well, I should say that the question is then whether the sanction was proper. The Court of Appeals held that it -- no. And we say that depends on two things, whether a court can wake a sanction, make an order requiring discovery and simpose a sanction for not obeying before the court has

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1 found the Defendants subject to personal jurisdiction; 2 and second, that the order in this case, the sanction 3 order, is valid only if the discovery order is valid, 4 and a discovery order requiring us to bring four million 5 files from London to Pittsburgh is a complete abuse of 6 discretion, it's impossible.

7 The Defendants could not comply with it and 8 therefore they didn't willfully disobey it. It was just 9 impossible to obey. And there's not a shred of evidence 10 in the record that the young New York lawyers who were 11 handling the matter were contumacious in any way. They 12 were trying to do what the court wanted them to do, and 13 when they --

QUESTION: Mr. Trent, that's I think the third time you've used the phrase "young New York lawyers." I take it you wish in some way to disassociate yourself from --

18 MR. TRENT: Well, I beg Your Honor's pardon.
19 I was in effect excusing them because of their lack of
20 experience. They are very nice people.

21 QUESTION: Excusing them for what?

22 MR. TRENT: For not immediately saying, we 23 will produce these things in London. They first -- they 24 tried to get --

25 QUESTION: But they did have authority to

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1 represent your clients at the time?

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2 MR. TRENT: Oh, absolutely. They were in 3 charge of the case.

4 QUESTION: And we must presume they are duly 5 admitted and competent lawyers, even though they're 6 young.

7 MR. TRENT: That's right, Your Honor. Now --8 QUESTION: Counsel, was the court's order to 9 produce only the files on policies issued by these 10 companies to people in Pennsylvania, or was the order to 11 produce all four million files?

12 MR. TRENT: The order was to produce the 13 Pennsylvania policies, but in order to do that the 14 brokers in London and the Defendants in London would 15 have had to go through four million files to see which 16 ones related to Pennsylvania.

Now, in the course of one of the hearings, Now, in the lawyer from New York said: Well, suppose we admit that we're doing one percent, we get one percent of our income from Pennsylvania. Will that satisfy? And Mr. Mellott for the Plaintiffs said: No, I will not take your word for that. I want to see all the records to make sure that you're showing them all to us.

So we would have had to bring four million

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1 files over, even if we had been able to sort out just 2 the Pennsylvania ones, because Mr. Mellott was not 3 willing to accept the representation --

4 QUESTION: But that was not the court's order, 5 in any event?

6 MR. TRENT: No, the court's order was just the 7 Pennsylvania files, that's right.

8 QUESTION: How much easier would it have been 9 to get into these records in London once they're 10 identified?

11 MR. TRENT: Oh, they're there. They're all 12 available. It would be just a matter for the 13 Plaintiffs' counsel to go and look at them and see. He 14 would have to dig it out, and the cases say that the 15 party seeking discovery has to bear the burden of 16 whatever work it is to find what he wants.

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17 QUESTION: Mr. Trent, if I find myself unable 18 to excuse what these lawyers did because they're young 19 lawyers from New York, do you lose?

20 MR. TRENT: If you do not excuse them? 21 QUESTION: If I find that I just can't excuse 22 them --

23 MR. TRENT: Cannot excuse them -24 QUESTION: -- because they're young and
25 inexperienced --

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MR. TRENT: Well, I don't think that would - QUESTION: -- do you lose?
 MR. TRENT: No, I wouldn't think I would lose

4 on that.

5 QUESTION: All right. Well, you act like it. 6 MR. TRENT: Well, I beg your pardon. I was 7 trying to in effect explain what took place.

8 QUESTION: I took it that your reference to 9 these young men was to indicate that there was no 10 deliberate, there was no contumacious conduct on their 11 part.

MR. TRENT: Right, right, exactly, Your MR. TRENT: Right, right, exactly, Your MR. TRENT: Right, right, exactly, Your The Honor. That's true and that's correct, and I don't the think the other side contends that there was. Their the think the other side contends that there was. Their for principal basis is that we just did not produce the for records in Pittsburgh.

Now, on the Court of Appeals Judge Aldisert --18 there's a split of authority in the circuits. The 19 latest case before this one was the case in the Fifth 20 Circuit, Familia de Boom v. Arosa Mercantil in the 21 Southern District of Texas, where the district court had 22 dismissed an action because the plaintiff did not comply 23 with -- answer interrogatories. And the Fifth Circuit 24 reversed that and said you cannot make an order 25 requiring them to answer interrogatories until you first

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1 have jurisdiction over them.

The second ground for the Court of Appeals ruling here was that -- Judge Aldisert admitted that the general rule is that where the documents are voluminous the party seeking -- wanting to look at them must go where they are. But he said that's a matter of discretion for the district court and we cannot find that -- we can't say we disagree with it.

9 Now, we say that that is completely wrong, 10 that it was an abuse of discretion to require us to 11 bring four million files over to America, and we've 12 cited cases in the brief that support that.

13 QUESTION: Would it not have been compliance 14 with the order for your people in London to search 15 through the files and found those that showed American 16 business and just brought those?

17 MR. TRENT: Yes, but that would have been a 18 Herculean task, because they had no indexes. They would 19 have had to examine --

20 QUESTION: Well, you said a moment ago that if 21 Plaintiff's counsel went over the files would be 22 available to them. But it would also be a Herculean 23 task for the Plaintiff's counsel.

24 MR. TRENT: Yes, that's right. And because 25 the Plaintiff is seeking the information, the Plaintiff

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1 must bear the burden of that.

2 QUESTION: And there is no way in which these 3 companies can find any shortcuts to know how much 4 business they've done in Pennsylvania, I guess? 5 MR. TRENT: Well, two of them by -- or some of 6 them, by taking files for a limited period, part of the 7 period -- the period they asked for was about six 8 years. They took part of a year or a year or something, 9 and then they made estimates, and they all said, well, 10 we don't do more than one percent. That was --

11 QUESTION: How would they even know about the 12 one percent? That's what puzzles me.

MR. TRENT: Well, I think that was just the14 general feeling of the underwriters.

15 QUESTION: I mean, I'd assume there'd be some 16 executives who would remember some policies that came 17 from --

18 MR. TRENT: Oh, I think they could have 19 remembered some particular ones, but that wouldn't 20 satisfy the Plaintiff. And by taking --

QUESTION: There was no attempt to sort of we give you everything we can afind in the first few days of search or something. Sometimes these things can be worked out.

25 MR. TRENT: Yes. Well, that was where they

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got their one percent, by looking at a short period.
 QUESTION: Yes.

3 MR. TRENT: But there was never any proposal 4 by the Plaintiffs to accept something like that. They 5 wanted the whole thing and they wanted to look at every 6 paper in the file to make sure we weren't withholding 7 some.

8 So as I see it, the way these things ought to 9 be handled is if there's no jurisdiction -- until 10 jurisdiction is found, there's no power in the court to 11 enter any sort of order against a defendant. But the 12 plaintiff is not without a remedy there. That was one 13 of the things Judge Aldisert said, that it was necessary 14 to do this, otherwise how can the Plaintiff prove his 15 case of jurisdiction.

All they had to do was to initiate discovery against us as non-parties. The British statute permits that. We would have had to produce our documents pursuant to subpoena in London, and then they could have looked at them.

Now, as a practical matter we weren't going to insist on that. We said, sure, come over, we'll let you see them. And if they then wanted to look at the the brokers' records also, they could have subpoenaed them. So But I think the brokers would have let them come and

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1 look at them. They -- except for, one of the brokers
2 said these things are confidential. The others did not
3 object to producing them as such. They objected because
4 it was just such a terrible job to do.

5 QUESTION: Well, it's your position, then, 6 that the extreme nature of the discovery required by the 7 district court, as you regard it, really doesn't have 8 any bearing on this case, because I take it you would 9 have objected on your jurisisdictional argument to even 10 requiring one witness who resided in Pittsburgh to be 11 deposed on the jurisdictional issue.

12 MR. TRENT: Yes, yes. Well, we had the right 13 to do that. I can't say that I would have objected if 14 they wanted to take one.

Now, I have said in one part of my argument Now, I have said in one part of my argument that these files in the -- policies on the brokers possession were not subject to our control. As a name and the produce they were not, because the brokers would not produce them, although I think we had a legal oright to get them from the broker. After all, when the insurance company writes insurance and signs a policy and the broker keeps it, the insurance company has a pright to get that.

But the general rule in the law is that if a 25 party which has control of another's documents, a

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1 non-party to the action has control of the documents of 2 a party and the party says, please give them to me, and 3 the person with custody says, no, I won't, then it's up 4 to the other party to the case who wants them to go 5 after that party who has the custody. And I cited some 6 cases on that. Because they wouldn't produce them for 7 us.

8 So -- I started to say that the best way to 9 resolve this would be if there is a -- jurisdiction is 10 contested and then the party asserting jurisdiction 11 would file affidavits and the other one would file 12 affidavits. And if they're conflicting, then you cannot 13 -- you could dismiss the motion to dimiss. You could 14 deny the motion to dismiss, but you couldn't grant it on 15 conflicting affidavits. You would have to hold a 16 hearing, and that I think should have been done.

Judge Simmons in the district court should 18 have held a hearing and tried to resolve, to see whether 19 there would be evidence to support a finding of 20 jurisdiction, and then he could order discovery to get 21 more evidence. But he didn't do that. At the same time 22 as he made his injunction order, he entered a sanction 23 and we had no opportunity, then, to try to comply with 24 the sanction.

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I would like to reserve the remainder of my

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1 time for rebuttal.

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CHIEF JUSTICE BURGER: Very well. 2 Mr. Mellott? 3 ORAL ARGUMENT OF CLOYD R. MELLOTT, ESQ. 4 ON BEHALF OF RESPONDENTS 5 MR. MELLOTT: Mr. Chief Justice and if it 6 7 please the Court: It is the position of the Cross-Respondent 8 9 that when a party to a litigation in a federal court 10 comes into the court and asks for a binding 11 determination of no jurisdiction -- and incidentally, it 12 was not a motion to dismiss under 12(b) that was filed 13 here. It was a motion for summary judgment that was 14 filed 18 months after the action was commenced. Motion 15 for summary judgment was filed asking the court to 16 determine -- make a binding determination that there was 17 no personal jurisdiction over 17 of the excess 18 insurers.

19 Now, not only did the excess insurers come 20 into court and ask for that action by the court; the 21 excess insurers took advantage of the discovery rules 22 themselves. They served us with a request for 23 production of documents. They served us --

24QUESTION: How many documents?25MR. MELLOTT: Well, they asked us to produce

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1 policies which they had issued to CBG or to Halco or to 2 another affiliated company, and to produce policies 3 which had been referred to in an affidavit of Marsh & 4 McLennan, policies which Marsh & McLennan, a broker in 5 Pittsburgh, had written for either Halco, CBG -- and 6 when I say CBG I mean the Cross-Respondent here -- or 7 Alcoa, in which Marsh & McLennan state in the affidavit 8 during a period, I believe, from 1971 until 1975, when 9 the lawsuit was filed, they had written numerous 10 policies for each of the excess insurers here involved, 11 and they list them by number -- it appears in the 12 appendix, Your Honors -- setting forth the number of 13 contacts that they'd had in Pennsylvania.

When we tried to obtain additional information 15 concerning policies written for other companies, we of 16 course were unable to get them from Marsh & McLennan.

QUESTION: Mr. Mellott, it was never clear to 18 me reading the briefs whether it was your position in 19 the lawsuit that your clients had jurisdiction because 20 of the Pennsylvania contacts related to these particular 21 policies alone, or whether it was your position that 22 there was jurisdiction because the original Defendants 23 had done so much business in Pennsylvania that there was 24 general jurisdiction.

MR. MELLOTT: Justice -- excuse me. I didn't

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1 mean to interrupt.

It was our position that we had jurisdiction 3 on several grounds, and Judge Simmons so found in his 4 preliminary findings and in the findings on the 5 permanent injunction. We contended, first of all, that 6 there was sufficient contacts in this particular 7 transaction.

8 I find myself disagreeing completely with the 9 statement of facts which Mr. Trent has stated to this 10 Court and I think the record will support --

11 QUESTION: Well, if you were willing to rest 12 on that you wouldn't need all these four million files. 13 MR. MELLOTT: Your Honor, we also contended 14 that they had conducted sufficient other business in 15 Pennsylvania so as to meet the tests under International 16 Shoe and other cases which this Court has decided. And 17 we contended that they had adopted the primary policy.

18 You see, we have a policy covering the first 19 \$10 million of loss with INA insurance company in 20 Philadelphia, in Pennsylvania. The excess insurers do 21 not deny that they adopted the terms of the primary 22 policy. But they would have us sue INA in Pennsylvania 23 and them, at least some of them, in London and one of 24 them in Brussels.

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We submit that when they adopted the terms of

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1 the primary policy they were subject to suit where the 2 primary insurer was subject to suit. We also contend 3 that there was an implied term in the policy that they 4 would consent to suit in Pennsylvania. Other policies 5 -- and they're listed in the record -- other policies 6 had been issued to my client previously in which most of 7 the excess insurers were involved, in which there was a 8 consent to suit clause, anywhere.

9 QUESTION: If there is an implied term in the 10 policy, why is there any need for an express consent to 11 suit clause?

MR. MELLOTT: Well, Your Honor, obviously I MR. MELLOTT: Well, Your Honor, obviously I was trying to prove jurisdiction on one of several digrounds, and the Defendants were contending that they four the defendants were contending that they four the defendants here -- or in Pennsylvania -four to be subject to suit there. And it seemed to me that when they're coming into court and asking the court to make a binding determination of no jurisdiction on the ground that they don't have sufficient contacts in Pennsylvania to satisfy the tests under International Shoe, that by doing so they've at least agreed to produce or consented to the jurisdiction of the court to produce those facts which are relevant to that determination.

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Otherwise it seems to me, Your Honors, it's a

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1 complete abuse of our judicial process. Furthermore, 2 there is evidence in the record, contrary to what Mr. 3 Trent says, that the excess insurers knew that INA was 4 the company that had written the primary insurance, that 5 they knew of the contact with Pennsylvania. We have 6 affidavits from the brokers, we have testimony on 7 depositions.

8 The excess layer was \$10 million. 40 percent 9 of that was reinsured with INA Reinsurance in Brussels. 10 The same London broker who the excess insurers would 11 have this Court believe for all purposes is the agent of 12 my client, at the same time they were negotiating the 13 excess layer of coverage, they were also negotiating the 14 reinsurance, not for my clients but for the excess 15 insurers, with INA Reinsurance in Brussels. That 16 company took 40 percent of this excess layer of \$10 17 million.

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18 That company is an affiliated company with the 19 primary carrier. That company had full information in 20 its files, furnished by the broker, concerning CBG, its 21 U.S. connection, the fact it was a Delaware corporation, 22 who its owners were, completely consistent with the 23 affidavit of the London brokers as to what they had in 24 their files and what was available for the excess 25 insurers to see.

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Now, if they gave it to the reinsurance
 company, I submit there is reason to believe it was also
 given to all of the excess insurers.

There are a lot of other misstatements of fact which appear in the brief and which were repeated here again today. Now, the only way that I can explain it is that Mr. Trent came into this case some time after the sanctions were entered. I've been in the case from the beginning.

10 There was never a question at any time in any 11 of the proceedings as to whether the documents had to be 12 produced in Pittsburgh or in London. There was never an 13 objection made by the excess insurers on that basis. I 14 never refused to go to London to look at documents. The 15 court never really ordered them to produce them in 16 Pittsburgh.

As a matter of fact, as Mr. Trent should know, 18 I went to London and to Europe, to Brussels, both before 19 and after this offer that was made four months after 20 they were ordered to produce the documents, to look at 21 documents when the documents were produced.

22 What did happen here? A motion -- after they 23 filed the motion for summary judgment claiming no in 24 personam jurisdiction because, they said, they didn't 25 have sufficient contact -- the fact is they had

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1 initially filed affidavits in connection with the motion 2 for summary judgment in which all 17 denied any business 3 in Pennsylvania. But after we filed counter-affidavits 4 establishing business to the extent that we were able to 5 prove it, they filed new affidavits, in 13 of which 6 these excess insurers acknowledge under oath that they 7 are engaged in writing insurance and covering risks on a 8 worldwide basis.

9 They don't exclude Pennsylvania. Pennsylvania 10 is a rather commercial state, with a lot of industries 11 that are engaged in business worldwide. In some of 12 these affidavits we find representations that they 13 conducted -- that they had reviewed some of their files 14 and that they had determined that certain percentages, 15 either one percent more or less, had been determined to 16 be derived from Pennsylvania.

17 Now, that's not just in a representation of 18 counsel, as I understood Mr. Trent to indicate to the 19 Court previously. It is in signed, sworn affidavits of 20 the excess insurers.

Justice Stevens, I believe asked the question 22 about, how did they know. Well, presumably, at least 23 the representation made to the court was that the files 24 had been reviewed to support the affidavit, not that 25 they had some general understanding out of the air.

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1 Now, it may be, and I submit should be, that 2 one percent of their premium income, which in all 3 probability runs into the millions of dollars, is enough 4 contact with Pennsylvania to meet the test of 5 International Shoe. And when they -- when we were in 6 court and they asked whether that wasn't adequate, 7 whether I wasn't satisfied with that, I said that if you 8 are still contending that that extent of business does 9 not meet the regularity test then I want you to produce 10 the documents, as you were originally ordered to do.

And they said, what difference -- the lawyer 12 said, what difference does it make whether it's one or 13 two percent? Well, I offered to withdraw the request 14 for production of documents if they would acknowledge 15 that the one or two percent of their business was 16 sufficient to meet the tests of the Pennsylvania long 17 arm statute and the requirement of International Shoe.

18 They were not willing to do that. They still 19 contended that the contacts were not adequate. Now, 20 they were originally ordered to produce, on July 27th, 21 1978.

Mr. Trent would have you believe, and in fact 23 says so in his brief and in his reply brief and 24 intimated it again today, that the lawyers from New 25 York, who are experienced insurance lawyers in the

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1 international insurance field, immediately went to
2 London to contact the brokers. In fact, that's what he
3 says in his brief. There's no citation to the record
4 for that.

5 QUESTION: Counsel, do you agree with Mr. 6 Trent that the order to produce did contemplate 7 production in Pittsburgh?

8 MR. MELLOTT: No, Your Honor, I do not. 9 QUESTION: Where do you think it contemplated 10 production?

11 MR. MELLOTT: Your Honor, I think that matter 12 was never settled. They never objected. At any time 13 there was any discussion about this matter on the 14 record, Your Honor, they never objected that it was the 15 burden to bring it to Pittsburgh. That's not in their 16 objections.

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17 The burdensomeness that they objected to was 18 the collection of the documents. The only objections in 19 the record to this production, contrary to what Mr. 20 Trent has indicated in his brief and again today, are 21 objections as to relevancy -- I think it's clearly 22 relevant -- and objections as to burdensomeness from the 23 standpoint of having to contact the brokers to get the 24 documents.

QUESTION: Well, but if as you say there

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1 really was no place for production specified, then they 2 would have had no occasion to get into the question of 3 whether it was too burdensome to bring it, once it had 4 been assembled, from London to Pittsburgh.

5 MR. MELLOTT: Well, Your Honor, in the order 6 which the judge entered there was no provision for the 7 place of production. And we had gone to London 8 previously to look at documents. We were perfectly 9 willing to go again, and I'm sure the lawyers so 10 understood.

11 That to me is a red herring that's come into 12 the case after the sanctions were entered. It's not 13 something that was involved at all. We went to London 14 and looked at their documents. We went to Brussels and 15 looked at documents. We did it both before and 16 afterwards.

Now, the problem is, at the July 27th, '78, 18 hearing the counsel from New York told the court that 19 they'd have to contact brokers, there were 150 brokers 20 involved. In fact, they had filed an affidavit earlier 21 that day in which they said there'd be 150 brokers 22 involved and it would require contacts.

The judge suggested that a letter be written 24 to the brokers, a form letter. This is in July. And 25 there was no objection at that time that they were

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1 outside of the control of the excess insurers. When was
2 the letter finally written to the brokers? Six months
3 later, in January 1979.

Even though at the July hearing their counsel 5 is saying, the documents you want are in the hands of 6 the brokers, they're not saying, however, that they're 7 outside their control -- and if I understood Mr. Trent 8 today, he's now not suggesting that either, because I 9 think clearly they are not outside the control of the 10 excess insurers -- instead of immediately going to 11 London, as Mr. Trent indicates in his brief, and in his 12 reply brief, and again today, they admitted five months 13 later at the December hearing that they hadn't contacted 14 even one broker, five months after they had been ordered 15 to do it.

As a matter of fact, they had only contacted 17 15 of their 21 clients. They hadn't even contacted all 18 of them. And that's conclusively established by the 19 affidavit that they filed in November, and by the --

20 QUESTION: Mr. Mellott --

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21 QUESTION: Where is that affidavit?

22 MR. MELLOTT: It's in the record, Your Honor. 23 QUESTION: Well, we don't need to take your 24 time hunting it up.

MR. MELLOTT: The affidavit is at 98a and

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1 99a.

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QUESTION: Of?

MR. MELLOTT: Of the appendix, volume one.
QUESTION: What volume, what volume?
MR. MELLOTT: Volume one, Your Honor.
QUESTION: Okay.

7 MR. MELLOTT: Now, the admission as to the 8 fact that they hadn't contacted any brokers as late as 9 five months after they were originally ordered to 10 produce the documents and the judge had originally 11 suggested that they do it appears in the transcript of 12 the December 27, 19 -- or December 21, 1978, hearing, 13 which also appears in the joint appendix, volume one. 14 It starts on page 105a.

15 At none of the -- well, first of all, the 16 judge gave them all the time they wanted in --

17 QUESTION: Counsel, you went to London and 18 looked at the documents?

MR. MELLOTT: Not these documents, Your Honor;
20 other documents. Not these documents. They did produce
21 some other documents, Your Honor, but not these.

22 QUESTION: Did you make any attempt to review 23 these documents for business in Pennsylvania?

24 MR. MELLOTT: Your Honor, prior to the time 25 that the sanction was entered, except for the offer to

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1 produce four million files -- and while it's been 2 characterized in the brief and here today as being a 3 list of the North American files, it was never so 4 identified to us, nor was it so identified in any of the 5 papers or in any of the discussions.

6 All it was was an indication to us that they 7 would open the files of 15 of the excess insurers. 8 That's were the four million files were supposed to be 9 located. At the same time they're telling us that the 10 files are in the hands -- the documents that they were 11 ordered to produce are in the hands of the brokers. So 12 these four million files may or may not contain what 13 they were ordered to produce.

14 QUESTION: Well, time is getting away and I 15 have two questions --

16 MR. MELLOTT: All right.

17 QUESTION: -- I'd really like to hear you 18 address. And one is the question of whether it was an 19 abuse of discretion for the court to order the 20 production of four million files. And secondly, if not 21 and if the court could properly impose sanctions in this 22 discovery effort, was it an abuse of the court's 23 discretion to prevent any further litigation of that 24 problem at the trial on the merits, the jurisdictional 25 question?

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1 MR. MELLOTT: Your Honor, in the first place, 2 Judge Simmons did not order the production of these four 3 million files. He ordered -- and he changed our request 4 after the counsel for the excess insurers had presented 5 arguments. All they were ordered to do was to give us 6 names of the policies, the policy numbers and the 7 general outline of those policies which had a 8 Pennsylvania contact, either by being written for a 9 Pennsylvania insured, being written through a 10 Pennsylvania broker, or covering a risk in 11 Pennsylvania.

12 Now, that's what they were ordered to do. I 13 submit, Your Honor, that when they made this offer, four 14 months after they had been originally ordered to 15 produce, it was not an offer that complied with what 16 they'd been ordered to do. I mean, on the one hand 17 they're telling us they don't have the files, they're 18 with the brokers -- although they never said that they 19 were outside their control -- I mean, that they didn't 20 have the documents.

21 On the other hand, after coming to the court 22 at the end of the 90 days, asking for an extension of 23 time and representing to the court that in all 24 probability we can comply with the court's order within 25 30 days, and the court granted an extension of an

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1 additional 30 days, all we get is a two-page affidavit, 2 the end of November, four months later, which simply 3 says 15 of the companies will open their files.

Now, those are not the documents the court ordered produced. There was not even any representation that those included the documents which were produced. In fact, if you believe them when they say that the documents that we were requesting were in the possession of the brokers, those files didn't even include any of them.

11 QUESTION: If we assume for a moment that the 12 court had the power to enter some sanction and to compel 13 discovery for the purpose of reviewing its own in 14 personam jurisdiction, do you think the court also 15 properly precluded any further consideration of that 16 issue at trial?

17 MR. MELLOTT: Well, I think the court did, 18 Your Honor, and I think by virtue of the holding of this 19 Court in the National Hockey League case that's 20 required. If sanctions are going to mean anything and 21 have any deterring effect, you can't say that once the 22 sanction has been entered it can be removed by 23 compliance later. All that'll do is bring about a 24 complete abuse of the discovery process.

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QUESTION: That doesn't necessarily follow, it

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1 seems to me. Maybe this particular sanction was not the 2 correct one. Maybe there should have been a monetary 3 sanction based on all of your time and energy and 4 interest and all the rest, and delay. Wouldn't that 5 serve a deterrent purpose?

6 MR. MELLOTT: Your Honor, I submit that it was 7 not -- and I'm not even sure that it's the case today. 8 The Defendants haven't even today, so far as I know, 9 offered to produce the documents which they were ordered 10 to produce. Now, Mr. Trent after he got into the case 11 made a new offer, and it's not clear from the offer 12 whether he's talking about producing the documents 13 including those from the brokers or whether he's talking 14 about the same four million files.

But in any event, Your Honor, I don't agree He with what Mr. Trent said about my view as to whether the In lawyers acted in good faith or not. I do not believe they acted in good faith. I think they did not act in good faith, as the Third Circuit found. And I think a 20 review of the record will make it very clear here they 21 did not act in good faith.

22 And the judge gave them nine months to comply
23 --

24 QUESTION: It seems to me that all of that 25 goes to the question of what would be an appropriate

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1 sanction. Maybe you're dead right that you were really 2 given a terrible run-around here and entitled to a very 3 severe sanction. The legal question, though: Is it 4 correct for the sanction to be a finding of jurisdiction 5 when in fact there may be no jurisdiction?

6 MR. MELLOTT: Well, if Your Honor please, I 7 think if you look at the evidence that's in the record 8 -- and I submit that there is adequate evidence in the 9 record for the court to find jurisdiction even now on 10 the face --

QUESTION: Well then, really, you've spent an
 awful lot of time on an unnecessary project.

13 MR. MELLOTT: Well, that may be, except that 14 there's a lot of money involved in this case, Your 15 Honor, and -- the suit was filed in December '75. Here 16 we are in March of 1982. And most of the reason why 17 this case isn't to trial --

18 CHIEF JUSTICE BURGER: We'll resume there at 19 1:00 o'clock.

20 MR. MELLOTT: Thank you, Your Honor.

21 (Whereupon, at 12:00 noon, the hearing in the 22 above-entitled matter was recessed, to reconvene at 1:00 23 p.m. the same day.)

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1	AFTERNOON SESSION
2	(1:00 p.m.)
3	CHIEF JUSTICE BURGER: You may resume, counsel.
4	ORAL ARGUMENT OF CLOYD R. MELLOTT, ESQ.
5	ON BEHALF OF RESPONDENTS RESUMED
6	MR. MELLOTT: Mr. Chief Justice and may it
7 please	the Court:

8 I would like to continue with my response to 9 Justice Stevens' question. There are three points that 10 I would like to make in response to your question as to 11 whether a money sanction wouldn't have been better. 12 Maybe I haven't phrased it exactly as you did, Your 13 Honor. In the money sanction, as I understand it, you 14 were suggesting that they pick up the expenses that were 15 involved from the delay.

I submit, Your Honor, that that type of a realized a submit, Your Honor, that that type of a non-constant of the submit, Your Honor, that that type of misconduct that was engaged in here, particularly in a submit, Your Honor, the submit of the submit of the submit of the submit, Your Honor, the submit of the submit of the submit of the submit, Your Honor, the submit of the submit of the submit of the submit, Your Honor, that that type of a submit, Your Honor, the type of a submit, Your Honor, th

21 QUESTION: You mean deterring other people or 22 being effective in this case?

23 MR. MELLOTT: Deterring other people, Your24 Honor.

25 QUESTION: Well, what do you care about that?

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1 You just want --

2 MR. MELLOTT: Well, what I'm suggesting --3 QUESTION: -- to deter somebody in this case, 4 don't you?

5 MR. MELLOTT: Well, yes, Your Honor, I'm 6 really primarily concerned in this case. But I'm 7 suggesting that the sanction that was imposed here is 8 fully in accordance with the provision of Rule 9 37(b)(2)(A), which presumes under that rule that the 10 facts which would be established if the discovery were 11 complied with are deemed to be established. And that's 12 exactly what Judge Simmons did, and he did it only after 13 he had warned them, five months after he had originally 14 ordered the production, he warned them that if the 15 production wasn't made in another 60 days the sanction 16 of the type he's mentioned would be entered.

17 He gave them actually 120 days, so that they 18 had a total of nine months to comply. And they didn't 19 comply.

Furthermore, I submit that sanction is in Furthermore, I submit that sanction is in accordance with the rules and -- the rule, Rule 37, and with the decisions of this Court in the National Hockey league case, in which the sanction of dismissal was used, which is even more severe than the sanction here involved. At least they still have an opportunity to

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1 defend on the marits.

2 Furthermore, I think it's in accordance with 3 the holding of this Court in the Hammond Packing case, 4 in which a sanction of a dismissal --

5 QUESTION: I'm not so much concerned about the 6 severity of the sanction as the question of the theory 7 by which, if there in fact is no jurisdiction how does 8 the court have power to impose it?

9 MR. MELLOTT: Well, Your Honor, on that point, 10 I submit that when a party comes into court and asks the 11 court to make a binding determination that there is no 12 personal jurisdiction over him, and when that party 13 engages in discovery against another party already in 14 the case --

15 QUESTION: All these arguments are arguments 16 that you didn't really need the discovery that gave rise 17 to the particular order before us, because those are 18 independent grounds for jurisdiction.

19 MR. MELLOTT: What I'm saying, Your Honor, is 20 that when they come into court and ask for a binding 21 determination of the court, as the Fourth Circuit held 22 in the Lekkas case which we've cited in our brief, they 23 are deemed to submit to the jurisdiction of the court, 24 at least to the point of providing relevant evidence on 25 the issue that they've asked the court to decide.

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It seems to me it would be a complete misuse
 2 of our judicial process --

3 QUESTION: Would you mean the court has 4 jurisdiction has to determine its jurisdiction, and that 5 there were efforts, you say, that frustrated the 6 determination of jurisdiction and therefore this drastic 7 step is taken?

8 MR. MELLOTT: That's correct, Your Honor. I 9 mean, it would be a real misuse of process to say on the 10 one hand, as this Court has said, that there is 11 jurisdiction to determine jurisdiction, and that a party 12 can come in and invoke that jurisdiction and yet say: 13 but I'm not going to produce the evidence that's 14 relevant to that determination; you have to decide it on 15 what evidence is in the record; I'm not going to produce 16 the evidence that's in my possession.

Now, that's what the excess insurers ask this Now, that's what the excess insurers ask this Rourt to hold. I submit that that would be clearly improper. I also would argue that this is a question --20 the test here is, did Judge Simmons abuse his discretion 21 in applying this sanction?

He warned them that it would be applied. They 23 elected not to comply. And as I said this morning, I do 24 not believe that their offer, their belated offer to 25 open files of 15 excess insurers, was a compliance with

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1 the order to produce certain specific documents which 2 they say are in the hands of the brokers, so they 3 couldn't have been in the files that they were offering 4 to produce in any event.

5 QUESTION: Does the record show what interest 4 6 will be payable on the claims when, as and if they're 7 allowed?

8 MR. MELLOTT: No, they do not, Your Honor. 9 But we have made a claim and we've amended the complaint 10 to ask for an inflation factor, and the court has 11 permitted that amendment. Now, whether we'll be able to 12 sustain it ultimately or not I don't know.

13QUESTION: Permitted the amendment?14MR. MELLOTT: The court permitted the

15 amendment only, Your Honor.

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16 Your Honor, I believe some of you asked me 17 questions this morning about, why did you go ahead with 18 the discovery if you felt so confident there was 19 jurisdiction. Well, if this Court holds from the 20 contacts, as I believe it could on the basis of 21 International Shoe, that there's no need for this 22 discovery, that there is sufficient evidence of contacts 23 in the record, as I believe there is, then of course I 24 don't need the sanction, because there's no appeal from 25 this decision.

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But I felt that I had to assert jurisdiction on every ground available to me, and that's what I tried to do, as long as they were trying to contend that there wasn't sufficient jurisdiction.

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5 QUESTION: Does the order that was entered 6 here foreclose any further investigation of 7 jurisdiction?

8 MR. MELLOTT: Yes, it does,, Your Honor, 9 primarily based on the reasoning of this Court in the 10 National Hockey League case.

11 QUESTION: Was that specifically done under 12 the rule?

13 MR. MELLOTT: That was done subsequently by an 14 order of court, Your Honor, that in view of the fact 15 that one of the grounds for jurisdiction was that he had 16 imposed a sanction under Rule 37(b)(2)(A) and based on 17 the National Hockey League case, that that issue should 18 not be further litigated.

19 QUESTION: And so the question of jurisdiction 20 supposedly is no longer open in this case, is that it?

21 MR. MELLOTT: That's right, Your Honor, on the 22 basis of the reasoning of this Court in the National 23 Hockey League case that if you permit them to avoid the 24 sanction after it's been imposed by then complying with 25 the court order, all you'd get would be dilatory

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1 tactics.

2 QUESTION: You are not now complying with a 3 court order, proving that there isn't jurisdiction. 4 That isn't the same as complying with the order.

5 MR. MELLOTT: The court actually, in the 6 preliminary injunction order and in the permanent 7 injunction order, found jurisdiction on several 8 grounds.

9 QUESTION: Yes?

10 MR. MELLOTT: Including the sanction. And the 11 court has held that, in view of the entry of the 12 sanction, that the issue of in personam jurisdiction is 13 no longer open for litigation, that it's finally binding 14 on the parties in this case.

Now, the Court of Appeals, I believe 16 incorrectly, dismissed as to three of the Defendants, 17 and that's part of what is included in our petition for 18 cert to this Court, which the Court presently has under 19 consideration, because we believe there is adequate 20 evidence of contacts in the record. There is also 21 evidence that they did not comply with the order, 22 either. And our petition for cert also includes the 23 injunction, a point which they --

24 Thank you very much, Your Honors.
25 CHIEF JUSTICE BURGER: Mr. Trent?

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## REBUTTAL ARGUMENT OF EDMUND K. TRENT, ESO.

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## ON BEHALF OF PETITIONERS

MR. TRENT: Mr. Chief Justice, may it please 3 4 the Court:

One thing Mr. Mellott has just mentioned now 5 6 and he mentioned as well before lunch, he said that we 7 had asked for a binding determination of jurisdiction, 8 not merely a motion to dismiss. Now, he is incorrect in 9 that. On page 38a of the prayer of the affidavit which 10 was filed by the New York lawyers under their New York 11 practice, where they make an affidavit and contain the 12 motion in it --

13	QUESTION: That's 38a of what?	
14	MR. TRENT: Of the joint appendix.	
15	QUESTION: Volume one?	
16	MR. TRENT: Yes.	

"Wherefore, it is respectfully urged that the 17 18 motion for summary judgment dismissing the complaint 19 against the moving Defendants on the grounds of lack of 20 in personam jurisdiction and forum non conveniens, be, 21 in all respects, granted."

So all he was doing was moving to dismiss for 22 23 lack of jurisdiction. He did not invoke the 24 jurisdiction of the court by saying it had no 25 jurisdiction. I think that's just a complete

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1 contradiction to say that.

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Now, one thing I think has not been clearly brought out here is to just what was being asked for in these records. First, the request for documents asked for the policies, and then the court said at the hearing on that, we'll get up this list in a general way. And Mr. Mellott then said, I want to see the policies. And then counsel for the Defendants said that the brokers had the policies, and so mister -- Judge Simmons said, well, write to the brokers.

11 So we understood that we were to get the 12 policies. Then after New York counsel had gone to 13 England to investigate the situation -- and Mr. 14 Mellott's correct, he didn't talk to the brokers, he 15 talked to 15 of his clients, but they knew about the 16 brokers and so forth -- he came back and he made this 17 affidavit -- and there's not anything dilatory; he did 18 it within the time -- that it would involve four million 19 files.

Now, he was talking then about the insurers' Now, he was talking then about the insurers' own files, but they would show the same thing as the brokers' files. That is, the contract is the placing slip and the insurance company keeps that. The broker, as agent for the insured, then prepares a policy, gives to the insured to sign and then takes it back and

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1 keeps a copy of it. So the same information would be in 2 the brokers' files as would be in the insurers' files.

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3 So New York counsel, Mr. Bruckmann, thought, 4 well, let us offer our own files and we will make those 5 available. They would show the same thing as the 6 brokers' files.

Now, Mr. Mellott says that we never did offer 8 to produce the documents anywhere. But after I got into 9 the case, which was after the sanctions had been 10 entered, I thought, well, let's see if we can get the --11 offer to produce them now and satisfy the court and be 12 done with it. And so I expressly offered to produce all 13 these files in London.

And Mr. Mellott said, no, we're not interested for the files relating to jurisdiction now, and he forepared this order and he submitted it and the judge raid he was going to sign it, barring us from ever souther and the submitted it said, on the strength of that I offer to produce all these records in London on July 2nd, 1979. That's right in the record.

21 So Mr. Mellott is incorrect to say we never 22 did offer to produce the files.

23 QUESTION: You didn't offer to produce them 24 until the sanction had been entered.

25 MR. TRENT: No -- well, that was my offer.

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1 But Mr. Bruckmann before the sanction had been entered,
2 he offered to produce them in London, and I just
3 repeated that offer in the hope that it would be
4 accepted and we would get the thing done. Because we
5 were perfectly willing to produce our files, and they
6 could look through them and rummage through them all
7 they want.

8 QUESTION: Mr. Trent, did your offer pertain 9 to your files or the brokers' files?

10 MR. TRENT: Our files.

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11 QUESTION: Where did I get the notion that the 12 information was only obtainable from the brokers' 13 files? What was all this fussing around about the 14 brokers' files?

MR. TRENT: Well, that was because Mr. MR. TRENT: Well, that was because Mr. Mellott's request for documents asked for policies, and we did not have any policies in our files. We had only the placing slips, which were the contracts.

19 QUESTION: I thought I also got the impression
20 that your files wouldn't disclose whether it was
21 Pennsylvania business or --

MR. TRENT: Well, the indexes -- the placing slips themselves would, if you looked at each one. But the indexes did not say which ones were from Pennsylvania, and the same was true of the brokers.

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1 They did not have the indexes, either.

2 QUESTION: Because I'm puzzled about why you 3 sort of shuttled them off to the brokers. It probably 4 would have been much more efficient in the first place 5 to stay with your files, wouldn't it?

6 MR. TRENT: Well, I think it would have been. 7 But that was Judge Simmons' idea, because they wanted --8 they had asked expressly for the policies and only the 9 brokers had the policies.

10 QUESTION: And you didn't -- your predecessor 11 representing your client didn't happen to say, well, 12 really a quicker way to get it would be to look at our 13 own files instead of going through the policies?

14 MR. TRENT: No. No, that was not said. That 15 could have been said. I don't know whether the realized 16 that or what at the time.

17 QUESTION: Would you think on your theory of 18 the case or of the rule the district court would have 19 been justified in saying, I'm going to impose -- I'm 20 going to find that there is jurisdiction unless you 21 sustain the burden of proof that there isn't?

MR. TRENT: No.

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23 QUESTION: And that you will have to get your 24 own documents and come in here with proof? 25 MR. TRENT: No, that was wrong. I think Judge

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1 Simmons in effect did say that. But that is not 2 correct. The burden is on the Plaintiff to show 3 jurisdiction.

QUESTION: When did the judge say that? 4 MR. TRENT: I beg your pardon? 5 OUESTION: When did the judge say that? 6 7 MR. TRENT: He said that --QUESTION: Before he imposed the sanction? 8 9 MR. TRENT: Yes. QUESTION: So he said to you: Look, I'm going 10 11 to find that there's jurisdiction unless you come in and 12 prove --MR. TRENT: Yes, yes, precisely. 13 QUESTION: Now, that is -- and you think that 14 15 was unjustified? 16 MR. TRENT: Yes, that was erroneous, because 17 all we have --QUESTION: Let's assume for the moment that 18 19 you agree that there had been a refusal to discover. I 20 know you say there wasn't. MR. TRENT: Yes. 21 QUESTION: But assume there was. 22 MR. TRENT: All right. 23 QUESTION: And you agree that a sanction, some 24 25 kind of an effective sanction, was justified. You say

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1 that sanction would be bad, to put the burden of proof 2 on --

3 MR. TRENT: Yes, yes.

4 QUESTION: Even though you had refused 5 discovery?

6

MR. TRENT: Yes.

7 QUESTION: And even though the rule says that 8 you may, as a sanction you may deem the facts sought to 9 have been established?

10 MR. TRENT: Yes, because we say that doesn't 11 apply where it's a question of jurisdiction. And the 12 Familia de Boom case held exactly that, that even though 13 the burden was on the plaintiff to produce the -- to 14 prove jurisdiction, if the plaintiff couldn't get it it 15 was too bad, but he should make other efforts.

16 Now, we say, as I said before, that the 17 Plaintiff was not hamstrung here. All he had to do was 18 go to London and look at our records.

19 CHIEF JUSTICE BURGER: Thank you, gentlemen.20 The case is submitted.

21 (Whereupon, at 1:15 p.m., the above-entitled 22 matter was submitted.)

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## CERTIFICATION

Alderson Reporting Company, Inc. hereby certifies that the attached pages represent an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of the United States in the matter of: Insurance Corporation of Ireland, Ltd., Et Al., Petitioners, v. Compagnie Des Bauzites De Guinee -- No. 81-440

and that these pages constitute the original transcript of the proceedings for the records of the Court.

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