| 1 | IN THE SUPREME COURT OF THE UNITED STATES |
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| 3 | VALERIE J. HAWKINS AND : |
| 4 | JANICE A. PATTERSON, : |
| 5 | Petitioners : No. 14-520 |
| 6 | v. : |
| 7 | COMMUNITY BANK OF RAYMORE. : |
| 8 | x |
| 9 | Washington, D.C. |
| 10 | Monday, October 5, 2015 |
| 11 | |
| 12 | The above-entitled matter came on for oral |
| 13 | argument before the Supreme Court of the United States |
| 14 | at 11:07 a.m. |
| 15 | APPEARANCES: |
| 16 | JOHN M. DUGGAN, ESQ., Overland Park, Kan.; on behalf |
| 17 | of Petitioners. |
| 18 | BRIAN H. FLETCHER, ESQ., Assistant to the Solicitor |
| 19 | General, Department of Justice, Washington, D.C.; on |
| 20 | behalf of United States, as amicus curiae, supporting |
| 21 | Petitioners. |
| 22 | STEPHEN R. McALLISTER, ESQ., Lawrence, Kan.; on behalf |
| 23 | of Respondent. |
| 24 | |
| 25 | |

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| 1 | PROCEEDINGS |
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| 2 | (11:07 a.m.) |
| 3 | CHIEF JUSTICE ROBERTS: We'll hear argument |
| 4 | next in Case 14-520, Hawkins v. the Community Bank of |
| 5 | Raymore. |
| 6 | Mr. Duggan. |
| 7 | ORAL ARGUMENT OF MR. DUGGAN |
| 8 | ON BEHALF OF THE PETITIONERS |
| 9 | MR. DUGGAN: Mr. Chief Justice, and may it |
| 10 | please the Court: |
| 11 | Persons who jointly and severally agree to |
| 12 | repay the applied-for debt are applicants under ECOA. |
| 13 | And that is precisely what occurred here. My clients |
| 14 | were required, in violation of Regulation B in ECOA as |
| 15 | spousal guarantors, to become jointly and severally |
| 16 | liable to repay the debts of their husbands' business, |
| 17 | which clearly qualifies them as applicants both under |
| 18 | the straightforward language of ECOA, as well as the |
| 19 | Regulation B that was adopted by the regulators. |
| 20 | In this particular instance, as in many |
| 21 | credit transactions, the real applicants in this |
| 22 | transaction are not a to-be formed limited liability |
| 23 | company or corporation, but the persons that will stand |
| 24 | as guarantors behind that company. |
| 25 | JUSTICE GINSBURG: Didn't the Federal |

- 1 Reserve Board originally, I think, in 1977 take the
- 2 opposite position and said explicitly that applicant
- 3 excludes quarantors?
- 4 MR. DUGGAN: Your Honor -- Your Honor, with
- 5 regard to that position that was taken by the FDIC in
- 6 1977, they were responding to claims by the industry
- 7 that they did not want applicants broadly defined to
- 8 include guarantors for notice provisions. And in
- 9 response to that, the regulation was crafted in a way
- 10 that did, in fact, address that concern, but it was
- 11 never intended to eliminate the potential claims for
- 12 spousal quarantors.
- 13 When the case law came down and said we're
- 14 relying on the Regulation B of 1977, according to what
- 15 the regulators adopted then in 1985 they said, we were
- 16 mistaken. We've been misinterpreted about what our
- 17 intent was. We -- we now need to modify the regulation
- 18 and make it clear that those persons who were
- 19 discriminated against based on marital status have the
- 20 right to bring the claim.
- JUSTICE SCALIA: Do you have to give notice
- 22 to -- to quarantors now?
- 23 MR. DUGGAN: No, you do not, Your Honor.
- JUSTICE SCALIA: Well, how can that be? I
- 25 mean, they're either applicants or they're not

- 1 applicants.
- 2 MR. DUGGAN: Well, I think --
- JUSTICE SCALIA: If they're applicants, you
- 4 have to give them notice.
- 5 MR. DUGGAN: I think the --
- JUSTICE SCALIA: You're saying they're
- 7 applicants for one purpose, they're not applicants for
- 8 another?
- 9 MR. DUGGAN: Yeah, in this case --
- 10 JUSTICE SCALIA: The agency can make that
- 11 up?
- MR. DUGGAN: Well, I think the Court has
- 13 already ruled in the Duke Energy case that regulators,
- 14 in appropriate circumstances, can even take a defined
- 15 term under the statute, in that case the term
- 16 "modification," and cause it to mean different things in
- 17 different subsections.
- 18 JUSTICE SCALIA: I never liked that case.
- MR. DUGGAN: My apologies.
- 20 (Laughter.)
- MR. DUGGAN: What -- what happened in this
- 22 case, Your Honor, was very, very reasonable by the
- 23 regulators. They came out in 1985 --
- JUSTICE ALITO: Just out of curiosity, why
- 25 -- well, everybody agrees that PHC Development is an

- 1 applicant, right?
- 2 MR. DUGGAN: Agreed.
- 3 JUSTICE ALITO: Why didn't PHC Development
- 4 sue and claim that requiring the guaranties was in
- 5 violation of the law?
- 6 MR. DUGGAN: At that point in time, the case
- 7 law that had developed so far, and the Regulation B,
- 8 made it clear that the spouses had standing to bring the
- 9 claim, and the spouses were the ones that asserted the
- 10 claim.
- 11 JUSTICE KAGAN: Why does it matter, if
- 12 there's always somebody to bring a claim? In what set
- of cases does the answer to this question matter?
- MR. DUGGAN: I think it's important for
- 15 several reasons. First of all, spouses who are required
- 16 to sign jointly and severally with their husbands'
- 17 businesses and their husbands are going to undertake
- 18 potential adverse credit consequences in the future.
- 19 Let me give you an example. Divorce or
- 20 death of the primary operator of the business. If the
- 21 wife has become jointly and severally liable to repay
- the husband's debt, she then is going to be strapped
- 23 with his credit profile in a business that she never had
- 24 any operational authority, that she never was involved
- 25 in, and she wasn't an investor on. She was simply

- 1 required to sign because she was the spouse of the
- 2 husband. And what's important to understand in these
- 3 cases --
- JUSTICE SCALIA: Wait, wait. You say
- 5 she was required to sign. She wasn't required to sign.
- 6 Somebody put a gun to her head? She wanted the husband
- 7 to get the loan, and this was the deal.
- 8 MR. DUGGAN: And I think that's exactly what
- 9 the regulators --
- 10 JUSTICE SCALIA: Well, but don't talk about
- 11 it as she was required to sign. She was not required to
- 12 sign.
- 13 MR. DUGGAN: There was a requirement placed
- 14 upon --
- 15 JUSTICE SCALIA: If he -- if he was to get
- 16 the loan, he had to get her to sign, but she was not
- 17 required to sign.
- MR. DUGGAN: I'd agree. She signed the
- 19 guaranty by virtue of a condition being placed upon the
- 20 extension of credit to her husband and the lend -- and
- 21 the borrowing entity. And what's important to
- 22 understand is that in these cases, these borrowing
- 23 entities, and in this very case, which typifies these
- 24 small business organizations, that, in fact, it's never
- 25 really the "to-be formed limited liability company"

- 1 that's the borrower, it's always the guarantors.
- We need to look no farther than Doc 79-7,
- 3 Page 1 to 3, which is the bank's actual approval of this
- 4 credit application. In that document, which was a part
- 5 of the trial court record, the bank, in responding to
- 6 its own internal write-up on the operating history and
- 7 the potential for the entity to pay back the debt, it
- 8 said "nonapplicable." Financial projections of the
- 9 borrowing entity? "Nonapplicable."
- 10 The precise reason to approve the loan, "I
- 11 recommend approval of this loan request based on the
- 12 financial strength of the guarantors and our collateral
- 13 position." The only collateral that was ever taken in
- 14 that transaction was the collateral of the guarantors.
- 15 To suggest that guarantors are not the real applicants
- 16 in these loan transactions is to be divorced from
- 17 reality. They are the true applicants.
- JUSTICE SCALIA: Let's -- let's
- 19 assume that I -- I write a letter of recommendation for
- 20 some -- some young woman who is applying to a law
- 21 school, or to a college. I would really like her to be
- 22 admitted, and I've written a letter of recommendation to
- 23 sort of put my judgment, my reputation on the line on
- 24 her behalf. Am I an applicant to the law school?
- MR. DUGGAN: No.

- 1 JUSTICE SCALIA: Would anybody use the
- 2 English language that way?
- MR. DUGGAN: Well, I believe, in that
- 4 context, that person is not agreeing to become jointly
- 5 and severally liable to pay the tuition. They're not --
- 6 JUSTICE SCALIA: What difference does it
- 7 make? Instead of putting my financial solvency on the
- 8 line, I put my reputation on the line.
- 9 MR. DUGGAN: Well, I think it's very
- 10 important, because the regulators made a reasonable
- 11 interpretation under their broad grant of authority that
- 12 when they're required, when a condition is placed upon
- 13 the approval, that they have to come forward and be
- 14 contractually obligated to repay the applied-for debt,
- 15 they are an applicant.
- 16 JUSTICE SCALIA: They are not applying.
- 17 It's -- it's their husband who's applying, and they
- 18 don't have to -- or -- or it's a company that's
- 19 applying. They don't have to go in. It's up to them.
- 20 MR. DUGGAN: The quaranties in this case
- 21 have specific requirements for independent performance
- 22 by the guarantors, such as providing financial
- 23 statements, repaying the debt, paying their debts on
- 24 time, honoring all their obligations with the lender.
- 25 If they breach one single obligation that's independent

- 1 to their guaranty, they're obligated to repay the debt
- 2 in full, and --
- JUSTICE SCALIA: That doesn't show --
- 4 JUSTICE BREYER: What if I have a child, and
- 5 I apply for that child to be admitted to the XYZ public
- 6 school for which I will pay -- a private school, for
- 7 which I will pay the tuition. Am I an applicant?
- 8 MR. DUGGAN: I don't think so.
- 9 JUSTICE BREYER: You don't think so?
- 10 MR. DUGGAN: I think in part you may be, but
- 11 my -- my contention --
- 12 JUSTICE BREYER: Wait, wait. This was
- 13 a favorable question. I thought it's obvious that when
- 14 a parent applies --
- JUSTICE SCALIA: Well, you shouldn't -- you
- 16 shouldn't have asked that.
- 17 (Laughter.)
- JUSTICE BREYER: I have a parent that
- 19 applies for --
- JUSTICE SCALIA: You and I share that
- 21 concern.
- JUSTICE BREYER: What? Wait. A parent
- 23 applies for a child, her child, to be admitted to a
- 24 school which she will pay. The child is seven years old
- 25 and has a hard time writing the application.

- 1 (Laughter.)
- 2 JUSTICE BREYER: Isn't it normal for us to
- 3 refer to the parent as the applicant, even though the
- 4 child doesn't?
- 5 MR. DUGGAN: Yes.
- 6 JUSTICE BREYER: And it is not normal for us
- 7 to refer to the applicant for college as the parent,
- 8 even though, unfortunately, the parent foots the bill?
- 9 JUSTICE SCALIA: Was this corporation a
- 10 minor?
- MR. DUGGAN: What?
- 12 JUSTICE SCALIA: The corporation that
- 13 applied, was it a minor?
- MR. DUGGAN: No, but the point --
- 15 JUSTICE SCALIA: Change the -- the
- 16 seven-year-old to a young man who is applying to law
- 17 school, who is already shaving, for Pete's sake.
- JUSTICE BREYER: But my point --
- 19 JUSTICE SCALIA: Is Justice Breyer the
- 20 applicant?
- MR. DUGGAN: He may.
- JUSTICE BREYER: I think our point for both
- of us is that how we use the word "applicant" depends
- 24 upon the context.
- MR. DUGGAN: Very true.

- 1 JUSTICE BREYER: And, therefore, what is it
- 2 about the context of the guarantor of a loan that makes
- 3 it reasonable in that context to call that person an
- 4 applicant?
- 5 MR. DUGGAN: Let me answer that question
- 6 directly.
- JUSTICE SCALIA: Well, I don't agree with
- 8 the hypothesis. Why do you accept the hypothesis? What
- 9 it means depends upon the -- upon the context? It means
- 10 what it means. Now, whether the person is an applicant
- 11 within the understood meaning of "applicant," that
- 12 depends upon the context, but the meaning of the word
- 13 doesn't change.
- MR. DUGGAN: May I address the questions,
- 15 Mr. Chief Justice?
- 16 CHIEF JUSTICE ROBERTS: That's all right
- 17 with me.
- 18 (Laughter.)
- MR. DUGGAN: Thank you so much.
- The definition of the word "apply" is to
- 21 appeal to a request. And in this particular case, I
- 22 believe that anybody who signs a written contract that
- 23 says, I have independent obligations to perform under my
- 24 guaranty that make me jointly and severally liable to
- 25 repay the debt in full, and if I fail to perform, I

- 1 agree to repay the applied-for debt in totality, I don't
- 2 know how in the world that person is not somebody who is
- 3 appealing to and requesting that credit be extended by
- 4 putting their own financial wherewithal and capacity to
- 5 repay the loan on the line based on their own
- 6 independent requirement to perform.
- 7 JUSTICE KENNEDY: Under your -- under your
- 8 view -- let me understand the theory of the case. Let's
- 9 say that you prevail, that a guarantor is an applicant
- 10 and that there is a violation of the duty to the
- 11 guarantor and that there are five guarantors. Can each
- 12 of the five quarantors bring a separate suit for
- 13 punitive damages? And also -- this is also part of my
- 14 question -- can the loan be declared unenforceable?
- MR. DUGGAN: No, the loan cannot be declared
- 16 unenforceable under the laws that exist today. The only
- 17 thing that could be declared unenforceable would be the
- 18 spousal guaranties which are deemed illegal under
- 19 Regulation B. Not all of the guarantors can bring a
- 20 claim. The husbands can only bring a claim to the
- 21 extent they suffer damage as a result of their wives
- 22 being required to be guarantors on the case.
- 23 Mr. Chief Justice, I see that my time is
- 24 limited. I may like to reserve the remainder for
- 25 rebuttal, if there are no further questions.

- 1 CHIEF JUSTICE ROBERTS: Thank you, Counsel.
- 2 MR. DUGGAN: Thank you so much.
- 3 ORAL ARGUMENT OF BRIAN H. FLETCHER
- 4 ON BEHALF OF THE RESPONDENT
- 5 MR. FLETCHER: Thank you, Mr. Chief Justice,
- 6 and may it please the Court:
- 7 For 30 years, Regulation B has provided that
- 8 guarantors, cosigners, and other similar parties to
- 9 credit transactions, qualify as applicants, are entitled
- 10 to protection from discrimination under the Equal Credit
- 11 Opportunity Act and the Additional Parties rule. That
- 12 longstanding regulation is reasonable, and it reflects a
- 13 reasonable interpretation of the Act's broad definition
- of the term "applicant."
- 15 CHIEF JUSTICE ROBERTS: Well, we've been
- 16 talking about applicants -- is it -- is the person an
- 17 applicant in the abstract? But one of the important
- 18 things about context here is there are two terms,
- 19 "applicant" and "guarantor." And that's the way it's
- 20 always worked in the industry. Somebody in the industry
- 21 would not call a guarantor an applicant. The person is
- 22 a guarantor. So I just wonder how we can pluck
- 23 "applicant" out. Obviously, in some sense, anybody who
- 24 is supporting the loan, you know, you can describe,
- 25 well, they're applying for it. But there's a separate

- 1 term, "guarantor." And if you ask somebody, well, what
- 2 is this person? Is this person an applicant? They
- 3 would say, no, it's a guarantor.
- 4 MR. FLETCHER: Well, Mr. Chief Justice, the
- 5 term "quarantor" doesn't appear in the statute. And I
- 6 don't think it's true that the term "applicant" and
- 7 "guarantor" have fixed meanings in the industry and that
- 8 you could never construe a guarantor to be an applicant.
- 9 I think, in fact, often, as we explain in our brief,
- 10 guarantors and cosigners might fill out the same
- 11 application and join together in the same application
- 12 that they submit to the borrower in seeking the loan.
- 13 And so I -- I don't think there's an industry
- 14 understanding that you can't reasonably regard a
- 15 guarantor or a cosigner or another secondary obligor
- 16 who's playing that sort of --
- 17 CHIEF JUSTICE ROBERTS: Wait. Do you think
- 18 there's an industry understanding that there are
- 19 guarantors and there are applicants? I mean, if you
- 20 weren't in the industry and you're looking at this, you
- 21 wouldn't call the Petitioner an applicant. You'd call
- 22 her a quarantor.
- MR. FLETCHER: I think you -- in
- 24 some -- certainly, in some context, you might use the
- 25 two terms differently.

- 1 JUSTICE SOTOMAYOR: Wouldn't you
- 2 call -- wouldn't you use the word "borrower" instead of
- 3 applicant?
- 4 MR. FLETCHER: I think certainly after the
- 5 loan had been extended, you would -- you would use the
- 6 term "borrower." But I think if you look at the -- the
- 7 context in which Congress used the term, it wrote a very
- 8 broad statute. It said, "It shall be unlawful for any
- 9 creditor to discriminate against any applicant with
- 10 respect to any aspect of a credit transaction." And
- 11 then it defined an applicant to be any person who
- 12 applies to a creditor directly for an extension,
- 13 renewal, or continuation of credit.
- 14 JUSTICE ALITO: Would you disagree that in
- 15 ordinary speech, an applicant is understood, as
- 16 Judge Colloton said, to be someone who is asking for
- 17 something for himself or herself? And if you don't
- 18 agree with that, could you give me your best example of
- 19 the situation in ordinary speech in which the term
- 20 "applicant" is used to refer to someone who is not
- 21 asking for something personally?
- MR. FLETCHER: Justice Alito, I agree that
- 23 very often, applicant refers to the person who's going
- 24 to receive the thing that's being sought. I don't
- 25 think, though -- and this is what the other side has to

- 1 convince you of -- that it unambiguously excludes any
- 2 other meaning. And in terms of my best examples in
- 3 terms of ordinary speech, I think the one that
- 4 Justice Breyer gave earlier was a good one.
- 5 JUSTICE ALITO: Well, let me come back to
- 6 that. Suppose that this child is rejected for
- 7 kindergarten, and then the parent is glum the next day
- 8 at work. And someone says, why are you down today?
- 9 Would the -- would the parent say, well, I'm down today
- 10 because I was just rejected for this fancy kindergarten?
- 11 MR. FLETCHER: I think you wouldn't say I
- 12 was rejected, but you might --
- 13 JUSTICE ALITO: My application was rejected.
- 14 MR. FLETCHER: I think you very well might.
- 15 I think if you filled out the application, and you made
- 16 the request, and you were upset that it was denied, I
- 17 think it would be perfectly sensible to say my
- 18 application was denied.
- 19 JUSTICE KAGAN: Mr. Fletcher, in -- in some
- 20 ways, the Agency itself has admitted that this is not
- 21 the most natural reading of the term. When the Agency
- 22 explained why it was articulating this rule, it said,
- 23 well, the problem is that Section 706 of the Act confers
- 24 standing to sue only upon an aggrieved applicant. And
- 25 so we have to come in and kind of fix that.

1 And -- and so, too, the regulation itself 2 talks about applicants and additional parties as though 3 the two are different. And then the regulation, as I 4 think Justice Scalia said, says, well, this -- this is our definition of applicant, but it's really only for 5 6 this purpose, not throughout the statute. And all of 7 those, it seems to me, are quasi-admissions that this is not the most natural way to read the word "applicant." 8 9 MR. FLETCHER: Justice Kagan, I'm glad you 10 brought that up because I very much disagree that that's how the Agency has viewed this. I think, in particular, 11 12 you referred to the way that the Agency described the 13 change it was making in 1985, when it amended the 14 regulation to expressly include guarantors for certain 15 purposes. And you're right. They said, we're doing this because courts have ruled quarantors out of court. 16 But the reason that it said that was not that it 17 18 believed that guarantors were unambiguously excluded by the statute or that it was rewriting the statute. 19 20 did that because between 1977 and 1985, the Agency's own 21 regulation had expressly said that applicants do not 22 include guarantors, cosigners, and other similar 23 parties. And so the courts that had said that 24 quarantors didn't get to bring a suit were pointing to 25 the Agency's regulation and says this statute only

- 1 protects applicants. And the Agency is telling us
- 2 expressly that you as a guarantor aren't an applicant.
- And so the Agency came in in 1985, and it
- 4 said, our own regulation, our previous version of our
- 5 regulation, which excluded guarantors, is creating this
- 6 problem, and we want to fix it by defining them to be
- 7 applicants.
- 8 JUSTICE SCALIA: But you -- you don't -- you
- 9 don't solve a problem by -- by fixing a definition. I
- 10 mean, why was it a problem? It -- it was not a problem
- 11 if applicant meant what the prior regulation said it
- 12 meant. Why was that a problem?
- MR. FLETCHER: Well, I think -- I think it
- 14 was a problem because it left guarantors who had been
- improperly required to sign loan documents without a
- 16 remedy.
- JUSTICE SCALIA: Yeah. But that's what the
- 18 law read. I mean, if that's a problem, it was a problem
- 19 with the law.
- 20 MR. FLETCHER: Well, that was a problem with
- 21 the Agency's own prior regulation, which expressly
- 22 excluded guarantors. When the Agency -- and let me step
- 23 back.
- JUSTICE SOTOMAYOR: Can I just start? Why
- 25 did you have to pass the first regulation at all? What

- 1 caused you -- if it was as clear as Justice Scalia
- 2 believes, why did you need the regulation at all saying
- 3 it doesn't include?
- 4 MR. FLETCHER: So if I could just give you a
- 5 little bit of the history of how the regulation
- 6 developed. The Equal Credit Opportunity Act was passed
- 7 in 1974. When the Agency, the Federal Reserve Board,
- 8 first passed regulations in 1975, it just incorporated
- 9 the statutory definition of applicant in relevant part.
- 10 It didn't speak to the guarantor question one way or
- 11 another.
- But in 1976, just a year later, it added a
- 13 substantive provision that made clear that at that time
- 14 in 1976, it regarded guarantors as applicants. It said
- 15 that for purposes of a provision of the
- 16 regulation -- and this is something we cite at Page 7 of
- 17 our brief -- for purposes of a provision of the
- 18 regulation, it required creditors to give notice of
- 19 their credit decisions to applicants. If you have
- 20 multiple applicants, creditor, you can just give notice
- 21 to one of them. But then the regulation provided you
- 22 may not give that notice to an applicant who is a
- 23 secondary obligor, such as a surety or a quarantor.
- 24 So the Agency's first interpretation was
- 25 actually that the -- the plain language of the statute,

- 1 which had been incorporated into the regulation,
- 2 included guarantors.
- JUSTICE ALITO: Isn't it correct that this
- 4 issue matters only where there are adverse -- where
- 5 the -- the borrower and the guarantor have adverse
- 6 interests? And if that's correct, how often does that
- 7 arise?
- 8 MR. FLETCHER: So Justice Alito, I think
- 9 it's particularly important where the borrower and the
- 10 guarantor have adverse interests for the -- for
- 11 instance, if there's been a divorce. And so the
- 12 spouses' interests are no longer aligned. Then I think
- 13 it's very, very important. But I don't think it matters
- 14 only in those cases. And this goes to -- to the
- 15 question that Justice Kagan raised earlier, which is why
- 16 does this matter?
- 17 And the reason that it matters is that a
- 18 guarantor who's improperly required to provide a
- 19 guaranty suffers a unique economic injury that is not
- 20 suffered by the applicant. So in -- in a common case,
- 21 the lender says, I won't extend this loan without a
- 22 signature from your spouse. And everyone agrees that
- 23 that's a violation of Regulation B, and everyone agrees
- 24 that that's not permitted.
- 25 And if, in that case, the spouse provides

- 1 the signature, as often happens, then the primary
- 2 applicant, the borrower, hasn't suffered any harm at
- 3 all. They've gotten the loan that they wanted. So they
- 4 have suffered discrimination in some sense, and they
- 5 would have a claim in some sense. But in many cases,
- 6 they're not going to have economic damages to assert in
- 7 court.
- 8 The guarantor, on the other hand, oftentimes
- 9 will have that obligation on her credit report
- 10 immediately. It could adversely affect her credit
- 11 scores immediately. And as we explain in our brief, if
- 12 there's a default on the underlying loan, then that's
- 13 going to be a black mark that's going to tarnish the
- 14 guarantor or the cosigner's credit going forward even if
- 15 she ultimately pays the debt.
- 16 JUSTICE KAGAN: One of the things that
- 17 Judge Posner said against your interpretation is that
- 18 this actually creates liability on a scale that Congress
- 19 wouldn't have expected because if you are right, the
- 20 quarantor can come in and -- and declare the entire loan
- 21 invalid, and -- and the damages would be much higher
- 22 than it is for the borrower himself. I mean,
- 23 what's -- what's the answer to that?
- MR. FLETCHER: So I think --
- 25 JUSTICE KAGAN: Is there an answer? It's

- 1 just like, well, that's what it is.
- 2 MR. FLETCHER: Well, I think the -- the
- 3 first answer is that that -- the availability of that
- 4 remedy of allowing a guarantor to assert and actually
- 5 invalidate the guaranty that's been illegally required,
- 6 that won't be resolved one way or the other by the way
- 7 you answered this question today, which is just are
- 8 quarantors reasonably regarded as applicants as they've
- 9 been defined for 30 years?
- 10 But -- but I understand, though, why you
- 11 would be interested because it is a related question of
- 12 what remedies might quarantors have available. And we
- 13 think the answer to Judge Posner's question in that case
- 14 is that there's nothing at all unreasonable about
- 15 requiring a lender that has improperly demanded a
- 16 guaranty to not be able to enjoy the benefit of that
- 17 guaranty. As we explained at the end of our brief,
- 18 that's been the enforcing agency's longstanding policy
- 19 when the FDIC or the Federal Reserve Board or other
- 20 agencies conduct examinations of the books of banks and
- 21 when they find violations of the additional party's rule
- 22 like this.
- 23 The remedy that they apply is to require the
- 24 bank to release the improper quaranty, or in cases --
- 25 and I think this is another important point --

- 1 Regulation B doesn't prohibit spousal signatures under
- 2 all circumstances. To the extent that what the bank
- 3 wants to do is ensure that in the event of a default,
- 4 it's going to be able to reach specific property that
- 5 the primary applicant is relying on, it can require a
- 6 signature from the spouse, not for personal liability,
- 7 but just to allow it to reach the property that is being
- 8 relied upon to support the loan.
- 9 And so if --
- 10 JUSTICE BREYER: So --
- 11 MR. FLETCHER: I was just going to say, so
- in that case, I think the proper remedy wouldn't be to
- 13 void the loan altogether. It would be to give the
- 14 lender what it had the right to demand, which was a more
- 15 limited instrument.
- I'm sorry, Justice Breyer.
- 17 JUSTICE BREYER: Can -- can you explain
- 18 quickly -- I'm now uncertain. I accept the point that I
- 19 could be a rejected application for kindergarten on
- 20 behalf of my -- I've said -- I've got that. But what is
- 21 this actually about?
- The law says you cannot discriminate against
- 23 a borrower, for example -- for example -- by saying that
- 24 you, the borrower, has to -- have to have a guarantor
- 25 from someone you're married to.

- 1 MR. FLETCHER: Right.
- 2 JUSTICE BREYER: That's what the law says.
- 3 MR. FLETCHER: It says you can't
- 4 discriminate against any applicant with respect to any
- 5 aspect of a credit transaction. Yes.
- 6 JUSTICE BREYER: And this has been
- 7 interpreted to include you cannot say to a married
- 8 person you have to have the marriage -- the spouse sign.
- 9 MR. FLETCHER: That's correct.
- JUSTICE BREYER: All right. So that's where
- 11 we start. Now, if the applicant were just the applicant
- 12 for the credit himself, what would be wrong with that?
- 13 Then you'd say, well, the person who's hurt here among
- 14 the people -- just as if, for example, when you run a
- 15 train into a -- into a wall, there are a lot of people
- 16 hurt. So if the person -- namely, the spouse -- really
- 17 is hurt, why does -- why does she have to be an
- 18 applicant? Why can't you just sue for harm as a
- 19 result -- caused as a result of the forbidden
- 20 discrimination?
- 21 MR. FLETCHER: So the statutory cause of
- 22 action gives any applicant a right to sue.
- 23 JUSTICE BREYER: I know. But why wouldn't
- 24 you sue if you're -- if you're -- if you're directly
- 25 injured as a result of a -- of an unlawful act? Which

- 1 is what the regulation --
- 2 MR. FLETCHER: So -- and I think the
- 3 Petitioner has suggested that there might be State law
- 4 causes of action, but I think in terms of having the
- 5 right --
- 6 JUSTICE BREYER: Not State, just right under
- 7 this statute, you say I have suffered harm, I was about
- 8 to take this ticket, and everyone admits I would have
- 9 taken the money, invested in the lottery, and would
- 10 today be a millionaire. Hard to prove, but nonetheless,
- if proved, maybe she was hurt. So why can't she sue?
- MR. FLETCHER: Because the statute gives the
- 13 right to sue to applicant.
- JUSTICE KENNEDY: But it doesn't say --
- 15 okay. So you're --
- 16 JUSTICE BREYER: To an aggrieved -- to an
- 17 aggrieved --
- JUSTICE KENNEDY: To have gotten too far,
- 19 and so your whole idea here is say she's an applicant,
- 20 too.
- MR. FLETCHER: Right.
- 22 JUSTICE BREYER: And then she can sue.
- MR. FLETCHER: She's an applicant.
- JUSTICE BREYER: Now -- now, it seems to me
- 25 maybe you're pushing the edge of the word "applicant" as

- 1 they did intend it in the statute. That's -- that is a
- 2 problem.
- JUSTICE KENNEDY: On that point --
- 4 JUSTICE BREYER: Can you give an example?
- 5 JUSTICE KENNEDY: -- are there places in
- 6 the -- in this statute where guarantor and applicant is
- 7 a distinction that has to be made? In other words,
- 8 under your view, does applicant include guarantor in
- 9 every part of the statute?
- 10 MR. FLETCHER: So in our view, there's no
- 11 place where reading applicant to include guarantor
- 12 wouldn't work or would create a problem. What the
- 13 Agency has done, when it amended its regulation to
- 14 include guarantors, is it asked for comments on whether
- 15 there are specific provisions of the regulation that
- 16 quarantors should be exempted from. And in response to
- 17 those comments, it decided to exercise its broad
- 18 rulemaking authority to exempt them and to not treat
- 19 them as applicants for purposes of other provisions of
- 20 the statute. So I don't think --
- JUSTICE SCALIA: Where -- where does it get
- 22 that discretion? I mean, it says applicant in the
- 23 statute. When it says applicant, the Agency has
- 24 discretion to say, oh, yeah, it says applicant, but
- 25 sometimes we're going to ignore that.

- 1 MR. FLETCHER: Yes, Justice Scalia. It's
- 2 under the grant of a rulemaking authority which is in
- 3 Section 1691(b), subsection (A).
- 4 JUSTICE SCALIA: Which says what?
- 5 MR. FLETCHER: Which says that, "The bureau
- 6 shall prescribe regulations to carry out the purposes
- 7 of this" -- "this subchapter, and the regulations may
- 8 contain, but are not limited to, such classifications,
- 9 differentiation, or other provision and may provide for
- 10 such adjustments and exceptions for any class of
- 11 transaction."
- JUSTICE BREYER: But have you got an
- 13 example? Any example at all from a magazine having to
- 14 do with finance, from anything you can find where, in
- 15 fact, in the context of financial transactions, there
- 16 are references to a surety, a quarantor, or a mortgage
- insurance, there is a reference to such a person with
- 18 the word "applicant"?
- MR. FLETCHER: So here's my best example,
- 20 Justice Breyer. They're on Page 24 of their brief -- my
- 21 brief. And they don't use the word "applicant," but
- they talk about who's regarded as receiving an extension
- 23 of credit. And this is our secondary argument,
- 24 Justice Alito.
- 25 Even if you think that an applicant is only

- 1 someone who seeks something for themselves, we think a
- 2 guarantor is reasonably regarded as seeking an extension
- 3 of credit for themselves. As we explain on page 24 of
- 4 our brief, for purposes of the Fair Credit Reporting
- 5 Act, lenders and other banks rely every day on reading
- 6 the Fair Credit Reporting Act to mean that the same
- 7 definition of credit -- of credit, which refers to the
- 8 extension of credit, includes a guaranty.
- 9 The authority in the Fair Credit Reporting
- 10 Act that allows a lender, who has a prospective
- 11 quarantor before him, to look at that quarantor's credit
- 12 report is a provision of the Fair Credit Reporting Act
- 13 that says you can pull the credit report of someone
- 14 who's going to receive an extension of credit in
- 15 connection with the transaction.
- 16 And we cite there a 2001 letter from all of
- 17 the banking regulators that explains in detail why it is
- 18 reasonable to regard guarantors and other secondary
- 19 obligors as receiving an extension of credit, and why,
- 20 in fact, that's essential to the effective
- 21 administration of the Fair Credit Reporting Act.
- Thank you.
- 23 CHIEF JUSTICE ROBERTS: Thank you, counsel.
- Mr. McAllister.
- 25 ORAL ARGUMENT OF STEPHEN R. McALLISTER

- 1 ON BEHALF OF THE RESPONDENT
- 2 MR. McALLISTER: Mr. Chief Justice, and may
- 3 it please the Court:
- This is a Chevron step one case. The FRB
- 5 gets to be the sorcerer's apprentice, but not the
- 6 sorcerer. It's trying to rewrite the statute here, not
- 7 define ambiguous terms. The government takes the view
- 8 that the statute has to unambiguously exclude
- 9 guarantors. That's the wrong starting point.
- The question is simply: Is the statute
- 11 ambiguous with respect to whom it covers? Under the
- 12 government's view, every statutory definition would have
- 13 to have two parts; the part that defines who is an
- 14 applicant, and part two that says who's not an
- 15 applicant.
- 16 JUSTICE KAGAN: Mr. McAllister, I take it if
- 17 there were two borrowers, you would include both of
- 18 them, both would have a cause of action?
- 19 MR. McALLISTER: Absolutely. They're -- if
- 20 they're -- if they're joint applicants, the statute --
- JUSTICE KAGAN: They're joint applicants.
- 22 MR. McALLISTER: -- covers them.
- 23 JUSTICE KAGAN: How about if they're
- 24 cosigners? I take it that -- is -- a co-signer is
- 25 somebody who's jointly and severally liable, but is

- 1 not himself --
- 2 MR. McALLISTER: Is not an applicant.
- JUSTICE KAGAN: -- receiving the money.
- 4 MR. McALLISTER: Exactly. So --
- 5 JUSTICE KAGAN: You would -- you would count
- 6 that out.
- 7 MR. McALLISTER: Count that out. They --
- 8 they are not an applicant. So the statute refers to
- 9 applicants, and certainly, the regs and the statute
- 10 contemplate the joint applicants who go in together.
- 11 They want the credit together, and they have an
- 12 obligation to make the repayments, either or both. But
- 13 a cosigner is different.
- 14 JUSTICE KAGAN: And this is so even if the
- 15 cosigner had to file the exact same kind of papers and
- 16 do everything else that the borrower himself had to do?
- 17 MR. McALLISTER: Exactly. And -- and part
- 18 of that is because of the statute's definition of
- 19 credit, which no one has talked about. But the
- 20 statute's definition of credit, that is defined
- 21 explicitly just like applicant. And it's part of the
- 22 applicant definition. And credit means a right to defer
- 23 payment of debt. A cosigner and a quarantor never have
- 24 a right to defer payment of debt. If they become
- 25 responsible, they were responsible then. So what that

- 1 is contemplating, in our view, is the borrower. It's
- 2 the person who's making the regular payments. That's
- 3 what's encompassed in the statutory definition.
- I would refer the Court also to comparable
- 5 civil rights statutes of this era. In particular, the
- 6 Truth in Lending Act, the Fair Housing Act, the AIDS
- 7 Discrimination and Employment Act. All of them use the
- 8 word "person" to describe who can bring a claim. In the
- 9 ECOA, Congress very deliberately chose something
- 10 narrower, and not only did it choose it, but it
- 11 expressly defined it in the statute.
- 12 And we describe this as a gateway provision.
- 13 We don't argue that the Fed doesn't have broad authority
- in many respects in implementing the ECOA. But what it
- does not have the authority to do is to rewrite the
- 16 statutory definition that Congress very deliberately and
- 17 precisely put in the statute.
- JUSTICE KAGAN: So suppose -- suppose that I
- 19 have a credit card, and now I get married, and I'd like
- 20 a secondary credit card for my spouse, and I apply to
- 21 the credit card company for a secondary credit card.
- 22 Who's -- who's the applicant there?
- 23 MR. McALLISTER: Well, I think you are still
- 24 the applicant there.
- 25 JUSTICE KAGAN: So even though I receive no

- 1 direct benefit, the credit is actually given to my
- 2 spouse now?
- 3 MR. McALLISTER: Well, if they have the
- 4 ability to charge on the account same as you, then I
- 5 guess they would, in effect, become a joint applicant at
- 6 that point in time.
- 7 JUSTICE KAGAN: They would effectively
- 8 become a joint applicant, even though I'm the only one
- 9 who's filling out the -- the -- all the papers.
- 10 MR. McALLISTER: But the statute
- 11 contemplates that there can be situations in which a
- 12 third-party requests credit on behalf of another, and
- 13 that's another reason why we think guarantors are not
- included because it is contemplating, for example, the
- 15 parent who goes in, says I want to arrange a loan for my
- 16 son or daughter to buy their first car. The son or
- 17 daughter is actually ultimately going to be the
- 18 applicant. The parent may well be a cosigner. The
- 19 parent may initiate the transaction, but the -- the
- 20 recipient of the credit, the right to defer payment of
- 21 the debt, is an applicant.
- JUSTICE KAGAN: I guess -- I guess -- you
- 23 know -- and this is a -- a functional point for sure.
- 24 But it doesn't seem to make a whole lot of sense that
- 25 suppose a lender doesn't want to provide credit to a

- 1 married woman because it has all these sex, gender
- 2 stereotypes in the lender's head or -- and the lender
- 3 couldn't require that the -- that the husband be listed
- 4 as a -- a joint applicant, but could require that the
- 5 husband be listed as a cosigner, even though the effect
- of those two things are exactly the same, which is that
- 7 it's a requirement that the spouse essentially become
- 8 joint and severally liable for the loan.
- 9 MR. McALLISTER: Well, I -- I don't think
- 10 there is a difference. I think the cosigner is in the
- 11 same category as the guarantor. But here's -- here's my
- 12 fundamental answer to your question, Justice Kagan, is
- 13 the purpose of this statute is abundantly evident. The
- 14 language we think, but if you look at the legislative
- 15 history, the point was to get the credit in the hands of
- 16 people who were being denied, in particular, women.
- 17 That is the applicant. So the way the statute is
- 18 intended to work, and works just fine with the
- 19 definition of applicant we use, is to say when that
- 20 person shows up, and the bank says, oh, no credit for
- 21 you unless a spouse signs, the violation has occurred
- 22 then. And the discrimination is against the person who
- 23 wanted to borrow the money. The government may wish
- that the discriminatory provisions were broader than
- 25 that, but that's the way the statute works.

- 1 So the applicant has a claim, the borrower
- 2 who is told you need more signatures -- otherwise, you
- 3 could imagine scenarios -- I think one of the amicus
- 4 briefs spins out one where, say, the person comes in and
- 5 the bank says, I need -- because you're of a certain
- 6 religion or a certain race, I need 15 guarantors for
- 7 your -- well, all 15 guarantors can simply say no, but
- 8 under their view, all 15 guarantors actually have a
- 9 claim under the ECOA. And that just makes no sense.
- 10 That's far beyond what Congress --
- 11 JUSTICE SOTOMAYOR: That's not -- that's not
- 12 quite accurate, because the only person who's given a
- 13 right not to be discriminated against is the
- 14 applicant -- an applicant on the basis of marital
- 15 status.
- 16 MR. McALLISTER: No, Your Honor. No, that's
- 17 not true. I mean, the statute covers -- covers marital
- 18 status, sex, religion, race, age even. So there are a
- 19 number of prohibited bases. The original statute was
- 20 sex and marital status, but then in 1976, it was
- 21 expanded to cover other --
- 22 JUSTICE BREYER: Mr. McAllister, why -- why
- 23 does it matter? A person sitting at the table says,
- 24 please lend me \$10,000. Now, the -- the lender says, I
- 25 want you to have someone from a forbidden category as a

- 1 quarantor. So he's outside, he walks in and he says,
- 2 I'll guaranty this loan. I want you to lend him \$10,000
- 3 and I'll quaranty it.
- Well, why hasn't that guarantor applied for
- 5 a loan to another person?
- 6 MR. McALLISTER: It is -- it --
- 7 JUSTICE BREYER: What is it -- because who
- 8 are the ones you said do fall within applicants? It's
- 9 not just --
- 10 MR. McALLISTER: So it's --
- 11 JUSTICE BREYER: It's the person sitting at
- 12 the table, then others come up, and they have to get --
- 13 there's like sureties, they're like guarantors, there
- 14 are a bunch of different things.
- MR. Mcallister: None of them --
- 16 JUSTICE BREYER: It seemed to me some of
- 17 them you thought might.
- MR. McALLISTER: None of them actually
- 19 should be included. And if I suggested that -- ours is
- 20 a straightforward definition adhering to the statute.
- 21 You can certainly have joint applicants, joint
- 22 borrowers, but that means they are receiving the benefit
- 23 of the credit directly. Credit is flowing to them.
- JUSTICE BREYER: Why? I mean, the thing I
- 25 don't get is why can't you apply? An applicant means a

- 1 person who applies for something. So why can't you
- 2 apply for the thing being, give some money to this other
- 3 person?
- 4 MR. McALLISTER: Because, again, I come back
- 5 to the statutory definition, Justice Breyer, which says
- 6 you are applying for credit. And the statute defines
- 7 credit. So it says credit is the right to defer payment
- 8 of a debt.
- 9 And the person who has asked for --
- 10 JUSTICE BREYER: Yes. And you say, I am
- 11 applying for just that. And I am applying for just
- 12 that. My application, here it is, in writing, is that I
- 13 want you to do just that for Smith, who's sitting at the
- 14 table.
- MR. McALLISTER: And in our view, the
- 16 statute means Smith is the applicant.
- 17 JUSTICE BREYER: Because?
- 18 MR. McALLISTER: Because, again, the -- the
- 19 --
- 20 JUSTICE BREYER: The person who filled -- I
- 21 don't want you to repeat yourself. You don't have to.
- MR. McALLISTER: Okay.
- JUSTICE BREYER: But I mean, you see where
- 24 I'm having the problem, that Jones, who came in, he
- 25 fills out the papers and he signs the signature, he puts

- 1 in all the things and he says, please, please, please
- 2 give that credit to Smith.
- MR. McALLISTER: Well, again, I don't think
- 4 that --
- 5 JUSTICE BREYER: Why hasn't -- he's applied.
- 6 He's applied for the credit to go to Smith. I mean, in
- 7 English, hasn't he? Why not?
- 8 MR. McALLISTER: Well, I -- I think that's
- 9 in a sense contrary, really, to the -- the most ordinary
- 10 understandings of the word "applicant." Of course,
- 11 we've got a statutory definition.
- 12 If I go back to the university admissions
- 13 process --
- JUSTICE SOTOMAYOR: I'm sorry. The -- the
- 15 definition, the common definition, the Chief has defined
- 16 it that way, but the only dictionary that uses it in the
- 17 way you want is Webster's Third. Every other
- 18 dictionary -- and Webster's Third has been criticized by
- 19 at least one of my colleagues, if not more. All right?
- MR. McALLISTER: I'm aware of that.
- 21 JUSTICE SCALIA: It's a terrible dictionary.
- 22 (Laughter.)
- 23 MR. McALLISTER: I'm aware of that.
- JUSTICE SOTOMAYOR: All the others don't use
- 25 a direct benefit language. They all say you're just

- 1 asking for an extension of credit. And they don't
- 2 suggest it has to be for yourself, it could be -- you're
- 3 asking for an extension of credit for anyone.
- So I -- I mean, I'm -- I'm quarreling with
- 5 the -- with your reliance on some common understanding
- 6 of a word.
- 7 MR. McALLISTER: Well, I come back --
- JUSTICE SOTOMAYOR: You've got cosigners,
- 9 you've got parents who -- who sign as cosigners rental
- 10 agreements for their kids. They're not getting the
- 11 benefit of the apartment. Nobody believes that they are
- 12 using the apartment. They're doing it to bolster up the
- 13 credit of their child.
- So I don't know why applicant can't mean, in
- 15 common parlance, that you're asking for credit to be
- 16 extended to anyone, whether it's you or -- or another
- 17 person.
- MR. McALLISTER: Perhaps that's the key,
- 19 Justice Sotomayor, is that you're talking common
- 20 parlance. In my view, common parlance is the definition
- 21 that -- that we assert and that the statute asserts.
- 22 Judge --
- 23 JUSTICE GINSBURG: Then why did -- why did
- 24 the Federal Reserve Board initially -- specifically
- 25 exclude guarantors? If it was so clear that applicant

- 1 excludes guarantors, why did the Federal Reserve Board
- 2 do something so unnecessary to specifically exclude
- 3 them?
- 4 MR. McALLISTER: Because I think they
- 5 created confusion, Justice Ginsburg. So I agree with my
- 6 colleague, Mr. Fletcher, that there was a reg for a
- 7 short period of time that suggested in one particular
- 8 setting, multiple applicants, who do you give notice to?
- 9 The Fed put in a -- some language that said,
- 10 well, don't give to -- notice to applicants such as
- 11 secondary obligors, such as quarantors.
- The Fed then, a couple minutes later,
- 13 proposed maybe we should just make this a general rule
- 14 that guarantors are included. They took in notice and
- 15 comment, and a few months later they said, oh, we've
- 16 really sort of stirred up the pot here. Let's just make
- 17 clear that guarantors and secondary obligors are not
- 18 included. And that's why we got the 1976 version.
- 19 JUSTICE KAGAN: Mr. -- Mr. McAllister, in
- 20 Corbin on Contracts, when they talk about guaranties,
- 21 they say, in most cases of guaranty contracts, the offer
- 22 comes from the quarantor requesting the giving of credit
- 23 to a principal debtor.
- 24 So Corbin on Contracts is -- clearly thinks
- 25 that the guarantor is a requestor, is an applicant for

- 1 credit, and just to a third-party, to the principal
- 2 debtor.
- But why -- why -- I mean, that's a pretty,
- 4 you know, credit-specific definition of what it means to
- 5 apply for credit. And including, pretty clearly,
- 6 guarantors.
- 7 MR. McALLISTER: Well, that's -- that --
- 8 that is a -- what Corbin says. But again, I would come
- 9 back to guarantors do not sign the same document as the
- 10 borrower. They are not liable in the same way. They
- 11 have a separate contract with the lender, which the
- 12 borrower is not even party to the quarantor's contract.
- JUSTICE KAGAN: Well, do you think that it's
- 14 really contingent on that, on exactly which contract you
- 15 signed? I mean, these folks give you a lot of
- 16 information, they sign their names to a lot of
- 17 information, and -- I mean, unlike the usual guarantor
- 18 case where the guarantor is only liable if there's a
- 19 default, here the guarantor is jointly and severally
- 20 liable, much like a cosigner is.
- Or at any rate, cosigners are jointly and
- 22 severally --
- 23 MR. McALLISTER: That's -- cosigners are
- 24 jointly and severally liable.
- 25 JUSTICE KAGAN: And you want to put them in

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1 the same box, too. So it doesn't really matter --
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- 2 MR. McALLISTER: Right. But that is a
- 3 mischaracterization. These are guaranties --
- 4 JUSTICE KAGAN: It doesn't matter.
- 5 MR. McALLISTER: -- that are not joint and
- 6 severally liable.
- 7 JUSTICE BREYER: I bet we could find 50 like
- 8 that. This is the collegiate dictionary. Maybe that
- 9 makes it too simpleminded.
- 10 (Laughter.)
- JUSTICE BREYER: But the -- it says,
- 12 an applicant -- this is very helpful -- an applicant is
- 13 a person who applies for something, all right? We're
- 14 not making too much progress.
- But then when we go to apply, the second
- 16 definition down here, is to make an appeal or request.
- 17 Does the guarantor make an appeal or request? Yes.
- 18 Especially in the form of written application. Even
- 19 writes it, e.g., for a job. No, doesn't apply for a
- job, doesn't have to be a job.
- Do you see, it's a general kind of thing,
- 22 and we're at step one of Chevron, and we're only talking
- 23 about what --
- MR. McALLISTER: And we're talking --
- 25 JUSTICE BREYER: -- the meaning.

- 1 JUSTICE SCALIA: I assume that that
- 2 definition would -- would cover my letter to somebody
- 3 urging that person to hire somebody else.
- 4 MR. McALLISTER: I think that's
- 5 exactly right. Yep.
- 6 JUSTICE SCALIA: I would be -- I would be an
- 7 applicant under -- under that definition, which is, of
- 8 course, absurd.
- 9 MR. McALLISTER: And two -- two things about
- 10 that absurdity, Justice Scalia. One absurdity is this
- 11 --
- 12 JUSTICE SOTOMAYOR: Well, he's not asking
- 13 for money.
- MR. McALLISTER: Pardon?
- JUSTICE SOTOMAYOR: He's recommending
- 16 someone, but this is about an extension of credit.
- MR. McALLISTER: Right. But still, you'd be
- 18 asking for the same result that the applicant is
- 19 seeking. So I mean, I take the question in that
- 20 fashion.
- But, two -- two things about that --
- JUSTICE SOTOMAYOR: Well, it would be a
- 23 different thing if the statute said, don't discriminate
- 24 on the basis of someone being a Justice. That -- that's
- 25 what you --

- 1 MR. McALLISTER: It should say that, but --
- 2 JUSTICE SOTOMAYOR: The analogy would work
- 3 only if you did that, right?
- 4 MR. McALLISTER: But -- but what I was going
- 5 to say is the government concedes that the statute uses
- 6 -- well, in fact, they didn't say this, but I believe
- 7 the statute uses the word "applicant" something like 50
- 8 times, and only for one purpose do they say this
- 9 definition should apply. That runs counter to
- 10 presumptions this Court has long stated. The statute is
- 11 used repeatedly --
- JUSTICE KENNEDY: I thought that the
- 13 government answered that question differently. I -- I
- 14 thought their position was that if they prevail, their
- 15 definition of the word "applicant" to include guarantor
- 16 apply -- A, applies across the board 50 times, and B,
- 17 makes the Act perfectly workable.
- 18 Did -- did --
- 19 MR. McALLISTER: Neither one is -- I don't
- 20 think either one is true --
- JUSTICE KENNEDY: You may disagree --
- MR. McALLISTER: -- Justice Kennedy.
- 23 JUSTICE KENNEDY: Maybe I misunderstood
- 24 their answer.
- 25 MR. McALLISTER: Oh, I don't think they say

- 1 that it would apply across all 50 uses. They said we
- 2 could change it -- and actually, they're suggesting they
- 3 could have 49 other definitions of applicant. Every
- 4 time it's used somewhere else in the statute, they could
- 5 define it differently for that purpose.
- JUSTICE KENNEDY: And can you give me an
- 7 example of where it would be really contrary to a
- 8 sensible interpretation of the Act to use the term
- 9 "guarantor" and --
- 10 MR. McALLISTER: For example --
- JUSTICE KENNEDY: -- "applicant" as
- 12 synonymous, other than for what we're talking about
- 13 here?
- MR. McALLISTER: Well, for example, giving
- 15 notice of adverse action. I mean, the Agency itself has
- 16 said a quarantor cannot be subject to adverse action,
- 17 and yet you would have --
- JUSTICE SOTOMAYOR: I frankly -- I frankly
- 19 don't believe why that makes the statute unworkable. If
- 20 I'm a guarantor of someone's debt, I want to know when
- 21 they're in default because I'm going to call them up and
- 22 start -- if it's my child, I'm going to start
- 23 browbeating them, meaning -- I don't know what the
- 24 rationale for that was, whether I agree with it or not.
- 25 But why does it make it unworkable?

- 1 MR. McALLISTER: Well, it would -- it is not
- 2 just that, Justice Sotomayor. It's not just at some
- 3 point down the road. Usually, this is focused on the
- 4 application itself. So again, if you have the case of
- 5 multiple guarantors, the bank turns down the borrower,
- 6 then they're under obligation, if you take that view of
- 7 the statute, to notify everyone who had any connection
- 8 to the transaction. But the Agency has long said that
- 9 is not required. The Agency's commenter -- if you look
- 10 at -- if you look at supplement one, the interpretations
- of the regs and other commentary by the agencies, except
- 12 for this purpose, the Agency always talks about
- 13 guarantors as different than joint applicants,
- 14 co-borrowers. No one in the industry would think of
- 15 these two things as the same.
- 16 To come back to the Chief -- Mr. Chief
- 17 Justice's point, a bank would not say a borrower is
- 18 equivalent to a guarantor. Not even close. They're two
- 19 very different things.
- 20 JUSTICE KAGAN: No. They certainly wouldn't
- 21 say a borrower is equivalent to a guarantor. But the
- 22 question is whether an applicant is equivalent to --
- 23 MR. McALLISTER: They would say the person
- 24 who wants the credit, the applicant, is not the same as
- 25 a quarantor.

- JUSTICE SOTOMAYOR: So what -- what --
- 2 JUSTICE KAGAN: The entire idea of a
- 3 guaranty contract, right, why is a guaranty agreement
- 4 even enforceable? Is it there is consideration, and the
- 5 consideration has to do with the fact that credit is
- 6 going to a third-party, right? And so the guarantor is
- 7 stepping in and saying, I'm asking for something and I'm
- 8 getting something when I enter into this contract, and
- 9 that's the credit will go not to me, but to a third
- 10 party.
- 11 So the question I think is, like, why should
- 12 that be, you know -- just because it's to a third party,
- 13 the appeal, the request to the application is as to a
- 14 third party rather than to yourself, why that should
- 15 make any difference if the question is just what does
- 16 applicant mean? Applicant doesn't have to be for
- 17 yourself.
- MR. McALLISTER: Well, I -- I agree that's
- 19 the consideration for the guaranty. But what that opens
- 20 the door to, Your Honor, is there have been 60 or 70
- 21 reported ECOA decisions since the change in 1985. More
- than half of those are within the last five years.
- 23 After the 2008 crash, massive defaults, this is coming
- 24 up more and more for banks as a defense.
- 25 And if I can just have one minute, I'll tell

- 1 you where this leads for banks. So if the rule is a
- 2 spousal guaranty can be voided -- and that's what -- the
- 3 relief sought. They're not asking for damages. They
- 4 want to invalidate, void the entire guaranty. That was
- 5 Judge Posner's point. So if that is the rule, what is a
- 6 bank to do when a married person comes in and seeks
- 7 credit?
- 8 Well, one thing the bank may do is say only
- 9 secured credit because I cannot rely on any guaranty. I
- 10 can't even rely on a spousal guaranty if the spouse says
- 11 I want to give the guaranty, because when this goes in a
- 12 bad direction and it's time to collect, then years
- 13 later, that spouse may do what these spouses have done
- 14 and say I was required to do this, this was a violation
- 15 of the statute. And at a minimum, the lender is then
- 16 engaged, as this lender has been, in extensive
- 17 litigation costs just to even try to resolve the
- 18 situation.
- 19 All of that leads to lenders are going to be
- 20 less likely to want to -- to lend to married couples
- 21 except if they are secure in their loans. And that may
- 22 mean you have to put up assets, a quaranty no longer
- 23 suffices, and it may mean you have to get more
- 24 guarantors because they can't rely on the spouse. None
- 25 of that furthers the purpose of the ECOA, which was to

- 1 get the credit in the hands of people who were at that
- 2 time being discriminated against.
- 3 So the fundamental problem with Reg B is it
- 4 opens the door. And now that the lawyers have
- 5 discovered this provision and are bringing it up
- 6 regularly, it will have a dramatic impact on the credit
- 7 industry.
- 8 JUSTICE SCALIA: On the -- on the question
- 9 of the guarantor entering a contract just as the
- 10 borrower enters a contract, the two contracts are quite
- 11 different. The borrower enters a bilateral contract, I
- 12 promise to pay back the money if you -- with interest if
- 13 you promise to lend me the money. The guarantor
- 14 is -- is asking for a unilateral contract. The
- 15 guarantor is just saying, I make no promises, but if you
- 16 lend money to this person that I'm guarantying and that
- 17 person defaults, I'll make good. That's -- that's a
- 18 unilateral contract, which doesn't bind the -- the
- 19 lender at all. It's if the lender chooses to do that,
- 20 I'll stand good for the -- for the default.
- 21 The two contracts are quite different. And
- 22 in that respect, you can't call both -- both of them
- 23 applicants just because they both -- they both have
- 24 contracts. Of course they both have contracts.
- MR. McALLISTER: I agree with that,

- 1 Justice Scalia.
- 2 And unless the Court has further questions,
- 3 I would ask that you affirm the decision of the Eighth
- 4 Circuit.
- 5 CHIEF JUSTICE ROBERTS: Thank you, Counsel.
- 6 Mr. Duggan, you have four minutes.
- 7 REBUTTAL ARGUMENT OF JOHN M. DUGGAN
- 8 ON BEHALF OF THE PETITIONERS
- 9 MR. DUGGAN: Thank you, Mr. Chief Justice,
- 10 and may it please the Court:
- I think the primary answer to talk about, to
- 12 start with, is these guaranties are not simply
- 13 guaranties of the performance of the borrower. They are
- 14 separate, independent performance required by the
- 15 guarantor under the guaranty. The guarantor must pay
- 16 its creditors on time. The guarantor must provide
- 17 financial statements to the lender. The guarantor must
- 18 fulfill all other obligations and any other agreement
- 19 that the quarantor has with the lender. If the
- 20 guarantor fails to perform any one of those single,
- 21 independent requirements of performance under the
- 22 quaranty, the quarantor agrees to repay the debt in
- 23 full. There is separate performance under the guaranty.
- JUSTICE SCALIA: Could you ask -- could you
- 25 respond to counsel's last point? Why would a bank ever

- 1 decide to give a loan with a spousal guaranty?
- 2 MR. DUGGAN: I'm not sure I --
- 3 JUSTICE SCALIA: Why would -- why would a
- 4 bank do that?
- 5 MR. DUGGAN: There's several circumstances.
- 6 Number one, husbands and wives can come under the
- 7 regulation safe harbors as joint applicants
- 8 contemporaneously and say we want joint credit. It's
- 9 only a violation of the Act if the lender, once an
- 10 independent spouse comes forward and says I want credit,
- 11 says as a condition to me extending you the credit you
- 12 want, you must bring your spouse along.
- The second thing is I think this regulation
- 14 has got to be the easiest regulation to comply with. A,
- 15 B, C, 1, 2, 3. There's safe harbors under the
- 16 regulation. If a lender is relying upon jointly owned
- 17 assets of a husband and wife, the regulation and the
- 18 statute, 1691(d), create a specific safe harbor that
- 19 says get a security interest in the asset and don't get
- 20 a guaranty, or simply ask the spouse to waive her
- 21 marital interest in the jointly-owned property so that
- 22 if in fact you have to execute on that jointly-owned
- 23 property to collect the debt, you're permitted to do
- 24 that. Two very simple safe harbors to comply with.
- 25 What they don't want you to do is to strap

- 1 the spouse with the potential adverse credit in the
- 2 future where she has to use her income or her earnings
- 3 or her ability to get future credit to pay off either a
- 4 divorced or deceased spouse. One of the rationales.
- 5 Makes a ton of sense.
- Back to the other points that were made.
- 7 The application here, the dictionary definitions run the
- 8 gamut, but they all have two specific statements.
- 9 Appeal or request. And the statute here says they
- 10 repeal -- applies for an extension renewal of credit.
- 11 Doesn't say of credit to the borrower. Doesn't say of a
- 12 loan to the borrower. It says of credit generically.
- 13 And back to Justice Breyer's comments, in
- 14 fact, why in the world that somebody who becomes
- 15 contractually, jointly and severally liable to repay the
- 16 debt in full and says, I have my independent obligations
- 17 under my guaranty, and if I don't perform, you can
- 18 collect the entire debt from me, how is that person in
- 19 that context not saying to the lender, I am appealing to
- 20 you and requesting an extension of credit? I'll go so
- 21 far as to say I'll stand behind the loan, and I have my
- 22 independent obligations to perform under the quaranty.
- 23 And if I don't perform, I'll pay. That, to me, can be
- 24 nothing but an applicant.
- Thank you so much for your time. I'm happy

| Τ | to answer any questions if there are any. |
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| 2 | CHIEF JUSTICE ROBERTS: Thank you, Counsel. |
| 3 | MR. DUGGAN: Thank you. |
| 4 | CHIEF JUSTICE ROBERTS: The case is |
| 5 | submitted. |
| 6 | (Whereupon, at 11:54 a.m., the case in the |
| 7 | above-entitled matter was submitted.) |
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