

Social Media Definitions: The Ultimate Glossary of Terms You Should Know

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For many people, posting a tweet, hashtagging an Instagram caption, and sending out an invite for a Facebook event on Facebook has become common practice — you might even do all three at once.

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For those head-scratching moments, we've created the ultimate glossary of **social media marketing** terms. Check out the following roundup of social media definitions to keep yourself in the know.

Click here to sharpen your skills with the help of our social media workbook.

Social Media Terms to Know, Listed Alphabetically

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A

A/B Test - A/B testing is running an experiment to see what version of something resonates best with your audience. On social media, you might A/B test Instagram captions or the top converting CTA tests on Facebook.

<u>Alt text</u> (Alternative text) - Alt text, also called alt tags, is a written description of what appears in an image within HTML code. It's a priority for



<u>AMA</u> - AMA is an acronym for "ask me anything," which originated in a popular subreddit where users will use the term to prompt questions from other users. Since its inception, the term has gone on to be used in other online social settings, such as <u>this discussion on Inbound.org</u>.

<u>Analytics</u> - Analytics is data that helps you track the performance of your social media content. Analytical data could include page views, time on page, clickthrough rate, and engagement rate.

<u>Algorithm</u> - An algorithm is a set of formulas developed for a computer to perform a certain function. This is important in the social sphere as the algorithms sites like Facebook and Google use are critical for developing content promotion strategies.

<u>Application Programming Interface (API)</u> - An API is a documented interface that allows one software application to interact with another application. An example of this is the <u>Twitter API</u>.

<u>Artificial Intelligence</u> - Artificial intelligence is machines with cognitive capabilities that mirror human capabilities.

<u>AI Chatbot</u> - An AI chatbot is a program within a website or app that uses machine learning (ML) and natural language processing (NLP) to have human-like conversations. You can deploy AI chatbots on social media to handle customer conversations.

<u>Audience</u> - Your social media audience is your followers and the people you hope to reach. For example, an ad campaign on Facebook might target people who've liked your page and lookalike audiences that you're hoping to draw in.

from digital features that enhance their experience. Pokemon GO is an example of AR.

<u>Avatar</u> - An avatar is an image or username that represents a person online, most often within forums and social networks.

B

BeReal - BeReal is a dual-camera app that prompts users once a day to take a picture at a random time during the day. Users have 1 minute to take a picture and are encouraged to be real (authentic) by sharing an unaltered and staged look into their current moment.

<u>Bitly</u> - Bitly is a free URL shortening service that provides statistics for the links users share online. Bitly is popularly used to condense long URLs to make them easier to share on social networks such as Twitter.

<u>Bitmoji</u> - A Bitmoji is an avatar or emoji that users can create to look like them. Bitmojis can then be added to your personal or Snapchat keyboards so you can send them to fiends or use them in place of profile pictures.

<u>Bio</u> - A bio on social media refers to a short bit of explainer text that explains who the user is. To see some examples, check out this roundup of some of the <u>most amusing bios on Twitter</u>.

<u>Blockchain</u> - Blockchain is a ledger system with an open, online record that keeps track of transactions, like NFTs, cryptocurrency sales, voting records, etc. Transactions are packaged into "blocks" that can't be altered.

<u>Blog</u> - Blog is a word that was created from two words: "web log." Blogs are usually maintained by an individual or a business with regular entries of content on a specific topic, descriptions of events, or other resources such as



<u>Blogger</u> - Blogger is a free blogging platform owned by Google that allows individuals and companies to host and publish a blog typically on a subdomain. Example: yourblogname.blogspot.com

<u>Blog Talk Radio</u> - Blog Talk Radio is a free web application that allows users to host live online radio shows.

BoardReader - BoardReader is a free search engine that allows users to search for keywords only in posts and titles of online forums, a popular form of social networking.

Bookmarking - Bookmarking online follows the same idea of placing a bookmark in a physical publication -- you're simply marking something you found important, enjoyed, or want to continue reading later. The only difference online is that it's happening through websites using one of the various bookmarking services available, such as **Pocket**, or right within your browser.

Boost - Boosting on social media means playing a platform to amplify one of your posts for more reach.



C

<u>Canva</u> - Canva is an easy-to-use design tool for non-designers and designers alike. It offers several templates that adhere to the required dimensions for sharable social images on Twitter, Facebook, Instagram, etc.

Carousel - A carousel is social media content that contains multiple images that viewers can scroll or tap through.



application, commonly referred to as instant messaging (IM) applications.

Chatbot - A chatbot simulates human conversations online by answering common questions or routing people to resources they can use to solve their needs.

ChatGPT - ChatGPT is OpenAI's conversational AI. It runs on GPT, a language model that uses natural language processing to understand text prompts and pull information from the web to respond to those prompts. It can answer questions or generate content, like an Instagram caption promoting a new product.

<u>Clickbait</u> - Clickbait is a term to describe marketing or advertising material that employs a sensationalized headline to attract clicks. They rely heavily on the "<u>curiosity gap</u>" by creating just enough interest to provoke engagement.

<u>Clickthrough Rate</u> - Clickthrough rate is a common social media metric used to represent the number of times a visitor clickthrough divided by the total number of impressions a piece of content receives.

Close Friends - Close Friends is a private and curated list of friends that someone can close-friend-only Instagram Stories with.

<u>Clout</u> - Clout is a measure of social influence. Someone with more clout has more influence over their followers and the general public.

Conversational AI - Conversational AI is any technology that mimics a human conversation style to have logical and legible conversations.

Conversational AI can understand the sentiment of text and answer questions, similar to human cognitive abilities.



appears in consensus decision-making in social networks.

<u>Comment</u> - A comment is a response that is often provided as an answer or reaction to a blog post or message on a social network.

<u>Community Manager</u> - The community manager is responsible for building and managing the online communications for a business in an effort to grow an online community.

Connections - The LinkedIn equivalent of a Facebook 'friend' is a 'connection.' Because LinkedIn is a social networking site, the people you are connecting with are not necessarily people you are friends with, but rather professional contacts that you've met, heard speak, done business with, or know through another connection. Connections are categorized by: 1st degree, 2nd degree, and 3rd degree.

<u>Conversion Rate</u> - Conversion rate refers to a common metric tracked in social media that is the percentage of people who completed an intended action (i.e. filling out a form, following a social account, etc.).

<u>Cost per mille (CPM)</u> - Cost per mille means cost per thousand or the amount you'd pay for an ad for every thousand impressions it gets.

<u>Craigslist</u> - Craigslist is a popular online commerce site in which users sell various goods and services to other users. The service is credited for causing the reduction of classified advertising in newspapers across the United States.

<u>Creative Commons</u> - Creative Commons is a nonprofit corporation dedicated to making it easier for people to share and build upon the work of others, consistent with the rules of copyright. It provides free licenses and other legal

Creator - A creator is anyone who creates and shares content on the internet.

Creators can also be called influencers.

<u>Creator Economy</u> - The creator economy describes creators and influencers sharing content with audiences and generating revenue. It also refers to the businesses, software, and tools creators use to grow their businesses and generate profits.

<u>Crowdsourcing</u> - Crowdsourcing, similar to outsourcing, refers to the act of soliciting ideas or content from a group of people, typically in an online setting.

D

<u>Digg</u> - Digg is a social news website that allows members to submit and vote for articles. Articles with the most votes appear on the site's homepage and are subsequently seen by the largest portion of the site's membership, as well as other visitors.

<u>Direct Message (or DM)</u> - Direct messages -- also referred to as "DMs" -- are private conversations that occur on Twitter. Both parties must follow one another to send a message.

<u>Discover (or Snapchat Discover)</u> - Discover is a section of Snapchat's app dedicated to large brands, influencers, and longer-form story content.

<u>Disqus</u> - Disqus is a comment system and moderation tool for your site. This service lets you add community management and social web integration to any site on any platform.



Double tap - Double tap is how you like a photo on Instagram.

Ε

Ebook - An ebook is an electronic version of a book. However, most ebooks are not actually available in print (unless you print them). These are typically published in PDF form. For marketers, ebooks commonly serve as lead-generating content — people must fill out a form to receive their ebook copy.

Ec<u>ommerce</u> - Ecommerce is selling goods and services online, whether on the internet or social media apps.

<u>Employee Advocacy</u> - Employee advocacy refers to the act of employees using their own social presence to increase the reach of the company and its content.

<u>Emoji</u> - Emojis are small cartoonish images that can be sent along with text in social media and private messages.

Endorsement - An endorsement on LinkedIn refers to an instance in which another LinkedIn user recognizes you for one of the skills you have listed on your profile.

<u>Engagement Rate</u> - Engagement rate is a popular social media metric used to describe the amount of interaction -- likes, shares, comments -- a piece of content receives.

Eventbrite - Eventbrite is a provider of online event management and ticketing services. Eventbrite is free if your event is free. If you sell tickets to your event, Eventbrite collects a fee per ticket.



acquaintances, and businesses from all over the world and enables them to post, share, and engage with a variety of content such as photos and status updates. The platform currently boasts around 2.11 billion users.

Fans - Fans is the term used to describe people who like your Facebook Page.

Favorite - Represented by the small star icon on Twitter, favoriting a tweet signals to the creator that you liked their content or post.

Feed - A feed contains all the content uploaded by the accounts someone follows on social media. Feed is an Instagram-specific term, but other platforms have their version, like Timeline on Twitter and For You Page on TikTok.

<u>Finsta</u> - Short for "fake insta" this term describes one's secret or fake Instagram page that's hidden from their employers.

<u>Flickr</u> - Flickr is a social network for online picture sharing. The service allows users to store photos online and then share them with others through profiles, groups, sets, and other methods.

Forums - Also known as a message board, a forum is an online discussion site. It originated as the modern equivalent of a traditional bulletin board, and a technological evolution of the dial-up bulletin board system.

<u>Follower</u> - In a social media setting, a follower refers to a person who subscribes to your account in order to receive your updates.

<u>Follow Friday (#ff)</u> - Follow Friday is a trend via the hashtag #ff every Friday on Twitter. Users select other usernames and tweet them with #ff in their post, meaning they recommend following those Twitter users. <u>There is debate</u> whether this trend is past its prime.



friendly enough with you to see your Facebook profile and engage with you.

#FYP (For Your Page) - A TikTok For You Page features videos that are algorithmically curated to an individual user's likes based on their behavior on the app. #FYP is also a hashtag that TikTok users place in their videos to prioritize their content on other users' "Your Page" feed. This feed algorithmically sends users content from people you follow or related to hashtags you might be interested in.

G

<u>GaggleAMP</u> - GaggleAMP is a social media marketing platform that provides businesses with the ability to leverage its employee's online presence to increase brand awareness and expand its reach.

Geotag - A geotag is the directional coordinates that can be attached to a piece of content online. For example, Instagram users often use geotagging to highlight the location in which their photo was taken.

GIF - GIF is an acronym for Graphics Interchange Format. In social media,
GIFs serve as small-scale animations and film clips. (Check out this round up
of reaction GIFs used to illustrate our excitement when Facebook announced
that they were supporting their functionality.)

<u>Google Chrome</u> - Google Chrome is a free web browser produced by Google that fully integrates with its online search system as well as its other applications.

<u>Google Documents</u> - Google Documents is a group of web-based office applications that includes tools for word processing, presentations, spreadsheet analysis, etc. All documents are stored and edited online and allow multiple people to collaborate on a document in real-time.



enabling them to share photos, send messages, and engage with content. Google uses the "+1" to serve as the equivalent to a Like on Facebook or Instagram.

<u>Groups</u> - Facebook and LinkedIn offer a Groups feature where people in similar industries or passions can join a group and discuss related topics.

Grid - A grid is an overview of the content on someone's Instagram and TikTok profile that displays several of their recent posts. You can click on an image or video in someone's grid to view an individual post.

Н

<u>Handle</u> - Handle is the term used to describe someone's @username on Twitter. For example, HubSpot's Twitter handle is @HubSpot.

<u>Header image</u> - A header image refers to the large photo displayed at the top of your profile on Twitter. The header image is also commonly referred to as the banner image on LinkedIn or the cover image on Facebook.

Hangout - A Hangout is a video service on Google+ that allows you to video chat with up to 10 Google+ users are a time. You can name these chats, watch YouTube videos during them, open a Google Doc with colleagues, and much more.

Hashtag - A hashtag is a tag used on a variety of social networks as a way to annotate a message. A hashtag is a word or phrase preceded by a "#" (i.e. #InboundMarketing). Social networks use hashtags to categorize information and make it easily searchable for users.

<u>Houseparty</u> - Houseparty is an app that Gen Z has notably used to connect with friends over video calls.



provides content and structure while <u>CSS</u> supplies style. HTML has changed over the years, and it is on the cusp of its next version: HTML5.

Ι

IGTV - IGTV was where verified businesses and accounts can host long-form videos or place longer live streams after they've aired. It's been replaced by Reels.

<u>Impressions</u> - An impression refers to a way in which marketers and advertisers keep track of every time ad is "fetched" and counted.

<u>Inbound Marketing</u> - Inbound marketing is a style of marketing that uses permission-based marketing techniques to get found by potential customers, convert them into leads, customers, and advocates, and analyze the process along the way. Inbound marketing leverages tactics and tools such as SEO, blogging, social media, lead generation, email marketing, lead nurturing, marketing automation, surveys, personalization, and CRM.

Influencer - An influencer is a social media user with a significant following of people that enjoy their content and trust their opinions.

<u>Influencer Marketing</u> - Influencer marketing is partnering with content creators in specific niches and leveraging the relationship and trust they have with their audience to reach a specific goal, like driving sales.

<u>Insights</u> - Many social media networks, like Facebook or Instagram, offer insights pages to their business account holders. These pages often allow the user's to see valuable analytics about their page and how they're performing compared to similar pages.

<u>Instant Messaging</u> - Instant messaging (IM) is a form of real-time, direct text-based communication between two or more people. More advanced instant messaging software clients also allow enhanced modes of communication, such as live voice or video calling.

<u>Instagram Live</u> - Instagram Live lets businesses and individuals share a live broadcast of their current activities.

K

KPI - A key performance indicator (KPI) is a measurement of performance and progress towards a goal.

L

Lemon8 - Lemon8 is described as a Pinterest-Instagram hybrid, where people can share photos and inspire others.

Lens - A lens is a Snapchat-specific term to describe an AR filter that adds digital elements to someone's real-life environment.

Like - A Like is an action that can be made by a Facebook or Instagram user. Instead of writing a comment or sharing a post, a user can click the Like button as a quick way to show approval.

Link Building - Link building is an aspect of search engine optimization in which website owners develop strategies to earn links to their site from other websites with the hopes of improving their search engine ranking. Blogging has emerged as a popular method of link-building.



December 2002 and launched in May 2003, it is mainly used for professional networking.

<u>LinkedIn SlideShare</u> - LinkedIn SlideShare is an online social network for sharing presentations and documents. Users can favorite and embed presentations as well as share them on other social networks such as LinkedIn, Twitter, and Facebook.

<u>Listed</u> - The act of being "listed" on Twitter refers to when a user curates a custom list of Twitter users to more easily keep tabs on their tweets.

<u>Live streaming</u> - Live streaming is the act of delivering content over the internet in real-time. This term was popularized in social media by apps such as Meerkat and Periscope.

<u>Lurker</u> - A lurker online is a person who reads discussions on a message board, newsgroup, social network, or other interactive system, but rarely or never participates in the discussion.

M

<u>Mashup</u> - A content mashup contains multiple types of media drawn from pre-existing sources to create a new work. Digital mashups allow individuals or businesses to create new pieces of content by combining multiple online content sources.

<u>Machine Learning</u> - Machine learning is a type of artificial intelligence where computers sort through large amounts of data, discover patterns, and learn from those patterns to complete future tasks. Machine learning systems get more intelligent the more knowledge they have. Social listening tools are a great example of machine learning in social media.



100k - 1M followers.

Meme - A meme on the internet is used to describe a thought, idea, joke, or concept that's widely shared online. It is typically an image with text above and below it, but can also come in video and link form. A popular example is the "I Can Has Cheezburger?" cat meme that turned into an entire site of memes.

<u>Mention</u> - A mention is a Twitter term used to describe an instance in which a user includes someone else's @username in their tweet to attribute a piece of content or start a discussion.

<u>Metaverse</u> - The metaverse is an online universe where people can play games, explore new worlds, and build their own worlds. Metaverses use VR and AR technology.

Metric - A metric is a point of measurement, like click-through rate or impressions.

<u>Micro-influencer</u> - A micro-influencer are creators and influencers with a follower/subscriber count between 10k - 100k.

Monetize - Monetize, or monetizing, is the process of making money from online content.

Mute - People can mute accounts on social media that they don't want to see content from anymore.

N

Nano-influencer: A nano-influencer or creator has less than 10k followers.



network it's being published on. The purpose is to make ads feel less like ads, and more like part of the conversation.

News Feed - A news feed is literally a feed full of news. On Facebook, the News Feed is the homepage of users' accounts where they can see all the latest updates from their friends. The news feed on Twitter is called Timeline.

Newsjacking - Newsjacking refers to the practice of capitalizing on the popularity of a news story to amplify your sales and marketing success.

NFT - An NFT (non-fungible token) is a digital asset with a unique blockchain signature that belongs to one single person. It can be anything from unique artwork to metaverse collectibles. Because of its blockchain signature, NFTs can't be replicated.

0

Objective - Your social media objective is the goal you want to achieve from running a campaign or sharing content on social media.

Organic Reach - Organic reach is the number of people who see your content without paid ads or any form of sponsored content.

P

Paid social - Paid social is any advertisements or marketing messages you pay to share on social media sites.

<u>Pandora</u> - Pandora is a social online radio station that allows users to create stations based on their favorite artists and types of music.

<u>Periscope</u> - Periscope is a social video app that allows users to broadcast live video from wherever they are. App users also have the ability to engage with



<u>Permalink</u> - A permalink is an address or URL of a particular post within a blog or website that remains indefinitely unchanged.

Pin - Pinning content is keeping content at the top of your social media profile to increase engagement or share important messages with your followers. You can pin content to the top of your Instagram grid, Twitter profile, or TikTok page.

<u>Pinterest</u> - Pinterest is a photo sharing social network that provides users with a platform for uploading, saving, and categorizing "pins" through collections called "boards." Boards are typically organized by theme, such as: Food & Drink, Women's Fashion, Gardening, etc. Users have the ability to "pin" and "repin" content that they like to their respective boards.

Platform - Platform means a social media network, like YouTube or TikTok.

<u>Podcast</u> - A podcast is a series of digital media files, usually audio, that are released episodically and often downloaded through an RSS feed.

<u>Pocket</u> - Pocket is an app that enables users to manage a reading list of articles they've saved from the internet to read later. Pocket has an open API that allows it to integrate with over 500 applications including social networks like Twitter.

Post - A post is the content you share on social media.

PPC - PPC is an acronym for pay per click. Pay per click is an online advertising model in which advertisers display ads on various websites or search engines and pay when a visitor clicks through. Bid-based PPC involves an auction in which advertisers compete with other advertisers by setting the max bid -- or highest amount they're willing to pay -- for each click. Each time

Q

Quantcast - Quantcast provides website traffic and demographics for websites. The tool is primarily used by online advertisers looking to target specific demographics.

R

Reach - Reach is the number of people who can see the content you share on social media, whether they follow you or not.

Real-Time Search - Real-time search is the method of indexing content being published online into search engine results with virtually no delay.

Real-Time Marketing - Real-time marketing is a strategy that requires marketers to publish timely content as news breaks. For example, Oreo tweeted this quick-witted response to the 2013 Super Bowl blackout as it was unfolding.

Recommendation - A recommendation on LinkedIn is a term used to describe a written note from another LinkedIn member that aims to reinforce the user's professional credibility or expertise.

Reel - A Reel is an Instagram video. A video shared to Stories or is not a Reel, but you can turn into one Reel by saving it and re-uploading it as a Reel.

Reddit - Reddit is a social news site that contains specific, topicoriented communities of users who share and comment on stories.

<u>Reply</u> - A reply is a Twitter action that allows a user to respond to a tweet through a separate tweet that begins with the other user's @username. This

Retargeting - Retargeting is an online marketing and advertising technique that allows marketers to display ads to people who have visited their website or are part of their contacts database. For more on how a retargeting campaign works, check out this beginner's guide.

Retweet - A retweet is when someone on Twitter sees your message and decides to re-share it with his or her followers. A retweet button allows them to quickly resend the message with attribution to the original sharer's name.

ROI - Return on investment is the amount of money you make from a social media campaign compared to the amount you spend to run it.

RSS Feed - RSS is a family of web feed formats used to publish frequently updated content such as blogs and videos in a standardized format. Content publishers can syndicate a feed, which allows users to subscribe to the content and read it when they please from a location other than the website (such as Feedly or other RSS readers).

RSS Reader - An RSS reader allows users to aggregate articles from multiple websites into one place using RSS feeds. The purpose of these aggregators is to allow for a faster and more efficient information consumption.

S

<u>Search Engine Optimization</u> - Search engine optimization is the process of improving the volume or quality of unpaid traffic to a website from search engines.

<u>Selfie</u> - A selfie is a self-portrait typically taken using the reverse camera screen on a smartphone or by using a selfie stick (a pole that attaches to



Shadowban - Shadowban is when a social media platform hides or restricts someone's content without notifying them. It typically happens after a community guidelines violation.

Shoppable Post/Content - A shoppable post is a social media post where users can browse, find, and purchase a product within an app.

<u>Skype</u> - Skype is a free program that allows for text, audio, and video chats between users. Additionally, users can purchase plans to place phone calls through their Skype account.

<u>Snapchat</u> - Snapchat is a social app that allows users to send and receive time-sensitive photos and videos known as "snaps," which are hidden from the recipients once the time limit expires (images and videos still remain on the Snapchat server). Users can add text and drawings to their snaps and control the list of recipients in which they send them to.

<u>Snap Map</u> - The Snap Map is a feature of Snapchat that allows you to see where your friends are as well as hot spots where people are publicly posting stories.





Image Source

<u>Story</u> - A Snapchat, Facebook, Instagram, or TikTok story is a string of videos or images that lasts for 24 hours. Users can create stories to be shared publicly or just a customized group of recipients.

<u>Social Inbox</u> - Social Inbox is an app in the HubSpot software that plugs into your contacts database and allows users to optimize their social monitoring, publishing, and analysis.

<u>Social Media Monitoring</u> - Social media monitoring is a process of monitoring and responding to mentions related to a business that occur in social media.

<u>Social Proof</u> - Social proof refers to a psychological phenomenon in which people seek direction from those around them to determine how they are supposed to act or think in a given situation. In social media, social proof can be identified by the number of interactions a piece of content receives or the number of followers you have. The thought is that if others are sharing something or following someone, it must be good.

<u>Social Selling</u> - Social selling is a sales concept in which representatives leverage the power of social communication to engage with prospects by



<u>Spotify</u> - Like Pandora, Spotify is a music streaming service with a social media twist. Not only can you share what you're listening to with other social networks, but you can also see what your friends are listening to or listen to their playlists directly from the platform.

Sponsored - Sponsored typically refers to an influencer or creator paid by a business to share content promoting its product or service.

<u>StumbleUpon</u> - StumbleUpon is a free web-browser extension that acts as an intelligent browsing tool for discovering and sharing web sites.

Subreddit - Discussion board dedicated to a specific topic on reddit.

Subscriber(s) - On YouTube, a subscriber "follows" someone's profile. On other social media sites, a subscriber is someone who pays for access to exclusive content.

T

<u>Tag</u> - Tagging is a social media functionality commonly used on Facebook and Instagram that allows users to create a link back to the profile of the person shown in the picture or targeted by the update.

<u>Thread</u> - A series of comments or discussion posts on a post or in a subreddit.

<u>TikTok</u> - TikTok is one of the fastest-growing social media platforms of all time, The app, beloved by Gen Z, is similar to Vine in that it highlights bitesized looping videos that can also have musical overlays.

Tip jar - Tip jar is a Twitter feature that allows users to send money with their favorite accounts through a third-party payment service.



like Twitter and Facebook and serve as clickable links in which users can either click through to join the conversation or simply browse the related content.

<u>Troll</u> - A troll or internet troll refers to a person who is known for creating controversy in an online setting. They typically hang out in forums, comment sections, and chat rooms with the intent of disrupting the conversation on a piece of content by providing commentary that aims to evoke a reaction.

<u>Tumblr</u> - Tumblr is a microblogging platform that allows users to post text, images, video, audio, links, and quotes to their blog. Users can also follow other blogs and repost other users' content to their own blog.

<u>Twitch</u> - Twitch is a live streaming social platform that gained notoriety from gamers using it to stream their video game skills. Recently, brands have also begun to experiment with the platform.

<u>Twitter</u> - Twitter is a real-time social network that allows users to share 140-character updates with their following. Users can favorite and retweet the posts of other users, as well as engage in conversations using @ mentions, replies, and hashtags for categorizing their content.

<u>Twitter Spaces</u> - Twitter Spaces is a feature that allows users to have live audio conversations within the app.

<u>Twitter Topics</u> - A recently launched Twitter feature that allows users to follow specific topic categories from marketing, to politics, to birdwatching. Once users follow topics, they'll see more content related to these categories on their feeds.

<u>Tweepi</u> - Tweepi is a social media management tool that provides users with a platform for simplifying the way they manage their social following. It's

<u>Tweetdeck</u> - Tweetdeck is a Twitter tool that provides users with a way to manage their Twitter presence through custom columns. The platform integrates with the Twitter API to allow users to both send and receive tweets.

<u>Twitterverse</u> - Also referred to as the Twittersphere, Twitterverse is a nickname for the community of users who are active on Twitter.

U

<u>User-Generated Content</u> (or UGC) - User-generated content is content — blogs, videos, photos, quotes, etc. — consumers create. Marketers typically tap into their audience online to collect this type of content to support a campaign or initiative.

V

Verified - Being verified on social media means someone's profile is certified to be real and owned by who the profile says it is. It helps businesses threatened by impressions or fakes.

<u>Vine</u> - Founded in 2012 and discontinued in 2017, Vine was a social video sharing service where users could create and engage with short-form, six-second video clips. Videos were easily shared across other social platforms like Twitter and Facebook.

Viral - Viral is a term used to describe an instance in which a piece of content
 -- YouTube video, blog article, photo, etc. -- achieves noteworthy awareness.
 Viral distribution relies heavily on word of mouth and the frequent sharing of one particular piece of content all over the internet.

<u>Virtual Reality</u> (VR) - Virtual reality is any software that immerses people into a three-dimensional and interactive virtual "new" world. Virtual reality



a story or report on information. Vlogs are common on video-sharing networks like YouTube.

W

Webinar - A webinar is an online seminar or presentation hosted by an individual or a company. Most often, the host requires attendees to fill out a form before granting them access to stream the audio and slides. In marketing, webinars are held to educate audiences about a particular topic while opening up the floor for a discussion to occur on social media using the webinar's unique hashtag.

WeChat - WeChat is a messaging app based in China that supports text, video calls, voice messages, and various in-app games. It requires an internet connection and is an alternative to standard text messaging or iMessage.

<u>WhatsApp</u> - WhatsApp is a messaging, phone, and social media app that allows people to connect internationally over a Wi-Fi network.

<u>Y</u>

<u>Yelp</u> - Technically Yelp isn't a social media platform. But, it is a great way to spread awareness if you're a business owner. The platform one of the leading sites for online recommendations.

<u>YouTube Shorts</u> - YouTube shorts are short-form videos up to 60 seconds in length. They're an additional way to share snackable videos with your audience.



contain both Triggers and Actions. For example, you can connect your Twitter with your Evernote to save your favorited tweets to a folder, or connect Facebook and Twitter to tweet posts from a Facebook Page.

Editor's Note: This blog post was originally published in July 2018, but was updated for comprehensiveness and freshness in July 2020.



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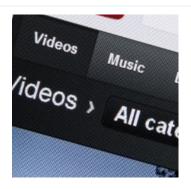


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