

BRARY

E COURT, U. S.

7/68

Supreme Court of the United States

Office-Supreme Court, U.S.

FILED

NOV 26 1968

JOHN F. DAVIS, CLERK

In the Matter of:

----- X

SECURITIES AND EXCHANGE COMMISSION,

Petitioner,

vs.

NATIONAL SECURITIES, INC., et al.

Respondents.

----- X

Docket No. 41

Duplication or copying of this transcript
by photographic, electrostatic or other
facsimile means is prohibited under the
order form agreement.

Place Washington, D. C.

Date November 19, 1968

ALDERSON REPORTING COMPANY, INC.

300 Seventh Street, S. W.

Washington, D. C.

NA 8-2345

TABLE OF CONTENTS

ORAL ARGUMENT OF:

P A G E

John F. Frank, Esq., on behalf
of the Respondent

22

— — — —

1 IN THE SUPREME COURT OF THE UNITED STATES

2 October

3 [REDACTED], 1968

4 -----x
5 SECURITIES AND EXCHANGE COMMISSION, :

6 Petitioner; :

7 vs. :

8 No. 41

9 NATIONAL SECURITIES, INC., et al., :

10 Respondents. :
11 -----x

12 Washington, D. C.

13 Monday, November 19, 1968

14 The above-entitled matter came on for argument at

15 2:05 p.m.

16 BEFORE:

17 EARL WARREN, Chief Justice
18 HUGO L. BLACK, Associate Justice
19 WILLIAM O. DOUGLAS, Associate Justice
20 JOHN M. HARLAN, Associate Justice
21 WILLIAM J. BRENNAN, JR., Associate Justice
22 POTTER STEWART, Associate Justice
23 BYRON R. WHITE, Associate Justice
24 ABE FORTAS, Associate Justice
25 THURGOOD MARSHALL, Associate Justice

APPEARANCES:

ERWIN N. GRISWOLD, Esq.
Solicitor General
Department of Justice
Counsel for petitioner

JOHN P. FRANK, Esq.
114 West Adams
Phoenix, Arizona 85003
Counsel for respondents

oOo

P R O C E E D I N G S

1 CHIEF JUSTICE WARREN: Case Number 41, Securities and
2 Exchange Commission vs. National Securities. Mr. Frank.

3 ARGUMENT OF JOHN P. FRANK, ESQ.

4 ON BEHALF OF THE RESPONDENT

5 MR. FRANK: Mr. Chief Justice, may it please the
6 Court. We heard the Solicitor General express his opinion that
7 the decision of the 9th Circuit in this matter has exempted
8 all securities companies from regulation under the applicable
9 securities act.

10 It is our belief and our argument to you that the Govern-
11 ment gives this case an overbreadth, that the Solicitor General
12 need not be so concerned over the extreme range which he reads in
13 an opinion. In our view it is not truly there.

14 May we make perfectly clear, I have been in this case for
15 almost four years and presented my arguments, and we have never
16 suggested anything about the SEC not having regulations over
17 the securities companies.

18 The registration of an insurance company is required by
19 law, indeed, these briefs give citations of the manner in which
20 they are registered. We have no doubt that the inside disclosure
21 laws apply to the insurance company. We have no doubt that all
22 of the regulations as to the daily trading by the insurance
23 companies are fully applicable for that registration under the
24 Act of 1940, as well as 1933's act, are required.

25 It is our view that this is a decision which was

1 accurately described by -- let's take the Independent Reader,
2 Judge Herrlands in the Southern District of New York recently
3 had an occasion to apply this 9th Circuit case in a different
4 matter. He said, "In that case the one we are talking about,
5 the Securities and Exchange Commission sought to invalidate the
6 merger of two life insurance companies on the ground that the
7 anti-fraud provisions of the Securities Exchange Act of 1944 were
8 violated."

9 What National Securities, this case, held was that the
10 Federal statute did not govern because it impaired a detailed
11 State regulatory scheme, specifically and directly aimed at the
12 business of insurance.

13 Now, let me give you briefly the account, as we see it,
14 of what happened and what the issue is and how it comes here.
15 In the year 1964 an Arizona company, National Life, was
16 largely owned by another concern, National Securities. The
17 National Securities people bought in on a second Arizona
18 company, Producers' Life.

19 Later in the year 1964, a merger proposal was made to merge
20 these two companies. Now, let me say a word about the Arizona
21 laws to insurance company mergers. What happens under our
22 statutes is that first there must be approval by the directors
23 of the two companies. Then the matter is put up to shareholder
24 vote in each company. Thereafter, if it is approved by the
25 shareholders, the matter then goes to the Director of Insurance

41 and he must review the legality of the proposal and specifically
2 under our code must consider it from the standpoint of general
3 legality under our laws and in terms of the interest of the
4 shareholders specifically, as well as the policy holders and
5 the merger becomes effective on his approval.

6 What happened was this: The Directors did approve. The
7 matter went to the National shareholders and they approved
8 without question. The matter went to the Producers shareholders
9 and there was a contest and there was a minority group which
10 contested and there was a rip-snorting good proxy fight to
11 determine how those shareholders would vote on the question
12 of this merger.

13 Thereupon, the SEC, early in 1965, filed this action and
14 the action which was filed was filed exclusively under Section
15 10-B of the 1934 Act and under Rule 10-B-5, which I will be
16 speaking about principally. The action at that time, I should
17 mention because this point may be important, the action was
18 brought against our clients, the people promoting the merger,
19 but it was also brought against the selling directors. I ask
20 that that be held in mind for just a moment. The action was
21 brought, but the thrust of the action as brought was that it
22 was to enjoin the merger and to enjoin the shareholders'
23 meeting and to enjoin letting the matter be presented to the
24 Arizona Director of Insurance.

25 What happened was that an ex parte order was issued of

1 which we had no notice which did restrain these things and
2 thereupon, we filed the usual motions and the matter came on
3 before Federal District Judge Mathies.

4 At that point the Court dismissed as to the selling
5 directors and the selling directors are not in the case. They
6 are not in the case now in any way and there has never been an
7 appeal from the order in that respect.

8 The matter which was held was simply the question of whether
9 our clients could be enjoined from going forward with this
10 merger and specifically, could be enjoined from presenting the
11 matter to the shareholders whose meeting was suspended by the
12 order of the Court as to whether or not they could vote.

13 In those circumstances, the essence of the complaint as
14 made by the SEC, as fairly summarized in the Government's
15 brief, was that there was objection to four elements of the
16 proxy solicitation which had been going forward in connection
17 with this merger, in connection with the shareholders' meeting.
18 There were, as I said, there had been a minority shareholders'
19 suit and you can see that the matter came on in a crowded
20 courtroom before Judge Mathies with the shareholders present
21 and the SEC present. Judge Mathies said, "No. I believe this
22 is a matter of whether this merger can go forward which
23 properly should be taken up with the Insurance Director of this
24 State."

25 He said, "we ask that you stipulate there be a fair period

1 of time and that you give notice to the SEC so that the SEC
2 can present to the Arizona Insurance Commissioner any facts
3 relevant to this merger."

4 He broadly admonished that if any of the shareholders were
5 dissatisfied they should take their problems to the Arizona
6 Commissioner of Insurance.

7 At that point the matter came on before the stockholders
8 who overwhelmingly approved the proposed merger and the matter
9 went to the Commissioner of Insurance of Arizona. At that
10 moment we served notice to the SEC that it was being presented
11 to the Director of Insurance.

12 The SEC presented to the Director of Insurance all of the
13 pleadings in this case, sent them down with the suggestion that
14 the Director of Insurance should take these things into account
15 in deciding whether to permit the merger or not.

16 Thereupon, after a reasonable period of time, the Arizona
17 Insurance Director did approve the merger. At that point the
18 Commission which had sought no stay there, had not gone to the
19 Circuit or come here, thereupon, amended its complaint, got
20 leave to amend and did amend. It then presented an amended
21 complaint and in the light of the comments of the Solicitor
22 General, I think it perhaps would be worthy of noting that the
23 amended complaint and its operative portions are contained in the
24 appendix.

25 All I wish to say is that the amended complaint asked that

1 the merger be nullified.

2 Q Where is that in the record?

3 A At Page 99. It asked that no steps be taken toward
4 the merger while it was already done. That was obsolete. The
5 next paragraph is that the merger be nullified and set aside.
6 In the remaining paragraph there is a reference that relates
7 to the original contract of purchase, but that was of no
8 consequence because that was directed at our clients and their
9 actions and the actions of the selling directors, but the
10 selling directors were not parties.

11 The SEC moved to rejoin them as parties, but that motion
12 was denied and they never appealed it. What they asked for in
13 the end was steps to nullify the merger. The precise question
14 which is here is not some broad issue about the relationship of
15 the securities or insurance industry, but it is simply this
16 question: Does Rule 10-B-5 give the SEC power to stop or
17 reverse a merger of an insurance company or insurance companies
18 on the ground of asserted misleading proxy solicitations?

19 We say the answer to that question is no and we say no on
20 three independent grounds, any one of which is sufficient for
21 the purpose.

22 We say no, first of all, on the ground that the McCarren
23 Act, in the light of the Arizona statute, bars this intervention
24 by Federal Court and by the SEC and the 9th Circuit and District
25 Court took that point of view.

1 Secondly, we say as a wholly independent ground, that the
2 whole thrust of what the SEC was seeking to do here is to
3 enjoin the merger or set it aside on the ground of some alleged
4 impropriety as the proxies. But they bring this action under
5 Section 10, Rule 10-B-5, and Section 10, Rule 10-B-5 does not
6 deal with proxies.

7 Through another section that does deal with proxies, the
8 proxy rules and provisions did not pertain to this company at
9 all and more than that, Congress has expressly provided by a
10 different Act which was not mentioned yesterday, but which is
11 discussed in the briefs, has expressly provided that insurance
12 proxy solicitations are to be subject to State control and the
13 9th Circuit in general took our position on that point.

14 Then there was a third ground which we advanced and I would
15 like to have that clearly in focus. Rule 10-B-5 applies only
16 to the purchase and sale of securities and if, therefore, there
17 was not any purchase or sale, then there is no scope, no place
18 of operation for the rule.

19 The real question in the case, therefore, at the lower
20 court stage, was whether a so-called statutory merger was a
21 sale of securities at all and hence, whether it was within the
22 scope of this statute and this rule.

23 As I will develop in just a moment, when Mr. Justice
24 Douglas was at the Commission and when Justice Fortas was at
25 the Commission the Commission took the view that a statutory

-9 1 purchase was not a sale and the 9th Circuit so held on the
2 basis of a recommendation of the Commission. In more recent
3 years the Commission has reversed itself and abandoned that
4 position and now seeks to extend Rule 10-B-5 to mergers.

5 So, what the 9th Circuit said was the most important
6 question in the case, it was whether the Circuit would over-
7 rule its opinion in this court.

8 The 9th Circuit did not have to decide that, having decided
9 the McCarran Act question. One question before this Court is
10 how many of these independent grounds it should consider. We
11 respectfully submit that it should consider them all. The
12 Government says it should not consider the citing of an opinion
13 of Justice White which holds that where there are complex
14 factual issues which were not considered at the Circuit, then
15 the Court in its discretion may allow them to be considered
16 rather than consider them here, but the purchase and sale problem
17 is not a complex factual question; it is a pure question of
18 law and there is no factual record.

19 The matter went over on affidavits and I submit that this
20 is an independent ground for decisions which you may properly
21 consider.

22 Q We don't reach that if we agree with the 9th Circuit
23 on the McCarran Act.

24 A These are truly independent.

25 Q When you are urging us to consider them all? It is

10¹ only if we decide against you in the McCarran Act.

2 A That is right, and Your Honor, let me now address
3 myself to this proposition, such a misfortune should not
4 occur.

5 Q You are not confessing judgment on the McCarran Act,
6 are you?

7 A We are not. If I thought this opinion was as broad
8 as the Solicitor General had said, I would not have said that.
9 We have not made any contention on this broadscale sort.

10 Q May I ask you one question? Suppose a stockholder of
11 one of the merging companies went into a Federal Court on the
12 basis of diversity of a Federal law and brought an action for
13 injunction. Suppose he proved that material misrepresentations
14 and fraudulent statements and representations had occurred in the
15 solicitation of the exchange of securities. As a technical
16 matter, would that be a basis for the grant of injunctive
17 relief?

18 A Your Honor, it might very possibly be the basis for
19 a grant of conjunctive relief if he went in under the diversive
20 ground and not this Rule 10-B-5. That is what happened.

21 Q You spoke earlier bout the SEC enjoining the merger
22 but what has happened here is that the SEC has resorted to a
23 court and said that there is a violation of a provision of
24 Federal law that prohibits the use of manipulative or deceptive
25 devices in connection with the sale or exchange of a security.

11 1 Forgetting all your other points, the SEC is going in there
2 as a litigant and it is asserting a point of law based upon a
3 specific provision in the Federal act.

4 Now, I take it that your first task is to persuade us
5 that that is a regulation of the business of insurance and
6 therefore, the McCarran Act applies; is that correct?

7 A That is correct, Your Honor. In other words, had this
8 been a diversity action based upon state law, then none of these
9 problems would be here. We had such a thing and did litigate it
10 and it was disposed of.

11 Our problem now is whether the rule under the McCarran
12 Act can be allowed to reach a statutory merger of insurance
13 companies.

14 Q Suppose in the consummation of this merger there had
15 been a violation of the postal laws. You are not suggesting
16 that the McCarran Act would preclude criminal prosecution under
17 the postal laws. What you are saying is that the remedies
18 sought here, the remedy rather than the cause of action, is
19 precluded by the McCarran Act. Is that it? In other words,
20 let's take it another way, Mr. Frank, let's suppose that the
21 SEC through the Department of Justice, started a criminal
22 prosecution against the company and some of its employees for
23 fraud committed in affecting this merger. You would not argue
24 that that is precluded by the McCarran Act; would you?

25 A Your Honor, it would depend upon whether there was a

1 State law dealing truly and effectively with the very same
2 subject.

3 Q Take this precise situation. Are you saying or are you
4 not that the McCarran Act would preclude a criminal prosecution
5 for a fraud in connection with the exchange of securities in
6 this merger, which fraud was by my hypothesis, a violation of
7 the Federal criminal statutes. Would you say that the McCarran
8 Act precludes that?

9 A Your Honor, I would have to answer that I believe
10 the answer is no because the State of Arizona has no direct or
11 equivalent criminal law dealing with that same subject. The
12 reason I put it in that tentative fashion, Your Honor, is that
13 your question takes me by surprise and I would have to look back
14 to the code criminal provisions.

15 Q I don't think it takes you by surprise, Mr. Frank.
16 The point I am asking you to address yourself to, because it
17 seems so inevitable in this case, you objected to the Solicitor
18 General's argument because you said it is too broad and you say
19 there is an area that is not foreclosed by the McCarran Act.

20 I suggest to you that perhaps that area includes a
21 criminal prosecution and Federal statute for fraud in connection
22 with the sale of securities.

23 A Mr. Justice, there is the case which probably is in
24 your mind, the case of Sylvanus from the 7th Circuit.

25 Q What you are objecting to here, what you are saying

13 1 here, as I follow your argument, may be that the McCarran Act
2 precludes the remedy here which the SEC seeks in the application
3 of Rule 10-B-5. If you think I am wrong, tell me so.

4 A We do say it is wrong because the pleadings as a
5 whole, the complaint and the amended complaint take the
6 complaint and remedy portions altogether, are solely and exclu-
7 sively directed to upsetting an Arizona insurance company merger
8 and we say that cannot be done under the McCarran Act, whether
9 you call it a cause of action or a remedy under the two of them.

10 That is because we have a very express code. Our
11 code provisions are set forth in our own brief. You will see
12 we have on Page 49 the provision and the express language, right
13 in the heart of our insurance code, as to what is the function
14 of the Insurance Department in connection with a merger of
15 insurance companies.

16 Against this must be balanced the fact that the
17 McCarran Act expressly said that no Federal law will be
18 allowed to invalidate, impair or supercede a State law which
19 deals with the business of insurance.

20 I have put this question to the Government and I have
21 put it again. I have put it with the upmost urgency. I cannot
22 conceive of how it would be possible more totally to supercede
23 the Arizona Code 20-731 than to sustain the position of the
24 SEC in this case because the entire matter is that they are saying
25 there shall be no merger and the State is saying that there

1 shall be a merger. The Government in its brief, the question
2 arises: Is the merger and the existence of an insurance
3 company to be regarded as part of the business of insurance?
4 The Government says on Page 17, "Historically, such matters as
5 the chartering and licensing of insurance companies are matters
6 for the State."

7 This is exactly what we are dealing with here. The
8 question which was presented to the Arizona Insurance Director
9 was whether the marriage of these insurance companies was to be
10 allowed to give birth to what is, for all practical purposes, a
11 new insurance company.

12 Q Doesn't Arizona also or the Commissioner or some
13 regulatory body there have some proxy rules?

14 A Your Honor, may I answer that in terms of how it was
15 then and how it is now?

16 Q How about now?

17 A At the present time there is comprehensive regulation
18 because, Your Honor, in 1964 Congress passed what is known as
19 the 1964 Amendments with which I assume you are familiar. Those
20 Amendments expressly provided that the States should have proxy
21 control in insurance companies if they would adopt regulations
22 of the National Association of Insurance Commissioners.

23 The State of Arizona, like all the other 49 States,
24 has adopted such regulations so that we now have a comprehensive
25 regulatory code over proxies.

15 1 Q They apply and the proxy rules of the Commission do
2 not apply?

3 A That is right. It is now clear that the proxy rules
4 of the Commission do not apply and that brings me to the other
5 aspect of the matter, Mr. Justice White. The situation as the
6 Congress has expressed it in the clear language of the 1964
7 Act, expressly and precisely provided that the proxy rules of
8 the SEC should not apply to insurance companies.

9 Q This case could never happen again?

10 A That is right. That is the whole point, Your Honor.
11 Frankly, I make bold to suggest now that this is a case in which
12 the certiorari could be providently granted because this is the
13 last case in the United States where this could come up because
14 all the States now have regulations.

15 But I want to make clear that we had adequate law on
16 the subject there because Arizona had adopted what they called
17 the "Little McCarran Act" earlier and we had statutes that
18 said: "In order to apply and meet the requirements of the
19 McCarran Act" and this had many statutes applying to irregularities

20 Q If Arizona then had rules applying to proxies and the
21 SEC had some rules applying to proxies, under the Federal law
22 the situation was bad and under the State law it was good.
23 What then?

24 A The answer is this: This, I think is the most
25 fundamental single error the Government makes. The Government
takes the position in its brief that there must have been no

1 Arizona law in point because it disagreed with the Commission
2 as to the consequences of these particular statements. Our
3 position is to the contrary. Your decisions under the McCarran
4 Act do not provide or require that the State must automatically
5 agree with the Federal Government.

6 Q Your answer is that there is not really a conflict.
7 If there was a conflict between Arizona and the Federal law,
8 Arizona law would control?

9 A The conflict was not in the law so much, but in its
10 application.

11 Q Let us assume there was; is your position that
12 Arizona would control?

13 A Our position would be that the Arizona law would
14 control as to the weight to be given to the significance of
15 one of these proxy statements.

16 Q I think that is part of the Government's point here,
17 that if the securities laws are going to apply at all here they
18 certainly should be able to apply to the extent of being able
19 to say to enjoin the use of a proxy statement which violates
20 the Federal law.

21 A Yes, Your Honor.

22 Q Even if under Arizona law that proxy statement is
23 good?

24 A That is correct. The whole point is that what your
25 cases have said repeatedly is that the States need not simply

1 automatically echo or rubberstamp the Government. In this
2 instance, there is a problem of whether a given financial fact
3 was not disclosed, but it is possible to argue that the fact
4 was disclosed on some other document. That kind of determina-
5 tion has to be made by somebody.

6 Our point is that it is a decision that could be made
7 by the Arizona Director. These are, none of them, great mamouth
8 points of departure. It is a question of what weight is going
9 to be attached to one detail.

10 Q The 1964 Amendments do not apply to this case, do
11 they?

12 A No, they do not.

13 Q Second, it was my understanding that these 1964 Amend-
14 ments which became effective in 1966 applied, were intended so
15 far as here relevant, to displace the Federal Act by the
16 appropriate State acts only with respect to the regulatory
17 provisions and not to displace the manipulator, anti-manipulator
18 and anti-fraud provisions such as 10-B-5. Do you disagree with
19 that?

20 A Your Honor, I simply approach it differently. It
21 is our position that what was intended, if I may meet that
22 very squarely, what was intended at least was to determine
23 whether proxy solicitations would or would not be subject to
24 Federal or State law.

25 Q What I am suggesting to you is that you have to

1 break that now. That is to say, there are regulatory provi-
2 sions and there are anti-fraud provisions. The question in
3 this case, it seems to me at the moment, anyway, is whether
4 the McCarran Act was intended to displace the anti-fraud
5 provisions,

6 Number One, certainly it doesn't displace the Postal
7 Act and Number Two, does the McCarran Act have an effect, have
8 some impact, upon the relief that the SEC can obtain in court
9 with respect to a merger which has been approved by State
Commissioners?

10 A Mr. Justice, may I take a moment or two to wind up?
11 Mr. Justice Fortas, all I can say is that if that was the
12 Commission's point of view now it was not when it presented the
13 1964 Act to Congress, because in 1964 hearings they went in and
14 said, "We need this legislation for the purpose of controlling
15 proxy solicitations in connection with mergers." At no point
16 did they say "We already have this power in some respects" or
17 "We have it for regulatory purposes."

18 They went to Congress saying that they needed this
19 power. Now, in this case they tell us that they had it all the
20 time. I would like, if I may, to wind up because my time is
21 gone.

22 I bring to your attention expressly that Congress
23 has repeatedly had before it the question of whether it ought
24 to take hold of insurance mergers and had decided to the
25 contrary. We quote a report of the Senate Judiciary Committee

1 in which that Committee takes up the subject of mergers and
2 says" "This is clearly an area where amendments to the McCarran
3 Act may be needed, but none such have been passed."

4 I will not have the opportunity to discuss with you the
5 sale problem because of the expiration of the time, but I
6 commend that to your consideration in the briefs.

7 When Mr. Justice Douglas and Justice Fortas were with the
8 Commission their position was that these provisions of law did
9 not apply to mergers at all.

10 It is our position that if this is to apply to mergers it
11 should certainly not be retroactive to our company situation
12 which could not possibly know.

13 I leave the matter with these questions: How could the
14 SEC more totally supercede our law? I think it would be impos-
15 sible. It runs the snowplow straight through it.

16 The real question is: Who has the power to decide whether
17 the two insurance companies may merge or not? But with
18 special attention to the matters which Justice Fortas has raised,
19 why did the SEC tell Congress in 1964 that it needed the proxy
20 amendment to reach mergers if it had already had that power
21 and, finally, the most serious question of all under the
22 McCarran Act, why did Congress, relating to the colloquy with
23 Justice White, why did Congress expressly provide in the 1964
24 Act that the insurance mergers should be under State control if
25 it intended the insurance proxies to be under State control?

1 Thank you very much.

2 (Whereupon, at 10:49 a.m., the arguments in the above-
3 entitled matter were concluded.)
4
5
6

7 --40--
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25