

In the _____

ORIGINAL

Supreme Court of the United States

MARINE BANK,

Petitioner,

v.

SAMUEL WEAVER ET UX

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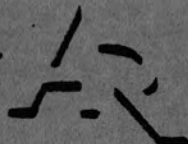
No. 80-1562

Washington, D. C.

Monday, January 11, 1982

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MARINE BANK,
Petitioner
v. No. 80-1562
SAMUEL WEAVER ET UX.
- - - - -x

Washington, D.C.
Monday, January 11, 1982

The above-entitled matter came on for oral argument
before the Supreme Court of the United States at 10:02 a.m.

APPEARANCES:

DANIEL L. R. MILLER, ESQ., Erie, Pennsylvania; on
behalf of the Petitioner.
ANDREW J. CONNER, ESQ., Erie, Pennsylvania; on
behalf of the Respondent.

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P R O C E E D I N G S

CHIEF JUSTICE BURGER: We will hear arguments now
in Marine Bank against Samuel Weaver et ux.

Mr. Miller, you may proceed whenever you are ready.

MR. MILLER: Mr. Chief Justice, and may it please
the Court:

This case involves two separate and distinct
instruments: one, an FDIC-insured certificate of deposit in
the amount of \$50,000 bearing interest at 7 1/2 percent and
maturing in six years; secondly, an agreement between a loan
customer of the bank and a guarantor of the customer's loan
to the bank about which the bank had no knowledge at the
time the loan was made.

Petitioner Marine Bank requests that the Court
reverse the judgment of the Circuit Court which found that
both instruments were securities within the meaning of the
definitions of the '33 and '34 Acts.

The FDIC-insured certificate of deposit is not
specifically mentioned as an enumerated item in the '33 and
'34 Act definitions. However, the Circuit Court of Appeals
applied several tests: one, the "any note" test; and
secondly, whether it was an investment contract.

In the investment contract issue, the Howey case
decided by this Court clearly establishes what the test is
and has been since 1946, and that test was further

1 elaborated upon by this Court in the Tcherepnin case cited a
2 few years later; and that test being a document is a
3 security if it's a contract, transaction or scheme whereby a
4 person invests money in a common enterprise with the profits
5 to come solely from the efforts of others.

6 We believe that that test has been misapplied by
7 the Circuit Court, and there are three Circuit Court
8 decisions, in the Fourth, Fifth and Seven Circuits: the
9 Burrus case in the Fourth, the Bellah case in the Fifth, and
10 the Fingland case in the Seventh, which hold that
11 certificates of deposit are not securities within the
12 meaning of those cases of this Court.

13 Is it any note? The statutes say unless the
14 context otherwise requires any note and so forth. Is the CD
15 any note? In this event we'd like you to address the matter
16 the way you did in the Daniel case which looked at the
17 substance of the transaction and not what it is called. If
18 you look at the substance in Daniel, as you did, you found
19 that a pension plan document did not establish a security.

20 Now, the Third Circuit here said that this was
21 functionally the equivalent of a corporate note. We don't
22 believe that that's correct. A corporate note contains an
23 earnings risk and a risk of repayment. This FDIC-secured
24 certificate of deposit does not have a payment or repayment
25 risk being an insured deposit, and it has a fixed rate of

1 interest.

2 QUESTION: Mr. Miller, you haven't mentioned the
3 facts. You don't have to because we know what they are.
4 But you represent the bank here.

5 MR. MILLER: Yes, I do.

6 QUESTION: These old people are out their \$50,000,
7 aren't they?

8 MR. MILLER: Well, there was recovery, Your Honor,
9 Mr. Justice, against other collateral, but there would be a
10 substantial portion of that lost, yes, sir.

11 QUESTION: Is the officer of the bank who handled
12 this transaction still employed by the bank?

13 MR. MILLER: Yes, he is.

14 QUESTION: Without reprimand?

15 MR. MILLER: He has not been reprimanded, to my
16 knowledge.

17 I believe the Third Circuit erred in its analogy
18 calling this an investment contract. The Tcherepnin case
19 held there was no voting -- the fact of whether there is or
20 is not a voting right connected with the instrument is
21 important. In Tcherepnin that was a savings and loan
22 certificate which contained the element of voting. The CD
23 contains no element of voting.

24 QUESTION: Well, are you saying that in Tcherepnin
25 the thing was more like a share of capital stock?

1 MR. MILLER: Yes. It was more like an investment
2 in a savings and loan. The savings and loan had no other
3 investment vehicle other than selling shares or investment
4 certificates as they were called in Tcherepnin. But in this
5 case the bank has, of course, capital stock issued pursuant
6 to the Pennsylvania banking laws, which is where the
7 investment would be in this case.

8 QUESTION: And you don't question that would be a
9 security.

10 MR. MILLER: That certainly is a security. The
11 legislative history of the enactment of the '33, I believe,
12 and '34 Acts, in the congressional hearings one of the
13 representatives of the banking industry clearly said that
14 the stock of a national bank would be an investment.

15 In looking at this you might think of it as to
16 whether it's a commercial instrument or an investment
17 instrument. We believe that commercial instruments are not
18 covered by the securities definitions and investment
19 instruments are.

20 Legislatively, the '33 and '34 Acts were part of a
21 package of acts that were enacted in those years and which
22 regulated banking in several respects. One was the
23 Glass-Steagall Act and another was the FDIC Act.

24 Now, those acts provided a parallel system of
25 regulation of banking in this country, that is to say,

1 federally regulated banking institutions, through the FDIC
2 or the comptroller of the currency. The legislative history
3 of the Glass-Steagall Act shows that there was an attempt
4 when it was passed to separate banking from investment
5 activities. And the Third Circuit, we believe, erred in
6 blurring that distinction and putting it back together again.

7 The Respondent Weaver does have a remedy. The
8 Pennsylvania Securities Act, as referenced in the complaint
9 of the Respondent filed in the District Court, does claim
10 account under the Pennsylvania Securities Act where there is
11 essentially the same language as rule 10b-5. Also, there is
12 a Pennsylvania common law fraud count alleged. Both of
13 those are pendant claims, and so there is a state court
14 remedy in this case.

15 QUESTION: Has a state action been instituted?

16 MR. MILLER: Yes, it has, Your Honor.

17 QUESTION: And what is it's status?

18 MR. MILLER: We understand it's been filed. I
19 don't know whether it's been served.

20 QUESTION: I didn't get the latter.

21 MR. MILLER: I understand it has been filed. I do
22 not believe it has been served.

23 QUESTION: No question of the statute of
24 limitations or anything?

25 MR. MILLER: I wouldn't express an opinion on

1 that. There probably is a question on that.

2 Is the Piccirillo agreement an investment
3 contract? I think there are four elements of investment
4 contract that need to be looked at. One, is there a
5 multiple investor situation? There is none here.

6 Is there a pooling of funds? There is none here.

7 Was there a public offering? None here.

8 Was it solely from the efforts of the promoter
9 Piccirillo? No, for two reasons. This agreement provided
10 that Mr. Weaver could pasture his cows and use the barn of
11 Mr. Piccirillo. And secondly, and very most importantly, he
12 could veto any future loans in Mr. Piccirillo's business.
13 So it was not solely from the efforts of the promoter
14 Piccirillo.

15 Even if -- and I don't admit that it is -- but
16 even if this Piccirillo agreement is a security, the bank
17 had no knowledge of it. The depositions of both Mr. Weaver
18 and Mrs. Weaver, reproduced in the Joint Appendix and quoted
19 in most of the briefs, clearly established that they did not
20 tell Marine Bank of the existence of this side agreement
21 between them; and Marine Bank therefore cannot be held under
22 the Ernst and Ernst case decided in this Court as an aider
23 and abettor in the securities fraud which has been alleged.
24 We can't predicate 10b-5 liability on the alleged negligence
25 of failure to inquire about something we didn't know was

1 there.

2 The closest case in the Circuit Court is in the
3 Fifth Circuit, a case of Woodward v. Metro Bank cited about
4 five years ago.

5 Whether a CD or the Piccirillo agreement is or is
6 not a security is a matter of law and not of fact. The
7 Circuit Court erred in reversing the judgment of the
8 District Court in remanding for trial. A motion for summary
9 judgment was and is the proper method to resolve the issue
10 of jurisdiction.

11 The broad security definition cited by Judge
12 Gibbons at the conclusion of the Third Circuit opinion is
13 clearly in error. The SEC agrees, as do the other
14 regulatory authorities, as to the result in this case.

15 Under the analysis of Howey, Tcherepnin and Daniel
16 cases in this Court, these two instruments are not
17 securities and cannot be the basis of 10b-5 liability or a
18 10b-5 claim.

19 Thank you.

20 CHIEF JUSTICE BURGER: Mr. Conner.

21 ORAL ARGUMENT OF ANDREW J. CONNER, ESQ.,

22 ON BEHALF OF RESPONDENT

23 MR. CONNER: Good morning.

24 To understand this case, the posture of this case,
25 is to understand some of the factual background. I think

1 simply stated, Sam and Alice Weaver go to the bank at the
2 bank's request in early March of 1978. They have acquired a
3 \$50,000 certificate of deposit a couple weeks ago prior to
4 them going into the bank. They've already been solicited to
5 make an investment in the Columbus business by the bank, and
6 in early March of 1978 they in effect traded the certificate
7 of deposit, the \$50,000 certificate of deposit they had,
8 which was of a maturity of six years, which you undoubtedly
9 understand is critical because it gets it outside the
10 exception within the '34 or the '33 Act that has the nine
11 month exclusion, and they traded that for this particular
12 agreement, that is, an investment position in the Columbus
13 business.

14 All of these events occurred within a couple days
15 of each other or a couple weeks of each other, and one was
16 the consideration for the other; in other words, they trade
17 their certificate of deposit for the right to obtain the
18 profits from Columbus.

19 A critical thing here in the bank's involvement is
20 that the bank induced this transaction for their own
21 benefit, and the reason why it was to their own benefit is
22 that they in effect were a risk lender to Columbus and
23 unprotected at the time. And the reason why they were
24 unprotected is they forgot to file their equipment liens
25 properly in the right county; so in effect they had a

1 \$30,000 or \$40,000 loan outstanding that they couldn't
2 collect. Columbus is insolvent at the time. Columbus is
3 overdrawn at this bank in the checking account; in other
4 words, there is a checking account and they're overdrawn. I
5 think the record indicates way back in '77 that they had
6 been overdrawn; they had been overdrawn continuously. The
7 bank kept on honoring their checks to keep them afloat, if
8 you will, to keep Columbus afloat so that they could stay in
9 business, so that they could figure out a remedy to this
10 problem, because the bank couldn't collect on their loans
11 because they hadn't perfected their equipment.

12 So as a consequence of that, they had told
13 Columbus, Mr. Piccirillo, to go get an investor, and they
14 introduced -- that is, Mr. Piccirillo introduced Mr. Weaver
15 to the bank because the bank in effect was approving whoever
16 was going to get in business with Mr. Piccirillo, and Mr.
17 Weaver in February of 1978 refused to get involved in the
18 business. He refused. He said it was too risky; he didn't
19 know Columbus' financial status.

20 So what happened was then the bank, realizing that
21 Mr. Weaver was going to be the way that they could enhance
22 their position, that is, that they could get their overdrawn
23 checking account solved and get the loans taken care of,
24 went out and actively went after Mr. Weaver to get involved
25 in Columbus. And they solicited him out at his farm, and

1 they finally persuaded him to come in with his certificate
2 of deposit and pledge it; and they told him that if he
3 pledged the certificate of deposit, they would loan Columbus
4 \$65,000, and all or substantially all the \$65,000 would go
5 for working capital. This was perceived by Mr. Weaver to be
6 a safe investment. It was perceived by Mr. Weaver to be
7 safe for many reasons, one of which was the fact that the
8 bank told Mr. Weaver that in fact the bank had filed proper
9 liens against Columbus' equipment, and they were protected,
10 and they had sufficient collateral to protect Mr. Weaver.

11 Those three statements, affirmative statements by
12 the bank were false. They weren't going to lend Columbus
13 \$65,000. They were going to take the \$65,000, just as they
14 did in this case, and pay themselves off, leaving little or
15 no money for Columbus. And the second and third statements
16 were false, that is, that they had perfected liens, because
17 they filed them in the wrong county. It's a quirk here.
18 Columbus is right on the county line between Erie County and
19 Warren County, and the bank's main office is in Erie County;
20 and in any case they filed the equipment liens in the wrong
21 county so they were unprotected. That was false, and the
22 third statement was false, the third representation, that
23 there was sufficient assets there that if anything went
24 wrong with the loan that Weaver would collect.

25 Now, perceiving that to be a safe investment and a

1 safe transaction, that's what Mr. Weaver in effect did. He
2 came in, he pledged it, and a couple days prior to that he
3 had agreed to take this profit-sharing agreement with
4 Columbus.

5 Now, you've got to understand the fact that there
6 is absolutely no question we're here under a rule 56 motion
7 for summary judgment, and the facts are to be construed
8 favorably to the Weavers. The Weavers are elderly people.
9 Sam is over 80 now. And to reasonably expect that he was
10 going to actively participate in this business, a
11 slaughterhouse business, which is hard physical labor, for
12 generating profits is just unrealistic. And those facts are
13 to be construed in our favor.

14 Now --

15 QUESTION: Mr. Conner.

16 MR. CONNER: Yes, sir.

17 QUESTION: Supposing the Weavers had simply come
18 in and purchased a \$50,000 certificate of deposit and then
19 later been dissatisfied or thought there were fraudulent
20 misrepresentations in connection with it, would you contend
21 that was a security?

22 MR. CONNER: I would say that it was literally
23 within the Act, but in the context of that transaction may
24 not be a security. The distinguishing factor in this case
25 is it is a secondary transaction that we're complaining

1 about. We are not complaining about the original issuance
2 of the certificate of deposit, and this distinguishes many
3 of the cases that have been decided in this particular field.

4 We're complaining about the second transaction,
5 that is, the transaction which was -- the transaction in
6 which he trades that position for an investment position.
7 And I think there's a distinction between the primary
8 issuance situation and the secondary transaction.

9 I think in the primary issuance transaction it may
10 literally fall within the note or bond, or if you're within
11 the '33 Act within the term "evidence of indebtedness." But
12 within the context of that particular issuance, it may not
13 be a security transaction.

14 But in the secondary transaction -- and we've
15 cited the case with Meason v. Bank of Miami draws that
16 distinction, which is a Fifth Circuit case. There is no Fed
17 Second citation because it's so recent. It's an August or
18 September of 1981 decision. I don't think there's a Fed
19 Second citation.

20 QUESTION: Mr. Conner, I asked your opposition
21 whether a state claim had been filed.

22 MR. CONNER: A state claim has been filed, but
23 there is a statute of limitations problems there
24 specifically because there is a one-year statute for
25 security violations in Pennsylvania. And in this particular

1 case we have a pendant state court claim attached to the
2 federal claim, and the motion for summary judgment in this
3 case was not filed until the eve of trial, which was a
4 couple years after the events here; and hence, we would be
5 late with regard to any securities violation in the state
6 court even though it's been filed. We have a procedure in
7 Pennsylvania where we file by a summons. So there is a
8 substantial statute of limitations defense.

9 QUESTION: Well, are you conceding that that
10 defense is a good one?

11 MR. CONNER: I'm not conceding that.

12 QUESTION: But you haven't pursued the state claim.

13 MR. CONNER: We have not pursued the state claim,
14 that's correct. As you undoubtedly know, in this particular
15 case the Third Circuit had directed the District Court to
16 hear the pendant state court claims in this particular
17 case. That was part of the order, the reversal in this
18 particular case was to hear the pendant state court claims.
19 And under the authority of Rosado v. Wyman, which was
20 decided by this Court, the pendant claim considering all of
21 the equities and the circumstances can be heard by the
22 District Court no matter what this Court would do with
23 regards to either of the securities contentions in this
24 particular case.

25 QUESTION: Mr. Conner, is there a state common law

1 fraud claim as well as the security-type claim?

2 MR. CONNER: Yes, sir.

3 QUESTION: And is there a one-year statute as to
4 that claim?

5 MR. CONNER: I believe there's a two-year statute
6 with regard --

7 QUESTION: So you have the same problem of
8 limitation.

9 MR. CONNER: Yes, sir.

10 Going back, there was --

11 QUESTION: I'm sorry, Mr. Conner. I didn't
12 understand. Both these state claims you say are pendant
13 claims in any event?

14 MR. CONNER: Yes, sir.

15 QUESTION: Are they, too, subject to a statute of
16 limitations?

17 MR. CONNER: Well, not in this particular case
18 they wouldn't be if they were resolved by the District Court
19 because they were timely pled with the original federal
20 securities claim.

21 QUESTION: In other words, if they were decided as
22 pendant claims, even though state claims, there would be no
23 statute of limitation.

24 MR. CONNER: That's correct. But if we were --

25 QUESTION: Well, that's because they were filed in

1 time.

2 MR. CONNER: The pendant state court claims in
3 this case were filed timely.

4 QUESTION: Yes.

5 MR. CONNER: The problem was that after the
6 statute had expired in the state court proceedings and just
7 on the eve of the trial of this particular case, the court
8 granted summary judgment on the entire case. And the
9 District Court in this particular case dismissed not only
10 the federal securities claim and also dismissed the pendant
11 state court claim.

12 Now, going to the question of the certificate of
13 deposit made reference to by the bank in this particular
14 case, I think that a change, that is, if the Court were to
15 hold that a certificate of deposit is not a security, that
16 that would be a change in the law as opposed to the
17 contrary. And the reason why I said that is this. The
18 national bank administrator had specifically told the
19 presidents of the national banks back in 1967 that time
20 deposits, according to the SEC, were considered securities
21 within the antifraud sections of the 1933 and 1934 Act. And
22 that reference was identified specifically in the Federal
23 Register and made reference to in the amicus briefs. So the
24 national banks at least since 1967 up and through the
25 present time have been on notice that certificate of

1 deposits were in fact held to be securities within the
2 antifraud sections of the 1933 and 1934 Act.

3 QUESTION: Did the administrator express approval
4 of that construction by the SEC or simply note it?

5 MR. CONNER: Your Honor, I think it was just
6 noted. It didn't say one way or the other. It just said in
7 so many words that the SEC at that point in time had taken
8 the position that the deposits and share accounts are
9 subject to the antifraud provisions of the Securities Act of
10 1933 and 1934. And this was also made reference to in the
11 -- you might have a question as to whether or not the time
12 deposit would be a certificate of deposit within that
13 context. And in the Superintendent of Insurance v. Bankers
14 Life the District Court so indicated. It did not express an
15 opinion as to whether or not a certificate of deposit was a
16 security, but so indicated that that's what they were
17 alluding to.

18 So if the Court would -- it's our submission in
19 this case that if you would hold to the contrary, that it's
20 not a certificate of deposit or that it's not a security,
21 that that would be a change in the law, because considering
22 this has been out, we would submit that the banks have been
23 on notice at least since that time period that certificate
24 of deposits would be considered securities within the
25 antifraud sections of the '33 and '34 Act.

1 One other point --

2 QUESTION: Counsel, has the SEC ever changed its
3 position on that?

4 MR. CONNER: To my knowledge they have not, and to
5 my knowledge the best answer that I can give to you with
6 regard to that is that the SEC in various cases have
7 appeared amicus taking various positions on whether or not a
8 CD in the context of a transaction is a security. For
9 example, in the Meason case v. Bank of Miami they appeared
10 amicus, and in that case it was a secondary transaction.
11 They contended it was a security within these acts. And I
12 think that in the Burrus case that after -- there was a
13 Burrus case that came down that originally held that a
14 certificate of deposit was not a security. They filed
15 amicus, and subsequently that decision by the court was
16 withdrawn. So at various times they have appeared amicus
17 and contended that a certificate of deposit is a security.

18 QUESTION: How do you account for the Solicitor
19 General's brief then in this case?

20 MR. CONNER: I account for it in the following. I
21 think they filed a joint brief --

22 QUESTION: A what?

23 MR. CONNER: A joint brief between the FDIC, the
24 SEC, and the Comptroller of the currency, and I think they
25 take the position that it's in the context of this

1 transaction as opposed to the literal question about whether
2 or not it's a security for all purposes. And I would say
3 that it sounds like -- it's just a guess -- that they voted
4 between the other people that vote there in the government.

5 QUESTION: Well, the Chief Counsel of the
6 Commission is on the brief.

7 MR. CONNER: I understand that. But they say
8 specifically in the brief, they say specifically that it's
9 only in the context of this transaction and not a question
10 whether or not in other cases, because they're very careful
11 to say that in other cases they may take a different
12 position.

13 QUESTION: I thought I said that about the
14 contract.

15 MR. CONNER: No, sir. They said that with regard
16 to the CD.

17 One other thing that I think the Court should be
18 aware of is the fact that the opposition has indicated that
19 the fact that the certificate of deposit is not mentioned
20 specifically in the definition, that that would indicate
21 that because it's not mentioned specifically and/or because
22 they mention the word "certificate of deposit" for a
23 security, which we acknowledge is a different instrument,
24 that that would be some indication that a certificate of
25 deposit was not meant to be literally within the act.

1 This Court in Joiner in a very similar issue
2 specifically held that that type of analysis was incorrect.
3 There is a reference to oil leases, for example, in Joiner,
4 and the question was whether or not a divided interest in
5 oil leases as opposed to an undivided interest in oil leases
6 was a security. And the Court held that just because they
7 were making reference in the statute to an undivided
8 interest and that they did not mention a divided interest,
9 that that did not mean that the divided interest was held to
10 be or would be held to be a security. In fact, the Court so
11 held.

12 Now --

13 QUESTION: Mr. Conner, let me call your attention
14 to page 6 of the Government's brief here where they say at
15 the end of the first full paragraph, the conclusion that the
16 certificate of deposit involved here is not a security
17 subject to the antifraud provisions of the federal
18 securities law harmonizes the federal securities and banking
19 laws and avoids overlapping jurisdiction that would "serve
20 no general purpose," citing our Daniel case.

21 Now, I had taken that as a fairly explicit
22 statement of their position.

23 MR. CONNER: Your Honor, my understanding is on
24 page 6, if you'll see that the -- right down at the bottom
25 of paragraph 2 it says, "examination" -- excuse me. I'm

1 sorry.

2 My understanding is that in the brief here -- and
3 I have lost the particular point where they have said this
4 -- that in this particular brief they so indicate that they
5 did not want it held for all purposes.

6 QUESTION: Well, on page 22 I thought the
7 Government's position was that where you have a regulated
8 bank you just don't treat CDs as securities. They didn't
9 want any general rule about certificates generally in
10 unregulated areas. But with respect to a bank that's
11 regulated, I thought they just said put it aside; the other
12 laws will take care of this, not the securities laws.

13 Is that right or not?

14 MR. CONNER: I don't think that's right. I don't
15 think that that's their position. I think that -- because
16 that would be inconsistent with the SEC's position in other
17 cases, and specifically the Bank of Miami case that's so
18 recent, because they are --

19 QUESTION: Well, that may be, that may be, but
20 what about on page 20 beginning at paragraph 4? That just
21 repeats what Justice Rehnquist said. Then it says, "The
22 foregoing analysis, however, may not necessarily apply in
23 other contexts."

24 MR. CONNER: And they say, "The better reasoned
25 decisions of the lower court did not view the question of

1 whether a certificate of deposit is a security in the
2 abstract."

3 QUESTION: I know, but I thought their position
4 was if you're dealing with a regulated bank, the answer is
5 clear.

6 MR. CONNER: Well, I'm sorry, Your Honor.

7 QUESTION: Okay.

8 MR. CONNER: My understanding is that they are not
9 taking that firm a position, because obviously certificates
10 of deposit can be traded in all sorts of secondary
11 transactions. And I think that they recognize that, and I
12 think that if they came out hard and fast that there would
13 be all sorts of secondary transactions; and we just differ
14 on the facts in this particular secondary transaction as to
15 whether or not it formed a consideration for an investment
16 position.

17 QUESTION: What are the practical advantages of
18 proceeding under the Act as opposed to in the state causes
19 of action?

20 MR. CONNER: Well, one primary practical advantage
21 is the fact that in the securities law, that is, in the 10b
22 case or the 17 case, it includes omissions, as opposed to
23 commissions; that is, situations where a party fails to
24 disclose, as would apply to this particular case, Your
25 Honor. It would apply to a situation where the

1 misrepresentation was purely misrepresentation by silence,
2 where they failed to tell people something.

3 In this case there is that element in that. They
4 failed to tell the Weavers, for example, in this case that
5 Columbus was insolvent and was going to be insolvent even
6 though they went through this loan transaction.

7 QUESTION: And under state law?

8 MR. CONNER: They may not be a cause of action
9 under the common law of Pennsylvania, because the common law
10 draws a narrower line with regard to what is an actionable
11 fraud.

12 I think the distinguishing factor with regard to
13 this secondary transaction, we differ from the Government
14 because I don't think the Government analyzes the facts in
15 this particular case to identify that the bank specifically
16 identified Weaver as an investor. They in their testimony
17 in this case specifically identified Weaver as an investor
18 as opposed to a guarantor or proposed guarantor. They said
19 he was an investor, one. Two, they said that he was making
20 an investment transaction. They testified to that in their
21 pretrial depositions -- and we're entitled to the benefit or
22 favorable construction of that -- and said that. They never
23 said that he was just acting as a guarantor. And thirdly,
24 they specifically identified the amount of his investment as
25 being \$50,000, and they so stated in the record in this

1 particular case.

2 Now, separate and apart from the certificate of
3 deposit issue is the related issue of the Piccirillo
4 agreement, as to whether or not that constitutes a security
5 within the securities law. And we would submit that it fits
6 within any one of the one, two, or three definitions within
7 the subspecies of security such as profit-sharing agreement,
8 certificate of interest, or in fact an investment contract.
9 And the Court has laid down three basic guidelines as to
10 whether or not a particular agreement constitutes an
11 investment contract: whether or not you have an investment
12 of money, whether or not it's a common enterprise, and
13 whether or not there's a reasonable expectation of profits
14 from the efforts of others.

15 And I think clearly in this case that we meet all
16 of the elements. There is no question about it that there's
17 a \$50,000 investment. The bank in fact so stated that that
18 was a channel which the money was being channeled into
19 Columbus. And there's little question that on the facts of
20 this case that the profits could be expected from the
21 efforts of Piccirillo and not Weaver. There's absolutely no
22 evidence that he was going to do anything that was going to
23 contribute to the profits in this case.

24 The bank argues that it's not a common enterprise,
25 but the \$50,000 investment of Mr. Weaver gets pooled. They

1 say there is no pooling. It's in fact pooled with the
2 assets of Columbus. It's no separated. It's co-mingled.

3 There's also another question about whether or not
4 in this particular case, considering the bank is in an
5 unsecured position, their assets are pooled there, too. And
6 there were other people who were loaning money, the original
7 seller of the business.

8 So if there is a question about just multiplicity
9 of investors on a vertical standpoint as opposed to --
10 horizontal, excuse me, as opposed to a vertical standpoint --

11 QUESTION: Mr. Conner, may I ask you a question?
12 If one owned farmlands and leased the lands to a farmer, the
13 compensation to be a division of profits or a share of the
14 profits under the lease arrangement, would that be analogous
15 to the contract you are discussing here this morning?

16 MR. CONNER: That is, the landowner leases it to
17 the farmer?

18 QUESTION: Yes. And the compensation to the
19 landowner is a share in the profits, a very common
20 arrangement.

21 MR. CONNER: That may be. I think there's a
22 distinction, and the distinction is --

23 QUESTION: What is the distinction?

24 MR. CONNER: The distinction is that in our case
25 we are contributing -- we are making a -- providing capital

1 at risk --

2 QUESTION: What about the land in the example I
3 put?

4 MR. CONNER: The owner gets the land back, and we
5 don't get the certificate of deposit back if the business
6 fails. We lose it, where the owner of the land gets the
7 land back. He has not made an investment at risk like Mr.
8 Weaver does in this particular case.

9 QUESTION: Suppose the lease is for ten years?

10 MR. CONNER: There would be certain leasehold
11 rights, that he would have the right, assuming that there is
12 a written lease, he would have certain rights to take the
13 land back. Eventually he gets -- Your Honor, I would submit
14 that he would get his land back, and he does not make the
15 commitment that an investor makes when he provides capital
16 at risk that Mr. Weaver does in this particular case.

17 This particular case, the only chance he's going
18 to get his deposit back is if in fact Columbus has
19 sufficient working capital to make it.

20 QUESTION: In the example I put, the owner of the
21 land might receive no profits whatever for years.

22 MR. CONNER: That's a possibility, yes, sir.

23 QUESTION: Well, supposing -- to modify Justice
24 Powell's example a little bit -- supposing in addition to
25 the arrangement with the tenant who would work the land and

1 provide a profit, they then pledged or mortgaged the land to
2 the bank and borrowed the working capital to buy the farm
3 equipment. Then I suppose you'd have the same case,
4 wouldn't you?

5 MR. CONNER: You're getting closer to that
6 particular case, and I'm sure that you can draw arrangements
7 that get closer and closer to this particular situation.
8 And I think that we meet all of the elements. The Court
9 said they were not dealing with a full record in this
10 particular case, and the question before the Third Circuit
11 was not whether or not after a full trial whether or not we
12 had met the full definitions of an investment contract or a
13 profit-sharing agreement or a certificate of interest, if
14 you will, but whether or not there was a genuine issue of
15 fact as to whether or not we met those requirements.

16 And we would submit that on the record before that
17 court and on the record before this Court there's certainly
18 an issue of fact.

19 QUESTION: Well, are you saying that to make the
20 investment contract aspect of this case a security you must
21 have as a part of the overall transaction a pledge of the
22 certificate of deposit?

23 MR. CONNER: That's correct, Your Honor. See, the
24 original idea of this whole transaction was Mr. Weaver was
25 just going to give Piccirillo \$50,000, and then he backed

1 off because of the risk involved, and the bank became
2 concerned and went back and told, well, listen, there is a
3 less riskier way of doing this; you give us the \$50,000 CD,
4 we will loan the business \$65,000. And the bank was doing
5 that, you see, because that was the only way at that point
6 that they could solve their own problems. And from Weaver's
7 standpoint it seemed like a relatively safe investment,
8 because he sees somebody who he trusts, the bank, and
9 they're telling him that they have the equipment protected,
10 that they're going to give him \$65,000, and the bank
11 themselves said that Piccirillo needed \$10,000 to make it,
12 and the bank knew that he wasn't going to get \$10,000. He
13 got \$3,800 out of a \$65,000 loan. Now, there was just no
14 possible way that Columbus was going to make it; that they
15 were headed for insolvency or bankruptcy irrespective of
16 this loan transaction.

17 QUESTION: Well, if the bank had made
18 misrepresentations about this company and convinced the
19 people to make a loan directly to the company, same result?
20 Say you took back a note from the company.

21 MR. CONNER: Certainly the courts have held that
22 risky loans, a long-term loan at risk is a security. The
23 Second Circuit specifically, I believe in the Zeller case
24 that's made reference to in the briefs, has indicated that
25 long-term loans like that are securities.

1 QUESTION: So any note issued by a borrower may be
2 a security?

3 MR. CONNER: No, no. I didn't say that. I'm
4 sorry. It's a loan that's at risk where the only chance of
5 paying it back is a profit situation, and that was the only
6 chance in this case. The only chance that Weaver was going
7 to get his certificate of deposit back is in fact if
8 Columbus somehow was going to make it.

9 And so we would submit that whether you call it an
10 investment contract or whether you call it a profit-sharing
11 agreement or a certificate of interest, that there is at
12 least under rule 56 a factual issue that would allow a court
13 or jury to make a conclusion that investment contracts or
14 one of these other subspecies in fact exist.

15 And I think that the arguments about their not
16 being a common enterprise are not correct. There was in
17 fact a pooling of assets, a true pooling of assets. There
18 was no specific segregation of Weaver's investment from Mr.
19 Piccirillo's investment. And certainly the third element is
20 made, would be satisfied in a full trial.

21 We would submit that the Third Circuit is correct,
22 that there are factual support for our position that the
23 Piccirillo agreement is a profit-sharing agreement or a
24 certificate of interest or investment contract; that in this
25 particular case the Third Circuit is also correct that the

1 certificate of deposit in this secondary transaction was
2 made by an investor for investment purposes, that it was in
3 fact a sale. This particular court held in the Rubin case
4 that even though it was a loan transaction, the person got
5 convicted under section 17 when they made a pledge, and that
6 was just as much a commercial loan as this particular case.
7 And if it applies in a criminal case, then it certainly
8 would apply in a civil case.

9 And we would submit that the Third Circuit was
10 correct in directing the District Court to remand the case
11 to hear the pendant state court claims. And we would submit
12 that under Rosado v. Wyman that that would be the outcome no
13 matter what this particular Court would decide on the
14 federal securities questions.

15 Thank you very much.

16 CHIEF JUSTICE BURGER: Do you have anything
17 further, Mr. Miller?

18 ORAL ARGUMENT OF DANIEL L. R. MILLER, ESQ.,

19 ON BEHALF OF PETITIONER -- REBUTTAL

20 MR. MILLER: I didn't ask for any time for
21 rebuttal, but I will accept your invitation to make one
22 comment.

23 CHIEF JUSTICE BURGER: There's no compulsion about
24 it.

25 MR. MILLER: I'll say that there are a series of

1 cases, the note and mortgage cases, and all of them in the
2 circuit courts have decided generally that a note and
3 mortgage situation referenced by Justice Powell and Justice
4 Stevens were not securities.

5 In response to one of the questions concerning the
6 existence of the state court action, it is my clear
7 understanding that the cases were filed in the state court
8 on a timely basis but were not served on Marine Bank on a
9 timely basis, and therefore, they are out of time as far as
10 state court action goes.

11 Thank you.

12 CHIEF JUSTICE BURGER: Thank you, gentlemen.

13 The case is submitted.

14 (Whereupon, at 10:42 a.m., the case in the
15 above-entitled matter was submitted.)

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CERTIFICATION

Alderson Reporting Company, Inc. hereby certifies that the attached pages represent an accurate transcription of electronic sound recording of the oral argument before the Supreme Court of the United States in the matter of:

Marine Bank, Petitioner v. Samuel Weaver Et Ux. No. 801562

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BY Sharon Lynn Connelly

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