

68 Supreme Court of the United States

In the Matter of:

Docket No. 29

UNITED STATES OF AMERICA

Appellant,

vs.

THE CONCENTRATED PHOSPHATE EXPORT  
ASSOCIATION, INC., et al.

Appellees.

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Place Washington, D. C.

Date October 24, 1968

**ALDERSON REPORTING COMPANY, INC.**

300 Seventh Street, S. W.

Washington, D. C.

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C O N T E N T S

ORAL ARGUMENT OF:

P A G E

Warren Christopher, on behalf of Appellant

3

Samuel W. Murphy, on behalf of Appellees

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IN THE SUPREME COURT OF THE UNITED STATES

October Term, 1968

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United States of America, :  
:  
Appellant, :  
:  
v. : No. 29  
:  
The Concentrated Phosphate Export :  
Association, Inc., et al, :  
Appellees. :  
:  
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Washington, D. C.  
Thursday, October 24, 1968

The above-entitled matter came on for argument at  
11:20 a.m.

BEFORE:

EARL WARREN, Chief Justice  
HUGO L. BLACK, Associate Justice  
WILLIAM O. DOUGLAS, Associate Justice  
JOHN M. HARLAN, Associate Justice  
WILLIAM J. BRENNAN, JR., Associate Justice  
POTTER STEWART, Associate Justice  
BYRON R. WHITE, Associate Justice  
ABE FORTAS, Associate Justice  
THURGOOD MARSHALL, Associate Justice

APPEARANCES:

WARREN CHRISTOPHER  
Deputy Attorney General  
Department of Justice  
Washington, D. C.  
Attorney for Appellant

1 APPEARANCES (continued):

2 SAMUEL W. MURPHY  
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1                                P R O C E E D I N G S

2                THE CLERK: Counsel are present.

3                MR. CHIEF JUSTICE WARREN: Mr. Christopher.

4                                ORAL ARGUMENT OF WARREN CHRISTOPHER

5                                ON BEHALF OF APPELLANT

6                MR. CHRISTOPHER: Mr. Chief Justice, may it please the  
7 Court:

8                This is a civil antitrust case which comes here directly  
9 from the Southern District of New York. The Court below dis-  
10 missed the Government's complaint, which had charged that the  
11 defendant's activity violated Section 1 of the Sherman Act. The  
12 issue presented here is whether or not the antitrust exemption  
13 of the Webb-Pomerene Act extends to the procurement of goods under  
14 the United States Foreign Aid Program where the goods are shipped  
15 abroad and where the funds to pay for the goods come from the  
16 United States Treasury.

17                The facts are all stipulated here and they are not in  
18 dispute.

19                The defendants below "appellees" here are five major  
20 United States corporations which produce concentrated phosphate  
21 and the export association which they formed in 1961, which is  
22 called the Concentrated Phosphate Export Association. This asso-  
23 ciation was organized in order to enable its members to act  
24 jointly in the overseas sales of phosphate which is used in the  
25 production of plant food or fertilizer.

1       The Concentrated Phosphate Export Association, Inc. is  
2 registered with the Federal Trade Commission under the Webb-  
3 Pomerene Act. The board of directors of this association deter-  
4 mines the prices at which the corporate members of the association  
5 will sell their phosphate to the association and it determines  
6 the prices at which the association will sell the phosphate to  
7 others.

8       In addition, the board of directors of the association  
9 also allocates the available business among the members of the  
10 association.

11       Transactions here in issue involved some \$43 million in  
12 sales to the Republic of Korea by the export association. These  
13 sales were all made pursuant to our United States Foreign Aid  
14 Program, indeed, under this program the United States through AID,  
15 the Agency for International Development, has been making grants  
16 to Korea since 1953.

17       Two basic methods of procurement are involved in this  
18 case. In two of the transactions which are before the Court,  
19 involving some \$8 million, the procurement was handled by the  
20 United States General Services Administration. In that situation  
21 GSA issued a standard invitation to bid, accepted the low bid on  
22 behalf of the United States, paid the association, took the  
23 delivery of the phosphate, and arranged for its shipment to  
24 Korea.

25       In nine other transactions before the Court involving

1 some \$35 million, AID authorized the Office of Supply to the  
2 Republic of Korea to handle the procurement of the phosphate.  
3 Each phase of this transaction, however, was rigidly controlled  
4 by AID. In these transactions the Phosphate Association was  
5 paid by the United States bank, which in turn received its funds  
6 from the United States Treasury. Whichever method of procurement  
7 was followed, either through GSA or through the Office of Supply  
8 of the Republic of Korea, AID supervised every aspect of the  
9 transaction until final delivery.

10 The AID retained the right to divert the shipment.

11 As indicated above in my comments, in both cases the  
12 funds for the phosphate came from the United States Treasury.

13 The Court below said AID initiated, controlled and directed and  
14 financed the transactions involved.

15 Q Mr. Christopher, I may have missed this. When you  
16 were talking about the transactions, when it was GSA made the  
17 procurement directly, did you say GSA took delivery?

18 A Yes, and then transshipped to Korea.

19 Q What is the basis of that statement? GSA didn't take  
20 physical delivery, did it? Just what happened there?

21 A GSA did take ---

22 Q Excuse me for interrupting you, but I was troubled by  
23 the brief at this point in this case and that may have an important  
24 bearing on it.

25 A My understanding of the transaction, Mr. Justice Fortas,

1 is that the goods, the phosphate in each case was shipped from  
2 Florida to Korea, but in the GSA transaction GSA actually took  
3 legal control of the goods before they were shipped out from the  
4 country.

5 On the other hand, the Government makes no distinction  
6 between the two types of transactions. We do not argue that  
7 there is a legal difference between the two types of transactions.

8 Q You place no emphasis upon the possibility that if  
9 GSA did take delivery on those two transactions, there may be a  
10 difference in terms of this case?

11 A Mr. Justice Fortas, we think the crucial matter here  
12 is the funds came from the U. S. Treasury and the transaction was  
13 controlled in every respect by AID. We do not think that the  
14 legal steps in procurement differ significantly to make a legal  
15 difference between the GSA procurement and the Republic of Korea  
16 procurement.

17 Q Do you contend in the two cases that the GSA took  
18 delivery? In other words, insofar as the bids are concerned,  
19 the contract was completely before them, within the United States?

20 A Yes, sir, and I believe the situation bears that out.

21 Q With respect to the other transactions the delivery  
22 was not affected until the phosphate arrived in the Republic of  
23 Korea, is that right?

24 A With respect to the other transactions, the Republic  
25 of Korea sought the bids in Korea, the bids were made there and

1 the phosphate was transferred, I believe, from the export associa-  
2 tion to the Korean Government in Korea.

3 Q But you nevertheless make no point about that differ-  
4 ence?

5 A No, sir, I think that in all the transactions before  
6 the Court, all 11 of the transactions the United States should  
7 prevail because the funds came from the U. S. Treasury.

8 Under the stipulation Korea is under no obligation to  
9 repay the funds expended to the U. S. However, so the matter is  
10 fairly before the Court, I should say when Korea sells the phos-  
11 phate purchasers in Korea the funds generated, which are not  
12 necessarily equal to the value in the United States, must be set  
13 aside as counterpart funds. These funds have been used in prac-  
14 tice mostly to support the Korean defense establishment.

15 But, as I say, the stipulation makes it clear that  
16 Korea is under no obligation to repay the funds expended in these  
17 procurements.

18 In 1964 the United States filed a complaint in the  
19 Southern District of New York, charging that the activities of  
20 this association constituted illegal price-fixing and an allocation  
21 of business in violation of Section 1 of the Sherman Act. The  
22 Court below dismissed the complaint, holding that the transactions  
23 were within the Webb-Pomerene exemption.

24 In the view of the Court below because the goods were  
25 shipped to a foreign country, the District Court thought they

1 constituted export trade within the meaning of the act. However  
2 the District Court noted in its opinion that "It seems obviously  
3 unfair to the United States to permit the defendants to charge  
4 an artificially set price and to deprive the United States of the  
5 benefits which might come from price competition between the  
6 association."

7           Notwithstanding that statement, the District Court  
8 felt that the exports here were within the exemption of the  
9 Webb-Pomerene Act and therefore held that the Government's com-  
10 plaint must be dismissed.

11           Q     Is there any contention here that there was not compe-  
12 tition between the association and other bidders?

13           A     Mr. Justice White, there was competition between the  
14 association and other foreign bidders and other bidders from the  
15 United States.

16           Q     There were foreign bidders in this picture all the  
17 time?

18           A     That is correct, Mr. Justice White. The extent of them  
19 can be indicated from the fact that they made less than 16 percent  
20 of the bids and got less than 18 percent of the business. But  
21 under our theory of the case, the presence of foreign competition,  
22 even to that limited degree, does not change what we regard as  
23 the proper result and that is where the United States pays the  
24 bill and where AID supervises the transaction, the Webb-Pomerene  
25 exemption should not apply.

1 Q This doesn't make any difference, the fact that one  
2 of the purposes of the act was to permit Americans to compete  
3 successfully with foreign bidders, that purpose is present here  
4 but nevertheless you think it should be limited when the U. S.  
5 pays the bill?

6 A That is correct.

7 Q Even though the purpose of the act would be satisfied,  
8 you would think the purpose was affected, it having to bid lower  
9 than foreign bids?

10 A The purpose of the act was to enable the American  
11 exporters to compete in foreign markets for what I would call  
12 traditional foreign business, where the foreign source pays the  
13 money. Now the framers of the act were very careful to make sure  
14 that there would be no injury to the American taxpayer, and I  
15 think it is that legislative purpose which illuminates the act  
16 and which makes it clear here that where Uncle Sam pays the bill  
17 and AID supervises the transaction, that the exception does not  
18 apply.

19 Now it seems to me that as we look at the Webb-Pomeroy  
20 Act, we must look at the underlying reasons. We are not prisoners  
21 of the dictionary by any means. I think our obligation is  
22 to look to history and the purpose of Congress. As just indicated  
23 in my comments to Mr. Justice White, Congress was trying  
24 in this act to give the American exporters a better chance to  
25 compete against foreign monopolies, especially foreign buying

1 cartels.

2           The philosophy of the act was that U. S. businesses  
3 should be freed of antitrust restraints in their approach to for-  
4 eign markets. Congress thought it was acting primarily to aid  
5 small companies which it thought could not compete effectively  
6 in foreign markets unless they could act jointly.

7           Now the purpose of the act, in my view, was frankly a  
8 very chauvinistic one. Both of the men for whom the act is  
9 named emphasized this point. In the House Congressman Webb indi-  
10 cated his willingness to allow a combination between any one or  
11 anything for the purpose of capturing export trade only so long as  
12 it did not punish the people of the United States.

13           In the Senate Senator Pomerene pointedly remarked we  
14 are not concerned about giving to the foreign consumer minimum  
15 price. Indeed, the FTC report from which the act sprung empha-  
16 sized that the form of organization permitted must not operate  
17 to the prejudice of the American public.

18           Reflecting that chauvinism, this act authorized joint  
19 activity in circumstances where the resulting noncompetitive  
20 price would be borne by a foreign country or by the people of a  
21 foreign country, but the act and its legislative history make it  
22 clear, as we read it, that this joint activity was to be permitted  
23 only so long as there would be no adverse effect upon the American  
24 economy, only so long as the American people would not be punished.

25           The whole purpose of the act points out, we think, an

1 exclusion of those transactions whereas here the anticompetitive  
2 conduct, the joint activity that might be involved would be at  
3 the expense of the American taxpayer.

4 Congress was trying to strengthen the hand of the  
5 American exporter, too, to be sure, as Mr. Justice White said.  
6 But the export trade within the contemplation of the act, in our  
7 view, was the traditional export trade between American and for-  
8 eign countries, American bids trying to get business in foreign  
9 countries that would be paid for by foreign sources or by foreign  
10 governments.

11 Now there are powerful reasons, we think, in addition  
12 to the legislative history supporting the construction that we  
13 have advanced here. The Webb-Pomerene Act is an exception to the  
14 broad mandate of the antitrust laws. It is a familiar principle  
15 that such exceptions are to be narrowly construed.

16 We think that this rule requires that the Webb-Pomerene  
17 Act be confined to its underlying purpose and not give them the  
18 expansive construction argued for here by the appellees, which  
19 would involve, as we see it, a potential burden on the American  
20 taxpayer. We think also that the history of Government procure-  
21 ment points in the same direction.

22 In all Government procurement it has been a strong  
23 policy of Congress that there should be no interference with  
24 normal competition. We think when the taxpayers are paying the  
25 bill, as they are inevitably in procurement situations, the

1 benefits of competition should be available.

2 Now, Mr. Justice White, one of the limitations of his-  
3 tory is that it does not tell us what the circumstances would be  
4 under a different set of assumptions or under a different set of  
5 premises.

6 Q What was the assumptions Congress had when they drafted  
7 the Webb-Pomerene Act?

8 A I think the assumption that Congress had when it drafted  
9 the Webb-Pomerene Act is that they were going to be aiding small  
10 companies in getting together ---

11 Q Aiding American companies?

12 A Small American companies getting together and competing  
13 in the world markets. But I think it was an equally important  
14 intention of the Congress of 1918 that they should not permit  
15 any activity which would be at the expense of the American taxpayer  
16 or which would penalize the American people.

17 In the brief of the appellees they make a good deal of  
18 the point that the AID officials invited the defendant association  
19 to bid. That is certainly a fact, as borne out by the stipula-  
20 tion.

21 Q Not only that, hasn't AID itself been active in suggest-  
22 ing Webb-Pomerene associations to engage in AID bidding?

23 A Yes, that is correct, Mr. Justice White.

24 Q And encouraging their formation?

25 A As to that, I would only say that procurement officials

1 do not act as the final arbiters of the antitrust laws. They do  
2 not control the United States antitrust policy and frequently  
3 they tax actions which in the long run turn out to be in viola-  
4 tion of antitrust laws. Indeed, the only other time that this  
5 Court, I think, has written an opinion on the Webb-Pomerene area  
6 was in the Alkali Exports Association Case in 325 U.S.

7         This Court made it clear that it was the responsibility  
8 of the Department of Justice to invoke the Sherman Act on Webb-  
9 Pomerene associations when the circumstances were appropriate.  
10 It is perfectly clear, I think, under all the precedents that  
11 the officials at AID had no power to weigh or suspend the provi-  
12 sions of the Sherman Act, no matter what they might have done to  
13 encourage the formation of the Webb-Pomerene associations or  
14 their bidding on these contracts.

15         Neither does it seem to me to be persuasive here that  
16 in the course of the legislative history there are indications  
17 that Congress was aware that there might be loans to foreign  
18 governments during the World War I period when this act was  
19 enacted or thereafter. The crucial difference is that the loans  
20 referred to in that portion of the legislative history were repay-  
21 able and the burden of noncompetitive conduct, the burden of  
22 joint activity, would fall on the foreign governments or their  
23 citizens whereas in the case of the United States grants, which  
24 has been the familiar pattern under AID, the burden of noncom-  
25 petitive conduct falls on the American taxpayer.

1           It is our position here that the framers of the act,  
2 although they wanted to encourage export trade and wanted to  
3 encourage small businesses in the United States to get together  
4 to compete in foreign markets, they were equally clear that this  
5 was not to be in any respect at the expense of the American tax-  
6 payer.

7           Now when you take five companies as large as these  
8 companies are, I think one might not unnaturally think that if  
9 they were competing against each other in this or comparable situa-  
10 tions, that a lower price might be achieved. As I say, history  
11 and this transaction does not tell us that, but the whole premise  
12 of our antitrust laws is that competition will produce lower  
13 prices and its those lower prices than that competition which  
14 I believe the framers of the act would have wanted to preserve  
15 for the American taxpayer in those instances where there is  
16 Federal Government procurement.

17           Q     Are you going to address yourself to the mootness  
18 problem?

19           A     Pardon me?

20           Q     Are you going to address yourself to the mootness prob-  
21 lem?

22           A     I would be glad to do so, Mr. Justice Fortas. There  
23 might be two possible grounds on which mootness could be sug-  
24 gested, neither of them persuasive, I believe, sir.

25           First, the Webb-Pomerene association here has been

1 dissolved, but it's a familiar rule of this Court that the right  
2 to antitrust relief cannot be undercut by the dissolution of an  
3 association or a corporation during the course of litigation, to  
4 go back I think to the Freight Association Case in 166 U.S.

5 The second problem on which mootness might be suggested  
6 was that on January 1, 1967, the AID officials adopted the regu-  
7 lation forbidding Webb-Pomerene bidding or bidding by Webb-Pomerene  
8 associations in those instances where there is procurement in  
9 United States sources only.

10 Now that is a limited type regulation. It would not,  
11 in turn, affect this case. Even if it did though, Mr. Justice  
12 Fortas, it seems to us that the fact that AID could change that  
13 regulation, modified, and go back to its own rules, makes it  
14 clear that this case is not moot and underscores the need for a  
15 determination here.

16 We are seeking a statutory determination of what we  
17 regard as a very important underlying question. It is a recon-  
18 ciliation of two important statutes, the Webb-Pomerene Act and  
19 the Sherman Act. The determination of that statutory question and  
20 the importance of it has not been diminished by anything that has  
21 transpired and for the reasons I have given, I believe the case  
22 is not technically moot.

23 Mr. Chief Justice, if I might, I will reserve the  
24 remainder of my time for rebuttal.

25 MR. CHIEF JUSTICE WARREN: You may do so. Mr. Murphy.

1 ORAL ARGUMENT OF SAMUEL W. MURPHY

2 ON BEHALF OF APPELLEES

3 MR. MURPHY: Mr. Chief Justice, if the Court please:

4 I think we would differ a bit with the Deputy Attorney  
5 General in studying the question presented on this appeal. We  
6 would state the question as being whether AID-financed export  
7 sales made in competition with foreign producers is export trade  
8 as those words are used in the Webb Act.

9 It seems to us of considerable importance on the stipu-  
10 lated facts of this record, important both in terms of the  
11 general significance of the case to the propositions the Govern-  
12 ment is putting forward and important in terms of the outcome of  
13 the case, that there was active foreign competition here in each  
14 of the transactions challenged by the Government, with one excep-  
15 tion. That one exception was a transaction on which the defen-  
16 dants received no award of the business.

17 In the Webb-Pomerene Act in defining export trade,  
18 Congress went to particular care to outline, first, what export  
19 trade was to be covered by, the immunity of the Webb Act, defin-  
20 ing it in terms of the export of goods from this country to  
21 another. It also defined export trade in terms of what it is  
22 not. It is not production, it is not manufacture, and it is not  
23 sale within the United States for resale or consumption here.

24 In addition, Congress attached a series of provisos in  
25 which it was stated that even though an act might be within

1 export trade, as literally defined, you would nevertheless be  
2 subject to the Sherman Act prohibitions if it resulted, in any  
3 event, artificial or intentional effect on the prices in the  
4 United States, any restraint of the export trade of domestic  
5 competitors in the association, or any restraint of trade in the  
6 United States.

7           This is stipulated in the record. It is stipulated  
8 here that the goods sold by the defendants were exported from  
9 this country not only to Korea, but to 38 other countries. It  
10 is stipulated that the defendants met all of the requirements  
11 of the Webb-Pomerene Act and it is conceded that they did not  
12 violate any of its provisos.

13           Consequently, that being so, it seems to us that the  
14 ultimate question presented to this Court by this appeal is whether  
15 the transactions challenged by the Government were so radically  
16 different from anything that Congress might have had in mind in  
17 1918 as to justify or require a departure from the otherwise  
18 pretty plain English of that law.

19           Q     If the sale in question were a sale to the United States  
20 and paid for by the United States and the merchandise were shipped  
21 by the United States, out of this country, would the transaction  
22 have the benefit of a Sherman Act exemption, an antitrust exemp-  
23 tion?

24           A     I think in a practical sense, Justice Fortas, that  
25 would depend on other facts not in your question. Our position

1 as a general proposition, the test of whether the Webb Act  
2 applies is the ultimate and intended destination of the goods.  
3 But I would believe that in a case where the sale were to the  
4 United States and for use by the United States someplace else,  
5 that one of the provisos attached by the act might well come  
6 into play as dependent on the fact of the situation.

7 Q You mean that transaction might not be entitled to the  
8 present exemption?

9 A Yes, sir.

10 Q Suppose with the same facts I indicated before and the  
11 United States, instead of sending it abroad for use by the United  
12 States, sent it abroad for use by another country?

13 A I think that transaction, given only those facts, would  
14 be entitled to the exemptions by the test which Congress has laid  
15 down.

16 Q So that what you are relying on here are two facts,  
17 perhaps: One that with the possible exception of the two trans-  
18 actions, purchases were made by an agency of the Republic of  
19 Korea, and, two, that although the merchandise was turned over  
20 to the Republic of Korea, it was intended for resale. Are those  
21 the two points on which you rely on to distinguish this from  
22 the last case I put to you?

23 A We also rely very heavily, Mr. Justice Fortas, on the  
24 presence of foreign competition. There is just no question  
25 that the Webb-Pomerene Act was designed basically to encourage

1 American companies to participate more extensively in export  
2 trade by allowing them to cooperate, not only for the purposes  
3 suggested by the Government, but also for the purposes of reducing  
4 costs and mustering greater resources.

5 Q Would you agree that, in a theoretical manner, if the  
6 procurement were by the United States for use by the United States  
7 abroad, the fact that there would be foreign competition would  
8 not put the transaction under the antitrust exemption umbrella  
9 of the Webb-Pomerene Act?

10 A No, I don't believe I would agree with that, Justice  
11 Fortas.

12 Q You think that if there is foreign competition, that  
13 fact standing alone, added to the export of the goods, of course,  
14 makes it a Webb-Pomerene transaction for the purposes of anti-  
15 trust?

16 A I would not agree that fact standing alone would determine  
17 it, but it seems to me one of the most significant facts. In our  
18 case, as I understand it, the Government's position comes down  
19 solely to the proposition that there was injury to the United  
20 States and an injury which they presume, as I understand their  
21 case, from applying to the sales of this Webb-Pomerene associa-  
22 tion Sherman Act principles which Congress has said are not to apply  
23 so long as that association is engaged in export trade.

24 That seems to us a peculiar avenue along which to  
25 approach the question of whether this was export trade. A reason

1 why we emphasize foreign competition here, even if you start down  
2 that avenue it is our further position that you find no injury,  
3 no injury in fact.

4 Now Mr. Christopher has emphasized in his argument, and  
5 the Government has in its brief, the point that the Republic of  
6 Korea bought concentrated phosphates in these particular trans-  
7 actions using grant funds and that therefore there was a burden  
8 on the United States.

9 I suggest the burden is far greater where a foreign  
10 competitor wins an award of that business, because that foreign  
11 competitor was just as eligible as were these defendants to win  
12 in AID dollars and every AID dollar paid to a supplier from  
13 Tunisia on account of his sale to the Republic of Korea was a  
14 dollar that was gone from the United States, whereas every dollar  
15 that these defendants obtained in this Korean market, as was  
16 true with the dollars it obtained in selling in 38 other markets,  
17 was a dollar kept in the United States.

18 To that extent on the facts of this case it seemed to  
19 me if there is a fiscal burden of any kind, we helped to reduce  
20 it.

21 Q I gathered from Mr. Christopher's statement that -- what  
22 percentage did he say of his trade had been obtained by foreigners?

23 A I believe he used the figure of about 16 percent.

24 Q Of the trade of the AID business or of the trade with  
25 Korea or what?

1 A I was not clear. There were 13 transactions with  
2 Korea.

3 Q I understand that. Which are involved in this?

4 A Two of which are not challenged in this case.

5 Q Which are involved in this case, would it be 16 percent  
6 of these transactions? None of these transactions? If foreign  
7 companies have been successfully bidding against this associa-  
8 tion, I gather it has been successful at times?

9 A Absolutely.

10 MR. CHIEF JUSTICE WARREN: We will recess now.

11 (Whereupon, at 12 o'clock noon the Court recessed, to  
12 reconvene at 12:30 p.m. on the same day.)  
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AFTERNOON SESSION

12:30 p.m.

MR. CHIEF JUSTICE WARREN: Mr. Murphy, you may continue your argument.

ORAL ARGUMENT OF SAMUEL W. MURPHY (resumed)

ON BEHALF OF APPELLEES

MR. MURPHY: Mr. Chief Justice, if the court please I should like to return briefly to two questions asked just before recess.

Mr. Justice Fortas asked a question of whether delivery was made on the two transactions in which GSA participated.

According to the agreement, Justice Fortas, between GSA and AID and the pertinent parties printed on page 288 of the Appendix, delivery was to be made to AID or to its destination, which in this case was the Republic of Korea. The papers on one of those transactions, which are printed in the Appendix beginning at page 293, show that in that transaction delivery of the commodities was made to a vessel in a Florida port consigned to the Republic of Korea.

As to the questions of Justice White about the success of foreign producers on these transactions, which I am not sure I answered too clearly, of the 11 Korean procurements financed by the Agency for International Development, foreign producers won 18 percent of the total amount of business

1 awarded on all 11 transactions.

2 Q How do two people participate in the same transaction?

3 A Korea invited tenders on and awarded very substantial  
4 tonnages. A particular bidder would also make a variety of bids,  
5 depending on delivery time, different prices for different  
6 quantities, different delivery periods, and in many of these  
7 transactions the awards were split - - so much to these  
8 defendants, so much to another American supplier, so much to  
9 a foreign producer.

10 Q Do you think in these 11 transactions they were  
11 really bidding head to head?

12 A No question about that. Now before getting back into  
13 the facts, which at least as we view them show that these were  
14 not totally different transactions from what Congress contem-  
15 plated, I would also like to note in passing that Congress  
16 which enacted the Webb Palmerine Act in 1918 was itself very  
17 busy in foreign aid.

18 It was during that period that Congress was  
19 authorizing and appropriating very considerable sums of money  
20 for foreign assistance programs, so that certainly Congress  
21 had within its general contemplations, in adopting the Webb Act,  
22 that export trade associations would trade in foreign markets  
23 that were supported by the credit of the United States.

24 That recognition was expressed during the debates  
25 prior to the passage of the act, and at the end of World War 1

1 and immediately thereafter export trade associations did sell  
2 at that time to European customers, who were totally dependent  
3 on the financial assistance of the United States.

4 Export Trade Associations have continued to make  
5 those sales from time to time during the fifty years since the  
6 Act was passed, during war time and post war periods, and in the  
7 Lend-Lease programs stipulated, and in various of the modern  
8 foreign aid programs.

9 During that same period Congress has regularly re-  
10 viewed the foreign assistance programs and has frequently  
11 reviewed the Webb Act, and has never at any time suggested that  
12 it intended in any way, in adopting the modern foreign  
13 assistance programs, to role back the Webb Act as the government  
14 now asks.

15 Mr. Christopher referred to a sentence in Judge Ryan's  
16 opinion below which does seem to me a good way to get into a  
17 more detailed discussion of some of the facts here. I refer to  
18 page 362 of the joint Appendix. Judge Ryan says, "It seems  
19 obviously unfair to the United States" in describing the  
20 situations in which Webb Associations sell to foreign aid  
21 finance customers.

22 It is quite clear to us that Judge Ryan in that sen-  
23 tence was describing the government's argument. He says, "Here-  
24 in is the core of the government's argument. We cannot say that  
25 it does not have appeal", and then follows the sentence that

1 Mr. Christopher referred to.

2 Judge Ryan then goes on in the balance of his opinion  
3 to set forth his conclusions as to why the government's position,  
4 why the superficial appeal of unfairness in the government's  
5 position is simply not so, as a matter of fact.

6 In this particular case we rely quite heavily on the  
7 aspect of foreign competition as meeting any suggestions of  
8 unfairness, as well as two other aspects of the case.

9 First, the full disclosure to, and yet encouragement  
10 by officials of both the Korean and the United States govern-  
11 ments of the defendant's participation in AID-financed  
12 business, and secondly, the stipulated facts which as we view  
13 them quite clearly demonstrate that there was no injury here to  
14 the United States as a matter of fact.

15 These defendants and their associations registered  
16 with the Federal Trade Commission. There is no question about  
17 that. They observed all the formal requirements of the Webb  
18 Act. They did what Congress intended Webb Associations to do.

19 The association went out and sold American-produced  
20 phosphates wherever they could find or created demand all over  
21 the world, in thirty-eight countries in addition to Korea,  
22 although Korea was the single most important consumer or pur-  
23 chaser of this association's products.

24 At all time it is stipulated, AID, GSA and the Office  
25 of Supply of the Republic of Korea knew what the defendants

1 were, knew how they did business, and at all times all of our  
2 bids to Korea were made in response to formal investigations in  
3 competitive public bidding procedures.

4 We do not suggest that those facts give rise to any  
5 kind of an anti-trust immunity. We do not suggest that AID's  
6 regulations and activities take the place of either the Webb  
7 Act on the one hand or the Sherman Act on the other.

8 But they are facts which do seem to us to be quite  
9 significant as they relate to the thread running through the  
10 government's cases suggesting unfairness on our part, and per-  
11 haps even more importantly we believe that they are significant  
12 to the question of injury.

13 Had AID officials believed that their program was  
14 being in any way burdened by the activities of these defendants,  
15 in any way injured or frustrated, as the government has  
16 suggested, I think it unreasonable to conclude that they would  
17 nevertheless have solicited bids from us, when AID did clearly  
18 possess the authority which it exercised on January 1, 1967 to  
19 shut Webb Act associations out of AID-financed markets.

20 A second important fact is this fact of foreign com-  
21 petition which already has been covered quite thoroughly.

22 That brings me to what I think is the quite clear fact  
23 that there is just no evidence in this stipulated record that  
24 there was any injury of any kind, that there was any burden of  
25 any kind on the United States, any harm either to Korea or to

1 the United States foreign aid program. This is a stipulated  
2 record.

3 During the hearing below before Judge Ryan, which  
4 took the place of a full trial, he probed quite carefully into  
5 this question, and in response to his question government  
6 counsel conceded that there was no suggestion here by the  
7 government that the defendants or their associations had in any  
8 way over-charged either AID or Korea, or had engaged in any way  
9 in any unfair or unreasonable or discriminatory prices.

10 There has never been any suggestion in this case of  
11 any damage, any injury, any burden, any unfairness, as a matter  
12 of fact. The only injury which is said to flow here is from  
13 applying to business activities which are exempt from the  
14 Sherman Act, principles which would apply only if the exemp-  
15 tions were lost.

16 Not only is there no injury but, if the court please,  
17 we think the record is quite clear that the evidence relating  
18 to that question is quite to the contrary.

19 Q However that may be, I think the problem is one of  
20 statutory construction and application here. Sales to the  
21 United States are not expressly outside of the coverage of the  
22 anti-trust exemption under the Webb-Palmerine Act. Do I under-  
23 stand you to agree that they are outside of that exemption on  
24 the basis of the doctrine that the sovereign is excluded unless  
25 otherwise specifically provided?

1           A       I had not thought of it on that basis, Justice Fortas,  
2 but I do agree that a sale to the United States for consumption  
3 by the United States is not included.

4           Q       So it seems to me that the question here is whether  
5 the various functions performed by the United States in these  
6 transactions convert this into, in effect, a sale to the United  
7 States by the associations involved here.

8                   If it is considered a sale to the United States there  
9 may be some other questions which could be answered, but at  
10 least to that extent you take it out of the Webb-Palmerine ex-  
11 emption and I think you would say you would want to find out  
12 what the United States does with it. What is your answer to  
13 that unfortunately compound question of mine?

14          A       I would again say that I do not agree that a sale of  
15 commodities to the United States, which commodities the United  
16 States then gives away to a foreign consumer, is outside the  
17 Webb exemptions. I think that is within the Webb exemption.

18          Q       Why is that? You mean within the Webb Act?

19          A       That is right.

20          Q       Not within the Webb exemption?

21          A       That is right. That is export trade as the Webb Act  
22 defines it.

23          Q       So you think that the United States, sovereign United  
24 States, is affected by the anti-trust exemptions in the Webb-  
25 Palmerine Act, depending upon what the United States does with

1 the merchandise?

2 A Quite frankly, Justice Fortas, I am unable to answer  
3 the sovereignty aspects of your question. I do not think that  
4 this is a position that we have to defend in this case.

5 Q I am not sure that it is not. What is the basis of  
6 your statement that a sale to the United States for consumption  
7 by the United States in some foreign country is not covered by  
8 the anti-trust exemption? What is the basis for that? How do  
9 you arrive at that?

10 A I must have misunderstood your question, Justice  
11 Fortas. My position would be and is that Congress set down a  
12 clear test in using the word "export" in the same sense that it  
13 had become settled in the law by that date in the sense of its  
14 ultimate resting place.

15 I believe that I responded to your similar question  
16 before the recess, Justice Fortas, by saying that in my view, on  
17 the facts you pose, that is a government purchase for government  
18 consumption abroad, that the provisos would come into play, and  
19 depending on the facts of the situation, it would be found that  
20 there was a kind of effect on domestic commerce which the Webb  
21 Act proscribes.

22 But in this case it has been stipulated that the  
23 United States was not the purchaser. On page 49 of the Appendix  
24 in our stipulation it states that AID did not itself procure  
25 any concentrated phosphates for Korea. And the record is replete

1 with the fact that - -

2 Q Yes, I know, but GSA is in the United States, too.

3 A The government, as I understand it, attributes no  
4 significance to the difference, and in our view GSA particip-  
5 pation did not alter the substance of this transaction at all.  
6 Now Mr. Christopher has suggested that this is a very signifi-  
7 cant case, in which the government needs a broad ruling. This  
8 brings one naturally to the question Justice Fortas also raised  
9 this morning about mootness. In the first instance we will  
10 emphasize the narrowness of this case.

11 The stipulated record, the fact that relates to AID-  
12 financed, only to AID-financed markets, in which there is foreign  
13 competition, the emphasis placed in the case by the government  
14 on the fact that Korea used grant rather than loan aid, whereas  
15 at the present time grants form a relatively small part of  
16 total foreign aid.

17 Now, finally, whatever significance this narrow case  
18 had was pretty well sucked out of it when, effective January 1,  
19 1967, AID adopted a regulation which went directly to the  
20 question of the extent to which Webb Associations can deal in  
21 AID-financed markets, by providing that such associations would  
22 not be eligible to bid unless foreign suppliers were also  
23 eligible to bid.

24 The practical consequence of that regulation was to  
25 put this association out of business. The association ceased

1 all operations in June, 1967, has made no sale since then, and  
2 the association was formally dissolved and entirely abandoned at  
3 the end of last year.

4 The government's case, it seems to us, comes down to  
5 a policy argument that it is somehow a bad thing to allow  
6 export associations to sell to foreign customers being financed  
7 by the United States government. We suggest that that is an  
8 argument better addressed to the Congress than to this court,  
9 and in any event the narrow nature and the dead nature of this  
10 case will not support the weight of that kind of policy con-  
11 sideration, so that the judgment below should be affirmed.

12 Thank you.

13 CHIEF JUSTICE WARREN: Mr. Attorney General.

14 MR. CHRISTOPHER: May it please the court, I wish to  
15 make only three brief points in concluding.

16 First, the government believes that the presence or  
17 absence of foreign competition is not the determinative factor  
18 on this issue of statutory construction. The foreign competi-  
19 tion which was present here was only that competition which was  
20 permitted by AID.

21 As paragraph 23 of the record indicates, page 49 of  
22 the stipulation, the only foreign companies that were able to  
23 participate in the bidding were those in countries which were  
24 authorized to bid under the AID regulations.

25 Basically, AID permitted companies in the under-

1 developed countries and the less developed countries to bid on  
2 this procurement. I think this demonstrates very well how  
3 irrelevant the presence or absence of foreign competition is  
4 to the determination of this statutory issue.

5 AID could tomorrow ban all foreign competition, and  
6 has frequently done so in connection with its procurement, or  
7 its supporting of foreign countries' procurement. In a situation  
8 where American companies had a monopoly there would be no foreign  
9 competition at all and yet the statutory question would remain  
10 the same.

11 So I think we would say that the procurement agency  
12 determines the extent of the foreign competition. The procure-  
13 ment agency is able to determine whether or not it wishes on a  
14 given procurement to permit foreign companies to participate in  
15 the bidding and thus to have some of our dollars go abroad.

16 To reflect on Mr. Murphy's concern, and that fact,  
17 the extent to which the procurement agency permits foreign  
18 competition, should not and cannot be controlling on the matter  
19 of statutory construction involved here.

20 Second: while we do not contend that there was any  
21 fraud on the part of the defendant appellee, at the same time  
22 we would not agree that there has been no conceivable injury to  
23 the government in this case.

24 The record shows that each of the defendant corpora-  
25 tions which formed this association is a company of more than a

1 hundred million dollars in assets. One of them has four and a  
2 half billion dollars in assets.

3 To suggest that if they were bidding against each  
4 other the result would not have been different is, I think, to  
5 fail to look at the realities which lie behind the Sherman Act.

6 Four of the five companies that make up this export  
7 association are in the top five in this industry. All five are  
8 in the top ten, and I think when you look at those facts you  
9 have to recognize that if the bidding had been fully competitive  
10 if the American taxpayer had had the advantage of having  
11 American companies bidding against each other, you might have  
12 had a different result.

13 So I say, while we do not charge any fraud on the  
14 part of the defendant companies - we think this is a very pure  
15 question of statutory interpretation and an important one -  
16 nevertheless, the premise of the anti-trust laws, I think, is  
17 effective here to indicate that there should be bidding and  
18 full competition where government procurement dollars are  
19 involved.

20 And finally, I would like to go back to Mr. Justice  
21 Fortas' questions and the points he has been making, because I  
22 believe they illuminate the fact that the form of this trans-  
23 action should not be controlling here. Rather what should be  
24 controlling is that this is government procurement. These are  
25 United States tax dollars and they ought to be spent under

1 circumstances where the American taxpayer has full benefits of  
2 competition. This has been the tradition in government pro-  
3 curement. This should be followed in the Webb-Palmerine Act  
4 as well.

5 Q What is the basis for excluding the sales to the  
6 United States from the anti-trust exemption?

7 A The Webb-Palmerine Act, Mr. Justice Fortas, provides  
8 an exemption for activities done in the course of export trade.

9 It is the government's contention that when Congress  
10 used those terms it was referring to traditional export trade  
11 where American businesses sold in foreign countries to foreign  
12 purchasers who paid from foreign funds.

13 Now, we think that the legislative history makes it  
14 clear that Congress did not use those words in referring to  
15 American procurement.

16 Q In other words, you are not relying on any special  
17 provision in the statute, but by implication derived from the  
18 fact that the United States is sovereign in that doctrine and  
19 in legislative history.

20 A Yes, Mr. Justice. I believe it could be argued that  
21 the proviso, taking out of the exclusion things that are in  
22 restraint of trade within the United States might be effective  
23 here because this conduct restrains trade in American procure-  
24 ment.

25 But the government believes that the sounder articula-

1 tion of the argument is that the history of the act and the  
2 intention of Congress excluded government procurement from the  
3 concept of export trade that they were trying to permit  
4 companies to get together on.

5 Thank you, Sir.  
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